

23 October 2025

#### SECURITIES AND EXCHANGE COMMISSION

17/F SEC Headquarters, 7907 Makati Avenue Barangay Bel-Air, Makati City

Attention: Director Oliver O. Leonardo

Director, Markets and Securities Regulation Department

#### PHILIPPINE STOCK EXCHANGE, INC.

6th Floor, PSE Tower, 28th Street corner 5th Avenue, Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong

Head, Disclosure Department

## PHILIPPINE DEALING AND EXCHANGE CORPORATION

29th Floor, BDO Equitable Tower 8751 Paseo de Roxas, Makati City

Attention: Atty. Marie Rose M. Magallen-Lirio

Head, Issuer Compliance and Disclosures Department

## Subject: Comprehensive Corporate Disclosure on Issuance of Shares

## Gentlemen:

In compliance with the Consolidated Listing and Disclosure Rules of the Philippine Stock Exchange, we hereby submit the Comprehensive Corporate Disclosure relating to the Memorandum of Understanding (the "Agreement") entered into between MREIT and Megaworld Corporation ("Megaworld") to pursue a share swap arrangement over certain income-generating real estate of Megaworld that meet the investment criteria of MREIT (the "Target Growth Assets").

Under the Agreement, MREIT intends to acquire the Target Growth Assets to secure income growth and provide a competitive investment return to its shareholders. In exchange for the Target Growth Assets and/or cash, Megaworld shall subscribe to primary common shares of MREIT at an average adjusted price per share equivalent to not less than PhP14.39/share. The share price carries a premium to Volume Weighted Average Price (VWAP) of MREIT Shares for the period of thirty (30) Trading Days prior to the transaction. Other details will be disclosed as when agreed to by the Parties and upon final determination of the valuation of the properties, the Swap Price, and compliance with the requirements of the Securities and Exchange Commission and the Philippine Stock Exchange.

Please see the attached information for your reference.

Thank you.

TTY VINCE ZYRENCE T. BARLONGAY
house Counsel

18th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City, Philippines, 1634 • Tel. No. 88946400 • www.mreit.com.ph

# MREIT, Inc. Comprehensive Corporate Disclosure on Issuance of Shares

# I. Description of the proposed transaction including the timetable for implementation, and related regulatory requirements

On 17 October 2025, MREIT, Inc. (the "Company" or "MREIT") and Megaworld Corporation ("Megaworld") executed a Memorandum of Understanding (the "Agreement"), a copy of which is attached hereto as **Annex A** 

Pursuant to the Agreement, the Parties agree to pursue a share swap arrangement over certain incomegenerating real estate of Megaworld that meet the investment criteria of MREIT (the "Target Growth Assets") (the "Transaction"). MREIT intends to acquire the Target Growth Assets to secure income growth and provide a competitive investment return to its shareholders. In exchange for the Target Growth Assets and/or cash, Megaworld shall subscribe to primary common shares of MREIT at an average adjusted price per share equivalent to not less than PhP14.39/share. The share price shall carry a premium to Volume Weighted Average Price (VWAP) of MREIT Shares for the period of thirty (30) Trading Days prior to the transaction. Other details will be disclosed as when agreed to by the Parties and upon final determination of the valuation of the properties, the Swap Price, and compliance with the requirements of the Securities and Exchange Commission and the Philippine Stock Exchange.

In order to provide sufficient unissued MREIT shares for issuance to Megaworld, the authorized capital stock of MREIT will be increased from Five Billion Pesos (Php5,000,000,000.00) in lawful money of the Philippines, divided into FIVE BILLION (5,000,000,000) common voting shares with par value of ONE PESO (Php1.00) per share to Eight Billion Pesos (Php8,000,000,000.00) in lawful money of the Philippines, divided into EIGHT BILLION (8,000,000,000) common voting shares with par value of ONE PESO (Php1.00) per share. Out of the increase of Three Billion Pesos (Php3,000,000,000.00), and as and by way of compliance with statutory requirements, Megaworld initially subscribed to twenty five percent (25%) equivalent to the amount of Seven Hundred Fifty Million Pesos (Php750,000,000.00) divided into Seven Hundred Fifty Million common shares at par value of One Peso (Php1.00) per share, and paid, in cash, the amount of One Hundred Eighty-Seven Million Five Hundred Thousand Pesos (Php187,500,000.00), representing the statutory payment of twenty five percent (25%) of the twenty five percent (25%) subscription.

The Transaction was approved by the Company stockholders at the Company's annual stockholders' meeting held on 29 September 2025.

MREIT submitted its application for the increase of its authorized capital stock to the Securities and Exchange Commission - Markets and Securities Regulation Department (SEC-MSRD) on 20 October 2025. On 22 October 2025, the Company received a letter of no objection from MSRD. Today, 23 October 2025, MREIT submitted its application to the Securities and Exchange Commission - Company Registration and Monitoring Department (SEC-CRMD).

Once MREIT's application for increase in authorized capital stock is approved by the SEC, the Transaction shall be pursued as a tax-free exchange under Sec. 40(c)(2) of the National Internal Revenue Code, as amended. The Shares shall be issued upon the confirmation of the valuation of the Properties by the Securities and Exchange Commission. The Company will apply for the additional listing of the Shares resulting from the Transaction with the Exchange.

# II. Rationale for the transaction including the benefits which are expected to be accrued to the listed issuer as a result of the transaction

The Transaction is pursuant to the Company's investment goal to double its portfolio to 1,000,000 square meters of gross leasable area (GLA) by the end of 2027. The transaction will represent the fourth wave of asset infusion in accordance with the investment commitment, geared towards the vision of making the Company the largest office REIT in Southeast Asia.

# III. The aggregate value of the consideration, explaining how this is to be satisfied, including the terms of any agreements for payment on a deferred basis

The subscription by Megaworld shall consist of par value of Php1.00 per share or Php750,000,000.00 and Additional Paid In Capital (APIC) to be determined once the valuation report and fairness opinion are secured from third party service providers. The average adjusted price per share shall nonetheless be equivalent to not less than PhP14.39/share which shall carry a premium to Volume Weighted Average Price (VWAP) of MREIT Shares for the period of thirty (30) Trading Days prior to the execution of share swap arrangement.

# IV. The basis upon which the consideration or the issue value was determined

The Target Growth Assets shall be valued by FTI Consulting Philippines, Inc. using the Discounted Cash Flows ("DCF") Method and Direct Capitalization Method under the Income Approach. The Company, on the other hand, shall be valued using the DCF Method as the primary method, with the Market Approach as cross-check. This disclosure shall be amended once the Fairness Opinion and Valuation Reports are finalized.

V. Detailed work program of the application of proceeds, the corresponding timetable of disbursements and status of each project included in the work program. For debt retirement application, state which projects were financed by debt being retired, the project cost, amount of project financed by debt and financing sources for the remaining cost of the project

The Company executed the Memorandum of Understanding on 17 October 2025. The Company shall execute a Deed of Exchange with Megaworld after both parties agree to the terms and conditions of the proposed share swap arrangement and approval of the Company's application for increase in authorized capital stock as well as when the valuation report and fairness opinion are available. The Company shall then apply for the confirmation of the valuation of the Growth Assets with the SEC and the issuance of the Certificates Authorizing Registration ("CAR") with the relevant Revenue District Office of the Bureau of Internal Revenue ("BIR") in the quarter following the execution of the definitive agreements. The Company shall likewise apply for the additional listing of shares with the Exchange during the same quarter.

# VI. Identity and/or corporate background of the beneficial owners of the shares subscribed

| Megaworld<br>Corporation | Megaworld's operations are structured into three primary business segments: real estate sales, which involve the | Megaworld is the<br>Sponsor of the Company<br>and, as of date hereof,<br>directly and indirectly<br>owns 56.63% of the<br>Company shares. |
|--------------------------|--|---|
|--------------------------|--|---|

of homegrown hotel brands that offer hospitality services, including MICE (Meetings, Incentives, Conventions, and Exhibitions) venues, across key tourism and high-growth business destinations in the Philippines.

# **Additional Information on Megaworld Corporation**

# 1. Articles of Incorporation

Megaworld Corporation ("Megaworld") was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components.

The Articles of Incorporation of Megaworld is attached hereto as **Annex B**. The primary purpose of Megaworld, as stated in its Amended Articles of Incorporation dated 29 July 2024, is:

"a) To invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, hypothecate, exchange, or otherwise dispose of real and personal property of every kind and description, including shares of stock, bonds, debentures, notes, evidence of indebtedness, and other securities or obligations of any corporation or corporations, association or associations, domestic or foreign, for whatever lawful purpose or purposes the same may have been organized and to pay therefor in money or by exchanging therefor stocks, bonds, or other evidence of indebtedness or securities of this Corporation or any other corporation, and while the owner or holder of any such real or personal property, stocks, bonds, debentures, contracts, or obligations, to receive, collect, and dispose of the interest, dividends, and income arising from such property, and to possess and exercise in respect thereof all the rights, powers, and privileges of ownership, including all voting powers of any stock so owned." (Amended as of April 30, 1999)

# 2. Major Projects and Investments

Megaworld Corporation is presently engaged in property-related activities such as project design, construction and property management. Its real estate portfolio includes residential condominium, residential and commercial lots, office buildings, retail space, and hotels.

# 3. Capital and Organizational Structure

The latest General Information Sheet of Megaworld is attached as **Annex C** and its Ownership Structure is attached as **Annex D**.

Please refer to item number 6 for the list of Directors and Officers.

#### 4. Latest Audited Financial Statements

The audited financial statements of Megaworld for the years 2022, 2023, and 2024 are attached as **Annex E-series**.

# 5. List of Subsidiaries and Affiliates

The list of subsidiaries of Megaworld Corporation is attached as **Annex F**.

# 6. Board of Directors and Officers

## Directors

- a. Andrew L. Tan Chairman of the Board
- b. Lourdes T. Gutierrez-Alfonso President and Chief Executive Officer
- c. Kevin Andrew L. Tan Executive Director
- d. Enrique Santos L. Sy Director
- e. Cresencio P. Aquino Lead Independent Director
- f. Alejo L. Villanueva, Jr. Independent Director
- g. Ma. Milagros C. Yuhico Independent Director

#### Officers

- a. Lourdes T. Gutierrez-Alfonso President and Chief Executive Officer
- b. Kevin Andrew L. Tan Executive Director
- c. Francisco C. Canuto Senior Vice President, Chief Finance Officer, Treasurer, Compliance Officer, Corporate Information Officer and Chief Audit Executive
- d. Noli D. Hernandez Executive Vice President for Sales and Marketing
- e. Giovanni C. Ng Senior Vice President and Finance Director
- f. Maria Victoria M. Acosta Executive Vice President and Managing Director for International Marketing
- g. Maria Carla T. Uykim Head of Corporate Advisory and Compliance Division
- h. Rafael Antonio S. Perez Head of Human Resources and Corporate Administration Division
- i. Graham M. Coates Head of Megaworld Lifestyle Malls
- j. Jennifer L. Romualdez Head of Operations Division
- k. Kimberly Hazel A. Sta. Maria Assistant Vice President for Corporate Communications and Advertising
- I. Ma. Melody Ibañez-Garcia Chief Risk Officer
- m. Lino P. Victorioso, Jr. Data Protection Officer
- n. Anna Michelle T. Llovido Corporate Secretary
- o. Nelileen S. Baxa Assistant Corporate Secretary

# VII. Organizational/Ownership Structure of Subscribers (as of 30 September 2025)

| Controlling Shareholders of Subscribers | Number of Shares Held                                | %   |
|---|--|-----|
| Alliance Global Group, Inc.             | 17,552,276,059 – Common<br>6,000,000,000 - Preferred | 61% |
| New Town Land Partners, Inc.            | 5,668,530,324 - Common                               | 15% |

# VIII. The interest which directors of the parties to the transaction have in the proposed transaction

Aside from their existing ownership of shares in the Company and Megaworld, the directors of the parties do not have interest in the proposed Transaction.

# IX. Statement as to the steps to be taken, if any, to safeguard the interests of any independent shareholders

The issuance and listing of up to One Billion Three Hundred Sixty Million (1,360,000,000) primary common shares, details of which are yet to be determined, in exchange for cash and/or properties was approved by the Company's stockholders during the Annual Stockholders' Meeting of the Company held on 29 September 2025.

The Transaction price for the shares subscribed per share shall be at an average adjusted price per share equivalent to not less than PhP14.39/share. The share price carries a premium to Volume Weighted Average Price (VWAP) of MREIT Shares for the period of thirty (30) Trading Days prior to the Transaction, validated by a fairness opinion issued by FTI Consulting Philippines, Inc.. Other details will be disclosed as when agreed to by the Parties and upon final determination of the valuation of the properties, the Swap Price, and compliance with the requirements of the Securities and Exchange Commission and the Philippine Stock Exchange.

The Transaction shall fall within the exceptions to the conduct of a rights or public offering requirement under Article V, Section 3(a) of the Amended PSE Consolidated Listing and Disclosure Rules.

## MEMORANDUM OF UNDERSTANDING

#### KNOW ALL PERSONS BY THESE PRESENTS:

This Memorandum of Understanding is made and entered this \_\_\_\_\_ day of October 2025 at Taguig City, Metro Manila Philippines, by and between:

**MREIT, Inc.,** a corporation duly organized and existing under Philippine laws, with principal office address at the 18<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City, represented herein by its President, **Jose Arnulfo C. Batac** ("MREIT")

-and-

**MEGAWORLD CORPORATION,** a corporation duly organized and existing under Philippine laws, with principal office address at the 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City, represented herein by its President, **Lourdes T. Gutierrez-Alfonso** ("Megaworld");

MREIT and Megaworld may be hereinafter individually referred to as a "Party" or collectively referred to as the "Parties".)

## WITNESSETH:

WHEREAS, a key business strategy of MREIT is to invest in income-generating real estate that meets a select set of criteria, such as location, Target Growth Assets grade and type, and tenant profile in order to secure income growth and provide a competitive investment return to its investors;

WHEREAS, Megaworld, as a real estate leader in developing office spaces, malls and retail assets, has a total gross leasable area of around 1 million square meters in leasable office space and 500,000 square meters of retail gross leasable area, providing MREIT access to a high-quality potential pipeline for growth.

WHEREAS, MREIT intends to acquire from Megaworld certain assets to support its investment strategy and Megaworld is supportive of MREIT's strategic intent;

**NOW, THEREFORE**, for and in consideration of the foregoing premises, and the mutual promises herein made, and in consideration of the representations, warranties, and covenants herein contained, the Parties hereby agree as follows:

1. Proposed Transaction

The Parties intend to pursue a Target Growth Assets-for-Share Swap arrangement over certain income-generating real estate that meet the investment criteria of MREIT (the "Target Growth Assets") owned by Megaworld and which MREIT intends to acquire in order to secure income growth and provide a competitive investment return to its shareholders.

In exchange for the Target Growth Assets and/or cash, Megaworld shall subscribe to up to One Billion Three Hundred Sixty Million (1,360,000,000) primary common shares of MREIT, details of which are yet to be determined by the Parties, and upon final determination of the valuation of the properties, the Swap Price, and compliance with the requirements of the Securities and Exchange Commission and the Philippine Stock Exchange.

# 2. Target Growth Assets

| Building                             | Location / Township                              | GLA (in square meters) |  |
|--------------------------------------|--|------------------------|--|
| Science Hub<br>Tower 1               | McKinley Hill Village,<br>Pinagsama, Taguig City | 21,547.1               |  |
| Science Hub<br>Tower 4               | McKinley Hill Village,<br>Pinagsama, Taguig City | 20,690.8               |  |
| Global One                           | Eastwood City Bagumbayan<br>Murphy, Quezon City  | 34,495.1               |  |
| One Campus<br>Place Bldg. B          | McKinley Hill Village,<br>Pinagsama, Taguig City | 10,635.0               |  |
| Science Hub<br>Tower 3               | McKinley Hill Village,<br>Pinagsama, Taguig City | 20,449.7               |  |
| 8 Campus Place<br>A (Wells Fargo)    | McKinley Hill Village,<br>Pinagsama, Taguig      | 9,860.0                |  |
| 8 Campus<br>Place B (Wells<br>Fargo) | McKinley Hill Village,<br>Pinagsama, Taguig      | 9,332.0                |  |
| SEAC (Wells<br>Fargo)                | McKinley Hill Village,<br>Pinagsama, Taguig      | 50,093.9               |  |
| 8 Campus<br>Place C (Wells<br>Fargo) | McKinley Hill Village,<br>Pinagsama, Taguig      | 9,991.0                |  |
| One Campus<br>Place Bldg. A          | McKinley Hill Village,<br>Pinagsama, Taguig      | 11,448.6               |  |

3. Increase in Authorized Capital Stock

In order to facilitate the Proposed Transaction, MREIT undertakes to increase its Authorized Capital Stock from Five Billion Pesos to Eight Billion Pesos divided into Eight Billion (8,000,000,000) common voting shares with par value of One Peso (Php1.00) per

share and amend the Seventh Article of the Articles of Incorporation for the purpose.

Parties agree that initially, in order to support the increase in Authorized Capital Stock, out of the increase of Three Billion Pesos (Php3,000,000,000), Megaworld shall subscribe to twenty five percent (25%) equivalent to the amount of Seven Hundred Fifty Million Pesos (Php750,000,000.00) divided into Seven Hundred Fifty Million common shares at par value of One Peso (Php1.00) per share, and out of the twenty five percent (25%) subscription, Megaworld shall pay in cash twenty five percent (25%) equivalent to the amount of One Hundred Eighty-Seven Million Five Hundred Thousand Pesos (Php187,500,000.00).

Upon approval of the increase in Authorized Capital Stock by the SEC, the Parties agree that the subscription of Megaworld to twenty five percent (25%) equivalent to the amount of Seven Hundred Fifty Million Pesos (Php750,000,000.00) divided into Seven Hundred Fifty Million common shares at par value of One Peso (Php1.00) per share shall be amended to reflect the Swap Price agreed by the Parties, in compliance with the requirements of the Securities and Exchange Commission and the Philippine Stock Exchange.

4. Cooperation Clause

Megaworld hereby agrees to give its full assistance, support and cooperation for the said due diligence and grant to MREIT full access to the information and/or documents relative to, and physical access to, the Target Growth Assets.

The Parties shall cooperate in good faith and use reasonable means to enter into Definitive Agreements for the Proposed Transaction.

- Conditions Precedent to the Execution and Effectivity of Definitive Agreement/s
- a. Approval by the respective board of directors of the Parties of the commercial terms of the Definitive Agreement/s for the Target Growth Assets.
- b. Approval of the increase in Authorized Capital Stock of MREIT.
- c. Compliance with all relevant and material regulations for a valid related party acquisition of the Target Growth Assets.
- d. Such other conditions as Parties may mutually agree.
- 6. Expenses

Megaworld and MREIT will be responsible for their respective internal and third party expenses, including but not limited to legal and due diligence expenses.

7. Governing Law

This MOU shall be governed by and construed and enforced in accordance with the laws of the Republic of the Philippines

- 8. Other Clauses
- a. The Parties confirm that until Definitive Agreement/s are executed, the only rights and obligations between and among themselves are those rights and obligations which are expressly set out in this MOU.
- b. This MOU may be altered only in writing signed by each Party.

c. This MOU supersedes and extinguishes any prior agreements and understandings between the Parties with respect to the subject matter herein recorded.

IN ATTESTATION OF THE ABOVE, the Parties to this MOU, through their duly authorized representatives, have executed this Memorandum of Understanding on the date indicated, and certify that they have read, understood and agreed to the terms and conditions as set forth herein. The Parties further acknowledge this MOU to be their free and voluntary act and deed, and of the corporations they represent.

(Signature page follows)

| Pour P   | RLD CORPORATION                |
|--|--------------------------------|
| By:  JOSE ARNULFO C. BATACAA  President  By:  LOURDES  President | Mour<br>T. GUTIERREZ-ALFONSO A |

Signed in the presence of:

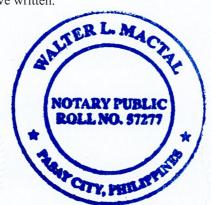
(Acknowledgment page follows)

#### **ACKNOWLEDGEMENT**

| Republic of the Philippines) City of                        |                             |           |              |
|---|-----------------------------|-----------|--------------|
| BEFORE ME, a Notary Public this 0 clay 10 f 2025            | in and for, 2025 personally | appeared: | Philippines, |
| Name  | TIN                         | Date      | Place Issued |
| 1. JOSE ARNULFO C. BATAC<br>2. LOURDES T. GUTIERREZ-ALFONSO | 908-169-660<br>106-893-930  |           |              |

All known to me and to me known to be the same persons who executed the foregoing Subscription Contract and they acknowledged to me that the same is their free and voluntary act and deed.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my notarial seal on the date and the place first above written.



Notary Public

WALTER L. MACTAL

Wotary Public for Pasay City

NOTARIAL COMMISSION No. 24-51

Until Jecember 31, 2025

PTR No. 8833707 06 January 2025/Pasay City

IBP No. 49742, 03 January 2025/Quezon City

RONG Of Attorneys No. 7577

10/F NECC Building, Newport Boulevard, Newport City, 1309 Pasay City, Metro Manila MCLE COMPLIANCE No. VIII-0034977 05/20/2025; Pasig City

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**ANNEX "B"** 



# REPUBLIC OF THE PHILIPPINES SECURITIES AND EXCHANGE COMMISSION

The SEC Headquarters 7907 Makati Avenue, Salcedo Village, Barangay Bel-Air, Makati City, 1209, Metro Manila

COMPANY REG. NO. 167423

# CERTIFICATE OF FILING OF AMENDED ARTICLES OF INCORPORATION

KNOW ALL PERSONS BY THESE PRESENTS:

THIS IS TO CERTIFY that the amended articles of incorporation of the

# **MEGAWORLD CORPORATION**

(Amending Articles II Secondary Purpose and VII thereof)

copy annexed, adopted on March 25, 2024 by a majority vote of the Board of Directors and on May 13, 2024 by the vote of the stockholders owning or representing at least two-thirds of the outstanding capital stock, and certified under oath by the Secretary and a majority of the Board of Directors of the corporation was approved by the Commission on this date pursuant to the provision of Section 15 of the Revised Corporation Code of the Philippines, Republic Act No. 11232, which took effect on February 23, 2019 and copies thereof are filed with the Commission.

Unless this corporation obtains or already has obtained the appropriate Secondary License from this Commission, this Certificate does not authorize it to undertake business activities requiring a Secondary License from this Commission such as, but not limited to acting as: broker or dealer in securities, government securities eligible dealer (GSED), investment adviser of an investment company, close-end or open-end investment company, investment house, transfer agent, commodity/financial futures exchange/broker/merchant, financing company, preneed plan issuer, general agent in pre-need plans and time shares/club shares/membership certificates issuers or selling agents thereof. Neither does this Certificate constitute as permit to undertake activities for which other government agencies require a license or permit.

IN WITNESS WHEREOF, I have hereunto set my hand and caused the seal of this Commission to be affixed to this Certificate at The SEC Headquarters, 7907 Makati Avenue, Salcedo Village, Barangay Bel-Air, Makati City, 1209, Metro Manila, Philippines, this 24 W day of July, Twenty Twenty-Four.

GERARDO F. DEL ROSARIO

Director

Company Registration and Monitoring Department

WS/ioo

# <u>AMENDED</u>

# **ARTICLES OF INCORPORATION**

of

# **MEGAWORLD CORPORATION**

(formerly Megaworld Properties & Holdings, Inc.)

## KNOW ALL MEN BY THESE PRESENTS:

That we, all of whom are Filipinos, of legal ages, residents of the Philippines, have this day voluntarily associated together for the purpose of forming a corporation under the laws of the Philippines:

# AND WE HEREBY CERTIFY:

FIRST: That the name of said *Corporation* shall be: Megaworld Corporation. (Amended as of April 30, 1999)

SECOND: That the purposes for which said *Corporation* is formed are:

# PRIMARY PURPOSE

a) To invest in, purchase, or otherwise acquire and own, hold, use, sell, assign, transfer, mortgage, pledge, hypothecate, exchange, or otherwise dispose of real and personal property of every kind and description, including shares of stock, bonds, debentures, notes, evidence of indebtedness, and other securities or obligations of any corporation or corporations, association or associations, domestic or foreign, for whatever lawful purpose or purposes the same may have been organized and to pay therefor in money or by exchanging therefor stocks, bonds, or other evidence of indebtedness or securities of this *Corporation* or any other corporation, and while the owner or holder of any such real or personal property, stocks, bonds, debentures, contracts, or obligations, to receive, collect, and dispose of the interest, dividends, and income arising from such property, and to possess and exercise in respect thereof all the rights, powers, and privileges of ownership, including all voting powers of any stock so owned. (*Amended as of April 30, 1999*)

#### SECONDARY PURPOSES

- a) To acquire by purchase, lease, donation or otherwise and to own, use, improve, develop, subdivide, sell, mortgage, exchange, lease, develop and hold for investment or otherwise, real estate of all kinds, and to construct, improve, manage or otherwise dispose of buildings, condominiums and other structures of whatever kind, together with their appurtenances; and, to perform all and everything necessary and proper for the attainment of or in furtherance of this purpose, either alone or in association with other corporations or individuals. (Amended as of April 30, 1999)
- b) To conduct, maintain, engage in, and carry on the business of acquiring, constructing, developing and/or operating hotels, inns, lodges, motels, resorts, leisure parks, gaming, and other tourist-oriented projects; to conduct, maintain, engage in, or carry on the business of acquiring, constructing, developing, and/or operating restaurants, cafes, bars, clubs, gardens, shops, stalls, boutiques, parlors, gyms, and other allied or similar establishments as complimentary or support services therefor; and, to acquire, operate and/or maintain transportation, shuttle, and/or ferry facilities and/or services, either by land, water or air, likewise as complimentary or support services therefor, either alone or in conjunction with others. (Amended as of April 30, 1999)

- c) To engage in the research, development, manufacture, marketing and distribution of technology and all technology-related or derived products and/or services. (Amended as of April 30, 1999)
- d) To carry out a general and commercial business of importing and exporting, manufacturing, processing, buying, acquiring, holding, selling, trading, distributing, or otherwise disposing of and dealing in any and all kinds of industrial, agricultural, engineering, construction, transport, kitchenwares, ovenwares, and utensils, household or office goods, materials, supplies, machineries, equipment, appliances, implements, devices, wearing apparel, clothing materials, food or grocery items, food and beverage flavors, essences, industrial oils, aromatics, fragrances, liquors, beverages, ophthalmic instruments and products, cosmetic and dermatological applications, and products of all classes and description which are within the commerce of man, as well as those similar and allied to them, at wholesale, either as principals, distributors, factors, agents or commission merchants, and to do every other thing commonly done by those conducting a similar business. (Amended as of April 30, 1999)
- e) To promote, establish, operate, manage, own or invest in any and all kinds of business enterprises or assist or participate in the organization, merger or consolidation thereof, and in connection with such activities, to subscribe to, purchase or otherwise acquire shares of stock or other evidence of equity participation in any business enterprise, or purchase or otherwise acquire all or part of assets, franchises, concessions or goodwill of any firm, corporation or establishment as may be allowed by law.
- f) To borrow money, to make and issue notes, and other evidences of indebtedness of all kinds and to secure the same by mortgage, pledge or otherwise, in amounts as the business of the *Corporation* may require.
- g) To undertake, guarantee and/or act as a guarantor or surety of the debts, liabilities, obligations, or loans of a subsidiary or affiliate corporation, and mortgage, pledge, or encumber the properties and assets of the Corporation to secure the obligations of such subsidiary or affiliate. (Amended as of 13 May 2024)
- THIRD: That the place where the principal office of the *Corporation* is to be established or located is at the 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City 1634, Metro Manila, Philippines (AMENDED AS OF 14 APRIL 2014, 20 JUNE 2014, 08 JUNE 2017 and 16 JUNE 2017);

FOURTH: That the term for which said *Corporation* is to exist is fifty (50) years from and after the date of its incorporation;

FIFTH: That the names, nationalities and the addresses of the incorporators of said *Corporation* are as follows, to wit:

ANDREW (CHONG BUAN) L. TAN Filipino

KATHERINE L. TAN Filipino

ELIZABETH DE JESUS Filipino

ANITA C. LIM Filipino

MANUEL L. GALANG Filipino

SIXTH: That the number of Directors of said *Corporation* shall be seven (7) and that the names and residences of the first Directors of the Corporation who are to serve until their successors are elected and qualified as provided in the By-Laws are as follows, to wit: (Amended as of April 30, 1999)

ANDREW (CHONG BUAN) L. TAN Filipino

KATHERINE L. TAN Filipino

ELIZABETH DE JESUS Filipino

ANITA C. LIM Filipino

MANUEL L. GALANG Filipino

SEVENTH: That the authorized capital stock of the Corporation is <u>FORTY-FIVE</u> <u>BILLION SEVEN HUNDRED MILLION PESOS (PhP45,700,000,000)</u>, Philippine Currency, divided into <u>FORTY-FIVE BILLION SIX HUNDRED FORTY MILLION (45,640,000,000)</u> common shares with par value of One Peso (PhP1.00) per share and SIX BILLION (6,000,000,000) voting cumulative, non-participating, non-convertible and non-redeemable preferred shares with par value of One Centavo (PhP0.01) per share. Preferred shares shall have preference over common shares in case of liquidation or dissolution of the Corporation. (Amended as of 13 May 2024)

Preferred shares may be issued from time to time in one or more series as the Board of Directors may determine, and authority is hereby expressly granted to the Board of Directors to establish and designate each particular series of preferred shares, to fix the number of shares to be included in each of such series, and to determine the dividend rate, issue price and other terms and conditions for each such shares. Dividends shall be cumulative from and after the date of issue of the preferred shares and no dividends shall be declared or paid on the common shares unless the full accumulated dividends on all preferred shares for all past dividend periods and for the current dividend period shall have been declared and paid by the Corporation. Preferred shares of each and any series shall not be entitled to any participation or share in the retained earnings remaining after dividend payments shall have been made on the preferred shares. To the extent not set forth in this Article Seventh, the specific terms and restrictions of each series of preferred shares shall be specified in such resolution(s) as may be adopted by the Board of Directors prior to the issuance of each of such series (the "Enabling Resolutions"), which resolution(s) shall thereupon be deemed a part of these Amended Articles of Incorporation upon approval by the Securities and Exchange Commission. (Amended as of 31 January 2007 and 27 June 2007)

EIGHTH: That the amount of capital stock which has been actually subscribed is ONE HUNDRED TWENTY-FIVE MILLION PESOS (PhP125,000,000.00), Philippine currency, and the following persons have subscribed for the number of shares and amount of capital stock set out after their respective names:

| <u>Name</u>                   | Residence | of Shares   | Stock Subscribed  |
|-------------------------------|-----------|-------------|-------------------|
| ANDREW (CHONG<br>BUAN) L. TAN |           | 119,818,000 | PhP119,818,000.00 |
| KATHERINE L. TAN              |           | 102,000     | 102,000.00        |

| ELIZABETH DE JESUS           |       |   | 20,000      | 20,000.00         |
|------------------------------|-------|---|-------------|-------------------|
| ANITA C. LIM                 |       |   | 50,000      | 50,000.00         |
| MANUEL L. GALANG             |       |   | 000,010,000 | PhP000,010,000.00 |
| THE ANDRESONS<br>GROUP, INC. |       |   | 005,000,000 | PhP005,000,000.00 |
|                              | Total | _ | 125,000,000 | PhP125,000,000.00 |

NINTH: That the following persons have paid on the shares of capital stock for which they have subscribed, the amounts set out after their respective names, to wit:

| ANDREW (CHONG BUAN) L. TAN |       |   | PhP29,954,500.00 |
|----------------------------|-------|---|------------------|
| KATHERINE L. TAN           |       |   | PhP00,025,500.00 |
| ELIZABETH DE JESUS         |       |   | PhP00,005,000.00 |
| ANITA C. LIM               |       |   | PhP00,012,500.00 |
| MANUEL L. GALANG           |       |   | PhP00,002,500.00 |
| THE ANDRESONS GROUP, INC.  |       | • | PhP01,250,000.00 |
|                            | Total | - | PhP31,250,000.00 |

TENTH: That KATHERINE L. TAN has been elected as Treasurer of the *Corporation*; to act as such until her successor is duly elected and qualified in accordance with the By-Laws; and that as such Treasurer, she has been authorized to receive for the *Corporation* and to receive in its name for all the subscriptions paid by the said subscribers.

ELEVENTH: Directors and all other officers of said *Corporation* shall receive such compensation as the stockholders and the Board of Directors may provide, respectively.

TWELFTH: That no transfer of stock or interest which will reduce the ownership of Filipino citizens to less than the required percentage of the capital stock shall be allowed to be recorded in the proper books of the *Corporation* and that this restriction shall be indicated in all the stock certificates issued by the *Corporation*. Furthermore, all stockholders of the *Corporation* shall not enjoy any pre-emptive right to subscribe to any issue or disposition of shares of any class of the *Corporation*. (Amended as of March 26, 1996)

IN WITNESS WHEREOF, we have hereunto set our hands this 16<sup>th</sup> day of August 1989 in Quezon City, Metro Manila, Philippines.

# (Sgd.) MANUEL L. GALANG

# Signed in the presence of:

# 1. (Sgd.) Illegible

2. (Sgd.) Illegible

# ACKNOWLEDGMENT

Republic of the Philippines ) Quezon City, Metro Manila ) S.S.

On the 16<sup>th</sup> day of August 1989 before me, a Notary Public for and in Quezon City, Metro Manila, Philippines personally appeared :

ANDREW (CHONG BUAN) L. TAN

KATHERINE L. TAN

**ELIZABETH DE JESUS** 

ANITA C. LIM

MANUEL L. GALANG

known to me and to me known to be the same persons whose names are subscribed and who executed the foregoing Articles of Incorporation and each of them acknowledged to me that he/she voluntarily executed the same.

WITNESS MY HAND AND SEAL.

(Sgd.) RAMON J. MASAGANDA Notary Public Until December 31, 1989

Doc. No. 540; Page No. 108; Book No. 1; Series of 1989.

RECEIVED Time:

2 6 JUL 2024

# CERTIFICATE OF AMENDMENT OF THE AMENDED ARTICLES OF INCORPORATION

OF MEGAWORLD CORPORATION

WE, the Chairman of the Board, the Corporate Secretary and at least a majority of the members of the Board of Directors of **MEGAWOLD CORPORATION** (the "Corporation"), a corporation organized an existing under Philippine laws with principal office at the 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City, do hereby certify that:

- 1. On **25 March 2024**, at least a majority of the members of the Board of Directors of the Corporation approved the amendment of the Second and Seventh Articles of the Corporation's Amended Articles of Incorporation as follows:
  - a) The Amended Second Article shall henceforth read as follows:

SECOND: That the purposes for which said Corporation is formed are:

PRIMARY PURPOSE

XXX XXX XXX

SECONDARY PURPOSES

XXX XXX XXX

- f) To borrow money, to make and issue notes, and other evidences of indebtedness of all kinds and to secure the same by mortgage, pledge or otherwise, in amounts as the business of the Corporation may require.
- g) To undertake, guarantee and/or act as a guarantor or surety of the debts, liabilities, obligations, or loans of a subsidiary or affiliate corporation, and mortgage, pledge, or encumber the properties and assets of the Corporation to secure the obligations of such subsidiary or affiliate. (Amended as of 13 May 2024)
- b) The Amended Seventh Article shall henceforth read as follows:

SEVENTH: That the authorized capital stock of the Corporation is FORTY-FIVE BILLION SEVEN HUNDRED MILLION PESOS (PhP45,700,000,000), Philippine Currency, divided into FORTY-FIVE BILLION SIX HUNDREDFORTY MILLION (45,640,000,000) common shares with par value of One Peso (PhP1.00) per share and SIX

BILLION (6,000,000,000) voting cumulative, non-participating, non-convertible and non-redeemable preferred shares with par value of One Centavo (PhP0.01) per share. Preferred shares shall have preference over common shares in case of liquidation or dissolution of the Corporation. (Amended as of 13 May 2024)

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## XXX XXX XXX

- 2. On **13 May 2024**, during the Annual Meeting of the Corporation's stockholders conducted through remote communication, the stockholders representing at least two-thirds (2/3) of the outstanding capital stock of the Corporation ratified the said amendments to the Second and Seventh Articles of the Corporation's Amended Articles of Incorporation.
- 3. The amendment to the Second and Seventh Articles of the Corporation's Amended Articles of Incorporation are embodied in the attached true and correct copy of the Corporation's Amended Articles of Incorporation.

[signature page follows]

ANDREW L. TANK

ANNA MICHELLE T. LLOVIDO
Corporate Secretary

KATHERINE L. TAN Director LOURDES T. GUTIERREZ-ALFONSO

ENRIQUE SANTOS L. SY Director

CRESENCIO P. AQUINO
Director

JESUS B. VARELA Director LEJO L. VILLANUEVA

SUBSIDER 2024 SWORN to before me this at at exhibited to

me their valid identifications, to wit:

<u>Name</u>

Valid ID

Andrew L. Tan

Anna Michelle T. Llovido

Katherine L. Tan

Lourdes T. Gutierrez-Alfonso

Enrique Santos L. Sy

Cresencio P. Aquino

Alejo L. Villanueva, Jr.

Jesus B. Varela

Doc. No. Page No.

Book No.\_

Series of 2024.

( M

NOTARY PUBLIC IN DUEZON CITY

Commission No. Adm. Matter No. NP 549 (2023-2024)
IBP O.R. No. 180815 & IBP O.R. No. 180816 2024
PTR O.R. No. 4127771 D 01/03/2024 / Roll No. 33332 / TIN # 129-871-409-006
MCLE No. 7&8 FROM APRIL 15, 2023 UNTIL APRIL 14, 2025
Address: 31-F Harvard St. Cubao. Q.C.

| Republic of the Philippines | )      |
|-----------------------------|--------|
|                             | ) S.S. |

## SECRETARY'S CERTIFICATE

- I, **ANNA MICHELLE T. LLOVIDO**, of legal age, Filipino, with office address at 7<sup>th</sup> Floor, 1880 Eastwood Ave., Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, C5 Road, Bagumbayan, Quezon City, after having been sworn in accordance with law, hereby depose and state, that:
- 1. I am the duly elected and qualified Corporate Secretary of **MEGAWORLD CORPORATION** (the "Corporation"), a corporation duly organized and existing under and by virtue of the laws of the Republic of the Philippines, with principal office at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City, Metro Manila, Philippines.
- 2. I certify that to the best of my knowledge, no action or proceeding has been filed or is pending before any court involving an intra-corporate dispute and/or any claim by any person or group against the Board of Directors, individual director and/or major corporate officers of the Corporation as its duly elected and/or appointed director or officer, or vice versa.

[signature page follows]

ANNA MICHELLE T. LLOVIDO
Corporate Secretary

JUL 0 4 2024

Doc. No.

Page No.

Book No.\_\_ Series of Notary Public

ATTY, ROGELIO J. BOLIVAR NOTARY PUBLIC IN QUEZON CITY

Commission No. Adm. Matter No. NP 549 (2023-2024)
IBP O.R. No. 1908 15 & IBP O.R. No. 1808 16 2024
PTRO.R. No. 4127771 D 01/03/0024 / Roll No. 33832 / TIN # 129-971-009-009
MCLE No. 788 FROM APRIL 15, 2023 UNTIL APRIL 14, 2025
Address: 31-F Harvard St. Cubab 10:00

# SECURITIES AND EXCHANGE COMMISSION

7907 Makati Avenue. Salcedo Village Bel-Air, Makati City, 1209

Sir/Madam:

In connection with the application of MEGAWORLD CORPORATION (the "Company") for increase in its authorized capital stock, the undersigned hereby declare under oath the following:

- (1)That all information and representations contained in the submitted application and its supporting documents are true and correct;
- (2)That the verification procedure required by the Securities and Exchange Commission ("Commission") was conducted by an independent auditor who issued a report thereon in accordance with the auditing standards in force;
- That the items/accounts subject of the application are authorized, valid and legal; (3)
- (4)That the shares of stock to be issued from the increase in capital stock are not watered.

The Management hereby authorizes the Commission to examine anytime, even after approval of the application, the Company's books of accounts and records to determine the validity and accuracy of the transaction.

President

FRANCISCO C. CANUTO

Treasurer

JUL 0 4 2024

SUBSCRIBED AND SWORN to before me this QUEZON CTTV\_, Philippines, affiants exhibiting to me their respective competent evidence of identitys, to wit:

Name

T.I.N. ID

Lourdes T. Gutierrez-Alfonso

Francisco C. Canuto

Doc. No. Page No.

Book No.

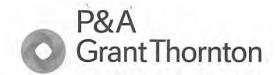
Series of 2024

ATTY. ROCELIO BOLIV

Commission Na. Acra Massartho, NP 540 (2023-2024) IBP O.R. No. 10100 FIGURE A IBP O.R. No. 180816 2024

PTR O.R. No. 4527771 E E = 1214 Roll No. 13832 / Tol 2 512 871-003-000 MCLE No. 7 & 8 FREE JORIL 15, 2823 ONTIL APAIL 14, 2025

Address: 31 F Harvard St. Cubao, Q.C.



# Report of Independent Certified Public Accountants on the Conduct and Result of the Required **Verification Procedures**

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City

T+63 2 8988 2288

Philippines

To the Securities and Exchange Commission (the Commission):

In connection with the application of Megaworld Corporation (the Company) for the increase in its authorized capital stock, the undersigned hereby declares:

- That, as an external auditor engaged by the said Company, we have conducted the verification procedures required under Section 2 of the SEC Memorandum Circular No. 6 (Series of 2008), Guidelines on On-site Verification of Financial Records Relative to Certain Applications Filed with the Commission, and in accordance with Philippine Standard on Related Services 4400 (Revised), Agreed-Upon Procedures Engagements; and,
- (2) That since the foregoing engagement does not involve an audit or review of the Company's financial statements but only the conduct of a set of agreed-upon procedures and issuance of a report of the factual findings thereon, we gave a "no assurance" statement in our report dated July 4, 2024 attached to this letter. We understand, however, that the "no assurance" statement in the report does not exempt us from responsibility over the conduct of the said procedures and the factual findings stated therein.

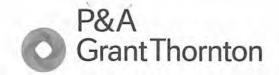
Very truly yours,

PUNONGBAYAN & ARAULLO

By: John Endel S. Mata Partner

CPA Reg. No. 0121347 TIN 257-622-627 PTR No. 10076144, January 3, 2024, Makati City SEC Group A Accreditation Firm - No. 0002 (until financial period 2024) BIR AN 08-002551-040-2023 (until Jan. 24, 2026) Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

July 4, 2024



# Report of Independent Auditors on Factual Findings

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.) 30th Floor, Alliance Global Tower 36th Street cor. 11th Avenue Uptown Bonifacio, Taguig City

At you request, we have performed the procedures agreed upon with you and enumerated below with respect to the verification of the actual amount of cash received by **Megaworld Corporation** (the Company) from its shareholder (the Subscriber) as subscription payment to the increase in authorized capital stock of the Company.

Our engagement was undertaken in accordance with Philippine Standard on Related Services 4400 (Revised), *Agreed-Upon Procedures Engagements*. The procedures were performed in compliance with the requirements of the Philippine Securities and Exchange Commission (SEC) as prescribed in SEC Memorandum Circular No. 6 (Series of 2008), *Guidelines on On-site Verification of Financial Records Relative to Certain Applications Filed with the Commission*.

The procedures we performed are as follows:

# Payment of cash on subscription

- Obtained from the Company a schedule of cash received as deposits for subscription on the proposed increase in capital stock, which shows the following information:
  - a. date recorded in the books,
  - b. name of subscriber.
  - c. amount of cash received; and,
  - d. form of payment
- 2. Checked the mathematical accuracy of the Company's schedule;
- Compared the balance of the deposits for subscription to the general ledger;
- Traced the cash received as deposits for subscription to the cash receipts book:
- Obtained a copy of the minutes of the meetings of the Board of Directors (BOD) and stockholders approving the increase in capital stock of the Company;



- Compared the amount received from the Subscriber to the duplicate copy of the official receipts;
- 7. Traced the amounts received to the bank-validated deposit slips and, for check payments, trace the amounts to the bank statement:
- Inspected all entries in the cash disbursement book of the Company for any prior disbursements made to the Subscriber that can be linked to or associated with the Subscriber's payments for subscriptions;
- 9. Inspected all entries in the cash disbursements book of the Company for any subsequent disbursements, advances or loans granted to the Subscriber;
- 10. Conducted a cash count of the funds of the Company as of the date of examination and work back up to the month immediately preceding the date of the meeting when the stockholders approved the increase in the authorized capital stock of the Company;
- 11. Obtained a summary of the cash in the bank account of the Company and bank reconciliation statement as of the end of the month immediately preceding the submission of the application; and,
- 12. Checked the mathematical accuracy of the summary and the bank reconciliation statements; traced the receipts and disbursements and other transactions in the summary and bank reconciliation statements to the entries in the general ledger; and compared the balances shown in the summary and bank reconciliation statements with the balances per books and bank statements.

We report our findings below.

## Payment of cash on subscriptions

- With respect to procedures 1, 2 and 3, we noted that the Company's cash totalling P2,557,500,000, as represented by the Company to have been received as deposit on future stock subscription, tied up with the balance of Deposit on Future Stock Subscription account recorded in its books as of July 4, 2024.
  - This entire sum originated exclusively from Alliance Global Group Inc., which subscription was approved by the Company's BOD at its meeting held on May 16, 2024. The full amount of P2,557,500,000 was received, and recorded on May 16, 2024, and is recorded in the books as Deposit on Future Stock Subscription account. See Annex A for the copy of the official receipt.
- 2. With respect to procedures 4, 6 and 7, we have traced the amount received to the cash receipts books and validated deposit slips. The aggregate amount of P2,557,500,000 was directly deposited to the Company's Philippine Peso current account with BDO Unibank, Inc., with an account number of 01-233-800092-9. This was traced to the bank statement as duly deposited on May 14, 2024.



- 3. With respect to procedure 5, we noted that the BOD in their meeting dated March 25, 2024 approved the increase in the authorized capital stock from P40,200,000,000, divided into 40,140,000,000 common shares with par value of P1.00 per share and 6,000,000,000 voting cumulative, non-participating, non-convertible and non-redeemable preferred shares with par value of P0.01 per share to P45,700,000,000, divided into 45,640,000,000 common shares with par value of P1.00 per share and 6,000,000,000 voting cumulative, non-participating, non-convertible and non-redeemable preferred shares with par value of P0.01 per share. This approval was subsequently ratified by the stockholders during their meeting on May 13, 2024.
- 4. With respect to procedures 8 and 9, the Company's cash disbursements book from January 1, 2024 to May 31, 2024 did not contain cash disbursements to the Subscriber prior to and after subscription that can be linked or associated with the Subscriber's return of its subscriptions, subsequent disbursements, and advances or loans granted to the Subscriber.
- 5. With respect to procedure 10, the cash infusion was directly deposited to the Company's Philippine Peso current account with BDO Unibank, Inc., with an account number of 01-233-800092-9; hence, cash count was not feasible.
- 6. With respect to procedures 11 and 12, the cash in bank balances reported in the Company's bank reconciliation statements were properly traced to related passbooks and bank statements. The transactions and balances of the bank reconciliation statements agree with the general ledger and the Company's books of accounts. There were no reconciling items noted in the bank reconciliation statements. There were no exceptions noted as to the procedures performed.

The above procedures do not constitute either an audit or a review made in accordance with Philippine Standards on Auditing (PSA) or Philippine Standards on Review Engagements (PSRE), respectively. Accordingly, we do not express any assurance on the elements of the financial statements covered by the agreed-upon procedures.

Had we performed additional procedures or had we performed an audit or review of the Company's financial statements in accordance with PSA or PSRE, respectively, other matters might have come to our attention that would have been reported to you.



Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose or to be distributed to any other parties. This report relates only to the accounts and items specified herein, and do not extend to any financial statements of the Company taken as a whole.

Very truly yours,

**PUNONGBAYAN & ARAULLO** 

By: John Endel S. Mata Partner

CPA Reg. No. 0121347
TIN 257-622-627
PTR No. 10076144, January 3, 2024, Makati City
SEC Group A Accreditation
Firm - No. 0002 (until financial period 2024)
BIR AN 08-002551-040-2023 (until Jan. 24, 2026)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

July 4, 2024

# Annex A: Copy of the Official Receipt

|  | ANTOIN     | 2002   | ACKNOWLEDGEMEN      |  |  |
|--|------------|--|---------------------|--|--|
|  | 19505      | MEGAWORLD CORPORATION  |                     |  |  |
| Legadoson of Cade Advance  |            | 50th Floor, Alliance Global Tower  | RECEIPT             |  |  |
| Payment of Atlanton Subsidiance  |            | Son Street somer 11th Ascent<br>Uptown Bonizale, Taguig City 1630, Philippines | No. 0085312         |  |  |
| Advance from Substitutes Attantes  |            | Tric(812) 8046300 / 9052600<br>VAT Reg. TIN: 000-477-103-00000                 | 1.00000012          |  |  |
| Others (Pic. spealy)   |            |  |                     |  |  |
| DEPORT OF FINISE   |            |  | Date. 05/16/2014    |  |  |
| (Fellesterroll   | -          |  |                     |  |  |
|  |            |  |                     |  |  |
|  |            | The own of TWO BILLION FIVE HINDERD FIFT I SEE                                 |                     |  |  |
|  |            | THOUSAND PESOS ONLY  |                     |  |  |
| PAVMENT DEFORMS<br>CASH  | oir.       | In payment of account described berein   | PIP 2,557,500,004.0 |  |  |
| A STATE OF THE PARTY OF THE PAR | 317300,000 |  | KETTER CLANING      |  |  |
| HD0327001  |            |  | CASHER'S SENATORE   |  |  |
|  |            |  |                     |  |  |
|  |            |  |                     |  |  |
|  |            | This is valid ONLY for NON-SALEST EASE related to                              | MERON PROVIDE PRINT |  |  |
|  |            | of Det Securit Transport   |                     |  |  |



# SECURITIES AND EXCHANGE COMMISSION

THE SEC HEADQUARTERS 7907 Makati Avenue, Salcedo Village, Bel-Air, Makati City 1209 Trunk Line No:02-5322-7696 Email Us:www.sec.gov.ph/imessagemo@sec.gov.ph



# The following document has been received:

Receiving: Jojit Licudine

Receipt Date and Time: July 16, 2025 05:58:16 PM

# **Company Information**

SEC Registration No.: 0000167423

Company Name: MEGAWORLD CORPORATION

Industry Classification: K70120 Company Type: Stock Corporation

# **Document Information**

**Document ID:** OST10716202583609148

**Document Type:** GENERAL\_INFORMATION\_SHEET

**Document Code: GIS** 

Period Covered: June 20, 2025 Submission Type: Annual Meeting

Remarks: None

Acceptance of this document is subject to review of forms and contents

## **GENERAL INFORMATION SHEET (GIS)**

FOR THE YEAR 2025

## STOCK CORPORATION

#### GENERAL INSTRUCTIONS:

- 1. FOR USER CORPORATION: THIS GIS SHOULD BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS FROM THE DATE OF THE ANNUAL STOCKHOLDERS' MEETING. DO NOT LEAVE ANY ITEM BLANK. WRITE "N.A." IF THE INFORMATION REQUIRED IS NOT APPLICABLE TO THE CORPORATION OR "NONE" IF THE INFORMATION IS NON-EXISTENT. IF THE ANNUAL STOCKHOLDERS' MEETING IS HELD ON A DATE OTHER THAN THAT STATED IN THE BY-LAWS, THE GIS SHALL BE SUBMITTED WITHIN THIRTY (30) CALENDAR DAYS AFTER THE ELECTION OF THE DIRECTORS, TRUSTEES AND OFFICERS OF THE CORPORATION AT THE ANNUAL MEMBERS' MEETING.
- 2. IF NO MEETING IS HELD, THE CORPORATION SHALL SUBMIT THE GIS NOT LATER THAN JANUARY 30 OF THE FOLLOWING YEAR. HOWEVER, SHOULD AN ANNUAL STOCKHOLDERS' MEETING BE HELD THEREAFTER, A NEW GIS SHALL BE SUBMITTED/FILED.
- 3. THIS GIS SHALL BE ACCOMPLISHED IN ENGLISH AND CERTIFIED AND SWORN TO BY THE CORPORATE SECRETARY OF THE CORPORATION.
- 4. THE SEC SHOULD BE TIMELY APPRISED OF RELEVANT CHANGES IN THE SUBMITTED INFORMATION AS THEY ARISE. FOR CHANGES RESULTING FROM ACTIONS THAT AROSE BETWEEN THE ANNUAL MEETINGS, THE CORPORATION SHALL SUBMIT AMENDED GIS CONTAINING THE NEW INFORMATION TOGETHER WITH A COVER LETTER SIGNED THE CORPORATE SECRETARY OF THE CORPORATION. THE AMENDED GIS AND COVER LETTER SHALL BE SUBMITTED WITHIN SEVEN (7) DAYS AFTER SUCH CHANGE OCCURED OR BECAME EFFECTIVE.
- 5. SUBMIT FOUR (4) COPIES OF THE GIS TO THE RECEIVING SECTION AT THE SEC MAIN OFFICE, OR TO SEC SATELLITE OFFICES OR EXTENSION OFFICES. ALL COPIES SHALL UNIFORMLY BE ON A4 OR LETTER-SIZED PAPER. THE PAGES OF ALL COPIES SHALL USE ONLY ONE SIDE
- 6. ONLY THE GIS ACCOMPLISHED IN ACCORDANCE WITH THESE INSTRUCTIONS SHALL BE CONSIDERED AS HAVING BEEN FILED.
- THIS GIS MAY BE USED AS EVIDENCE AGAINST THE CORPORATION AND ITS RESPONSIBLE DIRECTORS/OFFICERS FOR ANY VIOLATION OF EXISTING LAWS, RULES AND REGULATIONS

| CORPORATE NAME:  |   |   |                          |  | DATE REGISTERED:  |
|--|---|---|--------------------------|--|---|
| COM ORDINAND.  | August 24, 1989                           |   |                          |  |   |
| BUSINESS/TRADE NAME:   |   |   |                          |  |   |
| MEGAWORLD CORPORATION  |   |   |                          |  | FISCAL YEAR END:  |
| SEC REGISTRATION NUMBER:   |   |   |                          |  |   |
|  |   | December 31   |                          |  |   |
| DATE OF ANNUAL MEETING PER BY-LAWS:  | CORPORATE TAX IDENTIFICATION NUMBER (TIN) |   |                          |  |   |
|  | 000-477-103                               |   |                          |  |   |
| ACTUAL DATE OF ANNUAL MEETING:   | 3rd Friday                                | .,,   |                          |  | WEBSITE/URL ADDRESS:  |
|  | June 20,                                  | 2025  |                          |  | www.megaworldcorp.com   |
| COMPLETE PRINCIPAL OFFICE ADDRESS:   |   |   |                          |  | E-MAIL ADDRESS:   |
| 30th Floor, Alliance Glob  |   |   | ptown Bo                 | nifacio,   | N.A.  |
| · · · · · · · · · · · · · · · · · · ·  | ig City, 1634, Metro                      | Manila, Philippines   |                          |  |   |
| COMPLETE BUSINESS ADDRESS:   | FAX NUMBER:                               |   |                          |  |   |
| 30th Floor, Alliance Glob<br>Tagu  |   | et cor. 11th Avenue, U<br>Manila, Philippines                 | ptown Bo                 | nifacio,   | N.A.  |
| OFFICAL EMAIL ADDRESS  | ALTERNATE E-                              | E-MAIL ADDRESS OFFICIAL MOBILE NO.                            |                          | ALTERNATE MOBILE NO.   |   |
| corporatesecretary@megaworldcorp.com   | cacd.compliand                            | ce@gmail.com  |                          | 09453178757  | 09453178686   |
| NAME OF EXTERNAL AUDITOR & ITS SIGNING   | : TELEPHONE NUMBER(S):                    |   |                          |  |   |
| PUNONGBAYAN & ARAULLO - JOHN ENDEL S. MATA  Partner No. 121-347-SEC  Firm No. 0002 |   |   |                          |  | 8894-6300   |
| PRIMARY PURPOSE/ACTIVITY/INDUSTRY PR   | ESENTLY ENGAGE                            | D IN:   | INDUST                   | TRY CLASSIFICATION:  | GEOGRAPHICAL CODE:  |
| Real Est   | ate                                       |   | Real Estate              |  | n/a   |
|  | ====== INTER                              | COMPANY AFFILIATI   | ONS ====                 |  |   |
|  | (As of 3                                  | 1 December 2024)  |                          |  |   |
| PARENT COMPANY   |   | SEC REGISTRATI  | ON NO.                   |  | DDRESS  |
| ALLIANCE GLOBAL GROUP, IN  | C.  | AS093-7946  | 5                        |  | Eastwood City CyberPark, 188 E.<br>Ave., Quezon City              |
| SUBSIDIARY/AFFILIATE   |   | SEC REGISTRATI  | EC REGISTRATION NO. AI   |  | DDRESS  |
| 1.) MEGAWORLD LAND, INC.   |   | AS09400473  | ASU94004733              |  | al Tower, 36th Street cor. 11th<br>Bonifacio, Taguig City         |
| 2.) PRESTIGE HOTELS & RESORTS, INC.  | Richmonde Hotel Ortiga                    |   | Richmonde Hotel Ortigas, | #21 San Miguel Ave. cor. Lourde  |   |
| 3.) MACTAN OCEANVIEW PROPERTIES AND H  | OLDINGS, INC.                             | C19960021   | 1                        | The state of the s | Centre, Pasig City<br>Mactan Newtown Center, Macta<br>- Lapu City |
| 4.) MEGAWORLD CAYMAN ISLANDS, INC. AS75706   |   | P.O. Box 309 Ugland House, Grand Cayman, KY<br>Cayman Islands |                          | use, Grand Cayman, KY1-1104,   |   |

| COMPANY NAME AND ADDRESS   |
|--|
| RICHMONDE HOTEL GROUP INTERNATIONAL LIMITED  |
| With Order Control Control William Order William Order Control |
| Vistra Corporate Services Centre, Wickhams Cay II, Road Town, Tortola, VG1110, British Virgin Islands  EASTWOOD CYBER ONE CORPORATION  |
| 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| MEGAWORLD CEBU PROPERTIES, INC.  |
| 19th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| MEGAWORLD NEWPORT PROPERTY HOLDINGS, INC.  |
| Newport City, Manlunas St., Villamor Air Base, Pasay City  |
| MEGAWORLD OCEANTOWN PROPERTIES, INC.   |
| 20/F IBM Plaza Bldg., 8 Eastwood Ave., Eastwood City CyberPark, Bagumbayan, Q.C.   |
| MEGAWORLD-DAEWOO CORPORATION   |
| G/F Olympic Heights Condominium, Orchard Road, Eastwood City CyberPark, Bagumbayan, Q.C.  MEGAWORLD CENTRAL PROPERTIES, INC.   |
| 2nd Floor Tower 2. Kasara Urban Resort Residences, P.E. Antonio St., Barangay Ugong, Pasig City  |
| MEGAWORLD RESORT ESTATES, INC.   |
| 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| INTEGRATED TOWN MANAGEMENT CORPORATION   |
| Ground Floor, 331 Building, 331 Sen. Gil Puyat Ave., Makati City   |
| MEGAWORLD GLOBUS ASIA, INC.  |
| G/F Park Tower, Tomas Mapua St., Sta. Cruz, Manila   |
| PIEDMONT PROPERTY VENTURES, INC.   |
| Ground Floor, 331 Building, Senator Gil Puyat Avenue, Barangay Bel-Air, Makati City  STREAMWOOD PROPERTY, INC.   |
| Ground Floor, 331 Building, Senator Gil Puyat Avenue, Barangay Bel-Air, Makati City  |
| STONEHAVEN LAND, INC.  |
| Ground Floor, 331 Building, Senator Gil Puyat Avenue, Barangay Bel-Air, Makati City  |
| SUNTRUST PROPERTIES, INC.  |
| G/F One World Square Bldg., 2 Upper McKinley Road, Fort Bonifacio, Taguig City   |
| MANILA BAYSHORE PROPERTY HOLDINGS, INC.  |
| 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| EMPIRE EAST LAND HOLDINGS, INC.  |
| 2nd Floor Tower 2. Kasara Urban Resort Residences, P.E. Antonio St., Barangay Ugong, Pasig City  |
| LUXURY GLOBAL HOTELS AND LEISURE, INC.   |
| Megaworld Blvd., cor. Daytona Ave., Iloilo Business Park, Mandurriao, Iloilo City  ARCOVIA PROPERTIES, INC.  |
| Ground Floor, 331 Building, Senator Gil Puyat Avenue, Barangay Bel-Air, Makati City  |
| LA FUERZA, INC.  |
| 19th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| GILMORE PROPERTY MARKETING ASSOCIATES, INC.  |
| 2nd Floor Tower 2. Kasara Urban Resort Residences, P.E. Antonio St., Barangay Ugong, Pasig City  |
| GLOBAL ONE INTEGRATED BUSINESS SERVICES, INC.  |
| 20th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| LUXURY GLOBAL MALLS, INC.  20th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City  |
| DAVAO PARK DISTRICT HOLDINGS, INC.   |
| Dakudao Compound, Km. 6, Lanang, Davao City  |
| MEGAWORLD BACOLOD PROPERTIES, INC.   |
| 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| GLOBAL-ESTATE RESORTS, INC.  |
| 9/F Eastwood Global Plaza, Palm Tree Ave., Eastwood City, Bagumbayan, Quezon City  |
| BELMONT NEWPORT LUXURY HOTELS, INC.  |
| Belmont Newport Hotel, Newport Blvd., Newport City, Pasay City   |
| GLOBAL ONE HOTEL GROUP, INC.   |
| 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City  LANDMARK SEASIDE PROPERTIES, INC.  |
| 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| MEGAWORLD SAN VICENTE COAST, INC.  |
| 20th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City   |
| SOHO CAFÉ AND RESTAURANT GROUP, INC.   |
|  |
| Basement 1, Belmont Newport Hotel, Newport Boulevard, Newport City, Pasay City   |
| MAPLE GROVE LAND, INC.   |
|  |
|  |

|  | MEGAWORLD CAPITAL TOWN, INC.   |
|--|--|
| 37.) CS201211816   |  |
| *  | Capitol Boulevard, Barangay Santo Niño, City of San Fernando Pampanga  |
| 38.) CS201823593   | HOTEL LUCKY CHINATOWN, INC.  |
| A CONTROL OF THE PROPERTY OF T | 21 Reina Regente St., Barangay 293, Binondo, Manila  |
| 39.) CS201801986   | SAVOY HOTEL MANILA, INC.   |
|  | Newport City, Villamor Air Base, Andrews Ave., Brgy. 183, Pasay City   |
| 40.) CS201825629   | SAVOY HOTEL MACTAN, INC.   |
| 10.7 0020.320320   | Savoy Hotel Mactan Newtown, Mactan Lapu-Lapu City (Opon), Cebu City  |
| 41.) CS202000512   | KINGSFORD HOTEL MANILA, INC.   |
| 11.) 0020200012  | Bagong Nayong Filipino, Entertainment City, Tambo, Parañaque City  |
| 42.) CS202051719   | AGILE DIGITAL VENTURES, INC.   |
| 42.) 00202001110   | Roof Deck, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City                    |
| 43 \ CS202052204   | MREIT, INC.  |
| 43.) CS202052294   | 18th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City                   |
| 44.) CS202052652   | MREIT FUND MANAGERS, INC.  |
|  | 19th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City                   |
| 45.) CS202008331   | MREIT PROPERTY MANAGERS, INC.  |
|  | 19th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City                   |
| 46.) 2022050052810-56  | BELMONT HOTEL MACTAN, INC.   |
|  | Belmont Hotel Mactan, The Mactan Newtown, Mactan, Lapu-Lapu City (OPON), Cebu, Region VII (Central Visayas) 6015 |
| 47.) 2023090116800-27  | GRAND WESTSIDE HOTEL, INC.   |
|  | Bagong Nayong Filipino, Entertainment City, Tambo, Parañaque City  |
| ASSOCIATES REG. NO.  | COMPANY NAME AND ADDRESS   |
| 1.) 10683  | SUNTRUST RESORT HOLDINGS, INC.   |
|  | 26th Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City                   |
| 2.) CS-2005-13905  | PALM TREE HOLDINGS & DEVELOPMENT CORPORATION   |
|  | 22nd Floor, Alliance Global Tower, 36th Street cor. 11th Avenue, Uptown Bonifacio, Taguig City                   |
| 3.) A200117154   | BONIFACIO WEST DEVELOPMENT CORPORATION   |
|  | Ground Floor, Burgos Park, Forbestown, Forbestown Road, Fort Bonifacio, Taguig City                              |

| GENERAL INFORMATION SHEET  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |
| STOCK CORPORATION  |  |  |  |  |  |  |
| Corporate Name:  PLEASE PRINT LEGIBLY ====================================   |  |  |  |  |  |  |
| MEGAWORED CORPORATION  |  |  |  |  |  |  |
| A. Is the Corporation a covered person under the Anti Money Laundering Act Yes C No (AMLA), as amended? (Rep. Acts. 9160/9164/10167/10365) |  |  |  |  |  |  |
| Please check the appropriate box:  | 365)   |  |  |  |  |  |
| 1.   |  |  |  |  |  |  |
| a. Banks   |  |  |  |  |  |  |
| b. Offshore Banking Units  | 4.   Jewelry dealers in precious metals, who, as a   |  |  |  |  |  |
| c. Quasi-Banks   | business, trade in precious metals   |  |  |  |  |  |
| d. Trust Entities  | The Article State of the Article Article State of the Article State of t |  |  |  |  |  |
| e. Non-Stock Savings and Loan Associations   |  |  |  |  |  |  |
| f. Pawnshops   |  |  |  |  |  |  |
| g. Foreign Exchage Dealers   | T  |  |  |  |  |  |
| h. Money Changers  | 5. Jewelry dealers in precious stones, who, as a   |  |  |  |  |  |
| i. Remittance Agents   | business, trade in precious stone  |  |  |  |  |  |
| j. Electronic Money Issuers  |  |  |  |  |  |  |
| k. Financial Institutions which Under Special Laws are subject to  |  |  |  |  |  |  |
| Bangko Sentral ng Pilipinas' (BSP) supervision and/or regulation.  | Company service providers which, as a business,  |  |  |  |  |  |
| including their subsidiaries and affiliates.   | 6. provide any of the following services to third  |  |  |  |  |  |
| 2.   | parties:   |  |  |  |  |  |
| a. Insurance Companies   |  |  |  |  |  |  |
| b. Insurance Agents  | a. acting as a formation agent of juridical persons  |  |  |  |  |  |
| c. Insurance Brokers   | b. acting as (or arranging for another person to act as)   |  |  |  |  |  |
| d. Professional Reinsurers   | a director or corporate secretary of a company, a  |  |  |  |  |  |
| e. Reinsurance Brokers   | partner of a partnership, or a similar position in   |  |  |  |  |  |
| f. Holding Companies   | relation to other juridical persons  |  |  |  |  |  |
| g. Holding Company Systems h. Pre-need Companies   |  |  |  |  |  |  |
| i. Mutual Benefit Association  | c. providing a registered office, business address or  |  |  |  |  |  |
| j. All Other Persons and entities supervised and/or regulated by the   | accommodation, correspondence or administrative  |  |  |  |  |  |
| Insurance Commission (IC)  | address for a company, a partnership or any other<br>legal person or arrangement   |  |  |  |  |  |
| 3.   |  |  |  |  |  |  |
| a. Securities Dealers  | d. acting as (or arranging for another person to act as)   |  |  |  |  |  |
| b. Securities Brokers  | a nominee shareholder for another person   |  |  |  |  |  |
| c. Securities Salesman   |  |  |  |  |  |  |
|  | 7. Persons who provide any of the following services:  |  |  |  |  |  |
| d. Investment Houses e. Investment Agents and Consultants  | <ul> <li>a. managing of client money, securities or other assets</li> </ul>  |  |  |  |  |  |
| f. Trading Advisors  |  |  |  |  |  |  |
| g. Other entities managing Securities or rendering similar services  | <ul> <li>b. management of bank, savings or securities accounts</li> </ul>  |  |  |  |  |  |
| h. Mutual Funds or Open-end Investment Companies   |  |  |  |  |  |  |
| i. Close-end Investment Companies  | c. organization of contributions for the creation,   |  |  |  |  |  |
| j. Common Trust Funds or Issuers and other similar entities  | operation or management of companies   |  |  |  |  |  |
| k. Transfer Companies and other similar entities   | d. creation, operation or management of juridical  |  |  |  |  |  |
| 1. Other entities administering or otherwise dealing in currency,  | persons or arrangements, and buying and selling  |  |  |  |  |  |
| commodities or financial derivatives based there on  | business entities  |  |  |  |  |  |
| m. Entities administering of otherwise dealing in valuable objects   | 8. None of the above   |  |  |  |  |  |
| n. Entities administering or otherwise dealing in cash Substitutes and   | Describe Real Estate   |  |  |  |  |  |
| other similar monetary instruments or property supervised and/or   | nature of  |  |  |  |  |  |
| regulated by the Securities and Exchange Commission (SEC)  | business:  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| B. Has the Corporation complied with the requirements on Custon  | ner Due Diligence  |  |  |  |  |  |
| (CDD) or Know Your Customer (KYC), record-keeping, and subm  | nission of reports   |  |  |  |  |  |
| under the AMLA, as amended, since the last filing of its GIS?  |  |  |  |  |  |  |

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# **GENERAL INFORMATION SHEET**

STOCK CORPORATION

| CORPORATE N.                            | AME:                        |                                 |                                 | MEGAWORLI   | CORPORATION                        | ı  |                   |
|---|-----------------------------|---------------------------------|---------------------------------|---|------------------------------------|--|-------------------|
|   |                             |                                 | CAPITAL STRUCTU                 | JRE (AS OF May 3  | 1, 2025)                           |  |                   |
| AUTHORIZED CA                           | PITAL STOCK                 |                                 |                                 |   |                                    |  |                   |
|   |                             | TYPE OF SHARES *                | NUMBER OF SHARES                | PAR/STAT  | TED VALUE                          | AMOUNT (PhP)<br>(No. of shares X Par/State | ed Value)         |
| _COMMON PREFERRED                       |                             | 45,640,000,000<br>6,000,000,000 | 1.00<br>0.01                    |   | 45,640,000,000.00<br>60,000,000.00 |  |                   |
|   |                             |                                 |                                 |   |                                    |  |                   |
|   |                             | TOTAL                           | 51,640,000,000                  |   | TOTAL P                            | 45,700,000,000.00                          | )                 |
| SUBSCRIBED CAR                          | PITAL (NET OI               | F TREASURY SHARES)              |                                 |   |                                    |  |                   |
| FILIPINO                                | NO. OF<br>STOCK-<br>HOLDERS | TYPE OF SHARES *                | NUMBER OF SHARES                | NUMBER OF<br>SHARES IN THE<br>HANDS OF THE<br>PUBLIC ** | PAR/STATED<br>VALUE                | AMOUNT (PhP)                               | % OF<br>OWNERSHIP |
|   | 2,320                       | COMMON<br>PREFERRED             | 29,986,238,472<br>6,000,000,000 |   | 1.00<br>0.01                       | 29,986,238,472.00<br>60,000,000.00         |                   |
| TOTAL                                   |                             | 35,986,238,472                  | TOTAL                           | TOTAL P   | 30,046,238,472.00                  | 93%  |                   |
| FOREIGN<br>(INDICATE BY<br>NATIONALITY) | NO. OF<br>STOCK-<br>HOLDERS | TYPE OF SHARES *                | NUMBER OF SHARES                | NUMBER OF<br>SHARES IN THE<br>HANDS OF THE<br>PUBLIC ** | PAR/STATED<br>VALUE                | AMOUNT (PhP)                               | % OF<br>OWNERSHIP |
|   | 39                          | COMMON                          | 2,572,013,400                   |   | 1.00                               | 2,572,013,400.00                           | 7%                |
|   |                             |                                 |                                 |   |                                    |  |                   |
|   |                             |                                 |                                 |   |                                    |  |                   |
|   |                             |                                 |                                 |   |                                    |  |                   |
| Percentage of Fo                        | reign Equity :              | TOTAL                           | 2,572,013,400                   | TOTAL   | TOTAL P                            | 2,572,013,400.00                           |                   |
| TOTAL SHARES S                          |                             |                                 | 38,558,251,872                  | TOTAL SUB   | SCRIBED P                          | 32,618,251,872.00                          | 100%              |
| PAID-UP CAPIT                           | TAL (NET OF                 | TREASURY SHARES)                |                                 |   |                                    |  |                   |
| FILIPINO                                | NO. OF<br>STOCK-<br>HOLDERS | TYPE OF SHARES *                | NUMBER OF SHARES                | PAR/STAT  | red value                          | AMOUNT (PhP)                               | % OF<br>OWNERSHIP |
|   | 2,320                       | COMMON<br>PREFERRED             | 29,986,238,472<br>6,000,000,000 |   | 1.00<br>0.01                       | 29,986,238,472.00<br>60,000,000.00         | 78%<br>16%        |
|   |                             |                                 |                                 |   |                                    |  |                   |
|   |                             | TOTAL                           | 35,986,238,472                  |   | TOTAL P                            | 30,046,238,472.00                          | 93%               |
| FOREIGN<br>(INDICATE BY<br>NATIONALITY) | NO. OF<br>STOCK-<br>HOLDERS | TYPE OF SHARES *                | NUMBER OF SHARES                | PAR/STATED VALUE AMOUNT (PhP)                           |                                    | AMOUNT (PhP)                               | % OF<br>OWNERSHIP |
|   | 39                          | COMMON                          | 2,572,013,400                   | 1.00  |                                    | 2,572,013,400.00                           | 7%                |
|   |                             |                                 |                                 |   | l                                  |  |                   |
|   |                             |                                 |                                 |   |                                    |  |                   |
|   |                             |                                 |                                 |   |                                    |  |                   |
|   |                             | TOTAL                           | 2,572,013,400                   |   | TOTAL P                            | 2,572,013,400.00                           |                   |
|   | TOTAL SUBS                  | CRIBED AND PAID UP              | 38.558.251.872                  | TOTAL PAID-I  | IP P                               | 32.618.251.872.00                          | 100%              |

| NOTE: USE ADDITIONAL SHEET IF NECESSAR' |
|---|

Common, Preferred or other classification
 Other than Directors, Officers, Shareholders owning 10% of outstanding shares.

STOCK CORPORATION

| CORPORATE NAME:                  | MEGAWORLE   |       |       |            |                 |  |   |                           |
|----------------------------------|-------------|-------|-------|------------|-----------------|--|---|---------------------------|
|                                  |             | DĬ    |       | RS / OF    |                 |  |   |                           |
|                                  |             |       | AS OF | 20 June 20 | 200             |  |   |                           |
| NAME/CURRENT RESIDENTIAL ADDRESS | NATIONALITY | INC'R | BOARD | GENDER     | STOCK<br>HOLDER | OFFICER  | EXEC. COMM.                             | TAX IDENTIFICATION NUMBER |
| 1. ANDREW L. TAN                 | Mb          | Y     | С     | М          | Υ               | n/a  | E/C                                     | L'ANTEN                   |
| 2. LOURDES T. GUTIERREZ-ALFONSO  | D. 24       | N     | М     | F          | Y               | President and Chief<br>Executive Officer   | E/M<br>S/M                              |                           |
| 3. KEVIN ANDREW L. TAN           |             | N     | М     | М          | Y               | Executive Director   | s/c                                     |                           |
| 4. ENRIQUE SANTOS L. SY          |             | N     | М     | М          | Y               | n/a  | BROC/M<br>RPTC/M                        | naxaye.                   |
| 5. CRESENCIO P. AQUINO           | GCS.        | N     | ī     | М          | Y               | Lead Independent Director  | E/M<br>A/M<br>CGC/C<br>BROC/M<br>RPTC/C | exerce                    |
| 6. MA. MILAGROS C. YUHICO        | fer:        | N     | I     | F          | Y               | n/a  | A/C<br>CGC/M<br>S/M                     | ET POT                    |
| 7. ALEJO L. VILLANUEVA, JR.      |             | N     | I     | М          | Y               | n/a  | A/M<br>CGC/M<br>BROC/C<br>RPTC/M        | are/to                    |
| 8. FRANCISCO C. CANUTO           | 171         | N     | n/a   | М          | Y               | Finance Officer, Treasurer, Chief<br>Audit Executive, Compliance<br>Officer, and Corporate |   | ed-syst                   |
| 9. NOLI D. HERNANDEZ             | Torpet .    | N     | n/a   | М          | N               | Executive Vice President for Sales and Marketing   | n/a                                     | F 90 7, 10                |
| 10. GIOVANNI C, NG               | 1999        | N     | n/a   | М          | N               | Senior Vice President and<br>Finance Director  | n/a                                     | CON                       |
| 11. MARIA VICTORIA M. ACOSTA     |             | N     | n/a   | F          | N               | Executive Vice President and<br>Managing Director for<br>International Marketing           | n/a                                     | 15 50                     |
| 12. MARIA CARLA T. UYKIM         |             | N     | n/a   | F          | N               | Head of Corporate Advisory and Compliance Division   | n/a                                     | STRIC                     |
| 13. RAFAEL ANTONIO S. PEREZ      | Lague .     | N     | n/a   | М          | N               | Head of Human Resources and<br>Corporate Administration<br>Division                        | n/a                                     | mile means                |

FOR SEX COLUMN, PUT "F" FOR FEMALE. "M" FOR MALE.

FOR BOARD COLUMN, PUT "C" FOR CHAIRMAN, "M" FOR MEMBER, "I" FOR INDEPENDENT DIRECTOR. FOR INC'R COLUMN, PUT "Y" IF AN INCORPORATOR, "N" IF NOT. FOR STOCKHOLDER COLUMN, PUT "Y" IF A STOCKHOLDER, "N" IF NOT.

FOR STOCKHOLDER COLUMN, PUT TO A STOCKHOLDER, IN IRVOT.

FOR OFFICER COLUMN, INDICATE PARTICULAR POSITION IF AN OFFICER, FROM VP UP INCLUDING THE POSITION OF THE TREASURER,

SECRETARY, COMPLIANCE OFFICER AND/OR ASSOCIATED PERSON.

FOR EXECUTIVE COMMITTEE, INDICATE "C" IF MEMBER OF THE COMPENSATION COMMITTEE; "A" FOR AUDIT COMMITTEE; "N" FOR NOMINATION

AND ELECTION COMMITTEE. ADDITIONALLY WRITE "C" AFTER SLASH IF CHAIRMAN AND "M" IF MEMBER.

STOCK CORPORATION

PLEASE PRINT LEGIBLY ====== 

| CORPORATE NAME:                  | MEGAWORLD   |       | _     |         |                 |   |             |                          |
|----------------------------------|-------------|-------|-------|---------|-----------------|---|-------------|--------------------------|
|                                  |             | DIRI  | ECTOR | S / OFF | ICERS           |   |             |                          |
| NAME/CURRENT RESIDENTIAL ADDRESS | NATIONALITY | INC'R | BOARD | GENDER  | STOCK<br>HOLDER | OFFICER   | EXEC. COMM. | TAX IDENTIFICATION       |
| 14. GRAHAM M. COATES             | - (2000)    | N     | n/a   | М       | N               | Head of Megaworld<br>Lifestyle Malls  | n/a         | distance (               |
| 15. JENNIFER L. ROMUALDEZ        | 13732       | N     | n/a   | F       | N               | Head of Operations Division   | n/a         | 535.844                  |
| 16. KIMBERLY HAZEL A. STA. MARIA | No.         | N     | n/a   | F       | N               | Assistant Vice President for<br>Corporate Communications<br>and Advertising | n/a         | 25124                    |
| 17. MA. MELODY IBAÑEZ-GARCIA     | 200         | N     | n/a   | F       | N               | Chief Risk Officer  | n/a         |                          |
| 18. LINO P. VICTORIOSO, JR.      | Erger 1     | N     | n/a   | М       | N               | Data Protection Officer   | n/a         | COLUMN TO SERVICE STREET |
| 19. ANNA MICHELLE T. LLOVIDO     | - Livie     | N     | n/a   | F       | N               | Corporate Secretary   | n/a         | P2 UP19 (8)              |
| 20. NELILEEN S. BAXA             | 1.PRE       | N     | n/a   | F       | N               | Assistant Corporate Secretary   | n/a         | 1800 (300)               |
| NOTHING FOLLOWS                  |             |       |       |         |                 |   |             |                          |
|                                  |             |       |       |         |                 |   |             |                          |
|                                  |             |       |       |         |                 |   |             |                          |
|                                  |             |       |       |         |                 |   |             |                          |
|                                  | À.L         |       |       |         |                 |   |             |                          |
|                                  |             |       |       |         |                 |   |             |                          |
|                                  |             |       |       |         |                 |   |             |                          |
|                                  |             |       |       |         |                 |   |             |                          |

FOR SEX COLUMN, PUT "F" FOR FEMALE, "M" FOR MALE.
FOR BOARD COLUMN, PUT "C" FOR CHAIRMAN. "M" FOR MEMBER, "I" FOR INDEPENDENT DIRECTOR.

FOR INC'R COLUMN, PUT "Y" IF AN INCORPORATOR, "N" IF NOT.

FOR STOCKHOLDER COLUMN, PUT "Y" IF A STOCKHOLDER, "N" IF NOT.

FOR OFFICER COLUMN, INDICATE PARTICULAR POSITION IF AN OFFICER. FROM VP UP INCLUDING THE POSITION OF THE TREASURER,

SECRETARY, COMPLIANCE OFFICER AND/OR ASSOCIATED PERSON.
FOR EXECUTIVE COMMITTEE, INDICATE "C" IF MEMBER OF THE COMPENSATION COMMITTEE; "A" FOR AUDIT COMMITTEE; "N" FOR NOMINATION

AND ELECTION COMMITTEE. ADDITIONALLY WRITE "C" AFTER SLASH IF CHAIRMAN AND "M" IF MEMBER.



STOCK CORPORATION

|   |                 | PLEASE PRINT I  | EGIBLY =======         | :::::::=         |                      |                              |  |
|---|-----------------|-----------------|------------------------|------------------|----------------------|------------------------------|--|
| CORPORATE NAME:   | MEGAWORLD       | CORPORATION     |                        |                  |                      |                              |  |
| TOTAL NUMBER OF STOCKHOLDERS: 2,359 (Common) 1 (  | (Preferred)     |                 | NO. OF STOCKHOLDERS V  | VITH 1,000 OR M  | IORE SHARES EACH:    | 2,016                        |  |
| TOTAL ASSETS BASED ON LATEST AUDITED FINANCIAL STATEM   | ENTS:           |                 | Php 371,676,739,763    |                  |                      |                              |  |
| 16.   | STOCKHOLD       | ER'S INFORMATIO | N (As of May 31, 2025) |                  |                      |                              |  |
|   |                 | SHARES          | SUBSCRIBED             |                  |                      |                              |  |
| NAME, NATIONALITY AND CURRENT RESIDENTIAL<br>ADDRESS  | TYPE NUMBER     |                 | AMOUNT<br>(PhP)        | % OF OWNER SHIP* | AMOUNT PAID<br>(PhP) | TAX IDENTIFICATION<br>NUMBER |  |
| 1. ALLIANCE GLOBAL GROUP, INC.  | Common          | 17,552,276,059  | 17,552,276,059.00      | 45.52%           | 17,552,276,059.00    |                              |  |
| Filipino  | Preferred       | 6,000,000,000   | 60,000,000             | 15.56%           | 60,000,000.00        |                              |  |
| 7th Floor, 1880, Eastwood Avenue  |                 |                 |                        |                  |                      | 003-831-302                  |  |
| Eastwood City CyberPark, 188 E. Rodriguez, Jr. Ave.<br>8agumbayan, Quezon City                                    | TOTAL           | 23,552,276,059  | 17,612,276,059.00      | 61.08%           | 17,612,276,059.00    |                              |  |
| 2. PCD NOMINEE CORPORATION*   | Common          | 5,763,942,156   | 5,763,942,156.00       |                  |                      |                              |  |
| Filipino<br>37/F Tower I. The Enterprise Center, 6766 Ayala Avenue cor.<br>Paseo de Roxas, Makati City            | TOTAL           | 5,763,942,156   | 5,763,942,156.00       | 14.95%           | 5,763,942,156.00     | 004-710-690-000              |  |
| 3. NEW TOWN LAND PARTNERS, INC.   | Common          | 5,668,530,324   | 5,668,530,324.00       |                  |                      |                              |  |
| Filipino  |                 |                 |                        | 1                |                      |                              |  |
| 26th Floor, Alliance Global Tower. 36th Street cor. 11th Avenue,  |                 |                 |                        | 14.70%           | 5,668,530,324.00     | 005-620-164                  |  |
| Uptown Bonifacio, Taguig City   | TOTAL           | 5,668,530,324   | 5,668,530,324.00       | 1                |                      |                              |  |
| 4. PCD NOMINEE CORPORATION  | Common          | 2,559,343,667   | 2,559,343,667.00       |                  |                      |                              |  |
| Non-Filipino  |                 |                 |                        | j                |                      |                              |  |
| 37/F Tower I. The Enterprise Center, 6766 Ayala Avenue cor.   |                 |                 |                        | 6.64%            | 2,559,343,667.00     | 004-710-690-000              |  |
| Paseo de Roxas, Makati City   | TOTAL           | 2,559,343,667   | 2,559,343,667.00       |                  |                      |                              |  |
| 5. FIRST CENTRO, INC.   | Common          | 873,912,500     | 873,012,500.00         |                  |                      |                              |  |
| Filipino  |                 |                 |                        | 2.26%            | 873,012,500.00       | 003-978-174                  |  |
| 7th Floor, 1880 Eastwood Avenue, Eastwood City CyberPark,<br>188 E. Rodriguez Jr. Avenue, Bagumbayan, Quezon City |                 |                 |                        | 1                | 0,0,012,000.00       | 003-770-174                  |  |
|   | TOTAL           | 873,012,500     |                        |                  |                      |                              |  |
| 6. SIMON LEE SUI HEE  | Common          | 8,845,200       | 8,845,200.00           | 0.02%            |                      | MANAGE TO THE                |  |
|   |                 |                 |                        | - 1              | 8,845,200.00         |                              |  |
|   | TOTAL           | 8,845,200       | 8,845,200.00           |                  |                      |                              |  |
|   | TOTAL UB-TOTAL: | 38,425,949,906  |                        | -                |                      |                              |  |
| SUB-TOTAL AMOU  |                 |                 | 32,485,949,906.00      | 99.66%           |                      |                              |  |
|   |                 | SUB-TOTAL       | AMOUNT OF PAID-UP      |                  | 32,485,949,906.00    |                              |  |

\*Net of treasury shares lodged with PCD Nominee Corporation

INSTRUCTION: SPECIFY THE TOP 20 STOCKHOLDERS AND INDICATE THE REST AS OTHERS

Note: For PDTC Nominee included in the list, please indicate further the beneficial owners owning more than 5% of any class of the company's voting securities. Attach separate sheet, if necessary.

STOCK CORPORATION

|  |              | ==== PLEASE P | RINT LEGIBLY ======                     |                        |   |                              |
|--|--------------|---------------|---|------------------------|---|------------------------------|
| CORPORATE NAME:  | MEGAWORL     | D CORPORATION | ١                                       |                        |   |                              |
| TOTAL NUMBER OF STOCKHOLDERS: 2,35   | 9 (Common) 1 | (Preferred)   | NO. OF STOCKHOLDERS W<br>EACH:          | ITH 1,000 O            | R MORE SHARES                           | 2016                         |
| TOTAL ASSETS BASED ON LATEST AUDITED FINA  | NCIAL STATEM | IENTS:        | Php 371,676,739,763                     |                        |   |                              |
|  | STOCKH       | OLDER'S INFOR | MATION (As of May 31, 20                | )25)                   |   |                              |
|  |              | SHARE         | SUBSCRIBED                              |                        |   |                              |
| NAME, NATIONALITY AND CURRENT<br>RESIDENTIAL ADDRESS   | ТҮРЕ         | NUMBER        | AMOUNT<br>(PhP)                         | % OF<br>OWNER-<br>SHIP | AMOUNT PAID<br>(PhP)                    | TAX IDENTIFICATION<br>NUMBER |
| 7. OCBC SECURITIES PHILS., INC. FAO:<br>SANTIAGO I. TANCHAN, IR.<br>Filipino   | Common       | 7,371,000     | 7,371,000.00                            | 0.02%                  |   | 003-675-258                  |
| Unit 2502-A Phil. Stock Exchange Centre, Pasig<br>City   |              |               |   |                        | 7,371,000.00                            |                              |
| 0.1100.0011  | TOTAL        | 7,371,000     |   |                        |   |                              |
| 8. LUISA CO LI   | Common       | 5,525,697     | 5,525,697.00                            | 0.01%                  |   | 2.50                         |
| .003   |              |               |   |                        | 5,525,697.00                            |                              |
| ASSESSED AND   | TOTAL        | 5,525,697     | 5,525,697.00                            |                        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                              |
| 9. EVANGELINE R. ABDULLAH  | Common       | 5,400,000     | 5,400,000.00                            | 0.01%                  |   |                              |
| CENTE .  |              |               |   |                        | F 400 000 00                            |                              |
| Charles of the Control of the Contro |              |               |   |                        | 5,400,000.00                            | N. A. T.                     |
|  | TOTAL        | 5,400,000     | 5,400,000.00                            |                        |   |                              |
| 10. JASPER KARL TANCHAN ONG  | Common       | 5,370,300     | 5,370,300.00                            | 0.01%                  |   |                              |
| Charles and Charles  |              |               |   |                        | 5,370,300.00                            | 124262                       |
|  | TOTAL        | 5,370,300     | 5,370,300.00                            |                        |   |                              |
| 11. WINSTON S. CO  | Common       | 5,180,760     | 5,180,760.00                            | 0.01%                  |   |                              |
| Committee of the commit |              |               |   |                        | 5,180,760.00                            | 1000                         |
|  | TOTAL        | 5,180,760     | 5,180,760.00                            |                        |   |                              |
| 12. LUIS U. ANG and/or TERESA W. ANG   | Common       | 4,000,000     | 4,000,000.00                            | 0.01%                  |   |                              |
| 72.7   |              |               |   | 0.0170                 |   |                              |
| Comment of the Commen |              |               |   |                        | 4,000,000.00                            | 0.75                         |
| 100  | TOTAL        | 4,000,000     | 4,000,000.00                            |                        |   |                              |
| 13. LUIS ANG and/or LISA ANG   | Common       | 3,785,532     | 3,785,532.00                            |                        | -                                       |                              |
| #1205  |              |               |   | 0.010/                 | 2 705 522 00                            |                              |
| Child Charles and Santania   |              |               |   | 0.01%                  | 3,785,532.00                            |                              |
|  | TOTAL        | 3,785,532     |   |                        |   |                              |
| St   | JB-TOTAL:    | 36,633,289    | 36,633,289.00                           |                        |   |                              |
| SUB-TOTAL AMOUNT   | OF SUBSCRIB  | ED CAPITAL:   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 0.10%                  |   |                              |
|  |              | SUB-TOTAL     | AMOUNT OF PAID-UP CA                    | PITAL                  | 36,633,289.00                           |                              |

INSTRUCTION: SPECIFY THE TOP 20 STOCKHOLDERS AND INDICATE THE REST AS OTHERS

Note: For PDTC Nominee included in the list, please indicate further the beneficial owners owning more than 5% of any class of the company's voting securities. Attach separate sheet, if necessary.

p

STOCK CORPORATION

|  |                 | ====== PLEASE          | PRINT LEGIBLY ======         |                        |                      |                              |  |
|--|-----------------|------------------------|------------------------------|------------------------|----------------------|------------------------------|--|
| CORPORATE NAME:  | MEGAWORLD       | CORPORATION            |                              |                        |                      |                              |  |
| TOTAL NUMBER OF STOCKHOLDERS: 2,35   | 9 (Common) 1 (  | (Preferred)            | NO. OF STOCKHOLDERS WITH     | 1,000 OR MOI           | RE SHARES EACH:      | 2016                         |  |
| TOTAL ASSETS BASED ON LATEST AUDITED FINA  | NCIAL STATEM    | ENTS:                  | Php 371,676,739,763          |                        |                      |                              |  |
|  | S               | TOCKHOLDER'S INFO      | RMATION (As of May 31, 20    | 25)                    |                      |                              |  |
|  |                 | SHARES                 | SUBSCRIBED                   |                        |                      |                              |  |
| NAME, NATIONALITY AND CURRENT<br>RESIDENTIAL ADDRESS   | ТҮРЕ            | NUMBER                 | AMOUNT<br>(PhP)              | % OF<br>OWNER-<br>SHIP | AMOUNT PAID<br>(PhP) | TAX IDENTIFICATION<br>NUMBER |  |
| 14. LUCIO W. YAN   | Common          | 3,780,000              | 3,780,000.00                 |                        |                      |                              |  |
| 157.4  |                 |                        |                              | 0.01%                  | 3,780,000.00         | 1000000                      |  |
| CENTRAL PROPERTY.  |                 |                        |                              |                        |                      |                              |  |
| 1S. ALBERTO MENDOZA &/OR   | TOTAL<br>Common | 3,780,000<br>2,587,454 | 3,780,000.00<br>2,587,454.00 |                        |                      |                              |  |
| JEANIE C. MENDOZA  | Common          | 2,507,101              | 2,557,151.00                 |                        |                      |                              |  |
| (723)  |                 |                        |                              | 0.01%                  | 2,587,454.00         | 2.500                        |  |
|  | TOTAL           | 2,587,454              | 2,587,454.00                 |                        |                      |                              |  |
| 16. LUIS U. ANG &/or LIZA W. ANG   | Common          | 2,529,345              |                              |                        |                      |                              |  |
| 67 and   |                 |                        |                              | D                      |                      |                              |  |
| Carried and a Charles of the Charles   |                 |                        |                              | 0.01%                  | 2,529,345.00         |                              |  |
|  | TOTAL           | 2,529,345              | 2,529,345.00                 |                        |                      |                              |  |
| 17. NELSON O. KU   | Common          | 2,520,000              | 2,520,000.00                 |                        |                      |                              |  |
| The same of the sa |                 |                        |                              |                        |                      |                              |  |
| CONTRACTOR OF THE PARTY OF THE  |                 |                        |                              | 0.01%                  | 2,520,000.00         |                              |  |
|  | TOTAL           | 2,520,000              | 2,520,000.00                 |                        |                      |                              |  |
| 18 KATHERINE L. TAN  | Common          | 1,891,632              | 1,891,632.00                 |                        |                      |                              |  |
|  |                 |                        |                              |                        |                      |                              |  |
|  |                 |                        |                              | 2.40%                  | 1,891,632.00         | The second                   |  |
|  | TOTAL           | 1,891,632              | 1,891,632.00                 |                        |                      |                              |  |
| 19. ABOITIZ EQUITIZ & VENTURES   | Common          | 1,842,750              | 1,842,750.00                 |                        |                      |                              |  |
| Filipino   |                 |                        |                              | 2240                   | 1 040 550 00         | 145 057 700                  |  |
| 110 Legaspi Street, Legaspi Village. Makati City   |                 |                        |                              | 2.34%                  | 1,842,750.00         | 145-257-783                  |  |
|  | TOTAL           | 1,842,750              | 1,842,750.00                 |                        |                      |                              |  |
| 20. ROBERTO OCAMPO KU  | Common          | 1,800,000              | 1,800,000.00                 |                        |                      |                              |  |
| No.  |                 |                        |                              |                        |                      |                              |  |
|  |                 |                        |                              | 0.00%                  | 1,800,000.00         | 3.00                         |  |
|  | TOTAL           | 1,800,000              | 1,800,000.00                 |                        |                      |                              |  |
| 21. OTHERS   | Common          | 78,717,496             | 78,717,496.00                |                        | 78,717,496           |                              |  |
|  |                 |                        |                              | 0.20%                  |                      |                              |  |
|  |                 |                        |                              |                        |                      |                              |  |
|  |                 |                        |                              |                        |                      |                              |  |
|  | SUB-<br>TOTAL   | 95,668,677             | 95,668,677.00                | 0.25%                  | 95,668,677           |                              |  |
| TOTAL SUBSCRIBED AND OUTSTANDING CAPITAL   |                 | 38,558,251,872         | 32,618,251,872.00            | 100.00%                |                      | 4 AL                         |  |
|  | -               |                        | TOTAL AMOUNT OF PAID-UP      | CAPITAL                | 32,618,251,872.00    |                              |  |

INSTRUCTION: SPECIFY THE TOP 20 STOCKHOLDERS AND INDICATE THE REST AS OTHERS

Note: For PDTC Nominee included in the list, please indicate further the beneficial owners owning more than 5% of any class of the company's voting securities. Attach separate sheet, if necessary.

m

STOCK CORPORATION

| CORPORATE NAME:                              |  | - PI      | EASE PRINT LEGIB<br>MEGAWOR             |            |                        |   |  |  |
|--|--|-----------|---|------------|------------------------|---|--|--|
|  |  |           | 300000000000000000000000000000000000000 |            |                        |   |  |  |
| 1. INVESTMENT OF CORP<br>FUNDS IN ANOTHER CO |  |           | AMOUNT (P                               | hP)        | DA                     | TE OF BOARD RESOLUTION                  |  |  |
| 1.1 STOCKS                                   | AL ORDITOR   |           | 0.00                                    |            |                        | n/a                                     |  |  |
| 1.2 BONDS/COMMERC                            |  |           | 0.00                                    |            |                        | n/a                                     |  |  |
| by Private Corpor  1.3 LOANS/ CREDITS/       |  |           |   |            |                        | 11/4                                    |  |  |
|  | A STATE OF THE STA |           | 0.00                                    |            |                        | n/a                                     |  |  |
| 1.4 GOVERNMENT TR                            | EASURY BILLS   |           | 0.00                                    |            |                        | n/a                                     |  |  |
| 1.5 OTHERS                                   |  |           | 0.00                                    |            |                        | n/a                                     |  |  |
| 2. INVESTMENT OF CORP-<br>SECONDARY PURPOSES |  | VITIES UN | DER ITS                                 |            | E OF BOARD<br>SOLUTION | DATE OF<br>STOCKHOLDERS<br>RATIFICATION |  |  |
|  | n/a  |           |   |            | n/a                    | n/a                                     |  |  |
| 3. TREASURY SHARES: (A                       | s of 31 May 2025   |           |   | NO.        | OF SHARES              | % AS TO THE TOTAL NO. O                 |  |  |
|  |  |           |   | 1,18       | 37,614,000             | 3.08%                                   |  |  |
| 4. UNRESTRICTED/UNAP                         | PROPRIATED RETAIN  | ED EARNIN | GS AS OF END OF                         | LAST FISC  | CAL YEAR:              | Php 192,479,978,713                     |  |  |
| 5. DIVIDENDS DECLARED                        | DURING THE IMMEDIA   | ATELY PRI | ECEDING YEAR:                           |            |                        |   |  |  |
| TYPE C                                       | F DIVIDEND   |           | AM                                      | MOUNT (P   | hP)                    | DATE DECLARED                           |  |  |
| 5.1 CASH                                     |  |           | 2,                                      | ,662,552,2 | 54                     | October 21, 2024                        |  |  |
| 5.2 STOCK                                    |  |           |   | 0.00       |                        | n/a                                     |  |  |
| 5.3 PROPERTY                                 |  |           |   | 0.00       |                        | n/a                                     |  |  |
|  |  | TOTAL     | P                                       |            |                        |   |  |  |
| 6. ADDITIONAL SHARES I                       | SSUED DURING THE PE  | ERIOD:    |   |            |                        |   |  |  |
| DATE   | NO. OF   | SHARES    |   | OUNT       |                        |   |  |  |
| n/a  |  | 0         |   |            |                        | 0.00                                    |  |  |
|  |  |           |   |            |                        |   |  |  |
| SECONDARY LICENSE/REG                        |  | AND OTH   |   |            |                        |   |  |  |
| NAME OF AGENCY:                              | SEC  |           | В                                       | SP         |                        | IC                                      |  |  |
| TYPE OF<br>LICENSE/REGN.                     | n/a  |           | n                                       | /a         |                        | n/a                                     |  |  |
| DATE ISSUED:                                 | n/a  |           | n                                       | /a         |                        | n/a                                     |  |  |
| DATE STARTED                                 | n/a  |           | n,                                      | /a         |                        | n/a                                     |  |  |
| DPERATIONS:                                  | TOTAL ANNUAL COMPENSATION OF DIRECTORS DURING THE PRECEDING FISCAL YEAR (in PhP)   |           | OTAL NO. OF OFFICERS                    |            | L NO. OF RANK &        | TOTAL MANPOWER                          |  |  |
| DIRECTORS DURING TH                          | E PRECEDING FISCAL   | TOTAL     | NO. OF OFFICERS                         |            | E EMPLOYEES*           | COMPLEMENT **                           |  |  |

<sup>\*</sup>Rank & File to Senior Supervisor

<sup>\*\*</sup>As of 15 June 2025

I, NELILEEN S. BAXA, Assistant Corporate Secretary of MEGAWORLD CORPORATION declare under penalty of perjury that all matters set forth in this GIS have been made in good faith, duly verified by me and to the best of my knowledge and belief are true and correct.

I hereby attest that all the information in this GIS are being submitted in compliance with the rules and regulations of the Securities and Exchange Commission (SEC) the collection, processing, storage and sharing of said information being necessary to carry out the functions of public authority for the performance of the constitutionally and statutorily mandated functions of the SEC as a regulatory agency.

I further attest that I have been authorized by the Board of Directors to file this GIS with the SEC.

I understand that the Commission may place the corporation under delinquent status for failure to submit the reportorial requirements three (3) times, consecutively or intermittently, within a period of five (5) years (Section 177, RA No. 11232).

Done this \_\_\_\_\_\_ 1 day 64\_ 2025 , 2025 in MAKATI CITY

SUBSCRIBED AND SWORN TO before me in MAKATI CITY

v affiant who

personally appeared before me and exhibited to me her

Doc. No. Page No. Book No.

2025

Series of

**NOTARY PUBLIC** 

ATTY. MERHAIL JUDE AMANDO R. FABIO III

NOTARY PUBLIC FOR AND IN MAKATI CITY APPOINTMENT NO. M CE VAID UNTIL DECEMBER 31, 2025

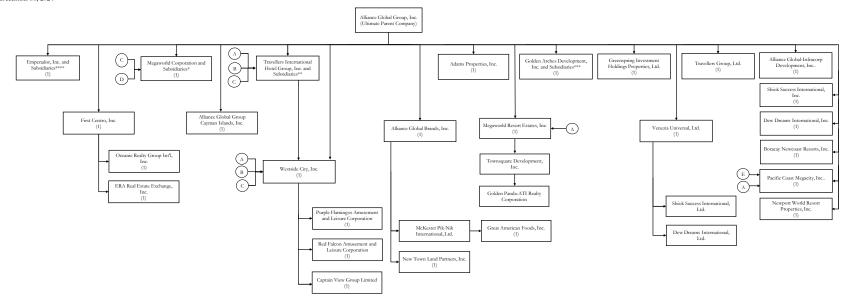
PTR No. MKT 10471129 / 01-05-25 / MAKATI CITY IBP No. 501098 01-07-2025 Roll No. 81066 MCLE Compliance No. VIII-0008160 April 14, 2025

WALID UNTIL APRIL 14, 2028

# **ANNEX "D"**

#### ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES

Map Showing the Relationship Between Alliance Global Group, Inc. and its Related Parties December 31, 2024

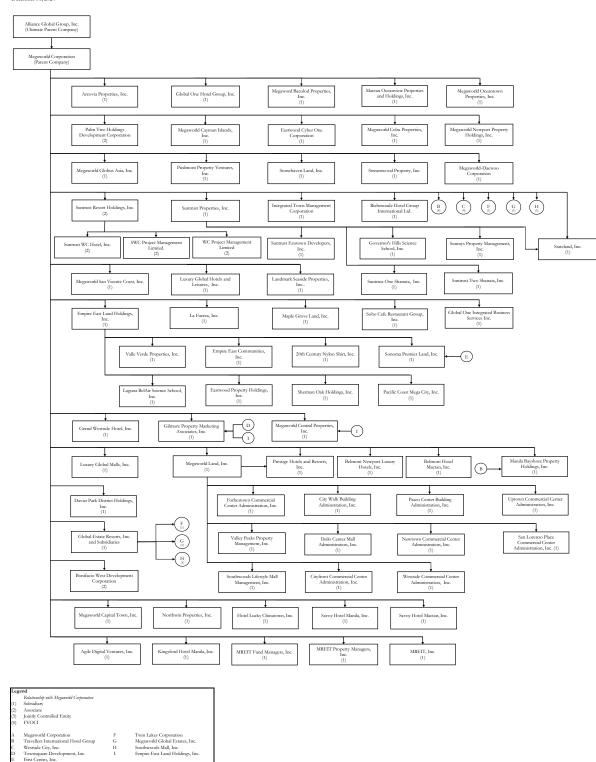


- (1) Subsidiary (2) Associate (3) Jointly Cor
- Jointly Controlled Entity
- Megaworld Corporation Adams Properties, Inc. First Centro, Inc. Newtown Land Partners, Inc. Empire East Land Holdings, Inc

#### ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES

Map Showing the Relationship Between Alliance Global Group, Inc. and Megaworld Corporation Group

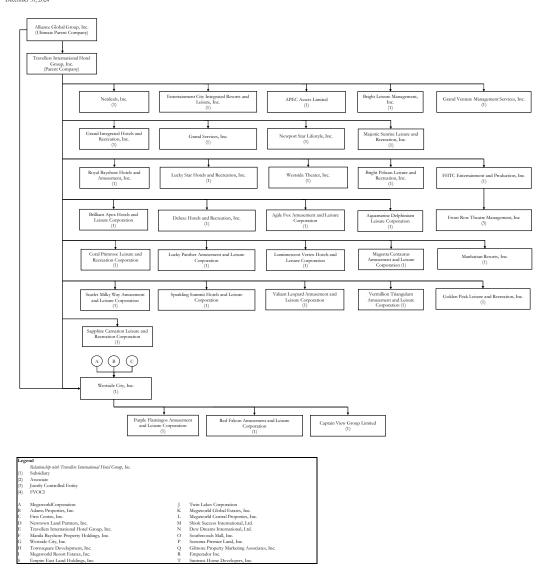
December 31, 2024



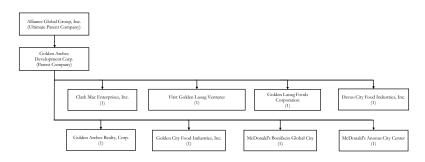
#### ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES

Map Showing the Relationship Between Alliance Global Group, Inc. and Travellers Group

December 31, 2024



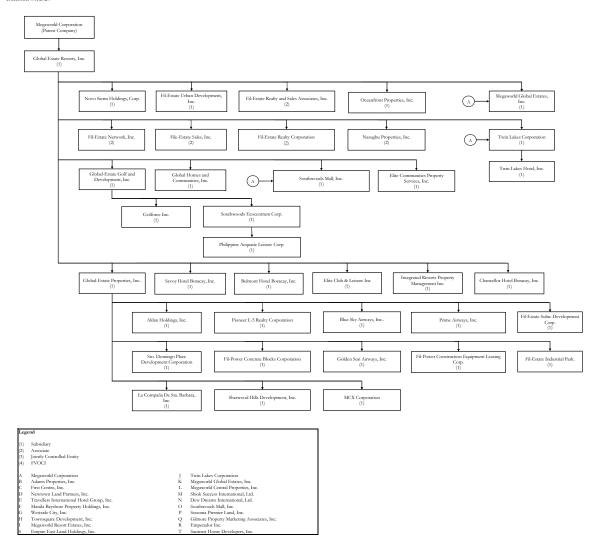
ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES Map Showing the Relationship Between Alliance Global Group, Inc. and Golden Arches Development Corporation Group December 31, 2024



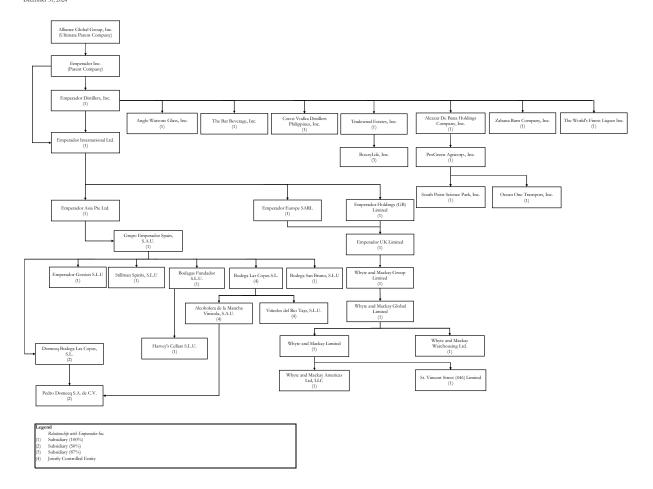


#### ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES

Map Showing the Relationship Between and Among Megaworld and Global Estate Resorts Inc. Group December 31, 2024



ALLIANCE GLOBAL GROUP, INC. AND SUBSIDIARIES Map Showing the Relationship Between Alliance Global Group, Inc. and Emperador Group December 31, 2024





# FOR SEC FILING

Consolidated Financial Statements and Independent Auditors' Report

Megaworld Corporation and Subsidiaries

December 31, 2022, 2021 and 2020





# **Report of Independent Auditors**

#### Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.) 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue Uptown Bonifacio, Taguig City

#### **Opinion**

We have audited the consolidated financial statements of Megaworld Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2022 and 2021, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2022 and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2022 and 2021, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2022 in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) and described in Note 2 to the consolidated financial statements.

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Emphasis of Matter

We draw attention to Note 2 to the consolidated financial statements, which indicates that the consolidated financial statements have been prepared in accordance with PFRS, as modified by the financial reporting reliefs issued and approved by the SEC. The impact of the financial reporting reliefs on the consolidated financial statements are disclosed in Note 2 to the consolidated financial statements.

Our opinion is not modified in respect of this matter.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### (a) Revenue Recognition on Real Estate Sales and Determination of Related Costs

#### Description of the Matter

The Group's revenue recognition process, policies and procedures on real estate sales are significant to our audit because these involve the application of significant judgment and estimation. In addition, real estate sales and cost of real estate sales amounted to P36.8 billion or 61.5% of consolidated Revenues and Income and P18.6 billion or 38.4% of consolidated Cost and Expenses, respectively, for the year ended December 31, 2022. The areas affected by revenue recognition, which requires significant judgments and estimates, include determining when a contract will qualify for revenue recognition, measuring the progress of the development of real estate projects which defines the amount of revenue to be recognized and determining the amount of actual costs incurred as cost of real estate sales. These areas were significant to our audit as an error in application of judgments and estimates could cause a material misstatement in the consolidated financial statements.

The Group's policy for revenue recognition on real estate sales are more fully described in Note 2 to the consolidated financial statements. The significant judgments applied and estimates used by management related to revenue recognition are more fully described in Note 3 to the consolidated financial statements. The breakdown of real estate sales and costs of real estate sales are also disclosed in Notes 20 and 21, respectively, to the consolidated financial statements.

How the Matter was Addressed in the Audit

We obtained an understanding of the revenue recognition policy regarding real estate sales transactions and the related significant business processes of the Group.



Our procedures in testing the appropriateness and proper application of the Group's revenue recognition policy and process include tests of design and operating effectiveness of relevant controls over revenue generation and recognition, as well as tests of information technology (IT) general and application controls. We also performed tests of details to ascertain accuracy and occurrence of revenue recognized through examination of real estate sales contracts and other relevant supporting documents of the samples selected and performed overall analytical review of actual results.

As part of our test of compliance with revenue recognition criteria, we tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behavior.

Relative to the Group's measurement of progress towards complete satisfaction of performance obligation using the input method, we have tested the progress reported for the year in reference to the actual costs incurred relative to the total budgeted project development costs. Our procedures include test of controls over recognition and allocation of costs per project and direct examination of supporting documents. We have also performed physical inspection of selected projects under development to assess if the completion based on costs is not inconsistent with the physical completion of the project. In testing the reasonableness of budgetary estimates, we have ascertained the qualification of projects engineers who prepared the budgets and reviewed the actual performance of completed projects with reference of their budgeted costs.

In relation to cost of real estate sales, we obtained an understanding of the Group's cost accumulation process and performed tests of design and operating effectiveness of controls over cost recognition and measurement, including IT general and application controls. On a sampling basis, we traced costs accumulated to supporting documents such as invoices and accomplishment reports from the contractors and official receipts.

#### (b) Consolidation Process

#### Description of the Matter

The Group's consolidated financial statements comprise the financial statements of Megaworld Corporation and its subsidiaries, as enumerated in Note 1 to the consolidated financial statements, after the elimination of material intercompany transactions. The Group's consolidation process is significant to our audit because of the complexity of the process. It involves identifying and eliminating voluminous intercompany transactions to properly reflect realization of profits and measurement of controlling and non-controlling interests.

The Group's policy on consolidation process is more fully described in Note 2 to the consolidated financial statements.

#### How the Matter was Addressed in the Audit

We obtained understanding of the Group structure and its consolidation process including the procedures for identifying intercompany transactions and reconciling intercompany balances. We tested significant consolidation adjustments which include elimination of intercompany revenues, expenses, receivables, payables and investments, reversal of unrealized fair value adjustments on intercompany investments, and recognition of equity transactions to measure non-controlling interest.



#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2022, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2022 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, as modified by the financial reporting reliefs issued and approved by the SEC, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audits resulting in this independent auditors' report is Renan A. Piamonte.

#### **PUNONGBAYAN & ARAULLO**

By: Renan A. Piamonte

Partner.

CPA Reg. No. 0107805 TIN 221-843-037

PTR No. 9566641, January 3, 2023, Makati City

SEC Group A Accreditation

Partner - No. 107805-SEC (until financial period 2023)

Firm - No. 0002 (until Dec. 31, 2024)

BIR AN 08-002511-037-2022 (until Oct. 13, 2025)

Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

February 27, 2023

(A Subsidiary of Alliance Global Group, Inc.)

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## **DECEMBER 31, 2022 AND 2021**

(Amounts in Philippine Pesos)

|  | Notes | 2022              | 2021              |
|--|-------|-------------------|-------------------|
| <u>ASSETS</u>                              |       |                   |                   |
| CURRENT ASSETS                             |       |                   |                   |
| Cash and cash equivalents                  | 5     | P 27,754,568,446  | P 43,794,605,919  |
| Trade and other receivables - net          | 6     | 35,906,287,222    | 34,482,656,507    |
| Contract assets                            | 20    | 13,613,227,726    | 11,970,852,843    |
| Inventories                                | 7     | 123,451,306,761   | 115,741,508,821   |
| Advances to contractors and suppliers      | 2     | 13,224,995,447    | 12,233,167,915    |
| Prepayments and other current assets       | 8     | 10,365,034,100    | 9,611,978,356     |
| Total Current Assets                       |       | 224,315,419,702   | 227,834,770,361   |
| NON-CURRENT ASSETS                         |       |                   |                   |
| Trade and other receivables - net          | 6     | 21,035,571,171    | 12,489,998,575    |
| Contract assets                            | 20    | 6,006,696,047     | 7,951,394,519     |
| Advances to contractors and suppliers      | 2     | 2,112,862,719     | 2,783,551,177     |
| Advances to landowners and joint operators | 10    | 7,896,413,808     | 7,158,576,223     |
| Financial assets at fair value through     |       |                   |                   |
| other comprehensive income                 | 9     | 5,253,799,848     | 5,760,368,447     |
| Investments in associates - net            | 11    | 3,138,183,202     | 3,287,474,516     |
| Investment properties - net                | 12    | 128,101,844,538   | 119,222,248,947   |
| Property and equipment - net               | 13    | 7,196,910,584     | 6,530,887,796     |
| Deferred tax assets - net                  | 26    | 394,145,565       | 377,447,575       |
| Other non-current assets - net             | 14    | 3,759,690,116     | 4,580,532,972     |
| Total Non-current Assets                   |       | 184,896,117,598   | 170,142,480,747   |
| TOTAL ASSETS                               |       | P 409,211,537,300 | P 397,977,251,108 |

|                                       | Notes | 2022              | 2021              |
|---------------------------------------|-------|-------------------|-------------------|
| LIABILITIES AND EQUITY                |       |                   |                   |
| CURRENT LIABILITIES                   |       |                   |                   |
| Interest-bearing loans and borrowings | 15    | P 12,691,010,973  | P 12,685,534,491  |
| Bonds payable                         | 16    | 14,026,453,110    | -                 |
| Trade and other payables              | 17    | 24,158,766,211    | 22,875,967,140    |
| Contract liabilities                  | 20    | 3,392,947,567     | 2,447,089,883     |
| Customers' deposits                   | 2     | 9,421,120,175     | 10,872,699,457    |
| Advances from other related parties   | 27    | 2,126,611,006     | 3,243,336,539     |
| Income tax payable                    |       | 61,272,502        | 55,404,855        |
| Redeemable preferred shares           | 18    | -                 | 251,597,580       |
| Other current liabilities             | 19    | 9,375,781,591     | 9,476,396,474     |
| Total Current Liabilities             |       | 75,253,963,135    | 61,908,026,419    |
| NON-CURRENT LIABILITIES               |       |                   |                   |
| Interest-bearing loans and borrowings | 15    | 36,967,485,247    | 38,964,170,107    |
| Bonds and notes payable               | 16    | 31,212,622,400    | 41,982,042,246    |
| Contract liabilities                  | 20    | 4,853,473,963     | 4,956,605,925     |
| Customers' deposits                   | 2     | 1,259,789,445     | 1,281,160,572     |
| Deferred tax liabilities - net        | 26    | 12,264,107,694    | 11,541,788,887    |
| Retirement benefit obligation         | 25    | 349,574,867       | 546,802,701       |
| Other non-current liabilities         | 19    | 6,029,997,597     | 7,092,663,304     |
| Total Non-current Liabilities         |       | 92,937,051,213    | 106,365,233,742   |
| Total Liabilities                     |       | 168,191,014,348   | 168,273,260,161   |
| EQUITY                                | 28    |                   |                   |
| Total equity attributable to          |       |                   |                   |
| the Company's shareholders            |       | 209,226,173,725   | 198,838,867,474   |
| Non-controlling interests             |       | 31,794,349,227    | 30,865,123,473    |
| Total Equity                          |       | 241,020,522,952   | 229,703,990,947   |
| TOTAL LIABILITIES AND EQUITY          |       | P 409,211,537,300 | P 397,977,251,108 |

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020

(Amounts in Philippine Pesos)

|  | Notes | 2022             | 2021             | 2020             |
|--|-------|------------------|------------------|------------------|
| REVENUES AND INCOME                      |       |                  |                  |                  |
| Real estate sales                        | 20    | P 36,849,992,605 | P 31,129,417,724 | P 24,858,537,303 |
| Rental income                            | 12    | 15,653,727,970   | 13,319,580,244   | 12,932,770,278   |
| Hotel operations                         | 20    | 2,603,709,878    | 1,928,863,081    | 1,482,160,976    |
| Interest and other income - net          | 23    | 4,419,826,198    | 4,376,429,682    | 4,267,409,295    |
|  |       | 59,527,256,651   | 50,754,290,731   | 43,540,877,852   |
| COSTS AND EXPENSES                       |       |                  |                  |                  |
| Cost of real estate sales                | 21    | 18,554,755,392   | 16,874,283,279   | 13,790,525,832   |
| Cost of hotel operations                 | 21    | 1,462,451,435    | 1,086,978,559    | 963,104,532      |
| Operating expenses                       | 22    | 14,584,659,156   | 12,864,632,841   | 11,850,258,972   |
| Equity share in net losses of associates | 11    | 155,429,591      | 176,548,383      | 69,879,672       |
| Interest and other charges - net         | 24    | 5,628,116,792    | 4,808,537,325    | 2,930,637,292    |
| Tax expense                              | 26    | 3,767,557,891    | 564,917,329      | 3,347,906,258    |
|  |       | 44,152,970,257   | 36,375,897,716   | 32,952,312,558   |
| NET PROFIT FOR THE YEAR                  |       | P 15,374,286,394 | P 14,378,393,015 | P 10,588,565,294 |
| Net profit attributable to:              |       |                  |                  |                  |
| Company's shareholders                   |       | P 13,455,475,825 | P 13,434,466,763 | P 9,885,989,490  |
| Non-controlling interests                |       | 1,918,810,569    | 943,926,252      | 702,575,804      |
|  |       | P 15,374,286,394 | P 14,378,393,015 | P 10,588,565,294 |
| Earnings Per Share:                      | 29    |                  |                  |                  |
| Basic                                    |       | P 0.431          | P 0.422          | P 0.295          |
| Diluted                                  |       | P 0.430          | P 0.421          | P 0.294          |

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020

(Amounts in Philippine Pesos)

|   | Notes 2022              |  | 2021  | 2020   |
|---|-------------------------|--|---|--|
| NET PROFIT FOR THE YEAR   |                         | P 15,374,286,394   | P 14,378,393,015  | P 10,588,565,294   |
| OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to consolidated profit or loss: Fair value gains (losses) on financial assets at fair value through other comprehesive income Actuarial gains on retirement benefit obligation Share in other comprehensive income of associates Tax expense | 9<br>25<br>11<br>25, 26 | ( 579,783,082 )<br>219,636,360<br>-<br>( 55,553,033 )<br>( 415,699,755 ) | 1,347,392,142 325,125,100 - (   | ( 323,225,082 )<br>354,133,354<br>1,474,538<br>( 106,240,006 )<br>( 73,857,196 ) |
| Items that will be reclassified subsequently to consolidated profit or loss: Exchange difference on translating foreign operations Unrealized gains (losses) on cash flow hedge Share in other comprehensive income of associates Tax income (expense)  | 2<br>30<br>11<br>26     | 106,276,210<br>91,147,189<br>6,138,277<br>(                              | 47,027,439<br>199,713,502<br>20,926,197<br>(17,56,858)<br>255,910,280 | ( 14,884,569 )<br>( 144,749,961 )<br>-<br>- 4,465,371<br>( 155,169,159 )         |
| Total Other Comprehensive Income (Loss)   |                         | (247,040,108)  | 1,865,547,284   | (229,026,355)  |
| TOTAL COMPREHENSIVE INCOME<br>FOR THE YEAR  |                         | P 15,127,246,286   | P 16,243,940,299  | P 10,359,538,939   |
| Total comprehensive income attributable to:<br>Company's shareholders<br>Non-controlling interests  |                         | P 13,196,367,962<br>1,930,878,324  | P 15,276,423,950<br>967,516,349                                       | P 9,684,718,799<br>674,820,140   |
|   |                         | P 15,127,246,286   | P 16,243,940,299  | P 10,359,538,939   |

#### (A Subsidiary of Alliance Global Group, Inc.)

#### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

# FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020 (Amounts in Philippine Pesos)

|   | Attributable to the Company's Shareholders |                                      |            |                |              |                         |          |                         |                   |                   |           |           |                              |                |                   |
|---|--|--------------------------------------|------------|----------------|--------------|-------------------------|----------|-------------------------|-------------------|-------------------|-----------|-----------|------------------------------|----------------|-------------------|
|   | Capital Stock                              | Additional Paid-in<br>Capital (APIC) |            | At Cost        | <i>(</i> 0 ) | Revaluation<br>Reserves |          | Perpetual<br>Securities | Retained Earnings |                   |           |           | Non-controlling<br>Interests |                | 77 - 1 F          |
|   | (See Note 28)                              | (See Note 28)                        | (8         | See Note 28)   | (See         | Notes 9, 11 and 25)     | ) _      | (See Note 28)           |                   | (See Note 28)     | Tot       | al        | _                            | (See Note 2)   | Total Equity      |
| Balance at January 1, 2022                      | P 32,430,865,872                           | P 16,660,844,347                     | ( P        | 1,784,028,454) | Р            | 7,627,867,265           | p        | _                       |                   | P 143,903,318,444 | P 198,838 | 8.867.474 | Р                            | 30,865,123,473 | P 229,703,990,946 |
| Exercise of stock options                       |  | 1,902,623                            | ( -        | 902,111        |              | -                       | •        | -                       | (                 | 1,031,680)        |           | ,773,054  |                              | -              | 1,773,054         |
| Cash dividends                                  | -  | -                                    |            | -              |              | -                       |          | -                       | (                 | 1,911,107,946)    |           | ,107,946) | (                            | 1,001,652,570) | ( 2,912,760,516)  |
| Acquisition of treasury shares                  | -  | =                                    | (          | 916,099,229)   |              | =                       |          | =                       |                   | =                 |           | ,099,229) |                              | -              | ( 916,099,229)    |
| Share-based employee compensation               | -  | -                                    |            | -              |              | -                       |          | -                       |                   | 16,372,411        | 16        | 5,372,411 |                              | -              | 16,372,411        |
| Total comprehensive income (loss) for the year  | <del>-</del>                               |                                      |            |                | (            | 259,107,863)            | _        |                         |                   | 13,455,475,825    | 13,196    | 5,367,962 | _                            | 1,930,878,324  | 15,127,246,286    |
| Balance at December 31, 2022                    | P 32,430,865,872                           | P 16,662,746,970                     | ( P        | 2,699,225,572) | P            | 7,368,759,402           | D        | _                       |                   | P 155,463,027,054 | P 209,226 | .173.725  | p                            | 31,794,349,227 | P 241,020,522,952 |
| Balance at December 51, 2022                    | 1 32,430,003,072                           | 1 10,002,740,770                     | \ <u> </u> | 2,077,223,372  | -            | 7,300,737,402           | <u>P</u> |                         |                   | 1 133,403,027,034 | 1 207,220 | ,,173,723 | <u>-</u>                     | 31,774,347,227 | 1 241,020,322,732 |
| Balance at January 1, 2021                      | P 32,430,865,872                           | P 16,660,844,347                     | ( P        | 1,627,041,094) | ( P          | 3,702,510,630)          | Р        | 10,237,898,577          |                   | P 131,464,174,188 | P 185,464 | ,231,260  | P                            | 27,066,248,937 | P 212,530,480,197 |
| Changes in percentage of ownership              |  | -                                    | `          | - ,            |              | 9,488,420,708           |          | - 1                     |                   | -                 |           | ,420,708  |                              | 3,227,048,107  | 12,715,468,815    |
| Redemption of perpetual securities              | =  | =                                    |            | -              |              | =                       | (        | 10,237,898,577)         | )                 | 484,257,436       | ( 9,753   | ,641,141) |                              | =              | ( 9,753,641,141 ) |
| Cash dividends                                  | -  | -                                    |            | -              |              | -                       |          | -                       | (                 | 1,337,820,837)    | ( 1,337   | ,820,837) | (                            | 263,692,340)   | ( 1,601,513,177)  |
| Acquisition of treasury shares                  | -  | -                                    | (          | 156,987,360)   |              | -                       |          | -                       |                   | -                 | ( 156     | ,987,360) |                              | -              | ( 156,987,360)    |
| Distribution to holders of perpetual securities | -  | -                                    |            | -              |              | -                       |          | -                       | (                 | 151,963,438)      | ( 151     | ,963,438) |                              | -              | ( 151,963,438)    |
| Reduction in capital of a subsidiary            | =  | =                                    |            | -              |              | =                       |          | =                       |                   | =                 | -         |           | (                            | 141,998,580)   |                   |
| Share-based employee compensation               | -  | -                                    |            | -              |              | -                       |          | -                       |                   | 10,204,332        | 10        | ,204,332  |                              | -              | 10,204,332        |
| Acquisition of a new subsidiary with            |  |                                      |            |                |              |                         |          |                         |                   |                   |           |           |                              |                |                   |
| non-controlling interest                        | -  | -                                    |            | -              |              | -                       |          | -                       |                   | -                 |           |           |                              | 10,001,000     | 10,001,000        |
| Total comprehensive income for the year         | <del></del>                                | -                                    |            | -              | _            | 1,841,957,187           | _        | =                       |                   | 13,434,466,763    | 15,276    | ,423,950  | _                            | 967,516,349    | 16,243,940,299    |
| Balance at December 31, 2021                    | P 32,430,865,872                           | P 16,660,844,347                     | / D        | 1,784,028,454) | D            | 7,627,867,265           |          |                         |                   | P 143,903,318,444 | P 198,838 | 967 474   | Р                            | 30,865,123,473 | P 229,703,990,947 |
| Dalance at December 31, 2021                    | 1 32,430,003,072                           | 1 10,000,044,347                     | ( 1        | 1,704,020,434  | -            | 7,027,007,203           | <u>P</u> |                         |                   | 1 175,205,510,777 | 1 170,030 | ,,007,474 | <u>-</u>                     | 30,003,123,473 | 1 227,703,770,747 |
| Balance at January 1, 2020                      | P 32,430,865,872                           | P 16,658,941,725                     | ( P        | 633,270,575)   | ( P          | 3,501,239,939)          | P        | 10,237,898,577          |                   | P 123,270,889,661 | P 178,464 | ,085,321  | P                            | 26,401,437,184 | P 204,865,522,505 |
| Cash dividends                                  | =  | =                                    |            | -              |              | =                       |          | =                       | (                 | 1,177,796,572)    | ( 1,177   | ,796,572) | (                            | 10,008,387)    | ( 1,187,804,959)  |
| Acquisition of treasury shares                  | =  | =                                    | (          | 994,672,630)   |              | =                       |          | =                       |                   | =                 | ( 994     | ,672,630) |                              | =              | ( 994,672,630 )   |
| Distribution to holders of perpetual securities | -  | -                                    |            | -              |              | -                       |          | -                       | (                 | 535,258,625 )     | ( 535     | ,258,625) |                              | -              | ( 535,258,625 )   |
| Share-based employee compensation               | -  | -                                    |            | -              |              | -                       |          | -                       |                   | 21,381,914        |           | ,381,914  |                              | -              | 21,381,914        |
| Exercise of stock options                       | -  | 1,902,622                            |            | 902,111        |              | -                       |          | -                       | (                 | 1,031,680)        |           | ,773,053  |                              | -              | 1,773,053         |
| Total comprehensive income (loss) for the year  | -  |                                      |            | -              | (            | 201,270,691)            | _        | -                       |                   | 9,885,989,490     | 9,684     | ,718,799  | _                            | 674,820,140    | 10,359,538,939    |
|   |  |                                      |            |                |              |                         |          |                         |                   |                   |           |           |                              |                |                   |
| Balance at December 31, 2020                    | P 32,430,865,872                           | P 16,660,844,347                     | ( <u>P</u> | 1,627,041,094) | ( <u>P</u>   | 3,702,510,630)          | P        | 10,237,898,577          |                   | P 131,464,174,188 | P 185,464 | ,231,260  | P                            | 27,066,248,937 | P 212,530,480,197 |

# MEGAWORLD CORPORATION AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020 (Amounts in Philippine Pesos)

|  | Notes      |            | 2022            |            | 2021           | 2020 |                |  |
|--|------------|------------|-----------------|------------|----------------|------|----------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES                         |            |            |                 |            |                |      |                |  |
| Profit before tax  |            | P          | 19,141,844,285  | P          | 14,943,310,344 | P    | 13,936,471,552 |  |
| Adjustments for:   |            | •          | 17,111,011,203  | •          | 11,515,510,511 |      | 13,730,171,332 |  |
| Depreciation and amortization                                | 12, 13, 14 |            | 3,279,686,211   |            | 3,467,925,032  |      | 3,104,661,233  |  |
| Unrealized foreign currency losses (gains) - net             | ,,         |            | 2,366,023,638   |            | 1,625,333,145  | (    | 1,086,060,295) |  |
| Interest expense   | 24         |            | 2,258,100,909   |            | 1,941,630,481  | (    | 1,641,304,190  |  |
| Interest income  | 23         | (          | 2,143,200,870)  | (          | 1,566,929,419) | (    | 1,445,447,319) |  |
| Equity share in net losses of associates                     | 11         | (          | 155,429,591     | (          | 176,548,383    | (    | 69,879,672     |  |
| Dividend income  | 23, 27     | (          | 21,420,750)     | (          | 24,456,757)    | (    | 8,193,611)     |  |
| Employee share options                                       | 25         | (          | 16,372,411      | (          | 10,204,332     | (    | 21,381,914     |  |
| Loss (gain) on sale of investment property                   | 12         |            | 832,805         | (          | 136,206,674)   |      | 21,501,514     |  |
| Gain on sale of property and equipment                       | 13         | (          | 66,002)         | (          | 1,225,627)     | (    | 592,954)       |  |
| 1 1 1  | 13         | (          | -               | (          | 43,603,084     | (    | 372,734)       |  |
| Loss on derecognition of property and equipment              | 13         |            |                 | -          |                | _    | 16 222 404 202 |  |
| Operating profit before working capital changes              |            | ,          | 25,053,602,228  | ,          | 20,479,736,324 |      | 16,233,404,382 |  |
| Decrease (increase) in trade and other receivables           |            | (          | 6,012,370,613 ) | (          | 1,835,285,029) | ,    | 3,064,093,048  |  |
| Decrease (increase) in contract assets                       |            | ,          | 302,323,589     | (          | 541,521,049)   | (    | 737,721,626)   |  |
| Increase in inventories                                      |            | (          | 6,982,569,520)  | (          | 8,951,566,293) | (    | 2,510,261,657) |  |
| Decrease (increase) in advances to contractors and suppliers |            | (          | 321,139,074)    | ,          | 514,205,832    | (    | 217,097,481)   |  |
| Decrease (increase) in prepayments and other current assets  |            | (          | 742,381,075)    | (          | 1,740,765,114) |      | 699,913,970    |  |
| Decrease (increase) in advances to landowners                |            | ,          | :               |            | ********       | ,    |                |  |
| and joint operators  |            | (          | 737,837,585)    |            | 354,803,949    | (    | 454,495,711)   |  |
| Decrease (increase) in other non-current assets              |            |            | 846,939,366     | (          | 146,217,428)   | (    | 887,291,362)   |  |
| Increase in trade and other payables                         |            |            | 1,239,593,735   |            | 606,265,488    |      | 2,510,777,198  |  |
| Increase in contract liabilities                             |            |            | 842,725,722     |            | 1,560,066,505  |      | 630,074,260    |  |
| Increase (decrease) in customers' deposits                   |            | (          | 1,472,950,409)  | (          | 2,534,471,445) |      | 888,463,236    |  |
| Increase (decrease) in other liabilities                     |            | (          | 1,644,520,203)  | (          | 1,327,724,229) |      | 2,766,117,805  |  |
| Cash generated from operations                               |            |            | 10,371,416,161  |            | 6,437,527,511  |      | 21,985,976,062 |  |
| Cash paid for income taxes                                   |            | (          | 2,636,045,057)  | (          | 813,914,179)   | (    | 2,886,445,031) |  |
| Net Cash From Operating Activities                           |            |            | 7,735,371,104   |            | 5,623,613,332  |      | 19,099,531,031 |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                         |            |            |                 |            |                |      |                |  |
| Additions to:  |            |            |                 |            |                |      |                |  |
| Investment properties  | 12         | (          | 12,115,399,233) | (          | 7,055,426,460) | (    | 6,731,614,968) |  |
| Property and equipment                                       | 13         | į (        | 733,081,802)    | į (        | 519,098,962)   | (    | 430,709,071)   |  |
| Interest received  |            |            | 2,198,139,764   |            | 2,052,061,538  |      | 1,039,449,706  |  |
| Advances to associates and other related parties:            | 27         |            |                 |            |                |      |                |  |
| Granted  |            | (          | 1,827,132,491)  | (          | 413,989,152)   | (    | 260,769,847)   |  |
| Collected  |            |            | -               |            | 89,575,462     |      | 35,608,643     |  |
| Proceeds from sale of property and equipment                 | 13         |            | 29,374,859      |            | 4,739,942      |      | 6,385,095      |  |
| Dividends received   |            |            | 21,420,750      |            | 24,456,757     |      | 8,193,611      |  |
| Additions to financial assets at fair value through          |            |            | ,,              |            | = 1,100,101    |      | 0,175,011      |  |
|  | 9          |            |                 | ,          | 220 000 075 )  |      |                |  |
| other comprehensive income                                   | 9          |            | -               | (          | 238,089,875)   |      | -              |  |
| Acquisition and subscription of shares of stock of           |            |            |                 | ,          |                |      |                |  |
| subsidiaries and associates                                  |            |            | -               | (          | 1,001,843,366) |      | -              |  |
| Proceeds from sale of investment property                    | 12         | _          |                 |            | 136,607,144    |      | <del>-</del>   |  |
| Net Cash Used in Investing Activities                        |            | (          | 12,426,678,153) | (          | 6,921,006,972) | (    | 6,333,456,831) |  |
| Balance carried forward                                      |            | ( <u>P</u> | 4,691,307,049)  | ( <u>P</u> | 1,297,393,640) | P    | 12,766,074,200 |  |

|  | Notes  | _          | 2022            |            | 2021            |   | 2020            |
|--|--------|------------|-----------------|------------|-----------------|---|-----------------|
| Balance brought forward                                      |        | ( <u>P</u> | 4,691,307,049)  | ( <u>P</u> | 1,297,393,640)  | P | 12,766,074,200  |
| CASH FLOWS FROM FINANCING ACTIVITIES                         |        |            |                 |            |                 |   |                 |
| Repayments of long and short-term liabilities                | 36     | (          | 12,451,825,598) | (          | 20,982,065,248) | ( | 13,107,450,229) |
| Proceeds from availments of long and short-term liabilities  | 15, 36 |            | 10,522,520,857  |            | 26,643,083,897  |   | 7,800,000,000   |
| Interest paid  |        | (          | 4,200,536,048)  | (          | 3,977,876,007)  | ( | 3,843,166,540)  |
| Advances from other related parties:                         | 27, 36 |            |                 |            |                 |   |                 |
| Paid   |        | (          | 2,433,986,742)  | (          | 48,783,694)     | ( | 255,089,920)    |
| Obtained   |        |            | 1,317,261,209   |            | 608,170,119     |   | 24,157,233      |
| Cash dividends paid  | 28     | (          | 1,911,107,946)  | (          | 2,515,617,409)  |   | -               |
| Cash dividends declared and paid to non-controlling interest |        | (          | 1,001,652,570)  | (          | 263,692,340)    | ( | 10,008,387)     |
| Acquisition of treasury shares                               | 28     | (          | 916,099,229)    | (          | 156,987,360)    | ( | 994,672,630)    |
| Redemption of preferred shares                               | 18     | (          | 251,597,580)    | (          | 251,597,580)    | ( | 251,597,580)    |
| Repayments of lease liabilities                              | 19, 36 | (          | 23,479,830)     |            | -               | ( | 24,915,531)     |
| Proceeds from exercise of stock rights                       | 28     |            | 1,773,053       |            | -               |   | 1,773,053       |
| Proceeds from secondary offering of subsidiary's shares      | 28     |            | -               |            | 14,717,312,432  |   | =               |
| Payments for redemption of perpetual capital securities      |        |            | -               | (          | 8,552,741,141)  | ( | 1,200,900,000)  |
| Distribution to holders of perpetual securities              | 28     |            | -               | (          | 151,963,438)    | ( | 535,258,625)    |
| Payments for return of capital to non-controlling interest   |        |            | -               | (          | 141,998,580)    | ` | - ,             |
| Issuance of bonds and notes payable                          | 16, 36 |            | -               | _          | -               |   | 16,692,935,192  |
| Net Cash From (Used in) Financing Activities                 |        | (          | 11,348,730,424) |            | 4,925,243,651   |   | 4,295,806,036   |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS         |        | (          | 16,040,037,473) |            | 3,627,850,011   |   | 17,061,880,236  |
| CASH AND CASH EQUIVALENTS                                    |        |            |                 |            |                 |   |                 |
| AT BEGINNING OF YEAR   |        | _          | 43,794,605,919  | _          | 40,166,755,908  |   | 23,104,875,672  |
| CASH AND CASH EQUIVALENTS                                    |        |            |                 |            |                 |   |                 |
| AT END OF YEAR   |        | P          | 27,754,568,446  | P          | 43,794,605,919  | P | 40,166,755,908  |

#### Supplemental Information on Non-cash Investing and Financing Activities:

<sup>1)</sup> In the normal course of business, the Group enters into non-cash transactions such as exchanges or purchases on account of real estate and other assets. Other non-cash transactions include transfers of property between Inventories, Property and Equipment, and Investment Properties. These non-cash activities are not reflected in the consolidated statements of cash flows (see Notes 7, 12 and 13).

<sup>2)</sup> In 2021, the Group recognized right-of-use assets amounting to P3.6 million, and lease liabilities amounting to P3.6 million, respectively (see Notes 13 and 19).

(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022, 2021 AND 2020
(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

Megaworld Corporation (the Parent Company) was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. The Parent Company is presently engaged in property-related activities such as project design, construction and property management. The Parent Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses, condominium-hotel projects as well as office projects and retail spaces.

Alliance Global Group, Inc. (AGI or the Ultimate Parent Company) is the ultimate parent company of Megaworld Corporation and its subsidiaries (the Group). AGI is a holding company and is presently engaged in food and beverage, real estate development, quick-service restaurant, tourism-entertainment and gaming businesses.

The Parent Company and AGI's common shares are publicly-listed at the Philippine Stock Exchange (PSE).

The Parent Company's registered office address, which is also its principal place of business, is located at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office address, which is also its principal place of business, is located at the 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City.

#### 1.1 Composition of the Group

As at December 31, the Parent Company holds ownership interests in the following subsidiaries and associates:

|   | Effective | e Percentage of O | wnership |
|---|-----------|-------------------|----------|
| Subsidiaries                                    | 2022      | 2021              | 2020     |
| Prestige Hotels and Resorts, Inc. (PHRI)        | 100%      | 100%              | 100%     |
| Richmonde Hotel Group International Ltd. (RHGI) | 100%      | 100%              | 100%     |
| Eastwood Cyber One Corporation (ECOC)           | 100%      | 100%              | 100%     |
| Megaworld Cebu Properties, Inc. (MCP)           | 100%      | 100%              | 100%     |
| Megaworld Newport Property                      |           |                   |          |
| Holdings, Inc. (MNPHI)                          | 100%      | 100%              | 100%     |
| Oceantown Properties, Inc. (OPI)                | 100%      | 100%              | 100%     |
| Luxury Global Hotels and Leisure, Inc. (LGHLI)  | 100%      | 100%              | 100%     |
| Arcovia Properties, Inc. (API)                  | 100%      | 100%              | 100%     |

|  | Explanatory | Effective Percentage of Ov |         | Ownership     |
|--|-------------|----------------------------|---------|---------------|
| Subsidiaries   | Notes       | 2022                       | 2021    | 2020          |
| Mactan Oceanview Properties  |             |                            |         |               |
| and Holdings, Inc. (MOPHI)   | (a)         | 100%                       | 100%    | 100%          |
| Megaworld Cayman Islands, Inc. (MCII)  | (a)         | 100%                       | 100%    | 100%          |
| Piedmont Property Ventures, Inc. (PPVI)  | (a)         | 100%                       | 100%    | 100%          |
| Stonehaven Land, Inc. (SLI)  | (a)         | 100%                       | 100%    | 100%          |
| Streamwood Property, Inc. (SP)   | (a)         | 100%                       | 100%    | 100%          |
| Global One Integrated Business Services, Inc. (GOIBSI)                               | .,          | 100%                       | 100%    | 100%          |
| Luxury Global Malls, Inc. (LGMI)   |             | 100%                       | 100%    | 100%          |
| Davao Park District Holdings, Inc. (DPDHI)   |             | 100%                       | 100%    | 100%          |
| Belmont Newport Luxury Hotels, Inc. (BNLHI)  |             | 100%                       | 100%    | 100%          |
| Global One Hotel Group, Inc. (GOHGI)   |             | 100%                       | 100%    | 100%          |
| Landmark Seaside Properties, Inc. (LSPI)   | (a)         | 100%                       | 100%    | 100%          |
| San Vicente Coast, Inc. (SVCI)   | (-7)        | 100%                       | 100%    | 100%          |
| Hotel Lucky Chinatown, Inc. (HLCI)   |             | 100%                       | 100%    | 100%          |
| Savoy Hotel Manila, Inc. (SHMI)  |             | 100%                       | 100%    | 100%          |
| Savoy Hotel Mactan, Inc. (SHM)   |             | 100%                       | 100%    | 100%          |
| Kingsford Hotel Manila, Inc. (KHMI)  | (h)         | 100%                       | 100%    | 100%          |
| Agile Digital Ventures, Inc. (ADVI)  | (11)        | 100%                       | 100%    | 100%          |
| MREIT Fund Managers, Inc. (MFMI)   | (f)         | 100%                       | 100%    | -             |
| MREIT Property Managers, Inc. (MPMI)   | (f)         | 100%                       | 100%    |               |
| MREIT, Inc. (MREIT)  | (f)         | 62.09%                     | 62.09%  | _             |
| Belmont Hotel Mactan Inc. (BHMI)   | (a, m)      | 100%                       | 02.0770 | -             |
| Megaworld Bacolod Properties, Inc. (MBPI)  | (a, 111)    | 91.55%                     | 91.55%  | 91.55%        |
| Megaworld Central Properties, Inc. (MCPI)  | (b)         | 76.55%                     | 76.55%  | 76.55%        |
| Megaworld Capital Town, Inc. (MCTI)  | (b)         | 76.28%                     | 76.28%  | 76.28%        |
| Soho Café and Restaurant Group, Inc. (SCRGI)   |             | 75%                        | 75%     | 75%           |
|  |             | 66.67%                     | 66.67%  |               |
| La Fuerza, Inc. (LFI)  Manageral d Decrease Corporation (MDC)                        | (i)         | 60%                        | 60%     | 66.67%<br>60% |
| Megaworld-Daewoo Corporation (MDC)   | (j)         | 60%                        | 60%     | 60%           |
| Northwin Properties, Inc. (NWPI) Gilmore Property Marketing Associates, Inc. (GPMAI) | (0, 0)      | 52.14%                     | 52.14%  |               |
|  | (a, c)      |                            | 68.03%  | 52.14%        |
| Manila Bayshore Property Holdings, Inc. (MBPHI)  Megaworld Globus Asia, Inc. (MGAI)  | (d)         | 68.03%                     |         | 68.03%        |
| , , ,  |             | 50%<br>50%                 | 50%     | 50%           |
| Integrated Town Management Corporation (ITMC)  |             |                            | 50%     | 50%           |
| Maple Grove Land, Inc. (MGLI)  |             | 50%                        | 50%     | 50%           |
| Megaworld Land, Inc. (MLI)   | ()          | 100%                       | 100%    | 100%          |
| City Walk Building Administration, Inc. (CBAI)                                       | (e)         | 100%                       | 100%    | 100%          |
| Forbestown Commercial Center   | ()          | 1000/                      | 1000/   | 1000/         |
| Administration, Inc. (FCCAI)   | (e)         | 100%                       | 100%    | 100%          |
| Paseo Center Building  | ()          | 1000/                      | 1000/   | 1000/         |
| Administration, Inc. (PCBAI)   | (e)         | 100%                       | 100%    | 100%          |
| Uptown Commercial Center   | ()          | 4000/                      | 40007   | 4.0007        |
| Administration, Inc. (UCCAI)   | (e)         | 100%                       | 100%    | 100%          |
| Iloilo Center Mall Administration, Inc. (ICMAI)                                      | (e)         | 100%                       | 100%    | 100%          |
| Newtown Commercial Center  | 4.5         | 4000/                      | 4000/   | 1000/         |
| Administration, Inc. (NCCAI)   | (e)         | 100%                       | 100%    | 100%          |
| Valley Peaks Property Management, Inc. (VPPMI)                                       | (e)         | 100%                       | 100%    | 100%          |
| San Lorenzo Place Commercial Center  |             | ****                       | ,       |               |
| Administration, Inc. (SLPCCAI)   | (e)         | 100%                       | 100%    | 100%          |
| Southwoods Lifestyle Mall Management, Inc. (SLMMI                                    | ) (e)       | 100%                       | 100%    | 100%          |
| Cityfront Commercial Center  |             |                            |         |               |
| Administration, Inc. (CCCAI)   | (a, m)      | 100%                       | -       | -             |

|   | Explanatory | Effective        | Percentage of C | Ownership          |
|---|-------------|------------------|-----------------|--------------------|
| Subsidiaries  | Notes       | 2022             | 2021            | 2020               |
| Suntrust Properties, Inc. (SPI)                       |             | 100%             | 100%            | 100%               |
| Suntrust Ecotown Developers, Inc. (SEDI)              |             | 100%             | 100%            | 100%               |
| Governor's Hills Science School, Inc. (GHSSI)         |             | 100%             | 100%            | 100%               |
| Sunrays Property Management, Inc. (SPMI)              |             | 100%             | 100%            | 100%               |
| Suntrust One Shanata, Inc. (SOSI)                     | (a)         | 100%             | 100%            | 100%               |
| Suntrust Two Shanata, Inc. (STSI)                     | (a)         | 100%             | 100%            | 100%               |
| Stateland, Inc. (STLI)                                | (i)         | 98.41%           | 98.31%          | 96.879             |
| Global-Estate Resorts, Inc. (GERI)                    | ()          | 82.32%           | 82.32%          | 82.329             |
| Elite Communities Property Services, Inc. (ECPSI)     |             | 82.32%           | 82.32%          | 82.32              |
| Southwoods Mall, Inc. (SMI)                           |             | 91.09%           | 91.09%          | 91.09              |
| Megaworld Global-Estate, Inc. (MGEI)                  |             | 89.39%           | 89.39%          | 89.39              |
| Twin Lakes Corporation (TLC)                          |             | 90.99%           | 90.99%          | 90.99              |
| Twin Lakes Hotel, Inc. (TLHI)                         |             | 90.99%           | 90.99%          | 90.999             |
| Fil-Estate Properties, Inc. (FEPI)                    |             | 82.32%           | 82.32%          | 82.329             |
| Aklan Holdings, Inc. (AHI)                            | (a)         | 82.32%           | 82.32%          | 82.329             |
| Blu Sky Airways, Inc. (BSAI)                          | (a)         | 82.32%           | 82.32%          | 82.32              |
| Fil-Estate Subic Development Corp. (FESDC)            | (a)         | 82.32%           | 82.32%          | 82.32              |
| Fil-Power Construction Equipment                      | (4)         | 02.0270          | 02.3270         | 02.02              |
| Leasing Corp. (FPCELC)                                | (a)         | 82.32%           | 82.32%          | 82.32°             |
| Golden Sun Airways, Inc. (GSAI)                       | (a)         | 82.32%           | 82.32%          | 82.32 <sup>0</sup> |
| La Compaña De Sta. Barbara, Inc. (LCSBI)              | (a)         | 82.32%           | 82.32%          | 82.32 <sup>0</sup> |
| MCX Corporation (MCX)                                 | (a)         | 82.32%           | 82.32%          | 82.32 <sup>6</sup> |
| Pioneer L-5 Realty Corp. (PLRC)                       | . ,         | 82.32%           | 82.32%          | 82.32 <sup>0</sup> |
| Prime Airways, Inc. (PAI)                             | (a)         | 82.32%           | 82.32%          | 82.32 <sup>6</sup> |
| Sto. Domingo Place Development                        | (a)         | 62.32/0          | 62.32/0         | 02.32              |
|   |             | 82.32%           | 82.32%          | 82.32°             |
| Corp. (SDPDC) Fil-Power Concrete Blocks Corp. (FPCBC) | (-)         |                  | 82.32%          | 82.32°             |
|   | (a)         | 82.32%           |                 |                    |
| Fil-Estate Industrial Park, Inc. (FEIPI)              | (a)         | 65.03%<br>45.28% | 65.03%          | 65.03              |
| Sherwood Hills Development, Inc. (SHD)                |             |                  | 45.28%          | 45.28°<br>82.32°   |
| Fil-Estate Golf and Development, Inc. (FEGDI)         |             | 82.32%           | 82.32%          |                    |
| Golforce, Inc. (Golforce)                             |             | 82.32%           | 82.32%          | 82.32              |
| Southwoods Ecocentrum Corp. (SWEC)                    |             | 49.39%           | 49.39%          | 49.39              |
| Philippine Aquatic Leisure Corp. (PALC)               | (a)         | 49.39%           | 49.39%          | 49.39              |
| Fil-Estate Urban Development Corp. (FEUDC)            | 4.5         | 82.32%           | 82.32%          | 82.32              |
| Novo Sierra Holdings Corp. (NSHC)                     | (a)         | 82.32%           | 82.32%          | 82.32              |
| Global Homes and Communities, Inc. (GHCI)             | (a)         | 82.32%           | 82.32%          | 82.32°             |
| Savoy Hotel Boracay, Inc. (SHBI)                      |             | 82.32%           | 82.32%          | 82.32              |
| Belmont Hotel Boracay, Inc. (BHBI)                    |             | 82.32%           | 82.32%          | 82.32              |
| Oceanfront Properties, Inc. (OFPI)                    |             | 41.13%           | 41.13%          | 41.139             |
| Empire East Land Holdings, Inc. (EELHI)               |             | 81.73%           | 81.73%          | 81.739             |
| Eastwood Property Holdings, Inc. (EPHI)               |             | 81.73%           | 81.73%          | 81.73              |
| Valle Verde Properties, Inc. (VVPI)                   | (a)         | 81.73%           | 81.73%          | 81.73              |
| Sherman Oak Holdings, Inc. (SOHI)                     | (a)         | 81.73%           | 81.73%          | 81.739             |
| Empire East Communities, Inc. (EECI)                  | (a)         | 81.73%           | 81.73%          | 81.739             |
| 20th Century Nylon Shirt, Inc. (CNSI)                 | (a)         | 81.73%           | 81.73%          | 81.73              |
| Laguna BelAir School, Inc. (LBASI)                    |             | 59.67%           | 59.67%          | 59.67              |
| Sonoma Premier Land, Inc. (SPLI)                      | (a)         | 49.04%           | 49.04%          | 49.04              |
| Pacific Coast Mega City, Inc. (PCMI)                  | (k)         | 58.53%           | 58.53%          | 32.69              |
| Megaworld Resort Estates, Inc. (MREI)                 | (b, c)      | 51%              | 51%             | 51%                |
| Townsquare Development, Inc. (TDI)                    |             | 30.60%           | 30.60%          | 30.60              |
| Golden Panda-ATI Realty                               |             |                  |                 |                    |
| Corporation (GPARC)                                   |             | 30.60%           | 30.60%          | 30.60%             |

|   | Explanatory | Effective | Ownership |        |
|---|-------------|-----------|-----------|--------|
| Associates  | Notes       | 2022      | 2021      | 2020   |
| Bonifacio West Development Corporation (BWDC)     |             | 46.11%    | 46.11%    | 46.11% |
| Palm Tree Holdings and Development                |             |           |           |        |
| Corporation (PTHDC)                               | (a)         | 40%       | 40%       | 40%    |
| Suntrust Resort Holdings, Inc., formerly Suntrust |             |           |           |        |
| Home Developers, Inc. (SUN)                       | (g)         | 34%       | 34%       | 34%    |
| SWC Project Management Limited (SPML)             |             | 34%       | 34%       | 34%    |
| WC Project Management Limited (WPML)              |             | 34%       | 34%       | 34%    |
| Suncity WC Hotel Inc. (Suncity WC)                |             | 34%       | 34%       | -      |
| First Oceanic Property Management, Inc. (FOPMI)   | (1)         | -         | -         | 8.16%  |
| Citylink Coach Services, Inc. (CCSI)              | (1)         | -         | -         | 8.16%  |
| GERI  |             | -         |           |        |
| Fil-Estate Network, Inc. (FENI)                   | (a)         | 16.46%    | 16.46%    | 16.46% |
| Fil-Estate Sales, Inc. (FESI)                     | (a)         | 16.46%    | 16.46%    | 16.46% |
| Fil-Estate Realty and Sales Associates, Inc.      |             |           |           |        |
| (FERSAI)  | (a)         | 16.46%    | 16.46%    | 16.46% |
| Fil-Estate Realty Corp. (FERC)                    | (a)         | 16.46%    | 16.46%    | 16.46% |
| Nasugbu Properties, Inc. (NPI)                    |             | 11.52%    | 11.52%    | 11.52% |

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations or are non-operating entities as at December 31, 2022.
- (b) As at December 31, 2022, the Parent Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at December 31, 2022, the Parent Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at December 31, 2022, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI.
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Parent Company through MLI, their immediate parent company.
- (f) MFMI, MPMI and MREIT are newly incorporated subsidiaries in 2021. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of an REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws.
- (g) In 2021, SUN disposed its investments in FOPMI and CCSI.
- (h) KHMI was incorporated in 2020 and also engaged in hotel operations.
- (i) In 2021, the Parent Company acquired additional common shares of STLI from previous stockholders representing 1.44% direct ownership. As at December 31, 2022, the effective ownership of Parent Company over STLI is 98.41%, consisting of 18.84% direct ownership and 79.47% indirect ownership through SPI.
- (f) In 2021, the SEC approved the application of MDC for the decrease of its authorized capital stock. As a result, MDC paid a total of P355.0 million to its current stockholders for the return of capital. The Parent Company's ownership interest over MDC remains at 60%.
- (k) PCMI is a subsidiary through EELHI. In 2021, certain number of shares owned by the Parent Company were transferred to EELHI, increasing the effective ownership of EELHI to 58.53%, which consists of 25.84% direct ownership and 32.69% indirect ownership from EELHI.
- (1) In 2021, SHDI disposed its investments in FOPMI and SHDI.
- (m) Newly incorporated subsidiaries in 2022.

All subsidiaries and associates were incorporated and have their principal place of business in the Philippines except for the following:

- MCII incorporated and has principal place of business in the Cayman Islands
- RHGI incorporated and has principal place of business in the British Virgin Islands
- SPML incorporated and has principal place of business in Hongkong
- WPML incorporated and has principal place of business in Macau

The Parent Company and its subsidiaries, except for entities which have not yet started commercial operations as at December 31, 2022, are presently engaged in the real estate business, hotel, condominium-hotel operations, construction, restaurant operations, business process outsourcing, educational facilities provider, property management operations, fund management operations and marketing services and e-commerce.

There are no significant restrictions on the Parent Company's ability to access or use the assets and settle the liabilities of the Group.

EELHI, GERI, MREIT and SUN are publicly-listed companies in the Philippines.

## 1.2 Subsidiaries with Material Non-controlling Interest

The subsidiaries with material non-controlling interest (NCI) are shown below (in thousands).

|       |   |                    | ccumulated  |            |                    | ary's Consolidate<br>(Loss) Allocated<br>to NCI |         |
|-------|---|--------------------|-------------|------------|--------------------|---|---------|
| Name  |   | 2022               | 2021        | 2020       | 2022               | 2021  | 2020    |
| GERI  | P | <b>6,465,556</b> P | 5,924,064 P | 5,659,306  | <b>P</b> 504,135 P | 273,591 P                                       | 216,179 |
| EELHI |   | 11,079,586         | 10,947,572  | 11,721,428 | 132,014            | 131,173   | 102,361 |
| MCTI  |   | 1,540,324          | 1,478,957   | 1,436,742  | 61,367             | 42,215  | 38,765  |
| MREIT |   | 4,106,038          | 4,193,831   | -          | 847,186            | 218,295   | -       |
| MBPHI |   | 3,738,342          | 3,380,091   | 3,245,697  | 358,251            | 134,394   | 283,219 |
| LFI   |   | 1,315,389          | 1,331,477   | 1,261,066  | 50,573             | 103,742   | 46,099  |
| NWPI  |   | 2,304,894          | 2,304,126   | 2,305,165  | 768 (              | 1,040)(   | 505)    |

The summarized balance sheet of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

|                   | Current          | Non-current      | Current         | Non-current      |                  |
|-------------------|------------------|------------------|-----------------|------------------|------------------|
|                   | Assets           | Assets           | Liabilities     | Liabilities      | <u>Equity</u>    |
| December 31, 2022 |                  |                  |                 |                  |                  |
| GERI              | P 38,887,889,575 | P 18,640,892,072 | P 9,248,792,774 | P 10,115,411,364 | P 38,164,576,509 |
| EELHI             | 41,968,274,885   | 5,286,438,058    | 13,498,100,728  | 3,019,479,946    | 30,737,132,269   |
| MCTI              | 6,438,103,924    | 621,264,555      | 492,410,748     | 73,179,426       | 6,493,778,305    |
| MREIT             | 1,912,786,392    | 55,265,630,024   | 754,220,972     | 8,133,703,383    | 48,290,492,059   |
| MBPHI             | 14,720,986,562   | 3,083,087,364    | 6,678,205,933   | 1,312,522,540    | 9,813,345,453    |
| LFI               | 541,671,947      | 892,738,490      | 255,335,825     | 168,161,734      | 1,010,912,878    |
| NWPI              | 2,909,654,333    | 869,970,790      | 372,546,245     | -                | 3,407,078,878    |
| December 31, 2021 |                  |                  |                 |                  |                  |
| GERI              | P 38,139,719,431 | P 15,820,703,376 | P 9,221,560,921 | P 8,611,153,304  | P 36,127,708,582 |
| EELHI             | 40,955,740,994   | 5,428,674,577    | 13,225,879,295  | 3,166,385,834    | 29,992,150,442   |
| MCTI              | 5,205,827,670    | 454,925,454      | 415,870,367     | 60,923,341       | 5,183,959,416    |
| MREIT             | 1,549,745,634    | 57,299,106,443   | 509,654,981     | 8,084,070,157    | 50,255,126,939   |
| MBPHI             | 14,987,068,437   | 3,005,053,314    | 7,454,946,818   | 1,823,770,796    | 8,713,404,137    |
| LFI               | 744,011,168      | 943,227,515      | 391,720,546     | 235,982,910      | 1,059,535,227    |
| NWPI              | 958,312,019      | 884,391,370      | 7,648,473       | -                | 1,835,054,916    |

The summarized comprehensive income of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

|  |   | Revenues Net Profit (Loss   |        | et Profit (Loss)   | Other Comprehensive Income (Loss) |   |
|--|---|---|--------|--|-----------------------------------|---|
| 2022 GERI EELHI MCTI MREIT MBPHI LFI NWPI                      | P | 7,290,310,594<br>4,708,080,236<br>772,855,785<br>3,645,501,549<br>64,681,698<br>300,111,585             | P      | 1,983,928,641<br>706,157,443<br>258,714,115<br>501,904,556<br>1,099,941,316<br>151,733,792             | P                                 | 38,918,313<br>38,839,596<br>-<br>-<br>-<br>-<br>8,102,824 |
| 2021<br>GERI<br>EELHI<br>MCTI<br>MREIT<br>MBPHI<br>LFI<br>NWPI | P | 5,112,502,154<br>4,495,217,729<br>456,354,032<br>1,806,625,310<br>2,431,858,083<br>554,170,309<br>8,202 | P (    | 1,635,535,937<br>760,663,345<br>177,972,817<br>423,248,654<br>420,365,816<br>311,257,955<br>2,599,043) | P                                 | 175,090,394<br>23,619,795<br>-<br>-<br>-<br>2,376,412     |
| 2020<br>GERI<br>EELHI<br>MCTI<br>MBPHI<br>LFI<br>NWPI          | Р | 5,341,807,071<br>5,205,581,572<br>440,765,150<br>4,698,569,950<br>419,400,696<br>1,428                  | P<br>( | 1,222,729,982<br>560,267,510<br>163,426,923<br>869,571,261<br>138,311,203<br>1,262,879)                | (P<br>(                           | 1,617,931)<br>107,716,731)<br>-<br>-<br>2,891,031)        |

The summarized cash flows of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

|          |    | Net Cash from (Used in) |                |    |                |  |  |
|----------|----|-------------------------|----------------|----|----------------|--|--|
|          |    | Operating               | Investing      |    | Financing      |  |  |
|          |    | Activities              | Activities     |    | Activities     |  |  |
|          |    |                         |                |    |                |  |  |
| 2022     |    |                         |                |    |                |  |  |
| GERI     | P  | 243,620,711 (P          | 1,749,326,023) | (P | 87,887,407)    |  |  |
| EELHI    |    | 400,808,553             | 29,440,184     | (  | 390,683,984)   |  |  |
| MCTI     | (  | 925,743,293)            | 79,931,609     |    | 1,051,104,773  |  |  |
| MREIT    |    | 2,513,336,874 (         | 76,983)        | (  | 2,466,539,438) |  |  |
| MBPHI    | (  | 2,404,894,633) (        | 539,213,308)   | (  | 367,097,566)   |  |  |
| LFI      |    | 249,491,046             | 7,488          | (  | 200,000,000)   |  |  |
| NWPI     | (  | 28,229,018)             | -              |    | 31,866,113     |  |  |
| 2021     |    |                         |                |    |                |  |  |
| GERI     | P  | 296,711,694 (P          | 23,628,604)    | Р  | 1,434,041,992  |  |  |
| EELHI    |    | 1,295,015,628           | 5,622,495      | (  | 40,942,556)    |  |  |
| MCTI     | (  | 147,010,156) (          | 22,025,041)    | `  | 1,051,104,773  |  |  |
| MREIT    | (  | 1,552,973,207 (         | 9,116,000,000) |    | 6,587,915,869  |  |  |
| MBPHI    |    | 1,425,208,741 (         | 372,827,723))  | (  | 94,039,779)    |  |  |
| LFI      |    | 149,327,127             | 23,562,500     | Ì  | 103,912,836)   |  |  |
| NWPI     | (  | 28,229,018)             | -              |    | 31,866,113     |  |  |
| 2020     |    |                         |                |    |                |  |  |
| GERI     | (P | 155,538,806) (P         | 358,228,252)   | Р  | 131,398,685    |  |  |
| EELHI    | (1 | 1,131,309,023 (         | 2,721,264)     | (  | 144,199,581)   |  |  |
| MCTI     | (  | 70,435,493)             | 47,671,293     | (  | -              |  |  |
| MBPHI    | (  | 1,489,075,211 (         | 56,992,141)    |    | _              |  |  |
| LFI      |    | 271,532,158             | 171,938        | (  | 158,972,586)   |  |  |
| NWPI     | (  | 103,343)                | -              | (  | -              |  |  |
| 1 1 11 1 | (  | 100,010)                |                |    |                |  |  |

In 2022, only MREIT and LFI have declared and paid dividends amounting to P2,466.5 million and P200.0 million, respectively. In 2021, only MREIT and LFI have declared and paid dividends amounting to P607.7 million and P100.0 million, respectively.

### 1.3 Approval of the Consolidated Financial Statements

The consolidated financial statements of the Group as at and for the year ended December 31, 2022 (including the comparative consolidated financial statements as at December 31, 2021 and for the years ended December 31, 2021 and 2020) were authorized for issue by the Group's BOD on February 27, 2023.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. The policies have been consistently applied to all the years presented, unless otherwise stated.

### 2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic. The financial reporting reliefs availed of by the Group are disclosed in detail in the succeeding pages. PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy (BOA).

The consolidated financial statements have been prepared using the measurement bases specified by PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic, for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) SEC Financial Reporting Reliefs Availed by the Group

The Group has availed of several financial reporting reliefs granted by the SEC relating to several implementation issues of PFRS 15, Revenue from Contracts with Customers, affecting the real estate industry under following Memorandum Circular (MC):

- MC No. 14-2018, Philippine Interpretation Committee Question and Answer (PIC Q&A) No. 2018-12 Implementation Issues Affecting Real Estate Industry
- MC No. 3-2019, PIC O&A Nos. 2018-12-H and 2018-14
- MC No. 4-2020, Deferment of the Implementation of IFRS Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Costs) for Real Estate Industry
- MC 34-2020, Deferral of PIC Q&A No. 2018-12 and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry for another period of three years or until 2023

MC No. 08-2021, Amendment to SEC MC No. 14-2018, MC No. 03-2019, MC No. 04-2020, and MC No. 34-2020 to Clarify Transitory Provision, provides real estate companies the accounting policy option of applying either the full retrospective approach or the modified retrospective approach when they apply the provisions of the PIC and IFRIC pronouncement.

Discussed below and in the succeeding pages are the financial reporting reliefs availed of by the Group, including the descriptions of the implementation issues and their qualitative impacts to the consolidated financial statements. The Group opted to avail the reliefs until the end of the deferment period as provided under the relevant MC.

(i) IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry (until December 31, 2023)

The IFRIC concluded that any inventory (work-in-progress) for unsold units under construction that the entity recognizes is not a qualifying asset, as the asset is ready for its intended sale in its current condition (i.e., the developer intends to sell the partially constructed units as soon as it finds suitable customers and, in signing a contract with a customer, will transfer control of any work-in-progress relating to that unit to the customer). Accordingly, no borrowing costs can be capitalized on such unsold real estate inventories.

Had the Group elected not to defer the IFRIC Agenda Decision, it would have the following impact in the consolidated financial statements:

- interest expense would have been higher;
- cost of real estate inventories would have been lower;
- total comprehensive income would have been lower;
- retained earnings would have been lower; and,
- the carrying amount of real estate inventories would have been lower.
- (ii) PIC Q&A No. 2018-12-D, Concept of the Significant Financing Component in the Contract to Sell and PIC Q&A No. 2020-04, Addendum to PIC Q&A 2018-12-D: Significant Financing Component Arising from Mismatch between the Percentage of Completion and Schedule of Payments (until December 31, 2023)

PFRS 15 requires that in determining the transaction price, an entity shall adjust the promised amount of consideration for the effects of the time value of money if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the entity with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component.

There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group does not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of the project, are expected within one year and significant financing component is not expected to be significant.

Had the Group elected not to defer this provision of the standard, it would have an impact in the consolidated financial statements as there would have been a significant financing component when there is a difference between the percentage of completion (POC) of the real estate project and the right to the consideration based on the payment schedule stated in the contract. The Group would have recognized an interest income when the POC of the real estate project is greater than the right to the consideration and interest expense when lesser. Both interest income and expense will be calculated using the effective interest rate method.

This will impact the retained earnings, real estate sales, and profit or loss in the year of adoption and in comparative periods presented. Should the Group elect to apply the modified retrospective approach as allowed by MC No. 2021-08, this will impact the opening retained earnings in the year of adoption.

#### (c) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents a consolidated statement of comprehensive income separate from the consolidated statement of income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively or makes retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

### (d) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine Peso, the Group's presentation and functional currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Group's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

## 2.2 Adoption of New and Amended PFRS

#### (a) Effective in 2022 that are Relevant to the Group

The Group adopted for the first time the following amendments to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2022:

PAS 16 (Amendments) : Property, Plant and Equipment – Proceeds

Before Intended Use

PAS 37 (Amendments) : Provisions, Contingent Liabilities and

Contingent Assets – Onerous

Contracts – Cost of Fulfilling a Contract

Annual Improvements to PFRS (2018-2020 Cycle)

PFRS 9 (Amendments) : Financial Instruments – Fees in the '10 percent'

Test of Derecognition of Liabilities

PFRS 16 (Amendments) : Leases – Lease Incentives

Discussed below are the relevant information about these pronouncements.

- (i) PAS 16 (Amendments), *Property, Plant and Equipment Proceeds Before Intended Use.* The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss. The application of these amendments had no significant impact on the Group's consolidated financial statements as there were no sales of such items produced by property, plant and equipment made before being available for use on or after the beginning of the earliest period presented.
- (ii) PAS 37 (Amendments), Provisions, Contingent Liabilities and Contingent Assets Onerous Contracts Cost of Fulfilling a Contract. The amendments specify that when assessing whether a contract is onerous or loss-making, an entity needs to include costs that relate directly to a contract to provide goods or services. Costs that relate directly to a contract include both incremental costs of fulfilling that contract (e.g., direct labor and materials) or an allocation of other costs that relate directly to fulfilling contracts (e.g., the allocation of the depreciation charge for an item of property, plant and equipment used in fulfilling the contract). The amendments resulted in a revision in the Group's policy to include both incremental costs and an allocation of other costs when determining whether a contract was onerous.

The amendments apply prospectively to contracts existing at the date when the amendments are first applied. Management assessed that there is no significant impact on the Group's consolidated financial statements as a result of the change since none of the existing contracts as of January 1, 2022 would be identified as onerous after applying the amendments.

- (iii) Annual Improvements to PFRS 2018-2020 Cycle. Among the improvements, the following amendments which do not have significant impact and which are effective from January 1, 2022, are relevant to the Group's consolidated financial statements:
  - PFRS 9 (Amendments), Financial Instruments Fees in the '10 per cent' Test for Derecognition of Liabilities. The amendments clarify the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.
  - Illustrative Examples Accompanying PFRS 16, Leases Lease Incentives. The amendments remove potential for confusion regarding lease incentives by deleting from Illustrative Example 13 the reimbursement relating to leasehold improvements as it had not been explained clearly enough as to whether the reimbursement would meet the definition of a lease incentive in accordance with PFRS 16.

# (b) Effective Subsequent to 2022 but not Adopted Early

There are pronouncements effective for annual periods subsequent to 2021, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2023)
- (ii) PAS 1 and PFRS Practice Statement 2 (Amendments), Presentation of Financial Statements Disclosure of Accounting Policies (effective from January 1, 2023)
- (iii) PAS 8 (Amendments), Accounting Estimates Definition of Accounting Estimates (effective from January 1, 2023)
- (iv) PAS 12 (Amendments), Income Taxes Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction (effective from January 1, 2023)

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company, and its subsidiaries as enumerated in Note 1, after the elimination of material intercompany transactions. All intercompany assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. In addition, the shares of the Parent Company held by the subsidiaries are recognized as treasury shares and these are presented as deduction in the consolidated statement of changes in equity. Any changes in the market values of such shares as recognized separately by the subsidiaries are likewise eliminated in full.

The financial statements of subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

The Parent Company accounts for its investments in subsidiaries, associates, interests in jointly-controlled operations, and non-controlling interests as follows:

# (a) Investments in Subsidiaries

Subsidiaries are entities (including structured entities) over which the Parent Company has control. The Parent Company controls an entity when: it has the power over the entity; it is exposed, or has rights to, variable returns from its involvement with the entity; and, has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Parent Company obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of the identifiable net assets acquired is recognized as goodwill. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss (see Note 2.13).

### (b) Investments in Associates

Associates are those entities over which the Group is able to exert significant influence but not control and which are neither subsidiaries nor interests in a joint venture. Investments in associates are initially recognized at cost and subsequently accounted for in the consolidated financial statements using the equity method.

Acquired investment in associate is subject to the purchase method. The purchase method involves the recognition of the acquiree's identifiable assets and liabilities, including contingent liabilities, regardless of whether they were recorded in the financial statements prior to acquisition. Goodwill represents the excess of acquisition cost over the fair value of the Group's share of the identifiable net assets of the acquiree at the date of acquisition. Any goodwill or fair value adjustment attributable to the Group's share in the associate is included in the amount recognized as investment in an associate.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the Group's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity Share in Net Earnings of Associates account in the consolidated statement of income.

Impairment loss is provided when there is objective evidence that the investment in an associate will not be recovered (see Note 2.18).

Changes resulting from other comprehensive income of the associates or items recognized directly in the associates' equity are recognized in other comprehensive income or equity of the Group, as applicable. However, when the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profit, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the associates are accounted for as a reduction of the carrying value of the investment.

Unrealized gains on transactions between the Parent Company and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the assets transferred. Accounting policies of associates are changed when necessary to ensure consistency with the policies adopted by the Group.

### (c) Interests in Jointly-controlled Operations

For interests in jointly-controlled operations, the Group recognizes in its consolidated financial statements the assets that it controls, the liabilities and the expenses that it incurs and its share in the income from the sale of goods or services by the joint arrangement. The amounts of these related accounts are presented as part of the regular asset and liability accounts and income and expense accounts of the Group.

No adjustment or other consolidation procedures are required for the assets, liabilities, income and expenses of the joint operation that are recognized in the separate financial statements of the joint operators.

### (d) Transactions with Non-controlling Interests

The Group's transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transaction with the owners of the Group in their capacity as owners. The difference between the fair value of any consideration paid and the relevant share acquired of the carrying value of the net assets of the subsidiary is recognized in equity. Disposals of equity investments to non-controlling interests result in gains and losses for the Group that are recognized in equity.

When the Parent Company ceases to have control over a subsidiary, any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amount previously recognized in other comprehensive income in respect of that entity are accounted for as if the Parent Company had directly disposed of the related assets or liabilities. This means that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

The Parent Company holds interests in various subsidiaries and associates as presented in Notes 1.1 and 11.

# 2.4 Foreign Currency Transactions and Translation

### (a) Transactions and Balances

Except for MCII and RHGI which use the United States (U.S.) dollar as their functional currency, the accounting records of the Parent Company and its subsidiaries are maintained in Philippine Peso. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized under Interest and Other Income or Charges – net in the consolidated statement of income.

## (b) Translation of Financial Statements of Foreign Subsidiaries

The operating results and financial position of MCII and RHGI, which are measured using the U.S. dollar, their functional currency, are translated to Philippine peso, the Parent Company's functional currency, as follows:

- (i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the end reporting period;
- (ii) Income and expenses for each profit or loss account are translated at the annual average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in MCII and RHGI are recognized under Exchange Difference on Translating Foreign Operations account in the consolidated statement of comprehensive income. As these entities are wholly owned subsidiaries, the translation adjustments are fully allocated to the Parent Company's shareholders. When a foreign operation is partially disposed of or sold, such exchange differences are recognized in the consolidated statement of comprehensive income as part of gains or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

The translation of the consolidated financial statements into Philippine Peso should not be construed as a representation that the U.S. dollar amounts could be converted into Philippine Peso amounts at the translation rates or at any other rates of exchange.

#### 2.5 Financial Assets

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instruments. For purposes of classifying financial assets, an instrument is considered as an equity instrument if it is non-derivative and meets the definition of equity for the issuer in accordance with the criteria of PAS 32, Financial Instruments: Presentation. All other non-derivative financial instruments are treated as debt instruments.

### (a) Classification, Measurement and Reclassification of Financial Assets

The classification and measurement of financial assets is driven by the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Financial assets are categorized into the following categories: financial assets at amortized cost, financial assets at fair value through profit or loss and financial assets at FVOCI.

## (i) Financial Assets at Amortized Cost

Financial assets are measured at amortized cost if both of the following conditions are met:

- the asset is held within the Group's business model whose objective is to hold financial assets in order to collect contractual cash flows ("hold to collect"); and,
- the contractual terms of the instrument give rise, on specified dates, to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Except for trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with PFRS 15, all financial assets meeting these criteria are measured initially at fair value plus transaction costs. These are subsequently measured at amortized cost using the effective interest method, less any impairment in value.

The Group's financial assets at amortized cost are presented in the consolidated statement of financial position as Cash and Cash Equivalents, Trade and Other Receivables, and Guarantee and other deposits (presented as part of Other Current and Non-current Assets).

Financial assets measured at amortized cost are included in current assets, except for those with maturities greater than 12 months after the end of reporting period, which are classified as non-current assets.

For purposes of cash flows reporting and presentation, cash and cash equivalents comprise accounts with original maturities of three months or less, including cash. These generally include cash on hand, demand deposits and short-term, highly liquid investments readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets at amortized cost, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statements of income as part of Interest and Other Income – net.

## (ii) Financial Assets at Fair Value Through Other Comprehensive Income

The Group accounts for financial assets at FVOCI if the assets meet the following conditions:

- they are held under a business model whose objective is to hold to collect the associated cash flows and sell ("hold to collect and sell"); and,
- the contractual terms of the financial assets give rise to cash flows that are SPPI on the principal amount outstanding.

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as FVTPL or if it is a contingent consideration recognized arising from a business combination. Accordingly, the Group has designated equity instruments as at FVOCI.

Financial assets at FVOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value, with no deduction for any disposal costs. Gains and losses arising from changes in fair value, including the foreign exchange component, are recognized in other comprehensive income, net of any effects arising from income taxes, and are reported as part of Revaluation account in equity. When the asset is disposed of, the cumulative gain or loss previously recognized in the Revaluation Reserves account is not reclassified to profit or loss but is reclassified directly to Retained Earnings account, except for those debt securities classified as FVOCI wherein cumulative fair value gains or losses are recycled to profit or loss.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except for those that are subsequently identified as credit-impaired. For credit-impaired financial assets, the effective interest rate is applied to the net carrying amount of the financial assets (after deduction of the loss allowance). The interest earned is recognized in the consolidated statements of income as part of Interest and Other Income – net.

Any dividends earned on holding equity instruments are recognized in the consolidated statements of income as part of Interest and Other Income – net, when the Group's right to receive dividends is established, it is probable that the economic benefits associated with the dividend will flow to the Group, and, the amount of the dividend can be measured reliably, unless the dividends clearly represent recovery of a part of the cost of the investment.

#### (iii) Financial Assets at Fair Value Through Profit or Loss

Financial assets that are held within a different business model other than "hold to collect" or "hold to collect and sell" are categorized at FVTPL. Further, irrespective of business model, financial assets whose contractual cash flows are not SPPI are accounted for at FVTPL. Also, equity securities are classified as financial assets at FVTPL, unless the Group designates an equity investment that is not held for trading as at FVOCI at initial recognition. The Group's financial assets at FVTPL include derivatives with positive fair value and are presented in the consolidated statement of financial position as part of Prepayments and Other Current Assets.

Financial assets at FVTPL are initially measured at fair value. Subsequently, they are measured at fair value with gains or losses recognized in profit or loss as part of Interest and Other Income – net in the consolidated statements of income unless the Group has elected to apply hedge accounting by designating the derivative as hedging instrument in an eligible hedging relationship in which some or all gains and losses may be recognized in other comprehensive income and included under Revaluation Reserves in the statements of changes in equity.

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

# (b) Impairment of Financial Assets

The Group assesses its expected credit losses (ECL) on a forward-looking basis associated with its financial assets carried at amortized cost and debt instruments measured at FVOCI. The measurement of ECL involves consideration of broader range of information that is available without undue cost or effort at the reporting date about past events, current conditions, and reasonable and supportable forecasts of future economic conditions (i.e., forward-looking information) that may affect the collectability of the future cash flows of the financial assets. Measurement of the ECL is determined by a probability-weighted estimate of credit losses over the expected life of the financial instruments evaluated based on a range of possible outcome.

The Group applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade and other receivables and contract assets including those which contain significant financing component. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. The Group also assesses impairment of trade receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due [see Note 32.3(b)].

The Group applies a general approach specifically, in relation to advances to related parties. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk. In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of advances to related parties can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

For other financial assets at amortized cost, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The key elements used in the calculation of ECL are as follows:

- (i) Probability of default It is an estimate of likelihood of a counterparty defaulting at its financial obligation over a given time horizon, either over the next 12 months or the remaining lifetime of the obligation.
- (ii) Loss given default It is an estimate of loss arising in case where a default occurs at a given time. It is based on the difference between the contractual cash flows of a financial instrument due from a counterparty and those that the Group would expect to receive, including the realization of any collateral or effect of any credit enhancement.
- (iii) Exposure at default It represents the gross carrying amount of the financial instruments in the event of default which pertains to its amortized cost.

The Group recognizes an impairment loss in profit or loss for all impaired financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account, except for debt instruments measured at FVOCI, for which the loss allowance is recognizes in other comprehensive income and accumulated in Revaluation Reserves account, and does not reduce the carrying amount of the financial asset in the statement of financial position.

#### (c) Derecognition of Financial Assets

The financial assets (or where applicable, a part of a financial asset or part of a group of financial assets) are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

## 2.6 Derivative Financial Instruments and Hedge Accounting

The Group occasionally uses derivative financial instruments to manage its risks associated with foreign currency and interest rates. Derivatives are recognized initially at fair value and are subsequently remeasured at fair value. Such derivatives are carried as assets when the net fair value is positive and as liabilities when the net fair value is negative.

The Group uses hedge accounting when it assigns hedging relationships between a hedging instrument, usually a derivative financial instrument, and a hedged item. The hedging relationship must meet several strict conditions with respect to documentation, probability of occurrence of the hedged transaction and hedge effectiveness to qualify for hedge accounting. The hedging relationship must be expected to be highly effective over the period for which it is designated as cash flow hedge.

Changes in fair value of derivatives designated as hedging instruments in cash flow hedges are recognized in other comprehensive income and included under Revaluation Reserves in equity to the extent that the hedge is effective. Any ineffectiveness in the hedge relationship is recognized immediately in profit or loss.

If the hedged future cash flows are no longer expected, the amount that has been accumulated in Revaluation Reserves shall be immediately reclassified to profit or loss.

#### 2.7 Inventories

Cost of inventories includes acquisition costs of raw land intended for future development, including other costs and expenses incurred to effect the transfer of the property to the Group; related property development costs; and borrowing costs on certain loans incurred during the development of the real estate properties are also capitalized by the Group (see Note 2.21). All costs relating to the real estate property sold are recognized as expense as the work to which they relate is performed.

Costs of inventories are assigned using specific identification of their individual costs. These properties and projects are valued at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs to complete and the estimated costs necessary to make the sale.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known. Any impairment loss from a real estate project is charged to operations during the period in which the loss is determined.

Repossessed property arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or contract asset to be derecognized plus any amount to be refunded to customers and the cost of the repossessed property is recognized in the consolidated statement of income.

## 2.8 Prepayments and Other Assets

Prepayments and other assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the Group and the asset has a cost or value that can be measured reliably.

Advances to contractors and suppliers pertain to advance payments made by the Group, which are for purchase of construction service and materials.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period or in the normal operating cycle of the business, if longer, are classified as non-current assets.

# 2.9 Property and Equipment

Property and equipment, including land, are carried at acquisition or construction cost less subsequent depreciation and/or amortization for property and equipment, and any impairment losses. As no finite useful life for land can be determined, related carrying amounts are not depreciated.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized while expenditures for repairs and maintenance are charged to expenses as incurred.

Depreciation and amortization are computed on the straight-line basis over the estimated useful lives of the assets. Amortization of office improvements is recognized over the estimated useful lives of improvements or the term of the lease, whichever is shorter.

The depreciation and amortization periods for other property and equipment, based on the above policies, are as follows:

| Buildings and improvements               | 5-25 years |
|--|------------|
| Office improvements                      | 5-20 years |
| Transportation equipment                 | 5 years    |
| Office furniture, fixtures and equipment | 3-5 years  |

The measurement for right-of-use assets is disclosed in Note 2.17(a).

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of these assets.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.18).

The residual values, estimated useful lives and method of depreciation and amortization of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and any impairment losses, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated profit or loss in the year the item is derecognized.

### 2.10 Investment Properties

Investment properties include properties held for lease under operating lease agreements, properties intended to be held for lease, and properties held for currently undetermined use. These properties are carried at cost, net of accumulated depreciation and any impairment in value, except for land which is not subject to depreciation. The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Depreciation of investment properties, excluding land, is computed using the straight-line method over the estimated useful lives of the assets ranging from 5 to 40 years.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its recoverable amount (see Note 2.18).

The residual values, estimated useful lives and method of depreciation of investment properties, except for land, are reviewed and adjusted, if appropriate, at the end of each reporting period.

Transfers to, or from, investment properties shall be made when and only when there is a change in use or purpose for such property.

Investment properties are derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of investment properties are recognized in the consolidated statement of income in the year of retirement or disposal.

### 2.11 Financial Liabilities

Financial liabilities of the Group, which include interest-bearing loans and borrowings, bonds and notes payable, trade and other payables (except tax-related liabilities), derivative liabilities, redeemable preferred shares, advances other related parties, commission payable and subscription payable (presented as part of Other Current Liabilities and Other Non-current Liabilities in the consolidated statement of financial position), are recognized when the Group becomes a party to the contractual terms of the instrument. Financial liabilities (except derivative liabilities) are initially recognized at their fair values and subsequently measured at amortized cost using effective interest method for maturities beyond one year, less settlement payments. Derivative liabilities are initially recognized and subsequently measured at fair value. Changes in fair value are recognized in profit or loss unless designated as hedging instrument in a cash flow hedge (see Note 2.6).

All interest-related charges, except for capitalized borrowing costs, are recognized as expense in profit or loss under the caption Interest and Other Charges in the consolidated statement of income.

Interest-bearing loans and borrowings, bonds payable and redeemable preferred shares are raised for support of long-term funding of operations. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss, except for capitalized borrowing cost, on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Preferred shares, which carry a mandatory coupon or are redeemable on specific date or at the option of the shareholder, are classified as financial liabilities and presented as a separate line item in the consolidated statement of financial position as Redeemable Preferred Shares. These shares are also issued for support of long-term funding.

Dividend distributions to shareholders, if any, are recognized as financial liabilities when the dividends are approved by the BOD. The dividends on the redeemable preferred shares are recognized in the consolidated statement of income as interest expense on an amortized cost basis using the effective interest method.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Otherwise, these are presented as non-current liabilities.

All interest-related charges are recognized as expense in profit or loss under the caption Interest and other charges – net account in consolidated statement of income.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. Financial liabilities are also derecognized when its terms are modified and the cash flows of the modified liability are substantially difference, in which case a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in consolidated statement of income.

#### 2.12 Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when the Group currently has legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

#### 2.13 Business Combination

# (a) Accounting for Business Combination Using the Acquisition Method

Business acquisitions of entities not under common control of a principal stockholder are accounted for using the acquisition method of accounting.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Parent Company's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed (see Note 2.18).

Negative goodwill, which is the excess of the Parent Company's interest in the fair value of net identifiable assets acquired over acquisition cost, is charged directly to profit or loss.

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the Parent Company is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in the consolidated profit or loss or other comprehensive income, as appropriate.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Parent Company is required to report in its financial statements provisional amounts for the items for which accounting is incomplete. The recognized provisional amounts may be adjusted during the measurement period as if the accounting for the business combination had been completed at the acquisition date. The measurement period ends as soon as the Parent Company receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

Any contingent consideration to be transferred by the Parent Company is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

### (b) Accounting of Business Combination Using the Pooling-of-interests Method

Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of interests method. Transfers of assets between commonly-controlled entities are accounted for under historical cost accounting; hence, the assets and liabilities are reflected in the consolidated financial statements at carrying values and no adjustments are made to reflect fair values or recognize any new assets or liabilities, at the date of the combination that otherwise would have been done under the acquisition method. No restatements are made to the financial information in the consolidated financial statements for periods prior to the business combination as allowed under PIC Q&A No. 2012-01, PFRS 3.2; Application of the Pooling of Interests Method for Business Combinations of Entities under Common Control in Consolidated Financial Statements, (Amended by PIC Q&A No. 2015-01 and PIC Q&A No. 2018-13); hence, the profit and loss of the acquiree is included in the consolidated financial statements for the full year, irrespective of when the combination took place. Also, no goodwill is recognized as a result of the business combination and any excess between the net assets of the acquiree and the consideration paid is accounted for as "equity reserves", which will eventually be closed to additional paid-in capital. Also, any pre-acquisition income and expenses of a subsidiary are no longer included in the consolidated financial statements.

### 2.14 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Strategic Steering Committee (SSC), its chief operating decision-maker. The SSC is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 4, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these products and service lines requires different technologies and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except that the following are not included in arriving at the operating profit of the operating segments:

- interest income and costs, and foreign currency gains and losses;
- equity in net earnings of associates, fair value gains, dividend income and foreign currency gains/losses; and,
- gain on sale of investments in associate.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

#### 2.15 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, probable inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

## 2.16 Revenue and Expense Recognition

Revenue comprises revenue from sale of real properties, property management fees and hotel operations.

To determine whether to recognize revenue from sale of real properties and hotel operations, the Group follows a five-step process:

- 1. Identifying the contract with a customer;
- 2. Identifying the performance obligation;
- 3. Determining the transaction price;
- 4. Allocating the transaction price to the performance obligations; and,
- 5. Recognizing revenue when/as performance obligations are satisfied.

For Step 1 to be achieved, the following five gating criteria must be present:

- the parties to the contract have approved the contract either in writing, orally or in accordance with other customary business practices;
- each party's rights regarding the goods or services to be transferred or performed can be identified;
- the payment terms for the goods or services to be transferred or performed can be identified;
- the contract has commercial substance (i.e., the risk, timing or amount of the future cash flows is expected to change as a result of the contract); and,
- collection of the consideration in exchange of the goods and services is probable.

Revenue is recognized only when (or as) the Group satisfies a performance obligation by transferring control of the promised goods or services to a customer. The transfer of control can occur over time or at a point in time.

A performance obligation is satisfied at a point in time unless it meets one of the following criteria, in which case it is satisfied over time:

- the customer simultaneously receives and consumes the benefits provided by the Group's performance as the Group performs;
- the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; and,
- the Group's performance does not create an asset with an alternative use to the Group and the entity has an enforceable right to payment for performance completed to date.

The transaction price allocated to performance obligations satisfied at a point in time is recognized as revenue when control of the goods or services transfers to the customer. If the performance obligation is satisfied over time, the transaction price allocated to that performance obligation is recognized as revenue as the performance obligation is satisfied.

The Group develops real properties such as developed land, house and lot, and condominium units. The Group often enters into contracts to sell real properties as they are being developed. The Group also enters into transactions involving hotel accommodations, food and beverage operations, and other incidental activities. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(b). Sales cancellations are accounted for as contract modification on the year of forfeiture. Cumulative revenue and costs recognized on cancelled contracts are reversed in the year of cancellation, and any gain or loss is charged to profit or loss.

- (a) Real estate sales on pre-completed real estate properties Revenue from real estate sales is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development. Revenue recognized from real estate sales is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of comprehensive income.
- (b) Real estate sales on completed real estate properties Revenue from real estate sales is recognized at point in time when the control over the real estate property is transferred to the buyer. Revenue recognized from real estate sales is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of comprehensive income.
  - For tax reporting purposes, a modified basis of computing the taxable income for the year based on collections from sales is used by the Parent Company, GERI, EELHI, SPI, ECOC, MBPHI, SEDI, LFI, OPI, MGAI, MCTI and STLI.
- (c) Sale of undeveloped land and golf and resort shares for sale Revenues on sale of undeveloped land and golf and resort shares for sale are recognized at a point in time when the control over the undeveloped land and golf and resort shares have passed to the buyer and the amount of revenue can be measured reliably.
- (d) Hotel accommodation Revenues are recognized over time during the occupancy of hotel guest and ends when the scheduled hotel room accommodation has lapsed (i.e., the related room services have been rendered). As applicable, invoices for hotel accommodations are due upon receipt by the customer.
- (e) Food, beverage and others Revenues are recognized at point in time upon delivery to and receipt of consumer goods by the customer. Invoice for consumer goods transferred are due upon receipt by the customer.
- (f) Rendering of services Revenues are recognized over time (i.e., time-and-materials basis as the services are provided or based on the actual work done) until the performance of contractually agreed tasks has been substantially rendered. Revenue from rendering of services include property management, commission and construction income.

Incremental costs of obtaining a contract to sell real estate property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized.

Cost of real estate sales include the acquisition cost of the land, development costs incurred to date, applicable borrowings costs (see Note 2.21) and estimated costs to complete the project, determined based on estimates made by the project engineers.

Operating expenses and other costs are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred.

Finance costs are reported on an accrual basis, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset (see Note 2.21).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as how the Group assesses impairment of its financial assets [see Note 2.5(b)].

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on real estate sale, consideration received from buyers are presented under the Customers' Deposits account in the liabilities section of the consolidated statement of financial position.

#### 2.17 Leases

The Group accounts for its leases as follows:

### (a) Group as Lessee

For any new contracts entered into, the Group considers whether a contract is, or contains, a lease. A lease is defined as a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration.

To apply this definition, the Group assesses whether the contract meets three key evaluations which are whether:

- (a) the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the time the asset is made available to the Group;
- (b) the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; and,
- (c) the Group has the right to direct the use of the identified asset throughout the period of use. The Group assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognizes a right-of-use asset and a lease liability in the statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received). Subsequently, the Group amortizes the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist (see Note 2.18).

On the other hand, the Group measures the lease liability at the present value of the lease payments unpaid at the commencement date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate. Lease payments include fixed payments (including in-substance fixed) less lease incentives receivable, if any, variable lease payments based on an index or rate, amounts expected to be payable under a residual value guarantee, and payments arising from options (either renewal or termination) reasonably certain to be exercised. Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments. When the lease liability is remeasured, the corresponding adjustment is reflected in the right-of-use asset, or profit and loss if the right-of-use asset is already reduced to zero.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

On the consolidated statement of financial position, right-of-use assets and lease liabilities have been presented as part of property and equipment and other liabilities, respectively.

#### (b) Group as Lessor

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

Leases wherein the Group substantially transfers to the lessee all risks and benefits incidental to ownership of the leased item are classified as finance leases and are presented as receivable at an amount equal to the Group's net investment in the lease. Finance income is recognized based on the pattern reflecting a constant periodic rate of return on the Group's net investment outstanding in respect of the finance lease.

Leases which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Lease income from operating leases is recognized in profit or loss on a straight-line basis over the lease term.

### 2.18 Impairment of Non-financial Assets

The Group's Investments in Associates, Goodwill and Leasehold rights (included as part of Other Non-current Assets), Investment Properties, Property and Equipment, and other non-financial assets are subject to impairment testing. Goodwill and intangible assets with an indefinite useful life or those not yet available for use are tested for impairment at least annually. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount, which is the higher of its fair value less costs-to-sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

Except for goodwill and intangible assets with indefinite life, all assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash generating unit's recoverable amount exceeds its carrying amount.

### 2.19 Share-based Employee Remuneration

The Group grants share options to qualified employees of the Group eligible under a share option plan. The services received in exchange for the grant, and the corresponding share options, are valued by reference to the fair value of the equity instruments granted at grant date. This fair value excludes the impact of non-market vesting conditions (for example profitability and sales growth targets and performance conditions), if any. The share-based remuneration is recognized as an expense in the consolidated profit or loss with a corresponding credit to retained earnings.

The expense is recognized during the vesting period based on the best available estimate of the number of share options expected to vest. The estimate is subsequently revised, if necessary, such that it equals the number that ultimately vests on vesting date. No subsequent adjustment is made to expense after vesting date, even if share options are ultimately not exercised.

Share options issued by a subsidiary is accounted for as non-controlling interests at fair value at the date of grant in the consolidated statement of changes in equity. However, during the period the option is outstanding, the non-controlling interest related to the option holder should not be attributed any profit or loss of the subsidiary until the option is exercised. Meanwhile, the related share option expense is recognized in full in profit or loss.

Upon exercise of share option, the proceeds received net of any directly attributable transaction costs up to the nominal value of the shares issued are allocated to capital stock with any excess being recorded as additional paid in capital (APIC).

## 2.20 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan, defined benefit contribution plans, and other employee benefits which are recognized as follows:

## (a) Short-term Employee Benefits

Short-term employee benefits include wages, salaries, bonuses, and non-monetary benefits provided to current employees, which are expected to be settled before twelve months after the end of the annual reporting period during which an employee services are rendered but does not include termination benefits. The undiscounted amount of the benefits expected to be paid in respect of services rendered by employees in an accounting period is recognized in the profit or loss during that period and any unsettled amount at the end of the reporting period is included as part of Trade and Other Payables account in the consolidated statement of financial position.

# (b) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies. The Group's post-employment defined benefit pension plans covers all regular full-time employees. The pension plans are tax-qualified, noncontributory and administered by trustees.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation (DBO) at the end of the reporting period less the fair value of plan assets. The DBO is calculated annually by independent actuaries using the projected unit credit method.

The present value of the DBO is determined by discounting the estimated future cash outflows for expected benefit payments using a discount rate derived from the interest rates of a zero-coupon government bonds, that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability. The interest rates are based from the reference rates published by Bloomberg using its valuation technology, Bloomberg Valuation (BVAL). BVAL provide evaluated prices that are based on market observations from contributed sources.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, unless there is a plan amendment, curtailment or settlement during the reporting period. The calculation also takes into account any changes in the net defined benefit liability or asset during the period as a result of contributions to the plan or benefit payments. Net interest is reported as part of Interest and Other Charges – net or Interest and Other Income – net in the consolidated statement of income.

Past-service costs are recognized immediately in consolidated profit or loss in the period of a plan amendment and curtailment.

# (c) Post-employment Defined Contribution Plans

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

### (d) Termination Benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of when it can no longer withdraw the offer of such benefits and when it recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the reporting period are discounted to their present value.

### (e) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. They are included in the Trade and Other Payables account in the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

### 2.21 Borrowing Costs

Borrowing costs, which consists of interest and other costs that the Company incurs in connection with borrowing of funds, are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of the cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset are being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

For income tax purposes, interest and other borrowing costs are charged to expense when incurred.

#### 2.22 Income Taxes

Tax expense recognized in consolidated profit or loss comprises the sum of current tax and deferred tax not recognized in consolidated other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in consolidated profit or loss.

Deferred tax is accounted for using the liability method on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carry forward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred income tax asset can be utilized.

Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in consolidated profit or loss, except to the extent that it relates to items recognized in consolidated other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

### 2.23 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the entities in the Group and their related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's funded post-employment plan.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

Based on the requirement of SEC Memorandum Circular 2019-10, Rules of Material Related Party Transactions of Publicly-listed Companies, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Parent Company's board of directors, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceeds the materiality threshold covering the same related party.

### 2.24 Equity

Capital stock is determined using the nominal value of shares that have been issued.

APIC includes any premiums received on the issuance of capital stock. Any transaction costs associated with the issuance of shares are deducted from APIC, net of any related income tax benefits.

Treasury shares are stated at the cost of reacquiring such shares and are deducted from equity attributable to the Parent Company's equity holders until the shares are cancelled, reissued or disposed of. Also, this includes shares of the Parent Company held by certain subsidiaries (see Note 2.3).

Revaluation reserves consist of:

- (a) Net fair value gains or losses recognized due to changes in fair values of financial assets recognized through other comprehensive income;
- (b) Accumulated actuarial gains and losses arising from remeasurements of retirement benefit obligation, net of tax;
- (c) Cumulative share in other comprehensive income of associates attributable to the Group;
- (d) Translation adjustments resulting from the translation of foreign-currency denominated financial statements of certain foreign subsidiaries into the Group's functional and presentation currency;

- (e) The effective portion of gains and losses on hedging instruments in a cash flow hedge; and,
- (f) Changes in ownership interest in subsidiaries that do not result in a loss of control.

Retained earnings represent all current and prior period results of operations and share-based employee remuneration as reported in the consolidated statement of income, reduced by the amounts of dividends declared.

## 2.25 Earnings Per Share

Basic earnings per share (EPS) is computed by dividing consolidated net profit attributable to equity holders of the Parent Company by the weighted average number of shares issued and outstanding, adjusted retroactively for any share dividend, share split and reverse share split during the current year, if any.

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of potential dilutive common shares (see Note 29).

## 2.26 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

## 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

#### (a) Determination of Lease Term of Contracts with Renewal and Termination Options

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

The Group determines whether any non-cancellable period or notice period in a lease would meet the definition of a contract and thus, would be included as part of the lease term. A contract would be considered to exist only when it creates rights and obligations that are enforceable.

In assessing the enforceability of a contract, the Group considers whether the lessor can refuse to agree to a request from the Group to extend the lease. In contrast, a lessor's right to terminate a lease is ignored when determining the lease term because, in that case, the lessee has an unconditional obligation to pay for the right to use the asset for the period of the lease, unless and until the lessor decides to terminate the lease.

### (b) Evaluation of Timing of Satisfaction of Performance Obligations

### (i) Real Estate Sales

The Group exercises critical judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group determines that its performance obligation for pre-completed real estate properties is satisfied over time, while completed real estate properties is satisfied at a point in time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments.

### (ii) Hotel Operations

The Group determines that its revenue from hotel accommodations shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the services without the need of reperformance of other entities. This demonstrates that the customers simultaneously receive and consume the benefits of the Group's rendering of hotel services as it performs.

### (iii) Food and Beverages, and Others

In determining the appropriate method to use in recognizing the Group's revenues from food, beverage and other consumer goods, management assesses that revenue is recognized at a point in time when the control of the goods has passed to the customer, i.e. generally when the customer acknowledged delivery of goods. The service component of the restaurant operations is deemed as an insignificant cause on the timing of satisfaction of performance obligation since it is only passage of time until the customer receives and consumes all the benefits after delivery of the food and beverage items.

### (iv) Forfeited Collections and Deposits

The Group determines that its revenue from forfeited collections and deposits shall be recognized at point in time in the year the contract was cancelled.

### (v) Property Management Services

The Group determines that its revenue from property management services shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group applies the practical expedient to recognize revenue at the amount to which it has a right to invoice, which corresponds directly to the value to the customer of the entity's performance completed to date i.e., generally when the customer has acknowledged the Group's right to invoice.

#### (c) Estimation of Collection Threshold for Revenue Recognition

The Group uses judgment in evaluating the probability of collection of contract price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold over which the Group determines that collection of total contract price is reasonably assured.

### (d) Determination of ECL on Trade and Other Receivables

The Group uses a provision matrix to calculate ECL for trade and other receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by geography, product type, customer type and rating, and coverage by letters of credit and other forms of credit insurance).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). The Group has considered the continuing impact of COVID-19 pandemic and revised its assumptions in determining the macroeconomic variables and loss rates in the computation of ECL. Details about the ECL on the Group's trade and other receivables are disclosed in Notes 2.5(b) and 32.3(b).

## (e) Distinction Among Investment Properties and Owner-occupied Properties

The Group determines whether a property should be classified as investment property or owner-occupied property. The Group applies judgment upon initial recognition of the asset based on intention and also when there is a change in use. In making its judgment, the Group considers whether the property generates cash flows largely independently of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the Group's main line of business or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the Group's main line of business or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

### (f) Distinction Between Inventories and Investment Properties

Inventories comprise properties that are held for sale in the ordinary course of business. Meanwhile, investment properties comprise of land and buildings which are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. The Group considers management's intention over these assets in making its judgment.

### (g) Distinction Between Investments in Financial Instruments and Inventories

Being a real estate developer, the Group determines how golf and resort shares shall be accounted for. In determining whether these shares shall be accounted for as either inventories or investments in financial instruments, the Group considers its role in the development of the club and its intent for holding these shares. The Group classifies such shares as inventories when the Group acts as the developer and its intent is to sell a developed property together with the club share.

#### (h) Presentation of Perpetual Debt Securities

The Group exercises judgment in classifying its perpetual debt securities as financial liabilities or equity instruments. In making its judgment, the Group considers the terms of the securities including any restrictions on the Group's ability to defer interest payments. Based on management's assessment, the perpetual debt securities are classified as equity securities as the Group has the ability to defer payments of principal and interest indefinitely (see Note 28.7).

### (i) Distinction Between Asset Acquisition and Business Combinations

The Parent Company acquires subsidiaries that own real estate properties. At the time of acquisition, the Parent Company considers whether the acquisition represents acquisition of a business or asset. The Parent Company accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. More specifically, consideration is made with regard to the extent to which significant processes are acquired and, in particular, the extent of ancillary services provided by the Group (e.g., maintenance, cleaning, security, bookkeeping, hotel services, etc.). The significance of any process is judged with reference to the guidance in PAS 40, *Investment Property*, on ancillary services.

### (j) Distinction Between Operating and Finance Leases (as a Lessor)

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Based on management assessment, the Group's lease agreements, as lessor, are classified either operating or finance leases.

### (k) Consolidation of Entities in which the Group Holds 50% or Less of Voting Rights

Management considers that the Group has de facto control over investees even though it effectively holds less than 50% of the ordinary shares and voting rights in those companies when it has the ability to exercise control over these entities through voting rights held by its subsidiaries or through interlocking directors (see Note 1.1).

### (1) Significant Influence on Investees Even if the Group Holds Less than 20% of Voting Rights

The Group considers that it has significant influence over investees when it has board representation which allows them to participate in the financial and operating policy decisions but has no control or joint control of those policies (see Notes 1.1 and 11).

#### (m) Determination on whether Lease Concessions Granted constitute a Lease Modification

In line with the rental relief framework implemented by the government to support businesses and the broader economy due to the impact of COVID-19, the Group waived its right to collect rent and other charges as part of various lease concessions it granted to lessees such as lease payment holidays or lease payment reductions.

In making this judgment, the Group determines whether the rent concessions granted has changed the scope of the lease, or the consideration thereof, that was not part of the original terms and conditions of the lease. The Group assessed that the lease concessions it granted to lessees do not qualify as lease modifications since the terms and conditions under the corresponding lease contracts have not been modified by the waiver and therefore, is not a lease modification under PFRS 16.

The rent concessions granted by the Group amounted to P1.4 billion and P2.3 billion in 2022 and 2021, respectively.

### (n) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Accounting policies on recognition and disclosure of provision are discussed in Note 2.15 and disclosures on relevant provisions and contingencies are presented in Note 31.

## 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

## (a) Revenue Recognition for Performance Obligation Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary. A significant change in estimated total development costs would result in a significant change in the amount of revenue recognized in the year of change.

## (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 2.5(b) and Note 32.3(b).

### (c) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the times the estimates are made. The future realization of the carrying amounts of real estate inventory is affected by price changes in the different market segments as well as the trends in the real estate industry. These are considered key sources of estimation uncertainty and may cause significant adjustments to the inventories within the next reporting period. In evaluating net realizable value of inventories, recent market conditions and current market prices have been considered. The carrying value of Inventories is disclosed in Note 7.

### (d) Fair Value of Share Options

The Group estimates the fair value of the share option by applying an option valuation model, taking into account the terms and conditions on which the share options were granted. The estimates and assumptions used are presented in Note 28.6 which include, among other things, the option's time of expiration, applicable risk-free interest rate, expected dividend yield, volatility of the Group's share price and fair value of the Group's common shares. Changes in these factors can affect the fair value of share options at grant date.

The fair value of share options recognized as part of Salaries and employee benefits in 2022, 2021 and 2020 is presented in Note 25.2.

## (e) Fair Value Measurement of Investment Properties

Investment properties are measured using the cost model. The Group determines the fair value of investment properties earning rental income through discounted cash flows valuation technique. The Group uses assumptions that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties through appraisals by independent valuation specialists using market-based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

A significant change in these elements may affect prices and the value of the assets. The fair value of investment properties is disclosed in Notes 12 and 34.4.

## (f) Estimation of Useful Lives of Investment Properties, Property and Equipment, and Leasehold Rights

The Group estimates the useful lives of investment properties, property and equipment, and leasehold rights based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, estimation of the useful lives of investment properties and property and equipment are based on collective assessment of industry practice, internal technical evaluation and experience with similar assets.

An analysis of the movements in the carrying amount of Investment Properties, Property and Equipment, and Leasehold Rights is presented in Notes 12, 13 and 14, respectively.

# (g) Valuation of Financial Assets at Fair Value through Other Comprehensive Income

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, fair value is determined by reference to the fair value of a comparable instrument adjusted for inputs internally developed by management to consider the differences in corporate profile and historical performance of the investee. The amount of changes in fair value would differ had the Group utilized different valuation methods and assumptions. Any change in fair value of these financial assets would affect consolidated profit and loss and equity. Valuation methods used in determining the fair value of these financial assets are disclosed in Note 34.2(a).

The carrying amounts of financial asset at FVOCI and the amounts of fair value changes recognized during the years on those assets are disclosed in Note 9.

### (h) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

## (i) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the balance of deferred tax assets recognized as at December 31, 2022 and 2021 will be utilized in the succeeding years.

The carrying amount of the net deferred tax assets as at December 31, 2022 and 2021 is disclosed in Note 26.

### (j) Impairment of Goodwill and Other Non-financial Assets

Goodwill is reviewed annually for impairment while other non-financial assets are tested whenever certain impairment indicators become evident. In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainties relates to assumptions about future operating results and the determination of suitable discount rate. Also, the Group's policy on estimating the impairment of goodwill and other non-financial assets is discussed in detail in Note 2.18. Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

There were no impairment losses on the Group's goodwill and other non-financial assets required to be recognized in 2022, 2021 and 2020 based on management's assessment.

#### (k) Valuation of Retirement Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by independent actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit obligation in the next reporting period.

The amounts of retirement benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 25.3.

### (1) Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their acquisition date fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment.

#### 4. SEGMENT INFORMATION

### 4.1 Business Segments

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development of residential and office units including urban centers integrating office, residential and commercial components. The Real Estate segment pertains to the development and sale of residential and office developments. The Rental segment includes leasing of office and commercial spaces. The Hotel Operations segment relates to the management of hotel business operations. Segment accounting policies are the same as the policies described in Note 2.14. The Group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

# 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash and cash equivalents, receivables, real estate inventories, property and equipment, and investment properties, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and segment liabilities do not include deferred taxes.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

#### 4.4 Presentation of Segment Information

In 2022, the Group modified the presentation and measure of the performance of its operating segments such that only income and costs directly attributable to the segments are included. Following this change, the comparable segment information in the prior periods presented were restated to conform with the current year presentation.

### 4.5 Analysis of Segment Information

The tables presented in the succeeding page present revenue and profit information regarding industry segments for the years ended December 31, 2022, 2021 and 2020 and certain asset and liability information regarding segments as at December 31, 2022 and 2021.

|   | Sale of Goods –                 | Goods – Sale of Services      |                         |                                 |
|---|---------------------------------|-------------------------------|-------------------------|---------------------------------|
|   | Real estate                     | Rental                        | Hotel Operations        | Total                           |
| TOTAL REVENUES  |                                 |                               |                         |                                 |
| Sales to external customers<br>Interest income on real estate sales | P 36,849,992,605<br>799,056,815 | P 15,653,727,970              | P 2,603,709,878         | P 55,107,430,453<br>799,056,815 |
| Intersegment sales  | 37,649,049,420                  | 532,327,818<br>16,186,055,788 | 2,603,709,878           | 532,327,818<br>56,438,815,086   |
| COSTS AND OTHER   |                                 |                               |                         |                                 |
| OPERATING EXPENSES Costs of sales and services                      | 25,712,626,517                  | 1,856,763,898                 | 2,101,359,090           | 29,670,749,506                  |
| Depreciation and amortization                                       | 258,051,817                     | 2,731,898,812                 | 144,072,673             | 3,134,023,302                   |
| 1   | 25,970,678,334                  | 4,588,662,710                 | 2,245,431,763           | 32,804,772,808                  |
| SEGMENT OPERATING   | D 44 (70 074 007                | D 44 505 000 050              | D 070 070 447           | D 00 (04 040 000                |
| PROFITS   | <u>P 11,678,371,085</u>         | P 11,597,393,078              | P 358,278,115           | P 23,634,042,278                |
| ASSETS AND LIABILITIES  |                                 |                               |                         |                                 |
| Segment assets  | P 249,662,958,994               | P 136,205,789,990             | P 5,859,552,165         | P 391,728,301,149               |
| Segment liabilities   | <u>P 112,314,538,777</u>        | P 48,232,117,701              | <u>P 1,569,242,763</u>  | <u>P 162,115,899,242</u>        |
|   | Sale of Goods –                 |                               | 021<br>Services         |                                 |
|   | Real estate                     | Rental                        | Hotel Operations        | Total                           |
|   |                                 |                               |                         |                                 |
| TOTAL REVENUES  |                                 |                               |                         |                                 |
| Sales to external customers Interest income on real estate sales    | P 31,129,417,724 641,593,186    | P 13,319,580,244              | P 1,928,944,451         | P 46,377,942,419 641,593,185    |
| Interest income on real estate sales  Intersegment sales            | -                               | 501,620,089                   | -                       | 501,620,089                     |
| 0   | 31,771,010,910                  | 13,821,200,333                | 1,928,944,451           | 47,521,155,694                  |
| COSTS AND OTHER OPERATING EXPENSES                                  |                                 |                               |                         |                                 |
| Costs of sales and services   | 22,143,407,538                  | 1,718,745,957                 | 1,654,286,432           | 25,516,439,927                  |
| Depreciation and amortization                                       | 305,468,041                     | 2,815,266,472                 | 148,945,316             | 3,269,679,829                   |
|   | 22,448,875,579                  | 4,534,012,429                 | 1,803,231,748           | 28,786,119,756                  |
| SEGMENT OPERATING   |                                 |                               |                         |                                 |
| PROFITS   | P 9,322,135,330                 | P 9,287,187,904               | P 125,712,703           | P 18,735,035,937                |
| ASSETS AND LIABILITIES  |                                 |                               |                         |                                 |
| Segment assets  | P 246,748,867,643               | P 127,778,100,601             | P 4,800,909,509         | P 379,327,877,753               |
| Segment liabilities   | P 110,574,147,992               | P 47,869,814,875              | P 1,185,567,816         | P 159,629,530,683               |
|   |                                 | 2                             | 020                     |                                 |
|   | Sale of Goods –                 | 2020<br>Sale of Services      |                         |                                 |
|   | Real estate                     | Rental                        | Hotel Operations        | Total                           |
| Manus and                       |                                 |                               |                         |                                 |
| TOTAL REVENUES Sales to external customers                          | P 24,858,537,303                | P 12,932,770,278              | P 1,482,160,976         | P 39,273,468,557                |
| Interest income from real estate sales                              | 408,339,844                     | -                             | -                       | 408,339,844                     |
| Intersegment sales  | <del>-</del>                    | 467,049,014                   |                         | 467,049,014                     |
|   | 25,266,877,147                  | 13,399,819,292                | 1,482,160,976           | 40,148,857,415                  |
| COSTS AND OTHER OPERATING EXPENSES                                  |                                 |                               |                         |                                 |
| Costs of sales and services   | 19,252,024,183                  | 1,745,331,616                 | 1,438,867,811           | 22,436,223,610                  |
| Depreciation and amortization                                       | 306,863,866                     | 2,485,169,230                 | 133,495,376             | 2,925,528,472                   |
|   | 19,558,888,049                  | 4,230,500,846                 | 1,572,363,187           | 25,361,752,082                  |
| SEGMENT OPERATING   |                                 |                               |                         |                                 |
| PROFITS   | <u>P 5,707,989,098</u>          | P 9,169,318,446               | ( <u>P 90,202,211</u> ) | <u>P 14,787,105,333</u>         |

Total project and capital expenditures amounted to P45.9 billion, P38.2 billion and P27.9 billion in 2022, 2021 and 2020, respectively.

# 4.6 Reconciliations

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

|   | _        | 2022           | _        | 2021                                    |          | 2020                           |
|---|----------|----------------|----------|---|----------|--------------------------------|
| Revenues  |          |                |          |   |          |                                |
| Total segment revenues  | P        | 56,438,815,086 | P        | 47,521,155,694                          | P        | 40,148,857,415                 |
| Unallocated interest and other income                           |          | 3,620,769,383  |          | 3,734,755,126                           |          | 3,859,069,451                  |
| Elimination of intersegment sales                               | (_       | 532,327,818)   | (_       | 501,620,089)                            | (        | 467,049,014)                   |
| Revenues as reported in   |          |                |          |   |          |                                |
| profit or loss  | <u>P</u> | 59,527,256,651 | P        | 50,754,290,731                          | <u>P</u> | 43,540,877,852                 |
| Profit or loss  |          |                |          |   |          |                                |
| Segment operating profit Unallocated interest and other         | P        | 23,634,042,278 | Р        | 18,735,035,938                          | Р        | 14,787,105,333                 |
| income  |          | 3,620,769,383  |          | 3,734,755,126                           |          | 3,859,069,451                  |
| Unallocated interest and other charges                          | (        | 5,628,116,793) | (        | 4,808,537,325)                          | (        | 2,930,637,292)                 |
| Equity share in net losses                                      | (        | 155,429,591)   |          | 176,548,383)                            |          | 69,879,672)                    |
| Other unallocated expenses                                      | (_       | 2,329,420,992) |          | <u>2,541,395,012</u> )                  | (        | <u>1,709,186,268</u> )         |
| Profit before tax as reported                                   |          |                |          |   |          |                                |
| in profit or loss   | P        | 19,141,844,285 | <u>P</u> | 14,943,310,344                          | <u>P</u> | 13,936,471,552                 |
|   |          |                | _        | 2022                                    |          | 2021                           |
| Assets  |          |                |          |   |          |                                |
| Segment assets  |          |                | P        | 391,728,301,149                         | Р        | 379,327,877,753                |
| Investments in associates                                       | _        |                |          | 3,138,183,202                           |          | 3,287,474,516                  |
| Financial assets at fair value throug                           | gh       |                |          | E 252 700 949                           |          | E 7/0 2/0 447                  |
| other comprehensive income<br>Advances to other related parties |          |                |          | 5,253,799,848<br>6,378,875,057          |          | 5,760,368,447<br>4,551,587,462 |
| Other unallocated assets  |          |                |          | 2,712,378,045                           |          | 5,049,942,930                  |
| Total assets reported in the consolidated statements            |          |                |          | , |          |                                |
| of financial position   |          |                | P        | 409,211,537,300                         | <u>P</u> | 397,977,251,108                |
| Liabilities   |          |                |          |   |          |                                |
| Segment liabilities   |          |                | P        | 162,115,899,242                         | P        | 159,629,530,683                |
| Advances from associates and other related parties              |          |                |          | 2,126,611,006                           |          | 3,243,336,539                  |
| Other unallocated liabilities                                   |          |                | _        | 3,948,504,100                           |          | 5,400,392,939                  |
| Total liabilities reported in the                               |          |                |          |   |          |                                |
| consolidated statements   |          |                |          |   |          |                                |
| of financial position   |          |                | P        | 168,191,014,348                         | <u>P</u> | 168,273,260,161                |

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of December 31:

|  | 2022                               | 2021                               |
|--|------------------------------------|------------------------------------|
| Cash on hand and in banks<br>Short-term placements | P 13,217,086,693<br>14,537,481,753 | P 10,751,423,572<br>33,043,182,347 |
|  | P 27,754,568,446                   | P 43,794,605,919                   |

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements are made for varying periods between 30 to 60 days and earn effective interest ranging from 0.50% to 5.70% in 2022, 0.05% to 4.50% in 2021, and 0.10% to 4.00% in 2020 (see Note 23).

#### 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

| -                         | Notes    | 2022                   | 2021                    |
|---------------------------|----------|------------------------|-------------------------|
| Current:                  |          |                        |                         |
| Trade                     | 15.3(h), |                        |                         |
|                           | 27.1     | P25,129,843,967        | P 25,298,080,162        |
| Allowance for impairment  |          | ( <u>749,340,938</u> ) | (761,550,836)           |
| -                         |          | 24,380,503,029         | 24,536,529,326          |
| Advances to associates    |          |                        |                         |
| and other related parties | 27.2     | 6,378,875,057          | 4,551,587,462           |
| Others                    | 27.4     | 5,146,909,136          | 5,394,539,719           |
|                           |          |                        |                         |
|                           |          | 35,906,287,222         | <u>34,482,656,507</u>   |
| Non-current:              |          |                        |                         |
| Trade                     | 15.3(h)  | 16,458,299,794         | 7,878,577,198           |
| Allowance for impairment  | ( )      | ( 12,224,936)          |                         |
| 1                         |          | 16,446,074,858         | 7,866,352,262           |
| Others                    | 27.1     | 4,589,496,313          | 4,623,646,313           |
|                           |          |                        |                         |
|                           |          | <u>21,035,571,171</u>  | <u>12,489,998,575</u>   |
|                           |          | P56,941,858,393        | <u>P 46,972,655,082</u> |

Trade receivables mainly pertain to receivables from real estate sales and rental transactions.

The installment period of sales contracts averages one to five years. Noninterest-bearing trade receivables from real estate sales with maturity of more than one year after the end of the reporting period are remeasured at amortized cost using the effective interest rate of similar financial instruments. Interest income recognized amounted to P799.0 million, P641.6 million and P408.3 million in 2022, 2021 and 2020, respectively. These amounts are presented as part of Interest income from trade receivables under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

Others include finance lease receivables arising from sublease transaction entered by the Group [see Note 31.1(b)]. As of December 31, 2022 and 2021, the current portion of the finance lease receivables amounted to P140.2 million and P49.7 million, respectively, while non-current portion amounted to P408.6 million and P523.3 million, respectively.

All trade receivables are subject to credit risk exposure. However, the Group does not identify specific concentrations of credit risk with regard to trade receivables from real estate sales as the amounts recognized consist of a large number of receivables from various customers. The Group considers the market value of properties sold held as collateral in assessing the expected credit loss on trade receivables and contract assets from real estate sales [see Note 32.3(b)].

A reconciliation of the allowance for impairment losses on trade receivables at the beginning and end of 2022 and 2021 is shown below.

|  | Current     |  | Non-current |            | Total       |  |
|--|-------------|--|-------------|------------|-------------|--|
| December 31, 2022: Balance at beginning of year Reversal of impairment Write off | P<br>(      | 761,550,836<br>12,147,563)<br>62,335)  | P           | 12,224,936 | P<br>(<br>( | 773,775,772<br>12,147,563)<br>62,335)  |
| Balance at end of year   | <u>P</u>    | 749,340,938                            | <u>P</u>    | 12,224,936 | <u>P</u>    | 761,565,874                            |
| December 31, 2021: Balance at beginning of year Reversal of impairment Write off | P<br>(<br>( | 839,881,663<br>77,349,260)<br>981,567) | P           | 12,224,936 | P<br>(<br>( | 852,106,599<br>77,349,260)<br>981,567) |
| Balance at end of year   | <u>Р</u>    | 761,550,836                            | <u>P</u>    | 12,224,936 | <u>Р</u>    | 773,775,772                            |

In 2022 and 2021, based on management's reassessment of recoverability of receivables, the Group reversed a portion of allowance for impairment amounting to P12.1 million and P77.3 million, respectively. The resulting gain on reversal is presented as part of Miscellaneous – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

#### 7. INVENTORIES

The composition of this account as at December 31 is shown below.

|                            | 2022                     | 2021                     |
|----------------------------|--------------------------|--------------------------|
| Residential and            |                          |                          |
| condominium units          | P 99,244,736,147         | P 87,357,060,915         |
| Raw land inventory         | 11,823,319,249           | 12,718,498,816           |
| Property development costs | 9,509,115,059            | 12,770,169,977           |
| Golf and resort shares     | 2,874,136,306            | 2,895,779,113            |
|                            |                          |                          |
|                            | <u>P 123,451,306,761</u> | <u>P 115,741,508,821</u> |

Residential and condominium units mainly pertain to the accumulated costs incurred in developing the Group's horizontal and condominium projects and certain integrated-tourism projects.

Property development costs pertain to accumulated costs incurred for properties undergoing development. The relative cost of a unit sold under development is charged to cost of sales in the same manner as revenue is recognized. The relative costs of units completed prior to sale are reclassified to Residential and condominium units.

Raw land inventory pertains to properties which the Group intends to develop into residential properties to be held for sale.

Golf and resort shares pertain to proprietary or membership shares (landowner resort shares and founders shares) that are of various types and costs. The cost of the landowner resort shares is based on the acquisition and development costs of the land and the project. The cost of the founders shares is based on the par value of the resort shares which is P100 per share.

Borrowing costs capitalized as part of inventories amounted to P727.2 million and P655.0 million in 2022 and 2021, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund its construction projects (see Notes 15 and 16).

None of the Group's inventories are used as collateral for its interest-bearing loans and borrowings.

Based on management's assessment, no allowance for inventory write-down is required to be recognized in 2022, 2021 and 2020; hence, inventories are recorded at cost as at December 31, 2022 and 2021.

# 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The composition of this account is shown below.

|                                    | Notes | 2022                    | 2021                   |
|------------------------------------|-------|-------------------------|------------------------|
| Input VAT                          |       | P 3,620,500,726         | P 3,472,235,583        |
| Prepaid rent and other prepayments |       | 2,151,545,978           | 1,371,970,679          |
| Deferred commission                | 20.3  | 1,962,421,561           | 1,552,396,393          |
| Creditable withholding             |       |                         |                        |
| taxes                              |       | 1,949,539,045           | 2,654,752,614          |
| Derivative asset                   | 30    | 197,431,085             | -                      |
| Deposits                           |       | 72,579,834              | 175,938,357            |
| Others                             |       | 411,015,871             | 384,684,730            |
|                                    |       |                         |                        |
|                                    |       | <u>P 10,365,034,100</u> | <u>P 9,611,978,356</u> |

Others include supplies and food and beverage inventories.

# 9. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

As of December 31, financial assets at FVOCI is composed of the following:

|                           | Note | 2022            | 2021            |
|---------------------------|------|-----------------|-----------------|
| Equity securities: Quoted |      | P 3 102 154 694 | P 3,098,501,606 |
| Unquoted                  |      | 2,151,645,154   | 2,661,866,841   |
|                           | 27.4 | P 5,253,799,848 | P 5,760,368,447 |

The Group's securities are investments from local entities.

The reconciliation of the carrying amount of financial assets at FVOCI is as follows:

|  | 2022  | 2021                               |  |  |
|--|---|------------------------------------|--|--|
| Balance at beginning of year<br>Additions and translation adjustments<br>Fair value gains (losses) | P 5,760,368,447<br>73,214,483<br>( <u>579,783,082</u> ) | P 4,174,886,430<br>238,089,875<br> |  |  |
| Balance at end of year   | P 5,253,799,848   | <u>P 5,760,368,447</u>             |  |  |

The quoted equity securities pertain to investments in publicly-listed holding and service companies with fair values determined directly by reference to published prices in the PSE.

Other information about the fair value measurement and disclosures related to the investments in financial assets are presented in Note 34.2.

In 2022, 2021 and 2020, the Group received cash dividends amounting to P21.4 million, P24.5 million and P8.2 million, respectively. The amount of dividends received is presented as Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

## 10. ADVANCES TO/FROM LANDOWNERS AND JOINT OPERATORS

#### 10.1 Advances to Landowners and Joint Operators

The Group enters into numerous joint arrangements for the joint development of various projects. These are treated as jointly-controlled operations. The joint arrangements stipulate that the Group's co-operator shall contribute parcels of land while the Group shall be responsible for the planning, conceptualization, design, demolition of existing improvements, construction, financing and marketing of residential and condominium units to be constructed on the properties. In addition, there were no separate entities created by these joint arrangements. Costs incurred by the Group on these projects are recorded under the Inventories account in the consolidated statements of financial position (see Note 2.7).

The Group also grants noninterest-bearing, secured cash advances to a number of landowners and joint ventures under agreements they entered into with the landowners covering the development of certain parcels of land. Under the terms of the arrangements, the Group, in addition to providing specified portion of total project development costs, also commits to advance mutually agreed-upon amounts to the landowners to be used for pre-development expenses such as the relocation of existing occupants.

The total amount of advances made by the Group less repayments, is presented as part of the Advances to Landowners and Joint Operators account in the consolidated statements of financial position.

As at December 31, 2022 and 2021, management has assessed that the advances to joint ventures are fully recoverable. Further, there has been no outstanding commitment for cash advances under the joint agreements.

The net commitment for construction expenditures amounts to:

|                             | 2022                           | 2021                      |  |  |
|-----------------------------|--------------------------------|---------------------------|--|--|
| Total commitment for        |                                |                           |  |  |
| construction expenditures   | P54,990,686,120                | P43,260,563,281           |  |  |
| Total expenditures incurred | $(\underline{36,794,191,122})$ | ( <u>28,723,107,507</u> ) |  |  |
|                             |                                |                           |  |  |
| Net commitment              | <u>P18,196,494,998</u>         | P14,537,455,774           |  |  |

The Group's interests in jointly-controlled operations and projects range from 57% to 90% in both 2022 and 2021. The listing of the Group's jointly-controlled projects are as follows:

#### Parent Company:

- McKinley West
- Manhattan Garden City
- Uptown Bonifacio
- Northill Gateway
- The Maple Grove
- Vion Tower
- Arden Botanical
- Arden West Park

#### GERI:

- Alabang West
- Caliraya Spring
- Forest Hills
- Kingsborough
- Monte Cielo de Peñafrancia
- Mountain Meadows
- Pahara at Southwoods
- Sta. Barbara Heights Phase 2 & 3
- Holland Park
- Sta. Barbara Heights Shophouse District

#### EELHI:

- Pioneer Woodlands
- San Lorenzo Place
- Various Metro Manila and Calabarzon Projects

#### SPI:

- Capitol Plaza
- Governor's Hills
- Mandara
- Sta. Rosa Heights
- Sta. Rosa Hills
- Sentosa
- Asmara
- 88 Gibraltar
- One Lakeshore
- Two Lakeshore
- Riva Bella
- Solana
- Gentri Heights
- Fountain Grove
- Palm City
- The Mist Residence

The aggregate amounts of the current assets, long-term assets, current liabilities, long-term liabilities as at December 31, 2022 and 2021, and income and expenses for each of the three years in the period ended December 31, 2022 related to the Group's interests in joint arrangements are not presented or disclosed in the consolidated financial statements as the joint arrangements in which the Group is involved are not joint ventures (see Note 2.3).

As at December 31, 2022 and 2021, the Group either has no other contingent liabilities with regard to these joint operations or has assessed that the probability of loss that may arise from contingent liabilities is remote.

# 10.2 Advances from Joint Operators

This account represents the share of joint venture partners in the proceeds from the sale of certain projects in accordance with various joint arrangements entered into by the Group.

The advances from golf share partners and lot owners recognized in 2022 and 2021 amounted to P348.0 million and P333.2 million, respectively, is presented as part of Advances from Other Related Parties account in the consolidated statements of financial position (see Note 27.3).

#### 11. INVESTMENTS IN ASSOCIATES

# 11.1 Breakdown of Carrying Values

The details of investments in associates, accounted for using the equity method, are as follows:

|   | _        | 2022   |          | 2021   |
|---|----------|--|----------|--|
| Acquisition costs: SUN NPI BWDC PTHDC             | P<br>    | 2,619,800,008<br>734,396,528<br>199,212,026<br>64,665,000<br>3,618,073,562 | P        | 2,619,800,008<br>734,396,528<br>199,212,026<br>64,665,000<br>3,618,073,562 |
| Accumulated equity in net losses:                 |          |  |          |  |
| Balance at beginning of year                      | (        | 399,719,957)   | (        | 223,171,574)   |
| Equity share in net losses                        | `        | , , ,  | `        | , , ,  |
| of associates for the year                        | (        | 155,429,591)   | (        | 176,548,383)   |
| Balance at end of year                            | (        | 555,149,548)   | (        | 399,719,957)   |
| Accumulated equity in                             |          |  |          |  |
| other comprehensive income:                       |          |  |          |  |
| Balance at beginning of year                      |          | 69,120,911   |          | 48,194,714   |
| Share in other comprehensive income of associates |          | 6,138,277  | _        | 20,926,197   |
| Balance at end of year                            |          | 75,259,188   | _        | 69,120,911   |
|   | <u>P</u> | 3,138,183,202  | <u>P</u> | 3,287,474,516  |

The shares of stock of SUN are listed in the PSE which closed at P0.99 and P1.12 per share as of December 31, 2022 and 2021, respectively. The fair values of all other investments in associates are not available as at December 31, 2022 and 2021. The related book values of the Group's holdings in all of the associates exceed or approximate their carrying values; hence, management deemed that the recognition of impairment loss is not necessary.

# 11.2 Summarized Financial Information

The aggregated amounts of assets, liabilities, equity, revenues, net profit (loss), other comprehensive income (loss) of the associates are as follows:

|  | Current<br>Assets   | Non-current<br>Assets   | Current Liabilities  | Non-current<br>Liabilities                     | Equity  |
|--|---|---|--|--|---|
| December 31, 2022<br>SUN<br>NPI<br>BWDC<br>PTHDC | P 2,398,121,447<br>255,482,161<br>1,164,689,219<br>1,134,973,333<br>P 4,953,266,160 | P 29,009,661,526<br>5,411,008,680<br>1,561,088,561<br>107,914<br>P 35,981,866,681 | P 1,205,652,756 1,317,011,624 882,400,998 1,010,203,132 P 4,415,268,510              | P 21,687,136,439                               | P 8,514,993,778<br>4,349,479,217<br>1,794,376,782<br>124,878,115<br>P 14,783,727,892                      |
| December 31, 2021<br>SUN<br>NPI<br>BWDC<br>PTHDC | P 6,828,835,591<br>255,482,161<br>941,814,221<br>                                   | P 23,851,491,561<br>5,411,008,680<br>1,664,189,610<br>146,281<br>P 30,926,836,132 | P 7,459,884,544<br>1,317,011,624<br>882,306,335<br>1,010,048,029<br>P 10,669,250,532 | P 15,336,700,444  31,659,593  P 15,368,360,037 | P 7,883,742,164<br>4,349,479,217<br>1,692,037,903<br>125,056,995<br>P 14,050,316,279                      |
|  |   | Revenues  | Net Los  | Com  | Other prehensive ncome  |
| <b>2022</b><br>SUN<br>NPI<br>BWDC<br>PTHDC       | P<br>-  | 2 13,19<br>-<br>150,838,32<br>5,97  | 73,8   | 052,537)<br>323,084<br>178,880)                | 24,071,676  |
|  | <u> </u>  | <u>150,857,49</u>   | <u>95</u> ( <u>P 483,4</u>   | 108,333) <u>P</u>                              | 24,071,676  |
| 2021<br>SUN<br>NPI<br>BWDC<br>PTHDC              | р<br>-<br>Р   | -<br>75,876,20<br>1,35  | 5 ( 10,3   | 878,084)<br>880,773)<br>558,146)               | 61,547,638<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| 2020<br>SUN<br>NPI                               | <u> </u>  | 2 15,197,04<br>-  | 2 (P 211,5   | 545,268) P                                     | 4,336,876<br>-  |
| BWDC<br>PTHDC                                    | <u>-</u><br><u>P</u>  | 66,586,69<br>4,63<br>2 81,788,37  | 3 (  | 048,071<br>704,866)                            | 4,336,876   |

# 12. INVESTMENT PROPERTIES

The gross carrying amounts and accumulated depreciation of investment properties at the beginning and end of 2022 and 2021 are shown below.

|   | Land                    | <u>Buildings</u>                               | <u>Total</u>                                   |
|---|-------------------------|--|--|
| December 31, 2022<br>Cost<br>Accumulated depreciation | P 29,987,225,960        |  | P 148,539,529,944<br>( <u>20,437,685,406</u> ) |
| Net carrying amount                                   | P 29,987,225,960        | P 98,114,618,578                               | <u>P 128,101,844,538</u>                       |
| December 31, 2021<br>Cost<br>Accumulated depreciation | P 27,587,597,724        |  | P 136,928,035,541<br>( <u>17,705,786,594</u> ) |
| Net carrying amount                                   | <u>P 27,587,597,724</u> | P 91,634,651,223                               | <u>P 119,222,248,947</u>                       |
| January 1, 2021<br>Cost<br>Accumulated depreciation   | P 27,000,062,823        | P 102,872,946,728<br>( <u>14,890,520,122</u> ) | P 129,873,009,551<br>( <u>14,890,520,122</u> ) |
| Net carrying amount                                   | <u>P 27,000,062,823</u> | <u>P 87,982,426,606</u>                        | <u>P 114,982,489,429</u>                       |

A reconciliation of the carrying amounts at the beginning and end of 2022, 2021 and 2020 of investment properties is shown below.

|  | Land  | Buildings  | <u>Total</u>  |
|--|---|--|---|
| Balance at January 1, 2022, net of<br>accumulated depreciation<br>Additions<br>Transfer to PPE<br>Disposal<br>Depreciation charges for the year                      | P 27,587,597,724<br>2,400,461,041<br>( 832,805) | P 91,634,651,223<br>9,714,938,191<br>( 503,072,024)<br>-<br>( 2,731,898,812) | P 119,222,248,947<br>12,115,399,232<br>( 503,072,024)<br>( 832,805)<br>( 2,731,898,812) |
| Balance at December 31, 2022,<br>net of accumulated depreciation   | P 29,987,225,960                                | P 98,114,618,578   | P 128,101,844,538   |
| Balance at January 1, 2021, net of<br>accumulated depreciation<br>Additions<br>Disposal<br>Depreciation charges for the year   | P 27,000,062,823<br>587,935,371<br>( 400,470)   | P 87,982,426,606<br>6,467,491,089<br>-<br>( <u>2,815,266,472</u> )           | P 114,982,489,429<br>7,055,426,460<br>( 400,470)<br>( 2,815,266,472)                    |
| Balance at December 31, 2021,<br>net of accumulated depreciation   | <u>P 27,587,597,724</u>                         | P 91,634,651,223   | <u>P 119,222,248,947</u>  |
| Balance at January 1, 2020, net of accumulated depreciation Transfer to property and equipment Transfer from inventories Additions Depreciation charges for the year | P 26,838,600,559  - 34,421 161,427,843          | P 84,052,338,634  ( 169,332,500)   | P 110,890,939,193  ( 169,332,500 )  |
| Balance at December 31, 2020, net of accumulated depreciation  | <u>P 27,000,062,823</u>                         | P 87,982,426,606   | <u>P 114,982,489,429</u>  |

Rental income earned from these properties amounted to P15.7 billion, P13.3 billion and P12.9 billion in 2022, 2021 and 2020, respectively, and is shown as Rental Income in the consolidated statements of income. The direct operating costs, exclusive of depreciation incurred by the Group relating to these investment properties amounted to P937 million in 2022, P802.7 million in 2021, and P882.7 million in 2020. On the other hand, the direct operating costs, which mostly pertain to real property taxes, of investment properties that did not generate rental income in 2022, 2021 and 2020 amounted to P32.6 million, P29.6 million, and P37.2 million, respectively. The operating lease commitments of the Group as a lessor are fully disclosed in Note 31.1.

In 2021, the Group sold certain parcels of land with a total carrying value of P0.4 million for a total consideration of P136.6 million to a related party under common ownership (see Note 27.9). The related gain on disposal amounting to P136.2 million is presented as Gain on sale of properties under Interest and Other Income – net in the 2021 consolidated statement of income (see Note 23).

Borrowing costs that are capitalized as part of investment properties amounted to P1,383.3 million and P1,607.2 million in 2022 and 2021, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund their construction projects (see Notes 15 and 16).

Depreciation of investment properties is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The fair market values of the properties that generated rental income in 2022 and 2021 are P464.8 billion and P464.5 billion as at December 31, 2022 and 2021, respectively, while the fair market value of idle land as of December 31, 2022 and 2021 is P55.5 billion. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 34.4.

As of December 31, 2022 and 2021, the Group does not have any contractual commitments for acquisition of investment properties.

None of the Group's investment properties are used as collateral for its interest-bearing loans and borrowings.

#### 13. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of 2022 and 2021 are shown below and in the succeeding page.

|  | Buildings &<br>Improvements | Furniture,<br>Fixtures and<br>Equipment | Office<br>Improvements | Transportation<br>Equipment | Land          | Right-of-use<br>Assets | Total            |
|--|-----------------------------|---|------------------------|-----------------------------|---------------|------------------------|------------------|
| December 31, 2022<br>Cost<br>Accumulated | P8,124,859,537              | P 2,102,841,166                         | P 550,897,630          | P 625,069,481               | P 245,672,573 | P 486,793,141          | P 12,136,133,528 |
| depreciation and amortization            | ( <u>2,081,008,650</u> )    | (1,580,869,769)                         | (405,958,248)          | (570,229,582)               |               | (301,156,695)          | (_4,939,222,944) |
| Net carrying amount                      | P6,043,850,887              | P 521,971,397                           | P 144,939,382          | P 54,839,899                | P 245,672,573 | P 185,636,446          | P 7,196,910,584  |
| December 31, 2021<br>Cost<br>Accumulated | P7,382,669,895              | P 1,772,495,392                         | P 465,326,962          | P 576,330,596               | P 245,672,575 | P 286,374,169          | P 10,728,869,587 |
| depreciation<br>and amortization         | (_1,830,502,734)            | (1,404,967,191)                         | (358,856,827)          | (529,501,166)               |               | (74,153,873)           | (4,197,981,791)  |
| Net carrying amount                      | P5,552,167,161              | P 367,528,201                           | P 106,470,135          | P 46,829,430                | P 245,672,575 | P 212,220,296          | P 6,530,887,796  |

|  | Buildings &<br>Improvements | Furniture, Fixtures and Equipment | _Ir | Office<br>nprovements |   | ransportation<br>Equipment | _ | Land        | - F | Right-of-use<br>Assets | Total            |
|--|-----------------------------|-----------------------------------|-----|-----------------------|---|----------------------------|---|-------------|-----|------------------------|------------------|
| January 1, 2021<br>Cost<br>Accumulated | P7,071,037,859              | P 1,700,048,652                   | P   | 432,875,962           | P | 562,606,119                | Р | 245,672,575 | Р   | 310,518,800            | P 10,322,759,965 |
| depreciation and amortization          | (_1,509,924,901)            | (1,238,333,340)                   | (   | 310,435,212)          | ( | 485,892,991)               |   |             | (   | 58,573,516)            | (3,603,159,960)  |
| Net carrying amount                    | P 5,561,112,958             | P 461,715,312                     | P   | 122,440,750           | Р | 76,713,128                 | Р | 245,672,575 | Р   | 251,945,284            | P 6,719,600,005  |

A reconciliation of the carrying amounts at the beginning and end of 2022, 2021 and 2020, of property and equipment is shown below.

|   | Buildings &<br>Improvements   | F | Furniture,<br>ixtures and<br>Equipment | Ir | Office<br>nprovements     |   | ansportation<br>Equipment |   | Land        | R | light-of-use<br>Assets   |   | Total                        |
|---|-------------------------------|---|--|----|---------------------------|---|---------------------------|---|-------------|---|--------------------------|---|------------------------------|
| Balance at January 1, 2022,<br>net of accumulated<br>depreciation   |                               |   |  |    |                           |   |                           |   |             |   |                          |   |                              |
| and amortization Additions Transfer from                            | P5,552,167,161<br>239,117,618 | P | 367,528,201<br>351,338,233             | P  | 106,470,135<br>86,571,155 | P | 46,829,430<br>56,054,796  | P | 245,672,573 | P | 212,220,296              | P | 6,530,887,796<br>733,081,802 |
| Investment Property Disposals Depreciation charges                  | 503,072,024                   | ( | 20,992,459)                            | (  | 1,000,487)                | ( | 7,315,911)                |   | -           |   | -                        | ( | 503,072,025<br>29,308,857)   |
| For the year  | (250,505,916)                 | ( | 175,902,578)                           | (  | 47,101,421)               | ( | 40,728,416)               |   | -           | ( | 26,583,850)              | ( | 540,822,182)                 |
| Balance at December 31, 2022,<br>net of accumulated<br>depreciation | P6,043,850,887                | P | 521,971,397                            | P  | 144,939,382               | P | 54,839,899                | P | 245,672,573 | P | 185,636,446              | P | 7,196,910,584                |
| Balance at January 1, 2021,<br>net of accumulated<br>depreciation   |                               |   |  |    |                           |   |                           |   |             |   |                          |   |                              |
| and amortization  | P5,561,112,958                | P | 461,715,312                            | P  | 122,440,750               | P | 76,713,128                | P | 245,672,573 | P | 251,945,284              | P | 6,719,600,005                |
| Additions<br>Derecognition  | 311,632,036                   | , | 153,516,424<br>47,388,166)             |    | 32,451,000                |   | 21,499,502                |   | -           | , | 3,560,977<br>14,776,324) | , | 522,659,939<br>62,164,490)   |
| Disposals   | -                             | ( | 2,551,136)                             |    | -                         | ( | 963,179)                  |   | -           | ( | 14,770,324)              | ( | 3,514,315)                   |
| Depreciation charges  |                               | ( | 2,331,130)                             |    |                           | ( | 203,172)                  |   |             |   |                          | ( | 3,314,313)                   |
| for the year  | (320,577,833)                 | ( | 197,764,233)                           | (  | 48,421,615)               | ( | 50,420,021)               |   | -           | ( | 28,509,641)              | ( | 645,693,343)                 |
| Balance at December 31, 2021,<br>net of accumulated                 |                               |   |  |    |                           |   |                           |   |             |   |                          |   |                              |
| depreciation  | P5,552,167,161                | P | 367,528,201                            | Р  | 106,470,135               | P | 46,829,430                | P | 245,672,573 | P | 212,220,296              | P | 6,530,887,796                |
| Balance at January 1, 2020,<br>net of accumulated<br>depreciation   |                               |   |  |    |                           |   |                           |   |             |   |                          |   |                              |
| and amortization  | P 5,453,323,089               | P | 522,455,037                            | P  | 122,842,113               | P | 100,039,766               | P | 245,672,575 | P | 257,918,425              | P | 6,702,251,003                |
| Additions   | 214,062,002                   |   | 133,827,341                            |    | 42,650,409                |   | 40,169,319                |   | -           |   | 35,626,357               |   | 466,335,428                  |
| Transfer from investment  |                               |   |  |    |                           |   |                           |   |             |   |                          |   |                              |
| properties  | 169,332,500                   | , | -                                      |    | -                         |   | -                         |   | -           |   | -                        |   | 169,332,500                  |
| Disposals   | -                             | ( | 5,438,966 )                            |    | -                         | ( | 353,175)                  |   | -           |   | -                        | ( | 5,792,141)                   |
| Depreciation charges<br>for the year                                | (275,604,633)                 | ( | 189,128,100)                           | (  | 43,051,772)               | ( | 63,142,782)               | _ | -           | ( | 41,599,498)              | ( | 612,526,785)                 |
| Balance at December 31, 2020,<br>net of accumulated3                |                               |   |  |    |                           |   |                           |   |             |   |                          |   |                              |
| depreciation  | P5,561,112,958                | P | 461,715,312                            | P  | 122,440,750               | P | 76,713,128                | P | 245,672,575 | P | 251,945,284              | P | 6,719,600,005                |

Depreciation and amortization of property and equipment is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognized in the statement of financial position.

|                | Number of right-of-use assets leased | Range of remaining term | Average remaining lease term | Number of leases with extension options | Number of<br>leases with<br>termination<br>options |
|----------------|--------------------------------------|-------------------------|------------------------------|---|--|
| 2022           |                                      |                         |                              |   |  |
| Offices        | 6                                    | 1-12 years              | 4 years                      | 3                                       | 1  |
| Commercial lot | 4                                    | 1-25 years              | 16 years                     | 2                                       | 1  |
| 2021           |                                      |                         |                              |   |  |
| Offices        | 4                                    | 1-12 years              | 7 years                      | 2                                       | 1  |
| Commercial lot | 3                                    | 1 – 26 years            | 14 years                     | 2                                       | 1  |

The breakdown of the Group's right-of-use assets as at December 31, 2022 and 2021 and the movements during the years are shown below.

|                   |          |                    | C        | Commercial  |          |                     |
|-------------------|----------|--------------------|----------|-------------|----------|---------------------|
|                   |          | Offices            |          | Lot         |          | Total               |
| Balance at        |          |                    |          |             |          |                     |
| January 1, 2022   | P        | 11,501,347         | P        | 200,718,949 | P        | 212,220,296         |
| Depreciation and  |          |                    |          |             |          |                     |
| amortization      | (        | 3,522,160)         | (        | 23,061,690) | (        | 26,583,850)         |
| Balance at        |          |                    |          |             |          |                     |
| December 31, 2022 | <u>P</u> | 7,979,187          | <u>P</u> | 177,657,259 | <u>P</u> | 185,636,446         |
| Balance at        |          |                    |          |             |          |                     |
| January 1, 2021   | P        | 28,163,734         | P        | 223,781,550 | P        | 251,945,284         |
| Additions         |          | 3,560,977          |          | -           |          | 3,560,977           |
| Derecognition     | (        | 14,776,324)        |          | -           | (        | 14,776,324)         |
| Depreciation and  |          |                    |          |             |          |                     |
| amortization      | (        | <u>5,447,040</u> ) | (        | 23,062,601) | (        | <u>28,509,641</u> ) |
| Balance at        |          |                    |          |             |          |                     |
| December 31, 2021 | <u>P</u> | 11,501,347         | P        | 200,718,949 | P        | 212,220,296         |

As of December 31, 2022 and 2021, the Group does not have any contractual commitments for acquisition of property and equipment.

None of the Group's property and equipment are used as collateral for its interest-bearing loans and borrowings.

# 14. OTHER NON-CURRENT ASSETS

This account consists of:

| -  | Note |   | 2022   | 2021  |
|--|------|---|--|---|
| Goodwill Guarantee and other deposits Deferred commission Leasehold rights – net Miscellaneous | 20.3 | P | 1,385,124,597<br>1,050,101,840<br>1,034,827,696<br>83,582,600<br>206,053,383 | P1,385,124,597<br>877,329,410<br>2,022,525,348<br>90,547,817<br>205,005,800 |
|  |      | P | 3,759,690,116  | P4,580,532,972  |

Goodwill primarily relates to growth expectations arising from operational efficiencies that will be achieved by combining the resources, skills and expertise of the Parent Company and its subsidiaries. Significant portion of the total goodwill is allocated to GERI, MLI, and STLI amounting to P947.1 million, P255.1 million and P94.9 million, respectively. The remaining P88.0 million is allocated to other subsidiaries.

The recoverable amounts of the cash generating units assigned to GERI, MLI and STLI are P76.6 billion, P445.5 million and P2.9 billion, respectively, at end of 2022 and P57.2 billion, P473.2 million and P4.6 billion, respectively, at end of 2021. These were computed using cash flows projections covering a five-year period and extrapolating cash flows using a conservative steady growth rate of 2.6% in 2022 and 3.6% in 2021. The aggregate recoverable amounts of the cash generating units assigned to other subsidiaries is P96.6 million and P93.3 million in 2022 and 2021, respectively, while the average growth rate used in extrapolating cash flows covering five-year projections is 5%. The average discount rates applied in determining the present value of future cash flows is 8.2% in 2022 and 7.3% in 2021.

The discount rates and growth rates are the key assumptions used by management in determining the value in use of the cash generating units. Based on management's analysis, no impairment is required to be recognized on goodwill. Management has also determined that a reasonably possible change in these key assumptions would not cause the carrying value of the cash generating units to exceed their respective value in use.

Goodwill is subject to annual impairment testing while leasehold rights is subject to testing whenever there is an indication of impairment. No impairment losses were recognized in 2022, 2021 and 2020 as the recoverable amounts of the intangible assets determined by management are higher than their carrying values.

On December 23, 2020, a wholly-owned subsidiary advanced an amount of P1,200.9 million for the purchase of the Parent Company's perpetual securities. As the securities are under the trusteeship of a third party, the amount was presented as Deposit for cancellation of perpetual securities. In 2021, the perpetual securities were redeemed in full (see Note 28.7).

Leasehold rights represent separately identifiable asset recognized from the acquisition of GPARC and is amortized over a period of 20 years. Leasehold rights amortization amounted to P7.0 million each in 2022, 2021 and 2020, and is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

Guarantee deposits mainly pertain to payments made for compliance with construction requirements in relation to the Group's real estate projects.

#### 15. INTEREST-BEARING LOANS AND BORROWINGS

Interest-bearing Loans and Borrowings account represents the following loans of the Group as at December 31:

|                         | 2022                  | 2021             |
|-------------------------|-----------------------|------------------|
| Parent Company:         |                       |                  |
| Php-denominated         | P 31,382,744,047      | P 28,909,550,457 |
| U.S. dollar-denominated | 2,341,894,555         | 4,580,587,013    |
|                         | 33,724,638,602        | 33,490,137,470   |
| Subsidiaries –          |                       |                  |
| Php-denominated         | <u>15,933,857,618</u> | 18,159,567,128   |
|                         | P 49,658,496,220      | P 51,649,704,598 |

The current and non-current classification of the Group's Interest-bearing Loans and Borrowings is shown below.

|                        | 2022                               | 2021                                |
|------------------------|------------------------------------|-------------------------------------|
| Current<br>Non-current | P 12,691,010,973<br>36,967,485,247 | P 12,685,534,491<br>_38,964,170,107 |
|                        | P 49,658,496,220                   | <u>P 51,649,704,598</u>             |

The Group is required to maintain certain financial ratios to comply with its debt covenants with local banks. These include maintaining a minimum debt to equity ratio, current ratio and debt service coverage ratio.

Finance costs arising from interest-bearing loans that are mainly and directly attributable to construction of the Group's projects are capitalized as part of Inventories and Investment Properties accounts. The remaining interest costs are expensed outright.

The total finance costs attributable to all the loans of the Group amounted to P2,104.2 million, P2,251.7 million and P2,726.2 million in 2022, 2021 and 2020, respectively. Of these amounts, portion charged as expense amounted to P833.9 million, P788.9 million and P666.9 million in 2022, 2021 and 2020, respectively, and are presented as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24). Interest capitalized in 2022, 2021 and 2020 amounted to P1,270.3 million, P1,462.8 million and P2,059.3 million, respectively. The outstanding interest payable as of December 31, 2022 and 2021 is presented as part of Accrued Interests under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Capitalization rate used in determining the amount of interest charges qualified for capitalization is 3.11%, 3.01% and 4.25% in 2022, 2021 and 2020, respectively.

The reconciliation of the unamortized loans issue costs is presented below.

|   |     | 2022                                     |        | 2021                                      |        | 2020                                     |
|---|-----|--|--------|---|--------|--|
| Balance at beginning of year<br>Additions<br>Amortization | P ( | 151,754,133<br>75,000,000<br>73,429,132) | P<br>( | 106,676,331<br>120,000,000<br>74,922,198) | P<br>( | 136,794,038<br>37,500,000<br>67,617,707) |
| Balance at end of year                                    | P   | 153,325,001                              | P      | 151,754,133                               | P      | 106,676,331                              |

The amortization of loans issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

#### 15.1 Parent Company

### (a) U.S. Dollar, five-year loan due 2022

In December 2017, the Parent Company obtained an unsecured long-term loan from a local bank amounting to U.S. \$98.87 million. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2019 and a floating interest is paid quarterly based on a three-month London interbank offered rate (LIBOR) plus a certain spread. The Parent Company entered into a cross-currency swap transaction to hedge the U.S. Dollar and interest rate exposure of the loan (see Note 30). In 2022, the Parent Company has paid in full its outstanding loan balance.

# (b) Philippine Peso, seven-year loan due 2022

In November 2015, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable semi-annually for a term of seven years. The principal repayments on this loan commenced in November 2016 and interest is paid semi-annually based on a fixed 5.25% annual interest rate. In 2022, the Parent Company has paid in full its outstanding loan balance.

## (c) Philippine Peso, seven-year loan due 2022

In March 2015, the Parent Company signed a financing deal with a local bank in which the latter may avail of a P10.0 billion unsecured loan, divided equally into two tranches which the Parent Company fully availed in 2015. The proceeds of the loan were used to fund the development of the Parent Company's various real estate projects and retire currently maturing obligations. The loan is payable quarterly for a term of seven years. The principal repayments on this loan commenced in June 2016 and interest is paid quarterly based on a fixed 5.63% annual interest rate, which was further negotiated to 4.00% effective July 1, 2021. In 2022, the Parent Company has paid in full its outstanding loan balance.

## (d) Philippine Peso, five-year loan due 2023

In December 2018, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment of the loan commenced in March 2021 and interest is paid quarterly based on a fixed 7.85% annual interest rate which was further negotiated to 6.30% effective September 2, 2020.

# (e) U.S. Dollar, five-year loan due 2024

In September 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to U.S. \$95.62 million. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and a floating interest is paid quarterly based on a three-month LIBOR plus a certain spread. The Parent Company entered into a cross-currency swap transaction to hedge the U.S. Dollar and interest rate exposure of the loan (see Note 30).

## (f) Philippine Peso, five-year loan due 2024

In December 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and interest is paid quarterly based on the higher of 4.75% fixed rate and floating rate plus certain spread. The interest rate is subject for review beginning the fourth year.

#### (g) Philippine Peso, five-year loan due 2025

In March 2020, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan shall commenced in June 2022 and a floating interest is paid quarterly based on a five-day average reference rate plus a certain spread.

#### (h) Philippine Peso, five-year loan due 2026

In March 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan shall commenced in March 2022. Interest on the loan is fixed at 4.00% payable quarterly.

## (i) Philippine Peso, five-year loan due 2026

In August 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with the first principal payment due in November 2022. Interest is payable quarterly at a floating rate based on a reference rate plus a certain spread.

# (j) Philippine Peso, five-year loan due 2026

In May 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P6.0 billion. The loan is payable quarterly beginning August 2022. The interest is payable quarterly at a floating rate.

### (k) Philippine Peso, five year loan due 2027

In September 2022, the Parent Company obtained an unsecured P10.0 billion loan from a local bank. Principal is payable in quarterly installments at the end of the 5th quarter from the drawdown date. The loan is payable quarterly beginning December 2023. The interest is payable quarterly at a floating rate.

#### 15.2 EELHI

#### (a) Philippine Peso, seven-year loan due 2022

In 2015, EELHI obtained a P2.0 billion unsecured loan from a local bank. The loan was released in three tranches from 2015 to 2016 and bears fixed interest of 5.4% for the first and second tranches, and floating rate ranging from 3.2% to 3.5% subject to quarterly re-pricing for the third tranche. The proceeds of the loan were used to fund the development of EELHI's various real estate projects. In 2022, EELHI has paid in full its outstanding loan balance.

## (b) Philippine Peso, seven-year loan due in 2028

In 2021, EELHI obtained an unsecured interest-bearing, seven-year, P1.0 billion loan from a local bank. The loan was released in full in February 2021 and bears a floating interest rate of 3.5% per annum. The proceeds of the loan were used to fund the development of its various real estate projects. The principal of the loan is payable in 20 equal quarterly payments starting in May 2023 with a two-year grace period and interest is payable quarterly in arrears.

#### 15.3 SPI

#### (a) Philippine Peso, five-year loan due in 2025

In 2018, SPI obtained an unsecured long-term loan from a local bank amounting to P2.2 billion. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loan bears 4.50% floating interest subject to repricing every 30 to 180 days and will mature in 2025. The proceeds of the loan were used to fund the acquisition of STLI in 2018.

# (b) Philippine peso, seven-year loan due in 2027

In 2020, SPI obtained an unsecured long-term loan from a local bank amounting to P300.0 million. The loan bears fixed interest of 4.50%. The principal amount is payable on a monthly basis after a grace period of two years from the date of availment.

#### (c) Philippine peso, six-month loan

In 2021, SPI obtained an unsecured loan from a local bank amounting to P500.0 million. The loan bears fixed interest of 4.0%. The principal amount is payable at maturity date.

#### (d) Philippine Peso, various six-year loans due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P400.0 million and P200.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bear fixed interest rates of 4.38% and 4.50%, respectively.

# (e) Philippine Peso, six-year loan due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P100.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bears floating interest rate of 4.38% subject to quarterly repricing.

# (f) Philippine Peso, seven-year loan due in 2029

In 2022, SPI obtained an unsecured long-term loan from a local bank amounting to P500.0 million. The principal amount is payable monthly after a grace period of three years from the date of availment. The loan bears fixed interest rate of 5%.

#### (g) Philippine Peso, various short-term loans

SPI obtained various unsecured short-term loans from different local banks. The loans bear fixed and floating interest ranging from 4.0% to 6.25%. The outstanding balances of the loans as of December 31, 2022 and 2021 amounted to P500.0 million in both years.

#### (h) Philippine Peso, liability on assigned receivables

In 2022 and prior years, SPI obtained various loans from a local bank through assignment of trade receivables with recourse (see Note 6). The local bank is given the right to collect the assigned receivables and apply the collections to the corresponding loan balances. The loans bear floating interests ranging from 5.50% to 15.00%. The loans and interests are being paid as the receivables are collected. The outstanding balance pertaining to these loans as of December 31, 2022 and 2021 amounted to P0.9 billion and P1.4 billion, respectively.

The assigned trade receivables have an average term between 10 to 15 years and bear interests between 10% to 15%. The carrying value of assigned receivables is equal to the outstanding balance of the loan as of December 31, 2022 and 2021 and none were found to be impaired.

#### 15.4 GERI

## (a) Philippine Peso, five-year loan due 2024

In 2019, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion, payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

# (b) Philippine Peso, five-year loan due 2022

In December 2017, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion. The loan is payable quarterly for a term of five years commencing on the beginning of the fifth quarter from the initial drawdown date. The loan bears a floating interest rate and is payable quarterly in arrears.

#### (c) Philippine Peso, five-year loan due 2025

In December 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan shall commence in December 2022. The loan bears a fixed interest rate of 5.26% and is payable quarterly in arrears.

# (d) Philippine Peso, seven-year loan due 2027

In December 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2022. The loan bears a floating interest rate and is payable quarterly in arrears.

## (e) Philippine Peso, seven-year loan due 2027

In March 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of two years upon availment. The loan bears a floating interest rate and is payable quarterly in arrears.

# (f) Philippine Peso, four-year loan due 2025

In July 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of four years commencing on the beginning of the fifth quarter from the date of availment. The loan bears a fixed interest rate of 5.37% and is payable quarterly in arrears.

#### 15.5 TLC

Philippine Peso, five-year loan due 2024

In August and November 2019, TLC obtained an unsecured and interest-bearing loans from a local commercial bank amounting to P300.0 million and P200.0 million, respectively, for funding requirements of the construction of a project. The loans bear floating interest rates and are payable in quarterly installments commencing in November 2020 until the loans are fully-settled. In March 2020, TLC obtained additional interest-bearing loan amounting to P500.0 million. The loans bear floating interest rates ranging from 5.0% to 5.3% subject to 30 to 180 days repricing. Quarterly installments beginning in November 2020 are due until the loan is fully settled in 2024 for all interest-bearing loans.

#### *15.6 MREIT*

Philippine Peso, ten-year loan due 2031

In December 2021, MREIT obtained an unsecured, 10-year, P7.25 billion term loan from a local bank to finance the acquisition of investment properties from the Parent Company. The principal is payable quarterly in installment beginning in the last quarter of the fifth year with a balloon payment at the end of the term. Interest is payable quarterly at 3.64% per annum subject to repricing in December 2024.

## 16. BONDS AND NOTES PAYABLE

This account is composed of the following:

|                                | 2022                               | 2021                               |
|--------------------------------|------------------------------------|------------------------------------|
| Philippine peso<br>U.S. dollar | P 11,989,962,729<br>33,249,112,781 | P 11,981,932,912<br>30,000,109,334 |
|                                | P 45,239,075,510                   | <u>P 41,982,042,246</u>            |

The current and non-current classification of the Group's Bonds and Notes Payable is shown below.

|                        | 2022                               | 2021                    |
|------------------------|------------------------------------|-------------------------|
| Current<br>Non-current | P 14,026,453,110<br>31,212,622,400 | P - 41,982,042,246      |
|                        | <u>P 45,239,075,510</u>            | <u>P 41,982,042,246</u> |

#### (a) U.S. Dollar, seven-year senior unsecured notes due 2027

On July 30, 2020, the Parent Company issued seven-year senior unsecured notes totaling to U.S. \$350 million. The notes carry a coupon rate of 4.125% per annum and interest is payable semi-annually in arrears on January 30 and July 30. The notes shall mature on July 30, 2027. The notes are listed in the Singapore Exchange Securities Trading Limited (SGX-ST).

## (b) Philippine Peso, seven-year bonds due 2024

On March 28, 2017, the Parent Company issued seven-year term bonds totaling P12.0 billion. The bond carries a coupon rate of 5.35% payable semi-annually in arrears every March 28 and September 28. The bonds shall mature on March 28, 2024. The bonds are listed Philippine Dealing & Exchange Corp. (PDEx).

# (c) U.S. Dollar, ten-year bonds due 2023

On April 17, 2013, the Parent Company issued ten-year term bonds totaling U.S. \$250 million. The bond carries a coupon rate of 4.25% per annum and interest is payable semi-annually in arrears every April 17 and October 17. The proceeds of the bond issuance are being used by the Parent Company for general corporate purposes. The bonds are listed in the SGX-ST.

The Parent Company has complied with bond covenants including maintaining certain financial ratios at the end of the reporting periods.

The total interest incurred on these bonds amounted to P2,139.4 million, P1,983.9 million and P1,496.5 million in 2022, 2021 and 2020, respectively. Of these amounts, the portion charged as expense amounted to P1,209.5 million, P1,103.1 million and P872.2 million in 2022, 2021 and 2020, respectively, and are presented as part of Interest expense under Interest and Other Charges account in the consolidated statements of income (see Note 24). The outstanding interest payable as at December 31, 2022 and 2021 is presented as part of Accrued interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Unrealized foreign currency gains in relation to these foreign bonds are presented as part of Foreign currency gains – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

Interest capitalized amounted to P840.2 million, P799.4 million and P581.2 million in 2022, 2021 and 2020, respectively. Capitalization rate used in determining the amount of interest charges qualified for capitalization is 3.89% in 2022, 3.87% in 2021 and 2.89% in 2020.

The reconciliation of the unamortized bonds issue costs is presented below.

|   |          | 2022        |        | 2021                            |        | 2020                                     |
|---|----------|-------------|--------|---------------------------------|--------|--|
| Balance at beginning of year<br>Additions<br>Amortization | P (      | -           | P<br>( | 538,744,014<br>-<br>81,423,244) | P<br>( | 48,903,571<br>533,014,807<br>43,174,364) |
| Balance at end of year                                    | <u>P</u> | 367,603,203 | P      | 457,320,770                     | P      | 538,744,014                              |

The amortization of bonds issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

#### 17. TRADE AND OTHER PAYABLES

This account consists of:

|  | Notes  | 2022   | 2021   |
|--|--------|--|--|
| Trade payables Retention payable Refund liability Accrued interest Miscellaneous | 15, 16 | P 14,927,714,758<br>5,198,564,149<br>1,495,318,078<br>765,943,568<br>1,771,225,658<br>P 24,158,766,211 | P 14,438,713,317<br>5,092,856,605<br>1,598,037,403<br>673,948,706<br>1,072,411,109<br>P 22,875,967,140 |

Trade payables mainly represent obligations to subcontractors and suppliers of construction materials for the Group's projects.

Retention payable pertains to amounts withheld from payments made to contractors to ensure compliance and completion of contracted projects equivalent to 10% of every billing made by the contractor. Upon completion of the contracted projects, the amounts are returned to the contractors. The non-current portion of Retention payable is presented as under Other Non-Current Liabilities in the statements of financial position (see Note 19).

Refund liability pertains to amounts payable to customers due to sales cancellation in respect of installment sales contracts as covered by the R.A. No. 6552, Realty Installment Buyer Protection Act, otherwise known as the Maceda Law.

Miscellaneous payables include withholding taxes payable and accrual of salaries, wages and utilities.

#### 18. REDEEMABLE PREFERRED SHARES

On September 4, 2012, TLC's BOD approved the additional subscriptions to 1,258.0 million preferred shares out of TLC's authorized capital stock as partial payment for certain parcels of land with total fair value of P1,338.2 million. The SEC approved the issuance through the exchange of certain parcels of land on April 17, 2013.

Generally non-voting, these preferred shares earn dividends at a fixed annual rate of 2.5% subject to the existence of TLC's unrestricted retained earnings. The accrued dividends on these preferred shares amounting to P0.5 million as at December 31, 2021(nil in 2022) are presented as part of Other payables under Other Non-current Liabilities account in the 2021 consolidated statement of financial position (see Note 19). The related interest expense recognized amounting to P11.1 million and P16.9 million in 2022 and 2021, respectively, (nil in 2022) is presented as part of Interest expense under the Interest and Other Charges – Net account in the consolidated statements of income (see Note 24). The preferred shares have a maturity of 10 years and shall be redeemed on every anniversary date beginning on the sixth anniversary date until expiration of the ten-year period. Only 1/5 of the aggregate face value of preferred shares may be redeemed per year during such redemption period, with all remaining shares to be redeemed on the 10th anniversary date.

The preferred shares are considered as financial liabilities. Accordingly, the redeemable preferred shares are recognized at fair value on the date of issuance. The par value of the redeemable preferred shares on the date of issuance approximate their fair value.

All preferred shares were redeemed in full in 2022.

#### 19. OTHER LIABILITIES

This account consists of:

|                         | Notes    | 2022                    | 2021                   |
|-------------------------|----------|-------------------------|------------------------|
| Current:                |          |                         |                        |
| Unearned income         |          | P 3,242,781,577         | P 2,928,397,465        |
| Commission payable      |          | 2,077,980,412           | 2,632,525,561          |
| Advances from customers |          | 1,912,385,149           | 1,558,113,579          |
| Subscription payable    | 11.1(a), |                         |                        |
| 1 1 7                   | 27       | 1,114,665,008           | 1,114,665,008          |
| Lease liabilities       |          | 104,635,874             | 72,195,557             |
| Derivative liability    | 30       | -                       | 147,793,407            |
| Other payables          |          | 923,333,571             | 1,022,705,897          |
|                         |          |                         |                        |
|                         |          | 9,375,781,591           | 9,476,396,474          |
|                         |          |                         |                        |
| Non-current:            |          |                         |                        |
| Deferred rent - net     |          | 3,160,203,687           | 3,950,438,046          |
| Retention payable       | 17       | 1,676,303,061           | 2,144,942,479          |
| Lease liabilities       |          | 506,110,406             | 517,377,243            |
| Other payables          | 18       | 687,380,443             | 479,905,536            |
|                         |          |                         |                        |
|                         |          | 6,029,997,597           | 7,092,663,304          |
|                         |          |                         |                        |
|                         |          | <u>P 15,405,779,188</u> | <u>P16,569,059,778</u> |

Unearned income includes the current portion of deferred rent and advance payment for other services.

Deferred rental income refers to the rental payments advanced by the lessee at the inception of the lease which will be applied to the remaining payments at the end of the lease term.

Other current payables as of December 31, 2021 mainly pertain to the outstanding balance on the purchase of PCMI shares (see Note 27.6).

The total cash outflows relating to lease liabilities for the years ended December 31, 2022 and 2021 are as follows:

|   | <u>Note</u> |   | 2022                     |   | 2021            |
|---|-------------|---|--------------------------|---|-----------------|
| Principal of lease liability<br>Interest on lease liability | 24          | P | 18,840,748<br>38,577,068 | P | -<br>29,570,421 |
|   |             | P | 57,417,816               | Р | 29,570,421      |

The maturity analysis of lease liabilities as at December 31 is presented as follows:

|   | _L       | ease Payment  | <u>Fin</u> | nance Charges        | Net Present Value    |
|---|----------|---------------|------------|----------------------|----------------------|
| 2022  |          |               |            |                      |                      |
| Within one year   | P        | 142,501,798   | (P         | 37,865,924)          | P 104,635,874        |
| After one year but not<br>more than two years<br>After two years but not      |          | 63,285,257    | (          | 36,173,595)          | 27,111,662           |
| more than three years   |          | 62,139,250    | (          | 34,454,513)          | 27,684,737           |
| After three years but not<br>more than four years<br>After four years but not |          | 63,142,885    | (          | 32,679,378)          | 30,463,507           |
| more than five years  |          | 63,380,461    | (          | 30,872,412)          | 32,508,049           |
| More than five years  |          | 750,707,596   | (          | 362,365,145)         | 388,342,451          |
|   | <u>P</u> | 1,145,157,247 | ( <u>P</u> | 534,410,967)         | P 610,746,280        |
| 2021  |          |               |            |                      |                      |
| Within one year   | P        | 110,776,861   | (P         | 38,581,304)          | P 72,195,557         |
| After one year but not<br>more than two years<br>After two years but not      |          | 59,622,870    | (          | 37,208,976)          | 22,413,894           |
| more than three years   |          | 60,085,188    | (          | 35,567,044)          | 24,518,144           |
| After three years but not<br>more than four years<br>After four years but not |          | 59,560,155    | (          | 33,951,583)          | 25,608,572           |
| more than five years  |          | 60,370,357    | (          | 32,294,017)          | 28,076,340           |
| More than five years  |          | 810,937,480   | (          | 394,177,187)         | 416,760,293          |
|   | <u>P</u> | 1,161,352,911 | ( <u>P</u> | <u>571,780,111</u> ) | <u>P 589,572,800</u> |

The Group has elected not to recognize a lease liability for short-term leases. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to short term leases amounting to P114.8 million, P77.0 million and P181.1 million in 2022, 2021 and 2020, respectively, presented as Rent under Operating Expenses under Cost and Expenses in the statements of income (see Note 22).

#### 20. REVENUES

## 20.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and hotel operations. An analysis of the Group's major sources of revenues and the types of products and services is presented below and in the succeeding page.

|                              | Segments         |                               |                  |  |  |
|------------------------------|------------------|-------------------------------|------------------|--|--|
|                              | Real Estate      | Hotel  Real Estate Operations |                  |  |  |
| 2022                         |                  |                               |                  |  |  |
| Residential and office units | P 31,476,429,945 | P -                           | P 31,476,429,945 |  |  |
| Lots only                    | 5,373,562,660    | -                             | 5,373,562,660    |  |  |
| Room accommodation           | -                | 1,697,907,158                 | 1,697,907,158    |  |  |
| Food and beverages           | -                | 828,253,238                   | 828,253,238      |  |  |
| Other hotel services         |                  | 77,549,482                    | 77,549,482       |  |  |

P36,849,992,605 P 2,603,709,878 P39,453,702,483

|                              |                         | Segments               |                         |  |  |  |
|------------------------------|-------------------------|------------------------|-------------------------|--|--|--|
|                              |                         | Hotel                  |                         |  |  |  |
|                              | Real Estate             | Operations             | Total                   |  |  |  |
|                              |                         |                        |                         |  |  |  |
| 2021                         |                         |                        |                         |  |  |  |
| Residential and office units | P 27,349,657,783        | P -                    | P 27,349,657,783        |  |  |  |
| Lots only                    | 3,779,759,941           | -                      | 3,779,759,941           |  |  |  |
| Room accommodation           | -                       | 1,427,615,363          | 1,427,615,363           |  |  |  |
| Food and beverages           | -                       | 471,620,410            | 471,620,410             |  |  |  |
| Other hotel services         |                         | 29,627,308             | 29,627,308              |  |  |  |
|                              |                         |                        |                         |  |  |  |
|                              | <u>P 31,129,417,724</u> | <u>P 1,928,863,081</u> | <u>P 33,058,280,805</u> |  |  |  |
| 2020                         |                         |                        |                         |  |  |  |
| Residential and office units | P 21,667,844,909        | Р -                    | P 21,667,844,909        |  |  |  |
| Lots only                    | 3,190,692,394           | -                      | 3,190,692,394           |  |  |  |
| Room accommodation           | -                       | 1,129,655,569          | 1,129,655,569           |  |  |  |
| Food and beverages           | -                       | 327,418,219            | 327,418,219             |  |  |  |
| Other hotel services         |                         | 25,087,188             | 25,087,188              |  |  |  |
|                              | P 24,858,537,303        | P 1,482,160,976        | P 26,340,698,279        |  |  |  |

# 20.2 Contract Accounts

The significant changes in the contract assets and contract liabilities balances as of December 31 are as follows:

|   | 20                 | 22                      | 2021               |                         |  |  |
|---|--------------------|-------------------------|--------------------|-------------------------|--|--|
|   | Contract<br>Assets | Contract<br>Liabilities | Contract<br>Assets | Contract<br>Liabilities |  |  |
| Balance at beginning of year<br>Transfers from contract assets                              | P19,922,247,362    | P7,403,695,808          | P19,380,726,313    | P 5,843,629,303         |  |  |
| recognized at the beginning of year to trade receivables Increase due to satisfaction of    | ( 8,200,052,415)   | -                       | ( 6,331,845,183)   | -                       |  |  |
| performance obligation over time,<br>net of cash collections<br>Revenue recognized that was | 7,897,72,826       | -                       | 6,873,366,232      | -                       |  |  |
| included in contract liability at<br>the beginning of year<br>Increase due to cash received | -                  | ( 3,679,150,615)        | =                  | ( 1,704,149,276)        |  |  |
| in excess of performance to date  |                    | 4,521,876,337           | -                  | 3,264,215,781           |  |  |
| Balance at end of year  | P19,619,923,773    | <u>P 8,246,421,530</u>  | P19,922,247,362    | P 7,403,695,808         |  |  |

The current and non-current classification of the Group's Contract Assets account as presented in the statements of financial position is shown below.

|                        | 2022                              | 2021                 |  |  |  |
|------------------------|-----------------------------------|----------------------|--|--|--|
| Current<br>Non-current | P 13,613,227,726<br>6,006,696,047 | P 11,970,852,843<br> |  |  |  |
|                        | P 19,619,923,773                  | P 19,922,247,362     |  |  |  |

The current and non-current classification of the Group's Contract Liabilities account as presented in the statements of financial position is shown below.

|                        |          | 2022                           | _        | 2021          |
|------------------------|----------|--------------------------------|----------|---------------|
| Current<br>Non-current | P        | 3,392,947,567<br>4,853,473,963 |          |               |
|                        | <u>P</u> | 8,246,421,530                  | <u>P</u> | 7,403,695,808 |

The outstanding balance of trade receivables arising from real estate sales and hotel operations presented as part of Trade Receivables under Trade and Other Receivables account in the consolidated statements of financial position, amounted to P31.8 billion and P27.5 billion as of December 31, 2022 and 2021, respectively (see Note 6).

#### 20.3 Direct Contract Costs

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. Incremental costs of commission incurred to obtain contracts are capitalized and presented as Deferred commission under Prepayments and Other Current Assets, and Other Non-current Asset accounts in the consolidated statements of financial position (see Notes 8 and 14). These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its contracts. The total amount of amortization is presented as part of Commission under Operating Expenses (see Note 22).

The movements in the balances of deferred commission in 2022 and 2021 is presented below.

|  | <b>2022</b> 2021                                     |
|--|--|
| Balance at beginning of year<br>Additional capitalized costs | <b>P 3,574,921,741</b> P 3,360,073,323               |
| net of sales cancellations<br>Amortization for the year      | <b>743,317,115</b> 1,035,710,361 (                   |
| Balance at end of year                                       | <u><b>P 2,997,249,257</b></u> <u>P 3,574,921,741</u> |

#### 20.4 Transaction Price Allocated to Unsatisfied Performance Obligations

The aggregate amount of transaction price allocated to partially or wholly unsatisfied contracts amounted to P43.7 billion and P47.1 billion as of December 31, 2022 and 2021, respectively, which the Group expects to recognize as follows:

|                                   | 2022            | 2021            |
|-----------------------------------|-----------------|-----------------|
| Within a year                     | P23,100,331,580 | P21,139,283,515 |
| More than one year to three years | 16,480,982,363  | 19,761,215,172  |
| More than three to five years     | 4,155,242,262   | 6,225,643,643   |
|                                   | P43,736,556,205 | P47,126,142,330 |

## 21. DIRECT COSTS

## 21.1 Cost of Real Estate Sales

The nature of the cost of real estate sales for the years ended December 31 are as follows:

|                     | 2022               | 2021             | 2020             |
|---------------------|--------------------|------------------|------------------|
| Contracted services | P 15,157,644,269   | P 13,921,991,148 | P 11,219,299,981 |
| Land cost           | 2,423,993,776      | 1,870,060,652    | 1,884,946,036    |
| Borrowing cost      | 722,695,142        | 792,405,811      | 462,338,695      |
| Other costs         | <u>250,422,205</u> | 289,825,668      | 223,941,120      |
|                     | P18,554,755,392    | P16,874,283,279  | P 13,790,525,832 |

# 21.2 Cost of Hotel Operations

The nature of the cost of hotel operations for the years ended December 31 are as follows:

|                         | Note |           | 2022                 |          | 2021          |           | 2020        |
|-------------------------|------|-----------|----------------------|----------|---------------|-----------|-------------|
| Salaries and            |      |           |                      |          |               |           |             |
| employee benefits       | 25.1 | P         | 401,131,662          | P        | 272,425,884   | P         | 294,423,195 |
| Food and beverage       |      |           | 320,804,080          |          | 191,503,125   |           | 113,744,576 |
| Rent                    |      |           | 271,757,384          |          | 251,186,534   |           | 174,698,043 |
| Utilities               |      |           | 199,361,040          |          | 246,934,596   |           | 145,490,772 |
| Hotel operating supplie | es   |           | 172,987,985          |          | 74,716,451    |           | 46,365,836  |
| Outside services        |      |           | 47,380,779           |          | 7,071,957     |           | 143,269,354 |
| Miscellaneous           |      |           | 49,028,505           |          | 43,140,012    |           | 45,112,756  |
|                         |      | D         | 1 460 451 425        | D        | 1 007 070 550 | D         | 072 104 522 |
|                         |      | <u>r_</u> | <u>1,462,451,435</u> | <u> </u> | 1,086,978,559 | <u> r</u> | 963,104,532 |

# 22. OPERATING EXPENSES

Presented below are the details of this account.

|                        | Notes      | _ | 2022           |   | 2021           | _ | 2020           |
|------------------------|------------|---|----------------|---|----------------|---|----------------|
| Salaries and           |            |   |                |   |                |   |                |
| employee benefits      | 25.1       | P | 3,462,970,100  | Р | 2,878,758,053  | Р | 2,774,714,292  |
| Depreciation and       |            |   | , , ,          |   | , , ,          |   | , , ,          |
| amortization           | 12, 13, 14 |   | 3,279,686,210  |   | 3,467,925,032  |   | 3,104,661,233  |
| Commission             | 20.3       |   | 1,782,224,386  |   | 1,220,192,387  |   | 1,211,294,878  |
| Taxes and licenses     |            |   | 1,078,623,548  |   | 1,192,439,947  |   | 1,058,641,173  |
| Advertising and        |            |   |                |   |                |   |                |
| promotions             |            |   | 959,749,002    |   | 764,372,156    |   | 551,242,571    |
| Outside services       |            |   | 894,576,529    |   | 826,990,607    |   | 553,576,807    |
| Utilities and supplies |            |   | 808,326,783    |   | 494,027,066    |   | 470,914,537    |
| Professional fees      |            |   | 616,959,535    |   | 594,801,585    |   | 511,233,774    |
| Association dues       |            |   | 402,711,876    |   | 365,873,255    |   | 435,179,281    |
| Transportation         |            |   | 294,644,206    |   | 194,751,215    |   | 154,786,603    |
| Rent                   | 19         |   | 177,257,360    |   | 76,988,707     |   | 181,081,217    |
| Donation               |            |   | 100,524,798    |   | 149,743,170    |   | 252,789,709    |
| Miscellaneous          | 11.2       | _ | 726,404,823    | _ | 637,769,661    | _ | 590,142,897    |
|                        |            | P | 14,584,659,156 | Р | 12.864.632.841 | Р | 11.850.258.972 |

Miscellaneous operating expenses include repairs and maintenance, insurance expense, and training and development expense.

## 23. INTEREST AND OTHER INCOME

Presented below are the details of this account.

|                                     | Notes      |   | 2022          |   | 2021          |   | 2020          |
|-------------------------------------|------------|---|---------------|---|---------------|---|---------------|
| Interest income                     | 5, 6, 27.1 | P | 2,942,288,364 | P | 2,104,896,268 | P | 2,003,787,163 |
| Property management, commission and |            |   |               |   |               |   |               |
| construction income                 |            |   | 1,049,617,328 |   | 1,617,611,176 |   | 1,269,150,213 |
| Dividend income                     | 9, 27.4    |   | 21,420,750    |   | 24,456,757    |   | 8,193,611     |
| Gain on sale of property            | 12         |   | -             |   | 136,206,674   |   | -             |
| Foreign currency gains – net        | 5, 15, 16  |   | -             |   | -             |   | 788,594,465   |
| Miscellaneous – net                 | 6          |   | 406,499,756   |   | 493,258,807   |   | 197,683,843   |
|                                     |            |   |               |   |               |   |               |
|                                     |            | P | 4,419,826,198 | P | 4,376,429,682 | P | 4,267,409,295 |

## 24. INTEREST AND OTHER CHARGES

Presented below are the details of this account.

|  | Notes                      |   | 2022          |   | 2021          | _ | 2020          |
|--|----------------------------|---|---------------|---|---------------|---|---------------|
| Interest expense                               | 10.2<br>15, 16<br>18, 25.3 | P | 2,258,100,909 | P | 1,941,630,481 | P | 1,641,304,190 |
| Other charges:                                 | ,                          |   |               |   | , , ,         |   | , , ,         |
| Foreign currency<br>losses – net<br>Impairment | 15, 16                     |   | 1,738,714,911 |   | 1,265,498,741 |   | -             |
| and other losses                               | 6                          |   | 777,544,878   |   | 682,473,797   |   | 659,918,645   |
| Day one loss                                   | 6                          |   | 543,289,914   |   | 483,265,727   |   | 269,781,190   |
| Miscellaneous – net                            |                            |   | 310,466,180   |   | 435,668,579   | _ | 359,633,267   |
|  |                            | P | 5,628,116,792 | P | 4,808,537,325 | P | 2,930,637,292 |

Impairment and other losses include net losses from backout sales and impairment losses from trade receivables.

Miscellaneous charges pertain to amortization of discounts on security deposits, bank charges and other related fees.

# 25. EMPLOYEE BENEFITS

# 25.1 Salaries and Employee Benefits

Expenses recognized for salaries and employee benefits are presented below.

|                                       | Notes      |   | 2022          |   | 2021          |          | 2020          |
|---------------------------------------|------------|---|---------------|---|---------------|----------|---------------|
| Short-term benefits<br>Employee share |            | P | 3,764,816,906 | P | 3,010,286,233 | P        | 2,975,240,661 |
| option benefit Post-employment        | 25.2, 28.6 |   | 16,372,411    |   | 10,204,332    |          | 21,381,914    |
| benefits                              | 25.3       |   | 82,912,445    |   | 130,693,372   |          | 72,514,912    |
|                                       | 21, 22     | P | 3,864,101,762 | P | 3,151,183,937 | <u>P</u> | 3,069,137,487 |

### 25.2 Employee Share Option Plan (ESOP)

The Group's share option benefit expense includes the amounts recognized by the Parent Company and GERI over the vesting period granted by them. As at December 31, 2022 and 2021, all 400.0 million shares of GERI's options were fully vested, but none of these have been exercised by any of the option holders.

As at December 31, 2022, 2021, and 2020, 60.0 million, 50.0 million, and 40.0 million, respectively, of the Parent Company's shares options were fully vested.

Employee option benefits expense, included as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income, amounted to P16.4 million, P10.2 million and P21.4 million in 2022, 2021 and 2020, respectively (see Note 25.1).

# 25.3 Post-employment Defined Benefit Plan

#### (a) Characteristics of Defined Benefit Plan

The Group maintains a funded, tax-qualified, non-contributory post-employment benefit plan that is being administered by trustee banks. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The post-employment defined benefit plan provides for retirement ranging from 60% to 200% of plan salary for every year of credited service, but shall not be less than the regulatory benefit under R.A. 7641, *The Retirement Pay Law*, or the applicable retirement law at the time of the member's retirement.

#### (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation reports obtained from independent actuaries in 2022 and 2021.

The amounts of retirement benefit obligation, presented as non-current liability in the consolidated statements of financial position, are as follows:

|  | 2022          | 2021                                     |
|--|---------------|--|
| Present value of the obligation<br>Fair value of plan assets | , ,           | P1,121,810,503<br>( <u>575,007,802</u> ) |
| Net defined benefit liability                                | P 349,574,867 | <u>P 546,802,701</u>                     |

The movements in the present value of the retirement benefit obligation recognized in the books are as follows:

|                              | <b>2022</b> 2021                                  |
|------------------------------|---|
| Balance at beginning of year | <b>P 1,121,810,503</b> P1,345,331,303             |
| Current service costs        | <b>82,912,445</b> 130,693,372                     |
| Interest costs               | <b>53,408,462</b> 49,827,794                      |
| Remeasurements –             |   |
| Actuarial gains              |   |
| arising from changes in:     |   |
| Financial assumptions        | <b>( 139,502,189)</b> ( 134,104,864)              |
| Experience adjustments       | <b>( 98,910,242)</b> ( 202,235,817)               |
| Benefits paid                | ( <u>46,779,009</u> ) ( <u>67,701,285</u> )       |
|                              |   |
| Balance at end of year       | <u><b>P</b> 972,939,970</u> <u>P1,121,810,503</u> |

The movements in the fair value of plan assets are presented below.

|  |          | 2022                      |          | 2021                      |
|--|----------|---------------------------|----------|---------------------------|
| Balance at beginning of year<br>Contributions received               | P        | 575,007,802<br>74,967,204 | P        | 525,575,607<br>82,108,139 |
| Benefits paid Interest income  | (        | 20,260,104)<br>12,696,272 | (        | 42,322,863)<br>20,862,500 |
| Loss on plan assets (excluding amount included in net interest cost) | (        | 18,776,071)               | (        | 11,215,581)               |
| Balance at end of year   | <u>P</u> | 623,365,103               | <u>P</u> | 575,007,802               |

The fair value of plan assets is composed of the following (in millions):

|   |          | 2022          |          | 2021           |
|---|----------|---------------|----------|----------------|
| Cash and cash equivalents Investment in marketable securities | P        | 283.7         | P        | 184.4          |
| Equity securities Debt securities                             |          | 51.0<br>289.7 |          | 242.5<br>148.1 |
|   | <u>P</u> | 623.4         | <u>P</u> | 575.0          |

Debt securities pertain to corporate and government securities while equity securities consist of investments in publicly listed corporations.

As of December 31, 2022 and 2021, the funds include investments in securities of its related parties (see Note 27).

The carrying amount and fair value of investments in debt securities of entities within the Group as of December 31, 2022 amounted to P99.1 million and P98.7 million, respectively, while the carrying amount and fair value as of December 31, 2021 amounted to P101.4 million and P101.4 million, respectively. Unrealized fair value losses on these securities as of December 31, 2022 amounted to P0.3 million.

The carrying amount and fair value of investments in equity securities of entities within the Group as of December 31, 2022 amounted to P40.0 million and P36.0 million, respectively, while the carrying amount and fair value as of December 31, 2021 amounted to P48.9 million and P36.0 million, respectively. Unrealized fair value losses on these securities as of December 31, 2022 and December 31, 2021 amounted to P4.0 million and P 13.0 million, respectively.

The contributions to the retirement plan are made annually by the Group. The amount of contributions to the retirement plan is determined based on the expected benefit payments that the Group will incur within five years.

Actual return on plan assets were P34.6 million, P9.6 million and P23.7 million in 2022, 2021 and 2020, respectively.

The components of amounts recognized in the consolidated statements of income and consolidated statements other comprehensive income in respect of the post-employment defined benefit plan are as follows:

| -   | Notes | 2022  | 2021  | 2020  |
|---|-------|---|---|---|
| Reported in consolidated statements of income: Current service  |       |   |   |   |
| costs   | 25.1  | P 82,912,445  | P130,693,372  | P 72,514,912  |
| Net interest costs  | 24    | 24,843,870  | 28,965,294  | 59,037,029  |
|   |       | P107,756,315  | <u>P159,658,666</u>   | P 131,551,941   |
| Reported in consolidated statements of comprehensive income: Actuarial gains (losses) arising from changes in: Experience adjustments Financial assumptions Loss on plan assets (excluding amounts included in net interest | 5     | P 98,910,242<br>139,502,189                                   | P 202,235,817<br>134,104,864                                  | P 100,470,130<br>( 267,188,298)   |
| expense)  Tax expense   | 26    | ( <u>18,776,071</u> )<br>219,636,360<br>( <u>55,553,033</u> ) | ( <u>11,215,581</u> )<br>325,125,100<br>( <u>62,880,238</u> ) | ( <u>13,525,074</u> )<br>( <u>354,133,354</u> )<br>( <u>106,240,006</u> ) |
| Tax Capelloc  | 20    | P164,083,327  | <u>P262,244,862</u>   | ( <u>P 247,893,348</u> )  |

Current service costs are presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.1). The net interest costs are included as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24).

Amounts recognized in consolidated other comprehensive income were included within items that will not be reclassified subsequently to consolidated profit or loss.

In determining the amounts of the retirement benefit obligation, the following significant actuarial assumptions were used:

|                                   | 2022          | 2021          | 2020           |
|-----------------------------------|---------------|---------------|----------------|
| Discount rates                    | 3.60% - 7.54% | 3.58% - 5.20% | 3.70% - 5.09%  |
| Expected rate of salary increases | 1.00% - 4.00% | 3.00% - 7.00% | 3.00% - 10.00% |

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 25 years for both males and females. These assumptions were developed by management with the assistance of independent actuaries. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bonds with terms to maturity approximating to the terms of the retirement benefit obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

#### (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

# (i) Investment and Interest Rate Risks

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has relatively balanced investment in cash and cash equivalents and debt securities. Due to the long-term nature of the plan obligation, a level of continuing debt investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

## (ii) Longevity and Salary Risks

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

#### (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategies, and the timing and uncertainty of future cash flows related to the retirement plan are in the succeeding pages.

# (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the DBO as at December 31, 2022 and 2021:

|                                       | Change in              | Retirement Benef Increase in Assumption | it Obligation Decrease in Assumption |
|---------------------------------------|------------------------|---|--------------------------------------|
| <u>December 31, 2022</u>              |                        |   |                                      |
| Discount rate<br>Salary increase rate | 0.50% - 1.00%<br>1.00% | (P 179,345,797)<br>262,581,405          | , ,                                  |
| <u>December 31, 2021</u>              |                        |   |                                      |
| Discount rate<br>Salary increase rate | 0.50% - 1.00%<br>1.00% | (P 134,872,845)<br>192,679,302          | , ,                                  |

The sensitivity analysis presented in the previous page is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the DBO as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the DBO has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the DBO recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

# (ii) Asset-liability Matching Strategies

The Group, through its BOD, envisions that the investment positions shall be managed in accordance with its asset-liability matching strategies to achieve that long-term investments are in line with the obligations under the retirement scheme. This aims to match the plan assets to the retirement obligations by investing in debt securities and maintaining cash and cash equivalents that match the benefit payments as they fall due and in the appropriate currency.

There has been no change in the Group's strategies to manage its risks from previous periods.

#### (iii) Funding Arrangements and Expected Contributions

The Group's objective is to maintain a level of funding sufficient to cover the projected retirement benefit obligation. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk in about 25 years' time when a significant number of employees is expected to retire.

The Group expects to make contributions of P112.3 million to the plan during the next reporting period.

The maturity profile of undiscounted expected benefit payments from the plan follows:

|                                |          | 2022                 |          | 2021                 |
|--------------------------------|----------|----------------------|----------|----------------------|
| Within one year                | P        | 188,858,699          | Р        | 183,023,171          |
| More than one year to 5 years  |          | 125,565,313          |          | 169,124,514          |
| More than 5 years to 10 years  |          | 236,059,745          |          | 426,063,067          |
| More than 10 years to 15 years |          | 399,266,717          |          | 375,319,675          |
| More than 15 years to 20 years |          | 777,949,467          |          | 642,769,942          |
| More than 20 years             |          | 3,716,837,078        |          | 3,238,493,721        |
|                                | <u>P</u> | <u>5,444,537,019</u> | <u>P</u> | <u>5,034,794,090</u> |

The weighted average duration of the DBO at the end of the reporting period range from 6 to 17 years.

#### 26. TAXES

On March 26, 2021, Republic Act (R.A.) No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group:

- regular corporate income tax (RCIT) rate was reduced from 30% to 20% or 25% starting July 1, 2020;
- minimum corporate income tax (MCIT) rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023; and,
- the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

The components of tax expense as reported in the consolidated statements of income and consolidated statements of comprehensive income are as follows:

|  | 2022                   | _ | 2021           | 2020                   |
|--|------------------------|---|----------------|------------------------|
| Reported in consolidated statements of income: |                        |   |                |                        |
| Current tax expense:                           |                        |   |                |                        |
| Regular corporate income tax                   |                        |   |                |                        |
| (RCIT) at 25%, 20% and                         |                        |   |                |                        |
| 10% in 2022 and 2021, and                      |                        |   |                |                        |
| 30% and 10% in 2020                            | P 2,543,749,490        | Р | 847,820,456    | P 2,707,466,693        |
| Adjustment in 2020 income taxes                |                        |   |                |                        |
| due to change in income tax rate               | -                      | ( | 188,097,109)   | -                      |
| Final tax at 15% and 7.5%                      | 92,864,680             |   | 38,763,811     | 58,700,066             |
| Minimum corporate income tax                   |                        |   |                |                        |
| (MCIT) at 1% in 2022 and 2021                  |                        |   |                |                        |
| and, 2% in 2020                                | 7,855,985              |   | 275,179        | 33,058,126             |
| Application of MCIT                            | ( 6,637,583)           |   | -              | -                      |
| Preferential tax rate                          | 4,080,128              |   |                |                        |
|  | 2,641,912,700          |   | 698,762,337    | 2,799,224,885          |
| Deferred tax expense relating to:              |                        |   |                |                        |
| Effect of the change in                        |                        |   |                |                        |
| income tax rate                                | -                      | ( | 1,893,077,651) | -                      |
| Origination and reversal of                    |                        |   |                |                        |
| temporary differences                          | 1,125,645,191          | _ | 1,759,232,643  | 548,681,373            |
|  | <u>P 3,767,557,891</u> | P | 564,917,329    | <u>P 3,347,906,258</u> |

|   |          | 2022       |   | 2021          | 2020         |
|---|----------|------------|---|---------------|--------------|
| Reported in consolidated statements of comprehensive income — |          |            |   |               |              |
| Deferred tax expense (income)                                 |          |            |   |               |              |
| relating to:<br>Origination and reversal                      |          |            |   |               |              |
| of temporary differences<br>Effect of the change in           | P        | 90,455,063 | Р | 93,038,135 (P | 101,774,635) |
| income tax rate   |          |            | ( | 18,401,038)   |              |
|   | <u>P</u> | 90,455,063 | P | 74,637,097 (P | 101,774,635) |

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

|  | _ | 2022            | _  | 2021           | _ | 2020              |
|--|---|-----------------|----|----------------|---|-------------------|
| Tax on pretax profit at 25% in 2022,   | _ |                 | _  |                |   |                   |
| and 2021, and 30% in 2020              | ] | P4,580,423,997  | Р  | 3,735,827,587  | Р | 4,180,941,466     |
| Effect of change in income tax rate    |   | -               | (  | 2,081,174,760) |   | -                 |
| Adjustment for income subjected to     |   |                 |    |                |   |                   |
| lower income tax rates                 | ( | 36,561,436)     | (  | 185,194,162)   | ( | 135,250,737)      |
| Tax effects of:                        | ` | , , ,           | `  | , , ,          | ` | , , ,             |
| Non-taxable income                     | ( | 1,487,155,854)  | (  | 1,156,058,029) | ( | 1,062,695,429)    |
| Non-deductible expenses                | ` | 348,829,998     | `  | 203,836,087    | ` | 229,869,981       |
| Unrecognized deferred tax assets       |   | - 10,0=1,110    |    | ,,,,           |   | , , , , , , , , , |
| (liabilities) on temporary differences | ( | 11,501,508)     |    | 64,569,571     |   | 31,518,283        |
| Miscellaneous                          | ( | 373,522,694     | (  | 16,888,965)    |   | 103,522,694       |
| Wiscenarie Ous                         | - | 313,322,071     | (_ | 10,000,202)    | _ | 103,322,071       |
|  | ] | P 3,767,557,891 | Р  | 564,917,329    | Р | 3,347,906,258     |
|  | = |                 | -  | ,, ,,          | - |                   |

The deferred tax assets and liabilities relate to the following as of December 31:

|  |   | 2022        |   | 2021               |
|--|---|-------------|---|--------------------|
| Deferred tax assets – net:<br>NOLCO      | P | 212,416,830 | Р | 51,712,686         |
| Difference between the fair value        | _ | ,,          | _ | ,· - <u>-</u> ,· - |
| and carrying value of                    |   |             |   |                    |
| net assets acquired                      |   | 114,104,045 |   | 141,225,062        |
| MCIT                                     |   | 33,950,887  |   | 43,703,007         |
| Retirement benefit obligation            |   | 24,540,446  |   | 48,881,410         |
| Allowance for impairment of receivables  |   | 11,923,309  |   | 92,800,723         |
| Allowance for property development costs |   | 7,689,776   |   | 7,689,776          |
| Others                                   | ( | 10,479,728) | ( | <u>8,565,089</u> ) |
|  | P | 394,145,565 | P | 377,447,575        |

|  | 2022                    | 2021                    |
|--|-------------------------|-------------------------|
| Deferred tax liabilities – net:          |                         |                         |
| Uncollected gross profit                 | P 7,635,045,037         | P 7,095,801,281         |
| Capitalized interest                     | 4,739,118,374           | 3,873,011,389           |
| Unrealized foreign currency losses – net | ( 1,906,553,539)        | 715,939,540)            |
| Difference between the tax               | `                       |                         |
| reporting base and financial             |                         |                         |
| reporting base of rental                 |                         |                         |
| income                                   | 1,280,542,497           | 1,037,372,316           |
| Bond issuance costs                      | 124,819,699             | 140,644,041             |
| Uncollected rental income                | 79,275,569              | 65,973,836              |
| Share options                            | ( 54,993,884            | 122,086,372)            |
| Retirement benefit obligation            | ( 16,976,614            | 155,553,920)            |
| Others                                   | 383,830,555             | 322,565,856             |
|  | <u>P 12,264,107,694</u> | <u>P 11,541,788,887</u> |

No deferred tax liability has been recognized on the accumulated equity in net earnings of associates. The Group has no liability for tax should the amounts be declared as dividends since dividend income received from domestic corporation is not subject to income tax.

Some of the entities within the Group are subject to MCIT which is computed at 1% of gross income, net of allowable deductions as defined under the tax regulations.

Pursuant to Section 4(bbbb) of Bayanihan 1 Act for taxable years 2021 and 2022 NOLCO can be claimed as deduction within five consecutive years immediately following the year of such loss.

The details of the Group's MCIT that are valid and deductible from future taxable income are as follows:

| Year         |          | Original<br>Amount       | Valid<br>Until |
|--------------|----------|--------------------------|----------------|
| 2022<br>2021 | Р        | 14,584,217<br>17,464,096 | 2025<br>2026   |
| 2020         |          | 26,458,789               | 2023           |
|              | <u>P</u> | 58,507,10 <u>2</u>       |                |

The details of the Group's NOLCO that are valid and deductible from future taxable income are as follows:

| <u>Year</u>          |          | Original<br>Amount                       | Valid<br><u>Until</u> |
|----------------------|----------|--|-----------------------|
| 2022<br>2021<br>2020 | P        | 241,844,778<br>156,313,788<br>80,505,896 | 2025<br>2026<br>2025  |
|                      | <u>p</u> | 478,644,462                              |                       |

Certain subsidiaries within the Group did not recognize the deferred tax assets on their MCIT and NOLCO as realization of such amounts is uncertain.

Except for certain subsidiaries, management has assessed that the net losses incurred, as well as the related NOLCO, can be recovered through future operations and are not significant to the overall financial condition and financial performance of the Group.

In 2022, 2021 and 2020, the Group opted to continue claiming itemized deductions, except for MDC, MREIT and LFI which opted to use OSD in computing for income tax dues.

MREIT is registered as a real estate investment trust entity under R.A. 9846 which enjoys certain income tax-free incentives, including deductibility of dividend distribution (subject to certain conditions) and exemption from MCIT.

ECOC and SEDI are registered with the Philippine Economic Zone Authority (PEZA) pursuant to Presidential Proclamation No. 191 dated October 6, 1999. As PEZA-registered entities, ECOC and SEDI are entitled to a preferential tax rate of 5% on gross income earned from registered activities, in lieu of all local and national taxes, and to other tax privileges.

SPI's The Regal Homes project has qualified in the definition of socialized housing under Section 3(r) of R.A. 7279, *Urban Development and Housing Act of 1992*. Under Section 20 of R.A. 7279, private sector participating in socialized housing shall be exempted from the payment of project-related income taxes, capital gains tax on raw lands use for the project, VAT for the project concerned, transfer tax for both raw and completed projects, and donor's tax for both lands certified by the local government units to have been donated for socialized housing purposes.

#### 27. RELATED PARTY TRANSACTIONS

The Group's related parties include the Ultimate Parent Company, associates, the Group's key management and other related parties under common ownership as described below.

The summary of the Group's transactions with its related parties as of December 31, 2022 and 2021, and for the years ended December 31, 2022, 2021 and 2020 are as follows:

Outstanding Investment /

|                      |       |                |                       |              | Outstanding      | investment/      |
|----------------------|-------|----------------|-----------------------|--------------|------------------|------------------|
| Related Party        |       | An             | nount of Transactions |              | Receivable       | e (Payable)      |
| Category             | Notes | 2022           | 2021                  | 2020         | 2022             | 2021             |
| Ultimate Parent      |       |                |                       |              |                  |                  |
| Company:             |       |                |                       |              |                  |                  |
| Dividends paid       | 27.5  | (P 887,481,897 | (P 609,361,023) (P    | 535,472,192) | P -              | P -              |
| Investments in       |       | •              |                       |              |                  |                  |
| equity securities    | 27.4  | 15,786,980     | 563,303,640 (         | 129,956,000) | 1,878,650,620    | 1,862,863,640    |
| Dividend income      | 27.4  | 21,413,262     | 10,127,290            | 6,130,000    | -                | 10,127,290       |
| Advances granted     | 27.2  | -              |                       | -            | 930,000,000      | 930,000,000      |
| Acquisition of PCMI  |       |                |                       |              |                  |                  |
| shares               | 27.6  | -              | 2,000,000,250         | -            | -                | ( 1,000,000,250) |
| Associates:          |       |                |                       |              |                  |                  |
| Advances granted     |       |                |                       |              |                  |                  |
| (collected)          | 27.2  | 155,104        | ( 89,575,460)         | 2,252,794    | 1,009,892,937    | 1,009,737,833    |
| Subscription payable | 19    | -              | -                     | -            | ( 1,114,655,008) | ( 1,114,655,008) |

|                         |         |   |                |     |                |     |              | Outstanding      | Investment/      |
|-------------------------|---------|---|----------------|-----|----------------|-----|--------------|------------------|------------------|
| Related Party           |         | _ | Amo            | oun | t of Transacti | ons |              | Receivable       | e (Payable)      |
| Category                | Notes   |   | 2022           | _   | 2021           |     | 2020         | 2022             | 2021             |
|                         |         |   |                |     |                |     |              |                  |                  |
| Related Parties Under   |         |   |                |     |                |     |              |                  |                  |
| Common Ownership:       |         |   |                |     |                |     |              |                  |                  |
| Reimbursement of        |         |   |                |     |                |     |              |                  |                  |
| construction costs      | 27.1    | P | _              | Р   | -              | P   | -            | P 3,056,180,769  | P 3,056,180,769  |
| Advances availed (paid) | 27.3    | ( | 1,116,725,533) |     | 739,639,479    | (   | 230,932,687) | ( 2,126,611,006) | ( 3,243,336,539) |
| Rendering of services   | 27.1    | ` | 261,499,284    |     | 137,222,809    | •   | 111,141,371  | 127,460,076      | 150,993,738      |
| Advances granted        | 27.2    |   | 1,827,132,491  |     | 413,989,151    |     | 222,908,412  | 4,438,982,120    | 2,611,849,629    |
| Dividend income         | 27.4    |   | -              |     | 13,538,826     |     | 2,061,115    | -                | _                |
| Investments in          |         |   |                |     |                |     |              |                  |                  |
| equity securities       | 27.4    | ( | 494,554,541)   |     | 992,357,068    | (   | 163,041,128) | 3,364,753,554    | 3,859,308,095    |
| Sale of investment      |         | ` | , , ,          |     |                | `   | , ,          |                  |                  |
| properties              | 27.9    |   | -              |     | 136,607,414    |     | -            | -                | -                |
| Key Management          |         |   |                |     |                |     |              |                  |                  |
| Personnel –             |         |   |                |     |                |     |              |                  |                  |
|                         | 27.7    |   | 277 (25 000    |     | 217 797 707    |     | 207.975.202  |                  |                  |
| Compensation            | 21.1    |   | 377,635,099    |     | 316,686,607    |     | 307,865,292  | -                | -                |
| Retirement plan         |         |   |                |     |                |     |              |                  |                  |
| Investments in equity   |         |   |                |     |                |     |              |                  |                  |
| and debt securities     | 25.3(b) |   | -              |     | -              |     | -            | 134,696,111      | 137,411,428      |
|                         |         |   |                |     |                |     |              |                  |                  |

None of the companies within the Group is a joint venture. The Group is not subject to joint control and none of its related parties exercise significant influence over it.

# 27.1 Real Estate Sales and Rendering of Services to Related Parties

The Group renders services to its related parties on a cost-plus basis, allowing a certain margin agreed upon by the parties at arm's length.

The Group leases some of its investment properties to its associates and other related parties under common ownership with rental payments mutually agreed generally before the commencement of the lease. Most of the leases have terms ranging from one to 25 years, with renewal options, and include annual escalation rates of 3% to 10%, except for contingent rent. The revenues earned from these related parties are included as part of Rental Income in the consolidated statements of income (see Note 12). The related outstanding receivables from these transactions, which are collectible on demand, unsecured and noninterest-bearing, are presented as part of Trade under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

The Parent Company and a related party under common ownership are parties to a management agreement whereby the former provides management services for the overall administration of the latter's leasing operations for a fee, which is based on certain rates of collections plus commission. Further, there are other management services provided to related parties under common ownership related to management of construction and development activities.

Occasionally, the Parent Company sells real properties to its related parties in the normal course of business.

Unless otherwise indicated, the Group's outstanding receivables from related parties arising from the above transactions are unsecured, noninterest-bearing, and collectible in cash under normal credit terms or through offsetting arrangements.

There were no impairment losses recognized on the Group's receivables from related parties in 2022, 2021 and 2020.

In 2018, the Parent Company agreed with a related party under common ownership to turn over a certain property under terms that the related party will reimburse the construction cost incurred by the Parent Company amounting to P4.0 billion (see Note 12). The outstanding balance, which is collectible on demand, interest-bearing and unsecured, amounted to P3.1 billion as of both December 31, 2022 and 2021, and is presented under non-current Other Trade Receivables in the consolidated statements of financial position (see Note 6).

# 27.2 Advances to Ultimate Parent, Associates and Other Related Parties

The ultimate parent Company, associates and other related parties under common ownership are granted noninterest-bearing, unsecured and collectible on demand advances by the Parent Company and other entities within the Group with no definite repayment terms for working capital purposes. These are generally collectible in cash or through offsetting arrangements with the related parties.

The outstanding balances of Advances to associates and other related parties shown as part of Trade and Other Receivables account under Current Assets section in the consolidated statements of financial position are below (see Note 6).

|  | 2022  | 2021  |
|--|---|---|
| Advances to ultimate parent<br>Advances to associates<br>Advances to other related parties | P 930,000,000<br>1,009,892,937<br>4,438,982,120 | P 930,000,000<br>1,009,737,833<br>2,611,849,629 |
|  | P6,378,875,057                                  | <u>P4,551,587,462</u>                           |

The movements in advances to associates are as follows:

|  | 2022                      | 2021   |
|--|---------------------------|--|
| Balance at beginning of year<br>Advances granted<br>Advances collected | P1,009,737,833<br>155,104 | P1,099,313,293<br>-<br>( <u>89,575,460</u> ) |
| Balance at end of year   | <u>P1,009,892,937</u>     | P1,009,737,833                               |

The movements in advances to other related parties under common ownership are as follows:

|  | 2022                            | 2021                          |
|--|---------------------------------|-------------------------------|
| Balance at beginning of year<br>Advances granted | P2,611,849,629<br>1,827,132,491 | P2,197,860,478<br>413,989,152 |
| Balance at end of year                           | P4,438,982,120                  | P2,611,849,629                |

Advances to other related parties pertain to advances granted to entities under common ownership of the Parent Company. No impairment losses on the advances to ultimate parent Company, associates and other related parties were recognized in 2022, 2021 and 2020 based on management's assessment.

### 27.3 Advances from Other Related Parties

Certain expenses of the entities within the Group are paid by other related parties on behalf of the former. The Group also received cash advances from a certain related party under common ownership, for the development of a certain entertainment site which is an integrated tourism project planned by the Philippine Amusement and Gaming Corporation. The advances are noninterest-bearing, unsecured and with no repayment terms and are generally payable in cash upon demand or through offsetting arrangements with the related parties.

The outstanding balances from these transactions, which are payable on demand, unsecured and noninterest-bearing, are presented as Advances from Other Related Parties under Current Liabilities Section account in the consolidated statements of financial position.

The movements in advances from other related parties are as follows:

|   | 2022  | 2021  |
|---|---|---|
| Balance at beginning of year<br>Advances availed<br>Advances paid | P3,243,336,539<br>1,317,261,209<br>(_2,433,986,742) | P2,683,950,114<br>608,170,119<br>(48,783,694) |
| Balance at end of year  | P 2,126,611,006                                     | P3,243,336,539                                |

### 27.4 Investments in Equity Securities

The Group's equity securities include investment in shares of the Ultimate Parent Company and related parties under common ownership. The fair values of these securities have been determined directly by reference to published prices in an active market, except for the investment in shares of a related party under common ownership which was delisted in the stock exchange in 2019 and was subsequently measured using the discounted cash flows valuation technique [see Note 34.2(a)]. Movements and the related fair value gains or losses on these investments are shown and discussed in Note 9. Also, the Group received dividend income from these investments, presented as part of Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23). Outstanding receivable from this transaction is presented as part of Others under the current portion of Trade and Other Receivables account in the 2021 statement of financial position, nil in 2022 (see Note 6).

### 27.5 Dividends Paid to the Ultimate Parent Company

The Ultimate Parent Company received dividends from the Parent Company amounting to P0.9 billion, P0.6 billion and P0.5 billion in 2022, 2021 and 2020, respectively. There were no outstanding liabilities relating to this transaction as of December 31, 2022 and 2021 (see Note 28.4).

### 27.6 Acquisition of PCMI shares

In 2021, the Parent Company acquired 968,932,750 shares of PCMI from AGI for a total price of P2.0 billion. The Parent Company paid P1.0 billion of the total consideration upon execution of the deed of sale. The unpaid portion is payable on demand and is presented as part of Other Current Liabilities in the consolidated statements of financial position (see Note 19).

### 27.7 Key Management Personnel Compensation

The Group's key management personnel compensation includes the following:

| -                             |   | 2022        |          | 2021        | _ | 2020        |
|-------------------------------|---|-------------|----------|-------------|---|-------------|
| Short-term benefits           | P | 276,491,249 | P        | 258,281,464 | P | 222,375,207 |
| Post-employment benefits      |   | 84,771,439  |          | 48,200,811  |   | 64,108,171  |
| Employee share option benefit |   | 16,372,411  |          | 10,204,332  |   | 21,381,914  |
|                               | P | 377,635,099 | <u>P</u> | 316,686,607 | P | 307,865,292 |

### 27.8 Post-employment Plan

The Group has formal retirement plans established separately for the Parent Company and each of the significant subsidiaries, particularly GERI, EELHI and PHRI. The Group's retirement funds for its post-employment defined benefit plan are administered and managed by trustee banks. The fair value and the composition of the plan assets as of December 31, 2022 and 2021 are presented in Note 25.3.

The Group's transactions with the fund mainly pertain to contribution, benefit payments and interest income.

The retirement funds neither provide any guarantee or surety for any obligation of the Group nor its investments covered by any restrictions or liens.

The retirement funds do not include investments in equity nor debt securities of the Group.

### 27.9 Sale of Investment Properties

In 2021, the Group sold certain parcels of land classified as investment properties for a total consideration of P136.6 million to a related party under common ownership. The consideration was fully paid in 2021. No similar transaction occurred in 2022 and 2020.

### 28. EQUITY

Capital stock of the Parent Company consists of:

| _   |   | Shares                      |                        | Amount                         |                     |                         |  |  |  |  |
|---|---|-----------------------------|------------------------|--------------------------------|---------------------|-------------------------|--|--|--|--|
|   | 2022  | 2021                        | 2020                   | 2022                           | 2021                | 2020                    |  |  |  |  |
| Preferred shares Series "A"-<br>P0.01 par value   | < 000 000 000                                 | < 000 000 000               | < 000 000 000          | D (0.000.000                   | P                   | P                       |  |  |  |  |
| Authorized  | 6,000,000,000                                 | 6,000,000,000               | 6,000,000,000          | P 60,000,000                   | P 60,000,000        | P 60,000,000            |  |  |  |  |
| Issued and outstanding  | 6,000,000,000                                 | 6,000,000,000               | 6,000,000,000          | P 60,000,000                   | <u>P 60,000,000</u> | <u>P 60,000,000</u>     |  |  |  |  |
| Common shares – P1 par value<br>Authorized  | 40,140,000,000                                | 40,140,000,000              | 40,140,000,000         | <u><b>P</b> 40,140,000,000</u> | P 40,140,000,000    | <u>P 40,140,000,000</u> |  |  |  |  |
| Issued<br>Treasury shares:  | 32,370,865,872                                | 32,370,865,872              | 32,370,865,872         | <u>P 32,370,865,872</u>        | P 32,370,865,872    | P 32,370,865,872        |  |  |  |  |
| Balance at beginning of year (<br>Acquisitions during the year (<br>Issuances during the year | 513,795,000) (<br>372,831,000) (<br>1,000,000 | 471,552,000)<br>42,243,000) |                        | ,                              |                     |                         |  |  |  |  |
| Balance at end of year (  | <u>885,626,000</u> ) (_                       | 513,795,000)                | ( <u>471,552,000</u> ) | (2,184,059,395)                | (1,268,862,277)     | (1,111,874,917)         |  |  |  |  |
| Issued and outstanding  | 31,485,239,872                                | 31,857,070,872              | <u>31,899,313,872</u>  | <u>P 30,186,806,477</u>        | P 31,102,003,595    | P 31,258,990,955        |  |  |  |  |
| Total issued and outstanding shares   | 31,485,239,872                                | 31,857,070,872              | 31,899,313,872         | P 30,246,806,477               | P 31,162,003,595    | P 31,318,990,955        |  |  |  |  |

On June 15, 1994, the SEC approved the listing of the Parent Company's common shares totaling 140,333,333. The shares were initially issued at an offer price of P4.80 per common share. As of December 31, 2022, there are 2,395 holders of the listed shares, which closed at P2.0 per share as of that date.

The following also illustrates the additional listings made by the Parent Company (in shares): May 23, 1996 – 1.6 billion; January 8, 1997 – 2.1 billion; November 23, 1998 – 2.0 billion; August 19, 1999 – 3.0 billion; October 12, 2005 – 5.5 billion; November 21, 2006 – 10.0 billion and July 17, 2007 – 3.9 billion and 2012 – 3.1 billion. The Parent Company also listed 700.0 million shares in 2013, 300.0 million shares in 2014, and 8.0 million shares in 2015. There were no additional issuance of shares in the succeeding years.

As of December 31, 2022, 2021 and 2020, RHGI holds certain number of common shares with costs of P515.2 million, which are treated as treasury shares on the Group's consolidated financial statements (see Note 28.5).

### 28.1 Preferred Shares Series "A"

The preferred shares are voting, cumulative, non-participating, non-convertible and non-redeemable with a par value of P0.01 per share. The shares earn dividends at 1% of par value per annum cumulative from date of issue. Dividends paid on cumulative preferred shares amounted to P0.6 million in 2022, 2021 and 2020 (see Note 28.4).

### 28.2 Common Shares

On May 23, 2013, the Parent Company's BOD approved a P10.0 billion increase in authorized capital stock (ACS) consisting of 10.0 billion shares with par value of P1.00 per share. On November 20, 2013, the SEC approved the P10.0 billion increase in ACS, of which 2.5 billion shares were subscribed and paid by the Parent Company at a price of P4.29 per share for a total subscription price of P10.7 billion.

In 2009, 5,127,556,725 common shares were subscribed and issued through pre-emptive share rights offering. Moreover, shareholders were given four additional share warrants for every five share rights subscribed. For every share warrant, shareholders can avail of one common share at P1.00 per share.

Relative to the share subscription, 4,102,045,364 share warrants were issued of which 4,101,662,246 warrants were exercised while the remaining 383,118 have expired.

### 28.3 Additional Paid-in Capital

The APIC pertains to the excess of the total proceeds received from the Parent Company's shareholders over the total par value of the common shares. There were no movements in the Parent Company's APIC accounts in 2021. In 2022 and 2020, APIC amounting to P1.9 million, was recognized by the Parent Company from the exercise of 1,000,000 stock options.

#### 28.4 Cash Dividends

The details of the Group's cash dividend declarations, both for preferred and common shares, are as follows:

|   | 2022              | 2021              | 2020              |  |
|---|-------------------|-------------------|-------------------|--|
| Declaration date/date of approval by BOD Date of record Date of payment | October 17, 2022  | November 10, 2021 | December 4, 2020  |  |
|   | October 31, 2022  | November 24, 2021 | December 18, 2020 |  |
|   | November 14, 2022 | December 10, 2021 | January 8, 2021   |  |
| Amounts declared  | P 1,910,507,946   | P 1,337,220,837   | P 1,177,196,572   |  |
| Common  | 600,000           | 600,000           | 600,000           |  |
| Preferred   | P 1,911,107,946   | P 1,337,820,837   | P 1,177,796,572   |  |
| Dividends per share: Common Preferred                                   | P 0.06            | P 0.04            | P 0.04            |  |

### 28.5 Treasury Shares

This account also includes the Parent Company's common shares held and acquired by RHGI. The amount of treasury common shares aggregated to P2,699.2 million as at December 31, 2022.

The changes in market values of these shares held by RHGI, recognized as fair value gains or losses by the subsidiary, were eliminated in full and not recognized in the consolidated financial statements.

In 2022 and 2020, the Company has reissued 1,000,000 treasury shares as a result of exercise of the same number of stock options (see Note 28.6). There was no similar transaction in 2021.

A portion of the Parent Company's retained earnings is restricted for dividend declaration up to the cost of treasury shares as of the end of the reporting period.

### 28.6 ESOP

A total of P16.4 million, P10.2 million and P21.4 million share option benefits expense in 2022, 2021 and 2020, respectively, is recognized and presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.2).

### (a) Parent Company

In 2012, the Parent Company's BOD approved and the shareholders adopted an ESOP for the Parent Company's key executive officers.

The options shall generally vest on the 60<sup>th</sup> birthday of the option holder and may be exercised up to five years from the date of vesting of the option. The exercise price shall be at a 15% discount from the volume weighted average closing price of the Parent Company's shares for nine months immediately preceding the date of grant.

Pursuant to this ESOP, on November 6, 2012, the Parent Company granted share options to certain key executives to subscribe to 235.0 million common shares of the Parent Company, at an exercise price of P1.77 per share.

In 2013, additional share options were granted to certain key executives to subscribe to 20 million common shares of the Parent Company at an exercise price of P2.33 per share. Additional 40 million share options were granted in 2014 at an average exercise price of P3.00 per share. In 2019, additional 10 million share options were granted at an exercise price of P1.77. There were no additional share options granted in 2022, 2021 and 2020.

In 2021, 15.0 million share options were forfeited due to resignation of certain key executive officers, respectively. There was no forfeiture due to resignation in 2022 and 2020.

A total of 10.0 million, 10.0 million and 5.0 million share options have vested in 2022, 2021 and 2020, respectively.

A total of 1.0 million share options were exercised at a price of P1.77 per share both in 2022 and 2020. There was no similar transaction in 2021.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

| Option life                       | 6.08 to 30.17 years |
|-----------------------------------|---------------------|
| Share price at grant date         | P 2.54 to P 4.52    |
| Exercise price at grant date      | P 1.77 to P 3.23    |
| Fair value at grant date          | P 0.98 to P 2.15    |
| Average standard deviation of     |                     |
| share price return                | 10.98 %             |
| Average dividend yield            | 0.82 %              |
| Average risk-free investment rate | 3.93 %              |

The underlying expected volatility was determined by reference to historical date of the Parent Company's shares over a period of time consistent with the option life.

The Parent Company recognized a total of P16.4 million, P10.2 million and P21.4 million share-based executive compensation in 2022, 2021 and 2020, respectively, as part of Salaries and employee benefits and a corresponding credit in Retained Earnings (see Note 25.2).

### (b) GERI

In 2011, the BOD of GERI approved and the stockholders adopted an ESOP for its key executive officers.

Under the ESOP, GERI shall initially reserve for exercise of share options up to 500.0 million common shares of the GERI's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares. Share options may be granted within 10 years from the adoption of the ESOP and may be exercised within seven years from date of grant.

The options shall vest within three years from date of grant and the holder of an option may exercise only a third of the option at the end of each year of the three-year period. The exercise price shall be at a 15% discount from the volume weighted average closing price of the GERI's shares for twelve months immediately preceding the date of grant.

As of December 31, 2022, pursuant to this ESOP, GERI has granted the option to its key company executives to subscribe to 400.0 million shares of GERI. An option holder may exercise in whole or in part his vested option provided, that, an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. All 400.0 million options were fully vested as of December 31, 2019. However, none of these have been exercised yet by any of the option holders as of December 31, 2022.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

| Average option life          | 7 years          |
|------------------------------|------------------|
| Share price at grant date    | P1.02 to P2.10   |
| Exercise price at grant date | P1.00 to P1.93   |
| Fair value at grant date     | P0.24 to P2.27   |
| Standard deviation of        |                  |
| share price return           | 12.16% to 57.10% |
| Risk-free investment rate    | 2.14% to 2.59%   |

The underlying expected volatility was determined by reference to historical date of the GERI's shares over a period of time consistent with the option life.

There was no share-based compensation recognized in 2022, 2021 and 2020 since all the options fully vested as of December 31, 2019.

### 28.7 Perpetual Capital Securities

On April 11, 2018, the Group issued bonds amounting \$200.0 million. The bonds were issued with a nominal interest of 5.375% per annum and interest is payable semi-annually in arrears every April 11 and October 11. The bonds are currently listed in the SGX-ST. The financial instruments are treated as equity securities. These bonds may be voluntarily redeemed by the Parent Company on April 11, 2023 or on any distribution date thereafter [see Note 3.1(h)].

In 2021, the Group fully redeemed its perpetual capital securities for P9.8 billion resulting in a gain on redemption amounting to P484.3 million. The gain was directly credited to the consolidated retained earnings as presented in the 2021 consolidated statement of changes in equity.

### 28.8 Revaluation Reserves

The components and reconciliation of items of other comprehensive income presented in the consolidated statement of changes in equity at their aggregate amount under Revaluation Reserves account, are shown below and in the succeeding page.

| Financial<br>Assets at<br>FVOCI<br>(Note 9)   | Retirement<br>Benefit<br>Obligation<br>(Note 25.3)   | Translation Reserves (Note 2)  | Cross Currency Swaps (Note 30) | Equity Reserves (Note 1)  | Total   |
|---|--|--|--------------------------------|---|---|
| ( <u>P 1,144,152,392</u> )  | P 536,021,236  | ( <u>P 337,051,379</u> )   | ( <u>P 53,542,477</u> )        | P 8,626,592,277   | P 7,627,867,265   |
| ( 579,783,082)<br>( 2,057,533)  | 219,636,360<br>-<br>-<br>( 10,010,223)   | =  | -<br>-<br>91,147,190<br>-<br>- | -<br>-<br>-<br>-  | 219,636,360<br>( 579,783,082)<br>91,147,190<br>( 12,067,756)  |
| ( 581,840,615)  | 209,626,137  | 114,460,580  | 91,147,190                     | -   | ( 166,606,708)  |
| (581,840,615)   | ( <u>55,553,033</u> )<br><u>154,073,104</u>  | 77,512,458   | 91,147,190                     |   | ( <u>92,501,155</u> )<br>( <u>259,107,863</u> )   |
| ( <u>P1,725,993,007</u> )   | P 690,094,340  | ( <u>P_259,538,921</u> )   | P 37,604,713                   | P8,626,592,277  | P7,368,759,402  |
| ( <u>P 2,466,854,141</u> )  | P 272,676,077  | ( <u>P 393,248,156</u> )   | ( <u>P 253,255,979</u> )       | ( <u>P 861,828,431</u> )  | ( <u>P 3,702,510,630</u> )  |
| 1,347,392,142<br>( 24,690,393)<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 325,125,100<br>-<br>1,100,297<br>-<br>326,225,397<br>( 62,880,238)<br>263,345,159  | 20,926,197<br>47,027,439<br>67,953,636<br>(  | 199,713,502<br>                | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 325,125,100<br>1,347,392,142<br>199,713,502<br>( 23,590,096)<br>20,926,197<br>47,027,439<br>1,916,594,284<br>( 74,637,097)<br>1,841,957,187<br>9,488,420,708          |
| ( <u>P 1,144,152,392</u> )  | P 536,021,236  | ( <u>P 337,051,379</u> )   | ( <u>P 53,542,477</u> )        | P 8,626,592,277   | P 7,627,867,265   |
| ( <u>P 2,165,438,907</u> )  | P 17,362,375   | ( <u>P 382,828,958</u> )   | ( <u>P 108,506,018</u> )       | ( <u>P 861,828,431</u> )  | ( <u>P 3,501,239,939</u> )  |
| ( 323,225,082)<br>21,809,848<br>-<br>( 301,415,234)<br>( 301,415,234)<br>( <u>P 2,466,854,141</u> )                           | 354,133,354 - 5,945,816 1,474,538 - 361,553,708 ( 106,240,006)   | 4,465,371<br>( 10,419,198)   | (144,749,961)                  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 354,133,354<br>( 323,225,082)<br>( 144,749,961)<br>27,755,664<br>1,474,538<br>( 14,884,569)<br>( 99,496,056)<br>( 101,774,635)<br>( 201,270,691)<br>( P3,702,510,630) |
|   | Assets at FVOCI (Note 9) (P1,144,152,392) (579,783,082) (2,057,533) (581,840,615) (P1,725,993,007) (P2,466,854,141)  1,347,392,142 (24,690,393) -1,322,701,749 -1,332,701,749 -1,332,701,749 (P1,144,152,392) (P2,165,438,907) (323,225,082) -21,809,848 -301,415,234) (301,415,234) | Assets at FVOCI (Note 9)  (P1,144,152,392)  (P1,144,152,392)  (D1,144,152,392)  (D1,144,152,392)  (D1,144,152,393)  (D1,144,152,394)  (D1, | Assets at FYOCI                | Assets at FVOCI   Obligation   (Note 2)   | Assets at Proc.   Color   |

In 2021, MREIT offered and sold 949,837,500 shares or 37.51% ownership interest held by the Parent Company, through an initial public offering for P16.10 per share or P14.7 billion. The sale of shares did not result in Parent Company's loss of control over MREIT. The difference between the proportionate net book value and the consideration received amounting to P10.5 billion is credited to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

Also in 2021, the Parent Company acquired additional shares of PCMI and STLI for P2.0 billion and P1.8 million, respectively. The difference between the proportionate net book value and the consideration received of PCMI and STLI resulted in P1.1 billion debit and P29.6 million credit, respectively, to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

### 29. EARNINGS PER SHARE

EPS amounts were computed as follows:

|  |                 | 2022              |            | 2021                   |          | 2020           |
|--|-----------------|-------------------|------------|------------------------|----------|----------------|
| Net profit attributable to the<br>Parent Company's shareholders<br>Dividends on cumulative | P13,45          | 55,475,825        | P 1        | 3,434,466,763          | P        | 9,885,989,490  |
| preferred shares Series "A"  | (               | 600,000)          | (          | 600,000)               | (        | 600,000)       |
| Distribution to holders of perpetual securities  |                 |                   | (          | 151,963,438)           | (        | 535,258,625)   |
| Profit available to the Parent Company common shareholders                                 |                 | <u>4,875,825</u>  | <u>P 1</u> | 3,281,903,325          | <u>P</u> | 9,350,130,865  |
| Divided by weighted average number of outstanding common shares                            | <u>P 31,2</u> 4 | <u>11,230,149</u> | <u>P 3</u> | 31 <u>,447,978,960</u> | <u>P</u> | 31,662,256,883 |
| Basic EPS  | <u>P</u>        | 0.431             | <u>P</u>   | 0.422                  | <u>P</u> | 0.295          |
| Divided by weighted average number of outstanding common shares                            |                 |                   |            |                        | _        |                |
| and potential dilutive shares  | <u>P31,29</u>   | 7,654,542         | <u>P 3</u> | <u>81,544,782,959</u>  | <u>P</u> | 31,762,511,001 |
| Diluted EPS  | <u>P</u>        | 0.430             | <u>P</u>   | 0.421                  | <u>P</u> | 0.294          |

Unexercised share warrants have already expired; hence, were no longer included in the computation. In addition, the potentially dilutive outstanding share options totaling P232.5 million in 2022, 233.5 million in 2021, and 248.5 million in 2020 were also considered in the computations (see Note 28.6).

### 30. CROSS CURRENCY SWAPS

In 2017, the Parent Company entered into a cross currency swap agreement with a local bank. Under the agreement, the Parent Company will receive a total of \$98.87 million to be paid on a quarterly basis beginning March 2019 up to December 2022 plus interest based on three-month LIBOR plus a certain spread. In exchange, the Parent Company shall make fixed quarterly payments in Philippine peso plus a fixed interest of 4.91%. As of December 31, 2022, the Parent Company fully paid the cross currency swap agreement.

In 2019, another cross currency swap was also agreed upon with the same bank. The Parent Company shall receive \$95.62 million to be paid on a quarterly basis beginning December 2020 up to September 2024 plus interest based on three-month LIBOR plus a certain spread. The Parent Company shall make fixed quarterly payments in Philippine peso plus a fixed interest of 4.82%.

The Parent Company has designated the cross currency swaps as hedging instruments to hedge the risk in changes in cash flows of its loan denominated in U.S. dollar as an effect of changes in foreign currency exchange rates and interest rates [see Notes 15.1(a) and 15.1(k)].

The table below sets out information about the Group's hedging instruments and the related carrying amounts as of December 31:

|   | USD<br>Notional<br>Amount | Derivative Assets (Liabilities) |
|---|---------------------------|---------------------------------|
| 2022 Cash flow hedge – Cross currency swaps       | <u>\$ 41,834,003</u>      | <u>P 197,431,085</u>            |
| 2021<br>Cash flow hedge –<br>Cross currency swaps | \$ 90,457,35 <u>9</u>     | ( <u>P 147,793,407</u> )        |

The hedging instruments have a positive fair value of P197.4 million in 2022 and a negative fair value of P147.8 million in 2021. These are presented as Derivative assets under Other Current Assets in the 2022 consolidated statement of financial position (see Note 8) and as Derivative liabilities under Other Current Liabilities in the 2021 and 2020 consolidated statements of financial position (see Note 19). The Parent Company recognized a total of P91.1 million and P199.7 million unrealized gain on cash flow hedges in 2022 and 2021, respectively, and P144.7 million unrealized loss on cash flow hedges in 2020. These are presented as part of other comprehensive income in the consolidated statements of comprehensive income.

As of December 31, 2022, the Parent Company has assessed that the cross currency swaps designated as cash flow hedges will continue to be highly effective over the term of the agreement; hence, the Parent Company expects to continuously use hedge accounting on the hedging relationship of its cross currency swaps and on its interest-bearing loans.

### 31. COMMITMENTS AND CONTINGENCIES

### 31.1 Lease Commitments - Group as Lessor

The Group is subject to risk incidental to the operation of its office and commercial properties, which include, among others, changes in market rental rates, inability to renew leases upon lease expiration, and inability to collect rent from tenants due to bankruptcy or insolvency of tenants. Majority of the Group's revenue from rental properties are derived from commercial and BPO-based tenants. If the expected growth, particularly from BPO-based tenants, does not meet management's expectations, or in the case of commercial tenants more stringent health measures are imposed resulting to further temporary or permanent closures of commercial establishments, the Group may not be able to lease their properties in a timely manner or collect rent at profitable rates.

To mitigate these risks, tenants pay security deposits and advance rent equal to three to six months' rent, which are forfeited in case a tenant pre-terminates without prior notice or before the expiry of lease term without cause. In addition, tenants are usually required to pay the monthly rent in advance on a monthly basis, without need of further demand. Security deposits and advance rent are presented as part of Unearned income under Other Current Liabilities and Deferred rent under Other Non-current Liabilities in the consolidated statements of financial position (see Note 19).

### (a) Operating Leases

The Group is a lessor under several non-cancellable operating leases covering office, commercial and properties for a period of two to ten years with annual escalation rates of 5% to 10% (see Note 12).

Future minimum lease receivables under these agreements are as follows:

|  | 2022             | 2021              | 2020             |
|--|------------------|-------------------|------------------|
| Within one year<br>After one year but not      | P 16,954,000,233 | P 15,346,826,374  | P 12,632,761,053 |
| more than two years                            | 18,969,350,475   | 19,794,874,132    | 20,521,928,927   |
| After two years but not more than three years  | 20,073,548,227   | 20,409,706,265    | 21,458,334,550   |
| After three years but not more than four years | 20,902,530,811   | 22,140,397,894    | 23,144,750,760   |
| After four years but not more than five years  | 22,417,321,069   | 22,902,976,810    | 25,236,915,271   |
| More than five years                           | 28,155,620,943   | 28,951,568,529    | 29,407,145,172   |
|  | P127,472,371,758 | P 129,546,350,004 | P132,401,835,733 |

### (b) Finance Lease

In 2019, the Group, through GERI, subleased its development rights over the undivided portions of a land co-terminus with the term of its head lease. Finance lease receivable arising from the transaction is presented as part Trade and Other Receivables account in the consolidated statements of financial position (see Note 6). Interest income on the finance lease amounted to P38.4 million, P42.1 million and P45.5 million in 2022, 2021 and 2020, respectively, and is presented as part of Interest and Other Income account in the consolidated statements of income.

The maturity analysis of finance lease receivable at December 31 is as follows:

|  | <u>Le</u> | ase Collection | Int        | erest Income | P        | Net<br>resent Value |
|--|-----------|----------------|------------|--------------|----------|---------------------|
| 2022   |           |                |            |              |          |                     |
| Within one year                                | P         | 146,533,703    | (P         | 34,355,508)  | P        | 112,178,195         |
| After one year but not more than two years     |           | 89,346,871     | (          | 29,909,018)  |          | 59,437,853          |
| After two years but not more than three years  |           | 90,014,054     | (          | 25,047,216)  |          | 64,966,838          |
| After three years but not more than four years |           | 26,281,499     | (          | 24,407,402)  |          | 1,874,097           |
| After four years but not more than five years  |           | 24,301,659     | (          | 24,373,209)  | (        | 71,550)             |
| More than five years                           |           | 654,848,489    | <u>(</u>   | 344,409,554) |          | 310,438,935         |
|  | P         | 1,031,326,275  | ( <u>P</u> | 482,501,907) | <u>P</u> | 548,824,368         |

|                           | L | ease Collection | In         | terest Income        | _ | Present Value |
|---------------------------|---|-----------------|------------|----------------------|---|---------------|
| 2021                      |   |                 |            |                      |   |               |
| Within one year           | P | 88,070,235      | (P         | 38,419,379)          | P | 49,650,856    |
| After one year but not    |   |                 |            |                      |   |               |
| more than two years       |   | 88,699,119      | (          | 34,355,507)          |   | 54,343,612    |
| After two years but not   |   |                 |            |                      |   |               |
| more than three years     |   | 89,346,871      | (          | 29,909,018)          |   | 59,437,853    |
| After three years but not |   |                 |            |                      |   |               |
| more than four years      |   | 90,014,054      | (          | 25,047,216)          |   | 64,966,838    |
| After four years but not  |   |                 |            |                      |   |               |
| more than five years      |   | 58,545,847      | (          | 24,407,402)          |   | 34,138,445    |
| More than five years      | _ | 679,150,148     | (          | <u>368,782,763</u> ) |   | 310,367,385   |
|                           |   |                 |            |                      |   |               |
|                           | P | 1,093,826,274   | ( <u>P</u> | <u>520,921,285</u> ) | Р | 572,904,989   |

### 31.2 Continuing Impact of COVID-19 Pandemic on the Group's Business

The COVID-19 pandemic began to spread in the Philippines in early March 2020, and its impact has continued until the date of the approval of these financial statements. In 2022, the country's economic condition improved because of resumption of local and international travels as well as the easing of health restrictions brought about by the pandemic. Demand and supply have gradually returned to pre-pandemic levels. As a result, the impact of the COVID-19 pandemic to the Group has been lessened, and the Group's operations are already nearing the pre-pandemic levels.

Management will continue to take actions to continually improve the operations as the need arises. Based on the foregoing improvements, management expects that the Group will continue to report positive results of operations and will remain liquid to meet current obligations as they near maturity. Moreover, management is taking an optimistic stance in the Group's ability to sustain its growth momentum even amid concerns on the effects of the pandemic.

### 31.3 Others

As at December 31, 2022 and 2021, the Group has unused long-term credit facilities amounting to P30.0 billion and P16.8 billion, respectively. In addition, the Group is committed to certain project and capital expenditures as disclosed in Note 4.4. There are other commitments and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the consolidated financial statements. The management of the Group is of the opinion that losses, if any, from these items will not have any material effect on its consolidated financial statements.

### 32. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has various financial instruments such as cash and cash equivalents, financial assets at FVOCI, interest-bearing loans and borrowings, bonds payable, trade receivables and payables which arise directly from the Group's business operations. The financial liabilities were issued to raise funds for the Group's capital expenditures. The Group does not actively engage in the trading of financial assets for speculative purposes.

### 32.1 Foreign Currency Sensitivity

Most of the Group's transactions are carried out in Philippine peso, its functional currency. Exposures to currency exchange rates arise mainly from the Group's U.S. dollar-denominated cash and cash equivalents, loans and bonds payable, which have been used to fund new projects and to refinance certain indebtedness for general corporate purposes.

As of December 31, 2022 and 2021, net foreign currency-denominated financial liabilities in U.S. dollar, translated into Philippine Peso at the closing rate, amounted to P27.9 billion and P29.1 billion, respectively.

Management assessed that the reasonably possible change in exchange rates of Philippine Peso to U.S. dollar, based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at 68% confidence level is 6.29% and 4.11% in 2022 and 2021, respectively. If the exchange rate increased or decreased by such percentages, the profit before tax in 2022 and 2021 would have changed by P1,609.0 million and P1,006.7 million, respectively.

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions and mainly affect consolidated profit or loss of the Group. There are no material exposures on foreign exchange rate that affect the Group's consolidated other comprehensive income. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

### 32.2 Interest Rate Sensitivity

The Group interest risk management policy is to minimize interest rate cash flow risk exposures to changes in interest rates. The Group maintains a debt portfolio unit of both fixed and floating interest rates. Most long-term borrowings are subject to fixed interest rate while other financial assets subject to variable interest rates.

The Group's ratio of fixed to floating rate debt stood at 1.44:1.00 and 1.68:1.00 as of December 31, 2022 and 2021, respectively.

The sensitivity of the consolidated net results in 2022 and 2021 to a reasonably possible change of 1.0% in floating rates is P364.8 million and P303.1 million, respectively. The sensitivity of the consolidated equity in 2022 and 2021 to a reasonably possible change of 1.0% in floating rates is P273.6 million and P227.3 million, respectively. The calculations are based on the Group's financial instruments held at each reporting date. All other variables are held constant.

### 32.3 Credit Risk

The Group's credit risk is attributable to trade receivables, rental receivables and other financial assets. The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of rentals, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets and contract assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to consolidated financial statements), as summarized below.

| -                            | Notes | 2022                 | 2021             |
|------------------------------|-------|----------------------|------------------|
| Cash and cash equivalents    | 5     | P 27,754,568,446     | P 43,794,605,919 |
| Trade receivables            | 6     | 35,581,092,269       | 25,554,518,598   |
| Rent receivables             | 6     | 5,245,485,618        | 6,848,362,991    |
| Other receivables            | 6     | 9,736,405,449        | 10,018,186,032   |
| Advances to associates       |       |                      |                  |
| and other related parties    | 6     | 6,378,875,057        | 4,551,587,462    |
| Contract assets              | 20.2  | 19,619,923,773       | 19,922,247,362   |
| Guarantee and other deposits | 14    | <u>1,050,101,840</u> | 877,329,410      |
| -                            |       |                      |                  |
|                              |       | P105,366,452,452     | P111,566,837,774 |

### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

### (b) Trade and Other Receivables

The Parent Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables.

To measure the expected credit losses, trade receivables and other receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets). The other receivables relate to receivables from both third and related parties other than trade receivables and have substantially the same risk characteristics as the trade receivables. The Parent Company has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the other assets.

The expected loss rates are based on the payment profiles of sales over a period of 36 months before December 31, 2022, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group identifies headline inflation rate and bank lending rate to be the most relevant factors and accordingly adjusts the historical loss rates based on expected changes in these factors. The total loss allowance based on the provision matrix is P761.6 million and P773.8 million as of December 31, 2022 and 2021, respectively.

The Group considers credit enhancements in determining the expected credit loss. Trade receivables from real estate sales are collateralized by the real properties sold while rental receivables are secured to the extent of advanced rental and security deposits received from lessees. Further, customers are typically required to issue post-dated checks, which provide additional credit enhancement. The estimated fair value of collateral and other security enhancements held against trade receivables are presented in the succeeding page.

|   | Gross<br>Maximum<br>Exposure                        | Fair<br>Value of<br>Collaterals                      | Net<br>Exposure |
|---|---|--|-----------------|
| 2022 Real estate sales receivables Contract assets Rental receivables | P 35,581,092,269<br>19,619,923,773<br>5,245,485,618 | P 54,507,205,178<br>34,329,119,184<br>26,120,508,183 | P               |
|   | P 60,446,501,660                                    | <u>P 114,956,832,545</u>                             | <u>P</u> -      |
| 2021 Real estate sales receivables Contract assets Rental receivables | P 25,554,518,598<br>19,922,247,362<br>6,848,362,991 | P 47,366,699,973<br>39,245,568,476<br>6,868,267,197  | P               |
|   | P 52,325,128,951                                    | P 93,480,535,646                                     | <u>P - </u>     |

Some of the unimpaired trade receivables and other receivables, which are mostly related to real estate sales, are past due as at the end of the reporting period and are presented below.

|                            | 2022                    | 2021             |
|----------------------------|-------------------------|------------------|
| Current (not past due)     | P 53,887,281,080        | P 43,932,107,669 |
| Past due but not impaired: |                         |                  |
| More than one month        |                         |                  |
| but not more than 3 months | 954,754,703             | 974,190,192      |
| More than 3 months but     |                         |                  |
| not more than 6 months     | 586,514,889             | 548,006,308      |
| More than 6 months but     |                         |                  |
| not more than one year     | 880,683,667             | 819,948,803      |
| More than one year         | 632,624,054             | 698,402,110      |
|                            |                         |                  |
|                            | <u>P 56,941,858,393</u> | P 46,972,655,082 |

### (c) Advances to Associates and Other Related Parties

ECL for advances to associates, and other related parties, and other trade receivables from related parties, are measured and recognized using the liquidity approach. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Parent Company does not consider any significant risks in the advances to related parties as these are entities whose credit risks for liquid funds are considered negligible, have committed to financially support these related parties as part of AGI's long-term corporate strategy. As of December 31, 2022 and 2021, impairment allowance is not material.

### (d) Guarantee and Other Deposits

The credit risk for guarantee and other deposits is considered negligible as the Group has ongoing transactions with the counterparties and the latter are considered to be with sound financial condition and sufficient liquidity.

### 32.4 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2022 and 2021, the Group's financial liabilities have contractual maturities which are presented below.

|  | Notes |   | Within<br>1 Year | - | 1 to 5<br>Years |   | More than<br>5 Years |
|--|-------|---|------------------|---|-----------------|---|----------------------|
| 2022:                                  |       |   |                  |   |                 |   |                      |
| Interest-bearing loans and borrowings* | 15    | P | 13,998,449,902   | P | 31,701,384,571  | P | 10,023,845,002       |
| Trade and other payables               | 17    |   | 23,874,659,281   |   | -               |   | =                    |
| Bonds and notes payable*               | 16    |   | 15,524,839,931   |   | 35,204,540,481  |   | =                    |
| Advances from other related parties    | 27.3  |   | 2,126,611,006    |   | -               |   | -                    |
| Subscription payable                   | 19    |   | 1,114,665,008    |   | -               |   | -                    |
| Other liabilities                      | 19    |   | 2,077,980,412    |   | 1,676,303,061   | _ |                      |
|  |       | P | 58,717,205,540   | P | 68,582,228,113  | P | 10,023,845,002       |
| 2021:                                  |       |   |                  |   |                 |   |                      |
| Interest-bearing loans and borrowings* | 15    | P | 13,774,904,323   | Р | 32,538,000,744  | Р | 10,235,411,126       |
| Trade and other payables               | 17    |   | 22,593,431,337   |   |                 |   |                      |
| Bonds and notes payable*               | 16    |   | 1,846,322,250    |   | 28,001,900,250  |   | 17,506,119,750       |
| Redeemable preferred shares*           | 18    |   | 251,597,580      |   | -               |   | -                    |
| Advances from other related parties    | 27.3  |   | 3,243,336,539    |   | -               |   | -                    |
| Subscription payable                   | 19    |   | 1,114,665,008    |   | -               |   | -                    |
| Other liabilities                      | 19    | _ | 2,632,525,561    | _ | 2,144,942,479   | _ |                      |
|  |       | P | 45,456,782,590   | P | 62,684,843,473  | P | 27,741,530,876       |

<sup>\*</sup>Inclusive of future interest costs

The contractual maturities in the above reflect the gross cash flows, which may differ from the carrying values of the liabilities at the reporting dates.

### 32.5 Other Price Risk Sensitivity

The Group's market price risk arises from its financial assets carried at fair value. It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

For equity securities listed in the Philippines, the observed volatility rates of the fair values of the Group's investments held at fair value is determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. Their impact on the Group's consolidated net profit and consolidated equity as at December 31, 2022 and 2021 are summarized in the succeeding page.

|   | Observed _           |   | Impact on E                   | quity                      |
|---|----------------------|---|-------------------------------|----------------------------|
|   | Volatility Rates     |   | Increase                      | Decrease                   |
| 2022 Investment in equity securities: Holding company Manufacturing | +/-6.41%<br>+/-7.55% | P | 90,320,305 (P<br>68,653,600 ( | 90,320,305)<br>68,653,600) |
| 2021  |                      |   |                               |                            |
| Investment in equity securities: Holding company                    | +/-5.98%             | Р | 64,836,746 (P                 | 64,836,746)                |
| Manufacturing   | +/-6.96%             | - | 63,977,136 (                  | 63,977,136)                |

The investments in listed equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

The Group is also exposed to other price risk in respect of its derivative financial assets and liabilities arising from foreign exchange margins trading spot and forward, and interest rate changes. These financial instruments will continue to be measured at fair value based on net present value computation.

# 33. CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### 33.1 Carrying Amounts and Fair Values by Category

The carrying values and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

|                                     |         | 2022  | 2021   |  |  |
|-------------------------------------|---------|---|--|--|--|
|                                     | Notes   | Carrying Values Fair Values                       | Carrying Values Fair Values                      |  |  |
| Financial Assets                    |         |   |  |  |  |
| At amortized costs:                 |         |   |  |  |  |
| Cash and cash equivalents           | 5       | P 27,754,568,446 P 27,754,568,446                 | P 43,794,605,919 P 43,794,605,919                |  |  |
| Trade and other receivables – net   | 6, 27.2 | 56,941,858,393 56,478,631,731                     | 46,972,655,082 47,357,915,588                    |  |  |
| Guarantee and other deposits        | 14      | 1,050,101,840 1,050,101,840                       |  |  |  |
|                                     |         | P 85,746,528,679 P 85,283,302,017                 | P 91,644,590,411 P 92,029,850,917                |  |  |
|                                     |         | F 85,740,528,079 F 85,283,302,017                 | <u>P 91,644,590,411</u> <u>P 92,029,850,917</u>  |  |  |
| Financial assets at FVTPL –         |         |   |  |  |  |
| Derivative assets                   | 9       | <u>P 197,431,085</u> <u>P 197,431,085</u>         | <u>P</u> - <u>P</u> -                            |  |  |
| Financial assets at FVOCI –         |         |   |  |  |  |
| Equity securities                   | 9       | <u>P 5,253,799,848</u> <u>P 5,253,799,848</u>     | <u>P 5,760,368,447</u> <u>P 5,760,368,447</u>    |  |  |
| Financial Liabilities               |         |   |  |  |  |
| At amortized costs:                 |         |   |  |  |  |
| Interest-bearing                    |         |   |  |  |  |
| loans and borrowings                | 15      | P 49,658,496,220 P 48,867,760,656                 | P 51,649,704,598 P 51,056,234,787                |  |  |
| Bonds and notes payable             | 16      | 45,239,075,510 44,796,324,832                     | 41,982,042,246 42,567,948,736                    |  |  |
| Trade and other payables            | 17      | 24,158,766,211 23,874,659,281                     | 22,593,431,337 22,593,431,337                    |  |  |
| Advances from other related parties | 27.3    | 2,126,611,006 2,126,611,006                       | 3,243,336,539 3,243,336,539                      |  |  |
| Subscription payable                | 19      | 1,114,665,008 1,114,665,008                       | 1,114,665,008 1,114,665,008                      |  |  |
| Redeemable preferred shares         | 18      |   | 251,597,580 251,597,580                          |  |  |
| Other liabilities                   | 19      | 3,754,283,473 3,754,283,473                       | 4,777,468,040 4,777,468,040                      |  |  |
|                                     |         | <u>P 126,051,897,428</u> <u>P 124,534,304,256</u> | <u>P 125,612,245,348</u> <u>P125,604,682,027</u> |  |  |
| Financial liabilities at FVTPL –    |         |   |  |  |  |
| Derivative liabilities              | 19, 30  | <u>P - P - </u>                                   | <u>P 147,793,407</u> <u>P 147,793,407</u>        |  |  |

See Notes 2.5, 2.6 and 2.11 for a description of the accounting policies for each category of financial instrument. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 32.

### 33.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set-off financial instruments in 2022 and 2021 and does not have relevant offsetting arrangements, except as disclosed in Notes 27.2 and 27.3. Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and shareholders. As such, the Group's outstanding receivables from and payables to the same related parties can be potentially offset to the extent of their corresponding outstanding balances. Further, certain trade receivables with carrying amount of P0.9 billion and P1.4 billion as of December 31, 2022 and 2021, respectively, were assigned on a with-recourse basis which may be offset against the related outstanding borrowings from local banks of the same amounts [see Note 15.3(h)].

### 34. FAIR VALUE MEASUREMENT AND DISCLOSURES

### 34.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Parent Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

### 34.2 Financial Instruments Measurement at Fair Value

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statements of financial position on a recurring basis as at December 31, 2022 and 2021 (see Notes 9 and 30).

|   | Level 1         | Level 2              | Level 3               | Total                          |
|---|-----------------|----------------------|-----------------------|--------------------------------|
| 2022 Financial assets — Equity securities Derivatives | P 3,102,154,694 | P - 197,431,085      | P2,151,645,154        | P 5,253,799,848<br>197,431,085 |
|   | P 3,102,154,694 | <u>P 197,431,085</u> | P2,151,645,154        | P5,451,230,933                 |
| 2021<br>Financial assets –<br>Equity securities       | P 3,098,501,606 | <u>p</u> _           | <u>P2,661,866,841</u> | <u>P 5,760,368,447</u>         |
| Financial liability –<br>Derivatives                  | <u>p</u>        | <u>P 147,793,407</u> | <u>P</u> -            | <u>P 147,793,407</u>           |

Described below are the information about how the fair values of the Group's classes of financial assets are determined.

### (a) Equity Securities

As at December 31, 2022 and 2021, instruments included in Level 1 comprise equity securities classified as financial assets at FVOCI. These securities were valued based on their market prices quoted in the PSE at the end of each reporting period.

In 2022 and 2021, the fair value of these equity securities is determined using discounted cash flows valuation technique with discount rate of 8.9% and 6.9% in 2022 and 2021, respectively, and growth rate of 3.0% and 3.6% in 2022 and 2021, respectively. The forecasted annual net cash flows were also derived by taking into consideration the market conditions, economic factors, and historical performance and future projects of the investee company.

A reconciliation of the carrying amounts of Level 3 FVOCI equity securities at the beginning and end of 2022 and 2021 is shown below.

|   | 2022                                      | 2021                           |
|---|---|--------------------------------|
| Balance at beginning of year<br>Fair value gains (losses) | P 2,661,866,841<br>( <u>505,694,707</u> ) | P 2,272,177,173<br>389,689,668 |
| Balance at end of year                                    | <u>P 2,156,172,134</u>                    | <u>P 2,661,866,841</u>         |

The Group recognized P258.5 million fair value losses and P957.7 million fair value gains in 2022 and 2021, respectively, on the Level 1 equity securities. For the Level 3 equity securities, the Group recognized P505.7 million fair value losses and P389.7 million fair value gains in 2022 and 2021, respectively (see Notes 9 and 28.8).

### (b) Derivatives

The fair value of derivative financial instruments, related to the cross currency swaps, is measured at inputs other than quoted prices that are indirectly observable for the financial instruments and are categorized within Level 2 (see Note 30). The fair value is determined through valuation techniques using the net present value computation. The future principal and interest receipts and payments are discounted using readily observable reference rates at the date of valuation. The resulting net present value is translated into Philippine peso using the U.S. dollar exchange rate at the date of valuation to arrive at the fair value of the derivative financial instruments.

## 34.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Group's financial assets which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed include cash and cash equivalents, which are categorized as Level 1, and trade and other receivables – net, and guarantee and other deposits which are categorized as Level 3. Financial liabilities which are not measured at fair value but for which fair value is disclosed pertain bonds payable, which are categorized as Level 1, and interest-bearing loans and borrowings, redeemable preferred shares, trade and other payables and advances from their related parties which are categorized as Level 3.

The fair value of the Group's debt securities which consist of corporate bonds is estimated by reference to quoted bid price in active market at the end of the reporting period and is categorized within Level 1.

For financial assets with fair values included in Level 1, management considers that the carrying amounts of these financial instruments approximate their fair values due to their short-term duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data. Further, management considers that the carrying amounts of these financial instruments approximate their fair values as the effect of discounting is insignificant.

## 34.4 Fair Value of Investment Properties Measured at Cost for which Fair Value is Disclosed

The fair value of the Group's investment properties earning rental income was determined through discounted cash flows valuation technique. The Group uses assumption that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties through appraisals by independent valuation specialists using market–based valuation approach where prices of comparable properties are adequate for specific market factors such as location and condition of the property.

As at December 31, 2022 and 2021, the fair value of the Group's investment properties is classified within Level 3 of the fair value hierarchy. The Level 3 fair value of the investment properties was determined using the income approach which is performed with values derived using a discounted cash flow model. The income approach uses future free cash flow projections and discounts them to arrive at a present value. The discount rate is based on the level of risk of the business opportunity and costs of capital. The most significant inputs into this valuation approach are the estimated expected future annual cash inflow and outgoing expenses, anticipated increase in market rental, discount rate and terminal capitalization rate.

There were no transfers into or out of Level 3 fair value hierarchy in 2022 and 2021. The reconciliation of the carrying amount of investment properties included in Level 3 is presented in Note 12.

### 35. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objective is to ensure its ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. It monitors capital using the debt-to-equity ratio using amounts of contracted borrowings versus total equity. Capital for the reporting periods under review is summarized as follows:

|  | 2022                               | 2021                               |
|--|------------------------------------|------------------------------------|
| Interest-bearing loans and borrowings<br>Bonds and notes payable | P 49,658,496,220<br>45,239,075,510 | P 51,649,704,598<br>41,982,042,246 |
|  | P 94,897,571,730                   | <u>P 93,631,746,844</u>            |
| Total equity   | P 241,020,522,952                  | <u>P229,703,990,947</u>            |
| Debt-to-equity ratio   | 0.39:1:00                          | 0.41:1.00                          |

The Group has complied with its covenant obligations, including maintaining the required debt-to-equity ratio for the years presented above.

## 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Group's liabilities arising from financing activities, which includes both cash and non-cash changes.

|  | Interest-bearing<br>Loans and<br>Borrowings<br>(See Note 15) | Bonds and<br>Notes Payable<br>(See Note 16) | Lease<br>Liabilities<br>(See Note 19) | Advances from<br>Associates<br>and Other<br>Related Parties<br>(See Note 27) | Total              |
|--|--|---|---------------------------------------|--|--------------------|
| Balance as of January 1, 2022              | P51,649,704,598  | P41,982,042,246                             | P 589,572,800                         | P 3,243,336,539  | P97,464,656,183    |
| Net cash flows:                            |  |   |                                       |  |                    |
| Proceeds                                   | 10,522,520,857   | -   | -                                     | 1,317,261,209  | 11,839,772,065     |
| Repayments                                 | ( 12,451,825,598 )   | -   | ( 23,479,830 )                        | ( 2,433,986,742 )  | ( 14,845,900,050 ) |
| Non-cash financing activities:             |  |   |                                       |  |                    |
| Foreign currency exchange                  | ( 140,784,867 )  | 3,167,315,697                               | 15,330,995                            | -  | 3,032,828,736      |
| Amortization of debt issue cost            | 78,881,230   | 89,717,567                                  | -                                     | -  | 104,202,756        |
| Additional lease liabilities               |  | -   | -                                     | -  |                    |
| Interest amortization on                   |  |   | 20, 222, 215                          |  | 20.075.002         |
| lease liabilities                          |  |   | 29,322,315                            |  | 30,965,903         |
| Balance as of December 31, 2022            | P49,658,496,220  | P45,239,075,510                             | P 610,746,280                         | P 2,126,611,006  | P97,634,929,016    |
| Balance as of January 1, 2021              | P45,578,166,417  | P40,282,855,986                             | P 587,616,971                         | P 2,683,950,114  | P89,132,589,488    |
| Net cash flows:                            |  |   |                                       |  |                    |
| Proceeds                                   | 26,643,083,897   | -   | -                                     | 608,170,119  | 27,251,254,016     |
| Repayments                                 | ( 20,982,065,248 )   | =   | ( 29,570,421 )                        | ( 48,783,694 )   | ( 21,060,419,363)  |
| Non-cash financing activities:             |  |   |                                       |  |                    |
| Foreign currency exchange                  | 410,519,532  | 1,617,763,016                               | 7,570,126                             | -  | 2,035,852,674      |
| Amortization of debt issue cost            | -  | 81,423,244                                  | -                                     | -  | 81,423,244         |
| Additional lease liabilities               |  | -   | 3,560,977                             | -  | 3,560,977          |
| Interest amortization on                   |  |   | 20.054.552                            |  | 20.057.552         |
| lease liabilities                          | =  | =   | 38,956,553                            | =  | 38,956,553         |
| Derecognition                              |  |   | (18,561,406)                          | <del></del>  | (18,561,406 )      |
| Balance as of December 31, 2021            | P51,649,704,598  | P41,982,042,246                             | <u>P 589,572,800</u>                  | P 3,243,336,539  | P97,464,656,183    |
| Balance as of January 1, 2020              | P51,256,475,989  | P24,623,883,690                             | P 653,588,108                         | P 2,914,882,801  | P79,448,830,588    |
| Net cash flows:                            | , , ,  |   |                                       |  |                    |
| Proceeds                                   | 7,800,000,000  | 16,692,935,192                              | -                                     | 24,157,233   | 24,517,092,425     |
| Repayments                                 | ( 13,107,450,229 )   | -   | ( 40,815,130 )                        | ( 255,089,920 )  | (13,403,355,279)   |
| Non-cash financing activities:             |  |   |                                       |  |                    |
| Foreign currency exchange                  | ( 370,859,343 )  | . , , , ,                                   | 8,923,035 )                           | -  | ( 1,456,919,638 )  |
| Amortization of debt issue cost            | =  | 43,174,364                                  | <del>-</del>                          | -  | 43,174,364         |
| Offset from finance lease receivables      | =  | =   | ( 93,931,898 )                        |  | ( 93,931,898 )     |
| Additional lease liabilities               | -  | -   | 36,791,892                            | -  | 36,791,892         |
| Interest amortization on lease liabilities |  |   | 40,907,034                            | <u> </u>   | 40,907,034         |
| Balance as of December 31, 2020            | P45,578,166,417  | P40,282,855,986                             | P 587,616,971                         | P 2,683,950,114  | P89,132,589,488    |

### 37. OTHER MATTER

The Parent Company was awarded a certificate of registration under ISO 9001:1994 on November 26, 1999 by Certification International Philippines, Inc. which was upgraded to ISO 9001:2000 and ISO 9001:2008 series on November 21, 2002 and November 25, 2011, respectively.

Effective December 18, 2017, the Parent Company has upgraded its Certification to ISO 9001:2015 for its quality management system. The scope of the certification covers all areas of the Parent Company's real estate development and marketing. Among others, the Parent Company is required to undergo surveillance audits every six months and a re-assessment audit every 3 years.



### FOR SEC FILING

Consolidated Financial Statements and Independent Auditors' Report

Megaworld Corporation and Subsidiaries

December 31, 2023, 2022 and 2021



### **Report of Independent Auditors**

Punongbayan & Araullo

20<sup>th</sup> Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 8988 2288

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.) 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue Uptown Bonifacio, Taguig City

### **Opinion**

We have audited the consolidated financial statements of Megaworld Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2023 and 2022, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2023 and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements are prepared in all material respects, in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) and described in Note 2 to the consolidated financial statements.

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



### Emphasis of Matter

We draw attention to Note 2 to the consolidated financial statements, which indicates that the consolidated financial statements have been prepared in accordance with PFRS, as modified by the financial reporting reliefs issued and approved by the SEC. The qualitative impact of the financial reporting reliefs on the consolidated financial statements are disclosed in Note 2 to the consolidated financial statements. Our opinion is not modified in respect of this matter.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### (a) Revenue Recognition on Real Estate Sales and Determination of Related Costs

#### Description of the Matter

The Group's revenue recognition process, policies and procedures on real estate sales are significant to our audit because these involve the application of significant judgment and estimation. In addition, real estate sales and cost of real estate sales amounted to P42.7 billion or 60.9% of consolidated Revenues and Income and P21.6 billion or 42.6% of consolidated Costs and Expenses, respectively, for the year ended December 31, 2023. The areas affected by revenue recognition, which requires significant judgments and estimates, include determining when a contract will qualify for revenue recognition, measuring the progress of the development of real estate projects which defines the amount of revenue to be recognized and determining the amount of actual costs incurred as cost of real estate sales. These areas were significant to our audit as an error in application of judgments and estimates could cause a material misstatement in the consolidated financial statements.

The Group's policy for revenue recognition on real estate sales are more fully described in Note 2 to the consolidated financial statements. The significant judgments applied and estimates used by management related to revenue recognition are more fully described in Note 3 to the consolidated financial statements. The breakdown of real estate sales and costs of real estate sales are also disclosed in Notes 20 and 21, respectively, to the consolidated financial statements.

How the Matter was Addressed in the Audit

We obtained an understanding of the revenue recognition policy regarding real estate sales transactions and the related significant business processes of the Group.



Our procedures in testing the appropriateness and proper application of the Group's revenue recognition policy and process include tests of design and operating effectiveness of relevant controls over revenue generation and recognition, as well as tests of information technology (IT) general and application controls. We also performed tests of details to ascertain accuracy and occurrence of revenue recognized through examination of real estate sales contracts and other relevant supporting documents of the samples selected and performed overall analytical review of actual results.

As part of our test of compliance with revenue recognition criteria, we tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behavior.

Relative to the Group's measurement of progress towards complete satisfaction of performance obligation using the input method, we have tested the progress reported for the year in reference to the actual costs incurred relative to the total budgeted project development costs. Our procedures include test of controls over recognition and allocation of costs per project and direct examination of supporting documents. We have also performed physical inspection of selected projects under development to assess if the completion based on costs is not inconsistent with the physical completion of the project. In testing the reasonableness of budgetary estimates, we have ascertained the qualification of projects engineers who prepared the budgets and reviewed the actual performance of completed projects with reference of their budgeted costs.

In relation to cost of real estate sales, we obtained an understanding of the Group's cost accumulation process and performed tests of design and operating effectiveness of controls over cost recognition and measurement, including IT general and application controls. On a sampling basis, we traced costs accumulated to supporting documents such as invoices and accomplishment reports from the contractors and official receipts.

### (b) Consolidation Process

### Description of the Matter

The Group's consolidated financial statements comprise the financial statements of Megaworld Corporation and its subsidiaries, as enumerated in Note 1 to the consolidated financial statements, after the elimination of material intercompany transactions. The Group's consolidation process is significant to our audit because of the complexity of the process. It involves identifying and eliminating voluminous intercompany transactions to properly reflect realization of profits and measurement of controlling and non-controlling interests.

The Group's policy on consolidation process is more fully described in Note 2 to the consolidated financial statements.

### How the Matter was Addressed in the Audit

We obtained understanding of the Group structure and its consolidation process including the procedures for identifying intercompany transactions and reconciling intercompany balances. We tested significant consolidation adjustments which include elimination of intercompany revenues, expenses, receivables, payables and investments, reversal of unrealized fair value adjustments on intercompany investments, and recognition of equity transactions to measure non-controlling interest.



### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2023 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, as modified by the financial reporting reliefs issued and approved by the SEC, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audits resulting in this independent auditors' report is John Endel S. Mata.

### **PUNONGBAYAN & ARAULLO**

By: John Endel S. Mata

Partner

CPA Reg. No. 0121347
TIN 257-622-627
PTR No. 10076144, January 3, 2024, Makati City
SEC Group A Accreditation
Partner - No. 121347-SEC (until financial period 2023)
Firm - No. 0002 (until financial period 2024)
BIR AN 08-002551-040-2023 (until Jan. 24, 2026)

Firm's BOA/PRC Cert. of Reg. No. 0002 (until Aug. 27, 2024)

February 26, 2024

(A Subsidiary of Alliance Global Group, Inc.)

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

### **DECEMBER 31, 2023 AND 2022**

(Amounts in Philippine Pesos)

|  | Notes | 2023              | 2022              |
|--|-------|-------------------|-------------------|
| <u>ASSETS</u>                              |       |                   |                   |
| CURRENT ASSETS                             |       |                   |                   |
| Cash and cash equivalents                  | 5     | P 25,115,017,234  | P 27,754,568,446  |
| Trade and other receivables - net          | 6     | 35,926,522,343    | 35,906,287,222    |
| Contract assets                            | 20    | 16,725,717,102    | 13,613,227,726    |
| Inventories                                | 7     | 134,493,092,091   | 123,451,306,761   |
| Advances to contractors and suppliers      |       | 12,796,034,554    | 13,224,995,447    |
| Prepayments and other current assets       | 8     | 13,580,396,977    | 10,365,034,100    |
| Total Current Assets                       |       | 238,636,780,301   | 224,315,419,702   |
| NON-CURRENT ASSETS                         |       |                   |                   |
| Trade and other receivables - net          | 6     | 28,758,158,409    | 21,035,571,171    |
| Contract assets                            | 20    | 8,995,733,228     | 6,006,696,047     |
| Advances to contractors and suppliers      |       | 1,796,688,120     | 2,112,862,719     |
| Advances to landowners and joint operators | 10    | 8,160,417,609     | 7,896,413,808     |
| Financial assets at fair value through     |       |                   |                   |
| other comprehensive income                 | 9     | 5,390,622,368     | 5,253,799,848     |
| Investments in associates - net            | 11    | 3,069,422,324     | 3,138,183,202     |
| Investment properties - net                | 12    | 135,155,548,880   | 128,101,844,538   |
| Property and equipment - net               | 13    | 7,273,195,298     | 7,196,910,584     |
| Deferred tax assets - net                  | 26    | 412,824,612       | 394,145,565       |
| Other non-current assets - net             | 14    | 2,923,327,024     | 3,759,690,116     |
| Total Non-current Assets                   |       | 201,935,937,872   | 184,896,117,598   |
| TOTAL ASSETS                               |       | P 440,572,718,173 | P 409,211,537,300 |

|                                       | Notes | 2023              | 2022              |
|---------------------------------------|-------|-------------------|-------------------|
| LIABILITIES AND EQUITY                |       |                   |                   |
| CURRENT LIABILITIES                   |       |                   |                   |
| Interest-bearing loans and borrowings | 15    | P 16,625,470,088  | P 12,691,010,973  |
| Bonds and notes payable               | 16    | 11,997,992,546    | 14,026,453,110    |
| Trade and other payables              | 17    | 26,394,004,577    | 24,158,766,211    |
| Contract liabilities                  | 20    | 1,763,382,934     | 3,392,947,567     |
| Customers' deposits                   | 2     | 9,440,841,699     | 9,421,120,175     |
| Advances from other related parties   | 27    | 1,247,044,914     | 2,126,611,006     |
| Income tax payable                    |       | 69,133,848        | 61,272,502        |
| Other current liabilities - net       | 19    | 8,837,345,891     | 9,375,781,591     |
| Total Current Liabilities             |       | 76,375,216,497    | 75,253,963,135    |
| NON-CURRENT LIABILITIES               |       |                   |                   |
| Interest-bearing loans and borrowings | 15    | 55,154,846,130    | 36,967,485,247    |
| Bonds and notes payable               | 16    | 19,116,598,705    | 31,212,622,400    |
| Contract liabilities                  | 20    | 5,693,360,461     | 4,853,473,963     |
| Customers' deposits                   | 2     | 2,383,982,004     | 1,259,789,445     |
| Deferred tax liabilities - net        | 26    | 14,587,512,527    | 12,264,107,694    |
| Retirement benefit obligation - net   | 25    | 618,205,997       | 349,574,867       |
| Other non-current liabilities - net   | 19    | 5,975,149,880     | 6,029,997,597     |
| Total Non-current Liabilities         |       | 103,529,655,704   | 92,937,051,213    |
| Total Liabilities                     |       | 179,904,872,201   | 168,191,014,348   |
| EQUITY                                | 28    |                   |                   |
| Total equity attributable to          |       |                   |                   |
| the Company's shareholders            |       | 227,821,868,243   | 209,226,173,725   |
| Non-controlling interests             |       | 32,845,977,729    | 31,794,349,227    |
| Total Equity                          |       | 260,667,845,972   | 241,020,522,952   |
| TOTAL LIABILITIES AND EQUITY          |       | P 440,572,718,173 | P 409,211,537,300 |

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF INCOME

### FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021

(Amounts in Philippine Pesos)

|  | Notes | 2023             | 2022             | 2021                    |
|--|-------|------------------|------------------|-------------------------|
| REVENUES AND INCOME                      |       |                  |                  |                         |
| Real estate sales                        | 20    | P 42,721,115,222 | P 36,849,992,605 | P 31,129,417,724        |
| Rental income                            | 12    | 17,854,466,048   | 15,653,727,970   | 13,319,580,244          |
| Hotel operations                         | 20    | 3,807,063,945    | 2,603,709,878    | 1,928,863,081           |
| Interest and other income - net          | 23    | 5,345,510,276    | 4,419,826,198    | 4,376,429,682           |
|  |       | 69,728,155,491   | 59,527,256,651   | 50,754,290,731          |
| COSTS AND EXPENSES                       |       |                  |                  |                         |
| Cost of real estate sales                | 21    | 21,604,685,140   | 18,554,755,392   | 16,874,283,279          |
| Cost of hotel operations                 | 21    | 2,185,776,633    | 1,462,451,435    | 1,086,978,559           |
| Operating expenses                       | 22    | 16,959,260,295   | 14,584,659,156   | 12,864,632,841          |
| Equity share in net losses of associates | 11    | 65,412,001       | 155,429,591      | 176,548,383             |
| Interest and other charges - net         | 24    | 5,056,713,055    | 5,628,116,792    | 4,808,537,325           |
| Tax expense                              | 26    | 4,455,738,864    | 3,767,557,891    | 564,917,329             |
|  |       | 50,327,585,988   | 44,152,970,257   | 36,375,897,716          |
| NET PROFIT FOR THE YEAR                  |       | P 19,400,569,503 | P 15,374,286,394 | P 14,378,393,015        |
| Net profit attributable to:              |       |                  |                  |                         |
| Company's shareholders                   |       | P 17,345,401,623 | P 13,455,475,825 | P 13,434,466,763        |
| Non-controlling interests                |       | 2,055,167,880    | 1,918,810,569    | 943,926,252             |
|  |       | P 19,400,569,503 | P 15,374,286,394 | <u>P 14,378,393,015</u> |
| Earnings Per Share:                      | 29    |                  |                  |                         |
| Basic                                    |       | P 0.560          | P 0.431          | P 0.422                 |
| Diluted                                  |       | P 0.560          | P 0.430          | P 0.421                 |

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

|   | Notes       | 2023                              | 2022                              | 2021                            |
|---|-------------|-----------------------------------|-----------------------------------|---------------------------------|
| NET PROFIT FOR THE YEAR   |             | P 19,400,569,503                  | P 15,374,286,394                  | P 14,378,393,015                |
| OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to consolidated profit or loss: Actuarial gains (losses) on retirement |             |                                   |                                   |                                 |
| benefit obligation  | 25          | ( 268,851,445)                    | 219,636,360                       | 325,125,100                     |
| Fair value gains (losses) on financial assets<br>at fair value through other comprehesive income<br>Tax income (expense)                                  | 9<br>25, 26 | 101,480,862<br>65,908,044         | ( 579,783,082)<br>( 55,553,033)   | 1,347,392,142<br>(62,880,238 )  |
|   |             | (101,462,539 )                    | (415,699,755_)                    | 1,609,637,004                   |
| Items that will be reclassified subsequently to consolidated profit or loss:  |             |                                   |                                   |                                 |
| Exchange difference on translating foreign operations   | 2           | 44,115,901                        | 106,276,210                       | 47,027,439                      |
| Unrealized gains (losses) on cash flow hedge  | 30          | ( 34,246,151)                     | 91,147,189                        | 199,713,502                     |
| Share in other comprehensive income (losses) of associates  | 11          | ( 3,348,877)                      | 6,138,277                         | 20,926,197                      |
| Tax expense   | 26          | (20,768,304)                      | (34,902,030 )                     | (11,756,858)                    |
|   |             | (14,247,431)                      | 168,659,647                       | 255,910,280                     |
| Total Other Comprehensive Income (Loss)   |             | (115,709,970 )                    | (247,040,108)                     | 1,865,547,284                   |
| TOTAL COMPREHENSIVE INCOME<br>FOR THE YEAR  |             | P 19,284,859,532                  | P 15,127,246,286                  | P 16,243,940,299                |
| Total comprehensive income attributable to:<br>Company's shareholders<br>Non-controlling interests  |             | P 17,244,878,432<br>2,039,981,100 | P 13,196,367,962<br>1,930,878,324 | P 15,276,423,950<br>967,516,349 |
|   |             | P 19,284,859,532                  | P 15,127,246,286                  | P 16,243,940,299                |

### (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021

(Amounts in Philippine Pesos)

|  | Attributable to the Company's Shareholders |  |   |  |  |                                    |                   |   |                          |
|--|--|--|---|--|--|------------------------------------|-------------------|---|--------------------------|
|  | Capital Stock<br>(See Note 28)             | Additional Paid-in<br>Capital<br>(See Note 28) | Treasury Shares -<br>At Cost<br>(See Note 28) | Revaluation<br>Reserves<br>(See Note 28) | Perpetual<br>Securities<br>(See Note 28) | Retained Earnings<br>(See Note 28) | Total             | Non-controlling Interests Total I                 | Equity                   |
| Balance at January 1, 2023                                       | P 32,430,865,872                           | P 16,662,746,970                               | ( P 2,699,225,572                             | ) P 7,368,759,402                        | Р -                                      | P 155,463,027,054 P                | 209,226,173,725   | P 31,794,349,227 P 241,020                        | 20,522,952               |
| Reissuance of treasury shares                                    | =  | 333,233,823                                    | 515,166,177                                   | · · · · · · · · · · · · · · · · · · ·    | =  | -                                  | 848,400,000       | - 84  | 18,400,000               |
| Changes in percentage of ownership                               | =  | =  | =   | 3,225,985,331                            | =  | =                                  | 3,225,985,331     | 363,803,525 3,58                                  | 39,788,856               |
| Cash dividends   | -  | -  | -   | =  | -  | ( 2,058,559,594) (                 | 2,058,559,594)    | ( 1,352,156,123 ) ( 3,410                         | 0,715,717)               |
| Acquisition of treasury shares                                   | =  | =  | ( 668,595,880                                 | ) -                                      | =  | - (                                | 668,595,880)      | - ( 666   | 8,595,880)               |
| Share-based employee compensation                                | =  | =  | =   | -<br>-                                   | =  | 3,586,229                          | 3,586,229         | -   | 3,586,229                |
| Total comprehensive income (loss) for the year                   | <del></del>                                | ·  | <u> </u>                                      | (100,523,191)                            | <u> </u>                                 | 17,345,401,623                     | 17,244,878,432    | 2,039,981,100 19,28                               | 34,859,532               |
| Balance at December 31, 2023                                     | P 32,430,865,872                           | P 16,995,980,793                               | ( <u>P 2,852,655,275</u>                      | P 10,494,221,542                         | <u>p</u> -                               | P 170,753,455,312 P                | 227,821,868,243   | P 32,845,977,729 P 260,66                         | 7,845,972                |
| Balance at January 1, 2022                                       | P 32,430,865,872                           | P 16,660,844,347                               | ( P 1,784,028,454                             | ) P 7,627,867,265                        | Р -                                      | P 143,903,318,444 P                | 2 198,838,867,474 | P 30,865,123,473 P 229,70.                        | 3,990,947                |
| Exercise of stock options  |  | 1,902,623                                      | 902,111                                       | -  | =  | ( 1,031,680)                       | 1,773,054         |   | 1,773,054                |
| Cash dividends   | =  | =  | =   | -  | =  | ( 1,911,107,946) (                 | 1,911,107,946)    | ( 1,001,652,570) ( 2,913                          | 2,760,516)               |
| Acquisition of treasury shares                                   | =  | =  | ( 916,099,229                                 | ) -                                      | =  | - (                                | 916,099,229)      | - ( 910   | 6,099,229)               |
| Share-based employee compensation                                | =  | -  | =   | -  | =  | 16,372,411                         | 16,372,411        | - 1   | 6,372,411                |
| Total comprehensive income (loss) for the year                   | -  | <del>-</del>                                   |   | (259,107,863 )                           | <u> </u>                                 | 13,455,475,825                     | 13,196,367,962    | 1,930,878,324 15,12                               | 27,246,286               |
| Balance at December 31, 2022                                     | P 32,430,865,872                           | P 16,662,746,970                               | ( <u>P 2,699,225,572</u>                      | P 7,368,759,402                          | <u>p</u> -                               | P 155,463,027,054 P                | 209,226,173,725   | <u>P 31,794,349,227</u> <u>P 241,021</u>          | 0,522,952                |
| Balance at January 1, 2021<br>Changes in percentage of ownership | P 32,430,865,872                           | P 16,660,844,347                               | ( P 1,627,041,094                             | ) (P 3,702,510,630)<br>9,488,420,708     | P 10,237,898,577                         | P 131,464,174,188 F                | 9,488,420,708     | P 27,066,248,937 P 212,530<br>3,227,048,107 12,71 | 80,480,197<br>15,468,815 |
| Redemption of perpetual securities                               | -  | -  | _   | -  | ( 10,237,898,577)                        | 484,257,436 (                      | 9,753,641,141)    |   | 3,641,141)               |
| Cash dividends   | =  | -  | =   | -  |  | ( 1,337,820,837) (                 | 1,337,820,837)    | ,   | 1,513,177)               |
| Acquisition of treasury shares                                   | -  | -  | ( 156,987,360                                 | ) -                                      | -  | - (                                | 156,987,360)      | - ( 150   | 6,987,360)               |
| Distribution to holders of perpetual securities                  | =  | -  | =   | -  | =  | ( 151,963,438) (                   | 151,963,438)      | ,   | 1,963,438)               |
| Reduction in capital of a subsidiary                             | =  | =  | =   | -  | =  | =                                  | - ,               | ( 141,998,580) ( 14                               | 1,998,580)               |
| Share-based employee compensation                                | =  | -  | =   | -  | -  | 10,204,332                         | 10,204,332        |   | 0,204,332                |
| Acquisition of a new subsidiary with                             |  |  |   |  |  |                                    |                   |   | •                        |
| non-controlling interest   | -  | -  | -   | -  | -  | -                                  | -                 | 10,001,000  | 0,001,000                |
| Total comprehensive income for the year                          |  |  |   | 1,841,957,187                            |  | 13,434,466,763                     | 15,276,423,950    |   | 13,940,299               |

P 7,627,867,265

P 143,903,318,444

P 198,838,867,474

P 30,865,123,473 P 229,703,990,947

Balance at December 31, 2021

P 32,430,865,872

P 16,660,844,347 ( P 1,784,028,454 )

# MEGAWORLD CORPORATION AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021 (Amounts in Philippine Pesos)

|  | Notes      |            | 2023            |            | 2022            |            | 2021                 |  |
|--|------------|------------|-----------------|------------|-----------------|------------|----------------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES                         |            |            |                 |            |                 |            |                      |  |
| Profit before tax  |            | P          | 23,856,308,367  | Р          | 19,141,844,285  | P          | 14,943,310,344       |  |
| Adjustments for:   |            | _          | ,,,             | _          | ,,,             | _          | - 1,5 10,6 - 0,6 1 1 |  |
| Depreciation and amortization                                | 12, 13, 14 |            | 3,480,324,608   |            | 3,279,686,211   |            | 3,467,925,032        |  |
| Interest expense   | 24         |            | 2,635,396,341   |            | 2,258,100,909   |            | 1,941,630,481        |  |
| Interest income  | 23         | (          | 2,540,479,012)  | (          | 2,143,200,870)  | (          | 1,566,929,419)       |  |
| Unrealized foreign currency losses (gains) - net             |            | (          | 362,380,482)    | •          | 2,366,023,638   | `          | 1,625,333,145        |  |
| Equity share in net losses of associates                     | 11         |            | 65,412,001      |            | 155,429,591     |            | 176,548,383          |  |
| Dividend income  | 23, 27     | (          | 36,495,750)     | (          | 21,420,750)     | (          | 24,456,757)          |  |
| Employee share options                                       | 25         |            | 3,586,229       |            | 16,372,411      |            | 10,204,332           |  |
| Loss (gain) on sale of property and equipment                | 13         |            | 302,916         | (          | 66,002)         | (          | 1,225,627)           |  |
| Loss (gain) on sale of investment property                   | 12         |            | -               |            | 832,805         | (          | 136,206,674)         |  |
| Loss on derecognition of property and equipment              | 13         |            | -               |            |                 |            | 43,603,084           |  |
| Operating profit before working capital changes              |            |            | 27,101,975,218  |            | 25,053,602,228  |            | 20,479,736,324       |  |
| Increase in trade and other receivables                      |            | (          | 5,401,855,155)  | (          | 6,012,370,613)  | (          | 1,835,285,029)       |  |
| Decrease (increase) in contract assets                       |            | į (        | 6,101,526,557)  | •          | 302,323,589     | (          | 541,521,049)         |  |
| Increase in inventories                                      |            | į.         | 9,543,970,288)  | (          | 6,982,569,520)  | (          | 8,951,566,293)       |  |
| Decrease (increase) in advances to contractors and suppliers |            |            | 745,135,492     | (          | 321,139,074)    |            | 514,205,832          |  |
| Increase in prepayments and other current assets             |            | (          | 3,850,451,340)  | (          | 742,381,075)    | (          | 1,740,765,114)       |  |
| Decrease (increase) in advances to landowners                |            |            |                 |            |                 |            |                      |  |
| and joint operators  |            | (          | 264,003,801)    | (          | 737,837,585)    |            | 354,803,949          |  |
| Decrease (increase) in other non-current assets              |            |            | 838,172,118     |            | 846,939,366     | (          | 142,656,451)         |  |
| Increase in trade and other payables                         |            |            | 2,123,214,966   |            | 1,239,593,735   |            | 606,265,488          |  |
| Increase (decrease) in contract liabilities                  |            | (          | 789,678,135)    |            | 842,725,722     |            | 1,560,066,505        |  |
| Increase (decrease) in customers' deposits                   |            |            | 1,143,914,083   | (          | 1,472,950,409)  | (          | 2,534,471,445)       |  |
| Decrease in other liabilities                                |            | (          | 173,959,904)    | (          | 1,649,159,285)  | (          | 1,327,724,229)       |  |
| Cash generated from operations                               |            |            | 5,826,966,697   |            | 10,366,777,079  |            | 6,441,088,488        |  |
| Cash paid for income taxes                                   |            | (          | 1,625,121,992)  | (          | 2,636,045,057)  | (          | 813,914,179)         |  |
| Net Cash From Operating Activities                           |            |            | 4,201,844,705   |            | 7,730,732,022   |            | 5,627,174,309        |  |
| CASH FLOWS FROM INVESTING ACTIVITIES                         |            |            |                 |            |                 |            |                      |  |
| Additions to:  |            |            |                 |            |                 |            |                      |  |
| Investment properties  | 12         | (          | 10,857,268,275) | (          | 12,115,399,233) | (          | 7,055,426,460)       |  |
| Property and equipment                                       | 13         | (          | 734,877,887)    | (          | 733,081,802)    | (          | 522,659,939)         |  |
| Interest received  |            |            | 2,227,691,648   |            | 2,198,139,764   |            | 2,052,061,538        |  |
| Advances to associates and other related parties:            | 27         |            |                 |            |                 |            |                      |  |
| Collected  |            |            | 112,550,636     |            | -               |            | 89,575,462           |  |
| Granted  |            |            | -               | (          | 1,827,132,491)  | (          | 413,989,152)         |  |
| Dividends received   | 24         |            | 12,815,280      |            | 21,420,750      |            | 24,456,757           |  |
| Proceeds from sale of property and equipment                 | 13         |            | 32,061,133      |            | 29,374,859      |            | 4,739,942            |  |
| Acquisition and subscription of shares of stock of           |            |            |                 |            |                 |            |                      |  |
| subsidiaries and associates                                  |            | (          | 659,964)        |            | -               | (          | 1,001,843,366)       |  |
| Additions to financial assets at fair value through          |            |            |                 |            |                 | `          | , , ,                |  |
| other comprehensive income                                   | 9          |            | -               |            | -               | (          | 238,089,875)         |  |
| Proceeds from sale of investment property                    | 12         |            |                 |            | -               |            | 136,607,144          |  |
| Net Cash Used in Investing Activities                        |            | (          | 9,207,687,429)  | (          | 12,426,678,153) | (          | 6,924,567,949)       |  |
| Balance carried forward                                      |            | ( <u>P</u> | 5,005,842,724)  | ( <u>P</u> | 4,695,946,131)  | ( <u>P</u> | 1,297,393,640)       |  |

|  | Notes  |            | 2023            | _          | 2022            |            | 2021            |
|--|--------|------------|-----------------|------------|-----------------|------------|-----------------|
| Balance brought forward                                      |        | ( <u>P</u> | 5,005,842,724)  | ( <u>P</u> | 4,695,946,131)  | ( <u>P</u> | 1,297,393,640)  |
| CASH FLOWS FROM FINANCING ACTIVITIES                         |        |            |                 |            |                 |            |                 |
| Proceeds from availments of long and short-term liabilities  | 15, 36 |            | 35,645,523,000  |            | 10,522,520,857  |            | 26,643,083,897  |
| Repayments of long and short-term liabilities                | 36     | (          | 13,836,564,027) | (          | 12,451,825,598) | (          | 20,982,065,248) |
| Repayments of bonds payable                                  | 36     | (          | 13,607,000,000) |            | -               |            | -               |
| Interest paid  |        | (          | 5,269,232,098)  | (          | 4,200,536,048)  | (          | 3,977,876,007)  |
| Proceeds from sale of investment in subsidiary               | 28     |            | 3,565,448,820   |            | -               |            | -               |
| Cash dividends paid  | 28     | (          | 2,058,559,594)  | (          | 1,911,107,946)  | (          | 2,515,617,409)  |
| Advances from other related parties:                         | 27, 36 |            |                 |            |                 |            |                 |
| Paid   |        | (          | 1,597,199,347)  | (          | 2,433,986,742)  | (          | 48,783,694)     |
| Obtained   |        |            | 717,633,255     |            | 1,317,261,209   |            | 608,170,119     |
| Cash dividends declared and paid to non-controlling interest | 1      | (          | 1,352,156,123)  | (          | 1,001,652,570)  | (          | 263,692,340)    |
| Proceeds from reissuance of treasury shares                  | 28     |            | 848,400,000     |            | -               |            | -               |
| Acquisition of treasury shares                               | 28     | (          | 668,595,880)    | (          | 916,099,229)    | (          | 156,987,360)    |
| Repayments of lease liabilities                              | 19, 36 | (          | 21,406,494)     | (          | 18,840,748)     |            | -               |
| Proceeds from issuance of shares                             | 28     |            | <u>-</u>        |            | 1,773,053       |            | -               |
| Redemption of preferred shares                               | 18     |            | _               | (          | 251,597,580)    | (          | 251,597,580)    |
| Proceeds from secondary offering of subsidiary's shares      | 28     |            | _               |            | - ' '           |            | 14,717,312,432  |
| Payments for redemption of perpetual capital securities      |        |            | _               |            | _               | (          | 8,552,741,141)  |
| Distribution to holders of perpetual securities              | 28     |            | _               |            | _               | (          | 151,963,438)    |
| Payments for return of capital to non-controlling interest   |        |            | =               |            | -               | (          | 141,998,580)    |
| Net Cash From (Used in) Financing Activities                 |        |            | 2,366,291,512   | (          | 11,344,091,342) |            | 4,925,243,651   |
| NET INCREASE (DECREASE) IN CASH AND                          |        |            |                 |            |                 |            |                 |
| CASH EQUIVALENTS   |        | (          | 2,639,551,212)  | (          | 16,040,037,473) |            | 3,627,850,011   |
| CASH AND CASH EQUIVALENTS                                    |        |            |                 |            |                 |            |                 |
| AT BEGINNING OF YEAR   |        | -          | 27,754,568,446  | _          | 43,794,605,919  |            | 40,166,755,908  |
| CASH AND CASH EQUIVALENTS                                    |        |            |                 |            |                 |            |                 |
| AT END OF YEAR   |        | P          | 25,115,017,234  | Р          | 27,754,568,446  | Р          | 43,794,605,919  |

### Supplemental Information on Non-cash Investing and Financing Activities:

<sup>1)</sup> In the normal course of business, the Group enters into non-cash transactions such as exchanges or purchases on account of real estate and other assets. Other non-cash transactions include transfers of property between Inventories, Property and Equipment, and Investment Properties. These non-cash activities are not reflected in the consolidated statements of cash flows (see Notes 7, 12 and 13).

 $<sup>2) \ \</sup> In\ 2021, the\ Group\ recognized\ right-of-use\ assets\ and\ lease\ liabilities\ amounting\ to\ P3.6\ million\ (see\ Notes\ 13\ and\ 19).$ 

(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2023, 2022 AND 2021
(Amounts in Philippine Pesos)

### 1. CORPORATE INFORMATION

Megaworld Corporation (the Parent Company) was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. The Parent Company is presently engaged in property-related activities such as project design, construction and property management. The Parent Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses, condominium-hotel projects as well as office projects and retail spaces.

Alliance Global Group, Inc. (AGI or the Ultimate Parent Company) is the ultimate parent company of Megaworld Corporation and its subsidiaries (the Group). AGI is a holding company and is presently engaged in food and beverage, real estate development, quick-service restaurant, tourism-entertainment and gaming businesses.

The Parent Company and AGI's common shares are publicly-listed at the Philippine Stock Exchange (PSE).

The Parent Company's registered office address, which is also its principal place of business, is located at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office address, which is also its principal place of business, is located at the 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City.

### 1.1 Composition of the Group

As at December 31, the Parent Company holds ownership interests in the following subsidiaries and associates:

|   | Effective Percentage of Ownership |      |      |  |  |
|---|-----------------------------------|------|------|--|--|
| Subsidiaries                                    | 2023                              | 2022 | 2021 |  |  |
| Prestige Hotels and Resorts, Inc. (PHRI)        | 100%                              | 100% | 100% |  |  |
| Richmonde Hotel Group International Ltd. (RHGI) | 100%                              | 100% | 100% |  |  |
| Eastwood Cyber One Corporation (ECOC)           | 100%                              | 100% | 100% |  |  |
| Megaworld Cebu Properties, Inc. (MCP)           | 100%                              | 100% | 100% |  |  |
| Megaworld Newport Property                      |                                   |      |      |  |  |
| Holdings, Inc. (MNPHI)                          | 100%                              | 100% | 100% |  |  |
| Megaworld Oceantown Properties, Inc. (formerly: |                                   |      |      |  |  |
| Oceantown Properties, Inc.) (MOPI)              | 100%                              | 100% | 100% |  |  |
| Luxury Global Hotels and Leisure, Inc. (LGHLI)  | 100%                              | 100% | 100% |  |  |
| Arcovia Properties, Inc. (API)                  | 100%                              | 100% | 100% |  |  |
|   |                                   |      |      |  |  |

|  | Explanatory | Effectiv     | e Percentage of C | ntage of Ownership |  |  |
|--|-------------|--------------|-------------------|--------------------|--|--|
| Subsidiaries   | Notes       | 2023         | 2022              | 2021               |  |  |
| Mactan Oceanview Properties                            |             |              |                   |                    |  |  |
| and Holdings, Inc. (MOPHI)                             | (a)         | 100%         | 100%              | 100%               |  |  |
| Megaworld Cayman Islands, Inc. (MCII)                  | (a)         | 100%         | 100%              | 100%               |  |  |
| Piedmont Property Ventures, Inc. (PPVI)                | (a)         | 100%         | 100%              | 100%               |  |  |
| Stonehaven Land, Inc. (SLI)                            | (a)         | 100%         | 100%              | 100%               |  |  |
| Streamwood Property, Inc. (SP)                         | (a)         | 100%         | 100%              | 100%               |  |  |
| Global One Integrated Business Services, Inc. (GOIBSI) |             | 100%         | 100%              | 100%               |  |  |
| Luxury Global Malls, Inc. (LGMI)                       |             | 100%         | 100%              | 100%               |  |  |
| Davao Park District Holdings, Inc. (DPDHI)             |             | 100%         | 100%              | 100%               |  |  |
| Belmont Newport Luxury Hotels, Inc. (BNLHI)            |             | 100%         | 100%              | 100%               |  |  |
| Global One Hotel Group, Inc. (GOHGI)                   |             | 100%         | 100%              | 100%               |  |  |
| Landmark Seaside Properties, Inc. (LSPI)               | (a)         | 100%         | 100%              | 100%               |  |  |
| Megaworld San Vicente Coast, Inc. (formerly:           |             |              |                   |                    |  |  |
| San Vicente Coast, Inc.) (MSVCI)                       |             | 100%         | 100%              | 100%               |  |  |
| Hotel Lucky Chinatown, Inc. (HLCI)                     |             | 100%         | 100%              | 100%               |  |  |
| Savoy Hotel Manila, Inc. (SHMI)                        |             | 100%         | 100%              | 100%               |  |  |
| Savoy Hotel Mactan, Inc. (SHM)                         |             | <b>100</b> % | 100%              | 100%               |  |  |
| Kingsford Hotel Manila, Inc. (KHMI)                    | (g)         | <b>100</b> % | 100%              | 100%               |  |  |
| Agile Digital Ventures, Inc. (ADVI)                    |             | <b>100</b> % | 100%              | 100%               |  |  |
| MREIT Fund Managers, Inc. (MFMI)                       | (f)         | <b>100</b> % | 100%              | 100%               |  |  |
| MREIT Property Managers, Inc. (MPMI)                   | (f)         | <b>100</b> % | 100%              | 100%               |  |  |
| MREIT, Inc. (MREIT)                                    | (f)         | 55.63%       | 62.09%            | 62.09%             |  |  |
| Belmont Hotel Mactan Inc. (BHMI)                       | ()          | 100%         | 100%              | -                  |  |  |
| Grand Westside Hotel, Inc. (GWHI)                      | (k)         | 100%         | -                 | -                  |  |  |
| Megaworld Bacolod Properties, Inc. (MBPI)              | ( )         | 91.55%       | 91.55%            | 91.55%             |  |  |
| Megaworld Central Properties, Inc. (MCPI)              | (b)         | 76.55%       | 76.55%            | 76.55%             |  |  |
| Megaworld Capital Town, Inc. (MCTI)                    | ( )         | 76.28%       | 76.28%            | 76.28%             |  |  |
| Soho Café and Restaurant Group, Inc. (SCRGI)           |             | 75%          | 75%               | 75%                |  |  |
| La Fuerza, Inc. (LFI)                                  |             | 66.67%       | 66.67%            | 66.67%             |  |  |
| Megaworld-Daewoo Corporation (MDC)                     | (i)         | 60%          | 60%               | 60%                |  |  |
| Northwin Properties, Inc. (NWPI)                       | V           | 60%          | 60%               | 60%                |  |  |
| Gilmore Property Marketing Associates, Inc. (GPMAI)    | (a, c)      | 52.14%       | 52.14%            | 52.14%             |  |  |
| Manila Bayshore Property Holdings, Inc. (MBPHI)        | (d)         | 68.03%       | 68.03%            | 68.03%             |  |  |
| Megaworld Globus Asia, Inc. (MGAI)                     | ( )         | 50%          | 50%               | 50%                |  |  |
| Integrated Town Management Corporation (ITMC)          |             | 50%          | 50%               | 50%                |  |  |
| Maple Grove Land, Inc. (MGLI)                          |             | 50%          | 50%               | 50%                |  |  |
| Megaworld Land, Inc. (MLI)                             |             | 100%         | 100%              | 100%               |  |  |
| City Walk Building Administration, Inc. (CBAI)         | (e)         | 100%         | 100%              | 100%               |  |  |
| Forbestown Commercial Center                           | (9)         |              |                   |                    |  |  |
| Administration, Inc. (FCCAI)                           | (e)         | 100%         | 100%              | 100%               |  |  |
| Paseo Center Building                                  | (6)         | 100,0        | 10070             | 10070              |  |  |
| Administration, Inc. (PCBAI)                           | (e)         | 100%         | 100%              | 100%               |  |  |
| Uptown Commercial Center                               | (c)         | 10070        | 10070             | 10070              |  |  |
| Administration, Inc. (UCCAI)                           | (e)         | 100%         | 100%              | 100%               |  |  |
| Iloilo Center Mall Administration, Inc. (ICMAI)        | (e)         | 100%         | 100%              | 100%               |  |  |
| Newtown Commercial Center                              | (C)         | 10070        | 10070             | 10070              |  |  |
| Administration, Inc. (NCCAI)                           | (e)         | 100%         | 100%              | 100%               |  |  |
| Valley Peaks Property Management, Inc. (VPPMI)         | (e)         | 100%         | 100%              | 100%               |  |  |
| San Lorenzo Place Commercial Center                    | (6)         | 100/0        | 10070             | 100/0              |  |  |
| Administration, Inc. (SLPCCAI)                         | (e)         | 100%         | 100%              | 100%               |  |  |
| Southwoods Lifestyle Mall Management, Inc. (SLMMI      |             | 100%         | 100%              | 100%               |  |  |
| Cityfront Commercial Center                            | l) (e)      | 100/0        | 100.40            | 10070              |  |  |
| Administration, Inc. (CCCAI)                           | (a)         | 1000/        | 1000/             |                    |  |  |
| Administration, IIIC. (CCCAI)                          | (a)         | 100%         | 100%              | -                  |  |  |

|  | Explanatory | Effective Percentage of Own |         | Ownership |
|--|-------------|-----------------------------|---------|-----------|
| Subsidiaries                                       | Notes       | 2023                        | 2022    | 2021      |
| Suntrust Properties, Inc. (SPI)                    |             | 100%                        | 100%    | 100%      |
| Suntrust Ecotown Developers, Inc. (SEDI)           |             | 100%                        | 100%    | 100%      |
| Governor's Hills Science School, Inc. (GHSSI)      |             | 100%                        | 100%    | 100%      |
| Sunrays Property Management, Inc. (SPMI)           |             | 100%                        | 100%    | 100%      |
| Suntrust One Shanata, Inc. (SOSI)                  | (a)         | 100%                        | 100%    | 100%      |
| Suntrust Two Shanata, Inc. (STSI)                  | (a)         | 100%                        | 100%    | 100%      |
| Stateland, Inc. (STLI)                             | (h)         | 98.41%                      | 98.41%  | 98.31%    |
| Global-Estate Resorts, Inc. (GERI)                 | ()          | 82.32%                      | 82.32%  | 82.32%    |
| Elite Communities Property Services, Inc. (ECPSI)  |             | 82.32%                      | 82.32%  | 82.32%    |
| Southwoods Mall, Inc. (SMI)                        |             | 91.09%                      | 91.09%  | 91.09%    |
| Elite Club & Leisure Inc. (ECLI)                   | (k)         | 82.32%                      | -       | _         |
| Integrated Resorts Property Management Inc. (IRPM) | , ,         | 82.32%                      | _       |           |
| Megaworld Global-Estate, Inc. (MGEI)               | (K)         | 89.39%                      | 89.39%  | 89.39%    |
| Twin Lakes Corporation (TLC)                       |             | 90.99%                      | 90.99%  | 90.99%    |
| 1 , ,  |             | 90.99%                      | 90.99%  |           |
| Twin Lakes Hotel, Inc. (TLHI)                      |             |                             | 82.32%  | 90.99%    |
| Global-Estate Properties, Inc. (GEPI)              | (-)         | 82.32%                      |         | 82.32%    |
| Aklan Holdings, Inc. (AHI)                         | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Blu Sky Airways, Inc. (BSAI)                       | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Fil-Estate Subic Development Corp. (FESDC)         | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Fil-Power Construction Equipment                   |             |                             |         |           |
| Leasing Corp. (FPCELC)                             | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Golden Sun Airways, Inc. (GSAI)                    | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| La Compaña De Sta. Barbara, Inc. (LCSBI)           |             | 82.32%                      | 82.32%  | 82.32%    |
| MCX Corporation (MCX)                              | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Pioneer L-5 Realty Corp. (PLRC)                    | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Prime Airways, Inc. (PAI)                          | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Sto. Domingo Place Development Corp. (SDPDC)       | )           | 82.32%                      | 82.32%  | 82.32%    |
| Fil-Power Concrete Blocks Corp. (FPCBC)            | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Fil-Estate Industrial Park, Inc. (FEIPI)           | (a)         | 65.03%                      | 65.03%  | 65.03%    |
| Sherwood Hills Development, Inc. (SHD)             |             | 45.28%                      | 45.28%  | 45.28%    |
| Global-Estate Golf and Development, Inc. (GEGDI)   |             | 82.32%                      | 82.32%  | 82.32%    |
| Golforce, Inc. (Golforce)                          |             | 82.32%                      | 82.32%  | 82.32%    |
| Southwoods Ecocentrum Corp. (SWEC)                 |             | 49.39%                      | 49.39%  | 49.39%    |
| Philippine Aquatic Leisure Corp. (PALC)            | (a)         | 49.39%                      | 49.39%  | 49.39%    |
| Fil-Estate Urban Development Corp. (FEUDC)         |             | 82.32%                      | 82.32%  | 82.32%    |
| Novo Sierra Holdings Corp. (NSHC)                  | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Global Homes and Communities, Inc. (GHCI)          | (a)         | 82.32%                      | 82.32%  | 82.32%    |
| Savoy Hotel Boracay, Inc. (SHBI)                   |             | 82.32%                      | 82.32%  | 82.32%    |
| Belmont Hotel Boracay, Inc. (BHBI)                 |             | 82.32%                      | 82.32%  | 82.32%    |
| Oceanfront Properties, Inc. (OFPI)                 |             | 41.13%                      | 41.13%  | 41.13%    |
| Empire East Land Holdings, Inc. (EELHI)            |             | 81.73%                      | 81.73%  | 81.73%    |
| Eastwood Property Holdings, Inc. (EPHI)            |             | 81.73%                      | 81.73%  | 81.73%    |
| Valle Verde Properties, Inc. (VVPI)                | (a)         | 81.73%                      | 81.73%  | 81.73%    |
| Sherman Oak Holdings, Inc. (SOHI)                  | (a)         | 81.73%                      | 81.73%  | 81.73%    |
| Empire East Communities, Inc. (EECI)               | (a)         | 81.73%                      | 81.73%  | 81.73%    |
| 20th Century Nylon Shirt, Inc. (20th Century)      | (a)         | 81.73%                      | 81.73%  | 81.73%    |
| Laguna BelAir Science School, Inc. (LBASSI)        | (I)         | 59.67%                      | 59.67%  | 59.67%    |
| Sonoma Premier Land, Inc. (SPLI)                   | (a)         | 49.04%                      | 49.04%  | 49.04%    |
| Pacific Coast Mega City, Inc. (PCMI)               | (i)         | 58.53%                      | 58.53%  | 58.53%    |
| Megaworld Resort Estates, Inc. (MREI)              | (b, c)      | 51%                         | 51%     | 51%       |
| Townsquare Development, Inc. (TDI)                 | (~, ~)      | 30.60%                      | 30.60%  | 30.60%    |
| Golden Panda-ATI Realty                            |             | 33.00 / 0                   | 50.0070 | 50.0070   |
| ·  |             | 30 60%                      | 30.60%  | 30.609/   |
| Corporation (GPARC)                                |             | 30.60%                      | 30.60%  | 30.60%    |

|   | Explanatory | Effective Percentage of Ownership |        |        |  |  |
|---|-------------|-----------------------------------|--------|--------|--|--|
| Associates  | Notes       | 2023                              | 2022   | 2021   |  |  |
| Bonifacio West Development Corporation (BWDC)     |             | 46.11%                            | 46.11% | 46.11% |  |  |
| Palm Tree Holdings and Development                |             |                                   |        |        |  |  |
| Corporation (PTHDC)                               | (a)         | 40%                               | 40%    | 40%    |  |  |
| Suntrust Resort Holdings, Inc., formerly Suntrust |             |                                   |        |        |  |  |
| Home Developers, Inc. (SUN)                       |             | 34%                               | 34%    | 34%    |  |  |
| SWC Project Management Limited (SWCPML)           |             | 34%                               | 34%    | 34%    |  |  |
| WC Project Management Limited (WCPML)             |             | 34%                               | 34%    | 34%    |  |  |
| Suncity WC Hotel Inc. (Suncity WC)                |             | 34%                               | 34%    | 34%    |  |  |
| GERI  |             |                                   |        |        |  |  |
| Fil-Estate Network, Inc. (FENI)                   | (a)         | 16.46%                            | 16.46% | 16.46% |  |  |
| Fil-Estate Sales, Inc. (FESI)                     | (a)         | 16.46%                            | 16.46% | 16.46% |  |  |
| Fil-Estate Realty and Sales Associates, Inc.      |             |                                   |        |        |  |  |
| (FERSAI)  | (a)         | 16.46%                            | 16.46% | 16.46% |  |  |
| Fil-Estate Realty Corp. (FERC)                    | (a)         | 16.46%                            | 16.46% | 16.46% |  |  |
| Nasugbu Properties, Inc. (NPI)                    |             | 11.52%                            | 11.52% | 11.52% |  |  |

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations or are non-operating entities as at December 31, 2023.
- (b) As at December 31, 2023, the Parent Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at December 31, 2023, the Parent Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at December 31, 2023, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI.
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Parent Company through MLI, their immediate parent company.
- (f) MFMI, MPMI and MREIT are newly incorporated subsidiaries in 2021. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of an REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws. The Parent Company acquired additional common shares of MREIT through property share swap effective January 2023 resulting to 65.67% ownership. In May and July 2023, the Parent Company disposed certain number of shares resulting to a decrease in ownership to 55.63%.
- (g) KHMI was incorporated in 2020 and also engaged in hotel operations.
- (b) In 2021, the Parent Company acquired additional common shares of STLI from previous stockholders representing 1.44% direct ownership. As at December 31, 2023, the effective ownership of Parent Company over STLI is 98.41%, consisting of 18.94% direct ownership and 79.47% indirect ownership through SPI.
- (i) In 2021, the SEC approved the application of MDC for the decrease of its authorized capital stock. As a result, MDC paid a total of P355.0 million to its current stockholders for the return of capital. The Parent Company's ownership interest over MDC remains at 60%.
- (j) PCMI is a subsidiary through EELHI. In 2021, certain number of shares owned by the Ultimate Parent Company were transferred to the Parent Company, increasing the effective ownership of the Parent Company to 58.53%, which consists of 25.84% direct ownership and 32.69% indirect ownership from EELHI.
- (k) Newly incorporated subsidiaries in 2023.
- (l) LBASSI is a subsidiary through EELHI primarily engaged in operating a school for primary and secondary education. In 2022, the subsidiary ceased its operations.

All subsidiaries and associates were incorporated and have their principal place of business in the Philippines, except for the following:

- MCII incorporated and has principal place of business in the Cayman Islands
- RHGI incorporated and has principal place of business in the British Virgin Islands
- SPML incorporated and has principal place of business in Hongkong
- WPML incorporated and has principal place of business in Macau

The Parent Company and its subsidiaries, except for entities which have not yet started commercial operations as at December 31, 2023, are presently engaged in the real estate business, hotel, condominium-hotel operations, construction, restaurant operations, business process outsourcing, educational facilities provider, property management operations, fund management operations and marketing services and e-commerce.

There are no significant restrictions on the Parent Company's ability to access or use the assets and settle the liabilities of the Group.

EELHI, GERI, MREIT and SUN are publicly-listed companies in the Philippines.

# 1.2 Subsidiaries with Material Non-controlling Interest

The subsidiaries with material non-controlling interest (NCI) are shown below (in thousands).

|       | A      | Interest and Voting Subsidiary's Consolidated Accumulated Profit (Loss) Allocated Rights Held by NCI to NCI |        |   |          |           | Profit (Loss) Allocated |                     |             | l<br>I      |
|-------|--------|---|--------|---|----------|-----------|-------------------------|---------------------|-------------|-------------|
| Name  | 2023   | 2022  | 2021   | _ | 2023     | 2022      | 2021                    | 2023                | 2022        | 2021        |
| GERI  | 17.68% | 17.68%  | 17.68% | P | 444,108  | P 504,135 | P 273,59                | P6,836,602          | P 6,465,556 | P 5,924,064 |
| EELHI | 18.27% | 18.27%  | 18.27% |   | 119,520  | 132,014   | 131,17                  | 3 <b>11,199,106</b> | 11,079,586  | 10,947,572  |
| MCTI  | 23.72% | 23.72%  | 23.72% |   | 119,873  | 61,367    | 42,21                   | 5 <b>1,564,420</b>  | 1,540,324   | 1,478,957   |
| MREIT | 44.37% | 37.91%  | 37.91% |   | 942,175  | 847,186   | 218,29                  | 5 <b>4,329,357</b>  | 4,106,038   | 4,193,831   |
| MBPHI | 31.97% | 31.97%  | 31.97% |   | 241,170  | 358,251   | 134,39                  | 4 3,979,512         | 3,738,342   | 3,380,091   |
| LFI   | 33.33% | 33.33%  | 33.33% |   | 70,067   | 50,573    | 103,74                  | 2 1,285,466         | 1,315,389   | 1,331,477   |
| NWPI  | 40.00% | 40.00%  | 40.00% | ( | 118,125) | 768       | ( 1,04                  | <b>2,423,019</b>    | 2,304,894   | 2,304,126   |

The summarized balance sheets of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations are shown below.

|                   | Current<br>Assets | Non-current<br>Assets | Current<br>Liabilities | Non-current<br>Liabilities | Equity           |
|-------------------|-------------------|-----------------------|------------------------|----------------------------|------------------|
| December 31, 2023 |                   |                       |                        |                            |                  |
| GERI              | P 40,459,590,601  | P 21,107,842,595      | P 8,530,655,854        | P 13,068,472,896           | P 39,968,304,446 |
| EELHI             | 43,263,011,730    | 6,276,393,402         | 15,120,472,622         | 3,025,040,329              | 31,394,308,990   |
| MCTI              | 6,426,075,428     | 958,427,061           | 632,829,665            | 156,311,163                | 6,595,361,660    |
| MREIT             | 2,261,749,722     | 59,189,370,284        | 1,187,901,989          | 8,124,659,098              | 52,138,558,919   |
| MBPHI             | 21,064,534,374    | 1,795,986,214         | 8,122,965,525          | 4,169,846,245              | 10,567,708,818   |
| LFI               | 480,394,071       | 835,814,337           | 329,085,827            | 66,508,985                 | 920,613,596      |
| NWPI              | 5,024,990,012     | 44,333,466            | 273,773,758            | 306,243,335                | 4,489,306,385    |
| December 31, 2022 |                   |                       |                        |                            |                  |
| GERI              | P 38,958,385,938  | P 18,348,102,791      | P 8,984,280,250        | P 10,125,839,695           | P 38,196,368,784 |
| EELHI             | 42,058,117,920    | 5,222,214,799         | 13,511,828,029         | 3,008,819,453              | 30,759,685,237   |
| MCTI              | 6,346,828,725     | 692,319,537           | 481,153,103            | 68,691,537                 | 6,489,303,622    |
| MREIT             | 1,912,786,391     | 56,577,530,430        | 760,062,625            | 8,212,025,103              | 49,518,229,093   |
| MBPHI             | 14,690,371,429    | 3,066,716,686         | 6,673,669,427          | 1,294,732,541              | 9,788,686,147    |
| LFI               | 540,692,704       | 886,754,795           | 305,593,115            | 123,987,816                | 997,866,568      |
| NWPI              | 3,778,762,779     | 15,407,016            | 131,543,651            | 251,638,417                | 3,410,987,727    |

The summarized comprehensive income of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

|       |   | Revenues      |   | et Profit (Loss) | Other Comprehensive Income (Loss) |              |
|-------|---|---------------|---|------------------|-----------------------------------|--------------|
| 2023  |   |               |   |                  |                                   |              |
| GERI  | P | 8,389,466,594 | P | 2,113,325,233    | (P                                | 8,416,676)   |
| EELHI |   | 5,203,131,447 |   | 788,653,304      | (                                 | 154,029,551) |
| MCTI  |   | 989,243,868   |   | 509,841,059      | •                                 | -            |
| MREIT |   | 4,156,504,467 |   | 168,343,855      |                                   | -            |
| MBPHI |   | 5,176,390,657 |   | 779,022,671      |                                   | -            |
| LFI   |   | 428,024,009   |   | 223,264,780      | (                                 | 517,752)     |
| NWPI  |   | 430,737,444   |   | 293,266,702      |                                   | -            |
| 2022  |   |               |   |                  |                                   |              |
| GERI  | P | 7,330,290,215 | P | 2,086,560,251    | P                                 | 38,918,313   |
| EELHI |   | 4,707,066,845 |   | 715,376,123      |                                   | 51,178,999   |
| MCTI  |   | 581,200,403   |   | 254,239,433      |                                   | -            |
| MREIT |   | 3,648,767,258 |   | 176,553,547      |                                   | -            |
| MBPHI |   | 5,040,895,626 |   | 1,036,189,706    |                                   | -            |
| LFI   |   | 304,715,933   |   | 149,752,329      | (                                 | 356,140)     |
| NWPI  |   | 17,899,291    | ( | 1,920,049)       |                                   | -            |
| 2021  |   |               |   |                  |                                   |              |
| GERI  | P | 4,986,114,413 | P | 1,494,693,044    | P                                 | 24,957,294   |
| EELHI |   | 4,534,838,703 |   | 797,089,070      |                                   | 175,090,394  |
| MCTI  |   | 422,618,465   |   | 173,678,947      |                                   | -            |
| MREIT |   | 1,460,713,648 |   | 2,014,216,186    |                                   | -            |
| MBPHI |   | 2,431,858,083 |   | 420,365,816      |                                   | -            |
| LFI   |   | 554,170,309   |   | 311,257,955      |                                   | 2,376,412    |
| NWPI  |   | 8,202         | ( | 2,599,043)       |                                   | -            |

The summarized cash flows of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations are shown below.

|       |   | Net Cash From (Used in) |                         |                      |                |  |
|-------|---|-------------------------|-------------------------|----------------------|----------------|--|
|       |   | Operating Activities    | Investing<br>Activities | Financing Activities |                |  |
| 2023  |   |                         |                         |                      |                |  |
| GERI  | P | 243,620,711 (P          | 1,749,326,023)          | (P                   | 87,887,407)    |  |
| EELHI |   | 440,922,303             | 67,140,204              | (                    | 228,380,011)   |  |
| MCTI  | ( | 995,779,391)            | 187,254,202             |                      | -              |  |
| MREIT |   | 3,387,700,668           | -                       | (                    | 3,089,314,682) |  |
| MBPHI | ( | 4,606,227,279)          | 19,576,963              |                      | 4,712,660,638  |  |
| LFI   |   | 319,759,454 (           | 5,906,351)              | (                    | 299,784,772)   |  |
| NWPI  | ( | 110,930,687) (          | 24,955)                 |                      | 785,051,956    |  |
| 2022  |   |                         |                         |                      |                |  |
| GERI  | P | 243,620,711 (P          | 1,749,326,023)          | (P                   | 87,887,407)    |  |
| EELHI |   | 390,373,664             | 26,523,351              | (                    | 368,526,330)   |  |
| MCTI  | ( | 927,266,336)            | 81,454,652              |                      | 1,051,104,773  |  |
| MREIT |   | 2,780,620,961           | -                       | (                    | 2,733,900,508) |  |
| MBPHI | ( | 2,700,064,579) (        | 244,043,362)            | (                    | 367,097,567)   |  |
| LFI   |   | 249,164,549 (           | 153,471)                | (                    | 199,512,547)   |  |
| NWPI  |   | 285,260,510 (           | 976,240)                |                      | 1,575,478,709  |  |
| 2021  |   |                         |                         |                      |                |  |
| GERI  | P | 296,711,694 (P          | 23,628,604)             | P                    | 1,434,041,992  |  |
| EELHI |   | 1,294,993,446           | 5,700,022               | (                    | 40,997,901)    |  |
| MCTI  | ( | 139,930,008) (          | 29,105,188)             | •                    | 1,051,104,773  |  |
| MREIT | • | 1,552,973,207 (         | 9,116,000,000)          |                      | 6,587,915,869  |  |
| MBPHI |   | 1,425,208,741 (         | 372,827,723)            | (                    | 94,039,779)    |  |
| LFI   |   | 149,327,127             | 23,562,500              | (                    | 103,912,836)   |  |
| NWPI  | ( | 28,229,018)             | -                       |                      | 31,866,113     |  |
|       |   |                         |                         |                      |                |  |

The summarized dividend declarations of MREIT, LFI, GERI and MCTI paid to NCI are shown below.

|       |          | 2023          |          | 2022                 |
|-------|----------|---------------|----------|----------------------|
| MREIT | P        | 1,083,319,430 | P        | 934,992,570          |
| LFI   |          | 99,990,000    |          | 66,660,000           |
| MCTI  |          | 95,777,333    |          | -                    |
| OPI   |          | 51,056,000    |          | -                    |
| GERI  |          | 22,006,572    |          | -                    |
| ECOC  |          | 6,788         |          |                      |
|       | <u>P</u> | 1,352,156,123 | <u>P</u> | <u>1,001,652,570</u> |

# 1.3 Approval of the Consolidated Financial Statements

The consolidated financial statements of the Group as at and for the year ended December 31, 2023 (including the comparative consolidated financial statements as at December 31, 2022 and for the years ended December 31, 2022 and 2021) were authorized for issue by the Group's BOD on February 26, 2024.

#### 2. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policy information that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

## 2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS), as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 pandemic. The financial reporting reliefs availed of by the Group are disclosed in detail in the succeeding pages. PFRS are adopted by the Financial and Sustainability Reporting Standards Council (FSRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy (BOA).

The consolidated financial statements have been prepared using the measurement bases specified by PFRS, as modified by the application of the financial reporting reliefs issued and approved by the SEC in response to the COVID-19 pandemic, for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

# (b) SEC Financial Reporting Reliefs Availed by the Group

The Group has availed of several financial reporting reliefs granted by the SEC relating to several implementation issues of PFRS 15, Revenue from Contracts with Customers, affecting the real estate industry under following Memorandum Circular (MC):

- MC No. 14-2018, Philippine Interpretation Committee Question and Answer (PIC Q&A) No. 2018-12 Implementation Issues Affecting Real Estate Industry
- MC No. 3-2019, PIC Q&A Nos. 2018-12-H and 2018-14
- MC No. 4-2020, Deferment of the Implementation of IFRS Interpretations Committee (IFRIC)
  Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Costs) for
  Real Estate Industry
- MC 34-2020, Deferral of PIC Q&A No. 2018-12 and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry for another period of three years or until 2023

SEC MC No. 08-2021, Amendment to SEC MC No. 14-2018, MC No. 03-2019, MC No.04-2020, and MC No. 34-2020 to Clarify Transitory Provision, provides real estate companies the accounting policy option of applying either the full retrospective approach or the modified retrospective approach when they apply the provisions of the PIC and IFRIC pronouncement.

Discussed below and in the succeeding pages are the financial reporting reliefs availed of by the Group, including the descriptions of the implementation issues and their estimated qualitative impacts to the consolidated financial statements. The Group opted to avail the reliefs until the end of the deferment period as provided under the relevant MC.

(i) IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry (deferred until December 31, 2023)

The IFRIC concluded that any inventory (work-in-progress) for unsold units under construction that the entity recognizes is not a qualifying asset, as the asset is ready for its intended sale in its current condition (i.e., the developer intends to sell the partially constructed units as soon as it finds suitable customers and, in signing a contract with a customer, will transfer control of any work-in-progress relating to that unit to the customer). Accordingly, no borrowing costs can be capitalized on such unsold real estate inventories.

Had the Group elected not to defer the IFRIC Agenda Decision, it would have the following impact in the consolidated financial statements:

- interest expense would have been higher;
- cost of real estate inventories would have been lower;
- total comprehensive income would have been lower;
- retained earnings would have been lower; and,
- the carrying amount of real estate inventories would have been lower.

(ii) PIC Q&A No. 2018-12-D, Concept of the Significant Financing Component in the Contract to Sell and PIC Q&A No. 2020-04, Addendum to PIC Q&A 2018-12-D: Significant Financing Component Arising from Mismatch between the Percentage of Completion and Schedule of Payments (deferred until December 31, 2023)

PFRS 15 requires that in determining the transaction price, an entity shall adjust the promised amount of consideration for the effects of the time value of money if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the entity with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component.

There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group does not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of the project, are expected within one year and significant financing component is not expected to be significant.

Had the Group elected not to defer this provision of the standard, it would have an impact in the consolidated financial statements as there would have been a significant financing component when there is a difference between the percentage of completion (POC) of the real estate project and the right to the consideration based on the payment schedule stated in the contract. The Group would have recognized an interest income when the POC of the real estate project is greater than the right to the consideration and interest expense when lesser. Both interest income and expense will be calculated using the effective interest rate method.

This will impact the retained earnings, real estate sales, and profit or loss in the year of adoption and in comparative periods presented. Furthermore, these would have impacted the cash flows from operations and cash flows from financing activities for all years presented in case of a full retrospective approach. Should the Group elect to apply the modified retrospective approach as allowed by MC No. 2021-08, this will impact the opening retained earnings in the year of adoption.

#### (c) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents a consolidated statement of comprehensive income separate from the consolidated statement of income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively or makes retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

#### (d) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine Peso, the Group's presentation and functional currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Group's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

## 2.2 Adoption of New and Amended PFRS

(a) Effective in 2023 that are Relevant to the Group

The Group adopted for the first time the following amendments to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2023:

PAS 1 and PFRS Practice

Statement 2 (Amendments): Presentation of Financial Statements –

Disclosure of Accounting Policies

PAS 8 (Amendments) : Definition of Accounting Estimates

PAS 12 (Amendments) : Deferred Tax Related to Assets and Liabilities

from a Single Transaction

Discussed below are the relevant information about these pronouncements.

(i) PAS 1 and PFRS Practice Statement 2 (Amendments), Presentation of Financial Statements – Disclosure of Accounting Policies. The amendments replaced the requirement for entities to disclose their significant accounting policies with the requirement to disclose their material accounting policy information. The amendments also include guidance to help entities apply the definition of material in making decisions about accounting policy disclosures.

The amendments clarify that accounting policy information may be material because of its nature, even if the related amounts are immaterial, that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements and if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy information. The application of these amendments is reflected in the Group's consolidated financial statements under Notes 2 and 3.

(ii) PAS 8 (Amendments), Definition of Accounting Estimates. The amendments introduced a new definition of accounting estimate which is a monetary amount in the financial statements that are subject to measurement uncertainty. It also clarifies that a change in accounting estimate that results from new information or new developments is not a correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. The application of these amendments had no significant impact on the Group's consolidated financial statements.

(iii) PAS 12 (Amendments), Deferred Tax Related to Assets and Liabilities from a Single Transaction. The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences. The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense). Management assessed that the application of such amendments had no significant impact on the Group's consolidated financial statements.

## (b) Effective in 2023 that is not Relevant to the Group

Among the amendments to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2023, the amendments to PAS 12, *International Tax Reform — Pillar Two Model Rules*, are not relevant to the Group's consolidated financial statements.

# (c) Effective Subsequent to 2023 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2023, which are adopted by the FSRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current (effective from January 1, 2024)
- (ii) PAS 1 (Amendments), Presentation of Financial Statements Non-current Liabilities with Covenants (effective from January 1, 2024)
- (iii) PAS 7 (Amendments), Cash Flow Statements and PFRS 7 (Amendments), Financial Instruments: Disclosures Supplier Finance Arrangements (effective from January 1, 2024)
- (iv) PFRS 16 (Amendments), Leases Lease Liability in a Sale and Leaseback (effective from January 1, 2024)
- (v) PAS 21 (Amendments), The Effects of Changes in Foreign Exchange Rates Lack of Exchangeability (effective from January 1, 2025)

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company, and its subsidiaries as enumerated in Note 1, after the elimination of material intercompany transactions.

The financial statements of subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

Acquired subsidiaries are subject to either of the following relevant policies:

- (a) Business acquisitions of entities not under common control of a principal stockholder are accounted for using the acquisition method of accounting.
- (b) Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of interests method. Transfers of assets between commonly-controlled entities are accounted for under historical cost accounting; hence, the assets and liabilities are reflected in the consolidated financial statements at carrying values and no adjustments are made to reflect fair values or recognize any new assets or liabilities, at the date of the combination that otherwise would have been done under the acquisition method.

Acquired investment in associate is subject to the purchase method.

## 2.4 Foreign Currency Transactions and Translation

## (a) Transactions and Balances

Except for MCII and RHGI, which use the United States (U.S.) dollar as their functional currency, the accounting records of the Parent Company and its subsidiaries are maintained in Philippine Peso. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

## (b) Translation of Financial Statements of Foreign Subsidiaries

The operating results and financial position of MCII and RHGI, which are measured using the U.S. dollar, their functional currency, are translated to Philippine peso, the Parent Company's functional currency, as follows:

- (i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the end reporting period;
- (ii) Income and expenses for each profit or loss account are translated at the annual average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in MCII and RHGI are recognized under Exchange Difference on Translating Foreign Operations account in the consolidated statement of comprehensive income. As these entities are wholly owned subsidiaries, the translation adjustments are fully allocated to the Parent Company's shareholders.

The translation of the consolidated financial statements into Philippine Peso should not be construed as a representation that the U.S. dollar amounts could be converted into Philippine Peso amounts at the translation rates or at any other rates of exchange.

#### 2.5 Financial Instruments

#### (a) Financial Assets

## (i) Classification, Measurement and Reclassification of Financial Assets

Financial assets are categorized into the following categories: financial assets at amortized cost, financial assets at fair value through profit or loss (FVTPL) and financial assets at fair value through other comprehensive income (FVOCI).

## Financial Assets at Amortized Cost

Where the business model is to hold assets to collect contractual cash flows, the Group assesses whether the financial instruments' cash flows represent SPPI. In making this assessment, the Group considers whether the contractual cash flows are consistent with basic lending arrangements, i.e., interest includes only consideration for the time value of money, credit risk, or other basic lending risks and a profit margin. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with basic lending arrangements, the related financial asset is classified and measured at FVTPL.

The Group may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortized cost.

## Financial Assets at Fair Value Through Other Comprehensive Income

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as FVTPL or if it is a contingent consideration recognized arising from a business combination. Accordingly, the Group has designated equity instruments as at FVOCI.

#### Financial Assets at Fair Value Through Profit or Loss

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

## (ii) Impairment of Financial Assets

The Group applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance for all trade and other receivables and contract assets including those which contain significant financing component. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. The Group also assesses impairment of trade receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due [see Note 32.3(b)].

The Group applies a general approach specifically, in relation to advances to related parties. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk.

In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of advances to related parties can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

For other financial assets at amortized cost, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

## (b) Financial Liabilities

Financial liabilities of the Group include interest-bearing loans and borrowings, bonds and notes payable, trade and other payables (except tax-related liabilities), derivative liabilities, redeemable preferred shares, advances from other related parties, commission payable and subscription payable (presented as part of Other Current Liabilities and Other Non-current Liabilities in the consolidated statement of financial position).

#### 2.6 Inventories

Cost of inventories includes acquisition costs of raw land intended for future development, including other costs and expenses incurred to effect the transfer of the property to the Group; related property development costs; and borrowing costs on certain loans incurred during the development of the real estate properties.

Costs of inventories are assigned using specific identification of their individual costs.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known.

Repossessed property arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or contract asset to be derecognized plus any amount to be refunded to customers and the cost of the repossessed property is recognized in the consolidated statement of income.

# 2.7 Property and Equipment

Property and equipment, including land, are carried at acquisition or construction cost less subsequent depreciation and/or amortization for property and equipment, and any impairment losses. As no finite useful life for land can be determined, related carrying amounts are not depreciated.

Depreciation and amortization are computed on the straight-line basis over the estimated useful lives of the assets. Amortization of office improvements is recognized over the estimated useful lives of improvements or the term of the lease, whichever is shorter.

The depreciation and amortization periods for other property and equipment, based on the above policies, are as follows:

| Buildings and improvements               | 5-25 years |
|--|------------|
| Office improvements                      | 5-20 years |
| Transportation equipment                 | 5 years    |
| Office furniture, fixtures and equipment | 3-5 years  |

The measurement for right-of-use assets is disclosed in Note 2.10(a).

## 2.8 Investment Properties

Investment properties include properties held for lease under operating lease agreements, properties intended to be held for lease, and properties held for currently undetermined use. These properties are carried at cost, net of accumulated depreciation and any impairment in value, except for land which is not subject to depreciation.

Depreciation of investment properties, excluding land, is computed using the straight-line method over the estimated useful lives of the assets ranging from 5 to 40 years.

## 2.9 Revenue and Expense Recognition

Revenue comprises revenue from sale of real properties, property management fees and hotel operations.

The Group develops real properties such as developed land, house and lot, and condominium units. The Group often enters into contracts to sell real properties as they are being developed. The Group also enters into transactions involving hotel accommodations, food and beverage operations, and other incidental activities. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(b). Sales cancellations are accounted for as contract modification on the year of forfeiture. Cumulative revenue and costs recognized on cancelled contracts are reversed in the year of cancellation, and any gain or loss is charged to profit or loss.

- (a) Real estate sales on pre-completed real estate properties Revenue from real estate sales on pre-completed real estate properties is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development. Revenue recognized from real estate sales on pre-completed real estate properties is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of comprehensive income.
- (b) Real estate sales on completed real estate properties Revenue from real estate sales on completed real estate properties is recognized at point in time when the control over the real estate property is transferred to the buyer. Revenue recognized from real estate sales on completed real estate properties is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of comprehensive income. For tax reporting purposes, a modified basis of computing the taxable income for the year based on collections from sales is used by the Parent Company, GERI, EELHI, SPI, MBPHI, SEDI, OPI, NWPI, MGLI, SVCI, MCTI and STLI.
- (c) Sale of undeveloped land and golf and resort shares for sale Revenues on sale of undeveloped land and golf and resort shares for sale are recognized at a point in time when the control over the undeveloped land and golf and resort shares have passed to the buyer and the amount of revenue can be measured reliably.
- (d) Hotel accommodation Revenues are recognized over time during the occupancy of hotel guest and ends when the scheduled hotel room accommodation has lapsed (i.e., the related room services have been rendered). As applicable, invoices for hotel accommodations are due upon receipt by the customer.
- (e) Food, beverage and others Revenues are recognized at point in time upon delivery to and receipt of consumer goods by the customer. Invoice for consumer goods transferred are due upon receipt by the customer.
- (f) Rendering of services Revenues are recognized over time (i.e., time-and-materials basis as the services are provided or based on the actual work done) until the performance of contractually agreed tasks has been substantially rendered. Revenue from rendering of services include property management, commission and construction income.

Incremental costs of obtaining a contract to sell real estate property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized.

Cost of real estate sales include the acquisition cost of the land, development costs incurred to date, applicable borrowings costs and estimated costs to complete the project, determined based on estimates made by the project engineers.

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as how the Group assesses impairment of its financial assets [see Note 2.5(a)(ii)].

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on real estate sale, consideration received from buyers are presented under the Customers' Deposits account in the liabilities section of the consolidated statement of financial position.

#### 2.10 Leases

The Group accounts for its leases as follows:

## (a) Group as Lessee

The Group amortizes the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

#### (b) Group as Lessor

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

## 2.11 Impairment of Non-financial Assets

The Group's Investments in Associates, Goodwill and Leasehold rights (included as part of Other Non-current Assets), Investment Properties, Property and Equipment, and other non-financial assets are subject to impairment testing. Goodwill and intangible assets with an indefinite useful life or those not yet available for use are tested for impairment at least annually. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

## 2.12 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan, defined benefit contribution plans, and other employee benefits.

The Group's post-employment defined benefit pension plans covers all regular full-time employees. The pension plans are tax-qualified, noncontributory and administered by trustees.

The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

## 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

#### (a) Determination of Lease Term of Contracts with Renewal and Termination Options

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

The Group determines whether any non-cancellable period or notice period in a lease would meet the definition of a contract and thus, would be included as part of the lease term. A contract would be considered to exist only when it creates rights and obligations that are enforceable.

In assessing the enforceability of a contract, the Group considers whether the lessor can refuse to agree to a request from the Group to extend the lease. In contrast, a lessor's right to terminate a lease is ignored when determining the lease term because, in that case, the lessee has an unconditional obligation to pay for the right to use the asset for the period of the lease, unless and until the lessor decides to terminate the lease.

#### (b) Evaluation of Timing of Satisfaction of Performance Obligations

# (i) Real Estate Sales

The Group exercises critical judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group determines that its performance obligation for pre-completed real estate properties is satisfied over time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments. Conversely, the Group's performance obligation for sale of completed real estate properties is satisfied at a point in time.

## (ii) Hotel Operations

The Group determines that its revenue from hotel accommodations shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the services without the need of reperformance of other entities. This demonstrates that the customers simultaneously receive and consume the benefits of the Group's rendering of hotel services as it performs.

#### (iii) Food and Beverages, and Others

In determining the appropriate method to use in recognizing the Group's revenues from food, beverage and other consumer goods, management assesses that revenue is recognized at a point in time when the control of the goods has passed to the customer, i.e. generally when the customer acknowledged delivery of goods. The service component of the restaurant operations is deemed as an insignificant cause on the timing of satisfaction of performance obligation since it is only passage of time until the customer receives and consumes all the benefits after delivery of the food and beverage items.

#### (iv) Forfeited Collections and Deposits

The Group determines that its revenue from forfeited collections and deposits shall be recognized at point in time in the year the contract was cancelled.

#### (v) Property Management Services

The Group determines that its revenue from property management services shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers.

The Group applies the practical expedient to recognize revenue at the amount to which it has a right to invoice, which corresponds directly to the value to the customer of the entity's performance completed to date i.e., generally when the customer has acknowledged the Group's right to invoice.

#### (c) Estimation of Collection Threshold for Revenue Recognition

The Group uses judgment in evaluating the probability of collection of contract price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold over which the Group determines that collection of total contract price is reasonably assured.

## (d) Determination of ECL on Trade and Other Receivables

The Group uses a provision matrix to calculate ECL for trade and other receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., product type, projects and customer type).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). The Group considered the continuing impact of COVID-19 pandemic and revised its assumptions in determining the macroeconomic variables and loss rates in the computation of ECL. Details about the ECL on the Group's trade and other receivables are disclosed in Note 32.3(b).

## (e) Distinction Among Investment Properties and Owner-occupied Properties

The Group determines whether a property should be classified as investment property or owner-occupied property. The Group applies judgment upon initial recognition of the asset based on intention and also when there is a change in use. In making its judgment, the Group considers whether the property generates cash flows largely independently of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the Group's main line of business or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the Group's main line of business or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

# (f) Distinction Between Inventories and Investment Properties

Inventories comprise properties that are held for sale in the ordinary course of business. Meanwhile, investment properties comprise of land and buildings which are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. The Group considers management's intention over these assets in making its judgment.

## (g) Distinction Between Investments in Financial Instruments and Inventories

Being a real estate developer, the Group determines how golf and resort shares shall be accounted for. In determining whether these shares shall be accounted for as either inventories or investments in financial instruments, the Group considers its role in the development of the club and its intent for holding these shares. The Group classifies such shares as inventories when the Group acts as the developer and its intent is to sell a developed property together with the club share.

#### (h) Presentation of Perpetual Debt Securities

The Group exercises judgment in classifying its perpetual debt securities as financial liabilities or equity instruments. In making its judgment, the Group considers the terms of the securities including any restrictions on the Group's ability to defer interest payments. Based on management's assessment, the perpetual debt securities are classified as equity securities as the Group has the ability to defer payments of principal and interest indefinitely (see Note 28.7).

#### (i) Distinction Between Asset Acquisition and Business Combinations

The Parent Company acquires subsidiaries that own real estate properties. At the time of acquisition, the Parent Company considers whether the acquisition represents acquisition of a business or asset. The Parent Company accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. More specifically, consideration is made with regard to the extent to which significant processes are acquired and, in particular, the extent of ancillary services provided by the Group (e.g., maintenance, cleaning, security, bookkeeping, hotel services, etc.). The significance of any process is judged with reference to the guidance in PAS 40, *Investment Property*, on ancillary services.

#### (j) Distinction Between Operating and Finance Leases (as a Lessor)

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Based on management assessment, the Group's lease agreements, as lessor, are classified either operating or finance leases.

## (k) Consolidation of Entities in which the Group Holds 50% or Less of Voting Rights

Management considers that the Group has de facto control over investees even though it effectively holds less than 50% of the ordinary shares and voting rights in those companies when it has the ability to exercise control over these entities through voting rights held by its subsidiaries or through interlocking directors (see Note 1.1).

# (1) Significant Influence on Investees Even if the Group Holds Less than 20% of Voting Rights

The Group considers that it has significant influence over investees when it has board representation which allows them to participate in the financial and operating policy decisions but has no control or joint control of those policies (see Notes 1.1 and 11).

## (m) Determination on whether Lease Concessions Granted constitute a Lease Modification

In line with the rental relief framework implemented by the government to support businesses and the broader economy due to the impact of COVID-19, the Group waived its right to collect rent and other charges as part of various lease concessions it granted to lessees such as lease payment holidays or lease payment reductions.

In making this judgment, the Group determines whether the rent concessions granted has changed the scope of the lease, or the consideration thereof, that was not part of the original terms and conditions of the lease. The Group assessed that the lease concessions it granted to lessees do not qualify as lease modifications since the terms and conditions under the corresponding lease contracts have not been modified by the waiver and therefore, is not a lease modification under PFRS 16.

The rent concessions granted by the Group amounted to P1.4 billion in 2022 (nil in 2023).

#### (n) Share based Employee Remuneration

The Group grants share options to qualified employees of the Group eligible under a share option plan. The services received in exchange for the grant, and the corresponding share options, are valued by reference to the fair value of the equity instruments granted at grant date.

#### (o) Recognition of Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

Judgment is exercised by management to distinguish between provisions and contingencies. Disclosures on relevant provisions and contingencies are presented in Note 31.

# 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

#### (a) Revenue Recognition for Performance Obligation Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary. A significant change in estimated total development costs would result in a significant change in the amount of revenue recognized in the year of change.

# (b) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 32.3(b).

#### (c) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the times the estimates are made. The future realization of the carrying amounts of real estate inventory is affected by price changes in the different market segments as well as the trends in the real estate industry. These are considered key sources of estimation uncertainty and may cause significant adjustments to the inventories within the next reporting period. In evaluating net realizable value of inventories, recent market conditions and current market prices have been considered. The carrying value of Inventories is disclosed in Note 7.

#### (d) Fair Value of Share Options

The Group estimates the fair value of the share option by applying an option valuation model, taking into account the terms and conditions on which the share options were granted. The estimates and assumptions used are presented in Note 28.6 which include, among other things, the option's time of expiration, applicable risk-free interest rate, expected dividend yield, volatility of the Group's share price and fair value of the Group's common shares. Changes in these factors can affect the fair value of share options at grant date.

The fair value of share options recognized as part of Salaries and employee benefits in 2023, 2022 and 2021 is presented in Note 25.2.

# (e) Fair Value Measurement of Investment Properties

Investment properties are measured using the cost model. The Group determines the fair value of investment properties earning rental income through discounted cash flows valuation technique. The Group uses assumptions that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties using the observable recent prices of the reference properties adjusted for differences in key attributes such as property size, zoning and accessibility.

A significant change in these elements may affect prices and the value of the assets. The fair value of investment properties is disclosed in Notes 12 and 34.4.

# (f) Estimation of Useful Lives of Investment Properties, Property and Equipment, and Leasehold Rights

The Group estimates the useful lives of investment properties, property and equipment, and leasehold rights based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. In addition, estimation of the useful lives of investment properties and property and equipment are based on collective assessment of industry practice, internal technical evaluation and experience with similar assets.

An analysis of the movements in the carrying amount of Investment Properties, Property and Equipment, and Leasehold Rights is presented in Notes 12, 13 and 14, respectively.

#### (g) Valuation of Financial Assets at Fair Value through Other Comprehensive Income

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, management applies valuation techniques to determine the fair value of financial instruments. This requires management to develop estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. When such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arms' length transaction at the end of the reporting period. Valuation methods used in determining the fair value of these financial assets are disclosed in Note 34.2(a).

The carrying amounts of financial asset at FVOCI and the amounts of fair value changes recognized during the years on those assets are disclosed in Note 9.

#### (h) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

## (i) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the balance of deferred tax assets recognized as at December 31, 2023 and 2022 will be utilized in the succeeding years.

The carrying amount of the net deferred tax assets as at December 31, 2023 and 2022 is disclosed in Note 26.

## (j) Impairment of Goodwill and Other Non-financial Assets

Goodwill is reviewed annually for impairment while other non-financial assets are tested whenever certain impairment indicators become evident. In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainties relates to assumptions about future operating results and the determination of suitable discount rate. Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the amount of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

There were no impairment losses on the Group's goodwill and other non-financial assets required to be recognized in 2023, 2022 and 2021 based on management's assessment.

#### (k) Valuation of Retirement Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by independent actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit obligation in the next reporting period.

The amount of retirement benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 25.3.

#### (1) Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their acquisition date fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment.

#### 4. SEGMENT INFORMATION

#### 4.1 Business Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Strategic Steering Committee (SSC), its chief operating decision-maker. The SSC is responsible for allocating resources and assessing performance of the operating segments.

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development of residential and office units including urban centers integrating office, residential and commercial components. The Real Estate segment pertains to the development and sale of residential and office developments. The Rental segment includes leasing of office and commercial spaces. The Hotel Operations segment relates to the management of hotel business operations. The Group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

The measurement policies the Group uses for segment reporting under PFRS 8, *Operating Segments*, are the same as those used in its consolidated financial statements, except that the following are not included in arriving at the operating profit of the operating segments:

- interest income and costs, and foreign currency gains and losses;
- equity in net earnings of associates, fair value gains, dividend income and foreign currency gains/losses; and,
- gain on sale of investments in associate.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

#### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash and cash equivalents, receivables, real estate inventories, property and equipment, and investment properties, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and segment liabilities do not include deferred taxes.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

# 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

# 4.4 Analysis of Segment Information

The tables presented below and in the succeeding page present revenue and profit information regarding industry segments for the years ended December 31, 2023, 2022 and 2021 and certain assets and liabilities information regarding segments as at December 31, 2023 and 2022.

|   | Sale of Goods -                   | Sale of S                     | Sale of Services     |                                   |  |  |  |
|---|-----------------------------------|-------------------------------|----------------------|-----------------------------------|--|--|--|
|   | Real estate                       | Rental                        | Hotel Operations     | Total                             |  |  |  |
| TOTAL REVENUES  Sales to external customers Interest income on real estate sales                | P 42,721,115,222<br>1,129,913,991 | P 17,854,466,048              | P 3,807,063,945      | P 64,382,645,215<br>1,129,913,991 |  |  |  |
| Intersegment sales  | 43,851,029,213                    | 688,393,835<br>18,542,859,883 | 3,807,063,945        | 688,393,835<br>66,200,953,041     |  |  |  |
| COSTS AND OTHER OPERATING EXPENSES Costs of sales and services and operating expenses excluding |                                   |                               |                      |                                   |  |  |  |
| depreciation and amortization   | 29,797,634,218                    | 2,174,351,445                 | 3,179,787,694        | 35,151,773,357                    |  |  |  |
| Depreciation and amortization   | 299,788,932                       | <u>2,847,130,267</u>          | 183,412,704          | 3,330,331,903                     |  |  |  |
|   | 30,097,423,150                    | 5,021,481,712                 | 3,363,200,398        | 38,482,105,260                    |  |  |  |
| SEGMENT OPERATING PROFITS   | P 13,753,606,063                  | P 13,521,378,171              | P 443,863,547        | P 27,718,847,781                  |  |  |  |
| ASSETS AND LIABILITIES  |                                   |                               |                      |                                   |  |  |  |
| Segment assets  | P 270,084,403,031                 | P 145,952,507,542             | P 6,129,045,419      | P 422,165,955,992                 |  |  |  |
| Segment liabilities   | P 120,821,155,240                 | P 52,311,008,997              | P 2,202,470,050      | P 175,334,634,287                 |  |  |  |
|   |                                   | 20                            | 22                   |                                   |  |  |  |
|   | Sale of Goods -                   | Sale of                       | Services             |                                   |  |  |  |
|   | Real estate                       | Rental                        | Hotel Operations     | Total                             |  |  |  |
| TOTAL REVENUES Sales to external customers  | P 36,849,992,605                  | P 15,653,727,970              | P 2,603,709,878      | P 55,107,430,453                  |  |  |  |
| Interest income on real estate sales  | 799,056,815                       | -                             | -                    | 799,056,815                       |  |  |  |
| Intersegment sales  |                                   | 532,327,818                   | <del></del>          | 532,327,818                       |  |  |  |
|   | 37,649,049,420                    | 16,186,055,788                | 2,603,709,878        | 56,438,815,086                    |  |  |  |
| COSTS AND OTHER OPERATING EXPENSES Costs of sales and services and operating expenses excluding | 25 710 (0) 517                    | 1.057.772.000                 | 2404.250.000         | 20 (70 740 50)                    |  |  |  |
| depreciation and amortization   | 25,712,626,517                    | 1,856,763,898                 | 2,101,359,090        | 29,670,749,506                    |  |  |  |
| Depreciation and amortization   | 258,051,817                       | 2,731,898,812                 | 144,072,673          | 3,134,023,302                     |  |  |  |
|   | 25,970,678,334                    | 4,588,662,710                 | 2,245,431,763        | 32,804,772,808                    |  |  |  |
| SEGMENT OPERATING<br>PROFITS  | P 11,678,371,086                  | <u>P 11,597,393,078</u>       | <u>P 358,278,115</u> | <u>P 23,634,042,279</u>           |  |  |  |
| ASSETS AND LIABILITIES  |                                   |                               |                      |                                   |  |  |  |
| Segment assets  | P 249,662,958,994                 | P 136,205,789,990             | P 5,859,552,165      | P 391,728,301,149                 |  |  |  |
| Segment liabilities   | P 112,314,538,777                 | P 48,232,117,701              | P 1,569,242,763      | P 162,115,899,242                 |  |  |  |

|   | 2021   |   |   |  |  |  |  |
|---|--|---|---|--|--|--|--|
|   | Sale of Goods –                                      | Sale of   | Sale of Services                              |  |  |  |  |
|   | Real estate  | Rental  | Hotel Operations                              | Total  |  |  |  |
| TOTAL REVENUES Sales to external customers Interest income on real estate sales Intersegment sales  | P 31,129,417,724<br>641,593,186<br>                  | P 13,319,580,244<br>- 501,620,089<br>13,821,200,333 | P 1,928,944,451 1,928,944,451                 | P 46,377,942,419<br>641,593,186<br>501,620,089<br>47,521,155,694 |  |  |  |
| COSTS AND OTHER OPERATING EXPENSES Costs of sales and services and operating expenses excluding depreciation and amortization Depreciation and amortization | 22,143,407,538<br>305,468,041<br>22,448,875,579      | 1,718,745,957<br>2,815,266,472<br>4,534,012,429     | 1,654,286,432<br>148,945,316<br>1,803,231,748 | 25,516,439,927<br>3,269,679,829<br>28,786,119,756                |  |  |  |
| SEGMENT OPERATING<br>PROFITS  | P 9,322,135,331                                      | <u>P 9,287,187,904</u>                              | <u>P 125,712,703</u>                          | P 18,735,035,938   |  |  |  |
| ASSETS AND LIABILITIES<br>Segment assets<br>Segment liabilities   | <u>P 246,748,867,643</u><br><u>P 110,574,147,992</u> | P 127,778,100,601<br>P 47,869,814,875               | P 4,800,909,509<br>P 1,185,567,816            | P 379,327,877,753<br>P 159,629,530,683                           |  |  |  |

The total project and capital expenditures amounted to P50.0 billion, P45.9 billion and P38.2 billion in 2023, 2022 and 2021, respectively.

# 4.5 Reconciliations

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

|   | _        | 2023                   | _        | 2022                   |          | 2021                   |
|---|----------|------------------------|----------|------------------------|----------|------------------------|
| Revenues  |          |                        |          |                        |          |                        |
| Total segment revenues                          | P        | 66,200,953,041         | Р        | 56,438,815,086         | P        | 47,521,155,694         |
| Unallocated interest and other                  |          |                        |          |                        |          |                        |
| income  |          | 4,215,596,285          |          | 3,620,769,383          |          | 3,734,755,126          |
| Elimination of intersegment sales               | (        | 688,393,83 <u>5</u> )  | (        | 532,327,818)           | (        | 501,620,089)           |
|   |          |                        |          |                        |          |                        |
| Revenues as reported in                         |          |                        |          |                        |          |                        |
| profit or loss                                  | P        | 69,728,155,491         | P        | 59,527,256,651         | P        | 50,754,290,731         |
| Profit or loss                                  |          |                        |          |                        |          |                        |
| Segment operating profit                        | P        | 27,718,847,781         | Р        | 23,634,042,279         | Р        | 18,735,035,938         |
| Unallocated interest and other                  |          | , , ,                  |          | , , ,                  |          | , , ,                  |
| income  |          | 4,215,596,285          |          | 3,620,769,383          |          | 3,734,755,126          |
| Unallocated interest and other                  |          |                        |          |                        |          |                        |
| charges   | (        | 5,056,713,054)         | (        | 5,628,116,793)         | (        | 4,808,537,325)         |
| Equity share in net losses                      | (        | 65,412,001)            | (        | 155,429,591)           | (        | 176,548,383)           |
| Other unallocated expenses                      | (        | <u>2,956,010,644</u> ) | (        | <u>2,329,420,993</u> ) | (        | <b>2,541,395,012</b> ) |
| Profit before tax as reported in profit or loss | <u>P</u> | 23,856,308,367         | <u>P</u> | 19,141,844,285         | <u>P</u> | 14,943,310,344         |

|   | 2023                     | 2022                     |
|---|--------------------------|--------------------------|
| Assets  |                          |                          |
| Segment assets  | P 422,165,955,992        | P 391,728,301,149        |
| Investments in associates   | 3,069,422,324            | 3,138,183,202            |
| Financial assets at fair value through  |                          |                          |
| other comprehensive income  | 5,390,622,368            | 5,253,799,848            |
| Advances to other related parties   | 6,266,708,060            | 6,378,875,057            |
| Other unallocated assets  | 3,680,009,429            | 2,712,378,044            |
| Total assets reported in the consolidated statements of financial position      | <u>P 440,572,718,173</u> | P 409,211,537,300        |
| Liabilities   |                          |                          |
| Segment liabilities   | P 175,334,634,287        | P 162,115,899,242        |
| Advances from other related parties   | 1,247,044,914            | 2,126,611,006            |
| Other unallocated liabilities   | 3,323,193,000            | 3,948,504,100            |
| Total liabilities reported in the consolidated statements of financial position | <u>P 179,904,872,201</u> | <u>P 168,191,014,348</u> |

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as of December 31:

|  | 2023             | 2022                               |
|--|------------------|------------------------------------|
| Cash on hand and in banks<br>Short-term placements |                  | P 13,217,086,693<br>14,537,481,753 |
|  | P 25,115,017,234 | P 27,754,568,446                   |

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements are made for varying periods between 30 to 60 days and earn effective interest ranging from 0.50% to 6.25% in 2023, 0.50% to 5.70% in 2022, and 0.05% to 4.50% in 2021 (see Note 23).

#### 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

|                           | Notes    | 2023             | 2022             |
|---------------------------|----------|------------------|------------------|
| Current:                  |          |                  |                  |
| Trade                     | 15.3(h), |                  |                  |
|                           | 27.1     | P 24,672,722,893 | P 25,129,843,967 |
| Allowance for impairment  |          | ( 708,270,478)   | ( 749,340,938)   |
| 1                         |          | 23,964,452,415   | 24,380,503,029   |
| Advances to associates    |          |                  |                  |
| and other related parties | 27.2     | 6,266,708,060    | 6,378,875,057    |
| Others                    |          | 5,695,361,868    | 5,146,909,136    |
| Balance carried forward   |          | P 35,926,522,343 | P 35,906,287,222 |

|                          | Notes   | 2023             | 2022             |
|--------------------------|---------|------------------|------------------|
| Balance brought forward  |         | P 35,926,522,343 | P 35,906,287,222 |
| Non-current:             |         |                  |                  |
| Trade                    | 15.3(h) | 23,640,010,441   | 16,458,299,794   |
| Allowance for impairment | · /     | ( 12,224,936)    | ( 12,224,936)    |
| 1                        |         | 23,627,785,505   | 16,446,074,858   |
| Others                   | 27.1    | 5,130,372,904    | 4,589,496,313    |
|                          |         | 28,758,158,409   | 21,035,571,171   |
|                          |         | P 64,684,680,752 | P 56,941,858,393 |

Trade receivables mainly pertain to receivables from real estate sales and rental transactions.

The installment period of sales contracts averages one to five years. Noninterest-bearing trade receivables from real estate sales with maturity of more than one year after the end of the reporting period are remeasured at amortized cost using the effective interest rate of similar financial instruments. Interest income recognized amounted to P1,129.9 million, P799.0 million and P641.6 million in 2023, 2022 and 2021, respectively. These amounts are presented as part of Interest income from trade receivables under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

Others include finance lease receivables arising from sublease transaction entered by the Group [see Note 31.1(b)]. As of December 31, 2023 and 2022, the current portion of the finance lease receivables amounted to P2.0 million and P112.2 million, respectively, while non-current portion amounted to P315.1 million and P408.6 million, respectively. Other current receivables include certain advances to condominium associations and other counterparties within the ordinary course of business, which are expected to be realized within 12 months from the end of the reporting periods.

All trade receivables are subject to credit risk exposure. However, the Group does not identify specific concentrations of credit risk with regard to trade receivables from real estate sales as the amounts recognized consist of a large number of receivables from various customers. The Group considers the market value of properties sold held as collateral in assessing the expected credit loss on trade receivables and contract assets from real estate sales [see Note 32.3(b)].

A reconciliation of the allowance for impairment losses on trade receivables at the beginning and end of 2023 and 2022 is shown below.

|                        |          | Current     |          | Non-current |          | <u>Total</u> |  |
|------------------------|----------|-------------|----------|-------------|----------|--------------|--|
| December 31, 2023:     |          |             |          |             |          |              |  |
| Balance at beginning   |          |             |          |             |          |              |  |
| of year                | P        | 749,340,938 | P        | 12,224,936  | P        | 761,565,874  |  |
| Reversal of impairment | (        | 41,070,460) |          |             | (        | 41,070,460)  |  |
| Balance at end of year | <u>P</u> | 708,270,478 | <u>P</u> | 12,224,936  | <u>P</u> | 720,495,414  |  |
| December 31, 2022:     |          |             |          |             |          |              |  |
| Balance at beginning   |          |             |          |             |          |              |  |
| of year                | P        | 761,550,836 | P        | 12,224,936  | P        | 773,775,772  |  |
| Reversal of impairment | (        | 12,147,563) |          | -           | (        | 12,147,563)  |  |
| Write off              | (        | 62,335)     |          |             | (        | 62,335)      |  |
| Balance at end of year | <u>P</u> | 749,340,938 | <u>P</u> | 12,224,936  | <u>P</u> | 761,565,874  |  |

In 2023 and 2022, based on management's reassessment of recoverability of receivables, the Group reversed a portion of allowance for impairment amounting to P41.1 million and P12.1 million, respectively. The resulting gain on reversal is presented as part of Miscellaneous – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

#### 7. INVENTORIES

The composition of this account as at December 31 is shown below.

|                            | 2023                 | 2022                     |
|----------------------------|----------------------|--------------------------|
| Residential and            |                      |                          |
| condominium units          | P 109,694,023,497    | P 99,244,736,147         |
| Raw land inventory         | 12,396,943,363       | 11,823,319,249           |
| Property development costs | 9,480,158,869        | 9,509,115,059            |
| Golf and resort shares     | <u>2,921,966,362</u> | 2,874,136,306            |
|                            |                      |                          |
|                            | P 134,493,092,091    | <u>P 123,451,306,761</u> |

Residential and condominium units mainly pertain to the accumulated costs incurred in developing the Group's horizontal and condominium projects and certain integrated-tourism projects.

Property development costs pertain to accumulated costs incurred for properties undergoing development. The relative cost of a unit sold under development is charged to cost of sales in the same manner as revenue is recognized. The relative costs of units completed prior to sale are reclassified to Residential and condominium units.

Raw land inventory pertains to properties which the Group intends to develop into residential properties to be held for sale.

Golf and resort shares pertain to proprietary or membership shares (landowner resort shares and founders shares) that are of various types and costs. The cost of the landowner resort shares is based on the acquisition and development costs of the land and the project. The cost of the founders shares is based on the par value of the resort shares which is P100 per share.

Borrowing costs capitalized as part of inventories amounted to P541.4 million and P727.2 million in 2023 and 2022, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund its construction projects (see Notes 15 and 16).

None of the Group's inventories are used as collateral for its interest-bearing loans and borrowings.

Based on management's assessment, there is no allowance for inventory write-down is required to be recognized in 2023, 2022 and 2021; hence, inventories are recorded at cost as at December 31, 2023 and 2022.

## 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The composition of this account is shown below.

|                        | Notes | 2023                    | 2022                   |
|------------------------|-------|-------------------------|------------------------|
| Creditable withholding |       |                         |                        |
| taxes                  |       | P 4,277,169,503         | P 1,949,539,045        |
| Input VAT              |       | 4,248,890,893           | 3,620,500,726          |
| Deferred commission    | 20.3  | 2,086,771,425           | 1,962,421,561          |
| Prepaid rent and other |       |                         |                        |
| prepayments            |       | 1,934,512,986           | 2,151,545,978          |
| Deposits               |       | 446,777,052             | 72,579,834             |
| Derivative asset       | 30    | 62,038,593              | 197,431,085            |
| Others                 |       | <u>524,236,525</u>      | 411,015,871            |
|                        |       |                         |                        |
|                        |       | <u>P 13,580,396,977</u> | <u>P10,365,034,100</u> |

Others include supplies and food and beverage inventories.

# 9. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

As of December 31, financial assets at FVOCI is composed of the following:

|                    | Notes | 2023            | 2022                   |
|--------------------|-------|-----------------|------------------------|
| Equity securities: | 34.2  |                 |                        |
| Quoted             |       | P 3,123,647,415 | P 3,102,154,694        |
| Unquoted           |       | 2,266,974,953   | 2,151,645,154          |
|                    | 27.4  | P 5,390,622,368 | <u>P 5,253,799,848</u> |

The Group's securities are investments from local entities.

The reconciliation of the carrying amount of financial assets at FVOCI is as follows:

|                                       | 2023               | 2022            |
|---------------------------------------|--------------------|-----------------|
| Balance at beginning of year          | P 5,253,799,848    | P 5,760,368,447 |
| Additions and translation adjustments | 35,341,658         | 73,214,483      |
| Fair value gains (losses)             | <u>101,480,862</u> | (579,783,082)   |
| Balance at end of year                | P 5,390,622,368    | P 5,253,799,848 |

The quoted equity securities pertain to investments in publicly-listed holding and service companies with fair values determined directly by reference to published prices in the PSE.

Other information about the fair value measurement and disclosures related to the investments in financial assets are presented in Note 34.2.

In 2023, 2022 and 2021, the Group received cash dividends amounting to P36.5 million, P21.4 million and P24.5 million, respectively. The amount of dividends received is presented as Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

## 10. ADVANCES TO/FROM LANDOWNERS AND JOINT OPERATORS

## 10.1 Advances to Landowners and Joint Operators

The Group enters into numerous joint arrangements for the joint development of various projects. These are treated as jointly-controlled operations. The joint arrangements stipulate that the Group's co-operator shall contribute parcels of land while the Group shall be responsible for the planning, conceptualization, design, demolition of existing improvements, construction, financing and marketing of residential and condominium units to be constructed on the properties. In addition, there were no separate entities created by these joint arrangements. Costs incurred by the Group on these projects are recorded under the Inventories account in the consolidated statements of financial position (see Note 2.6).

The Group also grants noninterest-bearing secured cash advances to a number of landowners and joint ventures under agreements they entered into with the landowners covering the development of certain parcels of land. Under the terms of the arrangements, the Group, in addition to providing specified portion of total project development costs, also commits to advance mutually agreed-upon amounts to the landowners to be used for pre-development expenses such as the relocation of existing occupants.

The total amount of advances made by the Group less repayments, is presented as part of the Advances to Landowners and Joint Operators account in the consolidated statements of financial position.

As at December 31, 2023 and 2022, management has assessed that the advances to joint ventures are fully recoverable. Further, there has been no outstanding commitment for cash advances under the joint agreements.

The net commitment for construction expenditures amounts to:

|                             | 2023                      | 2022                      |
|-----------------------------|---------------------------|---------------------------|
| Total commitment for        |                           |                           |
| construction expenditures   | P63,640,179,854           | P 54,990,686,120          |
| Total expenditures incurred | ( <u>33,633,489,683</u> ) | ( <u>36,794,191,122</u> ) |
|                             |                           |                           |
| Net commitment              | <u>P 30,006,690,171</u>   | <u>P 18,196,494,998</u>   |

The Group's interests in jointly-controlled operations and projects range from 57% to 90% in both 2023 and 2022. The listing of the Group's jointly-controlled projects are as follows:

## Parent Company:

- McKinley West
- Manhattan Garden City
- Uptown Bonifacio
- The Maple Grove
- Vion Tower
- Arden Botanical
- Arden West Park

#### **GERI:**

- Alabang West
- Caliraya Spring
- Forest Hills
- Kingsborough
- Monte Cielo de Peñafrancia
- Mountain Meadows
- Pahara at Southwoods
- Sta. Barbara Heights Phase 2 & 3
- Holland Park
- Sta. Barbara Heights Shophouse District

#### EELHI:

- Pioneer Woodlands
- San Lorenzo Place
- Various Metro Manila and Calabarzon Projects

#### SPI:

- Capitol Plaza
- Governor's Hills
- Mandara
- Sta. Rosa Heights
- Sta. Rosa Hills
- Sentosa
- Asmara
- 88 Gibraltar
- One Lakeshore
- Two Lakeshore
- Riva Bella
- Solana
- Gentri Heights
- Fountain Grove
- Palm City
- The Mist Residence

The aggregate amounts of the current assets, long-term assets, current liabilities, long-term liabilities as at December 31, 2023 and 2022, and income and expenses for years ended December 31, 2023, 2022 and 2021 related to the Group's interests in joint arrangements are not presented or disclosed in the consolidated financial statements as the joint arrangements in which the Group is involved are not joint ventures.

As at December 31, 2023 and 2022, the Group either has no other contingent liabilities with regard to these joint operations or has assessed that the probability of loss that may arise from contingent liabilities is remote.

#### 10.2 Advances from Joint Operators

This account represents the share of joint venture partners in the proceeds from the sale of certain projects in accordance with various joint arrangements entered into by the Group.

The advances from golf share partners and lot owners recognized in 2023 and 2022 amounted to P250.5 million and P348.0 million, respectively, is presented as part of Advances from Other Related Parties account in the consolidated statements of financial position (see Note 27.3).

#### 11. INVESTMENTS IN ASSOCIATES

# 11.1 Breakdown of Carrying Values

The details of investments in associates, accounted for using the equity method, are as follows:

|   | _        | 2023  |          | 2022  |
|---|----------|---|----------|---|
| Acquisition costs: SUN NPI BWDC   | P        | 2,619,800,008<br>734,396,528<br>199,212,026 | P        | 2,619,800,008<br>734,396,528<br>199,212,026 |
| PTHDC   | _        | 64,665,000<br>3,618,073,562                 |          | 3,618,073,562                               |
| Accumulated equity in   |          |   |          |   |
| net losses:  Balance at beginning of year  Equity share in net losses                 | (        | 555,149,548)                                | (        | 399,719,957)                                |
| of associates for the year  | (        | 65,412,001)                                 | (        | 155,429,591)                                |
| Balance at end of year  | (        | 620,561,549)                                | (        | 555,149,548)                                |
| Accumulated equity in   |          |   |          |   |
| other comprehensive income: Balance at beginning of year Share in other comprehensive |          | 75,259,188                                  |          | 69,120,911                                  |
| income (loss) of associates   | (        | 3,348,877)                                  |          | 6,138,277                                   |
| Balance at end of year  |          | 71,910,311                                  |          | 75,259,188                                  |
|   | <u>P</u> | 3,069,422,324                               | <u>P</u> | 3,138,183,202                               |

The shares of stock of SUN are listed in the PSE which closed at P0.85 and P0.99 per share as of December 31, 2023 and 2022, respectively. The fair values of all other investments in associates are not available as at December 31, 2023 and 2022. The related book values of the Group's holdings in all of the associates exceed or approximate their carrying values; hence, management deemed that the recognition of impairment loss is not necessary.

#### Investment in SUN

In October 2019, the Parent Company acquired additional 115.0 million shares of SUN at market price, totaling P100.1 million. Subsequently, the Group disposed of a certain number of shares. In December 2019, the Parent Company subscribed to additional 2,177 million shares from SUN at P1.00 par value. The Parent Company paid P1.25 billion out of the P2.20 billion additional subscribed capital, the unpaid portion is presented as Subscription payable under Other Current Liabilities account in the consolidated statements of financial position (see Note 19). In 2023, the Parent Company paid its subscription payable to SUN in full.

# 11.2 Summarized Financial Information

The aggregated amounts of assets, liabilities, equity, revenues, net profit (loss), other comprehensive income (loss) of the associates are as follows:

|  | Current<br>Assets   | Non-current<br>Assets   | Current<br>Liabilities  | Non-current<br>Liabilities                     | Equity   |
|--|---|---|---|--|--|
| December 31, 2023 SUN NPI BWDC PTHDC             | P 7,642,889,468 2,605,644 777,488,167 1,135,127,795 P 9,558,111,074                 | P 37,572,386,482<br>5,597,191,487<br>2,116,168,144<br>60,591<br>P 45,285,806,704  | P 2,037,311,231<br>1,243,127,835<br>834,439,227<br>1,010,586,772<br>P 5,029,397,037 | P 33,636,653,715 - 64,984,224 P 33,701,637,939 | P 9,541,310,355<br>4,355,062,207<br>1,994,232,860<br>124,601,614<br>P 16,015,207,036 |
| December 31, 2022<br>SUN<br>NPI<br>BWDC<br>PTHDC | P 2,398,121,447<br>255,482,161<br>1,164,689,219<br>1,134,973,333<br>P 4,953,266,160 | P 29,009,661,526<br>5,411,008,680<br>1,561,088,561<br>107,914<br>P 35,981,866,681 | P 1,205,652,756<br>1,317,011,624<br>882,400,998<br>1,010,203,132<br>P 4,415,268,510 | P 21,687,136,439 - 49,000,000 P 21,736,136,439 | P 8,514,993,778<br>4,349,490,845<br>1,794,376,782<br>124,878,115<br>P 14,783,739,520 |
|  | -   | Revenues  | Net Profit (  | Com  | Other<br>prehensive<br>me (Loss)   |
| <b>2023</b><br>Sun<br>NPI<br>BWDC<br>PTHDC       | I<br>-  | ,   | 73 ( 3,2<br>98 116,8  | 51,058) (P<br>63,442)<br>65,673<br>68,602)     | 13,132,855)  |
|  | <u>I</u>  | 211,891,29  | <u>P1</u> ( <u>P 234,6</u>  | <u>17,429</u> ) ( <u>P</u>                     | 13,132,855)  |
| 2022<br>SUN<br>NPI<br>BWDC<br>PTHDC              | I<br>-  | 2 13,19<br>-<br>150,838,32<br>5,97  | 73,8  | 23,084<br>78,880)                              | 24,071,676<br>-<br>-   |
|  | <u>I</u>  | 2 150,857,49  | <u>95</u> ( <u>P</u> 483,4  | <u>08,333</u> ) <u>P</u>                       | 24,071,676   |
| 2021<br>SUN<br>NPI<br>BWDC<br>PTHDC              | I<br>-  | 2 358,98<br>-<br>75,876,20<br>1,35  | 5 ( 10,3  | 78,084) P 80,773) 58,146)                      | 61,547,638<br>-<br>-<br>-  |
|  | <u>I</u>  | 76,236,54   | <u>17</u> ( <u>P 515,5</u>  | <u>17,003</u> ) <u>P</u>                       | 61,547,638   |

The reconciliation of the above summarized financial information to the carrying amount of the interest in associates are as follows:

|  | _ | SUN                  | _ | BWDC                 | _ | NPI                  | _ | PTHDC              | _  | Total          |
|--|---|----------------------|---|----------------------|---|----------------------|---|--------------------|----|----------------|
| 2023   |   |                      |   |                      |   |                      |   |                    |    |                |
| Net assets at end of year<br>Equity ownership interest | Р | 9,541,310,355<br>34% | Р | 1,994,232,860<br>46% | P | 4,355,062,207<br>12% | Р | 124,601,614<br>40% | Р  | 16,014,208,481 |
| 1 7 1  |   | 3,244,045,521        |   | 919,540,772          |   | 501,703,166          |   | 49,840,645         |    | 4,822,955,849  |
| Notional goodwill                                      |   | 140,685,524          |   | 12,865,193           |   | 230,379,167          |   | 14,642,20          |    | 290,706341     |
| Share in bond option reserves                          | ( | 1,905,493,167)(      |   | 87,305,678)          |   | -                    |   | -                  | (  | 1,994,232,860) |
| Dilution of shares due to chang                        | e |                      |   |                      |   |                      |   |                    |    |                |
| in percentage ownership                                |   | 458,892,180          |   | -                    |   | -                    |   | -                  |    | 458,892,180    |
| Other reconciling items                                | ( | 472,126,368)         | _ | 38,266,834           | _ | -                    | _ |                    | (_ | 510,393,202)   |
| Total carrying amount                                  | P | 1,466,023,690        | P | 806,833,453          | P | 732,082,333          | P | 64,482,848         | P  | 3,069,422,324  |

|  | _ | SUN                  |   | BWDC                 | _ | NPI                  |   | PTHDC              | _ | Total          |
|--|---|----------------------|---|----------------------|---|----------------------|---|--------------------|---|----------------|
| 2022   |   |                      |   |                      |   |                      |   |                    |   |                |
| Net assets at end of year<br>Equity ownership interest | P | 8,514,994,278<br>34% | Р | 1,794,376,782<br>46% | P | 4,349,490,845<br>12% | P | 124,878,115<br>40% | Р | 14,783,728,392 |
| 1 7 1  |   | 2,895,098,055        |   | 827,387,134          |   | 501,061,345          |   | 49,951,246         |   | 4,381,363,525  |
| Notional goodwill                                      |   | 140,685,524          |   | 12,865,193           |   | 230,379,167          |   | 14,642,202         |   | 290,706,341    |
| Share in bond option reserves                          | ( | 1,905,473,167)       | ( | 87,305,678)          |   | -                    |   | -                  | ( | 1,994,232,860) |
| Dilution of shares due to chang                        | e | ,                    | ` |                      |   |                      |   |                    | ` | ,              |
| in percentage ownership                                |   | 458,892,180          |   | -                    |   | -                    |   | -                  |   | 458,892,180    |
| Other reconciling items                                |   | -                    | _ | -                    | _ | -                    |   |                    | _ |                |
| Total carrying amount                                  | Р | 1,589,202,592        | Р | 752,946,649          | Р | 731,440,512          | P | 64,593,448         | Р | 3,138,183,202  |

# 12. INVESTMENT PROPERTIES

The gross carrying amounts and accumulated depreciation of investment properties at the beginning and end of 2023 and 2022 are shown below.

|   | Land             | Buildings                                      | <u>Total</u>                                   |
|---|------------------|--|--|
| December 31, 2023<br>Cost<br>Accumulated depreciation | P 29,983,203,130 | P 128,457,161,423<br>( <u>23,284,815,673</u> ) | P 158,440,364,553<br>( <u>23,284,815,673</u> ) |
| Net carrying amount                                   | P 29,983,203,130 | <u>P 105,172,345,750</u>                       | <u>P 135,155,548,880</u>                       |
| December 31, 2022<br>Cost<br>Accumulated depreciation | P 29,987,225,960 | P 118,552,303,984<br>( <u>20,437,685,406</u> ) |  |
| Net carrying amount                                   | P 29,987,225,960 | <u>P 98,114,618,578</u>                        | <u>P 128,101,844,538</u>                       |
| January 1, 2022<br>Cost<br>Accumulated depreciation   | P 27,587,597,724 | P 109,340,437,817<br>(17,705,786,594)          | P 136,928,035,541<br>( <u>17,705,786,594</u> ) |
| Net carrying amount                                   | P 27,587,597,724 | P 91,634,651,223                               | P 119,222,248,947                              |

A reconciliation of the carrying amounts at the beginning and end of 2023, 2022 and 2021 of investment properties is shown below.

|   | Land  | Buildings  | Total   |
|---|---|--|---|
| Balance at January 1, 2023, net of<br>accumulated depreciation<br>Additions<br>Transfer to inventories<br>Depreciation charges for the year | P 29,987,225,960<br>497,371,630<br>( 501,394,460) | P 98,114,618,578<br>10,359,896,645<br>( 455,039,206)<br>( 2,847,130,267) | P 128,101,844,538<br>10,857,268,275<br>( 956,433,666)<br>( 2,847,130,267) |
| Balance at December 31, 2023,<br>net of accumulated depreciation  | <u>P 29,983,203,130</u>                           | <u>P105,172,345,750</u>  | <u>P 135,155,548,880</u>  |
| Balance at January 1, 2022, net of<br>accumulated depreciation<br>Additions<br>Transfer to property   | P 27,587,597,724<br>2,400,461,041                 | P 91,634,651,223<br>9,714,938,191  | P 119,222,248,947<br>12,115,399,232                                       |
| and equipment Disposal Depreciation charges for the year  | ( 832,805)  | ( 503,072,024)<br>-<br>( 2,731,898,812)                                  | ( 503,072,024)<br>( 832,805)<br>( 2,731,898,812)                          |
| Balance at December 31, 2022,<br>net of accumulated depreciation  | P 29,987,225,960                                  | <u>P 98,114,618,578</u>  | P 128,101,844,538   |
| Balance at January 1, 2021, net of<br>accumulated depreciation<br>Additions<br>Disposal<br>Depreciation charges for the year                | P 27,000,062,823<br>587,935,371<br>( 400,470)     | P 87,982,426,606<br>6,467,491,089<br>-<br>( <u>2,815,266,472</u> )       | P 114,982,489,429<br>7,055,426,460<br>( 400,470)<br>( 2,815,266,472)      |
| Balance at December 31, 2021,<br>net of accumulated depreciation  | <u>P 27,587,597,724</u>                           | <u>P 91,634,651,223</u>  | <u>P 119,222,248,947</u>  |

Rental income earned from these properties arising from the Group's operating leases amounted to P17,854.5 million, P15,653.7 million and P13,319.6 million in 2023, 2022 and 2021, respectively, and is shown as Rental Income in the consolidated statements of income. There is no rental income arising from finance lease in 2023, 2022 and 2021. The direct operating costs, exclusive of depreciation incurred by the Group relating to these investment properties amounted to P1,016.2 million in 2023, P937.0 million in 2022, and P802.7 million in 2021. On the other hand, the direct operating costs, which mostly pertain to real property taxes, of investment properties that did not generate rental income in 2023, 2022 and 2021 amounted to P28.2 million, P32.6 million, and P29.6 million, respectively. The operating lease commitments of the Group as a lessor are fully disclosed in Note 31.1.

The rental income from the operating leases of the Group is composed of the following:

|                   | 2023                           | 2022                            | 2021                            |
|-------------------|--------------------------------|---------------------------------|---------------------------------|
| Fixed<br>Variable | P17,025,278,807<br>829,187,241 | P 15,183,208,932<br>470,519,038 | P 12,872,766,092<br>446,814,152 |
|                   | P17,854,466,048                | P 15,653,727,970                | P 13,319,580,244                |

In 2021, the Group sold certain parcels of land with a total carrying value of P0.4 million for a total consideration of P136.6 million to a related party under common ownership (see Note 27.9). The related gain on disposal amounting to P136.2 million is presented as Gain on sale of properties under Interest and Other Income – net in the 2021 consolidated statement of income (see Note 23).

Borrowing costs that are capitalized as part of investment properties amounted to P2,421.6 million and P1,383.3 million in 2023 and 2022, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund their construction projects (see Notes 15 and 16).

Depreciation of investment properties is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The fair market values of the properties that generated rental income in 2023 and 2022 are P481.5 billion and P464.8 billion as at December 31, 2023 and 2022, respectively, while the fair market value of idle land is P55.5 billion both as of December 31, 2023 and 2022. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 34.4.

As of December 31, 2023 and 2022, the Group does not have any contractual commitments for acquisition of investment properties.

None of the Group's investment properties are used as collateral for its interest-bearing loans and borrowings.

# 13. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of 2023 and 2022 are shown below.

|  | Buildings &<br>Improvements | Furniture,<br>Fixtures and<br>Equipment | Im | Office<br>approvements |   | ansportation<br>Equipment |   | Land        | R | ight-of-use<br>Assets | Total            |
|--|-----------------------------|---|----|------------------------|---|---------------------------|---|-------------|---|-----------------------|------------------|
| December 31, 2023<br>Cost<br>Accumulated | P8,511,950,486              | P 2,352,636,135                         | P  | 574,301,053            | P | 667,293,977               | Р | 245,672,573 | P | 486,793,141           | P 12,838,647,365 |
| depreciation<br>and amortization         | (_2,390,453,076)            | (1,775,114,346)                         | (  | 472,681,812)           | ( | 599,479,075)              |   |             | ( | 327,723,758)          | (5,565,452,067)  |
| Net carrying amount                      | P 6,121,497,410             | <u>P 577,521,789</u>                    | P  | 101,619,241            | P | 67,814,902                | P | 245,672,573 | P | 159,069,383           | P 7,273,195,298  |
| December 31, 2022<br>Cost<br>Accumulated | P8,124,859,537              | P 2,102,841,166                         | Р  | 550,897,630            | P | 625,069,481               | P | 245,672,573 | Р | 486,793,141           | P 12,136,133,528 |
| depreciation<br>and amortization         | (_2,081,008,650)            | (1,580,869,769)                         | (  | 405,958,248)           | ( | 570,229,582)              | _ | -           | ( | 301,156,695)          | (4,939,222,944)  |
| Net carrying amount                      | P6,043,850,887              | P 521,971,397                           | P  | 144,939,382            | P | 54,839,899                | P | 245,672,573 | P | 185,636,446           | P 7,196,910,584  |
| January 1, 2022<br>Cost<br>Accumulated   | P7,382,669,895              | P 1,772,495,392                         | P  | 465,326,962            | P | 576,330,596               | P | 245,672,575 | P | 286,374,169           | P 10,728,869,587 |
| depreciation<br>and amortization         | (_1,830,502,734)            | (1,404,967,191)                         | (  | 358,856,827)           | ( | 529,501,166)              | _ |             | ( | 74,153,873)           | (4,197,981,791)  |
| Net carrying amount                      | P 5,552,167,161             | P 367,528,201                           | P  | 106,470,135            | P | 46,829,430                | P | 245,672,575 | P | 212,220,296           | P 6,530,887,796  |

A reconciliation of the carrying amounts at the beginning and end of 2023, 2022 and 2021, of property and equipment is shown below.

|   | Buildings &<br>Improvements   | Furniture,<br>Fixtures and<br>Equipment | Office<br>Improvements      | Transportation Equipment   | Land          | Right-of-use<br>Assets     | Total                          |
|---|-------------------------------|---|-----------------------------|----------------------------|---------------|----------------------------|--------------------------------|
| Balance at January 1, 2023,<br>net of accumulated<br>depreciation |                               |   |                             |                            |               |                            |                                |
| and amortization<br>Additions                                     | P6,043,850,887<br>387,090,949 | P 521,971,397<br>278,118,891            | P 144,939,382<br>27,064,086 | P 54,839,899<br>42,603,961 | P 245,672,573 | P 185,636,446              | P 7,196,910,584<br>734,877,887 |
| Disposals   | -                             | ( 28,323,922                            |                             |                            | -             | -                          | ( 32,364,049)                  |
| Depreciation charges  | / 200 111 120                 | / 404.044.500                           |                             | / 20.240.404               |               | ( 26565060)                | ( (2( 220 424)                 |
| For the year  | (309,444,426)                 | (194,244,577                            | ) (66,723,564)              | (29,249,494)               |               | (26,567,063)               | (626,229,124)                  |
| Balance at December 31, 2023,<br>net of accumulated               | ,                             |   |                             |                            |               |                            |                                |
| depreciation  | P 6,121,497,410               | P 577,521,789                           | P 101,619,241               | P 67,814,902               | P 245,672,573 | P 159,069,383              | P 7,273,195,298                |
| Balance at January 1, 2022,<br>net of accumulated<br>depreciation |                               |   |                             |                            |               |                            |                                |
| and amortization  | P 5,552,167,161               | P 367,528,201                           |                             | P 46,829,430               | P 245,672,573 | P 212,220,296              | P 6,530,887,796                |
| Additions<br>Transfer from  | 239,117,618                   | 351,338,233                             | 86,571,155                  | 56,054,796                 | -             | -                          | 733,081,802                    |
| Investment property   | 503,072,024                   | -                                       | -                           | -                          | -             | -                          | 503,072,024                    |
| Disposals   | -                             | ( 20,992,459                            | ) ( 1,000,487)              | ( 7,315,911)               | -             | -                          | ( 29,308,857)                  |
| Depreciation charges<br>for the year                              | ( 250,505,916)                | ( 175,902,578                           | ) ( 47,101,421)             | ( 40,728,416)              | _             | ( 26.583.850)              | ( 540,822,182)                 |
| •   | (                             | (                                       | , (                         |                            | ·             | (                          | (                              |
| Balance at December 31, 2022,<br>net of accumulated               | ,                             |   |                             |                            |               |                            |                                |
| depreciation  | P6.043.850.887                | P 521.971.397                           | P 144,939,382               | P 54.839.899               | P 245,672,573 | P 185.636.446              | P 7.196.910.584                |
| 1   |                               |   |                             |                            |               | <del></del>                |                                |
| Balance at January 1, 2021,<br>net of accumulated<br>depreciation |                               |   |                             |                            |               |                            |                                |
| and amortization  | P5,561,112,958                | P 461,715,312                           |                             | P 76,713,128               | P 245,672,573 | P 251,945,284              | P 6,719,600,005                |
| Additions<br>Derecognition  | 311,632,036                   | 153,516,424<br>( 47,388,166             |                             | 21,499,502                 | -             | 3,560,977<br>( 14,776,324) | 522,659,939<br>( 62,164,490)   |
| Disposals   | -                             | ( 2,551,136                             |                             | ( 963,179)                 | -             | -                          | ( 3,514,315)                   |
| Depreciation charges<br>for the year                              | (320,577,833)                 | (197,764,233                            | ) ( <u>48,421,615</u> )     | (50,420,021)               |               | (28,509,641)               | (645,693,343)                  |
| Balance at December 31, 2021,<br>net of accumulated               | ,                             |   |                             |                            |               |                            |                                |
| depreciation  | P5,552,167,161                | P 367,528,20                            | <u>P 106,470,135</u>        | P 46,829,430               | P 245,672,573 | P 212,220,296              | P 6,530,887,796                |

Depreciation and amortization of property and equipment is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognized in the statement of financial position.

|                                   | Number of right-of-use assets leased | Range of remaining term      | Average<br>remaining<br>lease term | Number of leases with extension options | Number of leases with termination options |
|-----------------------------------|--------------------------------------|------------------------------|------------------------------------|---|---|
| 2023<br>Offices<br>Commercial lot | 6<br>4                               | 1 – 12 years<br>1 – 24 years | 3 years<br>15 years                | 3<br>2                                  | 1<br>1                                    |
| 2022<br>Offices<br>Commercial lot | 6<br>4                               | 1 – 12 years<br>1 – 25 years | 4 years<br>16 years                | 3<br>2                                  | 1<br>1                                    |

The breakdown of the Group's right-of-use assets as at December 31, 2023 and 2022 and the movements during the years are shown below.

|   |          | Offices                 |          | Commercial<br>Lot |          | Total                    |
|---|----------|-------------------------|----------|-------------------|----------|--------------------------|
| Balance at<br>January 1, 2023<br>Depreciation and | P        | 7,979,187               | P        | 177,657,259       | P        | 185,636,446              |
| amortization                                      | (        | <u>3,504,461</u> ) (    | (        | 23,062,602)       | (        | 26,567,063)              |
| Balance at<br>December 31, 2023                   | <u>P</u> | 4,474,726               | <u>P</u> | 154,594,657       | <u>P</u> | 159,069,383              |
| Balance at January 1, 2022 Depreciation and       | P        | 11,501,347              | Р        | 200,718,949       | P        | 212,220,296              |
| amortization                                      | (        | 3,522,160)              | (        | 23,061,690)       | (        | 26,583,850)              |
| Balance at<br>December 31, 2022                   | <u>P</u> | 7,979,187               | <u>P</u> | 177,657,259       | <u>P</u> | 185,636,446              |
| Balance at  |          |                         |          |                   |          |                          |
| January 1, 2021<br>Additions                      | Р        | 28,163,734<br>3,560,977 | Р        | 223,781,550       | Р        | 251,945,284<br>3,560,977 |
| Derecognition                                     | (        | 14,776,324)             |          | -                 | (        | 14,776,324)              |
| Depreciation and amortization                     | (        | 5,447,040)              | (        | 23,062,601)       | (        | 28,509,641)              |
| Balance at  |          |                         |          |                   |          |                          |
| December 31, 2021                                 | <u>P</u> | 11,501,347              | <u>P</u> | 200,718,949       | P        | 212,220,296              |

As of December 31, 2023 and 2022, the Group does not have any contractual commitments for acquisition of property and equipment.

None of the Group's property and equipment are used as collateral for its interest-bearing loans and borrowings.

#### 14. OTHER NON-CURRENT ASSETS

This account consists of:

| -  | Note |          | 2023   | 2022   |
|--|------|----------|--|--|
| Goodwill Guarantee and other deposits Deferred commission Leasehold rights – net Miscellaneous | 20.3 | P        | 1,385,124,597<br>890,420,128<br>310,502,008<br>76,617,383<br>260,662,908 | P 1,385,124,597<br>1,050,101,840<br>1,034,827,696<br>83,582,600<br>206,053,383 |
|  |      | <u>P</u> | 2,923,327,024  | P3,759,690,116   |

Goodwill primarily relates to growth expectations arising from operational efficiencies that will be achieved by combining the resources, skills and expertise of the Parent Company and its subsidiaries. Significant portion of the total goodwill is allocated to GERI, MLI, and STLI amounting to P947.1 million, P255.1 million and P94.9 million, respectively. The remaining P88.0 million is allocated to other subsidiaries.

The recoverable amounts of the cash generating units assigned to GERI, MLI and STLI are P83.9 billion, P565.6 million and P5.6 billion, respectively, at end of 2023 and P76.6 billion, P445.5 million and P2.9 billion, respectively, respectively, at end of 2022. These were computed using cash flows projections covering a five-year period and extrapolating cash flows using a conservative steady growth rate of 3.0% in 2023 and 2.6% in 2022. The aggregate recoverable amounts of the cash generating units assigned to other subsidiaries is P100.3 million and P96.6 million in 2023 and 2022, respectively, while the average growth rate used in extrapolating cash flows covering five-year projections is 5%. The average discount rates applied in determining the present value of future cash flows is 6.8% in 2023 and 8.2% in 2022.

The discount rates and growth rates are the key assumptions used by management in determining the value in use of the cash generating units. Based on management's analysis, no impairment is required to be recognized on goodwill. Management has also determined that a reasonably possible change in these key assumptions would not cause the carrying value of the cash generating units to exceed their respective value in use.

Goodwill is subject to annual impairment testing while leasehold rights is subject to testing whenever there is an indication of impairment. No impairment losses were recognized in 2023, 2022 and 2021 as the recoverable amounts of the intangible assets determined by management are higher than their carrying values.

Leasehold rights represent separately identifiable asset recognized from the acquisition of GPARC and is amortized over a period of 20 years. Leasehold rights amortization amounted to P7.0 million each in 2023, 2022 and 2021, and is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

Guarantee deposits mainly pertain to payments made for compliance with construction requirements in relation to the Group's real estate projects.

Miscellaneous assets include certain intangible and other assets, which are expected to be realized for more than 12 months from the end of the reporting periods.

### 15. INTEREST-BEARING LOANS AND BORROWINGS

Interest-bearing Loans and Borrowings account represents the following loans of the Group as at December 31:

|                         | 2023                    | 2022                    |
|-------------------------|-------------------------|-------------------------|
| Parent Company:         |                         |                         |
| Php-denominated         | P 37,290,817,319        | P 31,382,744,047        |
| U.S. dollar-denominated | 12,043,982,455          | <u>2,341,894,555</u>    |
|                         | 49,334,799,774          | 33,724,638,602          |
| Subsidiaries –          |                         |                         |
| Php-denominated         | 22,445,516,444          | <u>15,933,857,618</u>   |
|                         | <u>P 71,780,316,218</u> | <u>P 49,658,496,220</u> |

The current and non-current classification of the Group's Interest-bearing Loans and Borrowings is shown below.

|                        | 2023                               | 2022                                |
|------------------------|------------------------------------|-------------------------------------|
| Current<br>Non-current | P 16,625,470,088<br>55,154,846,130 | P 12,691,010,973<br>_36,967,485,247 |
|                        | <u>P 71,780,316,218</u>            | <u>P 49,658,496,220</u>             |

The Group is required to maintain certain financial ratios to comply with its debt covenants with local banks. These include maintaining a minimum debt to equity ratio, current ratio and debt service coverage ratio. The Group is compliant with its debt covenants.

Finance costs arising from interest-bearing loans that are mainly and directly attributable to construction of the Group's projects are capitalized as part of Inventories and Investment Properties accounts. The remaining interest costs are expensed outright.

The total finance costs attributable to all the loans of the Group amounted to P3,774.9 million, P2,104.2 million and P2,251.7 million in 2023, 2022 and 2021, respectively. Of these amounts, portion charged as expense amounted to P1,454.1 million, P833.9 million and P788.9 million in 2023, 2022 and 2021, respectively, and are presented as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24). Interest capitalized in 2023, 2022 and 2021 amounted to P2,320.7 million, P1,270.3 million and P1,462.8 million, respectively. The outstanding interest payable as of December 31, 2023 and 2022 is presented as part of Accrued Interests under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Capitalization rate used in determining the amount of interest charges qualified for capitalization is 3.23%, 3.11% and 3.01% in 2023, 2022 and 2021, respectively.

The reconciliation of the unamortized loans issue costs is presented below.

|   |          | 2023                                      |          | 2022                                     |          | 2021                                     |   |
|---|----------|---|----------|--|----------|--|---|
| Balance at beginning of year<br>Additions<br>Amortization | P<br>(   | 153,325,001<br>242,727,000<br>83,128,993) | P<br>(   | 151,754,133<br>75,000,000<br>73,429,132) | P<br>(   | 106,676,331<br>120,000,000<br>74,922,198 | ) |
| Balance at end of year                                    | <u>P</u> | 312,923,008                               | <u>P</u> | 153,325,001                              | <u>P</u> | 151,754,133                              |   |

The amortization of loans issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

# 15.1 Parent Company

### (a) Philippine Peso, five-year loan due 2023

In December 2018, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan commenced in March 2021 and interest is paid quarterly based on a fixed 7.85% annual interest rate which was further negotiated to 6.3% effective September 4, 2020. In 2023, the Parent Company has paid in full its outstanding loan balance.

## (b) U.S. Dollar, five-year loan due 2024

In September 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to U.S. \$95.62 million. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and a floating interest is paid quarterly based on a 3-month LIBOR plus a certain spread. The Parent Company entered into across-currency swap transaction to hedge the U.S. Dollar and interest rate exposure of the loan (see Note 27).

### (c) Philippine Peso, five-year loan due 2024

In December 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and interest is paid quarterly based on the higher of 4.75% fixed rate and floating rate plus certain spread. The interest rate is subject for review beginning on the fourth year.

### (d) Philippine Peso, five-year loan due 2025

In March 2020, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan commenced in June 2022 and a floating interest is paid quarterly based on a 5-day average reference rate plus a certain spread.

# (e) Philippine Peso, five-year loan due 2026

In March 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in March 2022. Interest on the loan is fixed at 4.00% payable quarterly.

## (f) Philippine Peso, five-year loan due 2026

In May 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P6.0 billion. The loan is payable quarterly beginning August 2022. The interest is payable quarterly at a floating rate.

### (g) Philippine Peso, five-year loan due 2026

In August 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with the first principal payment due in November 2022. Interest is payable quarterly at a floating rate based on a reference rate plus a certain spread.

# (h) Philippine Peso, five-year loan due 2027

In September 2022, the Parent Company obtained an unsecured P10.0 billion loan from a local bank. Principal is payable in quarterly installments at the end of the 5th quarter from the drawdown date. The loan is payable quarterly beginning December 2023. The interest is payable quarterly at a floating rate.

### (i) Philippine Peso, five-year loan due 2028

In March 2023, the Parent Company obtained a loan of P5.0 billion from a local bank. Principal of the loan is payable quarterly starting from the drawdown date for a period of five years. Interest on the loan is payable semi-annually for the first 184 days with 6.35% per annum inclusive of gross receipt tax which is subject to semi-annual repricing interest rate. The loan is payable quarterly for a term of five years with the first principal payment due in June 2024. The interest is payable semi-annually at a floating rate.

### (j) Philippine Peso, five-year loan due 2028

In June 2023, the Parent Company obtained a P10.0 billion loan from a local bank. The loan is payable quarterly for a term of five years with twelve month grace period. Interest of the loan is payable quarterly on a floating rate.

### (k) U.S Dollar, five-year loan due 2028

In April 2023, the Parent Company obtained a loan from a local bank amounting to \$200.0 million. The loan shall be paid in sixteen equal or nearly equal consecutive installments commencing at the end of the fifth quarter from the date of borrowing on a repayment date. Each installment shall be paid on a repayment date with floating interest rate.

## 15.2 EELHI

Philippine Peso, seven-year loan due in 2028

In 2021, EELHI obtained an unsecured interest-bearing, seven-year, P1.0 billion loan from a local bank. The loan was released in full in February 2021 and bears a floating interest rate of 3.5% per annum. The proceeds of the loan were used to fund the development of its various real estate projects. The principal of the loan is payable in 20 equal quarterly payments starting in May 2023 with a two-year grace period and interest is payable quarterly in arrears.

#### 15.3 SPI

(a) Philippine Peso, five-year loan due in 2025

In 2018, SPI obtained an unsecured long-term loan from a local bank amounting to P2.2 billion. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loan bears 4.50% floating interest subject to repricing every 30 to 180 days and will mature in 2025. The proceeds of the loan were used to fund the acquisition of STLI in 2018.

(b) Philippine peso, seven-year loan due in 2027

In 2020, SPI obtained an unsecured long-term loan from a local bank amounting to P300.0 million. The loan bears fixed interest of 4.50%. The principal amount is payable on a monthly basis after a grace period of two years from the date of availment.

(c) Philippine peso, six-month loan

In 2021, SPI obtained an unsecured loan from a local bank amounting to P500.0 million. The loan bears fixed interest of 4.0%. The principal amount is payable at maturity date.

(d) Philippine Peso, various six-year loans due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P400.0 million and P200.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bear fixed interest rates of 4.38% and 4.50%, respectively.

(e) Philippine Peso, six-year loan due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P100.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bears floating interest rate of 4.38% subject to quarterly repricing.

# (f) Philippine Peso, seven-year loan due in 2029

In 2022, SPI obtained an unsecured long-term loan from a local bank amounting to P500.0 million. The principal amount is payable monthly after a grace period of three years from the date of availment. The loan bears fixed interest rate of 5%.

### (g) Philippine Peso, various six-year loan due in 2029

In 2023, SPI obtained two unsecured long-term loans from a local bank amounting to P1.0 billion and P0.5 billion. The principal amount is payable monthly after a grace period of three years from the date of availment. The loan bears fixed interest rate of 7.13% for both loans.

### (h) Philippine Peso, various short-term loans

SPI obtained various unsecured short-term loans from different local banks. The loans bear fixed and floating interest ranging from 4.0% to 6.25%. There are no outstanding balance as of December 31, 2023 due to the repayments made by the Company.

# (i) Philippine Peso, liability on assigned receivables

In 2023 and prior years, SPI obtained various loans from a local bank through assignment of trade receivables with recourse (see Note 6). The local bank is given the right to collect the assigned receivables and apply the collections to the corresponding loan balances. The loans bear floating interests ranging from 5.50% to 15.00%. The loans and interests are being paid as the receivables are collected. The outstanding balance pertaining to these loans as of December 31, 2023 and 2022 amounted to P0.3 billion and P0.4 billion, respectively.

The assigned trade receivables have an average term between 10 to 15 years and bear interests between 10% to 15%. The carrying value of assigned receivables is equal to the outstanding balance of the loan as of December 31, 2023 and 2022 and none were found to be impaired.

### 15.4 GERI

### (a) Philippine Peso, five-year loan due 2024

In 2019, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion, payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

# (b) Philippine Peso, five-year loan due 2027

In December 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2022. The loan bears a floating interest rate and is payable quarterly in arrears.

# (c) Philippine Peso, seven-year loan due 2027

In March 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of two years upon availment. The loan bears a floating interest rate and is payable quarterly in arrears.

## (d) Philippine Peso, four-year loan due 2025

In July 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of four years commencing at the beginning of the fifth quarter from the date of availment. The loan bears a fixed interest rate of 5.37% and is payable quarterly in arrears.

# (e) Philippine Peso, five-year loan due 2025

In September 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years commencing on the beginning of the ninth quarter from the date of availment. The loan bears a fixed interest rate of 5.26% and is payable quarterly in arrears.

### (f) Philippine Peso, five-year loan due 2028

In May 2023, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

### (g) Philippine Peso, five-year loan due 2028

In October 2023, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

### (h) Philippine Peso, five-year loan due 2028

In December 2023, GERI obtained an unsecured long-term loan facility from a local bank amounting to P2.0 billion, in which P1.5 billion have already been availed as of period date. The loan is payable quarterly for a term of five years, bears a floating interest rate and is payable quarterly in arrears.

# 15.5 TLC

# (a) Philippine Peso, five-year loan due 2024

In August and November 2019, TLC obtained an unsecured and interest-bearing loans from a local commercial bank amounting to P300.0 million and P200.0 million, respectively, for funding requirements of the construction of a project. The loans bear floating interest rates and are payable in quarterly installments commencing in November 2020 until the loans are fully-settled.

In March 2020, TLC obtained additional interest-bearing loan amounting to P500.0 million. The loans bear floating interest rates ranging from 5.0% to 5.3% subject to 30 to 180 days repricing. Quarterly installments beginning in November 2020 are due until the loan is fully settled in 2024 for all interest-bearing loans.

## (b) Philippine Peso, five-year loan due 2028

In June 2023, TLC obtained unsecured interest-bearing loans from a local commercial bank amounting to P1.5 billion to finance capital expenditure related to various on-going real estate development projects. The loan bears a floating interest rates with a floor rate of 6.75%. Quarterly installments commencing at the 5th quarter from the date of the initial drawdown.

### 15.6 MREIT

Philippine Peso, ten-year loan due 2031

In December 2021, MREIT obtained an unsecured, 10-year, P7.25 billion term loan from a local bank to finance the acquisition of investment properties from the Parent Company. The principal is payable quarterly in installment beginning in the last quarter of the fifth year with a balloon payment at the end of the term. Interest is payable quarterly at 3.64% per annum subject to repricing on December 2024.

#### 15.7 MBPHI

Philippine Peso, five-year loan due 2028

In 2023, MBPHI obtained an unsecured long-term peso loan from a local commercial bank to support its funding requirements of the construction of various projects, which amounted to P 3.0 billion. The principal amount is payable equal quarterly amortization over the next four years after a grace period of one year. The loan is subject to a fixed interest rate of 7.15%.

### 16. BONDS AND NOTES PAYABLE

This account is composed of the following:

|                                | 2023                    | 2022                               |
|--------------------------------|-------------------------|------------------------------------|
| Philippine peso<br>U.S. dollar |                         | P 11,989,962,729<br>33,249,112,781 |
|                                | <u>P 31,114,591,251</u> | P 45,239,075,510                   |

The current and non-current classification of the Group's Bonds and Notes Payable is shown below.

|                        | 2023                               | 2022                               |
|------------------------|------------------------------------|------------------------------------|
| Current<br>Non-current | P 11,997,992,546<br>19,116,598,705 | P 14,026,453,110<br>31,212,622,400 |
|                        | <u>P 31,114,591,251</u>            | P 45,239,075,510                   |

### (a) U.S. Dollar, seven-year senior unsecured notes due 2027

On July 30, 2020, the Parent Company issued seven-year senior unsecured notes totaling to U.S. \$350 million. The notes carry a coupon rate of 4.125% per annum and interest is payable semi-annually in arrears on January 30 and July 30. The notes shall mature on July 30, 2027. The notes are listed in the Singapore Exchange Securities Trading Limited (SGX-ST).

# (b) Philippine Peso, seven-year bonds due 2024

On March 28, 2017, the Parent Company issued seven-year term bonds totaling P12.0 billion. The bond carries a coupon rate of 5.35% payable semi-annually in arrears every March 28 and September 28. The bonds shall mature on March 28, 2024. The bonds are listed Philippine Dealing & Exchange Corp. (PDEx).

# (c) U.S. Dollar, ten-year bonds due 2023

On April 17, 2013, the Parent Company issued ten-year term bonds totaling U.S. \$250 million. The bond carries a coupon rate of 4.25% per annum and interest is payable semi-annually in arrears every April 17 and October 17. The proceeds of the bond issuance are being used by the Parent Company for general corporate purposes. The bonds are listed in the SGX-ST. In 2023, the Parent Company has paid in full its outstanding balance.

The Parent Company has complied with bond covenants including maintaining certain financial ratios at the end of the reporting periods.

The total interest incurred on these bonds amounted to P1,692.7 million, P2,139.4 million and P1,983.9 million in 2023, 2022 and 2021, respectively. Of these amounts, the portion charged as expense amounted to P954.7 million, P1,209.5 million and P1,103.1 million in 2023, 2022 and 2021, respectively, and are presented as part of Interest expense under Interest and Other Charges account in the consolidated statements of income (see Note 24). The outstanding interest payable as at December 31, 2023 and 2022 is presented as part of Accrued interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Unrealized foreign currency gains in relation to these foreign bonds are presented as part of Foreign currency gains – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

Interest capitalized amounted to P642.3 million, P840.2 million and P799.4 million in 2023, 2022 and 2021, respectively. Capitalization rate used in determining the amount of interest charges qualified for capitalization is 2.98% in 2023, 3.89% in 2022 and 3.87% in 2021.

The reconciliation of the unamortized bonds issue costs is presented below.

|  |        | 2023        |          | 2022        |          | 2021                       |
|--|--------|-------------|----------|-------------|----------|----------------------------|
| Balance at beginning of year<br>Amortization | P<br>( |             |          |             |          | 538,744,014<br>81,423,244) |
| Balance at end of year                       | P      | 271,840,029 | <u>P</u> | 367,603,203 | <u>P</u> | 457,320,770                |

The amortization of bonds issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

#### 17. TRADE AND OTHER PAYABLES

This account consists of:

|                                   | Notes  | 2023                              | 2022                              |
|-----------------------------------|--------|-----------------------------------|-----------------------------------|
| Trade payables Retention payable  |        | P 16,702,654,130<br>5,787,205,813 | P 14,927,714,758<br>5,198,564,149 |
| Refund liability Accrued interest | 15 16  | 1,798,517,011<br>877,966,708      | 1,495,318,078                     |
| Miscellaneous                     | 15, 16 | 1,227,660,915                     | 765,943,568<br>1,771,225,658      |
|                                   |        | P 26,394,004,577                  | <u>P 24,158,766,211</u>           |

Trade payables mainly represent obligations to subcontractors and suppliers of construction materials for the Group's projects.

Retention payable pertains to amounts withheld from payments made to contractors to ensure compliance and completion of contracted projects equivalent to 10% of every billing made by the contractor. Upon completion of the contracted projects, the amounts are returned to the contractors. The non-current portion of Retention payable is presented as under Other Non-Current Liabilities in the consolidated statements of financial position (see Note 19).

Refund liability pertains to amounts payable to customers due to sales cancellation in respect of installment sales contracts as covered by the R.A. No. 6552, Realty Installment Buyer Protection Act, otherwise known as the Maceda Law.

Miscellaneous payables include withholding taxes payable and accrual of salaries, wages and utilities.

### 18. REDEEMABLE PREFERRED SHARES

On September 4, 2012, TLC's BOD approved the additional subscriptions to 1,258.0 million preferred shares out of TLC's authorized capital stock as partial payment for certain parcels of land with total fair value of P1,338.2 million. The SEC approved the issuance through the exchange of certain parcels of land on April 17, 2013.

Generally non-voting, these preferred shares earn dividends at a fixed annual rate of 2.5% subject to the existence of TLC's unrestricted retained earnings. The accrued dividends on these preferred shares amounting to P0.5 million as at December 31, 2021(nil in 2022) are presented as part of Other payables under Other Non-current Liabilities account in the 2021 consolidated statement of financial position (see Note 19).

The related interest expense recognized amounting to P11.1 million and P16.9 million in 2022 and 2021, respectively, (nil in 2023) is presented as part of Interest expense under the Interest and Other Charges – Net account in the consolidated statements of income (see Note 24). The preferred shares have a maturity of 10 years and shall be redeemed on every anniversary date beginning on the sixth anniversary date until expiration of the ten-year period. Only 1/5 of the aggregate face value of preferred shares may be redeemed per year during such redemption period, with all remaining shares to be redeemed on the 10th anniversary date.

The preferred shares are considered as financial liabilities. Accordingly, the redeemable preferred shares are recognized at fair value on the date of issuance. The par value of the redeemable preferred shares on the date of issuance approximate their fair value.

All preferred shares were redeemed in full in 2022.

#### 19. OTHER LIABILITIES

This account consists of:

|                        | Notes | 2023                 | 2022                    |
|------------------------|-------|----------------------|-------------------------|
| Current:               |       |                      |                         |
| Unearned income        |       | P 3,514,353,439      | P 3,242,781,577         |
| Advances from customer |       | 2,305,827,573        | 1,912,385,149           |
| Commission payable     |       | 1,807,973,948        | 2,077,980,412           |
| Lease liabilities      |       | 38,638,823           | 104,635,874             |
| Subscription payable   | 11.1  | =                    | 1,114,665,008           |
| Other payables         |       | <u>1,170,552,108</u> | 923,333,571             |
|                        |       | <u>8,837,345,891</u> | 9,375,781,591           |
| Non-current:           |       |                      |                         |
| Deferred rent - net    |       | 2,715,015,663        | 3,160,203,687           |
| Retention payable      | 17    | 1,917,882,592        | 1,676,303,061           |
| Lease liabilities      |       | 453,412,304          | 506,110,406             |
| Other payables         |       | <u>888,839,321</u>   | <u>687,380,443</u>      |
|                        |       | 5,975,149,880        | 6,029,997,597           |
|                        |       | P 14,812,495,771     | <u>P 15,405,779,188</u> |

Unearned income includes the current portion of deferred rent and advance payment for other services.

Deferred rental income refers to the rental payments advanced by the lessee at the inception of the lease which will be applied to the remaining payments at the end of the lease term.

Other current payables mainly pertain to guest deposits from hotels and due to unit owners. Other non-current payables include certain liabilities to various counterparties within the ordinary course of business, which are expected to be settled beyond 12 months from the end of the reporting periods.

The total cash outflows relating to lease liabilities for the years ended December 31, 2023 and 2022 are as follows:

|   | <u>Note</u> |          | 2023                     |   | 2022                     |
|---|-------------|----------|--------------------------|---|--------------------------|
| Principal of lease liability<br>Interest on lease liability | 24          | P        | 21,406,494<br>37,792,646 | P | 18,840,748<br>38,577,068 |
|   |             | <u>P</u> | 59,199,140               | P | 57,417,816               |

The maturity analysis of lease liabilities as at December 31 is presented as follows:

|  | I a      | ease Payment              | Fin        | ance Charges                | D.       | Net<br>esent Value        |
|--|----------|---------------------------|------------|-----------------------------|----------|---------------------------|
| 2023   |          | ease I ayment             | 17111      | ance Charges                |          | escrit varue              |
| Within one year                                    | P        | 77,555,288                | (P         | 38,916,465)                 | P        | 38,638,823                |
| After one year but not more than two years         |          | 53,384,598                | (          | 36,681,883)                 |          | 16,702,715                |
| After two years but not                            |          | , ,                       | `          | , , ,                       |          | , ,                       |
| more than three years<br>After three years but not |          | 54,566,197                | (          | 34,882,487)                 |          | 19,683,710                |
| more than four years                               |          | 54,665,429                | (          | 32,964,810)                 |          | 21,700,619                |
| After four years but not more than five years      |          | 60 304 272                | (          | 21 722 049)                 |          | 20 501 224                |
| More than five years                               |          | 60,304,272<br>710,613,250 | (          | 31,722,948)<br>343,869,314) |          | 28,581,324<br>366,743,936 |
| More than five years                               | -        | /10,013,230               | (          | 343,009,314)                |          | 300,743,930               |
|  | <u>P</u> | 1,011,089,034             | ( <u>P</u> | 519,037,907)                | <u>P</u> | 492,051,127               |
| 2022   |          |                           |            |                             |          |                           |
| Within one year                                    | P        | 142,501,798               | (P         | 37,865,924)                 | P        | 104,635,874               |
| After one year but not                             |          |                           | `          | ,                           |          |                           |
| more than two years                                |          | 63,285,257                | (          | 36,173,595)                 |          | 27,111,662                |
| After two years but not                            |          |                           |            |                             |          |                           |
| more than three years                              |          | 62,139,250                | (          | 34,454,513)                 |          | 27,684,737                |
| After three years but not                          |          |                           |            |                             |          |                           |
| more than four years                               |          | 63,142,885                | (          | 32,679,378)                 |          | 30,463,507                |
| After four years but not                           |          | (2 200 4(1                | ,          | 20.072.412)                 |          | 22 500 040                |
| more than five years                               |          | 63,380,461                | (          | 30,872,412)                 |          | 32,508,049                |
| More than five years                               | -        | 750,707,596               | (          | 362,365,145)                |          | 388,342,451               |
|  | <u>P</u> | 1,145,157,247             | ( <u>P</u> | 534,410,967)                | <u>P</u> | 610,746,280               |

The Group has elected not to recognize a lease liability for short-term leases. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to short term leases amounting to P134.2 million, P177.3 million and P77.0 million in 2023, 2022 and 2021, respectively, presented as Rent under Operating Expenses under Cost and Expenses in the statements of income (see Note 22).

# 20. REVENUES

# 20.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and hotel operations. An analysis of the Group's major sources of revenues and the types of products and services is presented below.

|                                   | Segments                |                        |                         |  |  |  |
|-----------------------------------|-------------------------|------------------------|-------------------------|--|--|--|
|                                   |                         | Hotel                  |                         |  |  |  |
|                                   | Real Estate             | <u>Operations</u>      | <u>Total</u>            |  |  |  |
| 2023                              |                         |                        |                         |  |  |  |
| Residential and office units      | P 35,284,062,846        | P -                    | P 35,284,062,846        |  |  |  |
| Lots only                         | 7,437,052,376           | -                      | 7,437,052,376           |  |  |  |
| Room accommodation                | -                       | 2,438,940,536          | 2,438,940,536           |  |  |  |
| Food and beverages                | -                       | 1,206,195,298          | 1,206,195,298           |  |  |  |
| Other hotel services              |                         | 161,928,111            | 161,928,111             |  |  |  |
|                                   | <u>P 42,721,115,222</u> | <u>P 3,807,063,945</u> | <u>P 46,528,179,167</u> |  |  |  |
| 2022                              |                         |                        |                         |  |  |  |
| Residential and office units      | P 31,476,429,945        | P -                    | P 31,476,429,945        |  |  |  |
| Lots only                         | 5,373,562,660           | -                      | 5,373,562,660           |  |  |  |
| Room accommodation                | -                       | 1,697,907,158          | 1,697,907,158           |  |  |  |
| Food and beverages                | -                       | 828,253,238            | 828,253,238             |  |  |  |
| Other hotel services              |                         | 77,549,482             | 77,549,482              |  |  |  |
| 2024                              | <u>P 36,849,992,605</u> | <u>P 2,603,709,878</u> | <u>P 39,453,702,483</u> |  |  |  |
| 2021 Residential and office units | P 27,349,657,783        | Р -                    | P 27,349,657,783        |  |  |  |
| Lots only                         | 3,779,759,941           | -                      | 3,779,759,941           |  |  |  |
| Room accommodation                | -                       | 1,427,615,363          | 1,427,615,363           |  |  |  |
| Food and beverages                | -                       | 471,620,410            | 471,620,410             |  |  |  |
| Other hotel services              |                         | 29,627,308             | 29,627,308              |  |  |  |
|                                   | <u>P 31,129,417,724</u> | P 1,928,863,081        | P 33,058,280,805        |  |  |  |

# 20.2 Contract Accounts

The significant changes in the contract assets and contract liabilities balances as of December 31 are as follows:

|  | 20:              | 23                          | 2022               |                         |  |
|--|------------------|-----------------------------|--------------------|-------------------------|--|
|  | Contract Assets  | Contract <u>Liabilities</u> | Contract<br>Assets | Contract<br>Liabilities |  |
| Balance at beginning of year<br>Transfers from contract assets<br>recognized at the beginning of | P19,619,923,773  | P 8,246,421,530             | P19,922,247,362    | P 7,403,695,808         |  |
| year to trade receivables Increase due to satisfaction of performance obligation over time,      | ( 4,330,225,952) | -                           | ( 8,200,052,415)   | -                       |  |
| net of cash collections Revenue recognized that was included in contract liability at            | 10,431,752,509   | -                           | 7,789,728,826      | -                       |  |
| the beginning of year Increase due to cash received  | -                | ( 1,220,251,787)            | -                  | ( 3,679,150,615)        |  |
| in excess of performance to date   |                  | 430,573,652                 |                    | 4,521,876,337           |  |
| Balance at end of year   | P25,721,450,330  | P 7,456,743,395             | P19,619,923,773    | P 8,246,421,530         |  |

The current and non-current classification of the Group's Contract Assets account as presented in the statements of financial position is shown below.

|                        | 2023                              | 2022                    |
|------------------------|-----------------------------------|-------------------------|
| Current<br>Non-current | P 16,725,717,102<br>8,995,733,228 |                         |
|                        | P 25,721,450,330                  | <u>P 19,619,923,773</u> |

The current and non-current classification of the Group's Contract Liabilities account as presented in the statements of financial position is shown below.

|                        |          | 2023                           | _        | 2022                           |
|------------------------|----------|--------------------------------|----------|--------------------------------|
| Current<br>Non-current | P        | 1,763,382,934<br>5,693,360,461 |          | 3,392,947,567<br>4,853,473,963 |
|                        | <u>P</u> | 7,456,743,395                  | <u>P</u> | 8,246,421,530                  |

The outstanding balance of trade receivables arising from real estate sales and hotel operations presented as part of Trade Receivables under Trade and Other Receivables account in the consolidated statements of financial position, amounted to P36.4 billion and P31.8 billion as of December 31, 2023 and 2022, respectively (see Note 6).

#### 20.3 Direct Contract Costs

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its contracts. The total amount of amortization is presented as part of Commission under Operating Expenses (see Note 22).

The movements in the balances of deferred commission in 2023 and 2022 is presented below.

|  | <b>2023</b> 2022  |
|--|---|
| Balance at beginning of year<br>Additional capitalized costs | <b>P 2,997,249,257</b> P 3,574,921,741                            |
| net of sales cancellations<br>Amortization for the year      | <b>569,185,899</b> 743,317,115<br>(1,321,420,162) (1,320,989,599) |
| Balance at end of year                                       | <b>P 2,245,014,994</b> P 2,997,249,257                            |

Incremental costs of commission incurred to obtain contracts are capitalized and presented as Deferred commission under Prepayments and Other Current Assets, and Other Non-current Asset accounts in the consolidated statements of financial position as shown in succeeding page.

|                        | Notes   | 2023                           | 2022                             |
|------------------------|---------|--------------------------------|----------------------------------|
| Current<br>Non-current | 8<br>14 | P 2,086,771,425<br>310,502,008 | P 1,962,421,561<br>1,034,827,696 |
|                        |         | P 2,397,273,433                | P 2,997,249,257                  |

# 20.4 Transaction Price Allocated to Unsatisfied Performance Obligations

The aggregate amount of transaction price allocated to partially or wholly unsatisfied contracts amounted to P31.3 billion and P43.7 billion as of December 31, 2023 and 2022, respectively, which the Group expects to recognize as follows:

|                                   | 2023             | 2022            |
|-----------------------------------|------------------|-----------------|
| Within a year                     | P 19,043,732,745 | P23,100,331,580 |
| More than one year to three years | 8,490,547,169    | 16,480,982,363  |
| More than three to five years     | 3,754,899,478    | 4,155,242,262   |
|                                   | P 31,289,179,392 | P43,736,556,205 |

# 21. DIRECT COSTS

# 21.1 Cost of Real Estate Sales

The nature of the cost of real estate sales for the years ended December 31 are as follows:

|                     | 2023                    | 2022             | 2021             |
|---------------------|-------------------------|------------------|------------------|
| Contracted services | P 17,641,717,864        | P 15,157,644,269 | P 13,921,991,148 |
| Land cost           | 2,840,510,272           | 2,423,993,776    | 1,870,060,652    |
| Borrowing cost      | 810,171,996             | 722,695,142      | 792,405,811      |
| Other costs         | 312,285,008             | 250,422,205      | 289,825,668      |
|                     | <u>P 21,604,685,140</u> | P18,554,755,392  | P16,874,283,279  |

# 21.2 Cost of Hotel Operations

The nature of the cost of hotel operations for the years ended December 31 are as follows:

|                   | Note | _        | 2023          |   | 2022          | _ | 2021          |
|-------------------|------|----------|---------------|---|---------------|---|---------------|
| Salaries and      |      |          |               |   |               |   |               |
| employee benefits | 25.1 | P        | 565,144,533   | Р | 401,131,662   | Р | 272,425,884   |
| Rent              |      |          | 453,268,304   |   | 271,757,384   |   | 251,186,534   |
| Food and beverage |      |          | 415,911,229   |   | 320,804,080   |   | 191,503,125   |
| Utilities         |      |          | 356,013,260   |   | 199,361,040   |   | 246,934,596   |
| Hotel operating   |      |          |               |   |               |   |               |
| supplies          |      |          | 256,512,988   |   | 172,987,985   |   | 74,716,451    |
| Outside services  |      |          | 44,998,529    |   | 47,380,779    |   | 7,071,957     |
| Miscellaneous     |      |          | 93,927,790    | _ | 49,028,505    | _ | 43,140,012    |
|                   |      | <u>P</u> | 2,185,776,633 | P | 1,462,451,435 | P | 1,086,978,559 |

# 22. OPERATING EXPENSES

Presented below are the details of this account.

|                        | Notes      |   | 2023           |   | 2022           |   | 2021           |
|------------------------|------------|---|----------------|---|----------------|---|----------------|
| Salaries and           |            |   |                |   |                |   |                |
| employee benefits      | 25.1       | P | 4,316,413,028  | Р | 3,462,970,100  | P | 2,878,758,053  |
| Depreciation and       |            |   |                |   |                |   |                |
| amortization           | 12, 13, 14 |   | 3,480,324,608  |   | 3,279,686,211  |   | 3,467,925,032  |
| Commission             | 20.3       |   | 2,043,672,808  |   | 1,782,224,386  |   | 1,220,192,387  |
| Taxes and licenses     |            |   | 1,197,933,191  |   | 1,078,623,548  |   | 1,192,439,947  |
| Utilities and supplies |            |   | 1,127,498,084  |   | 808,326,783    |   | 494,027,066    |
| Outside services       |            |   | 1,090,409,464  |   | 894,576,529    |   | 826,990,607    |
| Advertising and        |            |   |                |   |                |   |                |
| promotions             |            |   | 1,094,882,795  |   | 959,749,002    |   | 764,372,156    |
| Professional fees      |            |   | 697,028,979    |   | 616,959,535    |   | 594,801,585    |
| Association dues       |            |   | 493,227,240    |   | 402,711,876    |   | 365,873,255    |
| Transportation         |            |   | 368,403,510    |   | 294,644,206    |   | 194,751,215    |
| Rent                   | 19         |   | 134,276,561    |   | 177,257,360    |   | 76,988,707     |
| Donation               |            |   | 104,414,421    |   | 100,524,798    |   | 149,743,170    |
| Miscellaneous          | 11.2       |   | 810,775,606    |   | 726,404,822    |   | 637,769,661    |
|                        |            |   |                |   |                |   |                |
|                        |            | P | 16,959,260,295 | Ρ | 14,584,659,156 | P | 12,864,632,841 |

Miscellaneous operating expenses include repairs and maintenance, insurance expense, and training and development expense.

# 23. INTEREST AND OTHER INCOME

Presented below are the details of this account.

|  | Notes      |          | 2023                                       |        | 2022                             |        | 2021  |
|--|------------|----------|--|--------|----------------------------------|--------|---|
| Interest income Property management, commission and  | 5, 6, 27.1 | P        | 3,670,393,006                              | Р      | 2,942,288,364                    | Р      | 2,104,896,268                                   |
| construction income<br>Foreign currency gains - net<br>Dividend income<br>Gain on sale of property | 9, 27.4    |          | 1,118,911,091<br>257,434,915<br>36,495,750 |        | 1,049,617,328<br>-<br>21,420,750 |        | 1,617,611,176<br>-<br>24,456,757<br>136,206,674 |
| Miscellaneous – net  | 6          | <u> </u> | 262,275,514<br>5,345,510,276               | —<br>Р | 4,419,826,198                    | —<br>Р | 493,258,807<br>4,376,429,682                    |

# 24. INTEREST AND OTHER CHARGES

Presented below are the details of this account.

|                     | Notes          |   | 2023          |          | 2022          |   | 2021          |
|---------------------|----------------|---|---------------|----------|---------------|---|---------------|
| Interest expense    | 10.2<br>15, 16 |   |               |          |               |   |               |
|                     | 18, 25.3       | P | 2,635,396,341 | Р        | 2,258,100,909 | Р | 1,941,630,481 |
| Other charges:      | ,              |   |               |          | , , ,         |   | , , ,         |
| Impairment          |                |   |               |          |               |   |               |
| and other losses    | 6              |   | 976,656,527   |          | 777,544,878   |   | 682,473,797   |
| Day one loss        | 6              |   | 923,414,356   |          | 543,289,914   |   | 483,265,727   |
| Foreign currency    |                |   |               |          |               |   |               |
| losses-net          | 15, 16         |   | -             |          | 1,738,714,911 |   | 1,265,498,741 |
| Miscellaneous – net | ŕ              |   | 521,245,831   |          | 310,466,180   | _ | 435,668,579   |
|                     |                | P | 5,056,713,055 | <u>P</u> | 5,628,116,792 | P | 4,808,537,325 |

Impairment and other losses include net losses from backout sales and impairment losses from trade receivables.

Miscellaneous charges pertain to amortization of discounts on security deposits, bank charges and other related fees.

# 25. EMPLOYEE BENEFITS

# 25.1 Salaries and Employee Benefits

Expenses recognized for salaries and employee benefits are presented below.

|                                       | Notes      |          | 2023          |          | 2022          |          | 2021          |
|---------------------------------------|------------|----------|---------------|----------|---------------|----------|---------------|
| Short-term benefits<br>Employee share |            | P        | 4,824,606,429 | P        | 3,764,816,906 | P        | 3,010,286,233 |
| option benefit                        | 25.2, 28.6 |          | 3,586,229     |          | 16,372,411    |          | 10,204,332    |
| Post-employment benefits              | 25.3       |          | 53,364,903    |          | 82,912,445    |          | 130,693,372   |
|                                       |            | <u>P</u> | 4,881,557,561 | <u>P</u> | 3,864,101,762 | <u>P</u> | 3,151,183,937 |

Salaries and employee benefits are presented in the statements of income as follows.

|   | Notes      |   | 2023                         |   | 2022                         |          | 2021                         |
|---|------------|---|------------------------------|---|------------------------------|----------|------------------------------|
| Cost of hotel<br>operations<br>Operating expenses | 21.2<br>22 | P | 565,144,533<br>4,316,413,028 | P | 401,131,662<br>3,462,970,100 | P        | 272,425,884<br>2,878,758,053 |
|   | 21, 22     | P | 4,881,557,561                | P | 3,864,101,762                | <u>P</u> | 3,151,183,937                |

# 25.2 Employee Share Option Plan (ESOP)

The Group's share option benefit expense includes the amounts recognized by the Parent Company and GERI over the vesting period granted by them. As at December 31, 2023 and 2022, all 400.0 million shares of GERI's options were fully vested, but none of these have been exercised by any of the option holders.

As at December 31, 2023, 2022, and 2021, 95.0 million, 60.0 million, and 50.0 million, respectively, of the Parent Company's shares options were fully vested.

Employee option benefits expense, included as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income, amounted to P3.6 million, P16.4 million and P10.2 million in 2023, 2022 and 2021, respectively (see Note 25.1).

# 25.3 Post-employment Defined Benefit Plan

## (a) Characteristics of Defined Benefit Plan

The Group maintains a funded, tax-qualified, non-contributory post-employment benefit plan that is being administered by trustee banks. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The post-employment defined benefit plan provides for retirement ranging from 60% to 200% of plan salary for every year of credited service, but shall not be less than the regulatory benefit under R.A. 7641, *The Retirement Pay Law*, or the applicable retirement law at the time of the member's retirement.

# (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation reports obtained from independent actuaries in 2023 and 2022.

The amounts of retirement benefit obligation, presented as non-current liability in the consolidated statements of financial position, are as follows:

|  | 2023                                      | 2022                                    |
|--|---|---|
| Present value of the obligation<br>Fair value of plan assets | P 1,288,064,758<br>( <u>669,858,761</u> ) | P 972,939,970<br>( <u>623,365,103</u> ) |
| Net defined benefit liability                                | P 618,205,997                             | P 349,574,867                           |

The movements in the present value of the retirement benefit obligation recognized in the books are as follows:

|                              | 2023                   | 2022                 |
|------------------------------|------------------------|----------------------|
| Balance at beginning of year | P 972,939,970          | P1,121,810,503       |
| Interest costs               | 61,162,432             | 53,408,462           |
| Current service costs        | 53,364,903             | 82,912,445           |
| Remeasurements –             |                        |                      |
| Actuarial gains              |                        |                      |
| arising from changes in:     |                        |                      |
| Financial assumptions        | 244,515,099            | ( 139,502,189)       |
| Experience adjustments       | 16,007,819             | ( 98,910,242)        |
| Benefits paid                | (59,925,456)           | (46,779,009)         |
| -                            | ,                      | ,                    |
| Balance at end of year       | <u>P 1,288,064,758</u> | <u>P 972,939,970</u> |

The movements in the fair value of plan assets are presented below.

|                              |          | 2023               |          | 2022                |
|------------------------------|----------|--------------------|----------|---------------------|
| Balance at beginning of year | P        | 623,365,103        | P        | 575,007,802         |
| Interest income              |          | 95,953,356         |          | 12,696,272          |
| Contribution received        |          | 24,455,493         |          | 74,967,204          |
| Benefits paid                | (        | 65,586,664)        | (        | 20,260,104)         |
| Loss on plan assets          |          |                    |          |                     |
| (excluding amount included   |          |                    |          |                     |
| in net interest cost)        | (        | <u>8,328,527</u> ) | (        | <u>18,776,071</u> ) |
| Balance at end of year       | <u>P</u> | 669,858,761        | <u>P</u> | 623,365,103         |

The fair value of plan assets is composed of the following (in millions):

|   |          | 2023          |          | 2022          |
|---|----------|---------------|----------|---------------|
| Cash and cash equivalents Investment in marketable securities | P        | 537.7         | P        | 283.7         |
| Equity securities  Debt securities                            |          | 30.1<br>102.1 |          | 51.0<br>289.7 |
|   | <u>P</u> | 669.9         | <u>P</u> | 623.4         |

Debt securities pertain to corporate and government securities while equity securities consist of investments in publicly listed corporations.

As of December 31, 2023 and 2022, the funds include investments in securities of its related parties (see Note 27).

The plan assets include investments in debt securities issued by entities within the Group with carrying amount and fair value as of December 31, 2023 of P102.1 million and P101.7 million, respectively, while the carrying amount and fair value as of December 31, 2022 amounted to P99.1 million and P98.7 million, respectively. Unrealized fair value losses on these securities as of December 31, 2023 and 2022 both amounted to P0.9 million.

The plan assets include investments in equity securities issued by entities within the Group with carrying amount and fair value as of December 31, 2023 of P40.0 million and P30.1 million, respectively, while the carrying amount and fair value as of December 31, 2022 amounted to P40.0 million and P36.0 million, respectively. Unrealized fair value losses on these securities as of December 31, 2023 and 2022 amounted to P9.4 million and P 4.0 million, respectively.

The contributions to the retirement plan are made annually by the Group. The amount of contributions to the retirement plan is determined based on the expected benefit payments that the Group will incur within five years.

Actual return on plan assets were P87.6 million, P34.6 million and P9.6 million in 2023, 2022 and 2021, respectively.

The components of amounts recognized in the consolidated statements of income and consolidated statements other comprehensive income in respect of the post-employment defined benefit plan are as follows:

|  | Notes | 2023                             | 2022                | 2021                 |
|--|-------|----------------------------------|---------------------|----------------------|
| Reported in consolidated statements of income: Current service |       |                                  |                     |                      |
| costs  | 25.1  | P 53,364,903                     | P 82,912,445        | P 130,693,372        |
| Net interest costs   | 24    | 13,761,597                       | 24,843,870          | 28,965,294           |
|  |       | <u>P 67,126,500</u>              | <u>P107,756,315</u> | <u>P 159,658,666</u> |
| Reported in consolidated                                       |       |                                  |                     |                      |
| statements of comprehensive                                    |       |                                  |                     |                      |
| income:  |       |                                  |                     |                      |
| Actuarial gains (losses)                                       |       |                                  |                     |                      |
| arising from   |       |                                  |                     |                      |
| changes in:  | 0     | (D 16 007 910)                   | P 98,910,242        | P 202,235,817        |
| Experience adjustments Financial assumptions                   | 5     | (P 16,007,819)<br>( 244,515,099) |                     | 134,104,864          |
| Loss on plan assets  |       | ( 244,313,077)                   | 137,302,107         | 134,104,004          |
| (excluding amounts   |       |                                  |                     |                      |
| included in net interest                                       |       |                                  |                     |                      |
| expense)   |       | (8,328,527)                      | (18,776,071)        | ( 11,215,581)        |
|  |       | ( 268,851,445)                   | 219,636,360         | 325,125,100          |
| Tax expense  | 26    | 65,908,044                       | (_55,553,033)       | (62,880,238)         |
|  |       | ( <u>P202,943,401</u> )          | <u>P164,083,327</u> | <u>P 262,244,862</u> |

Current service costs are presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.1). The net interest costs are included as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24).

Amounts recognized in consolidated other comprehensive income were included within items that will not be reclassified subsequently to consolidated profit or loss.

In determining the amounts of the retirement benefit obligation, the following significant actuarial assumptions were used:

|                                   | 2023           | 2022          | 2021          |
|-----------------------------------|----------------|---------------|---------------|
| Discount rates                    | 5.20% - 7.00%  | 3.60% - 7.54% | 3.58% - 5.20% |
| Expected rate of salary increases | 3.00% - 10.00% | 1.00% - 4.00% | 3.00% - 7.00% |

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 25 years for both males and females. These assumptions were developed by management with the assistance of independent actuaries. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bonds with terms to maturity approximating to the terms of the retirement benefit obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

### (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

### (i) Investment and Interest Rate Risks

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has relatively balanced investment in cash and cash equivalents, equity securities and debt securities. Due to the long-term nature of the plan obligation, a level of continuing equity and debt investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

#### (ii) Longevity and Salary Risks

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

### (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategies, and the timing and uncertainty of future cash flows related to the retirement plan are in the succeeding pages.

# (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the DBO as at December 31, 2023 and 2022:

|                                       | Impact on Retirement B Change in Increase Assumption Assumpti |    | ncrease in                  | D      | Decrease in ssumption       |
|---------------------------------------|---|----|-----------------------------|--------|-----------------------------|
| <u>December 31, 2023</u>              |   |    |                             |        |                             |
| Discount rate<br>Salary increase rate | 0.50% - 1.00%<br>1.00%  | (P | 71,022,764)<br>119,827,903  | P<br>( | 82,919,065<br>104,567,417)  |
| <u>December 31, 2022</u>              |   |    |                             |        |                             |
| Discount rate<br>Salary increase rate | 0.50% - 1.00%<br>1.00%  | (P | 179,345,797)<br>262,581,405 | P<br>( | 194,947,571<br>207,885,450) |

The sensitivity analysis presented in the previous page is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the DBO as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the DBO has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the DBO recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

### (ii) Asset-liability Matching Strategies

The Group, through its BOD, envisions that the investment positions shall be managed in accordance with its asset-liability matching strategies to achieve that long-term investments are in line with the obligations under the retirement scheme. This aims to match the plan assets to the retirement obligations by investing in debt securities and maintaining cash and cash equivalents that match the benefit payments as they fall due and in the appropriate currency.

There has been no change in the Group's strategies to manage its risks from previous periods.

### (iii) Funding Arrangements and Expected Contributions

The Group's objective is to maintain a level of funding sufficient to cover the projected retirement benefit obligation. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk in about 25 years' time when a significant number of employees is expected to retire.

The Group expects to make contributions of P153.9 million to the plan during the next reporting period.

The maturity profile of undiscounted expected benefit payments from the plan follows:

|                                |          | 2023          |          | 2022                 |
|--------------------------------|----------|---------------|----------|----------------------|
| Within one year                | P        | 192,512,528   | Р        | 188,858,699          |
| More than one year to 5 years  |          | 88,646,511    |          | 125,565,313          |
| More than 5 years to 10 years  |          | 247,762,336   |          | 236,059,745          |
| More than 10 years to 15 years |          | 511,765,574   |          | 399,266,717          |
| More than 15 years to 20 years |          | 1,060,881,067 |          | 777,949,467          |
| More than 20 years             |          | 4,844,855,091 |          | 3,716,837,078        |
|                                | <u>P</u> | 6,946,423,107 | <u>P</u> | <u>5,444,537,019</u> |

The weighted average duration of the DBO at the end of the reporting period range from 7 to 18 years.

### 26. TAXES

On March 26, 2021, Republic Act (R.A.) No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group:

- regular corporate income tax (RCIT) rate was reduced from 30% to 20% or 25% starting July 1, 2020;
- minimum corporate income tax (MCIT) rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023 and starting July 1, 2023, the MCIT will return to its previous 2% rate; and,
- the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

The components of tax expense as reported in the consolidated statements of income and consolidated statements of comprehensive income are as follows:

|  | 2023                   | 2022                   | 2021                 |
|--|------------------------|------------------------|----------------------|
| Reported in consolidated statements of income: |                        |                        |                      |
| Current tax expense:                           |                        |                        |                      |
| Regular corporate income tax                   |                        |                        |                      |
| (RCIT) at 25%, 20% and                         |                        |                        |                      |
| 10% in 2023, 2022 and 2021                     | P1,461,727,558         | P 2,543,749,490        | P 847,820,456        |
| Adjustment in 2020 income taxes                |                        |                        |                      |
| due to change in income tax rate               | -                      | -                      | ( 188,097,109)       |
| Final tax at 15% and 7.5%                      | 162,179,213            | 92,864,680             | 38,763,811           |
| Minimum corporate income tax                   |                        |                        |                      |
| (MCIT) at 1.5% in 2023, 1% in                  |                        |                        |                      |
| 2022 and 2021 and, 2% in 2020                  | 4,887,056              | 7,855,985              | 275,179              |
| Application of MCIT                            | -                      | ( 6,637,583)           | -                    |
| Preferential tax rate                          | 4,189,512              | 4,080,128              |                      |
|  | 1,632,983,339          | 2,641,912,700          | 698,762,337          |
| Deferred tax expense relating to:              |                        |                        |                      |
| Effect of the change in                        |                        |                        |                      |
| income tax rate                                | -                      | -                      | ( 1,893,077,651)     |
| Origination and reversal of                    |                        |                        |                      |
| temporary differences                          | 2,822,755,525          | 1,125,645,191          | 1,759,232,643        |
|  |                        |                        |                      |
|  | <u>P 4,455,738,864</u> | <u>P 3,767,557,891</u> | <u>P 564,917,329</u> |

|  |            | 2023        |   | 2022       |          | 2021                |
|--|------------|-------------|---|------------|----------|---------------------|
| Reported in consolidated statements of |            |             |   |            |          |                     |
| comprehensive income –                 |            |             |   |            |          |                     |
| Deferred tax expense (income)          |            |             |   |            |          |                     |
| relating to:                           |            |             |   |            |          |                     |
| Origination and reversal               |            |             |   |            |          |                     |
| of temporary differences               | (P         | 45,139,740) | P | 90,455,063 | P        | 93,038,135          |
| Effect of the change in                |            |             |   |            |          |                     |
| income tax rate                        |            |             |   |            | (        | <u>18,401,039</u> ) |
|  | ( <u>P</u> | 45,139,740) | P | 90,455,063 | <u>P</u> | 74,637,096          |

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

|  | 2023                   | 2022                   | 2021                                |
|--|------------------------|------------------------|-------------------------------------|
| Tax on pretax profit at 25%<br>Effect of change in income tax rate | P5,964,077,092         | P 4,785,461,071        | P 3,735,827,587<br>( 2,081,174,760) |
| Adjustment for income subjected to                                 | -                      | -                      | ( 2,001,174,700)                    |
| lower income tax rates   | ( 68,149,843)          | ( 36,561,436)          | ( 185,194,162)                      |
| Tax effects of:  |                        |                        |                                     |
| Non-taxable income   | ( 2,355,358,056)       | (1,467,666,976)        | (1,156,058,029)                     |
| Non-deductible expenses  | 975,073,954            | 361,822,583            | 203,836,087                         |
| Unrecognized deferred tax assets                                   |                        |                        |                                     |
| (liabilities) on temporary differences                             | ( 4,786,883)           | ( 11,501,508)          | 64,569,571                          |
| Miscellaneous  | (55,117,397)           | 136,004,157            | (16,888,965)                        |
|  | <u>P 4,455,738,864</u> | <u>P 3,767,557,891</u> | <u>P 564,917,329</u>                |

The deferred tax assets and liabilities relate to the following as of December 31:

|   | 2023                    | 2022                    |
|---|-------------------------|-------------------------|
| Deferred tax assets – net:                |                         |                         |
| NOLCO                                     | P 246,939,798           | P 212,416,830           |
| Difference between the fair value         | , ,                     | , ,                     |
| and carrying value of net assets acquired | -                       | 114,104,045             |
| MCIT                                      | 46,785,726              | 33,950,887              |
| Retirement benefit obligation             | 37,583,157              | 24,540,446              |
| Allowance for impairment of receivables   | 11,919,308              | 11,923,309              |
| Allowance for property development costs  | 7,689,776               | 7,689,776               |
| Others                                    | 61,906,848              | (10,479,728)            |
|   | P 412,824,612           | <u>P 394,145,565</u>    |
| Deferred tax liabilities – net:           |                         |                         |
| Uncollected gross profit                  | P 8,871,116,571         | P 7,635,045,037         |
| Capitalized interest                      | 4,724,790,047           | 4,739,118,374           |
| Difference between the tax                |                         |                         |
| reporting base and financial              |                         |                         |
| reporting base of rental                  |                         |                         |
| income                                    | 994,723,091             | 1,280,542,497           |
| Bond issuance costs                       | 114,788,964             | 124,819,699             |
| Uncollected rental income                 | 69,409,723              | 79,275,569              |
| Unrealized foreign currency losses – net  | (613,505,725)           | ( 1,906,553,539)        |
| Share options                             | ( 55,890,442)           | ( 54,993,884)           |
| Retirement benefit obligation             | ( 87,943,703)           | ( 16,976,614)           |
| Others                                    | <u>570,024,001</u>      | <u>383,830,555</u>      |
|   | <u>P 14,587,512,527</u> | <u>P 12,264,107,694</u> |

No deferred tax liability has been recognized on the accumulated equity in net earnings of associates. The Group has no liability for tax should the amounts be declared as dividends since dividend income received from domestic corporation is not subject to income tax.

Some of the entities within the Group are subject to MCIT which is computed at 1.5% in 2023 and 1% in 2022 of gross income, net of allowable deductions as defined under the tax regulations.

The details of the Group's MCIT that are valid and deductible from future taxable income are as follows:

| <u>Year</u>          |          | Original<br>Amount                     | Valid<br><u>Until</u> |
|----------------------|----------|--|-----------------------|
| 2023<br>2022<br>2021 | P        | 15,626,138<br>14,584,217<br>17,464,096 | 2026<br>2025<br>2026  |
|                      | <u>P</u> | <u>47,674,451</u>                      |                       |

The details of the Group's NOLCO that are valid and deductible from future taxable income are as follows:

|             |          | Original    | Valid        |
|-------------|----------|-------------|--------------|
| <u>Year</u> |          | Amount      | <u>Until</u> |
|             |          |             |              |
| 2023        | P        | 102,362,581 | 2026         |
| 2022        |          | 241,844,778 | 2025         |
| 2021        |          | 156,313,788 | 2026         |
| 2020        |          | 80,505,896  | 2025         |
|             |          |             |              |
|             | <u>P</u> | 581,027,043 |              |

Certain subsidiaries within the Group did not recognize the deferred tax assets on their MCIT and NOLCO as realization of such amounts is uncertain.

Except for certain subsidiaries, management has assessed that the net losses incurred, as well as the related NOLCO, can be recovered through future operations and are not significant to the overall financial condition and financial performance of the Group.

In 2023, 2022 and 2021, the Group opted to continue claiming itemized deductions, except for MDC, NWPI, LFI, MFMI, MGLI, SVCI and MCTI which opted to use optional standard deduction (OSD) in computing for income tax dues.

MREIT is registered as a real estate investment trust entity under R.A. 9846 which enjoys certain income tax-free incentives, including deductibility of dividend distribution (subject to certain conditions) and exemption from MCIT.

ECOC and SEDI are registered with the Philippine Economic Zone Authority (PEZA) pursuant to Presidential Proclamation No. 191 dated October 6, 1999. As PEZA-registered entities, ECOC and SEDI are entitled to a preferential tax rate of 5% on gross income earned from registered activities, in lieu of all local and national taxes, and to other tax privileges.

SPI's The Regal Homes project has qualified in the definition of socialized housing under Section 3(r) of R.A. 7279, *Urban Development and Housing Act of 1992*. Under Section 20 of R.A. 7279, private sector participating in socialized housing shall be exempted from the payment of project-related income taxes, capital gains tax on raw lands use for the project, VAT for the project concerned, transfer tax for both raw and completed projects, and donor's tax for both lands certified by the local government units to have been donated for socialized housing purposes.

#### 27. RELATED PARTY TRANSACTIONS

The Group's related parties include the Ultimate Parent Company, associates, the Group's key management and other related parties under common ownership as described below.

Based on the requirement of SEC Memorandum Circular 2019-10, Rules of Material Related Party Transactions of Publicly-listed Companies, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Parent Company's board of directors, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceeds the materiality threshold covering the same related party.

The summary of the Group's transactions with its related parties as of December 31, 2023 and 2022, and for the years ended December 31, 2023, 2022 and 2021 are as follows:

|                         |       |    |                        |     |                |    |              |     | Outstanding    | In | vestment/      |
|-------------------------|-------|----|------------------------|-----|----------------|----|--------------|-----|----------------|----|----------------|
| Related Party           |       |    | Amount of Transactions |     |                | _  | Receivable   | e ( | Payable)       |    |                |
| Category                | Notes |    | 2023                   | _   | 2022           |    | 2021         | _   | 2023           | _  | 2022           |
|                         |       |    |                        |     |                |    |              |     |                |    |                |
| Ultimate Parent         |       |    |                        |     |                |    |              |     |                |    |                |
| Company:                |       |    |                        |     |                |    |              |     |                |    |                |
| Dividends paid          | 27.5  | (P | 996,805,764)           | (P  | 887,481,897)   | (P | 609,361,023) | P   | -              | F  | -              |
| Investments in          |       |    |                        |     |                |    |              |     |                |    |                |
| equity securities       | 27.4  | (  | 97,879,276)            |     | 15,786,980     |    | 563,303,640  |     | 1,780,771,344  |    | 1,878,650,620  |
| Dividend income         | 27.4  |    | 23,680,470             |     | 21,413,262     |    | 10,127,290   |     | 23,680,470     |    | -              |
| Advances granted        | 27.2  |    | -                      |     | -              |    | -            |     | 930,000,000    |    | 930,000,000    |
| Associates:             |       |    |                        |     |                |    |              |     |                |    |                |
| Advances granted        |       |    |                        |     |                |    |              |     |                |    |                |
| (collected)             | 27.2  |    | 383,639                |     | 155,104        | (  | 89,575,460)  |     | 1,010,276,576  |    | 1,009,892,937  |
| Subscription payable    | 19    | (  | 1,114,655,508)         |     | -              |    | -            |     | -              | (  | 1,114,655,008) |
| Related Parties Under   |       |    |                        |     |                |    |              |     |                |    |                |
| Common Ownership:       |       |    |                        |     |                |    |              |     |                |    |                |
| Reimbursement of        |       |    |                        |     |                |    |              |     |                |    |                |
| construction costs      | 27.1  |    | -                      |     | -              |    | -            |     | 3,056,180,769  |    | 3,056,180,769  |
| Advances availed (paid) | 27.3  | (  | 879,566,092)           | ( 1 | 1,116,725,533) |    | 739,639,479  | (   | 1,247,044,914) | (  | 2,126,611,006) |
| Rendering of services   | 27.1  |    | 238,329,478            |     | 261,499,284    |    | 137,222,809  |     | 262,845,102    |    | 127,460,076    |
| Advances granted        |       |    |                        |     |                |    |              |     |                |    |                |
| (collected)             | 27.2  | (  | 112,550,636)           | 1   | 1,827,132,491  |    | 413,989,151  |     | 4,326,431,484  |    | 4,438,982,120  |
| Dividend income         | 27.4  |    | -                      |     | -              |    | 13,538,826   |     | -              |    | -              |

|         |      |                    |  |   |   | Outstanding  | Investment/                                 |  |
|---------|------|--------------------|--|---|---|--|---|--|
|         |      | Amo                | ount of Transaction                              | ons   |   | Receivable (Payable)   |   |  |
| Notes   | _    | 2023               | 2022   | _   | 2021  | 2023   | 2022  |  |
| 27.4    | P    | 207,774,649        | (P 494,554,541)                                  | P   | 992,357,068   | P3,572,528,203   | P 3,364,753,554                             |  |
| 27.6    |      | 370,730,492        | 377,635,099                                      |   | 316,686,607   | -  | -   |  |
| 25 3(b) |      |                    |  |   |   | 100 175 334  | 134,696,111                                 |  |
|         | 27.4 | 27.4 <b>P</b> 27.6 | Notes 2023  27.4 P 207,774,649  27.6 370,730,492 | Notes 2023 2022  27.4 P 207,774,649 (P 494,554,541)  27.6 370,730,492 377,635,099 | 27.4 <b>P 207,774,649</b> (P 494,554,541) P 27.6 <b>370,730,492</b> 377,635,099 | Notes         2023         2022         2021           27.4         P         207,774,649         (P         494,554,541)         P         992,357,068           27.6         370,730,492         377,635,099         316,686,607 | Notes   Amount of Transactions   Receivable |  |

None of the companies within the Group is a joint venture. The Group is not subject to joint control and none of its related parties exercise significant influence over it.

# 27.1 Real Estate Sales and Rendering of Services to Related Parties

The Group renders services to its related parties on a cost-plus basis, allowing a certain margin agreed upon by the parties at arm's length.

The Group leases some of its investment properties to its associates and other related parties under common ownership with rental payments mutually agreed generally before the commencement of the lease. Most of the leases have terms ranging from one to 25 years, with renewal options, and include annual escalation rates of 3% to 10%, except for contingent rent. The revenues earned from these related parties are included as part of Rental Income in the consolidated statements of income (see Note 12). The related outstanding receivables from these transactions, which are collectible on demand, unsecured and noninterest-bearing, are presented as part of Trade under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

The Parent Company and a related party under common ownership are parties to a management agreement whereby the former provides management services for the overall administration of the latter's leasing operations for a fee, which is based on certain rates of collections plus commission. Further, there are other management services provided to related parties under common ownership related to management of construction and development activities.

Unless otherwise indicated, the Group's outstanding receivables from related parties arising from the above transactions are unsecured, noninterest-bearing, and collectible in cash under normal credit terms or through offsetting arrangements.

There were no impairment losses recognized on the Group's receivables from related parties in 2023, 2022 and 2021.

In 2018, the Parent Company agreed with a related party under common ownership to turn over a certain property under terms that the related party will reimburse the construction cost incurred by the Parent Company amounting to P4.0 billion (see Note 12). The outstanding balance, which is collectible on demand, interest-bearing and unsecured, amounted to P3.1 billion as of both December 31, 2023 and 2022, and is presented under non-current Other Trade Receivables in the consolidated statements of financial position (see Note 6).

## 27.2 Advances to Ultimate Parent, Associates and Other Related Parties

The ultimate parent Company, associates and other related parties under common ownership are granted noninterest-bearing, unsecured and collectible on demand advances by the Parent Company and other entities within the Group with no definite repayment terms for working capital purposes. These are generally collectible in cash or through offsetting arrangements with the related parties.

The outstanding balances of Advances to associates and other related parties shown as part of Trade and Other Receivables account under Current Assets section in the consolidated statements of financial position are shown below (see Note 6).

|  | 2023  | 2022  |
|--|---|---|
| Advances to ultimate parent<br>Advances to associates<br>Advances to other related parties | P 930,000,000<br>1,010,276,576<br>4,326,431,484 | P 930,000,000<br>1,009,892,937<br>4,438,982,120 |
|  | P6,266,708,060                                  | <u>P6,378,875,057</u>                           |

The movements in advances to associates are as follows:

|  | 2023                      | 2022                      |
|--|---------------------------|---------------------------|
| Balance at beginning of year<br>Advances granted | P1,009,892,937<br>383,639 | P1,009,737,833<br>155,104 |
| Balance at end of year                           | P1,010,276,576            | <u>P1,009,892,937</u>     |

The movements in advances to other related parties under common ownership are as follows:

|                              | 2023                   | 2022                  |
|------------------------------|------------------------|-----------------------|
| Balance at beginning of year | P4,438,982,120         | P2,611,849,629        |
| Advances granted             | -                      | 1,827,132,491         |
| Advances collected           | ( <u>112,550,636</u> ) |                       |
| Balance at end of year       | P4,326,431,484         | <u>P4,438,982,120</u> |

Advances to other related parties pertain to advances granted to entities under common ownership of the Parent Company. No impairment losses on the advances to ultimate parent Company, associates and other related parties were recognized in 2023, 2022 and 2021 based on management's assessment.

#### 27.3 Advances from Other Related Parties

Certain expenses of the entities within the Group are paid by other related parties on behalf of the former. The Group also received cash advances from a certain related party under common ownership, for the development of a certain entertainment site which is an integrated tourism project planned by the Philippine Amusement and Gaming Corporation. The advances are noninterest-bearing, unsecured and with no repayment terms and are generally payable in cash upon demand or through offsetting arrangements with the related parties.

The outstanding balances from these transactions, which are payable on demand, unsecured and noninterest-bearing, are presented as Advances from Other Related Parties under Current Liabilities Section account in the consolidated statements of financial position.

The movements in advances from other related parties are as follows:

|   | 2023   | 2022  |
|---|--|---|
| Balance at beginning of year<br>Advances paid<br>Advances availed | P 2,126,611,006<br>( 1,597,199,347)<br>717,633,255 | P3,243,336,539<br>( 2,433,986,742)<br>1,317,261,209 |
| Balance at end of year  | P1,247,044,914                                     | P2,126,611,006                                      |

# 27.4 Investments in Equity Securities

The Group's equity securities include investment in shares of the Ultimate Parent Company and related parties under common ownership. The fair values of these securities have been determined directly by reference to published prices in an active market, except for the investment in shares of a related party under common ownership which was delisted in the stock exchange in 2019 and was subsequently measured using the discounted cash flows valuation technique [see Note 34.2(a)]. Movements and the related fair value gains or losses on these investments are shown and discussed in Note 9. Also, the Group received dividend income from these investments, presented as part of Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

# 27.5 Dividends Paid to the Ultimate Parent Company

The Ultimate Parent Company received dividends from the Parent Company amounting to P1.0 billion, P0.9 billion and P0.6 billion in 2023, 2022 and 2021, respectively. There were no outstanding liabilities relating to this transaction as of December 31, 2023 and 2022 (see Note 28.4).

# 27.6 Key Management Personnel Compensation

The Group's key management personnel compensation includes the following:

|  |   | 2023                                   |          | 2022                                    |          | 2021                                    |
|--|---|--|----------|---|----------|---|
| Short-term benefits<br>Post-employment benefits<br>Employee share option benefit | P | 325,769,489<br>41,374,775<br>3,586,228 | P        | 276,491,249<br>84,771,439<br>16,372,411 | P        | 258,281,464<br>48,200,811<br>10,204,332 |
|  | P | 370,730,492                            | <u>P</u> | 377,635,099                             | <u>P</u> | 316,686,607                             |

## 27.7 Post-employment Plan

The Group has formal retirement plans established separately for the Parent Company and each of the significant subsidiaries, particularly GERI, EELHI and PHRI. The Group's retirement funds for its post-employment defined benefit plan are administered and managed by trustee banks. The fair value and the composition of the plan assets as of December 31, 2023 and 2022 are presented in Note 25.3.

The Group's transactions with the fund mainly pertain to contribution, benefit payments and interest income.

The retirement funds neither provide any guarantee or surety for any obligation of the Group nor its investments covered by any restrictions or liens.

The retirement funds include investments in equity and debt securities of the Group (see Note 25.3)

# 27.8 Sale of Investment Properties

In 2021, the Group sold certain parcels of land classified as investment properties for a total consideration of P136.6 million to a related party under common ownership. No similar transaction occurred in 2023 and 2022.

# 28. EQUITY

Capital stock of the Parent Company consists of:

| _   | Shares                       |                |                | Amount                  |                         |                         |
|---|------------------------------|----------------|----------------|-------------------------|-------------------------|-------------------------|
| _   | 2023                         | 2022           | 2021           | 2023                    | 2022                    | 2021                    |
| Preferred shares Series "A"-<br>P0.01 par value<br>Authorized                                 | 6,000,000,000                | 6,000,000,000  | 6,000,000,000  | P 60,000,000            | <u>P 60,000,000</u>     | <u>P 60,000,000</u>     |
| Issued and outstanding  | 6,000,000,000                | 6,000,000,000  | 6,000,000,000  | P 60,000,000            | <u>P 60,000,000</u>     | <u>P 60,000,000</u>     |
| Common shares – P1 par value<br>Authorized  | 40,140,000,000               | 40,140,000,000 | 40,140,000,000 | <u>P 40,140,000,000</u> | <u>P 40,140,000,000</u> | <u>P 40,140,000,000</u> |
| Issued<br>Treasury shares:  | 32,370,865,872               | 32,370,865,872 | 32,370,865,872 | P 32,370,865,872        | <u>P 32,370,865,872</u> | P 32,370,865,872        |
| Balance at beginning of year (<br>Acquisitions during the year (<br>Issuances during the year | 885,626,000)<br>301,988,000) | , , ,          |                |                         |                         |                         |
| Balance at end of year (  | 1,187,614,000)               | (885,626,000)  | ( 513,795,000) | (2,852,655,275)         | (2,184,059,395)         | (1,268,862,277)         |
| Issued and outstanding  | 31,183,251,872               | 31,485,239,872 | 31,857,070,872 | P 29,518,210,597        | P 30,186,806,477        | P 31,102,003,595        |
| Total issued and outstanding shares   | 31,183,251,872               | 31,485,239,872 | 31,857,070,872 | P 29,578,210,597        | P 30,246,806,477        | P 31,162,003,595        |

On June 15, 1994, the SEC approved the listing of the Parent Company's common shares totaling 140,333,333. The shares were initially issued at an offer price of P4.80 per common share. As of December 31, 2023, there are 2,379 holders of the listed shares, which closed at P1.97 per share as of that date. As of December 31, 2022, there are 2,395 holders of the listed shares, which closed at P2.0 per share as of that date.

The following also illustrates the additional listings made by the Parent Company (in shares): May 23, 1996 – 1.6 billion; January 8, 1997 – 2.1 billion; November 23, 1998 – 2.0 billion; August 19, 1999 – 3.0 billion; October 12, 2005 – 5.5 billion; November 21, 2006 –10.0 billion and July 17, 2007 – 3.9 billion and 2012 – 3.1 billion. The Parent Company also listed 700.0 million shares in 2013, 300.0 million shares in 2014, and 8.0 million shares in 2015. There were no additional issuance of shares in the succeeding years.

As of December 31, 2022 and 2021, RHGI holds certain number of the Parent Company's common shares with costs of P515.2 million, which are treated as treasury shares on the Group's consolidated financial statements. On 2023, such shares were reissued and reversed as treasury shares, which resulted to APIC of P333.2 million (see Notes 28.3 and 28.5).

### 28.1 Preferred Shares Series "A"

The preferred shares are voting, cumulative, non-participating, non-convertible and non-redeemable with a par value of P0.01 per share. The shares earn dividends at 1% of par value per annum cumulative from date of issue. Dividends paid on cumulative preferred shares amounted to P0.6 million in 2023, 2022 and 2021 (see Note 28.4).

### 28.2 Common Shares

On May 23, 2013, the Parent Company's BOD approved a P10.0 billion increase in authorized capital stock (ACS) consisting of 10.0 billion shares with par value of P1.00 per share. On November 20, 2013, the SEC approved the P10.0 billion increase in ACS, of which 2.5 billion shares were subscribed and paid by the Parent Company at a price of P4.29 per share for a total subscription price of P10.7 billion.

In 2009, 5,127,556,725 common shares were subscribed and issued through pre-emptive share rights offering. Moreover, shareholders were given four additional share warrants for every five share rights subscribed. For every share warrant, shareholders can avail of one common share at P1.00 per share.

Relative to the share subscription, 4,102,045,364 share warrants were issued of which 4,101,662,246 warrants were exercised while the remaining 383,118 have expired.

### 28.3 Additional Paid-in Capital

The APIC pertains to the excess of the total proceeds received from the Parent Company's shareholders over the total par value of the common shares. In 2023, an additional APIC of P333.2 million was recognized from the transactions with RHGI. In 2022, APIC amounting to P1.9 million, was recognized by the Parent Company from the exercise of 1,000,000 stock options. There were no movements in the Parent Company's APIC accounts in 2021.

#### 28.4 Cash Dividends

The details of the Parent Company's cash dividend declarations, both for preferred and common shares, are as follows:

|   | 2023  | 2022  | 2021  |
|---|---|---|---|
| Declaration date/date of approval by BOD Date of record Date of payment | October 13, 2023<br>October 27, 2023<br>November 14, 2023 | October 17, 2022<br>October 31, 2022<br>November 14, 2022 | November 24, 2021                             |
| Amounts declared<br>Common<br>Preferred                                 | P 2,057,959,600<br>600,000<br>P 2,058,559,600             | P 1,910,507,946<br>600,000<br>P 1,911,107,946             | P 1,337,220,837<br>600,000<br>P 1,337,820,837 |
| Dividends per share:<br>Common  | P 0.07  | <u>P 0.06</u>   | <u>P 0.04</u>                                 |
| Preferred   | <u>P 0.01</u>   | P 0.01  | <u>P 0.01</u>                                 |

# 28.5 Treasury Shares

As of December 31, 2022 and 2021, this account also includes the Parent Company's common shares held and acquired by RHGI which was reissued in 2023.

In 2023 and 2022, the Parent Company reacquired 302.0 million and 371.8 million shares costing P668.6 million and P916.1 million, respectively. The amount of treasury common shares aggregated to P2,852.7 million and P2,699.2 million as at December 31, 2023 and 2022, respectively.

The changes in market values of these shares held by RHGI, recognized as fair value gains or losses by the subsidiary, were eliminated in full and not recognized in the consolidated financial statements.

In 2022, the Parent Company has reissued 1,000,000 treasury shares as a result of exercise of the same number of stock options (see Note 28.6). There was no similar transaction in 2023 and 2021.

A portion of the Parent Company's retained earnings is restricted for dividend declaration up to the cost of treasury shares as of the end of the reporting period.

#### 28.6 ESOP

A total of P3.6 million, P16.4 million and P10.2 million share option benefits expense in 2023, 2022 and 2021, respectively, is recognized and presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.2).

# (a) Parent Company

In 2012, the Parent Company's BOD approved and the shareholders adopted an ESOP for the Parent Company's key executive officers.

The options shall generally vest on the 60<sup>th</sup> birthday of the option holder and may be exercised up to five years from the date of vesting of the option. The exercise price shall be at a 15% discount from the volume weighted average closing price of the Parent Company's shares for nine months immediately preceding the date of grant.

Pursuant to this ESOP, on November 6, 2012, the Parent Company granted share options to certain key executives to subscribe to 235.0 million common shares of the Parent Company, at an exercise price of P1.77 per share.

In 2013, additional share options were granted to certain key executives to subscribe to 20 million common shares of the Parent Company at an exercise price of P2.33 per share. Additional 40 million share options were granted in 2014 at an average exercise price of P3.00 per share. In 2019, additional 10 million share options were granted at an exercise price of P1.77. There were no additional share options granted in 2023, 2022 and 2021.

In 2023, 10.0 million share options were forfeited due to resignation of certain key executive officers. There was no forfeiture due to resignation in 2022.

A total of 35.0 million, 10.0 million and 10.0 million share options have vested in 2023, 2022 and 2021, respectively.

A total of 1.0 million share options were exercised at a price of P1.77 per share in 2022. There was no similar transaction in 2021 and 2023.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

| Option life                       | 6.08 to 30.17 years |
|-----------------------------------|---------------------|
| Share price at grant date         | P 2.54 to P 4.52    |
| Exercise price at grant date      | P 1.77 to P 3.23    |
| Fair value at grant date          | P 0.98 to P 2.15    |
| Average standard deviation of     |                     |
| share price return                | 10.98 %             |
| Average dividend yield            | 0.82 %              |
| Average risk-free investment rate | 3.93 %              |

The underlying expected volatility was determined by reference to historical date of the Parent Company's shares over a period of time consistent with the option life.

The Parent Company recognized a total of P3.6 million, P16.4 million and P10.2 million share-based executive compensation in 2023, 2022 and 2021, respectively, as part of Salaries and employee benefits and a corresponding credit in Retained Earnings (see Note 25.2).

#### (b) GERI

In 2011, the BOD of GERI approved and the stockholders adopted an ESOP for its key executive officers.

Under the ESOP, GERI shall initially reserve for exercise of share options up to 500.0 million common shares of the GERI's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares. Share options may be granted within 10 years from the adoption of the ESOP and may be exercised within seven years from date of grant.

The options shall vest within three years from date of grant and the holder of an option may exercise only a third of the option at the end of each year of the three-year period. The exercise price shall be at a 15% discount from the volume weighted average closing price of the GERI's shares for twelve months immediately preceding the date of grant.

As of December 31, 2023, pursuant to this ESOP, GERI has granted the option to its key company executives to subscribe to 400.0 million shares of GERI. An option holder may exercise in whole or in part his vested option provided, that, an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. All 400.0 million options were fully vested as of December 31, 2019, but none of these have been exercised yet by any of the option holders as at the end of the reporting periods. As at December 31, 2023, there are no remaining share options that can be exercised.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

| Average option life          | 7 years          |
|------------------------------|------------------|
| Share price at grant date    | P1.02 to P2.10   |
| Exercise price at grant date | P1.00 to P1.93   |
| Fair value at grant date     | P0.24 to P2.27   |
| Standard deviation of        |                  |
| share price return           | 12.16% to 57.10% |
| Risk-free investment rate    | 2.14% to 2.59%   |

The underlying expected volatility was determined by reference to historical date of the GERI's shares over a period of time consistent with the option life.

There was no share-based compensation recognized in 2023, 2022 and 2021 since all the options fully vested as of December 31, 2019.

#### 28.7 Perpetual Capital Securities

On April 11, 2018, the Group issued bonds amounting \$200.0 million. The bonds were issued with a nominal interest of 5.375% per annum and interest is payable semi-annually in arrears every April 11 and October 11. The bonds are currently listed in the SGX-ST. The financial instruments are treated as equity securities. These bonds may be voluntarily redeemed by the Parent Company on April 11, 2023 or on any distribution date thereafter [see Note 3.1(h)].

In 2021, the Group fully redeemed its perpetual capital securities for P9.8 billion resulting in a gain on redemption amounting to P484.3 million. The gain was directly credited to the consolidated retained earnings as presented in the 2021 consolidated statement of changes in equity.

#### 28.8 Revaluation Reserves

The components and reconciliation of items of other comprehensive income presented in the consolidated statement of changes in equity at their aggregate amount under Revaluation Reserves account, are shown below.

|   | Financial Assets at FVOCI (Note 9)                                      | Retirement<br>Benefit<br>Obligation<br>(Note 25.3)                            | Translation Reserves (Note 2)                              | Cross Currency Swaps (Note 30)    | Equity Reserves (Note 1)        | Total  |
|---|---|---|--|-----------------------------------|---------------------------------|--|
| Balance as of January 1, 2023   | ( <u>P 1,725,993,007</u> )  | P 690,094,340   | ( <u>P 259,538,921</u> )                                   | P 37,604,713                      | P 8,626,592,277                 | <u>P 7,368,759,402</u>   |
| Other comprehensive income (loss): Remeasurements of retirement benefit post-employment obligation Fair value losses on financial assets at FVOCI Fair value gain on cash flow hedge Share of non-controlling interest Share in OCI of associates Changes in percentage of ownership Exchange difference on translating   | 101,480,862<br>12,756,703   | ( 268,851,445)<br>-<br>-<br>-<br>2,430,076<br>-                               | -<br>-<br>-<br>-<br>( 3,348,878)                           | -<br>( 34,246,151)<br>-<br>-<br>- | 3,225,985,331                   | ( 268,851,445)<br>101,480,862<br>( 34,246,151)<br>15,186,779<br>( 3,348,878)<br>3,225,985,331                              |
| foreign operations Other comprehensive income (loss) before tax Tax income (expense) Other comprehensive income (loss) after tax  | 114,237,565<br>   | ( 266,421,369)  | 44,115,901<br>40,767,023<br>(20,768,304)<br>19,998,716     | 34,246,151)<br>                   | 3,225,985,331                   | 44,115,901<br>3,080,322,399<br>45,139,740<br>3,125,462,140   |
| Balance as of December 31, 2023   | ( <u>P 1,611,755,442</u> )  | P 489,581,015   | ( <u>P 239,540,202</u> )                                   | P 3,358,562                       | P11,852,577,608                 | P10,494,221,541  |
| Balance as of January 1, 2022   | ( <u>P 1,144,152,392</u> )  | P 536,021,236   | ( <u>P 337,051,379</u> )                                   | ( <u>P 53,542,477</u> )           | P 8,626,592,277                 | P 7,627,867,265  |
| Other comprehensive income (loss): Remeasurements of retirement benefit post-employment obligation Fair value losses on financial assets at FVOCI Fair value gain on cash flow hedge Share of non-controlling interest Share in OCI of associates Exchange difference on translating foreign operations Other comprehensive income (loss) before tax Tax income (expense) Other comprehensive income (loss) after tax | ( 579,783,082)<br>( 2,057,533)<br>-<br>( 581,840,615)<br>( 581,840,615) | 209,626,137<br>( 55,553,033)<br>154,073,104                                   | 6,138,277  106,276,211 114,460,580 (34,902,030) 77,512,458 | 91,147,190                        | -<br>-<br>-<br>-<br>-<br>-<br>- | 219,636,360<br>( 579,783,082)<br>91,147,190<br>( 12,067,756)<br>6,138,277  |
| Balance as of December 31, 2022   | ( <u>P 1,725,993,007</u> )  | P 690,094,340   | ( <u>P 259,538,921</u> )                                   | P 37,604,713                      | P 8,626,592,277                 | <u>P 7,368,759,402</u>   |
| Balance as of January 1, 2021  Other comprehensive income (loss): Remeasurements of retirement benefit post-employment obligation Fair value losses on financial assets at FVOCI Fair value losses on cash flow hedge Share of non-controlling interest Share in OCI of associates Exchange difference on translating foreign operations Other comprehensive income (loss) before tax Tax income (expense)            | 1,347,392,142<br>( 24,690,393)<br>- 1,322,701,749<br>- 1,332,701,749    | P 272,676,077  325,125,100 1,100,297 326,225,397 ( 62,880,238, 232, 242,45,50 | 20,926,197<br>47,027,439<br>67,953,636<br>(11,756,859)     | 199,713,502<br>                   | (P 861,828,431)                 | 325,125,100<br>1,347,392,142<br>199,713,502<br>( 23,590,096)<br>20,926,197<br>47,027,439<br>1,916,594,284<br>( 74,637,097) |
| Other comprehensive income (loss) after tax<br>Effect of change in percentage of ownership  | 1,332,701,749   | 263,345,159   | 56,196,777   | 199,713,502                       | 9,488,420,708                   | 1,841,957,187<br>9,488,420,708   |
| Balance as of December 31, 2021   | ( <u>P 1,144,152,392</u> )  | P 536,021,236   | ( <u>P 337,051,379</u> )                                   | ( <u>P 53,542,477</u> )           | P 8,626,592,277                 | <u>P 7,627,867,265</u>   |

In 2021, MREIT offered and sold 949,837,500 shares or 37.51% ownership interest held by the Parent Company, through an initial public offering for P16.10 per share or P14.7 billion. The sale of shares did not result in Parent Company's loss of control over MREIT. The difference between the proportionate net book value and the consideration received amounting to P10.5 billion is credited to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

Also in 2021, the Parent Company acquired additional shares of PCMI and STLI for P2.0 billion and P1.8 million, respectively. The difference between the proportionate net book value and the consideration received of PCMI and STLI resulted in P1.1 billion debit and P29.6 million credit, respectively, to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

In 2023, the Parent Company acquired additional common shares of MREIT through property share swap effective January 2023 resulting to 65.67% ownership. In May and July 2023, the company disposed 279,400,000 common shares with a par value of P1.00 per share with net proceeds of P3.6 billion resulting to a decrease in ownership to 55.63%.

#### 29. EARNINGS PER SHARE

EPS amounts were computed as follows:

|   | 2023            | 2022                    | 2021             |
|---|-----------------|-------------------------|------------------|
| Net profit attributable to the<br>Parent Company's shareholders<br>Dividends on cumulative          | P17,345,401,623 | P 13,455,475,825        | P 13,434,466,763 |
| preferred shares Series "A"   | ( 600,000)      | ( 600,000) (            | (600,000)        |
| Distribution to holders of perpetual securities   | <u> </u>        | (                       | ( 151,963,438)   |
| Profit available to the Parent Company common shareholders  | P17,344,801,623 | <u>P 13,454,875,825</u> | P 13,281,903,325 |
| Divided by weighted average number of outstanding common shares                                     | 30,967,574,247  | 31,241,230,149          | 31,447,978,960   |
| Basic EPS   | P 0.560         | <u>P 0.431</u>          | <u>P 0.422</u>   |
| Divided by weighted average number<br>of outstanding common shares<br>and potential dilutive shares | 30,975,626,107  | 31,297,654,542          | 31,544,782,959   |
| and potential dilutive sitates  | 30,773,020,107  | <u> </u>                | <u> </u>         |
| Diluted EPS   | P 0.560         | <u>P 0.430</u>          | <u>P 0.421</u>   |

Unexercised share warrants have already expired; hence, were no longer included in the computation. In addition, the potentially dilutive outstanding share options totaling 220.0 million in 2023, 232.5 million in 2022, and 233.5 million in 2021 were also considered in the computations (see Note 28.6).

#### 30. CROSS CURRENCY SWAPS

In 2019, another cross currency swap was also agreed upon with the same bank. The Parent Company shall receive \$95.62 million to be paid on a quarterly basis beginning December 2020 up to September 2024 plus interest based on three-month LIBOR plus a certain spread. The Parent Company shall make fixed quarterly payments in Philippine peso plus a fixed interest of 4.82%.

The Parent Company designated the cross currency swaps as hedging instruments to hedge the risk in changes in cash flows of its loan denominated in U.S. dollar as an effect of changes in foreign currency exchange rates and interest rates [see Notes 15.1(a) and 15.1(k)].

The table below sets out information about the Group's hedging instruments and the related carrying amounts as of December 31:

|   | USD<br>Notional<br><u>Amount</u> | Derivative Assets |  |  |
|---|----------------------------------|-------------------|--|--|
| 2023 Cash flow hedge – Cross currency swaps       | <u>\$ 17,928,858</u>             | P 62,038,593      |  |  |
| 2022<br>Cash flow hedge –<br>Cross currency swaps | \$ 41,834,003                    | P 197,431,085     |  |  |

The hedging instruments have a positive fair value of P62.0 million in 2023 and P197.4 million in 2022. These are presented as Derivative assets under Other Current Assets in the consolidated statements of financial position (see Note 8). The Parent Company recognized a total of P34.2 million and P91.1 million unrealized losses and gains on cash flow hedges in 2023 and 2022, respectively. These are presented as part of other comprehensive income in the consolidated statements of comprehensive income.

As of December 31, 2023 and 2022, the Parent Company has assessed that the cross currency swaps designated as cash flow hedges will continue to be highly effective over the term of the agreement; hence, the Parent Company expects to continuously use hedge accounting on the hedging relationship of its cross currency swaps and on its interest-bearing loans.

#### 31. COMMITMENTS AND CONTINGENCIES

#### 31.1 Lease Commitments – Group as Lessor

The Group is subject to risk incidental to the operation of its office and commercial properties, which include, among others, changes in market rental rates, inability to renew leases upon lease expiration, and inability to collect rent from tenants due to bankruptcy or insolvency of tenants. Majority of the Group's revenue from rental properties are derived from commercial and BPO-based tenants. If the expected growth, particularly from BPO-based tenants, does not meet management's expectations, or in the case of commercial tenants more stringent health measures are imposed resulting to further temporary or permanent closures of commercial establishments, the Group may not be able to lease their properties in a timely manner or collect rent at profitable rates.

To mitigate these risks, tenants pay security deposits and advance rent equal to three to six months' rent, which are forfeited in case a tenant pre-terminates without prior notice or before the expiry of lease term without cause. In addition, tenants are usually required to pay the monthly rent in advance on a monthly basis, without need of further demand. Security deposits and advance rent are presented as part of Unearned income under Other Current Liabilities and Deferred rent under Other Non-current Liabilities in the consolidated statements of financial position (see Note 19).

#### (a) Operating Leases

The Group is a lessor under several non-cancellable operating leases covering office, commercial and properties for a period of two to ten years with annual escalation rates between 5% to 10% (see Note 12).

Future minimum lease receivables under these agreements are as follows:

|  | 2023             | 2022             | 2021             |
|--|------------------|------------------|------------------|
| Within one year<br>After one year but not      | P 16,524,807,397 | P 16,954,000,233 | P 15,346,826,374 |
| more than two years                            | 19,998,956,604   | 18,969,350,475   | 19,794,874,132   |
| After two years but not more than three years  | 20,787,467,598   | 20,073,548,227   | 20,409,706,265   |
| After three years but not more than four years | 21,565,435,685   | 20,902,530,811   | 22,140,397,894   |
| After four years but not more than five years  | 23,134,430,186   | 22,417,321,069   | 22,902,976,810   |
| More than five years                           | 28,326,544,473   | 28,155,620,943   | 28,951,568,529   |
|  | P130,337,641,943 | P127,472,371,758 | P129,546,350,004 |

#### (b) Finance Lease

In 2019, the Group, through GERI, subleased its development rights over the undivided portions of a land co-terminus with the term of its head lease. Finance lease receivable arising from the transaction is presented as part Trade and Other Receivables account in the consolidated statements of financial position (see Note 6). Interest income on the finance lease amounted to P34.3 million, P38.4 million and P42.1 million in 2023, 2022 and 2021, respectively, and is presented as part of Interest and Other Income account in the consolidated statements of income.

The maturity analysis of finance lease receivable at December 31 is as follows:

|                           | Lea      | se Collection | <u>In</u>  | terest Income | <u>P</u> 1 | Net<br>esent Value |
|---------------------------|----------|---------------|------------|---------------|------------|--------------------|
| 2023                      |          |               |            |               |            |                    |
| Within one year           | P        | 26,846,871    | (P         | 24,829,545)   | P          | 2,017,326          |
| After one year but not    |          |               |            |               |            |                    |
| more than two years       |          | 27,514,054    | (          | 24,641,019)   |            | 2,873,035          |
| After two years but not   |          |               | ,          |               |            |                    |
| more than three years     |          | 26,281,499    | (          | 24,407,402)   |            | 1,874,097          |
| After three years but not |          | 24 204 750    | ,          | 24.272.200)   | ,          | 74 550)            |
| more than four years      |          | 24,301,659    | (          | 24,373,209)   | (          | 71,550)            |
| After four years but not  |          | 25,030,708    | (          | 24,352,433)   |            | 678,275            |
| more than five years      |          | , ,           | (          | , , ,         |            | ,                  |
| More than five years      |          | 629,817,781   | (          | 320,057,121)  |            | 309,760,660        |
|                           | <u>P</u> | 759,792,572   | ( <u>P</u> | 442,660,729)  | P          | 317,131,843        |

|   | Lease Collection |               | Interest Income |              |   | Present Value |
|---|------------------|---------------|-----------------|--------------|---|---------------|
| 2022  |                  |               |                 |              |   |               |
| Within one year                                 | P                | 146,533,703   | (P              | 34,355,508)  | Р | 112,178,195   |
| After one year but not                          |                  |               |                 |              |   |               |
| more than two years                             |                  | 89,346,871    | (               | 29,909,018)  |   | 59,437,853    |
| After two years but not                         |                  | 00.014.054    | ,               | 25 047 217   |   | (4.0((.020    |
| more than three years After three years but not |                  | 90,014,054    | (               | 25,047,216)  |   | 64,966,838    |
| more than four years                            |                  | 26,281,499    | (               | 24,407,402)  |   | 1,874,097     |
| After four years but not                        |                  | =0,=01, 177   | (               | =1,101,10=)  |   | 2,071,077     |
| more than five years                            |                  | 24,301,659    | (               | 24,373,209)  | ( | 71,550)       |
| More than five years                            |                  | 654,848,489   | (               | 344,409,554) | _ | 310,438,935   |
|   |                  |               |                 |              |   |               |
|   | <u>P</u>         | 1,031,326,275 | ( <u>P</u>      | 482,501,907) | Р | 548,824,368   |

#### 31.2 Others

As at December 31, 2023 and 2022, the Group has unused long-term credit facilities amounting to P35.0 billion and P30.0 billion, respectively. In addition, the Group is committed to certain project and capital expenditures as disclosed in Note 4.4. There are other commitments and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the consolidated financial statements. The management of the Group is of the opinion that losses, if any, from these items will not have any material effect on its consolidated financial statements.

#### 32. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has various financial instruments such as cash and cash equivalents, financial assets at FVOCI, interest-bearing loans and borrowings, bonds payable, trade receivables and payables which arise directly from the Group's business operations. The financial liabilities were issued to raise funds for the Group's capital expenditures. The Group does not actively engage in the trading of financial assets for speculative purposes.

#### 32.1 Foreign Currency Sensitivity

Most of the Group's transactions are carried out in Philippine peso, its functional currency. Exposures to currency exchange rates arise mainly from the Group's U.S. dollar-denominated cash and cash equivalents, loans and bonds payable, which have been used to fund new projects and to refinance certain indebtedness for general corporate purposes.

As of December 31, 2023 and 2022, net foreign currency-denominated financial liabilities in U.S. dollar, translated into Philippine Peso at the closing rate, amounted to P28.7 billion and P27.9 billion, respectively.

Management assessed that the reasonably possible change in exchange rates of Philippine Peso to U.S. dollar, based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at 68% confidence level is 5.38% and 6.29% in 2023 and 2022, respectively. If the exchange rate increased or decreased by such percentages, the profit before tax in 2023 and 2022 would have changed by P1,489.3 million and P1,609.0 million, respectively.

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions and mainly affect consolidated profit or loss of the Group. There are no material exposures on foreign exchange rate that affect the Group's consolidated other comprehensive income. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### 32.2 Interest Rate Sensitivity

The Group interest risk management policy is to minimize interest rate cash flow risk exposures to changes in interest rates. The Group maintains a debt portfolio unit of both fixed and floating interest rates. Most long-term borrowings are subject to fixed interest rate while other financial assets subject to variable interest rates.

The Group's ratio of fixed to floating rate debt stood at 1.05:1.00 and 1.44:1.00 as of December 31, 2023 and 2022, respectively.

The sensitivity of the consolidated net results in 2023 and 2022 to a reasonably possible change of 1.0% in floating rates is P380.7 million and P364.8 million, respectively. The sensitivity of the consolidated equity in 2023 and 2022 to a reasonably possible change of 1.0% in floating rates is P285.5 million and P273.6 million, respectively. The calculations are based on the Group's financial instruments held at each reporting date. All other variables are held constant.

#### 32.3 Credit Risk

The Group's credit risk is attributable to trade receivables, rental receivables and other financial assets. The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of rentals, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets and contract assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to consolidated financial statements), as summarized below.

| -                            | Notes | 2023             | 2022                 |
|------------------------------|-------|------------------|----------------------|
| Cash and cash equivalents    | 5     | P 25,115,017,234 | P 27,754,568,446     |
| Trade receivables            | 6     | 39,818,559,661   | 35,581,092,269       |
| Rent receivables             | 6     | 7,773,678,259    | 5,245,485,618        |
| Other receivables            | 6     | 10,825,734,772   | 9,736,405,449        |
| Advances to associates       |       |                  |                      |
| and other related parties    | 6     | 6,266,708,060    | 6,378,875,057        |
| Contract assets              | 20.2  | 25,721,450,330   | 19,619,923,773       |
| Guarantee and other deposits | 14    | 890,420,128      | <u>1,050,101,840</u> |
|                              |       | P116,411,568,444 | P105,366,452,452     |

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

#### (b) Trade and Other Receivables

The Parent Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables.

To measure the expected credit losses, trade receivables and other receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets). The other receivables relate to receivables from both third and related parties other than trade receivables and have substantially the same risk characteristics as the trade receivables. The Parent Company has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the other assets.

The expected loss rates are based on the payment profiles of sales over a period of 36 months before the end of the reporting periods, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group identifies headline inflation rate and bank lending rate to be the most relevant factors and accordingly adjusts the historical loss rates based on expected changes in these factors. The total loss allowance based on the provision matrix is P720.5 million and P761.6 million as of December 31, 2023 and 2022, respectively.

The Group considers credit enhancements in determining the expected credit loss. Trade receivables from real estate sales are collateralized by the real properties sold while rental receivables are secured to the extent of advanced rental and security deposits received from lessees. Further, customers are typically required to issue post-dated checks, which provide additional credit enhancement. The estimated fair value of collateral and other security enhancements held against trade receivables are presented below.

|                    | Gross<br>Maximum        | Fair<br>Value of         | Net         |
|--------------------|-------------------------|--------------------------|-------------|
|                    | <u>Exposure</u>         | <u>Collaterals</u>       | Exposure    |
| 2023               |                         |                          |             |
| Real estate sales  |                         |                          |             |
| receivables        | P 41,328,385,170        | P 45,327,170,657         | P -         |
| Contract assets    | 16,725,717,102          | 40,812,445,170           | -           |
| Rental receivables | 7,773,678,259           | 26,677,795,493           |             |
|                    |                         |                          |             |
|                    | <u>P 65,827,780,531</u> | <u>P 112,817,411,320</u> | <u>P - </u> |
|                    |                         |                          |             |
| <u>2022</u>        |                         |                          |             |
| Real estate sales  |                         |                          |             |
| receivables        | P 35,581,092,269        | P 54,507,205,178         | Р -         |
| Contract assets    | 19,619,923,773          | 34,329,119,184           | -           |
| Rental receivables | <u>5,245,485,618</u>    | 26,120,508,183           |             |
|                    |                         |                          |             |
|                    | <u>P 60,446,501,660</u> | <u>P 114,956,832,545</u> | <u>P - </u> |

Some of the unimpaired trade receivables and other receivables, which are mostly related to real estate sales, are past due as at the end of the reporting period and are presented below.

|                            | 2023                    | 2022             |
|----------------------------|-------------------------|------------------|
| Current (not past due)     | P 61,314,660,549        | P 53,887,281,080 |
| Past due but not impaired: |                         |                  |
| More than one month        |                         |                  |
| but not more than 3 months | 995,776,342             | 954,754,703      |
| More than 3 months but     |                         |                  |
| not more than 6 months     | 660,635,291             | 586,514,889      |
| More than 6 months but     |                         |                  |
| not more than one year     | 1,043,424,434           | 880,683,667      |
| More than one year         | 670,184,136             | 632,624,054      |
| •                          |                         |                  |
|                            | <u>P 64,684,680,752</u> | P 56,941,858,393 |

#### (c) Advances to Associates and Other Related Parties

ECL for advances to associates, and other related parties, and other trade receivables from related parties, are measured and recognized using the liquidity approach. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Parent Company does not consider any significant risks in the advances to related parties as these are entities whose credit risks for liquid funds are considered negligible, have committed to financially support these related parties as part of AGI's long-term corporate strategy. As of December 31, 2023 and 2022, impairment allowance is not material.

#### (d) Guarantee and Other Deposits

The credit risk for guarantee and other deposits is considered negligible as the Group has ongoing transactions with the counterparties and the latter are considered to be with sound financial condition and sufficient liquidity.

#### 32.4 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2023 and 2022, the Group's financial liabilities have contractual maturities which are presented below.

|  | Notes |   | Within<br>1 Year | _ | 1 to 5<br>Years | _ | More than<br>5 Years |
|--|-------|---|------------------|---|-----------------|---|----------------------|
| 2023:                                  |       |   |                  |   |                 |   |                      |
| Interest-bearing loans and borrowings* | 15    | P | 18,440,812,490   | P | 49,019,402,123  | P | 7,132,187,500        |
| Trade and other payables               | 17    |   | 25,394,004,577   |   | -               |   | -                    |
| Bonds and notes payable*               | 16    |   | 14,164,524,941   |   | 24,543,746,338  |   | -                    |
| Advances from other related parties    | 27.3  |   | 1,247,044,914    |   | -               |   | -                    |
| Other liabilities                      | 19    | _ | 1,807,973,948    | _ | 1,209,190,931   | _ |                      |
|  |       | P | 61,054,360,870   | P | 74,772,339,392  | P | 7,132,187,500        |
| 2022:                                  |       |   |                  |   |                 |   |                      |
| Interest-bearing loans and borrowings* | 15    | P | 13,998,449,902   | P | 31,701,384,571  | P | 10,023,845,002       |
| Trade and other payables               | 17    |   | 23,874,659,281   |   | -               |   | -                    |
| Bonds and notes payable*               | 16    |   | 15,524,839,931   |   | 35,204,540,481  |   | -                    |
| Advances from other related parties    | 27.3  |   | 2,126,611,006    |   | -               |   | -                    |
| Subscription payable                   | 19    |   | 1,114,665,008    |   | -               |   | -                    |
| Other liabilities                      | 19    |   | 2,077,980,412    | _ | 1,676,303,061   | _ | -                    |
|  |       | P | 58,717,205,540   | Р | 68,582,228,113  | P | 10,023,845,002       |

<sup>\*</sup>Inclusive of future interest costs

The contractual maturities in the above reflect the gross cash flows, which may differ from the carrying values of the liabilities at the reporting dates.

#### 32.5 Other Price Risk Sensitivity

The Group's market price risk arises from its financial assets carried at fair value. It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

For equity securities listed in the Philippines, the observed volatility rates of the fair values of the Group's investments held at fair value is determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. Their impact on the Group's consolidated net profit and consolidated equity as at December 31, 2023 and 2022 are summarized below.

|   | Observed             | Impact on Equity |                               |                            |  |  |  |
|---|----------------------|------------------|-------------------------------|----------------------------|--|--|--|
|   | Volatility Rates     |                  | Increase                      | Decrease                   |  |  |  |
| 2023 Investment in equity securities: Holding company Manufacturing | +/-5.44%<br>+/-1.84% | P                | 72,997,948 (P<br>16,911,584 ( | 72,997,948)<br>16,911,584) |  |  |  |
| 2022 Investment in equity securities: Holding company Manufacturing | +/-6.41%<br>+/-7.55% | P                | 90,320,305 (P<br>68,653,600 ( | 90,320,305)<br>68,653,600) |  |  |  |

The investments in listed equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

The Group is also exposed to other price risk in respect of its derivative financial assets and liabilities arising from foreign exchange margins trading spot and forward, and interest rate changes. These financial instruments will continue to be measured at fair value based on net present value computation.

## 33. CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

#### 33.1 Carrying Amounts and Fair Values by Category

The carrying values and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

|  |         | 2023                              |                 | 202                              | 22               |
|--|---------|-----------------------------------|-----------------|----------------------------------|------------------|
|  | Notes   | Carrying Values                   | Fair Values     | Carrying Values                  | Fair Values      |
| Financial Assets At amortized costs:                       |         |                                   |                 |                                  |                  |
| Cash and cash equivalents                                  | 5       | P 25,115,017,234 P                | 25,115,017,234  | P 27,754,568,446 I               | 27,754,568,446   |
| Trade and other receivables - net                          | 6, 27.2 | 64,684,680,752                    | 63,994,382,334  | 56,941,858,393                   | 56,478,631,731   |
| Guarantee and other deposits                               | 14      | 890,420,128                       | 890,420,128     | 1,050,101,840                    | 1,050,101,840    |
|  |         | <u>P 90,690,118,114</u> <u>P</u>  | 89,999,819,696  | <u>P 85,746,528,679</u> <u>I</u> | 85,283,302,017   |
| Financial assets at FVTPL -                                |         |                                   |                 |                                  |                  |
| Derivative assets  | 8       | <u>P 62,038,593</u> <u>P</u>      | 62.038,593      | <u>P 197,431,085</u> <u>F</u>    | 197,431,085      |
| Financial assets at FVOCI –<br>Equity securities           | 9       | P 5,390,622,368 P                 | 5,390,622,368   | P 5,253,799,848 <u>F</u>         | 5,253,799,848    |
| Financial Liabilities At amortized costs: Interest-bearing |         |                                   |                 |                                  |                  |
| loans and borrowings                                       | 15      | P 71,780,316,218 P                | 70,784,042,923  | P 49,658,496,220                 | P 48,867,760,656 |
| Bonds and notes payable                                    | 16      | 31,114,591,251                    | 30,360,173,852  | 45,239,075,510                   | 44,796,324,832   |
| Trade and other payables                                   | 17      | 26,394,004,577                    | 26,156,848,944  | 24,158,766,211                   | 23,874,659,281   |
| Advances from other related parties                        | 27.3    | 1,247,044,914                     | 1,247,044,914   | 2,126,611,006                    | 2,126,611,006    |
| Subscription payable                                       | 19      | -                                 | -               | 1,114,665,008                    | 1,114,665,008    |
| Other liabilities  | 19      | 2,551,442,556                     | 2,551,442,556   | 2,221,460,294                    | 2,221,460,294    |
|  |         | <u>P 133,087,399,516</u> <u>P</u> | 131,099,553,189 | <u>P 124,519,074,249</u>         | P123,001,481,077 |

A description of the Group's risk management objectives and policies for financial instruments is provided in Note 32.

#### 33.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set-off financial instruments in 2023 and 2022 and does not have relevant offsetting arrangements, except as disclosed in Notes 27.2 and 27.3. Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and shareholders. As such, the Group's outstanding receivables from and payables to the same related parties can be potentially offset to the extent of their corresponding outstanding balances. Further, certain trade receivables with carrying amount of P0.9 billion as of December 31, 2022 were assigned on a with-recourse basis which may be offset against the related outstanding borrowings from local banks of the same amounts [see Note 15.3(h)]. There is no similar transaction in 2023.

#### 34. FAIR VALUE MEASUREMENT AND DISCLOSURES

#### 34.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by developing estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. When such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arms' length transaction at the end of the reporting period.

When the Parent Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

#### 34.2 Financial Instruments Measurement at Fair Value

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statements of financial position on a recurring basis as at December 31, 2023 and 2022 (see Notes 9 and 30).

| P 3,123,647,415 | P - 62,038,593  | P2,266,974,953                | P 5,390,622,368<br>62,038,593  |
|-----------------|-----------------|-------------------------------|--|
| P 3,123,647,415 | P 62,038,593    | P2,266,974,953                | P5,452,660,961   |
| <del></del>     | 197,431,085     |                               | P 5,253,799,848<br>197,431,085<br>P 5,451,230,933                          |
|                 | P 3,123,647,415 | P 3,102,154,694 P 197,431,085 | P 3,102,154,694 P 197,431,085 P 62,038,593 P 2,266,974,953 P 2,266,974,953 |

Described below are the information about how the fair values of the Group's classes of financial assets are determined.

#### (a) Equity Securities

As at December 31, 2023 and 2022, instruments included in Level 1 comprise equity securities classified as financial assets at FVOCI. These securities were valued based on their market prices quoted in the PSE at the end of each reporting period.

In 2023 and 2022, the fair value of these equity securities is determined using discounted cash flows valuation technique with discount rate of 8.5% and 8.9% in 2023 and 2022, respectively, and growth rate of 3.0% and 3.0% in 2023 and 2022, respectively. The forecasted annual net cash flows were also derived by taking into consideration the market conditions, economic factors, and historical performance and future projects of the investee company.

A reconciliation of the carrying amounts of Level 3 FVOCI equity securities at the beginning and end of 2023 and 2022 is shown below.

|   | 2023            | 2022                                      |  |  |
|---|-----------------|---|--|--|
| Balance at beginning of year<br>Fair value gains (losses) |                 | P 2,661,866,841<br>( <u>510,221,687</u> ) |  |  |
| Balance at end of year                                    | P 2,266,974,953 | P 2,151,645,154                           |  |  |

The Group recognized P13.8 million fair value losses and P69.6 million fair value losses in 2023 and 2022, respectively, on the Level 1 equity securities. For the Level 3 equity securities, the Group recognized P115.3 million fair value gains and P510.2 million fair value losses in 2023 and 2022, respectively (see Notes 9 and 28.8).

#### (b) Derivatives

The fair value of derivative financial instruments, related to the cross currency swaps, is measured at inputs other than quoted prices that are indirectly observable for the financial instruments and are categorized within Level 2 (see Note 30). The fair value is determined through valuation techniques using the net present value computation. The future principal and interest receipts and payments are discounted using readily observable reference rates at the date of valuation. The resulting net present value is translated into Philippine peso using the U.S. dollar exchange rate at the date of valuation to arrive at the fair value of the derivative financial instruments.

## 34.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Group's financial assets which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed include cash and cash equivalents, which are categorized as Level 1, and trade and other receivables – net, and guarantee and other deposits which are categorized as Level 3. Financial liabilities which are not measured at fair value but for which fair value is disclosed pertain bonds payable, which are categorized as Level 1, and interest-bearing loans and borrowings, redeemable preferred shares, trade and other payables and advances from their related parties which are categorized as Level 3.

The fair value of the Group's debt securities which consist of corporate bonds is estimated by reference to quoted bid price in active market at the end of the reporting period and is categorized within Level 1.

For financial assets with fair values included in Level 1, management considers that the carrying amounts of these financial instruments approximate their fair values due to their short-term duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data. Further, management considers that the carrying amounts of these financial instruments approximate their fair values as the effect of discounting is insignificant.

## 34.4 Fair Value of Investment Properties Measured at Cost for which Fair Value is Disclosed

The fair value of the Group's investment properties earning rental income was determined through discounted cash flows valuation technique. The Group uses assumption that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties using the observable recent prices of the reference properties adjusted for differences in key attributes such as property size, zoning and accessibility.

As at December 31, 2023 and 2022, the fair value of the Group's investment properties is classified within Level 3 of the fair value hierarchy. The Level 3 fair value of the investment properties was determined using the income approach which is performed with values derived using a discounted cash flow model. The income approach uses future free cash flow projections and discounts them to arrive at a present value. The discount rate is based on the level of risk of the business opportunity and costs of capital. The most significant inputs into this valuation approach are the estimated expected future annual cash inflow and outgoing expenses, anticipated increase in market rental, discount rate and terminal capitalization rate. The fair market values of the properties that generated rental income in 2023 and 2022 are P481.5 billion and P464.8 billion as at December 31, 2023 and 2022, respectively, while the fair market value of idle land is P55.5 billion as of December 31, 2023 and 2022.

There were no transfers into or out of Level 3 fair value hierarchy in 2023 and 2022. The reconciliation of the carrying amount of investment properties included in Level 3 is presented in Note 12.

#### 35. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objective is to ensure its ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. It monitors capital using the debt-to-equity ratio using amounts of contracted borrowings versus total equity. Capital for the reporting periods under review is summarized as follows:

|  | 2023                               | 2022                               |
|--|------------------------------------|------------------------------------|
| Interest-bearing loans and borrowings<br>Bonds and notes payable | P 71,780,316,218<br>31,114,591,251 | P 49,658,496,220<br>45,239,075,510 |
|  | P 102,894,907,469                  | <u>P 94,897,571,730</u>            |
| Total equity   | <u>P 260,667,845,972</u>           | <u>P241,020,522,952</u>            |
| Debt-to-equity ratio   | 0.39:1:00                          | 0.39:1:00                          |

The Group has complied with its covenant obligations, including maintaining the required debt-to-equity ratio for the years presented above.

## 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Group's liabilities arising from financing activities, which includes both cash and non-cash changes.

|  | Interest-bearing<br>Loans and<br>Borrowings<br>(See Note 15) | Bonds and<br>Notes Payable<br>(See Note 16) | Lease<br>Liabilities<br>(See Note 19) | Advances from<br>Associates<br>and Other<br>Related Parties<br>(See Note 27) | Total                                     |
|--|--|---|---------------------------------------|--|---|
| Balance as of January 1, 2023<br>Net cash flows:   | P49,658,496,220  | P45,239,075,510                             | P 610,746,280                         | P 2,126,611,006  | P 97,634,929,016                          |
| Proceeds Repayments Non-cash financing activities:   | 35,645,523,000<br>( 13,836,564,027)                          | ( 13,607,000,000)                           | ( 21,406,494 )                        | 717,633,255<br>( 1,597,199,347)  | 36,363,156,255<br>( 29,062,169,868)       |
| Foreign currency exchange<br>Amortization of debt issue cost   | 229,732,032<br>83,128,993                                    | ( 613,247,433)<br>95,763,174                | ( 1,747,322 )                         | -  | ( 385,262,723)<br>178,892,167             |
| Interest amortization on lease liabilities Derecognition   | <u> </u>   | <u>-</u>                                    | 37,792,646<br>( <u>133,333,983</u> )  | <u> </u>   | 37,792,646<br>( <u>133,333,983</u> )      |
| Balance as of December 31, 2023  | P71,780.316,218  | <u>P 31,114,591,251</u>                     | P 492,051,127                         | P 1,247,044,914  | <u>P104,634,003,510</u>                   |
| Balance as of January 1, 2022<br>Net cash flows:   | P51,649,704,598  | P41,982,042,246                             | P 589,572,800                         | P 3,243,336,539  | P97,464,656,183                           |
| Proceeds<br>Repayments   | 10,522,520,857<br>( 12,451,825,598 )                         | -   | ( 18,840,748 )                        | 1,317,261,209<br>( 2,433,986,742 )   | 11,839,772,066<br>( 14,904,653,088 )      |
| Non-cash financing activities: Foreign currency exchange Amortization of debt issue cost Interest amortization on  | ( 135,332,769 )<br>73,429,132                                | 3,167,315,697<br>89,717,567                 | 10,691,913                            | -<br>-   | 3,042,674,841<br>163,146,699              |
| lease liabilities  |  |   | 29,322,315                            |  | 29,322,315                                |
| Balance as of December 31, 2022  | P49,658,496,220  | P45,239,075,510                             | <u>P 610,746,280</u>                  | P 2,126,611,006  | P97,634,929,016                           |
| Balance as of January 1, 2021<br>Net cash flows:   | P45,578,166,417  | P40,282,855,986                             | P 587,616,971                         | P 2,683,950,114  | P89,132,589,488                           |
| Proceeds Repayments  | 26,643,083,897<br>( 20,982,065,248 )                         | -   | ( 29,570,421 )                        | 608,170,119<br>( 48,783,694 )  | 27,251,254,016<br>( 21,060,419,363 )      |
| Non-cash financing activities:<br>Foreign currency exchange<br>Amortization of debt issue cost<br>Additional lease liabilities<br>Interest amortization on | 335,597,334<br>74,922,198                                    | 1,617,763,016<br>81,423,244                 | 7,570,126<br>-<br>3,560,977           | -<br>-<br>-  | 1,960,930,476<br>156,345,442<br>3,560,977 |
| lease liabilities Derecognition  | <u> </u>   |   | 38,956,553<br>( <u>18,561,406</u> )   |  | 38,956,553<br>( <u>18,561,406</u> )       |
| Balance as of December 31, 2021  | P51,649,704,598  | P41,982,042,246                             | P 589,572,800                         | P 3,243,336,539  | P97,464,656,183                           |



30th Floor, Alliance Global Tower, 36th Street Corner 11th Avenue, Uptown Bonifacio, Fort Bonifacio, Taguig City, NCR, Fourth District Philippines 1630 Tels (632) 8946300 / 9052800 · www.megaworldcorp.com · Email customerservice@megaworldcorp.com

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Megaworld Corporation and Subsidiaries is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years ended December 31, 2024, 2023 and 2022 in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, have audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

ANDREW L. TAN

Chairman

LOURDES T. GUTIERREZ-ALFONSO

President

FRANCISCO C. CANUTO

SVP and Treasurer (Chief Financial Officer)

Signed this 24th day of Pebraury 2025



24 FEB 2025 MAKATI CITY

SUBSCRIBED AND SWORN to before me on this \_\_\_\_ day of \_\_\_\_ at \_ Philippines affiants exhibiting to me their Tax Identification Nos. as follows:

Andrew L. Tan 125-960-003-000 Lourdes T. Gutierrez-Alfonso 106-893-930-000 Francisco C. Canuto 102-956-483-000

Doc. No. 23 Book No. 30 Series of 2025

ATTY, ROMEO M. MONFORT Notary Fublic City of Makati Until December 31, 2025 Appointment No. M-032 (2024-2025) PTR No. 10466008 Jan. 2, 2025/Makati City IBP No. 488534 Dec. 27, 2024 MCLE NO. VII-0027570 Roll No. 27932 101 Urban Ave. Campos Rueda Bidg. Breet Fin Bal Pilor: Makati City



## FOR SEC FILING

Consolidated Financial Statements and Independent Auditors' Report

Megaworld Corporation and Subsidiaries

December 31, 2024, 2023 and 2022



#### **Report of Independent Auditors**

**Punongbayan & Araullo** 20<sup>th</sup> Floor, Tower 1 The Enterprise Center

6766 Ayala Avenu 1200 Makati City Philippines

T +63 2 8988 2288

The Board of Directors and Stockholders Megaworld Corporation and Subsidiaries (A Subsidiary of Alliance Global Group, Inc.) 30<sup>th</sup> Floor, Alliance Global Tower 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue Uptown Bonifacio, Taguig City

#### **Opinion**

We have audited the consolidated financial statements of Megaworld Corporation and Subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2024 and 2023, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2024 and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements presents fairly, in all material respects, the consolidated financial position of the Group, and its consolidated financial performance and its consolidated cash flows as at and for the year ended December 31, 2024, in accordance with Philippine Financial Reporting Standards (PFRS Accounting Standards). The consolidated financial position of the Group as at December 31, 2023, and its consolidated financial performance and its consolidated cash flows for each of the two years in the period ended December 31, 2023, are presented in accordance with PFRS Accounting Standards, as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC), as described in Note 2 to the consolidated financial statements.

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



#### Emphasis of Matter

We draw attention to Note 2 to the consolidated financial statements, which discusses the adoption and impact of the previously deferred provisions of PFRS 15, *Revenue from Contracts with Customers*, and the related financial reporting interpretations affecting the real estate industry using modified retrospective approach. Our conclusion is not modified in respect of this matter.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### (a) Revenue Recognition on Real Estate Sales and Determination of Related Costs

#### Description of the Matter

The Group's revenue recognition process, policies and procedures on real estate sales are significant to our audit because of the volume of transactions, complexity of the application of PFRS 15 and the related financial reporting interpretations, and involvement of significant judgment and estimation. Moreover, real estate sales amounting to P51.0 billion and cost of real estate sales amounting to P25.4 billion account for 62.4% of consolidated Revenues and Income and 42.3% of consolidated Costs and Expenses, respectively, for the year ended December 31, 2024. The areas affected by revenue recognition and determination of related costs, which require significant judgment and estimate, include determining when a contract will qualify for revenue recognition, measuring the progress of the development of real estate projects that defines the amount of revenue to be recognized, and determining the amount of actual costs incurred as cost of real estate sales.

In addition, the Group adopted in 2024 the previously deferred provisions of PFRS 15 and the related financial reporting interpretations using modified retrospective approach. These areas were significant to our audit as an error in the application of such complex accounting framework, which also requires significant judgment and estimate, could cause a material misstatement in the consolidated financial statements.

The Group's policy for revenue recognition on real estate sales and the application of the modified retrospective approach are more fully described in Note 2 to the consolidated financial statements. The significant judgments applied and estimates used by management related to revenue recognition are more fully described in Note 3 to the consolidated financial statements. The breakdown of real estate sales and costs of real estate sales are also disclosed in Notes 20 and 21, respectively, to the consolidated financial statements.

#### How the Matter was Addressed in the Audit

We obtained an understanding of the revenue recognition policy regarding real estate sales transactions and the related significant business processes of the Group.



Our procedures in testing the appropriateness and proper application of the Group's revenue recognition policy and process include tests of design and operating effectiveness of relevant controls over revenue generation and recognition, as well as tests of information technology (IT) general and application controls. We also performed tests of details to ascertain accuracy and occurrence of revenue recognized through examination of real estate sales contracts and other relevant supporting documents of the samples selected and performed overall analytical review of actual results.

As part of our test of compliance with revenue recognition criteria, we tested the reasonableness of management's judgment in determining the probability of collection of the consideration in a contract which involves a historical analysis of customer payment pattern and behavior.

Relative to the Group's measurement of progress towards complete satisfaction of performance obligation using the input method, we have tested the progress reported for the year in reference to the actual costs incurred relative to the total budgeted project development costs. Our procedures include test of controls over recognition and allocation of costs per project and direct examination of supporting documents. We have also performed physical inspection of selected projects under development to assess if the completion based on costs is not inconsistent with the physical completion of the project. In testing the reasonableness of budgetary estimates, we have ascertained the qualification of projects engineers who prepared the budgets and reviewed the actual performance of completed projects with reference of their budgeted costs.

In relation to the adoption of the previously deferred provisions of PFRS 15 and the related financial reporting interpretations, we obtained an understanding of the relevant changes in the Group's revenue recognition policy and related business processes. We evaluated the Group's application of the adopted provisions mentioned above and compliance thereto. We also performed tests of mathematical accuracy of the Group's analysis and schedule of significant financing component and completeness of the relevant supporting contract summary and calculations, review of reasonableness of applicable prior period adjustments accounted for under modified retrospective approach, examination of supporting documents of a sample of agreements, and performing overall analytical review of actual results.

In relation to cost of real estate sales, we obtained an understanding of the Group's cost accumulation process and performed tests of design and operating effectiveness of controls over cost recognition and measurement, including IT general and application controls. On a sampling basis, we traced costs accumulated to supporting documents such as invoices and accomplishment reports from the contractors and official receipts.

#### (b) Consolidation Process

#### Description of the Matter

The Group's consolidated financial statements comprise the financial statements of Megaworld Corporation and its subsidiaries, as enumerated in Note 1 to the consolidated financial statements, after the elimination of material intercompany transactions. The Group's consolidation process is significant to our audit because of the complexity of the process. It involves identifying and eliminating voluminous intercompany transactions to properly reflect realization of profits and measurement of controlling and non-controlling interests.

The Group's policy on consolidation process is more fully described in Note 2 to the consolidated financial statements.



#### How the Matter was Addressed in the Audit

We obtained understanding of the Group structure and its consolidation process including the procedures for identifying intercompany transactions and reconciling intercompany balances. We tested significant consolidation adjustments which include elimination of intercompany revenues, expenses, receivables, payables and investments, reversal of unrealized fair value adjustments on intercompany investments, and recognition of equity transactions to measure non-controlling interest.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2024, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2024 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

## Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the relevant accounting framework as discussed in Note 2 to the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audits resulting in this independent auditors' report is John Endel S. Mata.

PUNONGBAYAN & ARAULLO

By: John Endel S. Mata

Partner

CPA Reg. No. 0121347 TIN 257-622-627 PTR No. 10465907, January 2, 2025, Makati City BIR AN 08-002551-040-2023 (until Jan. 24, 2026) BOA/PRC Cert. of Reg. No. 0002/P-012 (until Aug. 12, 2027)

February 24, 2025

(A Subsidiary of Alliance Global Group, Inc.)

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

#### **DECEMBER 31, 2024 AND 2023**

(Amounts in Philippine Pesos)

|  | Notes | 2024              | 2023              |
|--|-------|-------------------|-------------------|
| <u>ASSETS</u>                              |       |                   |                   |
| CURRENT ASSETS                             |       |                   |                   |
| Cash and cash equivalents                  | 5     | P 21,421,340,361  | P 25,115,017,234  |
| Trade and other receivables - net          | 6     | 41,297,762,439    | 35,926,522,343    |
| Contract assets                            | 20    | 22,818,989,860    | 16,725,717,102    |
| Inventories                                | 7     | 135,861,851,519   | 134,493,092,091   |
| Advances to contractors and suppliers      |       | 12,796,591,650    | 12,796,034,554    |
| Prepayments and other current assets       | 8     | 13,483,399,074    | 13,580,396,977    |
| Total Current Assets                       |       | 247,679,934,903   | 238,636,780,301   |
| NON-CURRENT ASSETS                         |       |                   |                   |
| Trade and other receivables - net          | 6     | 33,261,605,435    | 28,758,158,409    |
| Contract assets                            | 20    | 12,696,802,261    | 8,995,733,228     |
| Advances to contractors and suppliers      |       | 1,486,773,874     | 1,796,688,120     |
| Advances to landowners and joint operators | 10    | 8,830,352,156     | 8,160,417,609     |
| Financial assets at fair value through     |       |                   |                   |
| other comprehensive income                 | 9     | 5,411,250,309     | 5,390,622,368     |
| Investments in associates - net            | 11    | 2,813,484,851     | 3,069,422,324     |
| Investment properties - net                | 12    | 146,883,191,897   | 135,155,548,880   |
| Property and equipment - net               | 13    | 7,194,011,622     | 7,273,195,298     |
| Deferred tax assets - net                  | 26    | 424,869,567       | 412,824,612       |
| Other non-current assets - net             | 14    | 2,954,563,063     | 2,923,327,024     |
| Total Non-current Assets                   |       | 221,956,905,035   | 201,935,937,872   |
| TOTAL ASSETS                               |       | P 469,636,839,938 | P 440,572,718,173 |

|                                       | Notes | 2024              | 2023              |
|---------------------------------------|-------|-------------------|-------------------|
| LIABILITIES AND EQUITY                |       |                   |                   |
| CURRENT LIABILITIES                   |       |                   |                   |
| Interest-bearing loans and borrowings | 15    | P 21,405,997,726  | P 16,625,470,088  |
| Trade and other payables              | 17    | 28,832,783,345    | 26,394,004,577    |
| Contract liabilities                  | 20    | 1,669,576,401     | 1,763,382,934     |
| Customers' deposits                   | 2     | 9,692,489,861     | 9,440,841,699     |
| Advances from other related parties   | 27    | 1,463,852,566     | 1,247,044,914     |
| Income tax payable                    |       | 26,700,260        | 69,133,848        |
| Bonds and notes payable               | 16    | -                 | 11,997,992,546    |
| Other current liabilities             | 19    | 9,218,381,287     | 8,837,345,891     |
| Total Current Liabilities             |       | 72,309,781,446    | 76,375,216,497    |
| NON-CURRENT LIABILITIES               |       |                   |                   |
| Interest-bearing loans and borrowings | 15    | 68,587,513,305    | 55,154,846,130    |
| Bonds and notes payable               | 16    | 20,049,554,649    | 19,116,598,705    |
| Contract liabilities                  | 20    | 4,914,917,981     | 5,693,360,461     |
| Customers' deposits                   | 2     | 2,370,902,526     | 2,383,982,004     |
| Deferred tax liabilities - net        | 26    | 15,884,995,337    | 14,587,512,527    |
| Retirement benefit obligation - net   | 25    | 869,941,394       | 618,205,997       |
| Other non-current liabilities         | 19    | 5,914,142,874     | 5,975,149,880     |
| Total Non-current Liabilities         |       | 118,591,968,066   | 103,529,655,704   |
| Total Liabilities                     |       | 190,901,749,512   | 179,904,872,201   |
| EQUITY                                | 28    |                   |                   |
| Total equity attributable to          |       |                   |                   |
| the Company's shareholders            |       | 246,294,123,471   | 227,821,868,243   |
| Non-controlling interests             |       | 32,440,966,955    | 32,845,977,729    |
| Total Equity                          |       | 278,735,090,426   | 260,667,845,972   |
| TOTAL LIABILITIES AND EQUITY          |       | P 469,636,839,938 | P 440,572,718,173 |

### (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

#### (Amounts in Philippine Pesos)

|  | Notes <b>2024</b> |                  | 2023             | 2022             |
|--|-------------------|------------------|------------------|------------------|
| REVENUES AND INCOME                                |                   |                  |                  |                  |
| Real estate sales                                  | 20                | P 50,988,478,086 | P 42,721,115,222 | P 36,849,992,605 |
| Rental income                                      | 12                | 19,678,069,599   | 17,854,466,048   | 15,653,727,970   |
| Hotel operations                                   | 20                | 5,107,047,400    | 3,807,063,945    | 2,603,709,878    |
| Interest and other income - net                    | 23                | 5,913,737,481    | 5,345,510,276    | 4,419,826,198    |
|  |                   | 81,687,332,566   | 69,728,155,491   | 59,527,256,651   |
| COSTS AND EXPENSES                                 |                   |                  |                  |                  |
| Cost of real estate sales                          | 21                | 25,381,121,671   | 21,604,685,140   | 18,554,755,392   |
| Cost of hotel operations                           | 21                | 2,965,752,572    | 2,185,776,633    | 1,462,451,435    |
| Operating expenses                                 | 22                | 19,834,930,659   | 16,959,260,295   | 14,584,659,156   |
| Equity share in net losses of associates           | 11                | 290,085,568      | 65,412,001       | 155,429,591      |
| Interest and other charges - net                   | 24                | 6,340,531,092    | 5,056,713,055    | 5,628,116,792    |
| Tax expense  | 26                | 5,208,226,235    | 4,455,738,864    | 3,767,557,891    |
|  |                   | 60,020,647,797   | 50,327,585,988   | 44,152,970,257   |
| NET PROFIT FOR THE YEAR                            |                   | P 21,666,684,769 | P 19,400,569,503 | P 15,374,286,394 |
| Net profit attributable to: Company's shareholders |                   | P 18,749,285,284 | P 17,345,401,623 | P 13,455,475,825 |
| Non-controlling interests                          |                   | 2,917,399,485    | 2,055,167,880    | 1,918,810,569    |
|  |                   | P 21,666,684,769 | P 19,400,569,503 | P 15,374,286,394 |
| Earnings Per Share:                                | 29                |                  |                  |                  |
| Basic  |                   | P 0.590          | P 0.560          | <u>P</u> 0.431   |
| Diluted  |                   | P 0.590          | P 0.560          | P 0.430          |

# (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

(Amounts in Philippine Pesos)

|  | Notes        |          | 2024                            | _ | 2023                            | _ | 2022                            |
|--|--------------|----------|---------------------------------|---|---------------------------------|---|---------------------------------|
| NET PROFIT FOR THE YEAR  |              | P        | 21,666,684,769                  | P | 19,400,569,503                  | P | 15,374,286,394                  |
| OTHER COMPREHENSIVE INCOME (LOSS) Items that will not be reclassified subsequently to consolidated profit or loss: Fair value gains (losses) on financial assets |              |          |                                 |   |                                 |   |                                 |
| at fair value through other comprehesive income Actuarial gains (losses) on retirement   | 9            | (        | 536,270,329)                    |   | 101,480,862                     | ( | 579,783,082)                    |
| benefit obligation Tax income (expense)  | 25<br>25, 26 | (        | 183,519,128 )<br>32,067,402     | ( | 268,851,445 )<br>65,908,044     | ( | 219,636,360<br>55,553,033)      |
|  |              | (        | 687,722,055)                    | ( | 101,462,539)                    | ( | 415,699,755)                    |
| Items that will be reclassified subsequently to consolidated profit or loss:   |              |          |                                 |   |                                 |   |                                 |
| Exchange difference on translating<br>foreign operations<br>Unrealized gains (losses) on cash flow hedge   | 2            | (        | 75,688,819<br>55,952,053)       | ( | 44,115,901<br>34,246,151)       |   | 106,276,210<br>91,147,189       |
| Share in other comprehensive income (losses) of associates   | 11           | (        | 34,148,095                      | ( | 3,348,877)                      |   | 6,138,277                       |
| Tax expense  | 26           | (        | 30,443,239)                     | ( | 20,768,304)                     | ( | 34,902,030)                     |
|  |              | _        | 23,441,622                      | ( | 14,247,431)                     | _ | 168,659,647                     |
| Total Other Comprehensive Loss   |              | (        | 664,280,433)                    | ( | 115,709,970)                    | ( | 247,040,108)                    |
| TOTAL COMPREHENSIVE INCOME<br>FOR THE YEAR   |              | <u>P</u> | 21,002,404,336                  | P | 19,284,859,532                  | Р | 15,127,246,286                  |
| Total comprehensive income attributable to:<br>Company's shareholders<br>Non-controlling interests   |              | P        | 18,235,174,133<br>2,767,230,203 | P | 17,244,878,432<br>2,039,981,100 | P | 13,196,367,962<br>1,930,878,324 |
|  |              | <u>P</u> | 21,002,404,336                  | P | 19,284,859,532                  | Р | 15,127,246,286                  |

#### (A Subsidiary of Alliance Global Group, Inc.)

## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

(Amounts in Philippine Pesos)

|   |                  | Attributable to the Company's Shareholders |                                      |                  |   |   |                   |
|---|------------------|--|--------------------------------------|------------------|---|---|-------------------|
|   | <del></del>      | Additional Paid-in                         | Treasury Shares -                    | Revaluation      |   | <del></del>                             |                   |
|   | Capital Stock    | Capital                                    | At Cost                              | Reserves         | Retained Earnings                         | Non-controlling                         |                   |
|   | (See Note 28)    | (See Note 28)                              | (See Note 28)                        | (See Note 28)    | (See Note 28) Tota                        | Interests                               | Total Equity      |
| Balance at January 1, 2024                        |                  |  |                                      |                  |   |   |                   |
| As reported                                       | P 32,430,865,872 | P 16,995,980,793                           | ( P 2,852,655,275)                   | P 10,494,221,542 | P 170,753,455,312 P 227,821               | 868,243 P 32,845,977,729                | P 260,667,845,972 |
| Effect of adoption of deferred PFRS 15 and        | - 0-,100,000,01- | ,,,  | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,              |   |   |                   |
| other related interpretations (see Note 2)        | -                | -  | _                                    | -                | ( 2,484,697,179) ( 2,484.                 | 597,179) ( 281,234,293) (               | 2,765,931,472)    |
| As restated                                       | 32,430,865,872   | 16,995,980,793                             | ( 2,852,655,275 )                    | 10,494,221,542   | 168,268,758,133 225,337                   | 171,064 32,564,743,436                  | 257,901,914,500   |
| Issuance of capital stock                         | 1,375,000,000    | 1,237,500,000                              | -                                    | -                |   | 500,000 =                               | 2,612,500,000     |
| Changes in percentage of ownership                | -                | -  | _                                    | 2,774,895,670    |   | 895,670 ( 1,324,002,148)                | 1,450,893,522     |
| Cash dividends                                    | -                | =  | -                                    | =                |   | 552,254) ( 1,567,004,536) (             | 4,229,556,790)    |
| Realized loss on sale of financial assets at fair |                  |  |                                      |                  |   | , | ,                 |
| value through other comprehensive income          | -                | -  | - (                                  | 117,429,707)     | 104,027,183 ( 13,                         | 402,524) - (                            | 13,402,524)       |
| Share-based employee compensation                 | -                | -  | -                                    | =                | 10,337,382 10                             | 337,382 -                               | 10,337,382        |
| Total comprehensive income (loss) for the year    | <u> </u>         | <u> </u>                                   | (                                    | 514,111,151)     | 18,749,285,284 18,235                     | 174,133 2,767,230,203                   | 21,002,404,336    |
| Balance at December 31, 2024                      | P 33,805,865,872 | P 18,233,480,793                           | ( <u>P 2,852,655,275</u> )           | P 12,637,576,354 | <u>P 184,469,855,728</u> <u>P 246,294</u> | 123,471 P 32,440,966,955                | P 278,735,090,426 |
| Balance at January 1, 2023                        | P 32,430,865,872 | P 16,662,746,970                           | ( P 2,699,225,572)                   | P 7,368,759,402  | P 155,463,027,054 P 209,226,              | 173,725 P 31,794,349,227                | P 241,020,522,952 |
| Reissuance of treasury shares                     | =                | 333,233,823                                | 515,166,177                          | -                | - 848                                     | 400,000 -                               | 848,400,000       |
| Changes in percentage of ownership                | -                | -  | -                                    | 3,225,985,331    | - 3,225                                   | 985,331 363,803,525                     | 3,589,788,856     |
| Cash dividends                                    | -                | -  | -                                    | -                | ( 2,058,559,594) ( 2,058,                 | 559,594) ( 1,352,156,123) (             | 3,410,715,717)    |
| Acquisition of treasury shares                    | -                | -  | ( 668,595,880)                       | -                | - ( 668,                                  | 595,880) - (                            | 668,595,880)      |
| Share-based employee compensation                 | -                | -  | -                                    | -                | 3,586,229 3.                              | 586,229 -                               | 3,586,229         |
| Total comprehensive income (loss) for the year    | <u> </u>         |  | (                                    | 100,523,191)     | 17,345,401,623 17,244                     | 2,039,981,100                           | 19,284,859,532    |
| Balance at December 31, 2023                      | P 32,430,865,872 | P 16,995,980,793                           | ( <u>P</u> 2,852,655,275)            | P 10,494,221,542 | P 170,753,455,312 P 227,821               | 868,243 P 32,845,977,729                | P 260,667,845,972 |
| Balance at January 1, 2022                        | P 32,430,865,872 | P 16,660,844,347                           | ( P 1,784,028,454)                   | P 7,627,867,265  | P 143,903,318,444 P 198,838.              | 867,474 P 30,865,123,473                | P 229,703,990,947 |
| Exercise of stock options                         | - 52,150,005,072 | 1,902,623                                  | 902,111                              | - 1,021,001,200  |   | 773,054 -                               | 1,773,054         |
| Cash dividends                                    |                  | 1,702,023                                  | 702,111                              |                  |   | 107,946) ( 1,001,652,570) (             | 2,912,760,516)    |
| Acquisition of treasury shares                    |                  |  | ( 916,099,229)                       |                  |   | )99,229) - (                            | 916,099,229)      |
| Share-based employee compensation                 | <del>-</del>     | -  | ( )10,0//,22/)                       | -                |   | 372,411 - (                             | 16,372,411        |
| * * *   | =                | =  | -<br>- (                             | 259,107,863)     |   | 367,962 1,930,878,324                   | 15,127,246,286    |
| Total comprehensive income for the year           | <del>-</del>     |  |                                      |                  | 15,155,175,025                            | 1,730,010,324                           | 10,127,000        |
| Balance at December 31, 2022                      | P 32,430,865,872 | P 16,662,746,970                           | ( <u>P 2,699,225,572</u> )           | P 7,368,759,402  | P 155,463,027,054 P 209,226               | 173,725 P 31,794,349,227                | P 241,020,522,952 |

# MEGAWORLD CORPORATION AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022 (Amounts in Philippine Pesos)

|  | Notes      | _          | 2024            | _          | 2023            | _          | 2022            |
|--|------------|------------|-----------------|------------|-----------------|------------|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                         |            |            |                 |            |                 |            |                 |
| Profit before tax  |            | P          | 26,874,911,004  | Р          | 23,856,308,367  | P          | 19,141,844,285  |
| Adjustments for:   |            | •          | 20,071,911,001  | •          | 25,050,500,507  | •          | 17,111,011,200  |
| Depreciation and amortization                                | 12, 13, 14 |            | 3,655,645,823   |            | 3,480,324,608   |            | 3,279,686,211   |
| Interest income  | 23         | (          | 3,100,666,819)  | (          | 2,540,479,012)  | (          | 2,143,200,870)  |
| Interest expense   | 24         | (          | 3,050,238,241   | (          | 2,635,396,341   | (          | 2,258,100,909   |
| Unrealized foreign currency losses (gains) - net             |            |            | 1,308,490,990   | (          | 362,380,482)    |            | 2,366,023,638   |
| Equity share in net losses of associates                     | 11         |            | 290,085,568     | (          | 65,412,001      |            | 155,429,591     |
| Dividend income  | 23, 27     | (          | 80,298,237)     | (          | 36,495,750)     | (          | 21,420,750)     |
| Impairment loss on goodwill                                  | 14         | (          | 77,347,633      | (          | 50,475,750)     | (          | 21,420,730 )    |
| Gain on derecognition of finance lease receivables           | 6          | ,          | 16,600,000)     |            | _               |            | -               |
| Loss (gain) on sale of property and equipment                | 13         | (          | 15,230,557)     |            | 302,916         | (          | 66,002)         |
| Employee share options                                       | 25         | (          | 10,337,382      |            | 3,586,229       | (          | 16,372,411      |
| Loss on disposal of investment property                      | 12         |            | 10,557,502      |            | 5,500,227       |            | 832,805         |
| Operating profit before working capital changes              | 12         |            | 32,054,261,028  | _          | 27,101,975,218  |            | 25,053,602,228  |
| Increase in trade and other receivables                      |            | (          | 8,226,774,526)  | (          | 5,401,855,155)  | (          | 6,012,370,613)  |
| Decrease (increase) in contract assets                       |            | (          | 11,362,234,817) | (          | 6,101,526,557)  | (          | 302,323,589     |
| Increase in inventories                                      |            | (          | 3,777,334,567)  | (          | 9,543,970,288)  | (          | 6,982,569,520)  |
| Decrease (increase) in advances to contractors and suppliers |            | (          | 309,357,150     | (          | 745,135,492     | (          | 321,139,074)    |
| Decrease (increase) in prepayments and other current assets  |            |            | 221,556,579     | (          | 3,850,451,340)  | (          | 742,381,075)    |
| Increase in advances to landowners and joint operators       |            | (          | 669,934,547)    | (          | 264,003,801)    | (          | 737,837,585)    |
| Decrease (increase) in other non-current assets              |            | •          | 152,889,544)    | (          | 838,172,118     | (          | 846,939,366     |
| Increase in trade and other payables                         |            | (          | 5,870,572,259   |            | 2,123,214,966   |            | 1,239,593,735   |
| * *  |            | ,          |                 | ,          |                 |            |                 |
| Increase (decrease) in contract liabilities                  |            | (          | 627,840,277 )   | (          | 789,678,135)    | ,          | 842,725,722     |
| Increase (decrease) in customers' deposits                   |            | ,          | 238,568,684     | ,          | 1,143,914,083   | (          | 1,472,950,409)  |
| Decrease in other liabilities                                |            | (          | 465,135,596)    | (          | 173,959,904)    | (          | 1,649,159,285)  |
| Cash generated from operations                               |            | ,          | 13,412,171,826  | ,          | 5,826,966,697   | ,          | 10,366,777,079  |
| Cash paid for income taxes                                   |            | (          | 2,042,526,209)  | (          | 1,625,121,992)  | (          | 2,636,045,057)  |
| Net Cash From Operating Activities                           |            |            | 11,369,645,617  |            | 4,201,844,705   |            | 7,730,732,022   |
| CASH FLOWS FROM INVESTING ACTIVITIES                         |            |            |                 |            |                 |            |                 |
| Additions to:  |            |            |                 |            |                 |            |                 |
| Investment properties  | 12         | (          | 14,240,711,847) | (          | 10,857,268,275) | (          | 12,115,399,233) |
| Financial assets at fair value through                       |            |            |                 |            |                 |            |                 |
| other comprehensive income                                   | 9          | (          | 857,775,000)    |            | -               |            | -               |
| Property and equipment                                       | 13         | (          | 541,305,194)    | (          | 734,877,887)    | (          | 733,081,802)    |
| Advances to associates and other related parties:            | 27         |            |                 |            |                 |            |                 |
| Granted  |            | (          | 1,548,728,342)  |            | -               | (          | 1,827,132,491)  |
| Collected  |            |            | -               |            | 112,550,636     |            | -               |
| Interest received  |            |            | 2,366,978,118   |            | 2,227,691,648   |            | 2,198,139,764   |
| Proceeds from disposal of:                                   |            |            |                 |            |                 |            |                 |
| Financial assets at fair value through                       |            |            |                 |            |                 |            |                 |
| other comprehensive income                                   | 9          |            | 342,117,060     |            | -               |            | -               |
| Property and equipment                                       | 13         |            | 44,849,212      |            | 32,061,133      |            | 29,374,859      |
| Dividends received   |            |            | 91,718,707      |            | 12,815,280      |            | 21,420,750      |
| Acquisition and subscription of shares of stock of           |            |            |                 |            |                 |            |                 |
| subsidiaries and associates                                  |            |            |                 | (          | 659,964)        |            | -               |
| Net Cash Used in Investing Activities                        |            | (          | 14,342,857,286) | (          | 9,207,687,429)  | (          | 12,426,678,153) |
| Balance carried forward                                      |            | ( <u>P</u> | 2,973,211,669)  | ( <u>P</u> | 5,005,842,724)  | ( <u>P</u> | 4,695,946,131   |

|  | Notes  | _          | 2024            | 2023       |                 | 2022       |                 |
|--|--------|------------|-----------------|------------|-----------------|------------|-----------------|
| Balance brought forward                                      |        | ( <u>P</u> | 2,973,211,669)  | ( <u>P</u> | 5,005,842,724)  | ( <u>P</u> | 4,695,946,131)  |
| CASH FLOWS FROM FINANCING ACTIVITIES                         |        |            |                 |            |                 |            |                 |
| Proceeds from availments of long and short-term liabilities  | 15, 36 |            | 34,241,250,000  |            | 35,645,523,000  |            | 10,522,520,857  |
| Repayments of long and short-term liabilities                | 36     | (          | 16,848,203,223) | (          | 13,836,564,027) | (          | 12,451,825,598) |
| Repayments of bonds payable                                  | 36     | (          | 12,000,000,000) | (          | 13,607,000,000) |            | -               |
| Interest paid  |        | (          | 6,117,969,545)  | (          | 5,269,232,098)  | (          | 4,200,536,048)  |
| Cash dividends paid  | 28     | (          | 2,662,552,254)  | (          | 2,058,559,594)  | (          | 1,911,107,946)  |
| Proceeds from issuance of shares                             | 28     |            | 2,612,500,000   |            | -               |            | 1,773,053       |
| Cash dividends declared and paid to non-controlling interest | 1      | (          | 1,567,004,536)  | (          | 1,352,156,123)  | (          | 1,001,652,570)  |
| Proceeds from sale of investment in subsidiary               | 28     |            | 1,450,893,522   |            | 3,565,448,820   |            | -               |
| Advances from other related parties:                         | 27, 36 |            |                 |            |                 |            |                 |
| Obtained   |        |            | 353,260,008     |            | 717,633,255     |            | 1,317,261,209   |
| Paid   |        | (          | 136,452,356)    | (          | 1,597,199,347)  | (          | 2,433,986,742)  |
| Repayments of lease liabilities                              | 19, 36 | (          | 46,186,820)     | (          | 21,406,494)     | (          | 18,840,748)     |
| Proceeds from reissuance of treasury shares                  | 28     |            | -               |            | 848,400,000     |            | -               |
| Acquisition of treasury shares                               | 28     |            | -               | (          | 668,595,880)    | (          | 916,099,229)    |
| Redemption of preferred shares                               | 18     |            |                 |            | -               | (          | 251,597,580)    |
| Net Cash From (Used in) Financing Activities                 |        | (          | 720,465,204)    |            | 2,366,291,512   | (          | 11,344,091,342) |
| NET DECREASE IN CASH AND                                     |        |            |                 |            |                 |            |                 |
| CASH EQUIVALENTS   |        | (          | 3,693,676,873)  | (          | 2,639,551,212)  | (          | 16,040,037,473) |
| CASH AND CASH EQUIVALENTS                                    |        |            |                 |            |                 |            |                 |
| AT BEGINNING OF YEAR   |        |            | 25,115,017,234  | _          | 27,754,568,446  |            | 43,794,605,919  |
| CASH AND CASH EQUIVALENTS                                    |        |            |                 |            |                 |            |                 |
| AT END OF YEAR   |        | P          | 21,421,340,361  | P          | 25,115,017,234  | P          | 27,754,568,446  |

#### Supplemental Information on Non-cash Investing and Financing Activities:

<sup>1)</sup> In the normal course of business, the Group enters into non-cash transactions such as exchanges or purchases on account of real estate and other assets. Other non-cash transactions include transfers of property between Inventories, Property and Equipment, and Investment Properties. These non-cash activities are not reflected in the consolidated statements of cash flows (see Notes 7, 12 and 13).

<sup>2)</sup> In 2024, the Group recognized right-of-use assets and lease liabilities amounting to P86.7 million (see Notes 13 and 19).

(A Subsidiary of Alliance Global Group, Inc.)
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
fDECEMBER 31, 2024, 2023 AND 2022
(Amounts in Philippine Pesos)

#### 1. CORPORATE INFORMATION

Megaworld Corporation (the Parent Company) was incorporated in the Philippines on August 24, 1989, primarily to engage in the development of large scale, mixed-use planned communities or townships that integrate residential, commercial, leisure and entertainment components. The Parent Company is presently engaged in property-related activities such as project design, construction and property management. The Parent Company's real estate portfolio includes residential condominium units, subdivision lots and townhouses, condominium-hotel projects as well as office projects and retail spaces.

Alliance Global Group, Inc. (AGI or the Ultimate Parent Company) is the ultimate parent company of Megaworld Corporation and its subsidiaries (the Group). AGI is a holding company and is presently engaged in food and beverage, real estate development, quick-service restaurant, tourism-entertainment and gaming businesses.

The Parent Company and AGI's common shares are publicly-listed at the Philippine Stock Exchange (PSE).

The Parent Company's registered office address, which is also its principal place of business, is located at 30<sup>th</sup> Floor, Alliance Global Tower, 36<sup>th</sup> Street cor. 11<sup>th</sup> Avenue, Uptown Bonifacio, Taguig City. AGI's registered office address, which is also its principal place of business, is located at the 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark, 188 E. Rodriguez, Jr. Avenue, Bagumbayan, Quezon City.

#### 1.1 Composition of the Group

As at December 31, the Parent Company holds ownership interests in the following subsidiaries and associates:

|   | Effective Percentage of Ownership |      |      |  |
|---|-----------------------------------|------|------|--|
| Subsidiaries                                    | 2024                              | 2023 | 2022 |  |
| Prestige Hotels and Resorts, Inc. (PHRI)        | 100%                              | 100% | 100% |  |
| Richmonde Hotel Group International Ltd. (RHGI) | 100%                              | 100% | 100% |  |
| Eastwood Cyber One Corporation (ECOC)           | 100%                              | 100% | 100% |  |
| Megaworld Cebu Properties, Inc. (MCP)           | 100%                              | 100% | 100% |  |
| Megaworld Newport Property                      |                                   |      |      |  |
| Holdings, Inc. (MNPHI)                          | 100%                              | 100% | 100% |  |
| Megaworld Oceantown Properties, Inc. [formerly: |                                   |      |      |  |
| Oceantown Properties, Inc.] (MOPI)              | 100%                              | 100% | 100% |  |
| Luxury Global Hotels and Leisure, Inc. (LGHLI)  | 100%                              | 100% | 100% |  |
| Arcovia Properties, Inc. (API)                  | 100%                              | 100% | 100% |  |

Effective Percentage of Ownership

|  |                      | Ownership    |              | <u> </u>     |
|--|----------------------|--------------|--------------|--------------|
| Subsidiaries   | Explanatory<br>Notes | 2024         | 2023         | 2022         |
| Megaworld Oceanview Properties   |                      |              |              |              |
| and Holdings, Inc. (MOPHI)   | (a)                  | 100%         | 100%         | 100%         |
| Megaworld Cayman Islands, Inc. (MCII)  | (a)                  | 100%         | 100%         | 100%         |
| Piedmont Property Ventures, Inc. (PPVI)  | (a)                  | 100%         | 100%         | 100%         |
| Stonehaven Land, Inc. (SLI)  | (a)                  | 100%         | 100%         | 100%         |
| Streamwood Property, Inc. (SP)   | (a)                  | 100%         | 100%         | 100%         |
| Global One Integrated Business Services, Inc. (GOIBSI)   | ( )                  | 100%         | 100%         | 100%         |
| Luxury Global Malls, Inc. (LGMI)   |                      | 100%         | 100%         | 100%         |
| Davao Park District Holdings, Inc. (DPDHI)   |                      | 100%         | 100%         | 100%         |
| Belmont Newport Luxury Hotels, Inc. (BNLHI)  | (g)                  | 100%         | 100%         | 100%         |
| Global One Hotel Group, Inc. (GOHGI)   | \&/                  | 100%         | 100%         | 100%         |
| Landmark Seaside Properties, Inc. (LSPI) Megaworld San Vicente Coast, Inc. [formerly:                            | (a)                  | 100%         | 100%         | 100%         |
| San Vicente Coast, Inc.] (MSVCI)   |                      | 100%         | 100%         | 100%         |
| Hotel Lucky Chinatown, Inc. (HLCI)   |                      | 100%         | 100%         | 100%         |
| Savoy Hotel Manila, Inc. (SHMI)  | (g)                  | 100%         | 100%         | 100%         |
| Savoy Hotel Mactan, Inc. (SHM)   | (g)                  | 100%         | 100%         | 100%         |
| Kingsford Hotel Manila, Inc. (KHMI)  | (g)                  | 100%         | 100%         | 100%         |
| Agile Digital Ventures, Inc. (ADVI)  |                      | 100%         | 100%         | 100%         |
| MREIT Fund Managers, Inc. (MFMI)   | (f)                  | 100%         | 100%         | 100%         |
| MREIT Property Managers, Inc. (MPMI)   | (f)                  | 100%         | 100%         | 100%         |
| MREIT, Inc. (MREIT)  | (f)                  | 63.44%       | 55.63%       | 62.09%       |
| Grand Westside Hotel, Inc. (GWHI)  |                      | 100%         | 100%         | -            |
| Belmont Hotel Mactan, Inc. (BHMI)  | (g)                  | 100%         | 100%         | 100%         |
| Megaworld Bacolod Properties, Inc. (MBPI)  |                      | 91.55%       | 91.55%       | 91.55%       |
| Megaworld Central Properties, Inc. (MCPI)  | (b)                  | 76.55%       | 76.55%       | 76.55%       |
| Megaworld Capital Town, Inc. (MCTI)  |                      | 76.28%       | 76.28%       | 76.28%       |
| Soho Café and Restaurant Group, Inc. (SCRGI)   |                      | 75%          | 75%          | 75%          |
| La Fuerza, Inc. (LFI)  |                      | 66.67%       | 66.67%       | 66.67%       |
| Megaworld-Daewoo Corporation (MDC)   | (i)                  | 60%          | 60%          | 60%          |
| Northwin Properties, Inc. (NWPI)   |                      | 60%          | 60%          | 60%          |
| Gilmore Property Marketing Associates, Inc. (GPMAI)  | (a, c)               | 52.14%       | 52.14%       | 52.14%       |
| Manila Bayshore Property Holdings, Inc. (MBPHI)  | (d)                  | 68.03%       | 68.03%       | 68.03%       |
| Megaworld Globus Asia, Inc. (MGAI)   |                      | 50%          | 50%          | 50%          |
| Integrated Town Management Corporation (ITMC)  |                      | 50%          | 50%          | 50%          |
| Maple Grove Land, Inc. (MGLI)  |                      | 50%          | 50%          | 50%          |
| Megaworld Land, Inc. (MLI)   |                      | 100%         | 100%         | 100%         |
| City Walk Building Administration, Inc. (CBAI)<br>Forbestown Commercial Center                                   | (e)                  | 100%         | 100%         | 100%         |
| Administration, Inc. (FCCAI)   | (e)                  | 100%         | 100%         | 100%         |
| Paseo Center Building Administration, Inc. (PCBAI) Uptown Commercial Center Administration, Inc.                 | (e)                  | 100%         | 100%         | 100%         |
| (UCCAI)  | (e)                  | 100%         | 100%         | 100%         |
| Iloilo Center Mall Administration, Inc. (ICMAI)<br>Newtown Commercial Center<br>Administration, Inc. (NCCAI)     | (e)                  | 100%<br>100% | 100%<br>100% | 100%<br>100% |
|  | (e)                  |              |              |              |
| Valley Peaks Property Management, Inc.(VPPMI) San Lorenzo Place Commercial Center Administration, Inc. (SLPCCAI) | (e)<br>(e)           | 100%<br>100% | 100%         | 100%         |
| Southwoods Lifestyle Mall Management, Inc. (SLMMI)   | (e)                  | 100%         | 100%         | 100%         |
| Cityfront Commercial Center  | (C)                  | 100/0        | 100/0        | 100/0        |
| Administration, Inc. (CCCAI) Westside Commercial Center  | (e)                  | 100%         | 100%         | 100%         |
| Administration, Inc. (WCCAI)   | (e, k)               | 100%         | -            | -            |

#### Effective Percentage of Ownership

| Subsidiaries   |   |         | Ownership |         | )       |
|--|---|---------|-----------|---------|---------|
| Suntrust Properties, Inc. (SPI)   100%   1   | Subsidiaties                                |         | 2024      | 2023    | 2022    |
| Suntrust Ecotown Developers, Inc. (SEDI)   100%     |   | TVOICS  |           |         |         |
| Governor's Hills Science School, Inc. (GHSSI)   100%   1   |   |         |           |         |         |
| Sunrays Property Management, Inc. (SPMI) Suntrust One Shanata, Inc. (SOSI) Suntrust One Shanata, Inc. (SOSI) Suntrust One Shanata, Inc. (SISI) Shade Jissee Resorts, Inc. (GERI) Shade Jissee Ji | ± ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '     |         |           |         |         |
| Suntrust One Shanata, Inc. (SOSI) Suntrust Two Shanata, Inc. (STSI) Suntrust State Resorts, Inc. (GERI) Suntrust State Resorts, Inc. (GERI) Suntrust State Resorts, Inc. (GERI) Suntrust State Resorts Property Services, Inc. (ICPSI) Suntrust State Resorts Property Management Inc. (IRPMI) Suntrust State Resorts Property Management Inc. (IRPMI) Suntrust State Resorts Property Management Inc. (IRPMI) Integrated Resorts Property Management Inc. (IRPMI) Integrated Resorts Property Management Inc. (IRPMI) Integrated Global-Estate, Inc. (MGEI) Twin Lakes Corporation (ILC.) Int. 91.08% Supply Supply Twin Lakes Hotel, Inc. (ITHII) Inc. 91.08% Supply S |   |         |           |         |         |
| Suntrust Two Shanata, Inc. (STSI) (a) 100% 100% 100% Stateland, Inc. (STIL) (b) 98,41% 98,41% 98,41% 98,41% 98,41% 98,41% 98,41% 98,41% (6lobal-Estate Resorts, Inc. (GERI) (n) 82,51% 82,32% 82,32% Elite Communities Property Services, Inc. (ECPSI) (n) 82,51% 82,32% 82,32% Southwoods Mall, Inc. (SMI) (n) 91,19% 91,09% 91,09% 11,00% 91,09% 91,09% 11,00% 91,00% |   | (a)     |           |         |         |
| Stateland, Inc. (STLI)   |   |         |           |         |         |
| Global-Estate Resorts, Inc. (GERI)   |   |         |           |         |         |
| Elite Communities Property Services, Inc. (ECPSI)  |   |         |           |         |         |
| Southwoods Mall, Inc. (SMI)  |   | ` /     |           |         |         |
| Elite Club & Leisure Inc. (ECLI) Integrated Resorts Property Management Inc.(IRPMI) Megaworld Global-Estate, Inc. (MGEI) (n) 82,51% 82,32% 7  Megaworld Global-Estate, Inc. (MGEI) (n) 91,08% 90,099% 90,099% Twin Lakes Corporation (TLC) (n) 91,08% 90,099% 90,999% Global-Estate Properties, Inc. (GEIPI) (n) 82,51% 82,32% 82,32% Aklan Holdings, Inc. (AHI) (a) 1,0 82,51% 82,32% 82,32% Aklan Holdings, Inc. (BSAI) (a) 82,51% 82,32% 82,32% Fil-Estate Subic Development Corp. (FESDC) (a) 1,0 82,51% 82,32% 82,32% Fil-Estate Subic Development Corp. (FESDC) (a) 1,0 82,51% 82,32% 82,32% Fil-Power Construction Equipment Leasing Corp. (FPCELC) (a) 1,0 82,51% 82,32% 82,32% Golden Sun Airways, Inc. (GSAI) (a) 82,51% 82,32% 82,32% Inc. (GSAI) (a) 82,51% 82,52% Inc. (GSAI) (a) 82,51% 82,52% Inc. (GSAI) (a) 82,51% 82,52% Inc. (GSAI) (a |   | ` /     |           |         |         |
| Integrated Resorts Property Management Inc.(IRPMI)   |   | ` /     |           |         | -       |
| Megaworld Global-Estate, Inc. (MGEI)   | • • •                                       |         |           |         | _       |
| Twin Lakes Corporation (TLC) Twin Lakes Hotel, Inc. (TLHI) Twin Lakes Hotel, Inc. (TLHI) (n) 1,08% 90,99% 90,99% 90,99% Global-Estate Properties, Inc. (GEPI) Akhan Holdings, Inc. (AHI) (a, n) 82,51% 82,32% 82,32% 82,32% Blu Sky Airways, Inc. (BSAI) Fil-Estate Subito Development Corp. (FESDC) (a, n) 82,51% 82,32% 82,32% Fil-Estate Subito Development Corp. (FESDC) (a, n) 82,51% 82,32% 82,32% Fil-Bower Construction Equipment Leasing Corp. (FPCELC) Golden Sun Airways, Inc. (GSAI) (a, n) 82,51% 82,32% 82,32% 82,32% 12 A Compaña De Sta Barbara, Inc. (LCSBI) MCX Corporation (MCX) (a, n) 82,51% 82,32% 82,32% 82,32% MCX Corporation (MCX) (a, n) 82,51% 82,32% 82,32% Pioneer I5 Realty Corp. (PLRC) Prime Airways, Inc. (PAI) Sto. Domingo Place Development Corp. (SDPDC) Fil-Power Concrete Blocks Corp. (FPCBC) (a, n) 82,51% 82,32% 82,32% Fil-Estate Industrial Park, Inc. (FEIPI) Sherwood Hills Development, Inc. (FEIPI) (a, n) Sherwood Hills Development, Inc. (GEGDI) (n) 82,51% 82,32% 82,32% Golforce, Inc. (Golforce) (n) 82,51% 82,32% 82   |   | ` /     |           |         | 80 30%  |
| Twin Lakes Hotel, Inc. (TLHI) (n) 91.08% 90.99% 90.99% Global-Estate Properties, Inc. (GEPI) (n) 82.51% 82.32% 82.32% Aklan Holdings, Inc. (AHI) (a, n) 82.51% 82.32% 82.32% Fil-Bower Construction Equipment Corp. (FESDC) (a, n) 82.51% 82.32% 82.32% Fil-Bower Construction Equipment Leasing Corp. (FPCELC) (a, n) 82.51% 82.32% 82.32% Fil-Bower Construction Equipment Leasing Corp. (FPCELC) (a, n) 82.51% 82.32% 82.32% 82.32% Golden Sun Airways, Inc. (GSAI) (a, n) 82.51% 82.32% 82.32% 82.32% Inc. (Golden Sun Airways, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% MCX Corporation (MCX) (a, n) 82.51% 82.32% 82.32% MCX Corporation (MCX) (a, n) 82.51% 82.32% 82.32% Prime Airways, Inc. (PAI) (a, n) 82.51% 82.32% 82.32% Prime Airways, Inc. (PAI) (a, n) 82.51% 82.32% 82.32% Sto. Domingo Place Development Corp. (SDPDC) (n) 82.51% 82.32% 82.32% Fil-Power Concrete Blocks Corp. (FPCBC) (a, n) 82.51% 82.32% 82.32% Fil-Power Concrete Blocks Corp. (FPCBC) (a, n) 65.18% 65.03%  |   | ` '     |           |         |         |
| Global-Estate Properties, Inc. (GEPI)  |   | ` /     |           |         |         |
| Aklan Holdings, Inc. (AHI) (a, n) 82.51% 82.32% 82.32% Blu Sky Airways, Inc. (BSAI) (a, n) 82.51% 82.32% 82.32% Fil-Estate Subic Development Corp. (FESDC) (a, n) 82.51% 82.32% 82.32% Fil-Estate Subic Development Corp. (FESDC) (a, n) 82.51% 82.32% 82.32% Fil-Estate Subic Development Corp. (GSAI) (a, n) 82.51% 82.32% 82.32% Golden Sun Airways, Inc. (GSAI) (a, n) 82.51% 82.32% 82.32% In Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Development Corp. (SDPDC) (a, n) 82.51% 82.32% 82.32% In Compaña Place Development Corp. (SDPDC) (n) 82.51% 82.32% 82.32% In Compaña Place Development Corp. (SDPDC) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Development Lore. (SIDD) (n) 82.51% 82.32% 82.32% In Compaña De Sta. Development, Inc. (SIDD) (n) 45.38% 45.28% 45.28% 45.28% Global-Estate Golf and Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% S2.32% S |   | ` '     |           |         |         |
| Blu Sky Airways, Inc. (BSAI) (a, n) 82.51% 82.32% 82.32% Fil-Estate Subic Development Corp. (FESDC) (a, n) 82.51% 82.32% 82.32% Fil-Power Construction Equipment  Leasing Corp. (FPCELC) (a, n) 82.51% 82.32% 82.32% Golden Sun Airways, Inc. (GSAI) (a, n) 82.51% 82.32% 82.32% 82.32% In a Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% MCX Corporation (MCX) (a, n) 82.51% 82.32% 82.32% Prime Airways, Inc. (PAI) (a, n) 82.51% 82.32% 82.32% Sto. Domingo Place Development Corp. (SDPDC) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development Corp. (SDPDC) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (SHD) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEID) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEID) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEID) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Sto. Domingo Place Development Corp. (SWEC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% 82.32% Sto. Domingo Place Development Corp. (FEUDC) (n) 82.51% 82.32% 8 | - ,   | ` '     |           |         |         |
| Fil-Estate Subic Development Corp. (FESDC) (a, n) 82.51% 82.32% 82.32% Fil-Power Construction Equipment  Leasing Corp. (FPCELC) (a, n) 82.51% 82.32% 82.32% Golden Sun Airways, Inc. (GSAI) (a, n) 82.51% 82.32% 82.32% 82.32% I.a Compaña De Sta. Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% MCX Corporation (MCX) (a, n) 82.51% 82.32% 82.32% Pioneer L-5 Realty Corp. (PLRC) (a, n) 82.51% 82.32% 82.32% Pioneer L-5 Realty Corp. (PLRC) (a, n) 82.51% 82.32% 82.32% Fioneer L-5 Realty Corp. (PLRC) (n) 82.51% 82.32% 82.32% 82.32% Fil-Power Concrete Blocks Corp. (FPCBC) (a, n) 82.51% 82.32% 82.32% Fil-Power Concrete Blocks Corp. (FPCBC) (a, n) 82.51% 82.32% 82.32% Fil-Estate Industrial Park, Inc. (FEIPI) (a, n) 65.18% 65.03% 65.03% Sherwood Hills Development, Inc. (SHD) (n) 45.38% 45.28% 45.28% 63.03% Golforce, Inc. (Golforce) (n) 82.51% 82.32% 82.32% 82.32% Fil-Estate Golf and Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.3 |   |         |           |         |         |
| Fil-Power Construction Equipment Leasing Corp. (FPCELC) (a, n) 82.51% 82.32% 82.32% Golden Sun Airways, Inc. (GSAI) (a, n) 82.51% 82.32% 82.32% La Compaña De Sta Barbara, Inc. (LCSBI) (n) 82.51% 82.32% 82.32% MCX Corporation (MCX) (a, n) 82.51% 82.32% 82.32% MCX Corporation (MCX) (a, n) 82.51% 82.32% 82.32% Pioneer L-5 Realty Corp. (PLRC) (a, n) 82.51% 82.32% 82.32% Prime Airways, Inc. (PAI) (a, n) 82.51% 82.32% 82.32% Fill- Estate Industrial Park, Inc. (FEIPI) (a, n) 65.18% 65.03% 65.03% Sherwood Hills Development, Inc. (SHD) (n) 45.38% 45.28% 82.32% Global-Estate Golf and Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Golforce, Inc. (Golforce) (n) 82.51% 82.32% 82.32% Golforce, Inc. (Golforce) (n) 82.51% 82.32% 82.32% Fill-Estate Urban Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Golforce, Inc. (Golforce) (n) 82.51% 82.32% 82.32% Golforce, Inc. (Golforce) (n) 82.51% 82.32% 82.32% Global Homes and Communities, Inc. (GHCDI) (a, n) 49.50% 49.39% 49.39% Fill-Estate Urban Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% Global Homes and Communities, Inc. (GHCI) (a, n) 82.51% 82.32% 82.32% Global Homes and Communities, Inc. (GHCI) (a, n) 82.51% 82.32% 82.32% Belmont Hotel Boracay, Inc. (BHBI) (n) 82.51% 82.32% 82.32% Docanfront Properties, Inc. (OFPI) (n) 41.22% 41.13% 41.13% Empire East Land Holdings, Inc. (EELHI) 81.73% 81.73% 81.73% Estato Communities, Inc. (EEHI) (a) 81.73% 81.73% 81.73% Empire East Communities, Inc. (EECI) (a) 81.73% 81.73% 81.73% Empire East Communities, Inc. (EECI) (a) 81.73% 81.73% 81.73% Laguna BelAir Science School, Inc. (IBASSI) (l) 59.67% 59.67% 59.67% Sonoma Premier Land, Inc. (SPLI) (a) 49.04% 49.04% Pacific Coast Mega City, Inc. (CMI) (i) 58.53% 58.53% Megaworld Resort Estates, Inc. (MREI) (b) c) 51% 51% 51%  |   |         |           |         |         |
| Leasing Corp. (FPCELC)   |   | (a, 11) | 02.5170   | 02.3270 | 02.3270 |
| La Compaña De Sta. Barbara, Inc. (LCSBI)  MCX Corporation (MCX)  Pioneer L-5 Realty Corp. (PLRC)  Prime Airways, Inc. (PAI)  Sto. Domingo Place Development Corp. (SDPDC)  Fil-Power Concrete Blocks Corp. (FPCBC)  Fil-Bestate Industrial Park, Inc. (FEIPI)  Sherwood Hills Development, Inc. (SHD)  Global-Estate Golf and Development, Inc. (GEGDI)  Fil-Estate Golf and Development, Inc. (GEGDI)  Fil-Estate Urban Development Corp. (SWEC)  Fil-Estate Urban Development, Inc. (GEGDI)  Fil-Estate Urban Development, Inc. (GEGDI)  Global-Estate Golf and Development, Inc. (GEGDI)  Fil-Estate Urban Development, Inc. (GEGDI)  Fil-Estate Urban Development, Inc. (GEGDI)  Southwoods Ecocentrum Corp. (SWEC)  Fil-Estate Urban Development Corp. (FEUDC)  Philippine Aquatic Leisure Corp. (PALC)  Fil-Estate Urban Development Corp. (FEUDC)  Novo Sierra Holdings Corp. (NSHC)  Global Homes and Communities, Inc. (GHCI)  Savoy Hotel Boracay, Inc. (SHBI)  Belmont Hotel Boracay, Inc. (SHBI)  Cocanfront Properties, Inc. (OFPI)  Empire East Land Holdings, Inc. (EELHI)  Eastwood Property Holdings, Inc. (EEHI)  Eastwood Properties, Inc. (CPHI)  Eastwood Properties, Inc. (CPHI)  Eastwood Properties, Inc. (CECI)  All 137%  Bl.73%  Bl.73%  Bl.73%  Bl.73%  Bl.73%  Sl.73%  Sl |   | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| MCX Corporation (MCX)         (a, n)         82.51%         82.32%         82.32%           Pioneer L-5 Realty Corp. (PLRC)         (a, n)         82.51%         82.32%         82.32%           Prime Airways, Inc. (PAI)         (a, n)         82.51%         82.32%         82.32%           Sto. Domingo Place Development Corp. (SDPDC)         (n)         82.51%         82.32%         82.32%           Fil-Power Concrete Blocks Corp. (FPCBC)         (a, n)         65.18%         65.03%         65.03%           Fil-Estate Industrial Park, Inc. (FEIPI)         (a, n)         65.18%         65.03%         65.03%           Sherwood Hills Development, Inc. (SHD)         (n)         45.38%         45.28%         45.28%           Global-Estate Goff and Development, Inc. (GEGDI)         (n)         45.38%         45.28%         82.32%           Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Robal Domes and Com  | Golden Sun Airways, Inc. (GSAI)             | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Pioneer L-5 Realty Corp. (PLRC)         (a, n)         82.51%         82.32%         82.32%           Prime Airways, Inc. (PAI)         (a, n)         82.51%         82.32%         82.32%           Sto. Domingo Place Development Corp. (SDPDC)         (n)         82.51%         82.32%         82.32%           Fil-Power Concrete Blocks Corp. (FPCBC)         (a, n)         82.51%         82.32%         82.32%           Fil-Estate Industrial Park, Inc. (FEIPI)         (a, n)         65.18%         65.03%         65.03%           Sherwood Hills Development, Inc. (SHD)         (n)         45.38%         45.28%         45.28%           Global-Estate Golf and Development, Inc. (GEGDI)         (n)         82.51%         82.32%         82.32%           Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Rovo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Bolbal   | La Compaña De Sta. Barbara, Inc. (LCSBI)    | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Prime Airways, Inc. (PAI)         (a, n)         82.51%         82.32%         82.32%           Sto. Domingo Place Development Corp. (SDPDC)         (n)         82.51%         82.32%         82.32%           Fil-Power Concrete Blocks Corp. (FPCBC)         (a, n)         82.51%         82.32%         82.32%           Fil-Estate Industrial Park, Inc. (FEIPI)         (a, n)         65.18%         65.03%         65.03%           Sherwood Hills Development, Inc. (SHD)         (n)         45.38%         45.28%         45.28%           Global-Estate Golf and Development, Inc. (GEGDI)         (n)         82.51%         82.32%         82.32%           Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Savy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Savy Hotel  | MCX Corporation (MCX)                       | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Sto. Domingo Place Development Corp. (SDPDC)         (n)         82.51%         82.32%         82.32%           Fil-Power Concrete Blocks Corp. (FPCBC)         (a, n)         82.51%         82.32%         82.32%           Fil-Estate Industrial Park, Inc. (FEIPI)         (a,n)         65.18%         65.03%         65.03%           Sherwood Hills Development, Inc. (SHD)         (n)         45.38%         45.28%         45.28%           Global-Estate Golf and Development, Inc. (GEGDI)         (n)         82.51%         82.32%         82.32%           Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%   | Pioneer L-5 Realty Corp. (PLRC)             | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Fil-Power Concrete Blocks Corp. (FPCBC)         (a, n)         82.51%         82.32%         82.32%           Fil-Estate Industrial Park, Inc. (FEIPI)         (a,n)         65.18%         65.03%         65.03%           Sherwood Hills Development, Inc. (SHD)         (n)         45.38%         45.28%         45.28%           Global-Estate Golf and Development, Inc. (GEGDI)         (n)         82.51%         82.32%         82.32%           Golforce, Inc. (Golforce)         (n)         49.50%         49.39%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%   |   | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Fil-Estate Industrial Park, Inc. (FEIPI) (a,n) 65.18% 65.03% 65.03% Sherwood Hills Development, Inc. (SHD) (n) 45.38% 45.28% 45.28% 45.28% Global-Estate Golf and Development, Inc. (GEGDI) (n) 82.51% 82.32% 82.32% Southwoods Ecocentrum Corp. (SWEC) (n) 49.50% 49.39% 49.39% Philippine Aquatic Leisure Corp. (PALC) (a, n) 49.50% 49.39% 49.39% Fil-Estate Urban Development Corp. (FEUDC) (n) 82.51% 82.32% 82.32% Novo Sierra Holdings Corp. (NSHC) (a, n) 82.51% 82.32% 82.32% Global Homes and Communities, Inc. (GHCI) (a, n) 82.51% 82.32% 82.32% Savoy Hotel Boracay, Inc. (SHBI) (n) 82.51% 82.32% 82.32% 82.32% Savoy Hotel Boracay, Inc. (GHCI) (n) 82.51% 82.32% 82. |   | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Sherwood Hills Development, Inc. (SHD)         (n)         45.38%         45.28%         45.28%           Global-Estate Golf and Development, Inc. (GEGDI)         (n)         82.51%         82.32%         82.32%           Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Belmont Hotel Boracay, Inc. (GPFI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (GPFI)         (n)         41.22%         41.13%         81.73%           Eastwood Property   |   | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Global-Estate Golf and Development, Inc. (GEGDI)         (n)         82.51%         82.32%         82.32%           Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (GHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (GHBI)         (n)         41.22%         41.13%         41.13%           December Savoy, Inc. (GHBI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELH  |   | (a,n)   | 65.18%    | 65.03%  | 65.03%  |
| Golforce, Inc. (Golforce)         (n)         82.51%         82.32%         82.32%           Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Belmont Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Belmont Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Properties, Inc. (VVPI)         (a)         81.73%         81.73%           Sherman Oak Holdings, Inc. (EECI)         (a)         81.73%   |   | (n)     | 45.38%    | 45.28%  | 45.28%  |
| Southwoods Ecocentrum Corp. (SWEC)         (n)         49.50%         49.39%         49.39%           Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (CHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (BHBI)         (n)         41.22%         41.13%         41.13%           Belman Hotel Boracay, Inc. (BHBI)  |   | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Philippine Aquatic Leisure Corp. (PALC)         (a, n)         49.50%         49.39%         49.39%           Fil-Estate Urban Development Corp. (FEUDC)         (n)         82.51%         82.32%         82.32%           Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Belmont Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Oceanfront Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Property Holdings, Inc. (EPHI)         81.73%         81.73%         81.73%           Valle Verde Properties, Inc. (VVPI)         (a)         81.73%         81.73%           Sherman Oak Holdings, Inc. (SOHI)         (a)         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%           20th Century Nylon Shirt, Inc. (20th Century)         (a)         81.73%         81.73% <td< td=""><td></td><td>(n)</td><td>82.51%</td><td>82.32%</td><td>82.32%</td></td<>   |   | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Fil-Estate Urban Development Corp. (FEUDC)  Novo Sierra Holdings Corp. (NSHC)  Global Homes and Communities, Inc. (GHCI)  Savoy Hotel Boracay, Inc. (SHBI)  Belmont Hotel Boracay, Inc. (BHBI)  Oceanfront Properties, Inc. (OFPI)  Empire East Land Holdings, Inc. (EELHI)  Eastwood Property Holdings, Inc. (EPHI)  Valle Verde Properties, Inc. (VVPI)  Sherman Oak Holdings, Inc. (SOHI)  Empire East Communities, Inc. (EECI)  Sherman Oak Holdings, Inc. (EECI)  Coth Century Nylon Shirt, Inc. (20th Century)  Laguna BelAir Science School, Inc. (LBASSI)  Sonoma Premier Land, Inc. (SPLI)  Pacific Coast Mega City, Inc. (MREI)  Townsquare Development, Inc. (CDI)  (a)  10  10  10  10  10  10  10  10  10  1  |   | (n)     | 49.50%    | 49.39%  | 49.39%  |
| Novo Sierra Holdings Corp. (NSHC)         (a, n)         82.51%         82.32%         82.32%           Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Belmont Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Oceanfront Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Property Holdings, Inc. (EPHI)         81.73%         81.73%         81.73%           Valle Verde Properties, Inc. (VVPI)         (a)         81.73%         81.73%           Sherman Oak Holdings, Inc. (SOHI)         (a)         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%           20th Century Nylon Shirt, Inc. (EECI)         (a)         81.73%         81.73%           20th Century Nylon Shirt, Inc. (20th Century)         (a)         81.73%         81.73%           Laguna BelAir Science School, Inc. (LBASSI)         (l)         59.67%         59.67%           Sonoma Premier Land, Inc. (SPLI)  |   | (a, n)  | 49.50%    | 49.39%  | 49.39%  |
| Global Homes and Communities, Inc. (GHCI)         (a, n)         82.51%         82.32%         82.32%           Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Belmont Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Oceanfront Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Property Holdings, Inc. (EPHI)         81.73%         81.73%         81.73%           Valle Verde Properties, Inc. (VVPI)         (a)         81.73%         81.73%           Sherman Oak Holdings, Inc. (SOHI)         (a)         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%           20th Century Nylon Shirt, Inc. (20th Century)         (a)         81.73%         81.73%           Laguna BelAir Science School, Inc. (LBASSI)         (l)         59.67%         59.67%           Sonoma Premier Land, Inc. (SPLI)         (a)         49.04%         49.04%           Pacific Coast Mega City, Inc. (PCMI)         (j)         58.53%         58.53%           Megaworld Resort Estates, Inc. (MREI)         (b, c)  | 1 1 , ,                                     | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Savoy Hotel Boracay, Inc. (SHBI)         (n)         82.51%         82.32%         82.32%           Belmont Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Oceanfront Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Property Holdings, Inc. (EPHI)         81.73%         81.73%         81.73%           Valle Verde Properties, Inc. (VVPI)         (a)         81.73%         81.73%           Sherman Oak Holdings, Inc. (SOHI)         (a)         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%           20th Century Nylon Shirt, Inc. (20th Century)         (a)         81.73%         81.73%           Laguna BelAir Science School, Inc. (LBASSI)         (b)         59.67%         59.67%           Sonoma Premier Land, Inc. (SPLI)         (a)         49.04%         49.04%           Pacific Coast Mega City, Inc. (PCMI)         (b)         51%         51%           Megaworld Resort Estates, Inc. (MREI)         (b, c)         51% <td< td=""><td></td><td>(a, n)</td><td>82.51%</td><td>82.32%</td><td>82.32%</td></td<>  |   | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Belmont Hotel Boracay, Inc. (BHBI)         (n)         82.51%         82.32%         82.32%           Oceanfront Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Property Holdings, Inc. (EPHI)         81.73%         81.73%         81.73%           Valle Verde Properties, Inc. (VVPI)         (a)         81.73%         81.73%         81.73%           Sherman Oak Holdings, Inc. (SOHI)         (a)         81.73%         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%         81.73%           20th Century Nylon Shirt, Inc. (20th Century)         (a)         81.73%         81.73%         81.73%           Laguna BelAir Science School, Inc. (LBASSI)         (b)         59.67%         59.67%         59.67%           Sonoma Premier Land, Inc. (SPLI)         (a)         49.04%         49.04%         49.04%           Pacific Coast Mega City, Inc. (PCMI)         (j)         58.53%         58.53%         58.53%           Megaworld Resort Estates, Inc. (MREI)         (b, c) </td <td></td> <td>(a, n)</td> <td>82.51%</td> <td>82.32%</td> <td>82.32%</td>  |   | (a, n)  | 82.51%    | 82.32%  | 82.32%  |
| Oceanfront Properties, Inc. (OFPI)         (n)         41.22%         41.13%         41.13%           Empire East Land Holdings, Inc. (EELHI)         81.73%         81.73%         81.73%           Eastwood Property Holdings, Inc. (EPHI)         81.73%         81.73%         81.73%           Valle Verde Properties, Inc. (VVPI)         (a)         81.73%         81.73%         81.73%           Sherman Oak Holdings, Inc. (SOHI)         (a)         81.73%         81.73%         81.73%           Empire East Communities, Inc. (EECI)         (a)         81.73%         81.73%         81.73%           20th Century Nylon Shirt, Inc. (20th Century)         (a)         81.73%         81.73%         81.73%           Laguna BelAir Science School, Inc. (LBASSI)         (l)         59.67%         59.67%         59.67%           Sonoma Premier Land, Inc. (SPLI)         (a)         49.04%         49.04%         49.04%           Pacific Coast Mega City, Inc. (PCMI)         (j)         58.53%         58.53%         58.53%           Megaworld Resort Estates, Inc. (MREI)         (b, c)         51%         51%         51%           Townsquare Development, Inc. (TDI)         30.60%         30.60%         30.60%   |   | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Empire East Land Holdings, Inc. (EELHI)       81.73%       81.73%       81.73%         Eastwood Property Holdings, Inc. (EPHI)       81.73%       81.73%       81.73%         Valle Verde Properties, Inc. (VVPI)       (a)       81.73%       81.73%         Sherman Oak Holdings, Inc. (SOHI)       (a)       81.73%       81.73%         Empire East Communities, Inc. (EECI)       (a)       81.73%       81.73%         Empire East Communities, Inc. (EECI)       (a)       81.73%       81.73%         20th Century Nylon Shirt, Inc. (20th Century)       (a)       81.73%       81.73%         Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%   |   | (n)     | 82.51%    | 82.32%  | 82.32%  |
| Eastwood Property Holdings, Inc. (EPHI)       81.73%       81.73%       81.73%         Valle Verde Properties, Inc. (VVPI)       (a)       81.73%       81.73%       81.73%         Sherman Oak Holdings, Inc. (SOHI)       (a)       81.73%       81.73%       81.73%         Empire East Communities, Inc. (EECI)       (a)       81.73%       81.73%       81.73%         20th Century Nylon Shirt, Inc. (20th Century)       (a)       81.73%       81.73%       81.73%         Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%  |   | (n)     | 41.22%    | 41.13%  | 41.13%  |
| Valle Verde Properties, Inc. (VVPI)       (a)       81.73%       81.73%         Sherman Oak Holdings, Inc. (SOHI)       (a)       81.73%       81.73%         Empire East Communities, Inc. (EECI)       (a)       81.73%       81.73%         20th Century Nylon Shirt, Inc. (20th Century)       (a)       81.73%       81.73%         Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%  |   |         | 81.73%    | 81.73%  | 81.73%  |
| Sherman Oak Holdings, Inc. (SOHI)       (a)       81.73%       81.73%         Empire East Communities, Inc. (EECI)       (a)       81.73%       81.73%         20th Century Nylon Shirt, Inc. (20th Century)       (a)       81.73%       81.73%         Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%   |   |         | 81.73%    | 81.73%  | 81.73%  |
| Empire East Communities, Inc. (EECI)       (a)       81.73%       81.73%         20th Century Nylon Shirt, Inc. (20th Century)       (a)       81.73%       81.73%         Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%  |   | (a)     | 81.73%    | 81.73%  | 81.73%  |
| 20th Century Nylon Shirt, Inc. (20th Century)       (a)       81.73%       81.73%       81.73%         Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%   |   | (a)     | 81.73%    | 81.73%  | 81.73%  |
| Laguna BelAir Science School, Inc. (LBASSI)       (l)       59.67%       59.67%       59.67%         Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%  | ± , , ,                                     | (a)     | 81.73%    | 81.73%  | 81.73%  |
| Sonoma Premier Land, Inc. (SPLI)       (a)       49.04%       49.04%       49.04%         Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%   |   | (a)     | 81.73%    | 81.73%  | 81.73%  |
| Pacific Coast Mega City, Inc. (PCMI)       (j)       58.53%       58.53%       58.53%         Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%   |   | (1)     | 59.67%    | 59.67%  | 59.67%  |
| Megaworld Resort Estates, Inc. (MREI)       (b, c)       51%       51%       51%         Townsquare Development, Inc. (TDI)       30.60%       30.60%       30.60%   |   | (a)     | 49.04%    | 49.04%  | 49.04%  |
| Townsquare Development, Inc. (TDI) 30.60% 30.60% 30.60%  |   | (j)     | 58.53%    | 58.53%  | 58.53%  |
| Oll P. L. Mar P. L. G (ODLPG)  |   | (b, c)  | 51%       | 51%     | 51%     |
| Golden Panda-ATI Realty Corporation (GPARC) 30.60% 30.60% 30.60%   |   |         | 30.60%    | 30.60%  | 30.60%  |
|  | Golden Panda-ATI Realty Corporation (GPARC) |         | 30.60%    | 30.60%  | 30.60%  |

| Effective Percentage of | f |
|-------------------------|---|
| Ownership               |   |

|   |                      | Ownersnip |        |        |  |  |
|---|----------------------|-----------|--------|--------|--|--|
| Associates  | Explanatory<br>Notes | 2024      | 2023   | 2022   |  |  |
| Bonifacio West Development Corporation (BWDC)     |                      | 46.11%    | 46.11% | 46.11% |  |  |
| Palm Tree Holdings and Development                |                      |           |        |        |  |  |
| Corporation (PTHDC)                               | (a)                  | 40%       | 40%    | 40%    |  |  |
| Suntrust Resort Holding, Inc. [formerly: Suntrust |                      |           |        |        |  |  |
| Home Developers, Inc.] (SUN)                      |                      | 34%       | 34%    | 34%    |  |  |
| SWC Project Management Limited (SWCPML)           |                      | 34%       | 34%    | 34%    |  |  |
| WC Project Management Limited (WCPML)             |                      | 34%       | 34%    | 34%    |  |  |
| Suntrust WC Hotel Inc. (Suntrust WC)              |                      | 34%       | 34%    | 34%    |  |  |
| GERI  |                      |           |        |        |  |  |
| Fil-Estate Network, Inc. (FENI)                   | (a)                  | 16.50%    | 16.46% | 16.46% |  |  |
| Fil-Estate Sales, Inc. (FESI)                     | (a)                  | 16.50%    | 16.46% | 16.46% |  |  |
| Fil-Estate Realty and Sales Associates, Inc.      |                      |           |        |        |  |  |
| (FERSAI)  | (a)                  | 16.50%    | 16.46% | 16.46% |  |  |
| Fil-Estate Realty Corp. (FERC)                    | (a)                  | 16.50%    | 16.46% | 16.46% |  |  |
| Nasugbu Properties, Inc. (NPI)                    |                      | 11.55%    | 11.52% | 11.52% |  |  |

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations or are non-operating entities as at December 31, 2024.
- (b) As at December 31, 2024, the Parent Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at December 31, 2024, the Parent Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at December 31, 2024, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI.
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Parent Company through MLI, their immediate parent company.
- (f) MFMI, MPMI and MREIT are newly incorporated subsidiaries in 2021. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of an REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws. As of 2023, ownership is at 55.63%. In April and May 2024, the Parent Company disposed certain number of shares resulting in a decrease in ownership to 51.33%. Subsequently in November 2024, the Parent Company expanded its ownership in MREIT in 63.44% by acquiring additional common shares through property share swap.
- (g) These were incorporated to engage in owning, leasing, operation and management of hotels.
- (b) As at December 31, 2024, the effective ownership of Parent Company over STLI is 98.41%, consisting of 18.94% direct ownership and 79.47% indirect ownership through SPI.
- (i) The ownership structure of this entity remains at 60% owned by the Parent Company after a decrease in capital in 2021.
- (f) PCMI is a subsidiary through EELHI. In 2021, certain number of shares owned by the Ultimate Parent Company were transferred to the Parent Company, increasing the effective ownership of the Parent Company to 58.53%, which consists of 25.84% direct ownership and 32.69% indirect ownership from EELHI.
- (k) Newly incorporated subsidiary in 2024.
- (l) LBASSI is a subsidiary through EELHI primarily engaged in operating a school for primary and secondary education. In 2022, the subsidiary ceased its operations.
- (m) In April 2024, the Parent Company acquired additional shares of GERI, increasing its ownership interest to 82.51%.
- (n) Subsidiaries of GERI. As a result of the additional investments in GERI in 2024, the Parent Company's indirect ownership interest over these subsidiaries increased in proportion to the increase in effective interest over GERI.

All subsidiaries and associates were incorporated and have their principal place of business in the Philippines, except for the following:

- MCII incorporated and has principal place of business in the Cayman Islands
- RHGI incorporated and has principal place of business in the British Virgin Islands
- SWCPML incorporated and has principal place of business in Hongkong
- WCPML incorporated and has principal place of business in Macau

The Parent Company and its subsidiaries, except for entities which have not yet started commercial operations as at December 31, 2024, are presently engaged in the real estate business, hotel, condominium-hotel operations, construction, restaurant operations, business process outsourcing, educational facilities provider, property management operations, fund management operations and marketing services and e-commerce.

There are no significant restrictions on the Parent Company's ability to access or use the assets and settle the liabilities of the Group.

EELHI, GERI, MREIT and SUN are publicly-listed companies in the Philippines.

# 1.2 Subsidiaries with Material Non-controlling Interest

The subsidiaries with material non-controlling interest (NCI) are shown below (in thousands).

| Name  | Accu   | rest and Voting<br>mulated Right<br>Held by NCI |          |           | iary's Consolida<br>rofit Allocated<br>to NCI | ted                |                    | Accumulated<br>Equity of NCI |            |
|-------|--------|---|----------|-----------|---|--------------------|--------------------|------------------------------|------------|
|       | 2024   | 2023  | 2022     | 2024      | 2023  | 2022               | 2024               | 2023                         | 2022       |
| GERI  | 17.49% | 17.68%  | 17.68% I | 381,303   | P 444,108                                     | P 504,135 <b>P</b> | <b>6,893,581</b> P | 6,836,602 P                  | 6,465,556  |
| EELHI | 18.27% | 18.27%  | 18.27%   | 51,510    | 119,520                                       | 132,014            | 11,173,183         | 11,199,106                   | 11,079,586 |
| MCTI  | 23.72% | 23.72%  | 23.72%   | 105,275   | 119,873                                       | 61,367             | 1,608,254          | 1,564,420                    | 1,540,324  |
| MREIT | 36.56% | 44.37%  | 37.91%   | 1,184,680 | 942,175                                       | 847,186            | 2,912,533          | 4,329,357                    | 4,106,038  |
| MBPHI | 31.97% | 31.97%  | 31.97%   | 421,819   | 241,170                                       | 358,251            | 4,402,555          | 3,979,512                    | 3,738,342  |
| LFI   | 33.33% | 33,33%  | 33,33%   | 59,677    | 70,067  | 50,573             | 1,261,818          | 1,285,466                    | 1,315,389  |
| NWPI  | 40.00% | 40.00%  | 40.00%   | 403,362   | (118,125)                                     | 768                | 2,821,239          | 2,423,019                    | 2,304,894  |

The summarized balance sheets of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations are shown below.

|                   |                  | Non-current      |                     | Non-current    |   |                |
|-------------------|------------------|------------------|---------------------|----------------|---|----------------|
|                   | Current Assets   | Assets           | Current Liabilities | Liabilities    |   | Equity         |
| December 31, 2024 |                  |                  |                     |                |   |                |
| GERI              | P 43,520,675,531 | P 19,362,062,208 | P 9,547,471,246 P   | 12,757,865,523 | P | 40,577,401,970 |
| EELHI             | 42,808,668,889   | 6,555,567,009    | 15,169,618,380      | 2,863,546,331  |   | 31,331,071,187 |
| MCTI              | 6,183,183,096    | 1,473,505,161    | 671,486,709         | 205,043,437    |   | 6,780,158,111  |
| MREIT             | 2,878,691,457    | 69,153,511,894   | 1,489,968,913       | 8,149,535,257  |   | 62,392,699,181 |
| MBPHI             | 23,007,375,092   | 1,144,208,440    | 9,166,743,717       | 3,093,880,592  |   | 11,890,959,223 |
| LFI               | 335,683,539      | 861,745,264      | 287,029,563         | 56,784,108     |   | 853,615,132    |
| NWPI              | 4,431,598,439    | 2,530,076,920    | 584,695,943         | 461,609,010    |   | 5,915,370,406  |
| December 31, 2023 |                  |                  |                     |                |   |                |
| GERI              | P 40,459,590,601 | P 21,107,842,595 | P 8,530,655,854 P   | 13,068,472,896 | P | 39,968,304,446 |
| EELHI             | 43,263,011,730   | 6,276,810,211    | 15,120,472,622      | 3,025,040,329  |   | 31,394,308,990 |
| MCTI              | 6,426,075,428    | 958,427,060      | 632,829,665         | 156,311,163    |   | 6,595,361,660  |
| MREIT             | 2,261,749,722    | 59,189,370,284   | 1,187,901,989       | 8,124,659,098  |   | 52,138,558,919 |
| MBPHI             | 21,064,534,374   | 1,795,986,214    | 8,122,965,525       | 4,169,846,245  |   | 10,567,708,818 |
| LFI               | 480,394,071      | 835,814,337      | 329,085,827         | 66,508,985     |   | 920,613,596    |
| NWPI              | 5,024,990,012    | 44,333,466       | 273,773,758         | 306,243,335    |   | 4,489,306,385  |

The summarized comprehensive income of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations is shown below.

|  |   |   |   | Net Profit<br>(Loss)  | Other<br>Comprehensive<br>Income (Loss) |  |  |
|--|---|---|---|---|---|--|--|
| 2024 GERI EELHI MCTI MREI'T MBPHI LFI NWPI                     | P | 8,840,867,585<br>4,971,889,273<br>1,203,387,306<br>4,598,219,598<br>5,353,963,078<br>405,733,351<br>2,162,295,321 | P | 2,083,677,957<br>701,376,611<br>443,823,924<br>857,220,705<br>1,319,421,021<br>179,047,435<br>1,008,405,238 | P                                       | 19,419,854<br>(31,447,732)<br>-<br>-<br>-<br>-<br>-  |  |
| 2023 GERI EELHI MCTI MREIT MBPHI LFI NWPI                      | P | 8,389,466,594<br>5,203,131,447<br>989,243,868<br>4,156,504,467<br>5,176,390,657<br>428,024,009<br>430,737,444     | P | 2,113,325,233<br>788,653,304<br>509,841,059<br>168,343,855<br>779,022,671<br>223,264,780<br>293,266,702     | (P                                      | 8,416,676)<br>(154,029,551)<br>-<br>-<br>(517,752)   |  |
| 2022<br>GERI<br>EELHI<br>MCTI<br>MREIT<br>MBPHI<br>LFI<br>NWPI | Р | 7,330,290,215<br>4,707,066,845<br>581,200,403<br>3,648,767,258<br>5,040,895,626<br>304,715,933<br>17,899,291      | P | 2,086,560,251<br>715,376,123<br>254,239,433<br>176,553,547<br>1,036,189,706<br>149,752,329<br>(1,920,049)   | P                                       | 38,918,313<br>51,178,999<br>-<br>-<br>-<br>(356,140) |  |

The summarized cash flows of GERI, EELHI, MCTI, MREIT, MBPHI, LFI and NWPI before intragroup eliminations are shown below.

|   | Net Cash From (Used in)   |  |  |  |  |  |
|---|---|--|--|--|--|--|
|   | Operating Activity  | Investing Activity   | Financing Activity   |  |  |  |
| 2024 GERI EELHI MCTI MREIT MBPHI LFI NWPI | P 1,077,453,361 (531,531,275) (785,647,556) 3,309,086,299 (129,151,408) 215,397,200 (803,253,957)                 | (P 752,327,984)<br>19,480,065<br>20,295,774<br>-<br>(694,560,006)<br>(80,319,095)<br>(887,536,654) | (P 156,003,789)<br>(341,539,709)<br>(251,751,146)<br>(3,031,143,255)<br>962,445,334<br>(299,784,772)<br>432,259,735    |  |  |  |
| 2023 GERI EELHI MCTI MREIT MBPHI LFI NWPI | P 243,620,711<br>440,922,303<br>(995,779,391)<br>3,387,700,668<br>(4,606,227,279)<br>319,759,454<br>(110,930,687) | (P 1,749,326,023)<br>67,140,204<br>187,254,202<br>-<br>19,576,963<br>(5,906,351)<br>(24,955)       | (P 87,887,407)<br>(228,380,011)<br>-<br>(3,089,314,682)<br>(4,712,660,638)<br>(299,784,772)<br>785,051,956             |  |  |  |
| 2022 GERI EELHI MCTI MREIT MBPHI LFI NWPI | P 243,620,711<br>390,373,664<br>(927,266,336)<br>2,780,620,961<br>(2,700,064,579)<br>249,164,549<br>285,260,510   | (P 1,749,326,023)<br>26,523,351<br>81,454,652<br>-<br>(244,043,362)<br>(153,471)<br>(976,240)      | (P 87,887,407)<br>(368,526,330)<br>1,051,104,773<br>(2,733,900,508)<br>(367,097,567)<br>(199,512,547)<br>1,575,478,709 |  |  |  |

The summarized dividend declarations paid to NCI are shown below.

|       |   | 2024          |   | 2023          |
|-------|---|---------------|---|---------------|
| MREIT | P | 1,295,704,391 | Р | 1,083,319,430 |
| GERI  |   | 128,256,821   |   | 22,006,572    |
| LFI   |   | 83,325,000    |   | 99,990,000    |
| MCTI  |   | 59,715,371    |   | 95,777,333    |
| OPI   |   | -             |   | 51,056,000    |
| ECOC  |   | 2,953         |   | 6,788         |
|       | P | 1,567,004,536 | Р | 1,352,156,123 |

# 1.3 Approval of the Consolidated Financial Statements

The consolidated financial statements of the Group as at and for the year ended December 31, 2024 (including the comparative consolidated financial statements as at December 31, 2023 and for the years ended December 31, 2023 and 2022) were authorized for issue by the Group's BOD on February 24, 2025.

#### 2. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policy information that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

## 2.1 Basis of Preparation of Consolidated Financial Statements

#### (a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group as at and for the year ended December 31, 2024 were prepared in accordance with Philippine Financial Reporting Standards (PFRS Accounting Standards). Prior to 2024, the Group's consolidated financial statements were prepared in accordance with PFRS Accounting Standards, as modified by the application of the financial reporting reliefs issued and approved by the Securities and Exchange Commission (SEC) in response to the COVID-19 Pandemic [see Note 2.1(b)]. PFRS Accounting Standards are adopted by the Financial and Sustainability Reporting Standards Council (FSRSC) from the pronouncements issued by the International Accounting Standards Board and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by the relevant accounting frameworks for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

#### (b) SEC Financial Reporting Reliefs Availed and Adopted by the Group

In 2023 and prior years, the Group has availed of several financial reporting reliefs granted by the SEC relating to the number of implementation issues of PFRS 15, *Revenue from Contracts with Customers*, and the related financial reporting interpretations affecting the real estate industry under the Memorandum Circulars (MC) in the succeeding page.

- MC No. 14-2018, Philippine Interpretation Committee Question and Answer (PIC Q&A) No. 2018-12 Implementation Issues Affecting Real Estate Industry
- MC No. 3-2019, PIC O&A Nos. 2018-12-H and 2018-14
- MC No. 4-2020, Deferment of the Implementation of IFRS Interpretations Committee (IFRIC) Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Costs) for Real Estate Industry
- MC 34-2020, Deferral of PIC Q&A No. 2018-12 and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry for another period of three years or until 2023

In 2024, the Group adopted the previously deferred provisions of PFRS 15 and the related issuances of the Philippine Interpretations Committee, and IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) using modified retrospective approach as allowed by SEC MC No. 08-2021, *Amendment to SEC MC No. 14-2018, MC No. 03-2019, MC No. 04-2020, and MC No. 34-2020 to clarify transitory provision.* 

The adoption of these standards and interpretations has resulted to adjustments to the amounts recognized in the consolidated financial statements as at January 1, 2024, with the cumulative effect recognized in equity as an adjustment to the opening balance of Retained Earnings for the current period.

Discussed below and in the succeeding pages are the relevant information about these standards and interpretations, and the resulting adjustments to the relevant consolidated financial statements accounts as at January 1, 2024.

(i) IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23) for Real Estate Industry

The IFRIC concluded that any inventory (work-in-progress) for unsold units under construction that the entity recognizes is not a qualifying asset, as the asset is ready for its intended sale in its current condition (i.e., the developer intends to sell the partially constructed units as soon as it finds suitable customers and, in signing a contract with a customer, will transfer control of any work-in-progress relating to that unit to the customer). Accordingly, no borrowing costs can be capitalized on such unsold real estate inventories.

As a result of the adoption of the IFRIC Agenda Decision, Inventories decreased by P1,950.6 million and Deferred Tax Liabilities – net decreased by P487.6 million as at January 1, 2024.

(ii) PIC Q&A No. 2018-12-D, Concept of the significant financing component in the contract to sell and PIC Q&A No. 2020-04, Addendum to PIC Q&A 2018-12-D: Significant Financing Component Arising from Mismatch between the Percentage of Completion and Schedule of Payments

PFRS 15 requires that in determining the transaction price, an entity shall adjust the promised amount of consideration for the effects of the time value of money if the timing of payments agreed to by the parties to the contract (either explicitly or implicitly) provides the customer or the entity with a significant benefit of financing the transfer of goods or services to the customer. In those circumstances, the contract contains a significant financing component.

There is no significant financing component if the difference between the promised consideration and the cash selling price of the good or service arises for reasons other than the provision of finance to either the customer or the entity, and the difference between those amounts is proportional to the reason for the difference. Further, the Group does not need to adjust the promised amount of consideration for the effects of a significant financing component if the entity expects, at contract inception that the timing difference of the receipt of full payment of the contract price and that of the completion of the project, are expected within one year and significant financing component is not expected to be significant.

As a result of the adoption of this interpretation, Trade and Other Receivables – net as at January 1, 2024 increased by P20.5 million and Contract Assets decreased by P1,567.9 million. Further, Contract Liabilities decreased by P244.4 million.

The following table shows the summary of the impact of the adoption of IFRIC Agenda (PAS 23) and PIC Q&A No. 2018-12D on the Group's retained earnings as at January 1, 2024.

| -                         | Notes    | As previously reported                  | Restatement        | As restated       |
|---------------------------|----------|---|--------------------|-------------------|
| Total assets:             |          |   |                    |                   |
| Trade and other           |          |   |                    |                   |
| receivables – net         | 2.1b(ii) | P 64,684,680,752                        | , ,                | P 64,075,156,591  |
| Contract assets           | 2.1b(ii) | 25,721,450,330                          | (1,567,893,026)    | 24,153,557,304    |
| Inventories               | 2.1b(i)  | 134,493,092,091                         | (1,950,564,028)    | 132,542,528,063   |
|                           |          |   | (3,497,981,215)    |                   |
| Total liabilities:        |          |   |                    |                   |
| Contract liabilities      | 2.1b(ii) | (7,456,743,395)                         | 244,408,736        | (7,212,334,659)   |
| Deferred tax              | . ,      | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,                | (-,,,             |
| liabilities – net         | 2.1b(i)  | (14,587,512,527)                        | 487,641,007        | (14,099,871,520)  |
|                           | .,       | ,                                       | 732,049,743        |                   |
| Impact on net assets      |          |   | (D. 0.765.024.470) |                   |
| impact on net assets      |          |   | (P 2,765,931,472)  |                   |
| Total equity:             |          |   |                    |                   |
| Attributable to the       |          |   |                    |                   |
| Company's shareholders    |          | P 227,821,868,243                       | P (2,484,697,179)  | P 225,337,171,064 |
| Non-controlling interests |          | 32,845,977,729                          | (281,234,293)      | 32,564,743,436    |
|                           |          |   | (P 2,765,931,472)  |                   |

# (c) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, *Presentation of Financial Statements*. The Group presents a consolidated statement of comprehensive income separate from the consolidated statement of income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

# (d) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine Peso, the Group's presentation and functional currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using the Group's functional currency. Functional currency is the currency of the primary economic environment in which the Group operates.

# 2.2 Adoption of Amended PFRS Accounting Standards

(a) Effective in 2024 that are Relevant to the Group

The Group adopted for the first time the following amendments to existing standards, which are mandatorily effective for annual periods beginning on or after January 1, 2024:

PAS 1 (Amendments) : Presentation of Financial Statements –

Classification of Liabilities as Current or

Non-current, and Non-current Liabilities with

Covenants

PAS 7 and PFRS 7

(Amendments) : Statement of Cash Flow, and Financial

Instruments: Disclosures - Supplier Finance

Arrangements

PFRS 16 (Amendments) : Lease Liability in a Sale and Leaseback

Discussed below and in the succeeding page are the relevant information about these pronouncements.

- (i) PAS 1 (Amendments), Presentation of Financial Statements Classification of Liabilities as Current or Non-current. The amendments provide guidance on whether a liability should be classified as either current or non-current. The amendments clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and that the classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (ii) PAS 1 (Amendments), Presentation of Financial Statements Non-current Liabilities with Covenants. The amendments specifies that if the right to defer settlement for at least 12 months is subject to an entity complying with conditions after the reporting period, then those conditions would not affect whether the right to defer settlement exists at the end of the reporting period for the purposes of classifying a liability as current or non-current. For non-current liabilities subject to conditions, an entity is required to disclose information about the conditions, whether the entity would comply with the conditions based on its circumstances at the reporting date and whether and how the entity expects to comply with the conditions by the date on which they are contractually required to be tested. The application of these amendments had no significant impact on the Group's consolidated financial statements.

- (iii) PAS 7 and PFRS 7 (Amendments), Statement of Cash Flows, Financial Instruments: Disclosures Supplier Finance Arrangements. The amendments add a disclosure objective to PAS 7 stating that an entity is required to disclose information about its supplier finance arrangements that enables users of financial statements to assess the effects of those arrangements on the entity's liabilities and cash flows. In addition, PFRS 7 is amended to add supplier finance arrangements as an example within the requirements to disclose information about an entity's exposure to concentration of liquidity risk. The application of these amendments had no significant impact on the Group's consolidated financial statements.
- (iv) PFRS 16 (Amendments), Lease Liability in a Sale and Leaseback. The amendments require seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognize any amount of the gain or loss that relates to the right of use it retains. The new requirements do not prevent a seller-lessee from recognizing in profit or loss any gain or loss relating to the partial or full termination of a lease. The application of these amendments had no significant impact on the Group's consolidated financial statements.

# (b) Effective Subsequent to 2024 but not Adopted Early

There are amendments to existing standards effective for annual periods subsequent to 2024, which are adopted by the FSRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and unless otherwise indicated, none of these are expected to have a significant impact on the Group's consolidated financial statements:

- (i) PAS 21 (Amendments), The Effects of Changes in Foreign Exchange Rates Lack of Exchangeability (effective from January 1, 2025)
- (ii) PFRS 9 and PFRS 7 (Amendments), Financial Instruments, and Financial Instruments: Disclosures Amendments to the Classification and Measurement of Financial Instruments (effective from January 1, 2026)
- (iii) PFRS 18, Presentation and Disclosure in Financial Statements (effective from January 1, 2027). The new standard impacts the classification of profit or loss items (i.e., into operating, investing and financing categories) and the presentation of subtotals in the statement of profit or loss (i.e., operating profit and profit before financing and income taxes). The new standard also changes the aggregation and disaggregation of information presented in the primary financial statements and in the notes. It also introduces required disclosures about management-defined performance measures. The amendments, however, do not affect how an entity recognizes and measures its financial condition, financial performance and cash flows.
- (iv) PFRS 19, Subsidiaries without Public Accountability: Disclosures (effective from January 1, 2027) The new standard reduces the disclosure requirements prescribed by other standards for subsidiaries without public accountability. It changes disclosure requirements prescribed by other standards as the reporting entity will instead refer to PFRS 19 for required disclosures.
- (v) PFRS 10 and PAS 28 (Amendments), Consolidated Financial Statements and Investments in Associates and Joint Ventures Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date deferred indefinitely).

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company, and its subsidiaries as enumerated in Note 1, after the elimination of material intercompany transactions.

The financial statements of subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles. Adjustments are made to bring into line any dissimilar accounting policies that may exist.

Acquired subsidiaries are subject to either of the following relevant policies:

- (a) Business acquisitions of entities not under common control of a principal stockholder are accounted for using the acquisition method of accounting.
- (b) Business combinations arising from transfers of interests in entities that are under the common control of the principal stockholder are accounted for under the pooling-of-interests method. Transfers of assets between commonly controlled entities are accounted for under historical cost accounting; hence, the assets and liabilities are reflected in the consolidated financial statements at carrying values and no adjustments are made to reflect fair values or recognize any new assets or liabilities, at the date of the combination that otherwise would have been done under the acquisition method.

Acquired investment in associate is subject to the purchase method.

# 2.4 Foreign Currency Transactions and Translation

(a) Transactions and Balances

Except for MCII and RHGI, which use the United States (U.S.) dollar as their functional currency, the accounting records of the Parent Company and its subsidiaries are maintained in Philippine Peso. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

(b) Translation of Financial Statements of Foreign Subsidiaries

The operating results and financial position of MCII and RHGI, which are measured using the U.S. dollar, their functional currency, are translated to Philippine peso, the Parent Company's functional currency, as follows:

- (i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the end reporting period;
- (ii) Income and expenses for each profit or loss account are translated at the annual average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized as a separate component of equity.

On consolidation, exchange differences arising from the translation of the net investment in MCII and RHGI are recognized under Exchange Difference on Translating Foreign Operations account in the consolidated statement of comprehensive income. As these entities are wholly owned subsidiaries, the translation adjustments are fully allocated to the Parent Company's shareholders.

The translation of the consolidated financial statements into Philippine Peso should not be construed as a representation that the U.S. dollar amounts could be converted into Philippine Peso amounts at the translation rates or at any other rates of exchange.

#### 2.5 Financial Instruments

#### (a) Financial Assets

## (i) Classification, Measurement and Reclassification of Financial Assets

The Group's financial assets include financial assets at amortized cost, at fair value through other comprehensive income (FVOCI) and at fair value through profit or loss (FVTPL).

# Financial Assets at Amortized Cost

Where the business model is to hold assets to collect contractual cash flows, the Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (SPPI). In making this assessment, the Group considers whether the contractual cash flows are consistent with basic lending arrangements, i.e., interest includes only consideration for the time value of money, credit risk, or other basic lending risks and a profit margin. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with basic lending arrangements, the related financial asset is classified and measured at FVTPL.

The Group may irrevocably elect at initial recognition to classify a financial asset that meets the amortized cost criteria as at FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortized cost.

## Financial Assets at Fair Value Through Other Comprehensive Income

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate equity investments as at FVOCI; however, such designation is not permitted if the equity investment is held by the Group for trading or as mandatorily required to be classified as FVTPL or if it is a contingent consideration recognized arising from a business combination. Accordingly, the Group has designated certain equity instruments as at FVOCI.

# Financial Assets at Fair Value Through Profit or Loss

The Group can only reclassify financial assets if the objective of its business model for managing those financial assets changes. Accordingly, the Group is required to reclassify financial assets: (i) from amortized cost to FVTPL, if the objective of the business model changes so that the amortized cost criteria are no longer met; and, (ii) from FVTPL to amortized cost, if the objective of the business model changes so that the amortized cost criteria start to be met and the characteristic of the instrument's contractual cash flows meet the amortized cost criteria.

A change in the objective of the Group's business model will take effect only at the beginning of the next reporting period following the change in the business model.

# (ii) Impairment of Financial Assets

The Group applies the simplified approach in measuring expected credit loss (ECL), which uses a lifetime expected loss allowance for all trade and other receivables and contract assets including those which contain significant financing component. These are the expected shortfalls in contractual cash flows, considering the potential for default at any point during the life of the financial assets. The Group also assesses impairment of trade receivables on a collective basis as they possess shared credit risk characteristics, and have been grouped based on the days past due [see Note 32.3(b)].

The Group applies a general approach specifically, in relation to advances to related parties. The maximum period over which ECL should be measured is the longest contractual period where an entity is exposed to credit risk.

In the case of these receivables from related parties, which are repayable on demand, the contractual period is the very short period needed to transfer the cash once demanded. Management determines possible impairment based on the sufficiency of the related parties' highly liquid assets in order to repay the Group's receivables if demanded at the reporting date taking into consideration the historical defaults of the related parties. If the Group cannot immediately collect its receivables, management considers the expected manner of recovery to measure ECL. If the recovery strategies indicate that the outstanding balance of advances to related parties can be collected, the ECL is limited to the effect of discounting the amount due over the period until cash is realized.

For other financial assets at amortized cost, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

## (b) Financial Liabilities

Financial liabilities of the Group include interest-bearing loans and borrowings, bonds and notes payable, trade and other payables (except tax-related liabilities), derivative liabilities, advances from other related parties, commission payable and subscription payable (presented as part of Other Current Liabilities and Other Non-current Liabilities in the consolidated statement of financial position).

#### 2.6 Inventories

Cost of inventories includes acquisition costs of raw land intended for future development, including other costs and expenses incurred to effect the transfer of the property to the Group; and, related property development costs.

Costs of inventories are assigned using specific identification of their individual costs.

The Group recognizes the effect of revisions in the total project cost estimates in the year in which these changes become known.

Repossessed property arising from sales cancellation is recognized at cost. The difference between the carrying amount of the receivable or contract asset to be derecognized plus any amount to be refunded to customers and the cost of the repossessed property is recognized in the consolidated statement of income.

# 2.7 Property and Equipment

Property and equipment, including land, are carried at acquisition or construction cost less subsequent depreciation and/or amortization for property and equipment, and any impairment losses. As no finite useful life for land can be determined, related carrying amounts are not depreciated.

Depreciation and amortization are computed on the straight-line basis over the estimated useful lives of the assets. Amortization of office improvements is recognized over the estimated useful lives of improvements or the term of the lease, whichever is shorter.

The depreciation and amortization periods for other property and equipment, based on the above policies, are as follows:

| Buildings and improvements               | 5-25 years |
|--|------------|
| Office improvements                      | 5-20 years |
| Transportation equipment                 | 5 years    |
| Office furniture, fixtures and equipment | 3-5 years  |

The measurement for right-of-use assets is disclosed in Note 2.10(a).

#### 2.8 Investment Properties

Investment properties include properties held for lease under operating lease agreements, properties intended to be held for lease, and properties held for currently undetermined use. These properties are carried at cost, net of accumulated depreciation and any impairment in value, except for land which is not subject to depreciation.

Depreciation of investment properties, excluding land, is computed using the straight-line method over the estimated useful lives of the assets ranging from 5 to 40 years.

## 2.9 Revenue and Expense Recognition

Revenue comprises revenue from sale of real properties, property management fees and hotel operations.

The Group develops real properties such as developed land, house and lot, and condominium units. The Group often enters into contracts to sell real properties as they are being developed.

The Group also enters into transactions involving hotel accommodations, food and beverage operations, and other incidental activities. The significant judgment used in determining the timing of satisfaction of the Group's performance obligation with respect to its contracts to sell real properties is disclosed in Note 3.1(c). Sales cancellations are accounted for as contract modification on the year of forfeiture. Cumulative revenue and costs recognized on cancelled contracts are reversed in the year of cancellation, and any gain or loss is charged to profit or loss.

- (a) Real estate sales on pre-completed real estate properties Revenue from real estate sales on pre-completed real estate properties is recognized over time proportionate to the progress of the development. The Group measures its progress based on actual costs incurred relative to the total expected costs to be incurred in completing the development. Revenue recognized from real estate sales on pre-completed real estate properties is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of income.
- (b) Real estate sales on completed real estate properties Revenue from real estate sales on completed real estate properties is recognized at point in time when the control over the real estate property is transferred to the buyer. Revenue recognized from real estate sales on completed real estate properties is presented as part of Real Estate Sales under the Revenues and Income section in the consolidated statement of income. For tax reporting purposes, a modified basis of computing the taxable income for the year based on collections from sales is used by the Parent Company, GERI, EELHI, SPI, MBPHI, SEDI, OPI, NWPI, MGLI, SVCI, MCTI, STLI, API and MBPI.
- (c) Sale of undeveloped land and golf and resort shares for sale Revenues on sale of undeveloped land and golf and resort shares for sale are recognized at a point in time when the control over the undeveloped land and golf and resort shares have passed to the buyer and the amount of revenue can be measured reliably.
- (d) Hotel accommodation Revenues are recognized over time during the occupancy of hotel guest and ends when the scheduled hotel room accommodation has lapsed (i.e., the related room services have been rendered). As applicable, invoices for hotel accommodations are due upon receipt by the customer.
- (e) Food, beverage and others Revenues are recognized at point in time upon delivery to and receipt of consumer goods by the customer. Invoice for consumer goods transferred are due upon receipt by the customer.
- (f) Rendering of services Revenues are recognized over time (i.e., time-and-materials basis as the services are provided or based on the actual work done) until the performance of contractually agreed tasks has been substantially rendered. Revenue from rendering of services include property management, commission and construction income.

Incremental costs of obtaining a contract to sell real estate property to customers are recognized as an asset and are subsequently amortized over the duration of the contract on the same basis as revenue from such contract is recognized. Other costs and expenses are recognized in profit or loss upon utilization of services or receipt of goods or at the date they are incurred. Finance costs are reported on an accrual basis except capitalized borrowing costs.

Cost of real estate sales include the acquisition cost of the land, development costs incurred to date and estimated costs to complete the project, determined based on estimates made by the project engineers.

In determining the transaction price of real estate sales, the Group adjusts the contract price for the effects of time value of money when the timing of payments agreed to with the customer provides either party with a significant benefit of financing the transfer of goods or services to the customer. In buyer financing arrangements where buyer payments are ahead of the development of the sold property, the Group recognizes interest expense which is presented as part of Interest and Other Charges in the consolidated statement of income. Conversely, in seller financing arrangements where the development of the sold property is ahead of buyer payment terms, the Company recognizes interest income which is presented as part of Interest and Other Income in the consolidated statement of income.

The Group applies the practical expedient under PFRS 15 where the promised amount of consideration is no longer adjusted for the effects of significant financing component when the Group expects, at contract inception, that the period between when the Group transfers the promised good or service to a customer and when the customer pays for such good or service will be one year or less. The significant judgment used in determining the existence of significant financing component in the contract is disclosed in Note 3.1(d).

Contract assets pertain to rights to consideration in exchange for goods or services that the Group has transferred to a customer that is conditioned on something other than passage of time. Under its contracts with customers, the Group will receive an unconditional right to payment for the total consideration upon the completion of the development of the property sold. Any rights to consideration recognized by the Group as it develops the property are presented as Contract Assets in the consolidated statement of financial position. Contract assets are subsequently tested for impairment in the same manner as how the Group assesses impairment of its financial assets [see Note 2.5(a)(ii)].

Any consideration received by the Group in excess of the amount for which the Group is entitled is presented as Contract Liabilities in the consolidated statement of financial position. A contract liability is the Group's obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer.

If the transaction does not yet qualify as contract revenue under PFRS 15, the deposit method is applied until all conditions for recording the sale are met. Pending the recognition of revenue on real estate sale, consideration received from buyers are presented under the Customers' Deposits account in the liabilities section of the consolidated statement of financial position.

#### 2.10 Leases

The Group accounts for its leases as follows:

# (a) Group as Lessee

The Group amortizes the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognizing a right-of-use asset and lease liability, the payments in relation to these are recognized as an expense in profit or loss on a straight-line basis over the lease term.

#### (b) Group as Lessor

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific or identified asset or assets and the arrangement conveys a right to use the asset for a period of time in exchange for consideration.

# 2.11 Impairment of Non-financial Assets

The Group's Investments in Associates, Goodwill and Leasehold rights (included as part of Other Non-current Assets), Investment Properties, Property and Equipment, and other non-financial assets are subject to impairment testing. Goodwill and intangible assets with an indefinite useful life or those not yet available for use are tested for impairment at least annually. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

#### 2.12 Employee Benefits

The Group provides post-employment benefits to employees through a defined benefit plan, defined benefit contribution plans, and other employee benefits.

The Group's post-employment defined benefit pension plans covers all regular full-time employees. The pension plans are tax-qualified, noncontributory and administered by trustees. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of Group's consolidated financial statements in accordance with PFRS Accounting Standards requires management to make judgments and estimates that affect amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements.

# (a) Determining Existence of a Contract with Customer

In a sale of real estate property, the Group's primary document for a contract with a customer is a signed contract to sell which is executed when the real estate property sold is completed and ready for use by the customer. In rare cases wherein contract to sell are not executed by both parties, management has determined that the combination of other signed documentations with the customers such as reservation agreement, official receipts, computation sheets and invoices, would contain all the elements to qualify as contract with the customer (i.e., approval of the contract by the parties, which has commercial substance, identification of each party's rights regarding the goods or services and the related payment terms).

Moreover, as part of the evaluation, the Group assesses the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer.

In evaluating whether the collectability of an amount of consideration is probable, the Group considers the significance of the customer's downpayment in relation to the total contract price [see Note 3.1(d)].

Collectability is also assessed by considering factors such as past history with the customer and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of customers' equity before commencing revenue recognition.

## (b) Determination of Lease Term of Contracts with Renewal and Termination Options

In determining the lease term, management considers all relevant factors and circumstances that create an economic incentive to exercise a renewal option or not exercise a termination option. Renewal options and/or periods after termination options are only included in the lease term if the lease is reasonably certain to be extended or not terminated.

The lease term is reassessed if an option is actually exercised or not exercised or the Group becomes obliged to exercise or not exercise it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Group.

The Group determines whether any non-cancellable period or notice period in a lease would meet the definition of a contract and thus, would be included as part of the lease term. A contract would be considered to exist only when it creates rights and obligations that are enforceable.

In assessing the enforceability of a contract, the Group considers whether the lessor can refuse to agree to a request from the Group to extend the lease. In contrast, a lessor's right to terminate a lease is ignored when determining the lease term because, in that case, the lessee has an unconditional obligation to pay for the right to use the asset for the period of the lease, unless and until the lessor decides to terminate the lease.

# (c) Evaluation of Timing of Satisfaction of Performance Obligations

# (i) Real Estate Sales

The Group exercises critical judgment in determining whether each performance obligation to develop properties promised in its contracts with customers is satisfied over time or at a point in time. In making this judgment, the Group considers the following:

- any asset created or enhanced as the Group performs;
- the ability of the customer to control such asset as it is being created or enhanced;
- the timing of receipt and consumption of benefits by the customer; and,
- the Group's enforceable right for payment for performance completed to date.

The Group determines that its performance obligation for pre-completed real estate properties is satisfied over time, since it does not have an alternative use of the specific property sold as it is precluded by its contract from redirecting the use of the property for a different purpose. Further, the Group has rights over payment for development completed to date as the Group can choose to complete the development and enforce its rights to full payment under its contracts even if the customer defaults on amortization payments. Conversely, the Group's performance obligation for sale of completed real estate properties is satisfied at a point in time.

# (ii) Hotel Operations

The Group determines that its revenue from hotel accommodations shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers. The Group provides the services without the need of reperformance of other entities. This demonstrates that the customers simultaneously receive and consume the benefits of the Group's rendering of hotel services as it performs.

#### (iii) Food and Beverages, and Others

In determining the appropriate method to use in recognizing the Group's revenues from food, beverage and other consumer goods, management assesses that revenue is recognized at a point in time when the control of the goods has passed to the customer, i.e. generally when the customer acknowledged delivery of goods. The service component of the restaurant operations is deemed as an insignificant cause on the timing of satisfaction of performance obligation since it is only passage of time until the customer receives and consumes all the benefits after delivery of the food and beverage items.

# (iv) Forfeited Collections and Deposits

The Group determines that its revenue from forfeited collections and deposits shall be recognized at point in time in the year the contract was cancelled.

#### (v) Property Management Services

The Group determines that its revenue from property management services shall be recognized over time. In making its judgment, the Group considers the timing of receipt and consumption of benefits provided by the Group to the customers.

The Group applies the practical expedient to recognize revenue at the amount to which it has a right to invoice, which corresponds directly to the value to the customer of the entity's performance completed to date i.e., generally when the customer has acknowledged the Group's right to invoice.

## (d) Estimation of Collection Threshold for Revenue Recognition

The Group uses judgment in evaluating the probability of collection of contract price on real estate sales as a criterion for revenue recognition. The Group uses historical payment pattern of customers in establishing a percentage of collection threshold over which the Group determines that collection of total contract price is reasonably assured.

# (e) Determination of the Existence of Significant Financing Component in the Contract

The Group enters into real estate sales contracts offering various payment schemes to its customers. The timing of transaction price collection can significantly differ from the timing of the Group's fulfillment of its performance obligations. The Group exercises judgment in determining whether the contract terms provide a significant financing benefit to either the Group or its customers. This assessment is conducted at the inception of the contract, considering the contractual payment terms and the projected completion timeline of the related real estate development.

#### (f) Determination of ECL on Trade and Other Receivables and Contract Assets

The Group uses a provision matrix to calculate ECL for trade and other receivables and contract assets. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., product type, projects and customer type).

The provision matrix is based on the Group's historical observed default rates. The Group's management intends to regularly calibrate (i.e., on an annual basis) the matrix to consider the historical credit loss experience with forward-looking information (i.e., forecast economic conditions). The Group considered the continuing impact of COVID-19 pandemic and revised its assumptions in determining the macroeconomic variables and loss rates in the computation of ECL. Details about the ECL on the Group's trade and other receivables are disclosed in Note 32.3(b).

#### (g) Distinction Among Investment Properties and Owner-occupied Properties

The Group determines whether a property should be classified as investment property or owner-occupied property. The Group applies judgment upon initial recognition of the asset based on intention and also when there is a change in use. In making its judgment, the Group considers whether the property generates cash flows largely independently of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the Group's main line of business or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portions cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the Group's main line of business or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

# (h) Distinction Between Inventories and Investment Properties

Inventories comprise properties that are held for sale in the ordinary course of business. Meanwhile, investment properties comprise of land and buildings which are not occupied substantially for use by, or in the operations of, the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. The Group considers management's intention over these assets in making its judgment.

#### (i) Distinction Between Investments in Financial Instruments and Inventories

Being a real estate developer, the Group determines how golf and resort shares shall be accounted for. In determining whether these shares shall be accounted for as either inventories or investments in financial instruments, the Group considers its role in the development of the club and its intent for holding these shares. The Group classifies such shares as inventories when the Group acts as the developer and its intent is to sell a developed property together with the club share.

#### (j) Distinction Between Asset Acquisition and Business Combinations

The Parent Company acquires subsidiaries that own real estate properties. At the time of acquisition, the Parent Company considers whether the acquisition represents acquisition of a business or asset. The Parent Company accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. More specifically, consideration is made with regard to the extent to which significant processes are acquired and, in particular, the extent of ancillary services provided by the Group (e.g., maintenance, cleaning, security, bookkeeping, hotel services, etc.). The significance of any process is judged with reference to the guidance in PAS 40, *Investment Property*, on ancillary services.

#### (k) Distinction Between Operating and Finance Leases (as a Lessor)

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. Based on management assessment, the Group's lease agreements, as lessor, are classified either operating or finance leases.

# (l) Consolidation of Entities in which the Group Holds 50% or Less of Voting Rights

Management considers that the Group has de facto control over investees even though it effectively holds less than 50% of the ordinary shares and voting rights in those companies when it has the ability to exercise control over these entities through voting rights held by its subsidiaries or through interlocking directors (see Note 1.1).

#### (m) Significant Influence on Investees Even if the Group Holds Less than 20% of Voting Rights

The Group considers that it has significant influence over investees when it has board representation which allows them to participate in the financial and operating policy decisions but has no control or joint control of those policies (see Notes 1.1 and 11).

## (n) Determination on whether Lease Concessions Granted constitute a Lease Modification

In line with the rental relief framework implemented by the government to support businesses and the broader economy due to the impact of COVID-19, the Group waived its right to collect rent and other charges as part of various lease concessions it granted to lessees such as lease payment holidays or lease payment reductions.

In making this judgment, the Group determines whether the rent concessions granted has changed the scope of the lease, or the consideration thereof, that was not part of the original terms and conditions of the lease. The Group assessed that the lease concessions it granted to lessees do not qualify as lease modifications since the terms and conditions under the corresponding lease contracts have not been modified by the waiver and therefore, is not a lease modification under PFRS 16.

The rent concessions granted by the Group amounted to P1.4 billion in 2022 (nil in 2024 and 2023).

## (o) Share-based Employee Remuneration

The Group grants share options to qualified employees of the Group eligible under a share option plan. The services received in exchange for the grant, and the corresponding share options, are valued by reference to the fair value of the equity instruments granted at grant date.

#### (b) Recognition of Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

Judgment is exercised by management to distinguish between provisions and contingencies. Disclosures on relevant provisions and contingencies are presented in Note 31.

# 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

# (a) Revenue Recognition for Performance Obligation Satisfied Over Time

In determining the amount of revenue to be recognized for performance obligations satisfied over time, the Group measures progress on the basis of actual costs incurred relative to the total expected costs to complete such performance obligation. Specifically, the Group estimates the total development costs with reference to the project development plan and any agreement with customers. Management regularly monitors its estimates and apply changes as necessary.

A significant change in estimated total development costs would result in a significant change in the amount of revenue recognized in the year of change.

# (b) Determination of Appropriate Discount Rate in Measuring Significant Financing Component

In the sale of real estate properties, the transaction price is recognized at the present value of the installment payments discounted to the date the entity expects to satisfy its performance obligation.

When adjusting the consideration for significant financing component, an entity shall use the discount rate that would be reflected in a separate financing transaction at contract inception. Management considers the discount rate which would reflect the credit characteristics of the party receiving financing in the contract as well as any collateral or security provided by the customer or entity. Specifically, for contracts classified as 'seller financing' the Group bases its lending rate on the rate extended to buyers who utilize its in-house financing. This lending rate is adjusted to reflect the specific circumstances of each financing transaction. For contracts classified as 'buyer financing', the Group estimates the discount rate using a borrowing rate that would be consistent with a separate financing transaction where the Group is considered the borrower

#### (c) Estimation of Allowance for ECL

The measurement of the allowance for ECL on financial assets at amortized cost is an area that requires the use of significant assumptions about the future economic conditions and credit behavior (e.g., likelihood of customers defaulting and the resulting losses). Explanation of the inputs, assumptions and estimation used in measuring ECL is further detailed in Note 32.3(b).

# (d) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the times the estimates are made. The future realization of the carrying amounts of real estate inventory is affected by price changes in the different market segments as well as the trends in the real estate industry. These are considered key sources of estimation uncertainty and may cause significant adjustments to the inventories within the next reporting period. In evaluating net realizable value of inventories, recent market conditions and current market prices have been considered. The carrying value of Inventories is disclosed in Note 7.

#### (e) Fair Value of Share Options

The Group estimates the fair value of the share option by applying an option valuation model, taking into account the terms and conditions on which the share options were granted. The estimates and assumptions used are presented in Note 28.6 which include, among other things, the option's time of expiration, applicable risk-free interest rate, expected dividend yield, volatility of the Group's share price and fair value of the Group's common shares. Changes in these factors can affect the fair value of share options at grant date.

The fair value of share options recognized as part of Salaries and employee benefits in 2024, 2023 and 2022 is presented in Note 25.2.

# (f) Fair Value Measurement of Investment Properties

Investment properties are measured using the cost model. The Group determines the fair value of investment properties earning rental income through discounted cash flows valuation technique. The Group uses assumptions that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties using the observable recent prices of the reference properties adjusted for differences in key attributes such as property size, zoning and accessibility.

A significant change in these elements may affect prices and the value of the assets. The fair value of investment properties is disclosed in Notes 12 and 34.4.

# (g) Estimation of Useful Lives of Investment Properties, Property and Equipment, and Leasehold Rights

The Group estimates the useful lives of investment properties, property and equipment, and leasehold rights based on the period over which the assets are expected to be available for use. The estimated useful lives of investment properties and property and equipment are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives of investment properties and property and equipment are based on collective assessment of industry practice, internal technical evaluation and experience with similar assets.

An analysis of the movements in the carrying amount of Investment Properties, Property and Equipment, and Leasehold Rights are presented in Notes 12, 13 and 14, respectively.

#### (h) Valuation of Financial Assets at Fair Value through Other Comprehensive Income

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, management applies valuation techniques to determine the fair value of financial instruments. This requires management to develop estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. When such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arms' length transaction at the end of the reporting period. Valuation methods used in determining the fair value of these financial assets are disclosed in Note 34.2(a).

The carrying amounts of financial asset at FVOCI and the amounts of fair value changes recognized during the years on those assets are disclosed in Note 9.

#### (i) Determination of Appropriate Discount Rate in Measuring Lease Liabilities

The Group measures its lease liabilities at present value of the lease payments that are not paid at the commencement date of the lease contract. The lease payments were discounted using a reasonable rate deemed by management equal to the Group's incremental borrowing rate. In determining a reasonable discount rate, management considers the term of the leases, the underlying asset and the economic environment. Actual results, however, may vary due to changes in estimates brought about by changes in such factors.

#### (j) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Management assessed that the balance of deferred tax assets recognized as at December 31, 2024 and 2023 will be utilized in the succeeding years. The carrying amount of the net deferred tax assets as at December 31, 2024 and 2023 is disclosed in Note 26.

# (k) Impairment of Goodwill and Other Non-financial Assets

Goodwill is reviewed annually for impairment while other non-financial assets are tested whenever certain impairment indicators become evident. In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows.

Estimation uncertainties relates to assumptions about future operating results and the determination of suitable discount rate. Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the amount of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

Aside from the impairment on the Group's goodwill in 2024, there are no other impairment losses on other non-financial assets required to be recognized in 2024, 2023 and 2022 based on management's assessment (see Note 14).

#### (l) Valuation of Retirement Obligation

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by independent actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary rate increase. A significant change in any of these actuarial assumptions may generally affect the recognized expense, other comprehensive income or losses and the carrying amount of the retirement benefit obligation in the next reporting period.

The amount of retirement benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit, as well as the significant assumptions used in estimating such obligation are presented in Note 25.3.

# (m) Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their acquisition date fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment.

#### 4. SEGMENT INFORMATION

# 4.1 Business Segments

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Strategic Steering Committee (SSC), its chief operating decision-maker. The SSC is responsible for allocating resources and assessing performance of the operating segments.

The Group's operating businesses are organized and managed separately according to the nature of products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group is engaged in the development of residential and office units including urban centers integrating office, residential and commercial components. The Real Estate segment pertains to the development and sale of residential and office developments. The Rental segment includes leasing of office and commercial spaces. The Hotel Operations segment relates to the management of hotel business operations. The Group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

The measurement policies the Group uses for segment reporting under PFRS 8, Operating Segments, are the same as those used in its consolidated financial statements, except that the following are not included in arriving at the operating profit of the operating segments:

- interest income and costs, and foreign currency gains and losses;
- equity in net earnings of associates, fair value gains, dividend income and foreign currency gains/losses; and,
- gain on sale of investments in associate.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

#### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment and they include all operating assets used by a segment and consist principally of operating cash and cash equivalents, receivables, real estate inventories, property and equipment, and investment properties, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, wages, taxes currently payable and accrued liabilities. Segment assets and segment liabilities do not include deferred taxes.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

#### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

# 4.4 Analysis of Segment Information

The tables presented below and in the succeeding page present revenue and profit information regarding industry segments for the years ended December 31, 2024, 2023 and 2022 and certain assets and liabilities information regarding segments as at December 31, 2024 and 2023.

|                                      | 2024 |                 |   |                 |         |                 |   |                 |
|--------------------------------------|------|-----------------|---|-----------------|---------|-----------------|---|-----------------|
|                                      | - 5  | Sale of Goods   |   | Sale of S       | ervice  | es .            |   |                 |
|                                      |      | Real Estate     |   | Rental          | Но      | tel Operations  |   | Total           |
| TOTAL REVENUES                       |      |                 |   |                 |         |                 |   |                 |
| Sales to external customers          | Р    | 50,988,478,086  | Р | 19,678,069,599  | P       | 5,107,047,400   | Р | 75,773,595,085  |
| Intersegment sales                   |      | -               |   | 1,354,506,683   |         | -               |   | 1,354,506,683   |
| Ü                                    |      | 50,988,478,086  |   | 21,032,576,282  | _       | 5,107,047,400   |   | 77,128,101,768  |
| COSTS AND OTHER                      |      |                 |   |                 |         |                 |   |                 |
| OPERATING EXPENSES                   |      |                 |   |                 |         |                 |   |                 |
| Costs of sales and services and      |      |                 |   |                 |         |                 |   |                 |
| operating expenses excluding         |      |                 |   |                 |         |                 |   |                 |
| depreciation and amortization        |      | 34,765,504,116  |   | 2,548,550,513   |         | 4,359,608,601   |   | 41,673,663,230  |
| Depreciation and amortization        |      | 324,662,154     |   | 2,971,079,941   |         | 192,595,682     |   | 3,488,337,777   |
|                                      |      | 35,090,166,270  |   | 5,519,630,454   |         | 4,552,204,283   |   | 45,162,001,007  |
| SEGMENT OPERATING                    |      |                 |   |                 |         |                 |   |                 |
| PROFITS                              | P    | 15,898,311,816  | P | 15,521,945,828  | P       | 554,843,117     | P | 31,966,100,761  |
| ASSETS AND LIABILITIES               |      |                 |   |                 |         |                 |   |                 |
| Segment assets                       | P    | 287,134,583,427 | P | 154,993,635,808 | P       | 6,984,442,041   | P | 449,112,661,276 |
| Segment liabilities                  | P    | 117,765,360,758 | P | 67,131,164,809  | P       | 2,113,631,188   | P | 187,010,156,755 |
|                                      |      |                 |   | 202             | 23      |                 |   |                 |
|                                      |      | Sale of Goods   |   | Sale of S       | Service | es              |   |                 |
|                                      | _    | Real Estate     |   | Rental          | Но      | otel Operations |   | Total           |
| TOTAL REVENUES                       |      |                 |   |                 |         |                 |   |                 |
| Sales to external customers          | P    | 42,721,115,222  | P | 17,854,466,048  | P       | 3,807,063,945   | P | 64,382,645,215  |
| Interest income on real estate sales |      | 1,129,913,991   |   | -               |         | -               |   | 1,129,913,991   |
| Intersegment sales                   |      | -               |   | 688,393,835     |         | -               |   | 688,393,835     |
|                                      |      | 43,851,029,213  |   | 18,542,859,883  |         | 3,807,063,945   |   | 66,200,953,041  |
| COSTS AND OTHER                      |      |                 |   |                 |         |                 |   |                 |
| OPERATING EXPENSES                   |      |                 |   |                 |         |                 |   |                 |
| Costs of sales and services and      |      |                 |   |                 |         |                 |   |                 |
| operating expenses, excluding        |      |                 |   |                 |         |                 |   |                 |
| depreciation and amortization        |      | 29,797,634,218  |   | 2,174,351,445   |         | 3,179,787,694   |   | 35,151,773,357  |
| Depreciation and amortization        | _    | 299,788,932     |   | 2,847,130,267   |         | 183,412,704     |   | 3,330,331,903   |
|                                      | _    | 30,097,423,150  | _ | 5,021,481,712   |         | 3,363,200,398   | _ | 38,482,105,260  |
| SEGMENT OPERATING                    |      |                 |   |                 |         |                 |   |                 |
| PROFITS                              | P    | 13,753,606,063  | P | 13,521,378,171  | Р       | 443,863,547     | P | 27,718,847,781  |
| ASSETS AND LIABILITIES               |      |                 |   |                 |         |                 |   |                 |
| Segment assets                       | P    | 270,084,403,031 | P | 145,952,507,542 | P       | 6,129,045,419   | P | 422,165,955,992 |
| Segment liabilities                  | Р    | 120,821,155,240 | Р | 52,311,008,997  | P       | 2,202,470,050   | P | 175,334,634,287 |

|   | 2022 |                 |                  |                 |   |                 |   |                 |
|---|------|-----------------|------------------|-----------------|---|-----------------|---|-----------------|
|   |      | Sale of Goods   | Sale of Services |                 |   |                 |   |                 |
|   | _    | Real Estate     |                  | Rental          | Н | otel Operations | _ | Total           |
| TOTAL REVENUES  |      |                 |                  |                 |   |                 |   |                 |
| Sales to external customers                                   | P    | 36,849,992,605  | P                | 15,653,727,970  | P | 2,603,709,878   | P | 55,107,430,453  |
| Interest income on real estate sales                          |      | 799,056,815     |                  | -               |   | -               |   | 799,056,815     |
| Intersegment sales  |      | -               |                  | 532,327,818     |   | -               |   | 532,327,818     |
|   |      | 37,649,049,420  | _                | 16,186,055,788  | _ | 2,603,709,878   | _ | 56,438,815,086  |
| COSTS AND OTHER OPERATING EXPENSES                            |      |                 |                  |                 |   |                 |   |                 |
| Costs of sales and services and operating expenses, excluding |      |                 |                  |                 |   |                 |   |                 |
| depreciation and amortization                                 |      | 25,712,626,517  |                  | 1,856,763,898   |   | 2,101,359,090   |   | 29,670,749,505  |
| Depreciation and amortization                                 |      | 258,051,817     |                  | 2,731,898,812   |   | 144,072,673     |   | 3,134,023,302   |
|   | _    | 25,970,678,334  |                  | 4,588,662,710   |   | 2,245,431,763   |   | 32,804,772,807  |
| SEGMENT OPERATING   |      |                 |                  |                 |   |                 |   |                 |
| PROFITS   | Р    | 11,678,371,086  | Р                | 11,597,393,078  | Р | 358,278,115     | Р | 23,634,042,279  |
| ASSETS AND LIABILITIES  |      |                 |                  |                 |   |                 |   |                 |
| Segment assets  | P    | 249,662,958,994 | P                | 136,205,789,990 | P | 5,859,552,165   | P | 391,728,301,149 |
| Segment liabilities   | Р    | 112,314,538,777 | Р                | 48,232,117,701  | P | 1,569,242,763   | P | 162,115,899,242 |

The total project and capital expenditures amounted to P50.8 billion, P50.0 billion and P45.9 billion in 2024, 2023 and 2022, respectively.

## 4.5 Reconciliations

Presented below is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

|  | 2024             | 2023             | 2022             |
|--|------------------|------------------|------------------|
| Revenues                               |                  |                  |                  |
| Total segment revenues                 | P 77,128,101,768 | P 66,200,953,041 | P 56,438,815,086 |
| Unallocated interest and other income  | 5,913,737,481    | 4,215,596,285    | 3,620,769,383    |
| Elimination of intersegment sales      | (1,354,506,683)  | (688,393,835)    | (532,327,818)    |
| Revenues as reported in profit or loss | P 81,687,332,566 | P 69,728,155,491 | P 59,527,256,651 |
| Profit or loss                         |                  |                  |                  |
| Segment operating profit               | P 31,966,100,761 | P 27,718,847,781 | P 23,634,042,279 |
| Unallocated interest and other income  | 5,913,737,481    | 4,215,596,285    | 3,620,769,383    |
| Unallocated interest and other charges | (6,340,531,092)  | (5,056,713,054)  | (5,628,116,793)  |
| Equity share in net losses             | (290,085,568)    | (65,412,001)     | (155,429,591)    |
| Other unallocated expenses             | (4,374,310,578)  | (2,956,010,644)  | (2,329,420,993)  |
| Profit before tax as reported          |                  |                  |                  |
| in profit or loss                      | P 26,874,911,004 | P 23,856,308,367 | P 19,141,844,285 |

|  | 2024 |                 | 2023 |                 |
|--|------|-----------------|------|-----------------|
| Assets   |      |                 |      |                 |
| Segment assets                                 | P    | 449,112,661,276 | P    | 422,165,955,992 |
| Investments in associates                      |      | 2,813,484,851   |      | 3,069,422,324   |
| Financial assets at fair value through other   |      |                 |      |                 |
| comprehensive income                           |      | 5,411,250,309   |      | 5,390,622,368   |
| Advances to other related parties              |      | 7,815,436,402   |      | 6,266,708,060   |
| Other unallocated assets                       |      | 4,484,007,100   |      | 3,680,009,429   |
| Total assets reported in the consolidated      |      |                 |      |                 |
| statements of financial position               | P    | 469,636,839,938 | P    | 440,572,718,173 |
| Liabilities                                    |      |                 |      |                 |
| Segment liabilities                            | P    | 187,010,156,755 | P    | 175,334,634,287 |
| Advances from other related parties            |      | 1,463,852,566   |      | 1,247,044,914   |
| Other unallocated liabilities                  |      | 2,427,740,191   |      | 3,323,193,000   |
| Total liabilities reported in the consolidated |      |                 |      |                 |
| statements of financial position               | P    | 190,901,749,512 | Р    | 179,904,872,201 |

# 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include the following components as at December 31:

|  |   | 2024                            |   | 2023                            |
|--|---|---------------------------------|---|---------------------------------|
| Cash on hand and in banks<br>Short-term placements | P | 11,480,750,706<br>9,940,589,655 | P | 9,386,227,441<br>15,728,789,793 |
|  | P | 21,421,340,361                  | P | 25,115,017,234                  |

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements are made for varying periods between 30 to 60 days and earn effective interest ranging from 0.50% to 6.25% in 2024 and 2023, and 0.50% to 5.70% in 2022 (see Note 23).

# 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

|                                  | Notes    | 2024             | 2023             |
|----------------------------------|----------|------------------|------------------|
| Current:                         |          |                  |                  |
| Trade                            | 15.3(g), |                  |                  |
|                                  | 27.1     | P 28,610,399,856 | P 24,672,722,893 |
| Allowance for impairment         |          | (697,949,941)    | (708, 270, 478)  |
| •                                |          | 27,912,449,915   | 23,964,452,415   |
| Advances to associates and other |          |                  |                  |
| related parties                  | 27.2     | 7,815,436,402    | 6,266,708,060    |
| Others                           |          | 5,569,876,122    | 5,695,361,868    |
| Balance carried forward          |          | P 41,297,762,439 | P 35,926,522,343 |

|                          | Notes   | 2024             | 2023             |
|--------------------------|---------|------------------|------------------|
| Balance brought forward  |         | P 41,297,762,439 | P 35,926,522,343 |
| Non-current:             |         |                  |                  |
| Trade                    | 15.3(g) | 27,904,899,573   | 23,640,010,441   |
| Allowance for impairment |         | (12,224,936)     | (12,224,936)     |
| -                        |         | 27,892,674,637   | 23,627,785,505   |
| Others                   | 27.1    | 5,368,930,798    | 5,130,372,904    |
|                          |         | 33,261,605,435   | 28,758,158,409   |
|                          |         | P 74,559,367,874 | P 64,684,480,752 |

Trade receivables mainly pertain to receivables from real estate sales and rental transactions.

The installment period of sales contracts averages one to five years. Noninterest-bearing trade receivables from real estate sales with maturity of more than one year after the end of the reporting period are assessed for existence of a significant financing component. Interest income recognized amounted to P1,036.2 million, P1,129.9 million and P799.0 million in 2024, 2023 and 2022, respectively. These amounts are presented as part of Interest income from significant financing component under Real Estate Sales account in the 2024 consolidated statement of income and as part of Interest income under Interest and Other Income – net account in the 2023 and 2022 consolidated statements of income (see Notes 20 and 23).

Others include finance lease receivables arising from sublease transaction entered by the Group. As at December 31, 2023, the current and non-current portion of the finance lease receivables amounted to P2.0 million and P315.1 million, respectively. The Group derecognized its finance lease receivables in 2024, resulting in a recognition of gain amounting to P16.6 million, which is presented as part of Miscellaneous – net under Interest and Other Income – net in the 2024 consolidated statement of income (see Note 23). Other current receivables include certain advances to condominium associations and other counterparties within the ordinary course of business, which are expected to be realized within 12 months from the end of the reporting periods.

All trade receivables are subject to credit risk exposure. However, the Group does not identify specific concentrations of credit risk with regard to trade receivables from real estate sales as the amounts recognized consist of a large number of receivables from various customers. The Group considers the market value of properties sold held as collateral in assessing the expected credit loss on trade receivables and contract assets from real estate sales [see Note 32.3(b)].

A reconciliation of the allowance for impairment losses on trade receivables at the beginning and end of 2024 and 2023 is shown below.

|                              | Current       | Non-current  | Total         |  |
|------------------------------|---------------|--------------|---------------|--|
| December 31, 2024:           |               |              |               |  |
| Balance at beginning of year | P 708,270,478 | P 12,224,936 | P 720,495,414 |  |
| Impairment loss              | 45,211,742    | -            | 45,211,742    |  |
| Reversal of impairment       | (55,532,279)  |              | (55,532,279)  |  |
| Balance at end of year       | P 697,949,941 | P 12,224,936 | P 710,174,877 |  |
| December 31, 2023:           |               |              |               |  |
| Balance at beginning of year | P 749,340,938 | P 12,224,936 | P 761,565,874 |  |
| Reversal of impairment       | (41,070,460)  |              | (41,070,460)  |  |
| Balance at end of year       | P 708,270,478 | P 12,224,936 | P 720,495,414 |  |

Certain past due rent receivables presented as part of Trade receivables were found to be impaired using the provisional matrix as determined by management; hence, credit loss of P45.2 million was recognized in 2024 (see Note 24). In 2024 and 2023, based on management's reassessment of recoverability of receivables, the Group reversed a portion of allowance for impairment amounting to P55.5 million and P41.1 million, respectively. The resulting gain on reversal is presented as part of Miscellaneous – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

#### 7. INVENTORIES

The composition of this account as at December 31 is shown below.

|                                   |   | 2024            | 2023              |  |
|-----------------------------------|---|-----------------|-------------------|--|
| Residential and condominium units | P | 109,633,318,651 | P 109,694,023,497 |  |
| Raw land inventory                |   | 12,212,744,073  | 12,396,943,363    |  |
| Property development costs        |   | 11,074,601,834  | 9,480,158,869     |  |
| Golf and resort shares            |   | 2,941,186,961   | 2,921,966,362     |  |
|                                   | P | 135,861,851,519 | P 134,493,092,091 |  |

Residential and condominium units mainly pertain to the accumulated costs incurred in developing the Group's horizontal and condominium projects and certain integrated-tourism projects.

Property development costs pertain to accumulated costs incurred for properties undergoing development. The relative cost of a unit sold under development is charged to cost of sales in the same manner as revenue is recognized. The relative costs of units completed prior to sale are reclassified to Residential and condominium units.

Raw land inventory pertains to properties which the Group intends to develop into residential properties to be held for sale.

Golf and resort shares pertain to proprietary or membership shares (landowner resort shares and founders shares) that are of various types and costs. The cost of the landowner resort shares is based on the acquisition and development costs of the land and the project. The cost of the founders shares is based on the par value of the resort shares which is P100 per share.

Prior to the adoption of the IFRS Agenda Decision on PAS 23, borrowing costs capitalized in 2023 as part of inventories amounted to P541.4 million (nil in 2024), which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund its construction projects [see Notes 2.1(b)(i), 15 and 16].

None of the Group's inventories are used as collateral for its interest-bearing loans and borrowings.

Based on management's assessment, there is no allowance for inventory write-down is required to be recognized in 2024, 2023 and 2022; hence, inventories are recorded at cost as at December 31, 2024 and 2023.

#### 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The composition of this account is shown below.

|                                    | Notes | 2024             | 2023             |
|------------------------------------|-------|------------------|------------------|
| Creditable withholding taxes       |       | P 4,440,640,711  | P 4,277,169,503  |
| Input VAT                          |       | 4,230,465,083    | 4,248,890,893    |
| Deferred commission                | 20.3  | 1,969,038,939    | 2,086,771,425    |
| Prepaid rent and other prepayments |       | 1,930,408,116    | 1,934,512,986    |
| Derivative asset                   | 30    | 359,238,652      | 62,038,593       |
| Deposits                           |       | 163,920,937      | 446,777,052      |
| Others                             |       | 389,686,636      | 524,236,525      |
|                                    |       | P 13,483,399,074 | P 13,580,396,977 |

Others include supplies and food and beverage inventories.

# 9. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

As at December 31, financial assets at FVOCI is composed of the following:

|                                    | Notes | 2024                             | 2023                             |  |
|------------------------------------|-------|----------------------------------|----------------------------------|--|
| Equity securities: Quoted Unquoted | 34.2  | P 2,180,760,059<br>3,230,490,250 | P 3,123,647,415<br>2,266,974,953 |  |
|                                    | 27.4  | P 5,411,250,309                  | P 5,390,622,368                  |  |

The Group's securities are investments from local entities.

The reconciliation of the carrying amount of financial assets at FVOCI is as follows:

|                              | 2024     |               | 2023 |               |
|------------------------------|----------|---------------|------|---------------|
| Balance at beginning of year | P        | 5,390,622,368 | Р    | 5,253,799,848 |
| Addition                     |          | 857,775,000   |      | -             |
| Translation adjustments      |          | 54,642,854    |      | 35,341,658    |
| Disposal                     |          | (355,519,584) |      | -             |
| Fair value gains (losses)    | _        | (536,270,329) |      | 101,480,862   |
| Balance at end of year       | <u>P</u> | 5,411,250,309 | Р    | 5,390,622,368 |

The quoted equity securities pertain to investments in publicly-listed holding and service companies with fair values determined directly by reference to published prices in the PSE.

Other information about the fair value measurement and disclosures related to the investments in financial assets are presented in Note 34.2.

In 2024, 2023 and 2022, the Group received cash dividends amounting to P80.3 million, P36.5 million and P21.4 million, respectively. The amount of dividends received is presented as Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

# 10. ADVANCES TO/FROM LANDOWNERS AND JOINT OPERATORS

# 10.1 Advances to Landowners and Joint Operators

The Group enters into numerous joint arrangements for the joint development of various projects. These are treated as jointly-controlled operations. The joint arrangements stipulate that the Group's co-operator shall contribute parcels of land while the Group shall be responsible for the planning, conceptualization, design, demolition of existing improvements, construction, financing and marketing of residential and condominium units to be constructed on the properties. In addition, there were no separate entities created by these joint arrangements. Costs incurred by the Group on these projects are recorded under the Inventories account in the consolidated statements of financial position (see Note 2.6).

The Group also grants noninterest-bearing secured cash advances to a number of landowners and joint operations under agreements they entered into with the landowners covering the development of certain parcels of land. Under the terms of the arrangements, the Group, in addition to providing specified portion of total project development costs, also commits to advance mutually agreed-upon amounts to the landowners to be used for pre-development expenses such as the relocation of existing occupants.

The total amount of advances made by the Group less repayments, is presented as part of the Advances to Landowners and Joint Operators account in the consolidated statements of financial position.

As at December 31, 2024 and 2023, management has assessed that the advances to joint operations are fully recoverable. Further, there has been no outstanding commitment for cash advances under the joint agreements.

The net commitment for construction expenditures amounts to:

|  | 2024 |                                    |   | 2023                               |
|--|------|------------------------------------|---|------------------------------------|
| Total commitment for construction expenditures Total expenditures incurred | P    | 64,488,899,160<br>(34,270,561,027) | P | 63,640,179,854<br>(33,633,489,683) |
| Net commitment   | P    | 30,218,338,133                     | P | 30,006,690,171                     |

The Group's interests in jointly-controlled operations and projects range from 57% to 90% in both 2024 and 2023. The listing of the Group's jointly-controlled projects are as follows: Parent Company:

- McKinley West
- Manhattan Garden City
- Uptown Bonifacio
- The Maple Grove
- Vion Tower
- Arden Botanical
- Arden West Park

#### GERI:

- Alabang West
- Caliraya Spring
- Eastland Heights [formerly: Forest Hills]
- Kingsborough
- Monte Cielo de Peñafrancia
- Mountain Meadows
- Newport Hills
- Pahara at Southwoods
- Sta. Barbara Heights Phase 2 & 3
- The Hamptons Haliraya
- Sta. Barbara Heights Shophouse District

#### EELHI:

- Pioneer Woodlands
- San Lorenzo Place
- Various Metro Manila and Calabarzon Projects

#### SPI:

- Governor's Hills
- Mandara
- Sta. Rosa Heights
- Sta. Rosa Hills
- Sentosa
- Asmara
- One Lakeshore
- Two Lakeshore
- Riva Bella
- Solana
- Gentri Heights
- Fountain Grove
- Palm City
- The Mist Residence

The aggregate amounts of the current assets, long-term assets, current liabilities, long-term liabilities as at December 31, 2024 and 2023, and income and expenses for years ended December 31, 2024, 2023 and 2022 related to the Group's interests in joint arrangements are not presented or disclosed in the consolidated financial statements as the joint arrangements in which the Group is involved are not joint ventures.

As at December 31, 2024 and 2023, the Group either has no other contingent liabilities with regard to these joint operations or has assessed that the probability of loss that may arise from contingent liabilities is remote.

## 10.2 Advances from Joint Operators

This account represents the share of joint venture partners in the proceeds from the sale of certain projects in accordance with various joint arrangements entered into by the Group.

The advances from golf share partners and lot owners recognized in 2024 and 2023 amounted to P277.2 million and P250.5 million, respectively, is presented as part of Advances from Other Related Parties account in the consolidated statements of financial position (see Note 27.3).

#### 11. INVESTMENTS IN ASSOCIATES

# 11.1 Breakdown of Carrying Values

The details of investments in associates, accounted for using the equity method, are as follows:

|                                   |   | 2024          |   | 2023          |
|-----------------------------------|---|---------------|---|---------------|
| Acquisition costs:                |   |               |   |               |
| SUN                               | P | 2,619,800,008 | P | 2,619,800,008 |
| NPI                               |   | 734,396,528   |   | 734,396,528   |
| BWDC                              |   | 199,212,026   |   | 199,212,026   |
| PTHDC                             |   | 64,665,000    |   | 64,665,000    |
|                                   |   | 3,618,073,562 |   | 3,618,073,562 |
| Accumulated equity in net losses: |   |               |   |               |
| Balance at beginning of year      |   | (620,561,549) |   | (555,149,548) |
| Equity share in net losses        |   |               |   |               |
| of associates for the year        |   | (290,085,568) |   | (65,412,001)  |
| Balance at end of year            |   | (910,647,117) |   | (620,561,549) |
| Accumulated equity in             |   |               |   |               |
| other comprehensive income:       |   |               |   |               |
| Balance at beginning of year      |   | 71,910,311    |   | 75,259,188    |
| Share in other comprehensive      |   |               |   |               |
| income (loss) of associates       |   | 34,148,095    |   | (3,348,877)   |
| Balance at end of year            |   | 106,058,406   |   | 71,910,311    |
|                                   | P | 2,813,484,851 | P | 3,069,422,324 |

The shares of stock of SUN are listed in the PSE which closed at P0.85 and P0.80 per share as at December 31, 2024 and 2023, respectively. The fair values of all other investments in associates are not available as at December 31, 2024 and 2023. The related book values of the Group's holdings in all of the associates exceed or approximate their carrying values; hence, management deemed that the recognition of impairment loss is not necessary.

#### Investment in SUN

In October 2019, the Parent Company acquired additional 115.0 million shares of SUN at market price, totaling P100.1 million. Subsequently, the Group disposed of a certain number of shares. In December 2019, the Parent Company subscribed to additional P2,177 million shares from SUN at P1.00 par value. The Parent Company paid P1.25 billion out of the P2.20 billion additional subscribed capital, the unpaid portion is presented as Subscription payable. In 2023, the Parent Company paid its subscription payable to SUN in full.

# 11.2 Summarized Financial Information

The aggregated amounts of assets, liabilities, equity, revenues, net profit (loss), other comprehensive income (loss) of the associates are as follows:

|  | Current Assets   | Non-current<br>Assets  | Current Liabilities  | Non-current<br>Liabilities                             | Equity   |
|--|--|--|--|--|--|
| December 31, 2024<br>SUN<br>NPI<br>BWDC<br>PTHDC | P 6,385,174,528<br>2,832,943<br>369,028,633<br>1,135,021,745 | P 47,826,261,217<br>5,594,585,843<br>2,626,876,387           | P 1,856,568,754<br>1,248,174,811<br>704,521,319<br>1,010,865,348 | P 43,796,905,713<br>-<br>125,280,185                   | P 8,557,961,278<br>4,349,243,975<br>2,166,103,516<br>124,156,397 |
|  | P 7,892,057,489  | P 56,047,723,447   | P 4,820,130,232  | P 43,922,185,898                                       | P 15,197,465,166   |
| December 31, 2023<br>SUN<br>NPI<br>BWDC<br>PTHDC | P 7,642,889,468<br>2,605,644<br>777,488,167<br>1,135,127,795 | P 37,572,385,833<br>5,595,584,398<br>2,116,168,144<br>60,591 | P 2,037,311,231<br>1,243,127,835<br>834,439,227<br>1,010,586,772 | P 33,636,653,715<br>-<br>64,984,224<br>-               | P 9,541,310,355<br>4,355,062,207<br>1,994,232,860<br>124,601,614 |
|  | P 9,558,111,074  | P 45,284,198,966   | P 5,125,465,065  | P 33,701,637,939                                       | P 16,015,207,036   |
|  |  | Revenue  |  |  | Other<br>mprehensive<br>come (Loss)                              |
| SUN<br>NPI<br>BWDC<br>PTHDC                      |  | 244,00   | 104 (  | 3,784,645) (P<br>5,194,765)<br>71,870,656<br>(348,626) | 100,435,570)<br>-<br>-<br>-                                      |
|  |  | P 245,45   | 68,562 (P 917  | 7,457,380) (P  | 100,435,570)   |
| 2023<br>SUN<br>NPI<br>BWDC<br>PTHDC              |  | 211,77   | 473 (3   | 8,051,058) (P<br>3,263,442)<br>6,865,673<br>(168,602)  | 13,132,855)<br>-<br>-<br>-                                       |
|  |  | P 211,89   | 01,291 (P 234  | 4,617,429) (P  | 13,132,855)  |
| 2022<br>SUN<br>NPI<br>BWDC<br>PTHDC              |  | 150,83   |  | 7,052,537) P<br>-73,823,084<br>(178,880)               | 24,071,676<br>-<br>-<br>-  |

150,857,495

(P 483,408,333)

24,071,676

The reconciliation of the above summarized financial information to the carrying amount of the interest in associates are as follows:

|   | SUN                    |   | BWDC                 |   | NPI                  |   | PTHDC              | Total            |
|---|------------------------|---|----------------------|---|----------------------|---|--------------------|------------------|
| 2024  |                        |   |                      |   |                      |   |                    |                  |
| Net asset at end of year<br>Equity ownership interest | P 8,557,961,278        | P | 2,166,103,516<br>46% | P | 4,349,243,975<br>12% | Р | 124,156,397<br>40% | P 15,197,465,166 |
|   | 2,909,706,835          |   | 998,790,332          |   | 501,032,906          |   | 49,662,559         | 4,459,192,632    |
| Notional goodwill                                     | 140,685,524            |   | 12,865,193           |   | 230,379,167          |   | 14,642,202         | 398,572,086      |
| Share in bond option reserves                         | (1,905,473,167)        |   | (87,305,678)         |   | -                    |   | -                  | (1,992,778,845)  |
| Dilution of shares due to change                      |                        |   |                      |   |                      |   |                    |                  |
| in percentage ownership                               | 458,892,180            |   | -                    |   | -                    |   | -                  | 458,892,180      |
| Other reconciling items                               | (472,126,368)          |   | (38,266,834)         |   | -                    |   | -                  | (510,393,202)    |
| Total carrying amount                                 | P 1,131,685,004        | P | 886,083,013          | P | 731,412,073          | P | 64,304,761         | P 2,813,484,851  |
|   | SUN                    | _ | BWDC                 |   | NPI                  |   | PTHDC              | Total            |
| 2023  |                        |   |                      |   |                      |   |                    |                  |
| Net asset at end of year<br>Equity ownership interest | P 9,541,310,355<br>34% | P | 1,994,232,860<br>46% | P | 4,355,062,207<br>12% | P | 124,601,614<br>40% | P 16,015,207,036 |
| 1 7   | 3,244,045,521          |   | 919,540,772          |   | 501,703,166          |   | 49,840,646         | 4,715,130,105    |
| Notional goodwill                                     | 140,685,524            |   | 12,865,193           |   | 230,379,167          |   | 14,642,202         | 398,572,086      |
| Share in bond option reserves                         | (1,905,493,167)        |   | (87,305,678)         |   | -                    |   | -                  | (1,992,798,845)  |
| Dilution of shares due to change                      | , , , , ,              |   | ,                    |   |                      |   |                    | , , , , ,        |
| in percentage ownership                               | 458,892,180            |   | -                    |   | -                    |   | -                  | 458,892,180      |
| Other reconciling items                               | (472,126,368)          | _ | (38,266,834)         | _ |                      |   |                    | (510,393,202)    |
| Total carrying amount                                 | P 1,466,003,690        | Р | 806,833,453          | Р | 732,082,333          | Р | 64,482,848         | P 3,069,402,324  |

# 12. INVESTMENT PROPERTIES

The gross carrying amounts and accumulated depreciation of investment properties at the beginning and end of 2024 and 2023 are shown below.

|   | Land             | Buildings                             | Total                                 |
|---|------------------|---------------------------------------|---------------------------------------|
| December 31, 2024 Cost Accumulated depreciation       | P 33,742,927,748 | P 139,396,159,763<br>(26,255,895,614) | P 173,139,087,511<br>(26,255,895,614) |
| Net carrying amount                                   | P 33,742,927,748 | P 113,140,264,149                     | P 146,883,191,897                     |
| December 31, 2023<br>Cost<br>Accumulated depreciation | P 29,983,203,130 | P 128,457,161,423<br>(23,284,815,673) | P 158,440,364,553<br>(23,284,815,673) |
| Net carrying amount                                   | P 29,983,203,130 | P 105,172,345,750                     | P 135,155,548,880                     |
| January 1, 2023<br>Cost<br>Accumulated depreciation   | P 29,987,225,960 | P 118,552,303,984<br>(20,437,685,406) | P 148,539,529,944<br>(20,437,685,406) |
| Net carrying amount                                   | P 29,987,225,960 | P 98,114,618,578                      | P 128,101,844,538                     |

A reconciliation of the carrying amounts at the beginning and end of 2024, 2023 and 2022 of investment properties is shown below.

|                                    | Land             | Buildings         | Total             |
|------------------------------------|------------------|-------------------|-------------------|
| Balance at January 1, 2024 net of  |                  |                   |                   |
| accumulated depreciation           | P 29,983,203,130 | P 105,172,345,750 | P 135,155,548,880 |
| Additions                          | 3,388,262,579    | 10,852,449,268    | 14,240,711,847    |
| Transfer from inventories          | 371,462,039      | 86,549,072        | 458,011,111       |
| Depreciation charges for the year  | -                | (2,971,079,941)   | (2,971,079,941)   |
| Balance at December 31, 2024,      |                  |                   |                   |
| net of accumulated depreciation    | P 33,742,927,748 | P 113,140,264,149 | P 146,883,191,897 |
| Balance at January 1, 2023, net of |                  |                   |                   |
| accumulated depreciation           | P 29,987,225,960 | P 98,114,618,578  | P 128,101,844,538 |
| Additions                          | 497,371,630      | 10,359,896,645    | 10,857,268,275    |
| Transfer to inventories            | (501,394,460)    | (455,039,206)     | (956,433,666)     |
| Depreciation charges for the year  | -                | (2,847,130,267)   | (2,847,130,267)   |
| Balance at December 31, 2023,      |                  |                   |                   |
| net of accumulated depreciation    | P 29,983,203,130 | P 105,172,345,750 | P 135,155,548,880 |
| Balance at January 1, 2022, net of |                  |                   |                   |
| accumulated depreciation           | P 27,587,597,724 | P 91,634,651,223  | P 119,222,248,947 |
| Additions                          | 2,400,461,041    | 9,714,938,191     | 12,115,399,232    |
| Transfer to property and equipment | -                | (503,072,024)     | (503,072,024)     |
| Disposal                           | (832,805)        | -                 | (832,805)         |
| Depreciation charges for the year  | -                | (2,731,898,812)   | (2,731,898,812)   |
| Balance at December 31, 2022,      |                  |                   |                   |
| net of accumulated depreciation    | P 29,987,225,960 | P 98,114,618,578  | P 128,101,844,538 |

Rental income earned from these properties arising from the Group's operating leases amounted to P19,678.1 million, P17,845.5 million and P15,653.7 million in 2024, 2023 and 2022, respectively, and is shown as Rental Income in the consolidated statements of income. There is no rental income arising from finance lease in 2024, 2023 and 2022. The direct operating costs, exclusive of depreciation incurred by the Group relating to these investment properties amounted to P1,105.2 million in 2024, P1,016.2 million in 2023, and P937.0 million in 2022. On the other hand, the direct operating costs, which mostly pertain to real property taxes, of investment properties that did not generate rental income in 2024, 2023 and 2022 amounted to P33.4 million, P28.2 million, and P32.6 million, respectively. The operating lease commitments of the Group as a lessor are fully disclosed in Note 31.1. Variable lease pertains to rental payments based on percentage of sales of the lessee's business operations.

The rental income from the operating leases of the Group is composed of the following:

|                   |          | 2024                            |   | 2023                          |   | 2022                          |
|-------------------|----------|---------------------------------|---|-------------------------------|---|-------------------------------|
| Fixed<br>Variable | P<br>    | 18,605,147,474<br>1,072,922,125 | P | 17,025,278,807<br>829,187,241 | P | 15,183,208,932<br>470,519,038 |
|                   | <u>P</u> | 19,678,069,599                  | Р | 17,854,466,048                | Р | 15,653,727,970                |

Borrowing costs that are capitalized as part of investment properties amounted to P3,346.4 million, P2,421.6 million, and P1,383.3 million in 2024, 2023, and 2022, respectively, which represent the interest costs incurred on the general and specific borrowings obtained by the Group to fund their construction projects (see Notes 15 and 16).

Depreciation of investment properties is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The fair market values of the properties that generated rental income in 2024 and 2023 are P484.5 billion and P481.5 billion as at December 31, 2024 and 2023, respectively, while the fair market value of idle land is P52.6 billion and P55.5 billion as at December 31, 2024 and 2023, respectively. Other information about the fair value measurement and disclosures related to the investment properties are presented in Note 34.4.

As at December 31, 2024 and 2023, the Group does not have any contractual commitments for acquisition of investment properties.

None of the Group's investment properties are used as collateral for its interest-bearing loans and borrowings.

# 13. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of 2024 and 2023 are shown below.

|  | Buildings &<br>Improvement | Furniture,<br>Fixtures, and<br>Equipment | Office<br>Improvements | Transportation<br>Equipment | Land          | Right-of-use<br>Assets | Total            |
|--|----------------------------|--|------------------------|-----------------------------|---------------|------------------------|------------------|
| December 31, 2024<br>Cost<br>Accumulated                     | P 8,651,213,854            | P 2,533,033,523                          | P 670,817,447          | P 762,803,366               | P 245,672,573 | P 573,523,591          | P 13,437,064,354 |
| depreciation and amortization                                | (2,662,466,196)            | (2,025,209,147)                          | (540,112,855)          | (627,474,827)               |               | (387,789,707)          | (6,243,052,732)  |
| Net carrying amount  | P 5,988,747,658            | P 507,824,376                            | P 130,704,592          | P 135,328,539               | P 245,672,573 | P 185,733,884          | P 7,194,011,622  |
| December 31, 2023<br>Cost<br>Accumulated<br>depreciation and | P 8,511,950,486            | P 2,352,636,135                          | P 574,301,053          | P 667,293,977               | P 245,672,573 | P 486,793,141          | P 12,838,647,365 |
| amortization   | (2,390,453,076)            | (1,775,114,346)                          | (472,681,812)          | (599,479,075)               |               | (327,723,758)          | (5,565,452,067)  |
| Net carrying amount  | P 6,121,497,410            | P 577,521,789                            | P 101,619,241          | P 67,814,902                | P 245,672,573 | P 159,069,383          | P 7,273,195,298  |
| January 1, 2023<br>Cost<br>Accumulated<br>depreciation and   | P 8,124,859,537            | P 2,102,841,166                          | P 550,897,630          | P 625,069,481               | P 245,672,573 | P 486,793,141          | P 12,136,133,528 |
| amortization   | (2,081,008,650)            | (1,580,869,769)                          | (405,958,248)          | (570,229,582)               | -             | (301,156,695)          | (4,939,222,944)  |
| Net carrying amount  | P 6,043,850,887            | P 521,971,397                            | P 144,939,382          | P 54,839,899                | P 245,672,573 | P 185,636,446          | P 7,196,910,584  |

A reconciliation of the carrying amounts at the beginning and end of 2024, 2023 and 2022, of property and equipment is shown below.

|  | Buildings &<br>Improvement  | Furniture,<br>Fixtures, and<br>Equipment                           | Office<br>Improvements                                       | Transportation<br>Equipment                                    | Land          | Right-of-use<br>Assets                           | Total  |
|--|---|--|--|--|---------------|--|--|
| Balance at January 1, 2024,<br>net of accumulated<br>depreciation and<br>amortization<br>Additions<br>Disposals<br>Depreciation charges for<br>the year  | P 6,121,497,410<br>139,263,368<br>-<br>(272,013,120)                | P 577,521,789<br>193,377,849<br>(12,980,461)<br>(250,094,801)      | P 101,619,241<br>96,516,394<br>-<br>(67,431,043)             | P 67,814,902<br>112,147,583<br>(16,638,194)<br>(27,995,752)    | P 245,672,573 | P 159,069,383<br>86,730,450<br>-<br>(60,065,949) | P 7,273,195,298<br>628,035,644<br>(29,618,655)<br>(677,600,665)                |
| Balance at December 31, 202<br>net of accumulated<br>depreciation  | 4,<br><u>P 5,988,747,658</u>  | P 507,824,376  | P 130,704,592  | P 135,328,539  | P 245,672,573 | P 185,733,884                                    | P 7,194,011,622  |
| Balance at January 1, 2023,<br>net of accumulated<br>depreciation and<br>amortization<br>Additions<br>Disposals<br>Depreciation charges for<br>the year  | P 6,043,850,887<br>387,090,949<br>-<br>(309,444,426)                | P 521,971,397<br>278,118,891<br>(28,323,922)<br>(194,244,577)      | P 144,939,382<br>27,064,086<br>(3,660,663)<br>(66,723,564)   | P 54,839,899<br>42,603,961<br>(379,464)<br>(29,249,494)        | P 245,672,573 | P 185,636,446<br>-<br>(26,567,063)               | P 7,196,910,584<br>734,877,887<br>(32,364,049)<br>(626,229,124)                |
| Balance at December 31, 202<br>net of accumulated<br>depreciation  | P 6,121,497,410   | P 577,521,789  | P 101,619,241  | P 67,814,902   | P 245,672,573 | P 159,069,383                                    | P 7,273,195,298  |
| Balance at January 1, 2022,<br>net of accumulated<br>depreciation and<br>amortization<br>Additions<br>Transfers from Investment<br>Property<br>Disposals<br>Depreciation charges for<br>the year | P 5,552,167,161<br>239,117,618<br>503,072,024<br>-<br>(250,505,916) | P 367,528,201<br>351,338,233<br>-<br>(20,992,459)<br>(175,902,578) | P 106,470,135<br>86,571,155<br>- (1,000,487)<br>(47,101,421) | P 46,829,430<br>56,054,796<br>-<br>(7,315,911)<br>(40,728,416) | P 245,672,573 | P 212,220,296 (26,583,850)                       | P 6,530,887,796<br>733,081,802<br>503,072,024<br>(29,308,857)<br>(540,822,181) |
| Balance at December 31, 202<br>net of accumulated<br>depreciation  | 2,<br>P 6,043,850,887   | P 521,971,397  | P 144,939,382  | P 54,839,899   | P 245,672,573 | P 185,636,446                                    | P 7,196,910,584  |

Depreciation and amortization of property and equipment is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognized in the statement of financial position.

|                | Number of right-of-use assets leased | Range of remaining term | Average<br>remaining<br>lease term | Number of leases with extension options | Number of<br>leases with<br>termination<br>options |
|----------------|--------------------------------------|-------------------------|------------------------------------|---|--|
| 2024           |                                      |                         |                                    |   |  |
| Offices        | 7                                    | 1 – 12 years            | 2 years                            | 3                                       | 1  |
| Commercial lot | 4                                    | 1 – 24 years            | 14 years                           | 2                                       | 1  |
| 2023           |                                      |                         |                                    |   |  |
| Offices        | 6                                    | 1-12 years              | 3 years                            | 3                                       | 1  |
| Commercial lot | 4                                    | 1 - 24 years            | 15 years                           | 2                                       | 1  |

The breakdown of the Group's right-of-use assets as at December 31, 2024 and 2023 and the movements during the years are shown below.

|  | Offices                                   | Lot                             | Total                                       |
|--|---|---------------------------------|---|
| Balance at January 1, 2024<br>Additions<br>Depreciation and amortization | P 4,474,726<br>86,730,450<br>(37,025,529) | P 154,594,657<br>- (23,040,420) | P 159,069,383<br>86,730,450<br>(60,065,949) |
| Balance at December 31, 2024   | P 54,179,647                              | P 131,554,237                   | P 185,733,884                               |
| Balance at January 1, 2023<br>Depreciation and amortization              | P 7,979,187<br>(3,504,461)                | P 177,657,259<br>(23,062,602)   | P 185,636,446<br>(26,567,063)               |
| Balance at December 31, 2023   | P 4,474,726                               | P 154,594,657                   | P 159,069,383                               |
| Balance at January 1, 2022<br>Depreciation and amortization              | P 11,501,347<br>(3,522,160)               | P 200,718,949<br>(23,061,690)   | P 212,220,296<br>(26,583,850)               |
| Balance at December 31, 2022   | P 7,979,187                               | P 177,657,259                   | P 185,636,446                               |

As at December 31, 2024 and 2023, the Group does not have any contractual commitments for acquisition of property and equipment.

None of the Group's property and equipment are used as collateral for its interest-bearing loans and borrowings.

## 14. OTHER NON-CURRENT ASSETS

This account consists of:

|                              | Note | 2024            | 2023            |
|------------------------------|------|-----------------|-----------------|
| Goodwill – net               |      | P 1,307,776,964 | P 1,385,124,597 |
| Guarantee and other deposits |      | 1,059,801,252   | 890,420,128     |
| Deferred commission          | 20.3 | 158,215,084     | 310,502,008     |
| Leasehold rights – net       |      | 69,652,166      | 76,617,383      |
| Miscellaneous                |      | 359,117,597     | 260,662,908     |
|                              |      | P 2,954,563,063 | P 2,923,327,024 |

Goodwill primarily relates to growth expectations arising from operational efficiencies that will be achieved by combining the resources, skills and expertise of the Parent Company and its subsidiaries. Significant portion of the total goodwill is allocated to GERI, MLI, and STLI amounting to P947.1 million, P255.1 million and P94.9 million, respectively. The remaining P10.7 million is allocated to other subsidiaries.

The recoverable amounts of the cash generating units assigned to GERI, MLI and STLI are P89.1 billion, P1.4 billion and P4.3 billion, respectively, at end of 2024 and P83.9 billion, P565.6 million and P5.6 billion, respectively, at end of 2023. These were computed using cash flows projections covering a five-year period and extrapolating cash flows using a conservative steady growth rate of 3.0% in both 2024 and 2023. The aggregate recoverable amounts of the cash generating units assigned to other subsidiaries is P150.2 million and P100.3 million in 2024 and 2023, respectively, while the average growth rate used in extrapolating cash flows covering five-year projections is 5%. The average discount rates applied in determining the present value of future cash flows is 7.2% in 2024 and 6.8% in 2023.

The discount rates and growth rates are the key assumptions used by management in determining the value in use of the cash generating units. Based on management's analysis, no impairment is required to be recognized on goodwill. Management has also determined that a reasonably possible change in these key assumptions would not cause the carrying value of the cash generating units to exceed their respective value in use.

Goodwill is subject to annual impairment testing while leasehold rights is subject to testing whenever there is an indication of impairment. In 2024, an impairment loss amounting to P77.3 million on goodwill was recognized in relation to EELHI's goodwill on LBASSI which is presented as part of Impairment and other losses under Interest and Other Charges in the 2024 consolidated statement of income.

Leasehold rights represent separately identifiable assets recognized from the acquisition of GPARC and is amortized over a period of 20 years. Leasehold rights amortization amounted to P7.0 million each in 2024, 2023 and 2022, and is presented as part of Depreciation and amortization under Operating Expenses account in the consolidated statements of income (see Note 22).

Guarantee deposits mainly pertain to payments made for compliance with construction requirements in relation to the Group's real estate projects.

Miscellaneous assets include certain intangible and other assets, which are expected to be realized for more than 12 months from the end of the reporting periods.

### 15. INTEREST-BEARING LOANS AND BORROWINGS

Interest-bearing loans and borrowings account represents the following loans of the Group as at December 31:

|                         | 2024             | 2023             |
|-------------------------|------------------|------------------|
| Parent Company:         |                  |                  |
| Php-denominated         | P 48,245,164,379 | P 37,290,817,319 |
| U.S. dollar-denominated | 20,523,591,910   | 12,043,982,455   |
|                         | 68,768,756,289   | 49,334,799,774   |
| Subsidiaries –          |                  |                  |
| Php-denominated         | 21,224,754,742   | 22,445,516,444   |
|                         | P 89,993,511,031 | P 71,780,316,218 |

The current and non-current classification of the Group's Interest-bearing loans and borrowings is shown below.

|                        | 2024                               | 2023                               |
|------------------------|------------------------------------|------------------------------------|
| Current<br>Non-current | P 21,405,997,726<br>68,587,513,305 | P 16,625,470,088<br>55,154,846,130 |
|                        | P 89,993,511,031                   | P 71,780,316,218                   |

The Group is required to maintain certain financial ratios to comply with its debt covenants with local banks. These include debt to equity ratio, current ratio and debt service coverage ratio. The Group is compliant with its debt covenants.

Finance costs arising from interest-bearing loans that are mainly and directly attributable to construction of the Group's projects are capitalized as part of Inventories (as of December 31, 2023) and Investment Properties accounts. The remaining interest costs are expensed outright.

The total finance costs attributable to all the loans of the Group amounted to P5,265.7 million, P3,774.9 million and P2,104.2 million in 2024, 2023 and 2022, respectively. Of these amounts, portion charged as expense amounted to P2,275.1 million, P1,454.1 million and P833.9 million in 2024, 2023 and 2022, respectively, and are presented as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24). Interest capitalized in 2024, 2023 and 2022 amounted to P2,990.6 million, P2,320.7 million and P1,270.3 million, respectively. The outstanding interest payable as at December 31, 2024 and 2023 is presented as part of Accrued Interests under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). The capitalization rates used in determining the amount of interest charges qualified for capitalization to Investment Properties – net in 2024, 2023 and 2022 and Inventories in 2023 and 2022 are 3.79%, 3.23% and 3.11% in 2024, 2023 and 2022, respectively.

The reconciliation of the unamortized loans issue costs is presented below.

|                              | 2024                         | 2023                        | 2022                       |  |
|------------------------------|------------------------------|-----------------------------|----------------------------|--|
| Balance at beginning of year | P 312,923,008                | P 153,325,001               | P 151,754,133              |  |
| Additions<br>Amortization    | 258,743,291<br>(175,957,411) | 242,727,000<br>(83,128,993) | 75,000,000<br>(73,429,132) |  |
| Balance at end of the year   | P 395,708,888                | P 312,923,008               | P 153,325,001              |  |

The amortization of loans issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

# 15.1 Parent Company

# (a) U.S. Dollar, five-year loan due 2024

In September 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to U.S. \$95.62 million. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and a floating interest is paid quarterly based on a 3-month LIBOR plus a certain spread. The Parent Company entered into across-currency swap transaction to hedge the U.S. Dollar and interest rate exposure of the loan (see Note 30). In 2024, the Parent Company paid in full its outstanding loan balance.

# (b) Philippine Peso, five-year loan due 2024

In December 2019, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in December 2020 and interest is paid quarterly based on the higher of 4.75% fixed rate and floating rate plus certain spread. The interest rate is subject for review beginning on the fourth year. In 2024, the Parent Company fully paid its outstanding balance.

## (c) Philippine Peso, five-year loan due 2025

In March 2020, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of two years upon availment. The principal repayment on the loan commenced in June 2022 and a floating interest is paid quarterly based on a 5-day average reference rate plus a certain spread.

# (d) Philippine Peso, five-year loan due 2026

In March 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with a grace period of one year upon availment. The principal repayment on the loan commenced in March 2022. Interest on the loan is fixed at 4.00% payable quarterly.

## (e) Philippine Peso, five-year loan due 2026

In May 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P6.0 billion. The loan is payable quarterly beginning August 2022. The interest is payable quarterly at a floating rate.

# (f) Philippine Peso, five-year loan due 2026

In August 2021, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P5.0 billion. The loan is payable quarterly for a term of five years with the first principal payment due in November 2022. Interest is payable quarterly at a floating rate based on a reference rate plus a certain spread.

# (g) Philippine Peso, five-year loan due 2027

In September 2022, the Parent Company obtained an unsecured P10.0 billion loan from a local bank. Principal is payable in quarterly installments at the end of the 5th quarter from the drawdown date. The loan is payable quarterly beginning December 2023. The interest is payable quarterly at a floating rate.

# (h) Philippine Peso, five-year loan due 2028

In March 2023, the Parent Company obtained a loan of P5.0 billion from a local bank. Principal of the loan is payable quarterly starting from the drawdown date for a period of five years. Interest on the loan is payable semi-annually for the first 184 days with 6.35% per annum inclusive of gross receipt tax which is subject to semi-annual repricing interest rate. The loan is payable quarterly for a term of five years with the first principal payment due in June 2024. The interest is payable semi-annually at a floating rate.

## (i) Philippine Peso, five-year loan due 2028

In June 2023, the Parent Company obtained an unsecured long-term loan from a local bank amounting to P10.0 billion, divided equally into two tranches. The two tranches were availed in June and November 2023, respectively. The loan is payable quarterly for a term of five years with a twelve-month grace period. Interest in the loan is payable quarterly on a floating rate.

# (j) U.S Dollar, five-year loan due 2028

In April 2023, the Parent Company obtained an unsecured long-term loan from a local bank amounting to \$200.0 million. The loan shall be paid in sixteen equal or nearly equal consecutive installments commencing at the end of the fifth quarter from the date of borrowing on a repayment date. Each installment shall be paid on a repayment date with fixed interest rate of 4.64%.

## (k) U.S Dollar, five-year loan due 2029

In March 2024, the Company obtained an unsecured long-term loan from a local bank amounting to \$180.5 million. The loan is payable quarterly for a term of five years with the first principal payment due in June 2025. The interest is payable quarterly at a fixed rate. The Company entered a cross-currency swap to hedge the US Dollar exchange rate, and a fixed-to-floating interest rate swap based on a 3-month BVAL reference rate plus a certain spread (see Note 30).

# (l) Philippine Peso five year loan due 2029

In March 2024, the Company obtained an unsecured long-term loan from a local bank amounting to P10.0 billion, divided equally into two tranches, which the Company fully availed in 2024. The loan is payable quarterly for a term of five years with the first principal payment due in March 2025. Interest is payable quarterly at a floating rate based on a reference rate plus a certain spread.

## (m) Philippine Peso seven-year loan due 2031

In November 2024, the Company obtained an unsecured long-term loan from a local bank amounting to P4.0 billion. The loan is payable quarterly for a term of seven years with the first principal payment due in February 2027. Interest is payable semi-annually at a floating rate based on a reference rate plus a certain spread.

## (n) Philippine Peso seven-year loan due 2031

In December 2024, the Company obtained an unsecured long-term loan from a local bank amounting to P9.0 billion. The loan is payable quarterly for a term of seven years with the first principal payment due in December 2025. Interest is payable quarterly at a floating rate based on a reference rate plus a certain spread.

### 15.2 EELHI

Philippine Peso, seven-year loan due in 2028

In 2021, EELHI obtained an unsecured interest-bearing, seven-year, P1.0 billion loan from a local bank. The loan was released in full in February 2021 and bears a floating interest rate of 3.5% per annum. The proceeds of the loan were used to fund the development of its various real estate projects. The principal of the loan is payable in 20 equal quarterly payments starting in May 2023 with a two-year grace period and interest is payable quarterly in arrears.

## 15.3 SPI

(a) Philippine Peso, five-year loan due in 2025

In 2018, SPI obtained an unsecured long-term loan from a local bank amounting to P2.2 billion. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loan bears 4.50% floating interest subject to repricing every 30 to 180 days and will mature in 2025. The proceeds of the loan were used to fund the acquisition of STLI in 2018.

(b) Philippine peso, seven-year loan due in 2027

In 2020, SPI obtained an unsecured long-term loan from a local bank amounting to P300.0 million. The loan bears fixed interest of 4.50%. The principal amount is payable on a monthly basis after a grace period of two years from the date of availment.

(c) Philippine Peso, various six-year loans due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P400.0 million and P200.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bear fixed interest rates of 4.38% and 4.50%, respectively.

(d) Philippine Peso, six-year loan due in 2027

In 2021, SPI obtained an unsecured long-term loan from a local bank amounting to P100.0 million. The principal amount is payable on a monthly basis after a grace period of three years from the date of availment. The loans bears floating interest rate of 4.38% subject to quarterly repricing.

# (e) Philippine Peso, seven-year loan due in 2029

In 2022, SPI obtained an unsecured long-term loan from a local bank amounting to P500.0 million. The principal amount is payable monthly after a grace period of three years from the date of availment. The loan bears fixed interest rate of 5%.

# (f) Philippine Peso, various six-year loan due in 2029

In 2023, SPI obtained two unsecured long-term loans from a local bank amounting to P1.0 billion and P0.5 billion. The principal amount is payable monthly after a grace period of three years from the date of availment. The loan bears fixed interest rate of 7.13% for both loans.

# (g) Philippine Peso, liability on assigned receivables

In 2023 and prior years, SPI obtained various loans from a local bank through assignment of trade receivables with recourse (see Note 6). The local bank is given the right to collect the assigned receivables and apply the collections to the corresponding loan balances. The loans bear floating interests ranging from 5.50% to 15.00%. The loans and interests are being paid as the receivables are collected. The outstanding balance pertaining to these loans as at December 31, 2024 and 2023 amounted to P0.1 billion and P0.3 billion, respectively.

The assigned trade receivables have an average term between 10 to 15 years and bear interests between 10% to 15%. The carrying value of assigned receivables is equal to the outstanding balance of the loan as at December 31, 2024 and 2023 and none were found to be impaired.

### 15.4 GERI

## (a) Philippine Peso, five-year loan due 2024

In 2019, GERI obtained an unsecured long-term loan from a local bank amounting to P2.0 billion, payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears. In 2024, GERI has paid in full its outstanding loan balance.

## (b) Philippine Peso, five-year loan due 2027

In December 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of one year upon availment. The principal repayment on the loan shall commence in March 2022. The loan bears a floating interest rate and is payable quarterly in arrears.

## (c) Philippine Peso, seven-year loan due 2027

In March 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of seven years with a grace period of two years upon availment. The loan bears a floating interest rate and is payable quarterly in arrears.

# (d) Philippine Peso, four-year loan due 2025

In July 2021, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of four years commencing at the beginning of the fifth quarter from the date of availment. The loan bears a fixed interest rate of 5.37% and is payable quarterly in arrears.

## (e) Philippine Peso, five-year loan due 2025

In September 2020, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years commencing on the beginning of the ninth quarter from the date of availment. The loan bears a fixed interest rate of 5.26% and is payable quarterly in arrears.

# (f) Philippine Peso, five-year loan due 2028

In May 2023, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

# (g) Philippine Peso, five-year loan due 2028

In October 2023, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of five years. The loan bears a floating interest rate and is payable quarterly in arrears.

## (h) Philippine Peso, five-year loan due 2028

In December 2023, GERI obtained an unsecured long-term loan facility from a local bank amounting to P2.0 billion, in which P1.5 billion have already been availed as at period date. The loan is payable quarterly for a term of five years, bears a floating interest rate and is payable quarterly in arrears.

## (i) Philippine Peso, four-year loan due 2028

In April 2024, GERI obtained an unsecured long-term loan from a local bank amounting to P0.5 billion. The loan is payable quarterly for a term of five years, bears a floating interest rate and is payable quarterly in arrears.

# (j) Philippine Peso, seven-year loan due 2031

In October 2024, GERI obtained an unsecured long-term loan from a local bank amounting to P1.0 billion. The loan is payable quarterly for a term of seven years, bears a floating interest rate and is payable quarterly in arrears.

## 15.5 TLC

## (a) Philippine Peso, five-year loan due 2024

In August and November 2019, TLC obtained an unsecured and interest-bearing loans from a local commercial bank amounting to P300.0 million and P200.0 million, respectively, for funding requirements of the construction of a project. The loans bear floating interest rates and are payable in quarterly installments commencing in November 2020 until the loans are fully settled.

In March 2020, TLC obtained additional interest-bearing loan amounting to P500.0 million. The loans bear floating interest rates ranging from 5.0% to 5.3% subject to 30 to 180 days repricing. The loans are payable in quarterly installments beginning November 2020 and are fully settled in 2024.

# (b) Philippine Peso, five-year loan due 2028

In June 2023, TLC obtained unsecured interest-bearing loans from a local commercial bank amounting to P1.5 billion to finance capital expenditure related to various on-going real estate development projects. The loan bears a floating interest rates with a floor rate of 6.75%. Quarterly installments commencing at the 5th quarter from the date of the initial drawdown.

## 15.6 MREIT

Philippine Peso, ten-year loan due 2031

In December 2021, MREIT obtained an unsecured, 10-year, P7.25 billion term loan from a local bank to finance the acquisition of investment properties from the Parent Company. The principal is payable quarterly in installment beginning in the last quarter of the fifth year with a balloon payment at the end of the term. Interest is payable quarterly at 3.64% per annum subject to repricing in December 2024.

# 15.7 MBPHI

Philippine Peso, five-year loan due 2028

In 2023, MBPHI obtained an unsecured long-term peso loan from a local commercial bank to support its funding requirements of the construction of various projects, which amounted to P 3.0 billion. The principal amount is payable equal quarterly amortization over the next four years after a grace period of one year. The loan bears a floating interest rate.

## 16. BONDS AND NOTES PAYABLE

This account is composed of the following:

|                                |          | 2024                |   | 2023                             |
|--------------------------------|----------|---------------------|---|----------------------------------|
| Philippine peso<br>U.S. dollar | P        | -<br>20,049,554,649 | P | 11,997,992,546<br>19,116,598,705 |
|                                | <u>P</u> | 20,049,554,649      | P | 31,114,591,251                   |

The current and non-current classification of the Group's Bonds and Notes Payable is shown below.

|                        |   | 2024                |   | 2023                             |
|------------------------|---|---------------------|---|----------------------------------|
| Current<br>Non-current | P | -<br>20,049,554,649 | P | 11,997,992,546<br>19,116,598,705 |
|                        | P | 20,049,554,649      | Р | 31,114,591,251                   |

# (a) U.S. Dollar, seven-year senior unsecured notes due 2027

On July 30, 2020, the Parent Company issued seven-year senior unsecured notes totaling to U.S. \$350 million. The notes carry a coupon rate of 4.125% per annum and interest is payable semi-annually in arrears on January 30 and July 30. The notes shall mature on July 30, 2027. The notes are listed in the Singapore Exchange Securities Trading Limited (SGX-ST).

# (b) Philippine Peso, seven-year bonds due 2024

On March 28, 2017, the Parent Company issued seven-year term bonds totaling P12.0 billion. The bond carries a coupon rate of 5.35% payable semi-annually in arrears every March 28 and September 28. The bonds matured on March 28, 2024. The bonds are listed Philippine Dealing & Exchange Corp. (PDEx).

## (c) U.S. Dollar, ten-year bonds due 2023

On April 17, 2013, the Parent Company issued ten-year term bonds totaling U.S. \$250 million. The bond carries a coupon rate of 4.25% per annum and interest is payable semi-annually in arrears every April 17 and October 17. The proceeds of the bond issuance are being used by the Parent Company for general corporate purposes. The bonds are listed in the SGX-ST. In 2023, the Parent Company has paid in full its outstanding balance.

The Parent Company has complied with bond covenants including maintenance of required net debt to equity ratio at the end of reporting period.

The total interest incurred on these bonds amounted to P1,090.3 million, P1,692.7 million and P2,139.4 million in 2024, 2023 and 2022, respectively. Of these amounts, the portion charged as expense amounted to P734.5 million, P954.7 million and P1,209.5 million in 2024, 2023 and 2022, respectively, and are presented as part of Interest expense under Interest and Other Charges account in the consolidated statements of income (see Note 24). The outstanding interest payable as at December 31, 2024 and 2023 is presented as part of Accrued interest payable under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). Unrealized foreign currency gains in relation to these foreign bonds are presented as part of Foreign currency gains – net under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

Interest capitalized amounted to P355.8 million, P642.3 million and P840.2 million in 2024, 2023 and 2022, respectively. Capitalization rates used to determine the amount of interest charges qualified for capitalization to Investment Properties – net in 2024, 2023 and 2022 and Inventories in 2023 and 2022 are 3.55% in 2024, 2.98% in 2023 and 3.89% in 2022.

The reconciliation of the unamortized bonds issue costs is presented below.

|  | 2024                          | 2023                          | 2022                          |
|--|-------------------------------|-------------------------------|-------------------------------|
| Balance at beginning of year<br>Amortization | P 271,840,029<br>(90,152,299) | P 367,603,203<br>(95,763,174) | P 457,320,770<br>(89,717,567) |
| Balance at end of year                       | P 181,687,730                 | P 271,840,029                 | P 367,603,203                 |

The amortization of bonds issue costs is recognized as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income.

# 17. TRADE AND OTHER PAYABLES

This account consists of:

|                   | Notes  | 2024             | 2023             |
|-------------------|--------|------------------|------------------|
| Trade payables    |        | P 18,937,046,859 | P 16,702,654,130 |
| Retention payable |        | 5,855,293,275    | 5,787,205,813    |
| Refund liability  |        | 1,834,817,397    | 1,798,517,011    |
| Accrued interest  | 15, 16 | 792,574,114      | 877,966,708      |
| Miscellaneous     |        | 1,413,051,700    | 1,227,660,915    |
|                   |        | P 28,832,783,345 | P 26,394,004,577 |

Trade payables mainly represent obligations to subcontractors and suppliers of construction materials for the Group's projects.

Retention payable pertains to amounts withheld from payments made to contractors to ensure compliance and completion of contracted projects equivalent to 10% of every billing made by the contractor. Upon completion of the contracted projects, the amounts are returned to the contractors. The non-current portion of Retention payable is presented as under Other Non-Current Liabilities in the consolidated statements of financial position (see Note 19).

Refund liability pertains to amounts payable to customers due to sales cancellation in respect of installment sales contracts as covered by the R.A. No. 6552, *Realty Installment Buyer Protection Act*, otherwise known as the Maceda Law.

Miscellaneous payables include withholding taxes payable and accrual of salaries, wages and utilities.

#### 18. REDEEMABLE PREFERRED SHARES

On September 4, 2012, TLC's BOD approved the additional subscriptions to 1,258.0 million preferred shares out of TLC's authorized capital stock as partial payment for certain parcels of land with total fair value of P1,338.2 million. The SEC approved the issuance through the exchange of certain parcels of land on April 17, 2013.

Generally non-voting, these preferred shares earn dividends at a fixed annual rate of 2.5% subject to the existence of TLC's unrestricted retained earnings. The preferred shares have a maturity of 10 years and shall be redeemed on every anniversary date beginning on the sixth anniversary date until expiration of the ten-year period. Only 1/5 of the aggregate face value of preferred shares may be redeemed per year during such redemption period, with all remaining shares to be redeemed on the 10th anniversary date.

All preferred shares were redeemed in full in 2022. The related interest expense recognized amounting to P11.1 million in 2022 (nil in 2024 and 2023) is presented as part of Interest expense under the Interest and Other Charges – Net account in the 2022 consolidated statement of income (see Note 24).

#### 19. OTHER LIABILITIES

This account consists of:

|                        | Note | 2024             | 2023             |
|------------------------|------|------------------|------------------|
| Current:               |      |                  |                  |
| Unearned income        |      | P 3,957,932,912  | P 3,514,353,439  |
| Advances from customer |      | 2,302,062,430    | 2,305,827,573    |
| Commission payable     |      | 2,301,575,916    | 1,807,973,948    |
| Lease liabilities      |      | 10,413,089       | 38,638,823       |
| Other payables         |      | 646,396,940      | 1,170,552,108    |
|                        |      | 9,218,381,287    | 8,837,345,891    |
| Non-current:           |      |                  |                  |
| Deferred rent – net    |      | 3,454,076,214    | 2,715,015,663    |
| Retention payable      | 17   | 1,772,618,984    | 1,917,882,592    |
| Lease liabilities      |      | 526,522,595      | 453,412,304      |
| Other payables         |      | 160,925,081      | 888,839,321      |
|                        |      | 5,914,142,874    | 5,975,149,880    |
|                        |      | P 15,132,524,161 | P 14,812,495,771 |

Unearned income includes the current portion of deferred rent and advance payment for other services.

Deferred rental income refers to the rental payments advanced by the lessee at the inception of the lease which will be applied to the remaining payments at the end of the lease term.

Other current payables mainly pertain to guest deposits from hotels and due to unit owners. Other non-current payables include certain liabilities to various counterparties within the ordinary course of business, which are expected to be settled beyond 12 months from the end of the reporting periods.

The total cash outflows relating to lease liabilities for the years ended December 31, 2024 and 2023 are shown below:

|   | Note |   | 2024                     |   | 2023                     |
|---|------|---|--------------------------|---|--------------------------|
| Principal of lease liability<br>Interest on lease liability | 24   | P | 46,186,820<br>40,349,443 | P | 21,406,494<br>37,792,646 |
|   |      | P | 86,536,263               | P | 59,199,140               |

The maturity analysis of lease liabilities as at December 31 is presented as follows:

|  | Lease<br>Payment |              |           |               | Net Present<br>Value |             |
|--|------------------|--------------|-----------|---------------|----------------------|-------------|
| 2024   |                  |              |           |               |                      |             |
| Within one year  | P                | 50,762,532   | (P        | 40,349,443)   | P                    | 10,413,089  |
| After one year but not more than two<br>years<br>After two years but not more than |                  | 71,931,225   |           | (38,395,661)  |                      | 33,535,564  |
| three years  |                  | 70,907,882   |           | (36,414,454)  |                      | 34,493,428  |
| After three years but not more than  |                  | 70,207,002   |           | (30,111,131)  |                      | 31,173,120  |
| four years   |                  | 74,705,217   |           | (34,235,295)  |                      | 40,469,922  |
| After four years but not more than   |                  |              |           |               |                      |             |
| five years   |                  | 41,220,207   |           | (32,588,631)  |                      | 8,631,576   |
| More than five years   |                  | 742,491,061  | (         | (333,098,956) |                      | 409,392,105 |
| Net carrying amount  | <u>P 1</u>       | ,052,018,124 | <u>(P</u> | 515,082,440)  | <u>P</u>             | 536,935,684 |
| 2023   |                  |              |           |               |                      |             |
| Within one year After one year but not more than two                               | Р                | 77,555,288   | (P        | 38,916,465)   | P                    | 38,638,823  |
| years<br>After two years but not more than   |                  | 53,384,598   |           | (36,681,883)  |                      | 16,702,715  |
| three years After three years but not more than                                    |                  | 54,566,197   |           | (34,882,487)  |                      | 19,683,710  |
| four years   |                  | 54,665,429   |           | (32,964,810)  |                      | 21,700,619  |
| After four years but not more than five years                                      |                  | 60,304,272   |           | (31,722,948)  |                      | 28,581,324  |
| More than five years   |                  | 710,613,250  | (         | (343,869,314) |                      | 366,743,936 |
| <del></del>  |                  | ,,           |           |               |                      | ,,          |
| Net carrying amount  | P 1              | ,011,089,034 | (P        | 519,037,907)  | Р                    | 492,051,127 |

The Group has elected not to recognize a lease liability for short-term leases. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to short term leases amounting to P261.0 million, P134.2 million and P177.3 million in 2024, 2023 and 2022, respectively, presented as Rent under Operating Expenses under Cost and Expenses in the consolidated statements of income (see Note 22).

# 20. REVENUES

# 20.1 Disaggregation of Revenues

The Group derives revenues from sale of real properties and hotel operations. An analysis of the Group's major sources of revenues and the types of products and services is presented below.

|  |                  | Segments        |                  |
|--|------------------|-----------------|------------------|
|  |                  | Hotel           |                  |
|  | Real Estate      | Operations      | Total            |
| 2024   |                  |                 |                  |
| Residential and office units   | P 40,046,093,503 | P -             | P 40,046,093,503 |
| Lots only  | 10,204,300,514   | -               | 10,204,300,514   |
| Room accommodation   | -                | 3,459,442,986   | 3,459,442,986    |
| Food and beverages   | -                | 1,435,258,880   | 1,435,258,880    |
| Other hotel services   |                  | 212,345,534     | 212,345,534      |
| Revenues from contracts with customers Interest from significant financing | 50,250,394,017   | 5,107,047,400   | 55,357,441,417   |
| component – net  | 738,084,069      |                 | 738,084,069      |
| Total  | P 50,988,478,086 | P 5,107,047,400 | P 56,095,525,486 |
| 2023   |                  |                 |                  |
| Residential and office units   | P 35,284,062,846 | P -             | P 35,284,062,846 |
| Lots only  | 7,437,052,376    | -               | 7,437,052,376    |
| Room accommodation   | -                | 2,438,940,536   | 2,438,940,536    |
| Food and beverages   | -                | 1,206,195,298   | 1,206,195,298    |
| Other hotel services   |                  | 161,928,111     | 161,928,111      |
| Revenues from contracts with   |                  |                 |                  |
| customers  | P 42,721,115,222 | P 3,807,063,945 | P 46,528,179,167 |
| 2022   |                  |                 |                  |
| Residential and office units   | P 31,476,429,945 | P -             | P 31,476,429,945 |
| Lots only  | 5,373,562,660    | -               | 5,373,562,660    |
| Room accommodation   | -                | 1,697,907,158   | 1,697,907,158    |
| Food and beverages   | -                | 828,253,238     | 828,253,238      |
| Other hotel services   |                  | 77,549,482      | 77,549,482       |
| Revenues from contracts with   | D 04 040 000 407 | D 0 400 500 050 | D 00 450 500 105 |
| customers  | P 36,849,992,605 | P 2,603,709,878 | P 39,453,702,483 |

In 2024, relating to the adoption of previously deferred provisions of PFRS 15 on significant financing component, the Group recognized interest from significant financing component on real estate sales contracts amounting to P738.1 million and is presented as part of Real Estate Sales account in the 2024 consolidated statement of income [see Note 2.2(b)].

## 20.2 Contract Accounts

The significant changes in the contract assets and contract liabilities balances as at December 31 are as follows:

|  | 2024  |   | 2023                                    |                         |  |
|--|---|---|---|-------------------------|--|
|  | Contract Assets                                       | Contract<br>Liabilities                           | Contract Assets                         | Contract<br>Liabilities |  |
| Balance at beginning of year<br>Effect of restatements [see Note 2.2(b)]<br>As restated          | P 25,721,450,330<br>(1,567,893,026)<br>24,153,557,304 | P 7,456,743,395<br>(244,408,736)<br>7,212,334,659 | P 19,619,923,773<br>-<br>19,619,923,773 | P 8,246,421,530<br>     |  |
| Transfers from contract assets recognized at the beginning of year to trade receivables          | (3,884,617,375)                                       | -   | (4,330,225,952)                         | -                       |  |
| Increase due to satisfaction of performance obligation over time, net of cash collections        | 15,012,542,180  | -   | 10,431,752,509                          | -                       |  |
| Accretion of interest income from significant financing component Revenue recognized that was    | 234,310,012   | -   | -                                       | -                       |  |
| included in contract liability at<br>the beginning of year<br>Accretion of interest expense from | -   | (2,965,272,658)                                   | -                                       | (1,220,251,787)         |  |
| significant financing component  Increase due to cash received in excess                         | -   | 532,456,000                                       | -                                       | -                       |  |
| of performance to date   |   | 1,804,976,381                                     | -                                       | 430,573,652             |  |
| Balance at end of year   | P 35,515,792,121                                      | P 6,584,494,382                                   | P 25,721,450,330                        | P 7,456,743,395         |  |

The current and non-current classification of the Group's Contract Assets account as presented in the consolidated statements of financial position is shown below.

|                        |          | 2024                             |   | 2023                            |
|------------------------|----------|----------------------------------|---|---------------------------------|
| Current<br>Non-current | <u>P</u> | 22,818,989,860<br>12,696,802,261 | P | 16,725,717,102<br>8,995,733,228 |
|                        | P        | 35,515,792,121                   | P | 25,721,450,330                  |

The current and non-current classification of the Group's Contract Liabilities account as presented in the consolidated statements of financial position is shown below.

|                        |          | 2024                           |   | 2023                           |
|------------------------|----------|--------------------------------|---|--------------------------------|
| Current<br>Non-current | P        | 1,669,576,401<br>4,914,917,981 | P | 1,763,382,934<br>5,693,360,461 |
|                        | <u>P</u> | 6,584,494,382                  | Р | 7,456,743,395                  |

The outstanding balance of trade receivables arising from real estate sales and hotel operations presented as part of Trade Receivables under Trade and Other Receivables account in the consolidated statements of financial position, amounted to P38.8 billion and P36.4 billion as at December 31, 2024 and 2023, respectively (see Note 6).

## 20.3 Direct Contract Costs

The Group incurs sales commissions upon execution of contracts to sell real properties to customers. These are amortized over the expected construction period on the same basis as how the Group measures progress towards complete satisfaction of its performance obligation in its contracts. The total amount of amortization is presented as part of Commission under Operating Expenses (see Note 22).

The movements in the balances of deferred commission in 2024 and 2023 is presented below.

|  |          | 2024                             |   | 2023                             |
|--|----------|----------------------------------|---|----------------------------------|
| Balance at beginning of year<br>Additional capitalized costs | P        | 2,397,273,433                    | P | 2,997,249,257                    |
| net of sales cancellations<br>Amortization for the year      |          | 2,165,061,277<br>(2,435,080,687) | _ | 1,443,696,984<br>(2,043,672,808) |
| Balance at end of year                                       | <u>P</u> | 2,127,254,023                    | Р | 2,397,273,433                    |

Incremental costs of commission incurred to obtain contracts are capitalized and presented as Deferred commission under Prepayments and Other Current Assets, and Other Non-current Asset accounts in the consolidated statements of financial position as shown in below.

|                        | Notes   | 2024                           | 2023                           |
|------------------------|---------|--------------------------------|--------------------------------|
| Current<br>Non-current | 8<br>14 | P 1,969,038,939<br>158,215,084 | P 2,086,771,425<br>310,502,008 |
|                        |         | P 2,127,254,023                | P 2,397,273,433                |

# 20.4 Allocated to Unsatisfied Performance Obligations

The aggregate amount of transaction price allocated to partially or wholly unsatisfied contracts amounted to P27.1 billion and P31.3 billion as at December 31, 2024 and 2023, respectively, which the Group expects to recognize as follows:

|   |          | 2024   |   | 2023   |
|---|----------|--|---|--|
| Within a year<br>More than one year to three years<br>More than three to five years | P        | 15,376,785,248<br>8,627,310,877<br>3,140,684,556 | P | 19,043,732,745<br>8,490,547,169<br>3,754,899,478 |
|   | <u>P</u> | 27,144,780,681                                   | P | 31,289,179,392                                   |

# 21. DIRECT COSTS

# 21.1 Cost of Real Estate Sales

The nature of the cost of real estate sales for the years ended December 31 are as follows:

|                     | 2024             | 2023             | 2022             |
|---------------------|------------------|------------------|------------------|
| Contracted services | P 21,452,258,280 | P 17,641,717,864 | P 15,157,644,269 |
| Land cost           | 3,298,972,977    | 2,840,510,272    | 2,423,993,776    |
| Borrowing cost      | -                | 810,171,996      | 722,695,142      |
| Other costs         | 629,890,414      | 312,285,008      | 250,422,205      |
|                     | P 25,381,121,671 | P 21,604,685,140 | P 18,554,755,392 |

# 21.2 Cost of Hotel Operations

The nature of the cost of hotel operations for the years ended December 31 are as follows:

|   | Note |    | 2024                         |   | 2023                        |   | 2022                        |
|---|------|----|------------------------------|---|-----------------------------|---|-----------------------------|
| Salaries and employee benefits<br>Rent    | 25.1 | P  | 753,094,722<br>597,289,718   | Р | 565,144,533<br>453,268,304  | Р | 401,131,662<br>271,757,384  |
| Food and beverage<br>Utilities            |      |    | 510,104,082<br>486,145,263   |   | 415,911,229<br>356,013,260  |   | 320,804,080<br>199,361,040  |
| Hotel operating supplies Outside services |      |    | 310,384,605<br>151,404,736   |   | 256,512,988<br>44,998,529   |   | 172,987,985<br>47,380,779   |
| Miscellaneous                             |      | P: | 157,329,446<br>2,965,752,572 | P | 93,927,790<br>2,185,776,633 | P | 49,028,505<br>1,462,451,435 |

# 22. OPERATING EXPENSES

Presented below are the details of this account.

|                                | Notes      |   | 2024           |   | 2023           | _ | 2022           |
|--------------------------------|------------|---|----------------|---|----------------|---|----------------|
| Salaries and employee benefits | 25.1       | P | 4,966,733,739  | P | 4,316,413,028  | Р | 3,462,970,100  |
| Depreciation and amortization  | 12, 13, 14 |   | 3,655,645,823  |   | 3,480,324,608  |   | 3,279,686,211  |
| Commission                     | 20.3       |   | 2,435,080,687  |   | 2,043,672,808  |   | 1,782,224,386  |
| Taxes and licenses             |            |   | 1,547,008,428  |   | 1,197,933,191  |   | 1,078,623,548  |
| Outside services               |            |   | 1,343,648,492  |   | 1,090,409,464  |   | 894,576,529    |
| Utilities and supplies         |            |   | 1,338,336,925  |   | 1,127,498,084  |   | 808,326,783    |
| Advertising and promotions     |            |   | 1,320,296,007  |   | 1,094,882,795  |   | 959,749,002    |
| Professional fees              |            |   | 722,352,722    |   | 697,028,979    |   | 616,959,535    |
| Association dues               |            |   | 679,008,987    |   | 493,227,240    |   | 402,711,876    |
| Transportation                 |            |   | 454,711,361    |   | 368,403,510    |   | 294,644,206    |
| Rent                           | 19         |   | 261,039,201    |   | 134,276,561    |   | 177,257,360    |
| Donation                       |            |   | 131,343,715    |   | 104,414,421    |   | 100,524,798    |
| Miscellaneous                  |            |   | 979,724,572    |   | 810,775,606    | _ | 726,404,822    |
|                                |            | P | 19,834,930,659 | Р | 16,959,260,295 | Р | 14,584,659,156 |

Miscellaneous operating expenses include repairs and maintenance, insurance expense, and training and development expense.

# 23. INTEREST AND OTHER INCOME

Presented below are the details of this account.

|   | Notes      | 2024            | 2023            | 2022            |
|---|------------|-----------------|-----------------|-----------------|
| Interest income Property management, commission | 5, 6, 27.1 | P 3,100,666,819 | P 3,670,393,006 | P 2,942,288,364 |
| and construction income                         |            | 2,444,212,541   | 1,118,911,091   | 1,049,617,328   |
| Dividend income                                 | 9, 27.4    | 80,298,237      | 36,495,750      | 21,420,750      |
| Foreign currency gains - net                    | 5, 15, 16  | -               | 257,434,915     | -               |
| Miscellaneous – net                             | 6, 30,     |                 |                 |                 |
|   | 31.1(b)    | 288,559,884     | 262,275,514     | 406,499,756     |
|   |            | P 5,913,737,481 | P 5,345,510,276 | P 4,419,826,198 |

# 24. INTEREST AND OTHER CHARGES

Presented below are the details of this account.

|                               | Notes           |   | 2024          |   | 2023          | _ | 2022          |
|-------------------------------|-----------------|---|---------------|---|---------------|---|---------------|
| Interest expense              | 6, 10.2, 15,    |   |               |   |               |   |               |
|                               | 16, 18,<br>25.3 | P | 3,050,238,241 | Р | 2,635,396,341 | Р | 2,258,100,909 |
| Other charges:                |                 |   |               |   |               |   |               |
| Impairment and other losses   | 6               |   | 1,614,454,214 |   | 976,656,527   |   | 777,544,878   |
| Foreign currency losses – net | 15, 16          |   | 1,251,660,636 |   | -             |   | 1,738,714,911 |
| Day one loss                  | 6               |   | -             |   | 923,414,356   |   | 543,289,914   |
| Miscellaneous – net           |                 |   | 424,178,001   |   | 521,245,831   |   | 310,466,180   |
|                               |                 | P | 6,340,531,092 | Р | 5,056,713,055 | Р | 5,628,116,792 |

Impairment and other losses include net losses from backout sales and impairment losses from trade receivables.

Miscellaneous charges pertain to amortization of discounts on security deposits, bank charges and other related fees.

# 25. EMPLOYEE BENEFITS

# 25.1 Salaries and Employee Benefits

Expenses recognized for salaries and employee benefits are presented below.

|  | Notes              | 2024  | 2023                                       | 2022  |
|--|--------------------|---|--|---|
| Short-term benefits<br>Employee share option benefit<br>Post-employment benefits | 25.2, 28.6<br>25.3 | P 5,632,392,987<br>10,337,382<br>77,098,092 | P 4,824,606,429<br>3,586,229<br>53,364,903 | P 3,764,816,906<br>16,372,411<br>82,912,445 |
|  |                    | P 5,719,828,461                             | P 4,881,557,561                            | P 3,864,101,762                             |

Salaries and employee benefits are presented in the statements of income as follows.

|  | Notes      | 2024                           | 2023                           | 2022                           |
|--|------------|--------------------------------|--------------------------------|--------------------------------|
| Cost of hotel operations<br>Operating expenses | 21.2<br>22 | P 753,094,722<br>4,966,733,739 | P 565,144,533<br>4,316,413,028 | P 401,131,662<br>3,462,970,100 |
|  |            | P 5,719,828,461                | P 4,881,557,561                | P 3,864,101,762                |

## 25.2 Employee Share Option Plan (ESOP)

The Group's share option benefit expense includes the amounts recognized by the Parent Company and GERI over the vesting period granted by them. As at December 31, 2024 and 2023, all 400.0 million shares of GERI's options were fully vested, but none of these have been exercised by any of the option holders.

As at December 31, 2024 and 2023, and 2022, 45.0 million, 35.0 million and 20.0 million, respectively, of the Parent Company's shares options were fully vested.

Employee option benefits expense, included as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income, amounted to P10.3 million, P3.6 million and P16.4 million in 2024, 2023 and 2022, respectively (see Note 25.1).

# 25.3 Post-employment Defined Benefit Plan

## (a) Characteristics of Defined Benefit Plan

The Group maintains a funded, tax-qualified, non-contributory post-employment benefit plan that is being administered by trustee banks. The post-employment plan covers all regular full-time employees.

The normal retirement age is 60 with a minimum of five years of credited service. The post-employment defined benefit plan provides for retirement ranging from 60% to 200% of plan salary for every year of credited service, but shall not be less than the regulatory benefit under R.A. 7641, *The Retirement Pay Law*, or the applicable retirement law at the time of the member's retirement.

# (b) Explanation of Amounts Presented in the Financial Statements

Actuarial valuations are made annually to update the retirement benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation reports obtained from independent actuaries in 2024 and 2023.

The amounts of retirement benefit obligation, presented as non-current liability in the consolidated statements of financial position, are as follows:

|  | 2024 |                                |   | 2023                           |
|--|------|--------------------------------|---|--------------------------------|
| Present value of the obligation<br>Fair value of plan assets | P    | 1,422,520,196<br>(552,578,802) | P | 1,288,064,758<br>(669,858,761) |
| Net defined benefit liability                                | P    | 869,941,394                    | Р | 618,205,997                    |

The movements in the present value of the retirement benefit obligation recognized in the books are as follows:

|                              | 20      | 24        |   | 2023          |
|------------------------------|---------|-----------|---|---------------|
| Balance at beginning of year | •       | 3,064,758 | P | 972,939,970   |
| Interest costs               |         | ),390,299 |   | 61,162,432    |
| Current service costs        | 77      | 7,098,092 |   | 53,364,903    |
| Remeasurements -             |         |           |   |               |
| Actuarial gains              |         |           |   |               |
| arising from changes in:     |         |           |   |               |
| Financial assumptions        | 23      | 3,463,906 |   | 244,515,099   |
| Experience adjustments       | 156     | 5,290,836 |   | 16,007,819    |
| Benefits paid                | (202,   | ,787,695) |   | (59,925,465)  |
| Balance at end of year       | P 1,422 | 2,520,196 | P | 1,288,064,758 |

The movements in the fair value of plan assets are presented below.

|  | 2024 |  |          | 2023  |
|--|------|--|----------|---|
| Balance at beginning of year Interest income Contribution received Benefits paid Loss on plan assets | P    | 669,858,761<br>39,754,995<br>27,250,000<br>(180,520,568) | P        | 623,365,103<br>95,953,356<br>24,455,493<br>(65,586,664) |
| (excluding amount included in net interest cost)   |      | (3,764,386)  |          | (8,328,527)   |
| Balance at end of year   | P    | 552,578,802  | <u>P</u> | 669,858,761   |

The fair value of plan assets is composed of the following (in millions):

|   |   | 2024         | 2023 |               |
|---|---|--------------|------|---------------|
| Cash and cash equivalents Investment in marketable securities | P | 473.3        | Р    | 537.7         |
| Equity securities  Debt securities                            |   | 32.4<br>46.9 |      | 30.1<br>102.1 |
|   | P | 552.6        | Р    | 669.9         |

Debt securities pertain to corporate and government securities while equity securities consist of investments in publicly listed corporations.

As at December 31, 2024 and 2023, the funds include investments in securities of its related parties (see Note 27).

The plan assets include investments in debt securities issued by entities within the Group with carrying amount and fair value as at December 31, 2024 of P46.9 million and P45.8 million, respectively, while the carrying amount and fair value as at December 31, 2023 amounted to P101.7 million and P102.1 million, respectively. Unrealized fair value losses on these securities as at December 31, 2024 and 2023 amounted to P0.7 million and P0.9 million, respectively.

The plan assets include investments in equity securities issued by entities within the Group with carrying amount and fair value as at December 31, 2024 of P40 million and P33.1 million, respectively, while the carrying amount and fair value as at December 31, 2023 amounted to P40.0 million and P30.1 million, respectively. Unrealized fair value losses on these securities as at December 31, 2024 and 2023 amounted to P6.9 million and P9.4 million, respectively.

The contributions to the retirement plan are made annually by the Group. The amount of contributions to the retirement plan is determined based on the expected benefit payments that the Group will incur within five years.

Actual return on plan assets were P35.8 million, P87.6 million and P34.6 million in 2024, 2023 and 2022, respectively.

The components of amounts recognized in the consolidated statements of income and consolidated statements other comprehensive income in respect of the post-employment defined benefit plan are as follows:

|   | Notes | 2024                  | 2023            | 2022          |
|---|-------|-----------------------|-----------------|---------------|
| Reported in consolidated statements of income:  |       |                       |                 |               |
| Current service costs   | 25.1  | P 77,098,092          | P 53,364,903    | P 82,912,445  |
| Net interest costs  | 24    | 40,635,304            | 13,761,597      | 24,843,870    |
|   |       | P 117,733,396         | P 67,126,500    | P 107,756,315 |
| Reported in consolidated statements of comprehensive income: Actuarial gains (losses) arising |       |                       |                 |               |
| from changes in:  |       | (D. 45 ( 200 ( 22 ( ) | (D. 44.007.040) | D 00.040.040  |
| Experience adjustments  |       | (P 156,290,836)       | (P 16,007,819)  | P 98,910,242  |
| Financial assumptions Loss on plan assets   |       | (23,463,906)          | (244,515,099)   | 139,502,189   |
| (excluding amounts included in net interest expense)  |       | (3,764,386)           | (8,328,527)     | (18,776,071)  |
| in net interest enpense)  |       | (183,519,128)         | (268,851,445)   | 219,636,360   |
| Tax expense (income)  | 26    | 32,067,402            | 65,908,044      | (55,553,033)  |
|   |       | (P 151,451,726)       | (P 202,943,401) | P 164,083,327 |

Current service costs are presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.1). The net interest costs are included as part of Interest expense under Interest and Other Charges – net account in the consolidated statements of income (see Note 24).

Amounts recognized in consolidated other comprehensive income were included within items that will not be reclassified subsequently to consolidated profit or loss.

In determining the amounts of the retirement benefit obligation, the following significant actuarial assumptions were used:

|                                   | 2024          | 2023           | 2022          |
|-----------------------------------|---------------|----------------|---------------|
| Discount rates                    | 6.00% - 6.20% | 5.20% - 7.00%  | 3.60% - 7.54% |
| Expected rate of salary increases | 3.00% - 7.00% | 3.00% - 10.00% | 1.00% - 4.00% |

Assumptions regarding future mortality experience are based on published statistics and mortality tables. The average remaining working lives of an individual retiring at the age of 60 is 25 years for both males and females. These assumptions were developed by management with the assistance of independent actuaries. Discount factors are determined close to the end of each reporting period by reference to the interest rates of a zero coupon government bonds with terms to maturity approximating to the terms of the retirement benefit obligation. Other assumptions are based on current actuarial benchmarks and management's historical experience.

## (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

## (i) Investment and Interest Rate Risks

The present value of the DBO is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, the plan has relatively balanced investment in cash and cash equivalents, equity securities and debt securities. Due to the long-term nature of the plan obligation, a level of continuing equity and debt investments is an appropriate element of the Group's long-term strategy to manage the plan efficiently.

# (ii) Longevity and Salary Risks

The present value of the DBO is calculated by reference to the best estimate of the mortality of the plan participants both during their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

#### (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategies, and the timing and uncertainty of future cash flows related to the retirement plan are shown in the succeeding pages.

## (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the DBO as at December 31, 2024 and 2023:

|                                       | Impact on R            | Impact on Retirement Benefit Obligation |                                |  |  |  |
|---------------------------------------|------------------------|---|--------------------------------|--|--|--|
|                                       | Change in Assumption   | Increase in Assumption                  | Decrease in Assumption         |  |  |  |
| <u>December 31, 2024</u>              |                        |   |                                |  |  |  |
| Discount rate<br>Salary increase rate | 0.50% - 1.00%<br>1.00% | (P 132,167,835)<br>134,182,987          | P 162,515,335<br>(112,306,072) |  |  |  |
| <u>December 31, 2023</u>              |                        |   |                                |  |  |  |
| Discount rate<br>Salary increase rate | 0.50% - 1.00%<br>1.00% | (P 71,022,764)<br>119,827,903           | P 82,919,065<br>(104,567,417)  |  |  |  |

The sensitivity analysis presented in the previous page is based on a change in an assumption while holding all other assumptions constant. This analysis may not be representative of the actual change in the DBO as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the above sensitivity analysis, the present value of the DBO has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the DBO recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

## (ii) Asset-liability Matching Strategies

The Group, through its BOD, envisions that the investment positions shall be managed in accordance with its asset-liability matching strategies to achieve that long-term investments are in line with the obligations under the retirement scheme. This aims to match the plan assets to the retirement obligations by investing in debt securities and maintaining cash and cash equivalents that match the benefit payments as they fall due and in the appropriate currency.

There has been no change in the Group's strategies to manage its risks from previous periods.

# (iii) Funding Arrangements and Expected Contributions

The Group's objective is to maintain a level of funding sufficient to cover the projected retirement benefit obligation. While there are no minimum funding requirements in the country, the size of the underfunding may pose a cash flow risk after 20 years when a significant number of employees is expected to retire.

The Group expects to make contributions of P113.3 million to the plan during the next reporting period.

The maturity profile of undiscounted expected benefit payments from the plan follows:

|                                |   | 2024          |   | 2023          |
|--------------------------------|---|---------------|---|---------------|
| Within one year                | P | 235,467,167   | Р | 192,512,528   |
| More than one year to 5 years  |   | 218,285,710   |   | 88,646,511    |
| More than 5 years to 10 years  |   | 892,213,579   |   | 247,762,336   |
| More than 10 years to 15 years |   | 744,244,632   |   | 511,765,574   |
| More than 15 years to 20 years |   | 1,675,343,509 |   | 1,060,881,067 |
| More than 20 years             |   | 6,211,311,644 |   | 4,844,855,091 |
|                                | P | 9,976,866,241 | Р | 6,946,423,107 |

The weighted average duration of the DBO at the end of the reporting period range from 7 to 18 years.

## **26. TAXES**

On March 26, 2021, Republic Act (R.A.) No. 11534, Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act, as amended, was signed into law and shall be effective beginning July 1, 2020. The following are the major changes brought about by the CREATE Act that are relevant to and considered by the Group:

- regular corporate income tax (RCIT) rate was reduced from 30% to 20% or 25% starting July 1, 2020;
- minimum corporate income tax (MCIT) rate was reduced from 2% to 1% starting July 1, 2020 until June 30, 2023 and starting July 1, 2023, the MCIT will return to its previous 2% rate; and,
- the allowable deduction for interest expense is reduced from 33% to 20% of the interest income subjected to final tax.

The components of tax expense as reported in the consolidated statements of income and consolidated statements of comprehensive income are as follows:

|   |    | 2024                                 |            | 2023                           |   | 2022                                  |
|---|----|--------------------------------------|------------|--------------------------------|---|---------------------------------------|
| Reported in consolidated statements of income:<br>Current tax expense:  |    |                                      |            |                                |   |                                       |
| Regular corporate income tax (RCIT) at 25% Final tax at 15% and 7.5% Minimum corporate income tax (MCIT) at 2.0% in 2024, 1.5% in                           | P  | 1,814,573,057<br>128,892,162         | P          | 1,461,727,558<br>162,179,213   | Р | 2,543,749,490<br>92,864,680           |
| 2023 and 1% in 2022 Application of MCIT Preferential tax rate   |    | 45,691,894<br>8,275,818<br>2,659,690 |            | 4,887,056<br>-<br>4,189,512    |   | 7,855,985<br>(6,637,583)<br>4,080,128 |
| Deferred tax expense relating to –<br>Origination and reversal of<br>temporary differences  |    | 2,000,092,621<br>3,208,133,614       |            | 1,632,983,339<br>2,822,755,525 |   | 2,641,912,700<br>1,125,645,191        |
| temporary directives  | P  | 5,208,226,235                        | Р          | 4,455,738,864                  | Р | 3,767,557,891                         |
| Reported in consolidated statements of comprehensive income — Deferred tax expense (income) relating to — Origination and reversal of temporary differences | (P | 1,624,163)                           | <u>(</u> P | 45,139,740)                    | P | 90,455,063                            |

A reconciliation of tax on pretax profit computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

|   |   | 2024            |   | 2023            |   | 2022            |
|---|---|-----------------|---|-----------------|---|-----------------|
| Tax on pretax profit at 25%                               | P | 6,718,727,751   | P | 5,964,077,092   | P | 4,785,461,071   |
| Adjustment for income subjected to lower income tax rates |   | (25,233,733)    |   | (68,149,843)    |   | (36,561,436)    |
| Tax effects of:   |   |                 |   |                 |   |                 |
| Non-taxable income  |   | (2,368,968,673) |   | (2,355,358,056) |   | (1,467,666,976) |
| Non-deductible expenses                                   |   | 643,060,817     |   | 975,073,954     |   | 361,822,583     |
| Unrecognized deferred tax assets                          |   |                 |   |                 |   |                 |
| (liabilities) on temporary differences                    |   | 33,171,877      |   | (4,786,883)     |   | (11,501,508)    |
| Miscellaneous   | _ | 207,468,196     |   | (55,117,400)    |   | 136,004,157     |
|   | P | 5,208,226,235   | P | 4,455,738,864   | Р | 3,767,557,891   |

The deferred tax assets and liabilities relate to the following as at December 31:

|  |   | 2024                           |   | 2023                           |
|--|---|--------------------------------|---|--------------------------------|
| Deferred tax assets – net:   |   |                                |   |                                |
| NOLCO  | P | 258,158,602                    | P | 246,939,798                    |
| MCIT   |   | 52,143,551                     |   | 46,785,726                     |
| Retirement benefit obligation  |   | 31,513,671                     |   | 37,583,157                     |
| Allowance for impairment of receivables  |   | 8,921,434                      |   | 11,919,308                     |
| Allowance for property development costs   |   | 7,689,776                      |   | 7,689,776                      |
| Others   |   | 66,442,533                     |   | 61,906,847                     |
|  |   |                                |   |                                |
|  | P | 424,869,567                    | Р | 412,824,612                    |
| Deferred tax liabilities – net:     Uncollected gross profit     Capitalized interest     Difference between the tax reporting base and financial reporting base of rental | P | 9,990,405,340<br>5,330,136,352 | P | 8,871,116,571<br>4,724,790,047 |
| income   |   | 1,428,524,379                  |   | 994,723,091                    |
| Unrealized foreign currency losses – net   |   | (923,100,266)                  |   | (613,505,275)                  |
| Retirement benefit obligation  |   | (181,831,105)                  |   | (87,943,703)                   |
| Bond issuance costs  |   | 133,479,451                    |   | 114,788,964                    |
| Share options  |   | (58,474,787)                   |   | (55,890,442)                   |
| Uncollected rental income  |   | 35,255,544                     |   | 69,409,723                     |
| Others   |   | 130,600,429                    |   | 570,024,001                    |
|  | P | 15,884,995,337                 | Р | 14,587,512,527                 |

No deferred tax liability has been recognized on the accumulated equity in net earnings of associates. The Group has no liability for tax should the amounts be declared as dividends since dividend income received from domestic corporation is not subject to income tax.

Some of the entities within the Group are subject to MCIT which is computed at 2% in 2024 and 1.5% in 2023 of gross income, net of allowable deductions as defined under the tax regulations.

The details of the Group's MCIT that are valid and deductible from future taxable income are as follows:

| Year                 | Original<br>Amount                       | Valid Until          |
|----------------------|--|----------------------|
| 2024<br>2023<br>2022 | P 21,278,768<br>15,626,138<br>14,584,217 | 2027<br>2026<br>2025 |
| 2022                 | 14,384,217<br>17,464,096<br>P 68,953,219 | 2026                 |

The details of the Group's NOLCO that are valid and deductible from future taxable income are as follows:

| Year | Original<br>Amount | Valid Until |
|------|--------------------|-------------|
| 2024 | P 209,190,9        | 2027        |
| 2023 | 102,362,5          | 81 2026     |
| 2022 | 241,844,7          | 778 2025    |
| 2021 | 156,313,7          | 788 2026    |
| 2020 | 80,505,8           | 2025        |
|      | P 790,217,9        | 166         |

Certain subsidiaries within the Group did not recognize the deferred tax assets on their MCIT and NOLCO as realization of such amounts is uncertain.

Except for certain subsidiaries, management has assessed that the net losses incurred, as well as the related NOLCO, can be recovered through future operations and are not significant to the overall financial condition and financial performance of the Group.

In 2024, 2023 and 2022, the Group opted to continue claiming itemized deductions, except for MDC, LFI, and MCTI, which opted to use optional standard deduction (OSD) in computing for income tax dues.

MREIT is registered as a real estate investment trust entity under R.A. 9846 which enjoys certain income tax-free incentives, including deductibility of dividend distribution (subject to certain conditions) and exemption from MCIT.

ECOC and SEDI are registered with the Philippine Economic Zone Authority (PEZA) pursuant to Presidential Proclamation No. 191 dated October 6, 1999. As PEZA-registered entities, ECOC and SEDI are entitled to a preferential tax rate of 5% on gross income earned from registered activities, in lieu of all local and national taxes, and to other tax privileges.

SPI's The Regal Homes project has qualified in the definition of socialized housing under Section 3(r) of R.A. 7279, *Urban Development and Housing Act of 1992*. Under Section 20 of R.A. 7279, private sector participating in socialized housing shall be exempted from the payment of project-related income taxes, capital gains tax on raw lands use for the project, VAT for the project concerned, transfer tax for both raw and completed projects, and donor's tax for both lands certified by the local government units to have been donated for socialized housing purposes.

## 27. RELATED PARTY TRANSACTIONS

The Group's related parties include the Ultimate Parent Company, associates, the Group's key management and other related parties under common ownership as described below.

Based on the requirement of SEC Memorandum Circular 2019-10, Rules of Material Related Party Transactions of Publicly-listed Companies, transactions amounting to 10% or more of the total consolidated assets based on its latest consolidated financial statements that were entered into with related parties are considered material.

All individual material related party transactions shall be approved by at least two-thirds (2/3) vote of the Parent Company's board of directors, with at least a majority of the independent directors voting to approve the material related party transactions. In case that a majority of the independent directors' vote is not secured, the material related party transaction may be ratified by the vote of the stockholders representing at least two-thirds of the outstanding capital stock. For aggregate related party transactions within a 12-month period that breaches the materiality threshold of 10% of the Group's consolidated total assets based on the latest consolidated financial statements, the same board approval would be required for the transactions that meet and exceeds the materiality threshold covering the same related party.

The summary of the Group's transactions with its related parties as at December 31, 2024 and 2023, and for the years ended December 31, 2024, 2023 and 2022 are as follows:

| Related Party  |                      | An                          | Amount of Transactions     |                          |  | Investment/<br>e (Payable)                 |
|--|----------------------|-----------------------------|----------------------------|--------------------------|--|--|
| Category   | Notes                | 2024                        | 2023                       | 2022                     | 2024                                       | 2023                                       |
| Ultimate Parent<br>Company<br>Dividends paid                               | 27.5                 | (P 1,275,301,604)           | (P 996,805,764)            | (P 887,481,897)          | Р -  | Р -  |
| Investments in equity<br>securities<br>Dividend income<br>Advances granted | 27.4<br>27.4<br>27.2 | (654,571,344)<br>12,260,000 | (97,879,276)<br>23,680,470 | 15,786,980<br>21,413,262 | 1,126,200,000<br>12,260,000<br>930,000,000 | 1,780,771,344<br>23,680,470<br>930,000,000 |
| Associates:<br>Advances granted<br>Subscription payable                    | 27.2                 | 1,343,736<br>-              | 383,639<br>(1,114,655,508) | 155,104                  | 1,011,620,312                              | 1,010,276,576                              |
| Related Parties Under<br>Common Ownership:<br>Reimbursement of             |                      |                             |                            |                          |  |  |
| construction costs<br>Advances availed                                     | 27.1                 | -                           | -                          | -                        | 3,056,180,769                              | 3,056,180,769                              |
| (paid)<br>Rendering of   | 27.3                 | 216,807,652                 | (879,566,092)              | (1,116,725,533)          | (1,463,852,566)                            | (1,247,044,914)                            |
| services Advances granted  | 27.1                 | 280,662,551                 | 238,329,478                | 261,499,284              | 267,335,111                                | 262,845,102                                |
| (collected) Dividend income Investment in equity                           | 27.2<br>27.4         | 1,547,384,606<br>67,077,798 | (112,550,636)              | 1,827,132,491            | 5,873,816,090<br>-                         | 4,326,431,484                              |
| securities   | 27.4                 | 721,492,387                 | 207,774,649                | (494,554,541)            | 4,294,020,590                              | 3,572,528,203                              |
| Key Management Personnel – Compensation                                    | 27.6                 | 391,608,121                 | 370,730,492                | 377,635,099              | -  | -  |
| Retirement plan Investment in equity and debt securities                   | 25.3(b)              | (97,078,614)                | -                          | -                        | 33,141,896                                 | 130,220,510                                |

None of the companies within the Group is a joint venture. The Group is not subject to joint control and none of its related parties exercise significant influence over it.

# 27.1 Real Estate Sales and Rendering of Services to Related Parties

The Group renders services to its related parties on a cost-plus basis, allowing a certain margin agreed upon by the parties at arm's length.

The Group leases some of its investment properties to its associates and other related parties under common ownership with rental payments mutually agreed generally before the commencement of the lease. Most of the leases have terms ranging from one to 25 years, with renewal options, and include annual escalation rates of 3% to 10%, except for contingent rent. The revenues earned from these related parties are included as part of Rental Income in the consolidated statements of income (see Note 12). The related outstanding receivables from these transactions, which are collectible on demand, unsecured and noninterest-bearing, are presented as part of Trade under the Trade and Other Receivables account in the consolidated statements of financial position (see Note 6).

The Parent Company and a related party under common ownership are parties to a management agreement whereby the former provides management services for the overall administration of the latter's leasing operations for a fee, which is based on certain rates of collections plus commission. Further, there are other management services provided to related parties under common ownership related to management of construction and development activities.

Unless otherwise indicated, the Group's outstanding receivables from related parties arising from the above transactions are unsecured, noninterest-bearing, and collectible in cash under normal credit terms or through offsetting arrangements.

There were no impairment losses recognized on the Group's receivables from related parties in 2024, 2023 and 2022.

In 2018, the Parent Company agreed with a related party under common ownership to turn over a certain property under terms that the related party will reimburse the construction cost incurred by the Parent Company amounting to P4.0 billion (see Note 12). The outstanding balance, which is collectible on demand, interest-bearing and unsecured, amounted to P3.1 billion as at both December 31, 2024 and 2023 and is presented under non-current Other Trade Receivables in the consolidated statements of financial position (see Note 6).

## 27.2 Advances to Ultimate Parent, Associates and Other Related Parties

The ultimate parent Company, associates and other related parties under common ownership are granted noninterest-bearing, unsecured and collectible on demand advances by the Parent Company and other entities within the Group with no definite repayment terms for working capital purposes. These are generally collectible in cash or through offsetting arrangements with the related parties.

The outstanding balances of Advances to associates and other related parties shown as part of Trade and Other Receivables account under Current Assets section in the consolidated statements of financial position are shown below (see Note 6).

|  | 2024  | 2023  |
|--|---|---|
| Advances to ultimate parent company<br>Advances to associates<br>Advances to other related parties | P 930,000,000<br>1,011,620,312<br>5,873,816,090 | P 930,000,000<br>1,010,276,576<br>4,326,431,484 |
|  | P 7,815,436,402                                 | P 6,266,708,060                                 |

The movements in advances to associates are as follows:

|  | 2024                         | 2023 |                          |  |
|--|------------------------------|------|--------------------------|--|
| Balance at beginning of year<br>Advances granted | P 1,010,276,576<br>1,343,736 | Р    | 1,009,892,937<br>383,639 |  |
| Balance at end of year                           | P 1,011,620,312              | Р    | 1,010,276,576            |  |

The movements in advances to other related parties under common ownership are as follows:

|  |          | 2024                           |   | 2023                                |
|--|----------|--------------------------------|---|-------------------------------------|
| Balance at beginning of year<br>Advances granted<br>Advances collected | <b>P</b> | 4,326,431,484<br>1,547,384,606 | P | 4,438,982,120<br>-<br>(112,550,636) |
| Balance at end of year   | P        | 5,873,816,090                  | Р | 4,326,431,484                       |

Advances to other related parties pertain to advances granted to entities under common ownership of the Parent Company. No impairment losses on the advances to ultimate parent Company, associates and other related parties were recognized in 2024, 2023 and 2022 based on management's assessment.

# 27.3 Advances from Other Related Parties

Certain expenses of the entities within the Group are paid by other related parties on behalf of the former. The Group also received cash advances from a certain related party under common ownership, for the development of a certain entertainment site which is an integrated tourism project planned by the Philippine Amusement and Gaming Corporation. The advances are noninterest-bearing, unsecured and with no repayment terms and are generally payable in cash upon demand or through offsetting arrangements with the related parties.

The outstanding balances from these transactions, which are payable on demand, unsecured and noninterest-bearing, are presented as Advances from Other Related Parties under Current Liabilities Section account in the consolidated statements of financial position.

The movements in advances from other related parties are as follows:

|   |   | 2024  |   | 2023  |
|---|---|---|---|---|
| Balance at beginning of year<br>Advances paid<br>Advances availed | P | 1,247,044,914<br>(136,452,356)<br>353,260,008 | P | 2,126,611,006<br>(1,597,199,347)<br>717,633,255 |
| Balance at end of year  | P | 1,463,852,566                                 | P | 1,247,044,914                                   |

# 27.4 Investments in Equity Securities

The Group's equity securities include investment in shares of related parties under common ownership. The fair values of these securities have been determined directly by reference to published prices in an active market, except for the investment in shares of related party under common ownership which was delisted in the stock exchange in 2019 and was subsequently measured using the discounted cash flows valuation technique [see Note 34.2(a)]. Movements and the related fair value gains or losses on these investments are shown and discussed in Note 9. Also, the Group received dividend income from these investments, presented as part of Dividend income under Interest and Other Income – net account in the consolidated statements of income (see Note 23).

# 27.5 Dividends Paid to the Ultimate Parent Company

The Ultimate Parent Company received dividends from the Parent Company amounting to P1.3 billion, P1.0 billion and P0.9 billion in 2024, 2023 and 2022, respectively. There were no outstanding liabilities relating to this transaction as of December 31, 2024 and 2023 (see Note 28.4).

## 27.6 Key Management Personnel Compensation

The Group's key management personnel compensation includes the following:

|                               | 2024          | 2023          | 2022          |
|-------------------------------|---------------|---------------|---------------|
| Short-term benefits           | P 332,576,000 | P 325,769,489 | P 276,491,249 |
| Post-employment benefits      | 48,694,739    | 41,374,775    | 84,771,439    |
| Employee share option benefit | 10,337,382    | 3,586,228     | 16,372,411    |
|                               |               |               |               |
|                               | P 391,608,121 | P 370,730,492 | P 377,635,099 |
|                               |               |               |               |

# 27.7 Post-employment Plan

The Group has formal retirement plans established separately for the Parent Company and each of the significant subsidiaries, particularly GERI, EELHI and PHRI. The Group's retirement funds for its post-employment defined benefit plan are administered and managed by trustee banks. The fair value and the composition of the plan assets as at December 31, 2024 and 2023 are presented in Note 25.3.

The Group's transactions with the fund mainly pertain to contribution, benefit payments and interest income. The retirement funds neither provide any guarantee or surety for any obligation of the Group nor its investments covered by any restrictions or liens. The retirement funds include investments in equity and debt securities of the Group (see Note 25.3)

# 28. EQUITY

Capital stock of the Parent Company consists of:

|   | Shares                    |                                |   | Amount           |                                  |   |
|---|---------------------------|--------------------------------|---|------------------|----------------------------------|---|
| <del>-</del>  | 2024                      | 2023                           | 2022  | 2024             | 2023                             | 2022  |
| Preferred shares Series "A" P0.01 par value Authorized  | 6,000,000,000             | 6,000,000,000                  | 6,000,000,000                               | P 60,000,000     | P 60,000,000                     | P 60,000,000                                |
| Issued and outstanding  | 6,000,000,000             | 6,000,000,000                  | 6,000,000,000                               | P 60,000,000     | P 60,000,000                     | P 60,000,000                                |
| Common shares – P1 par value<br>Authorized  | 45,640,000,000            | 40,140,000,000                 | 40,140,000,000                              | P 45,640,000,000 | P 40,140,000,000                 | P 40,140,000,000                            |
| Issued  | 33,745,865,872            | 32,370,865,872                 | 32,370,865,872                              | P 33,745,865,872 | P 32,370,865,872                 | P 32,370,865,872                            |
| Treasury shares:<br>Balance at beginning of year<br>Acquisitions during the year<br>Issuances during the year | (1,187,614,000)<br>-<br>- | (885,626,000)<br>(301,988,000) | (513,795,000)<br>(372,831,000)<br>1,000,000 | (2,852,655,275)  | (2,184,059,395)<br>(668,595,880) | (1,268,862,277)<br>(916,099,229)<br>902,111 |
| Balance at end of year  | (1,187,614,000)           | (1,187,614,000)                | (885,626,000)                               | (2,852,655,275)  | (2,852,655,275)                  | (2,184,059,395)                             |
| Issued and outstanding  | 32,558,251,872            | 31,183,251,872                 | 31,485,239,872                              | P 30,893,210,597 | P 29,518,210,597                 | P 30,186,806,477                            |
| Total issued and outstanding shares   | 38,558,251,872            | 37,183,251,872                 | 37,485,239,872                              | P 30,953,210,597 | P 29,578,210,597                 | P 30,246,806,477                            |

On June 15, 1994, the SEC approved the listing of the Parent Company's common shares totaling 140,333,333. The shares were initially issued at an offer price of P4.80 per common share. As of December 31, 2024, there are 2,360 holders of the listed shares, which closed at P2.05 per share as of that date. As of December 31, 2023, there are 2,379 holders of the listed shares, which closed at P1.97 per share as of that date.

The following also illustrates the additional listings made by the Parent Company (in shares): May 23, 1996 – 1.6 billion; January 8, 1997 – 2.1 billion; November 23, 1998 – 2.0 billion; August 19, 1999 – 3.0 billion; October 12, 2005 – 5.5 billion; November 21, 2006 –10.0 billion and July 17, 2007 – 3.9 billion and 2012 – 3.1 billion. The Parent Company also listed 700.0 million shares in 2013, 300.0 million shares in 2014, and 8.0 million shares in 2015. There were no additional issuance of shares in the succeeding years.

As at December 31, 2022, RHGI holds certain number of the Parent Company's common shares with costs of P515.2 million, which are treated as treasury shares on the Group's consolidated financial statements. On 2023, such shares were reissued and reversed as treasury shares, which resulted to APIC of P333.2 million (see Notes 28.3 and 28.5).

### 28.1 Preferred Shares Series "A"

The preferred shares are voting, cumulative, non-participating, non-convertible and non-redeemable with a par value of P0.01 per share. The shares earn dividends at 1% of par value per annum cumulative from date of issue. Dividends paid on cumulative preferred shares amounted to P0.6 million in 2024, 2023 and 2022 (see Note 28.4).

#### 28.2 Common Shares

On May 23, 2013, the Parent Company's BOD approved a P10.0 billion increase in authorized capital stock (ACS) consisting of 10.0 billion shares with par value of P1.00 per share. On November 20, 2013, the SEC approved the P10.0 billion increase in ACS, of which 2.5 billion shares were subscribed and paid by the Parent Company at a price of P4.29 per share for a total subscription price of P10.7 billion.

In 2009, 5,127,556,725 common shares were subscribed and issued through pre-emptive share rights offering. Moreover, shareholders were given four additional share warrants for every five share rights subscribed. For every share warrant, shareholders can avail of one common share at P1.00 per share.

Relative to the share subscription, 4,102,045,364 share warrants were issued of which 4,101,662,246 warrants were exercised while the remaining 383,118 have expired.

On May 13, 2024, the shareholders have approved the increase in the authorized capital stock of the company from P 40,200,000,000 divided into 40,140,000,000 common shares with par value of P1.00 per share and 6,000,000,000 voting cumulative, non-participating, non-convertible and non-redeemable preferred shares with par value of P 0.01per share to P45,700,000,000, divided into 45,640,000,000 common shares with par value of P1.00 per share and 6,000,000,000 voting cumulative, non-participating, non-convertible and non-redeemable preferred shared with par value of P 0.01 per share. The increase in authorized capital stock is geared towards the growth and expansions prospects of the Company. On July 29, 2024, the SEC approved the increase in authorized capital stock.

On August 1, 2024, the Parent Company issued 1,375.0 million common shares to AGI for a subscription price of P1.90 per share and a total subscription price of P2.6 billion (see Note 28.3). The issued common shares were issued out of the P5.5 billion increase in authorized capital stock of the Parent Company.

## 28.3 Additional Paid-in Capital

The APIC pertains to the excess of the total proceeds received from the Parent Company's shareholders over the total par value of the common shares. In 2024, APIC amounting to P1.2 billion was recognized from the issuance of shares to AGI (see Note 28.2). In 2023, an additional APIC of P333.2 million was recognized from the transactions with RHGI. In 2022, APIC amounting to P1.9 million, was recognized by the Parent Company from the exercise of 1,000,000 stock options.

#### 28.4 Cash Dividends

The details of the Parent Company's cash dividend declarations, both for preferred and common shares, are as follows:

|   | 2024  | 2023   | 2022  |
|---|---|--|---|
| Declaration date/date of approval by BOD  Date of record  Date of payment | October 21, 2024<br>November 5, 2024<br>November 18, 2024 | October 13,2023<br>October 27, 2023<br>November 14, 2023 | October 17, 2022<br>October 31, 2022<br>November 14, 2022 |
| Amounts declared<br>Common<br>Preferred                                   | P 2,661,952,254 600,000                                   | P 2,057,959,594<br>600,000                               | P 1,910,507,946 600,000                                   |
|   | P 2,662,552,254   | P 2,058,559,594  | P 1,911,107,946   |
| Dividends per share:<br>Common  | P 0.08  | P 0.07   | P 0.06  |
| Preferred   | P 0.01  | P 0.01   | P 0.01  |

# 28.5 Treasury Shares

As at December 31, 2022, this account also includes the Parent Company's common shares held and acquired by RHGI which was reissued in 2023.

In 2023, the Parent Company reacquired 302.0 million shares costing P668.6 million. No similar transaction in 2024. The amount of treasury common shares aggregated to P2,852.7 million as at December 31, 2024 and 2023.

The changes in market values of these shares held by RHGI, recognized as fair value gains or losses by the subsidiary, were eliminated in full and not recognized in the 2023 consolidated financial statements.

In 2022, the Parent Company has reissued 1,000,000 treasury shares as a result of exercise of the same number of stock options (see Note 28.6). There was no similar transaction in 2023 and 2024.

A portion of the Parent Company's retained earnings is restricted for dividend declaration up to the cost of treasury shares as at the end of the reporting period.

#### 28.6 ESOP

A total of P10.3 million, P3.6 million and P16.4 million share option benefits expense in 2024, 2023 and 2022, respectively, is recognized and presented as part of Salaries and employee benefits under Operating Expenses account in the consolidated statements of income (see Notes 22 and 25.2).

#### (a) Parent Company

In 2012, the Parent Company's BOD approved and the shareholders adopted an ESOP for the Parent Company's key executive officers.

The options shall generally vest on the 60th birthday and may be exercised up to five years from the date of vesting of the option. In 2022, there is an amendment to the vesting requirements of which the options will now vest on the 60th birthday or the actual retirement of the option holder, whichever is later. The exercise price shall be at a 15% discount from the volume weighted average closing price of the Parent Company's shares for nine months immediately preceding the date of grant.

Pursuant to this ESOP, on November 6, 2012, the Parent Company granted share options to certain key executives to subscribe to 235.0 million common shares of the Parent Company, at an exercise price of P1.77 per share.

In 2013, additional share options were granted to certain key executives to subscribe to 20 million common shares of the Parent Company at an exercise price of P2.33 per share. Additional 40 million share options were granted in 2014 at an average exercise price of P3.00 per share. In 2019, additional 10 million share options were granted at an exercise price of P1.77. There were no additional share options granted in 2024, 2023 and 2022.

In 2023, 10.0 million share options were forfeited due to resignation of certain key executive officers. There was no forfeiture due to resignation in 2024 and 2022.

In 2024, 2023 and 2022, a total of 10.0 million, 15.0 million and 5.0 million share options have vested, respectively.

A total of 1.0 million share options were exercised at a price of P1.77 per share in 2022. There was no similar transaction in and 2024 and 2023.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

| Option life                       | 6.08 t | o 30.17 years  |
|-----------------------------------|--------|----------------|
| Share price at grant date         | P      | 2.54 to P 4.08 |
| Exercise price at grant date      | P      | 1.77 to P 3.23 |
| Fair value at grant date          | P      | 0.98 to P 2.15 |
| Average standard deviation of     |        |                |
| share price return                |        | 10.98 %        |
| Average dividend yield            |        | 0.82 %         |
| Average risk-free investment rate |        | 3.93 %         |
|                                   |        |                |

The underlying expected volatility was determined by reference to historical date of the Parent Company's shares over a period of time consistent with the option life.

The Parent Company recognized a total of P10.3 million, P3.6 million and P16.4 million share-based executive compensation in 2024, 2023 and 2022, respectively, as part of Salaries and employee benefits and a corresponding credit in Retained Earnings (see Note 25.2).

#### (b) GERI

In 2011, the BOD of GERI approved and the stockholders adopted an ESOP for its key executive officers.

Under the ESOP, GERI shall initially reserve for exercise of share options up to 500.0 million common shares of the GERI's outstanding shares to be issued, in whole or in part, out of the authorized but unissued shares. Share options may be granted within 10 years from the adoption of the ESOP and may be exercised within seven years from date of grant.

The options shall vest within three years from date of grant and the holder of an option may exercise only a third of the option at the end of each year of the three-year period. The exercise price shall be at a 15% discount from the volume weighted average closing price of the GERI's shares for twelve months immediately preceding the date of grant.

As at December 31, 2024, pursuant to this ESOP, GERI has granted the option to its key company executives to subscribe to 400.0 million shares of GERI. An option holder may exercise in whole or in part his vested option provided that an option exercisable but not actually exercised within a given year shall accrue and may be exercised at any time thereafter but prior to the expiration of said option's life cycle. All 400.0 million options were fully vested as at December 31, 2019, but none of these have been exercised yet by any of the option holders as at the end of the reporting periods.

As at December 31, 2024 and 2023, there are no remaining share options that can be exercised.

The fair value of the option granted was estimated using a variation of the Black-Scholes valuation model that takes into account factors specific to the ESOP.

The following principal assumptions were used in the valuation:

| Average option life          |     | 7 years        |
|------------------------------|-----|----------------|
| Share price at grant date    | P   | 1.02 to P2.10  |
| Exercise price at grant date | P   | 1.00 to P1.93  |
| Fair value at grant date     | P   | 0.24 to P2.27  |
| Standard deviation of        |     |                |
| share price return           | 12. | 16% to 57.10%  |
| Risk-free investment rate    | 2   | 2.14% to 2.59% |

The underlying expected volatility was determined by reference to historical date of the GERI's shares over a period of time consistent with the option life.

There was no share-based compensation recognized in 2024, 2023 and 2022 since all the options fully vested as at December 31, 2019.

#### 28.7 Revaluation Reserves

The components and reconciliation of items of other comprehensive income presented in the consolidated statement of changes in equity at their aggregate amount under Revaluation Reserves account, are shown below.

|  | Financial Assets<br>at FVOCI<br>(Note 9) | Retirement<br>Benefit<br>Obligation<br>(Note 25.3) | Translation<br>Reserves<br>(Note 2) | Derivative<br>Financial<br>Instruments<br>(Note 30) | Equity<br>Reserves<br>(Note 1)          | Total                         |
|--|--|--|-------------------------------------|---|---|-------------------------------|
| Balance as at January 1, 2024  | (P 1,611,755,442)                        | P 489,581,03                                       | 5 (P 239,540,202                    | P 3,358,563   | P 11,852,577,608                        | P10,494,221,542               |
| Other comprehensive income (loss): Remeasurements of retirement benefit  |  |  |                                     |   |   |                               |
| post-employment obligation Fair value losses on financial assets at      | -  | (183,519,12  |                                     | -   | -                                       | (183,519,128)                 |
| FVOCI Realized loss on sale of financial assets at fair                  | (536,270,329)                            | -  | -                                   | -   | -                                       | (536,270,329)                 |
| value through other comprehensive incom                                  |  | -  | -                                   | -   | -                                       | (117,429,707)                 |
| Fair value gain on cash flow hedge<br>Share of non-controlling interest  | -<br>46,911,747                          | 103,257,53   | 5 -                                 | (55,952,053)  | -<br>-                                  | (55,952,053)<br>150,169,282   |
| Share in OCI of associates<br>Changes in percentage of ownership         | -  | -  | 34,148,095                          | -<br>-  | -<br>2,774,895,670                      | 34,148,095<br>2,774,895,670   |
| Exchange difference on translating foreign operations                    |  |  | 75 (00 010                          | 1   | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                               |
| Other comprehensive income (loss) before tax                             | (606,788,289)                            | (80,261,59   |                                     | (55,952,053)  | 2,774,895,670                           | 75,688,819<br>2,141,730,650   |
| Tax income (expense) Other comprehensive income (loss) after tax         | (606,788,289)                            | 32,067,40  |                                     |   | 2,774,895,670                           | 1,624,163<br>2,143,354,813    |
| Balance as at December 31, 2024  | (P 2,218,543,731)                        |  |                                     |   |   |                               |
| Balance as at January 1, 2023  | (P 1,725,993,007)                        | P 690,094,34                                       | 0 (P 259,538,921                    | P 37.604.713  | 3 P 8,626,592,277                       | P 7,368,759,402               |
|  | (* 1,120,220,001)                        | 2 0,0,0,1,0  | 0 (1 207,000,721,                   |   | 1 0,020,002,217                         | 1 1,500,105,102               |
| Other comprehensive income (loss):  Remeasurements of retirement benefit |  |  |                                     |   |   |                               |
| post-employment obligation Fair value losses on financial assets at      | -  | (268,851,44  | 5) -                                | -   | -                                       | (268,851,445)                 |
| FVOCI  | 101,480,862                              | =  | =                                   | - (24.246.450)                                      | -                                       | 101,480,862                   |
| Fair value gain on cash flow hedge<br>Share of non-controlling interest  | 12,756,703                               | 2,430,07   | - 6 -                               | (34,246,150)  | -<br>-                                  | (34,246,150)<br>15,186,779    |
| Share in OCI of associates   | =  | =  | (3,348,878)                         | =   | -<br>2 225 005 221                      | (3,348,878)                   |
| Changes in percentage of ownership<br>Exchange difference on translating | -  | -  | =                                   | =   | 3,225,985,331                           | 3,225,985,331                 |
| foreign operations Other comprehensive income (loss) before tax          | 114,237,565                              | (266,421,36  | 44,115,901                          |   | 3,225,985,331                           | 44,115,901<br>3,080,322,400   |
| Tax income (expense)   |  | 65,908,04  | 4 (20,768,304)                      | <u> </u>  |   | 45,139,740                    |
| Other comprehensive income (loss) after tax                              | 114,237,565                              | (200,513,32  | 19,998,719                          | (34,246,150)  | 3,225,985,331                           | 3,125,462,140                 |
| Balance as at December 31, 2023  | (P 1,611,755,442)                        | P 489,581,01                                       | 5 (P 239,540,202                    | P 3,358,563   | P 11,852,577,608                        | P10,494,221,542               |
| Balance as at January 1, 2022  | (P 1,144,152,392)                        | P 536,021,23                                       | 6 (P 337,051,379)                   | (P 53,542,477)                                      | P 8,626,592,277                         | P 7,627,867,265               |
| Other comprehensive income (loss):                                       |  |  |                                     |   |   |                               |
| Remeasurements of retirement benefit<br>post-employment obligation       | -  | 219,636,36   | -                                   | -   | -                                       | 219,636,360                   |
| Fair value losses on financial assets at FVOCI                           | (579,783,082)                            | -  | -                                   | _   | -                                       | (579,783,082)                 |
| Fair value gain on cash flow hedge                                       | -  | -  | -                                   | 91,147,190  | -                                       | 91,147,190                    |
| Share of non-controlling interest<br>Share in OCI of associates          | (2,057,533)                              | (10,010,22   | 6,138,277                           | -   | -                                       | (12,067,756)<br>6,138,277     |
| Exchange difference on translating foreign operations                    | -  | -  | 106,276,211                         |   | -                                       | 106,276,211                   |
| Other comprehensive income (loss) before tax Tax income (expense)        | (581,840,615)                            | 209,626,13   | 7 112,414,488                       | 91,147,190  | )                                       | (168,652,800)<br>(90,455,063) |
| Other comprehensive income (loss) after tax                              | (581,840,615)                            | (55,553,03<br>154,073,10                           |                                     |   |   | (259,107,863)                 |
|  |  |  |                                     |   |   |                               |

In 2021, MREIT offered and sold 949,837,500 shares or 37.51% ownership interest held by the Parent Company, through an initial public offering for P16.10 per share or P14.7 billion. The sale of shares did not result in Parent Company's loss of control over MREIT. The difference between the proportionate net book value and the consideration received amounting to P10.5 billion is credited to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

Also in 2021, the Parent Company acquired additional shares of PCMI and STLI for P2.0 billion and P1.8 million, respectively. The difference between the proportionate net book value and the consideration received of PCMI and STLI resulted in P1.1 billion debit and P29.6 million credit, respectively, to Equity reserves under Revaluation Reserves in the 2021 consolidated statement of changes in equity.

In 2023, the Parent Company acquired additional common shares of MREIT through property share swap effective January 2023 resulting to 65.67% ownership. In May and July 2023, the company disposed 279,400,000 common shares with a par value of P1.00 per share with net proceeds of P13.2 billion resulting to a decrease in ownership to 55.63%. The difference between the fair value of the transaction and the adjustment recognized directly in the Parent Company's equity is recorded as part of Equity reserves under Revaluation Resrves in the 2023 consolidated statement of changes in equity.

In April and June 2024, the Parent Company disposed shares through block sales with net proceeds of P1.5 billion, resulting in a reduction of its ownership to 51.33%. Subsequently, in November 2024, the Parent Company expanded its ownership in MREIT to 63.44% by acquiring additional common shares through a property share swap. The difference between the fair value of the transaction and the adjustment recognized directly in the Parent Company's equity is recorded as part of Equity reserves under Revaluation Resrves in the 2024 consolidated statement of changes in equity.

# 29. EARNINGS PER SHARE

EPS amounts were computed as follows:

|  |       | 2024         |          | 2023           | _        | 2022           |
|--|-------|--------------|----------|----------------|----------|----------------|
| Net profit attributable to the<br>Parent Company shareholders<br>Dividends on cumulative | P 18, | 749,285,284  | P        | 17,345,401,623 | P        | 13,455,475,825 |
| preferred shares Series "A"  | -     | (600,000)    |          | (600,000)      |          | (600,000)      |
| Profit available to the Parent Company's common shareholders                             | P 18  | ,748,685,284 | <u>P</u> | 17,344,801,623 | <u>P</u> | 13,454,875,825 |
| Divided by weighted average number common shareholders                                   | 31,   | ,758,046,954 |          | 30,967,574,247 | _        | 31,241,230,149 |
| Basic EPS  | P     | 0.590        | Р        | 0.560          | Р        | 0.431          |
| Divided by weighted average number of outstanding common shareholders                    | 31    | ,758,046,954 |          | 30,975,626,107 |          | 31,297,654,542 |
| Diluted EPS  | P     | 0.590        | Р        | 0.560          | Р        | 0.430          |

Unexercised share warrants have already expired; hence, were no longer included in the computation. In addition, the potentially dilutive outstanding share options totaling 220.0 million in 2024 and 2023, and 232.5 million in 2022 were also considered in the computations (see Note 28.6).

#### 30. DERIVATIVE FINANCIAL INSTRUMENTS

The Parent Company entered into agreements involving derivative financial instruments, such as cross-currency swap and interest rate swaps with a certain local financial institution to hedge the effect of the movements of foreign currency exchange rates and interest rates on financial instruments.

In 2019, a cross-currency swap was agreed upon with a certain local financial institution. The Parent Company shall receive \$95.62 million to be paid on a quarterly basis beginning December 2020 up to September 2024 plus interest based on three-month LIBOR plus a certain spread. The Parent Company shall make fixed quarterly payments in Philippine peso plus a fixed interest of 4.82%. The Parent Company designated the cross-currency swaps as hedging instruments to hedge the risk in changes in cash flows of its loan denominated in U.S. dollar as an effect of changes in foreign currency exchange rates and interest rates [see Notes 15.1(a) and 15.1(k)]. In 2024, the Parent Company has paid its outstanding loan balance in full.

In 2024, the Parent Company entered another cross-currency swap agreement with the same financial institution. and a corresponding interest rate swap. The Parent Company shall receive \$180.5 million to be paid on a quarterly basis beginning June 2025 up to March 2029 plus interest based on three-month BVAL plus a certain spread. The Parent Company shall make fixed quarterly payments in Philippine Peso plus a fixed interest rate of 6.40%. The Parent Company designated the cross-currency swaps as hedging instruments to hedge the risk in changes in cash flows of its loan denominated in U.S. dollar as an effect of changes in foreign currency exchange rates and interest rates [see Notes 15.1(a) and 15.1(k)].

Also in 2024, the Parent Company entered into an interest rate swap agreement, with a notional amount of P10.0 billion to hedge its exposure to changes in fair value arising from changes in benchmark interest rate on loans payable due to mature in 2029 (see Note 19).

As at December 31, 2024 and 2023, the Parent Company has assessed that the cross currency swaps designated as cash flow hedges will continue to be highly effective over the term of the agreement; hence, the Parent Company expects to continuously use hedge accounting on the hedging relationship of its cross currency swaps and on its interest-bearing loans.

The Parent Company recognized unrealized losses on cash flow hedges amounting to P56.0 million and P34.2 million in 2024 and 2023, respectively, and unrealized gains of P 91.1 million in 2022. These are presented as part of other comprehensive income in the consolidated statements of comprehensive income.

There is an economic relationship between the hedged item and the hedging instrument as the terms of the fixed rate loans match the terms of the interest rate swaps. The Group has established a hedge ratio of 104.12% for the hedging relationships as the underlying risk of the interest rate swaps is identical to the hedged risk component.

The hedged items are presented under Interest-bearing Loans and Borrowings in the Group's consolidated statement of financial position as at December 31, 2024. The carrying amounts relating to items designated as hedged items in fair value hedge relationships to manage the Group's exposure to interest rate as at December 31, 2024 amounts to P10.4 billion.

The Parent Company recognized an unrealized gain of P57.0 million on fair value hedges in 2024. These are presented as part of Miscellaneous income – net under Interest and Other Income in the 2024 consolidated statement of income (see Note 23).

The table below sets out information about the Group's hedging instruments and the related carrying amounts as at December 31:

|   | Notional Amount |                               | <b>Derivative Assets</b> |                             |
|---|-----------------|-------------------------------|--------------------------|-----------------------------|
| 2024<br>Cross currency swaps<br>Interest rate swaps | \$<br>P         | 180,505,415<br>10,000,000,000 | P                        | 416,555,825<br>(57,317,173) |
|   |                 |                               | <u>P</u>                 | 359,238,652                 |
| 2023<br>Cross currency swaps                        | \$              | 17,928,858                    | P                        | 62,038,593                  |

The hedging instruments have a net positive fair value of P359.2 million in 2024 and P62.0 million in 2023. These are presented as Derivative assets under Other Current Assets in the consolidated statements of financial position (see Note 8).

#### 31. COMMITMENTS AND CONTINGENCIES

## 31.1 Lease Commitments - Group as Lessor

The Group is subject to risk incidental to the operation of its office and commercial properties, which include, among others, changes in market rental rates, inability to renew leases upon lease expiration, and inability to collect rent from tenants due to bankruptcy or insolvency of tenants. Majority of the Group's revenue from rental properties are derived from commercial and BPO-based tenants. If the expected growth, particularly from BPO-based tenants, does not meet management's expectations, or in the case of commercial tenants more stringent health measures are imposed resulting to further temporary or permanent closures of commercial establishments, the Group may not be able to lease their properties in a timely manner or collect rent at profitable rates.

To mitigate these risks, tenants pay security deposits and advance rent equal to three to six months' rent, which are forfeited in case a tenant pre-terminates without prior notice or before the expiry of lease term without cause. In addition, tenants are usually required to pay the monthly rent in advance on a monthly basis, without need of further demand. Security deposits and advance rent are presented as part of Unearned income under Other Current Liabilities and Deferred rent under Other Non-current Liabilities in the consolidated statements of financial position (see Note 19).

# (a) Operating Leases

The Group is a lessor under several non-cancellable operating leases covering office, commercial and properties for a period of two to ten years with annual escalation rates between 5% to 10% (see Note 12).

Future minimum lease receivables under these agreements are as follows:

|  |   | 2024            |   | 2023            |   | 2022            |
|--|---|-----------------|---|-----------------|---|-----------------|
| Within one year                                | P | 18,142,094,472  | Р | 16,524,807,397  | P | 16,954,000,233  |
| After one year but not more than two years     |   | 21,397,799,655  |   | 19,998,956,604  |   | 18,969,350,475  |
| After two years but not more than three years  |   | 22,138,318,504  |   | 20,787,467,598  |   | 20,073,548,227  |
| After three years but not more than four years |   | 22,840,094,777  |   | 21,565,435,685  |   | 20,902,530,811  |
| After four years but not more than five years  |   | 24,103,041,714  |   | 23,134,430,186  |   | 22,417,321,069  |
| More than five years                           |   | 30,066,404,456  | _ | 28,326,544,473  | _ | 28,155,620,943  |
|  | P | 138,687,753,578 | Р | 130,337,641,943 | Р | 127,472,371,758 |

#### (b) Finance Lease

In 2019, the Group, through GERI, subleased its development rights over the undivided portions of a land co-terminus with the term of its head lease. Finance lease receivable arising from the transaction is presented as part Trade and Other Receivables account in the consolidated statements of financial position (see Note 6). Interest income on the finance lease amounted to P34.3 million and P38.4 million in 2023 and 2022 and is presented as part of Interest and Other Income account in the 2023 and 2022 consolidated statements of income (see Note 23).

In 2024, the Group derecognized its finance lease receivables, resulting in a recognition of gain amounting to P16.6 million, which is presented as part of Miscellaneous – net under Interest and Other Income – net in the 2024 consolidated statement of income (see Note 23).

The maturity analysis of finance lease receivable at December 31, 2023 is as follows:

|                           | Lea | se Collection | Interest Income |                | Present value |                 |
|---------------------------|-----|---------------|-----------------|----------------|---------------|-----------------|
| 2023                      |     |               |                 |                |               |                 |
| Within one year           | P   | 26,846,871    | (P              | 24,829,545)    | P             | 2,017,326       |
| After one year but not    |     |               |                 |                |               |                 |
| more than two years       |     | 27,514,054    |                 | (24,641,019)   |               | 2,873,035       |
| After two years but not   |     |               |                 |                |               |                 |
| more than three years     |     | 26,281,499    |                 | (24,407,402)   |               | 1,874,097       |
| After three years but not |     |               |                 | (- (           |               | <b></b>         |
| more than four years      |     | 24,301,659    |                 | (24,373,209)   |               | (71,550)        |
| After four years but not  |     | 25 020 700    |                 | (0.4.250, 422) |               | 470 <b>2</b> 75 |
| more than five years      |     | 25,030,708    |                 | (24,352,433)   |               | 678,275         |
| More than five years      |     | 629,817,781   |                 | (320,057,121)  |               | 309,760,660     |
|                           | P   | 759,792,572   | (P              | 442,660,729)   | P             | 317,131,843     |

#### 31.2 Others

As at December 31, 2024 and 2023, the Group has unused long-term credit facilities amounting to P30.0 billion and P35.0 billion, respectively. In addition, the Group is committed to certain project and capital expenditures as disclosed in Note 4.4. There are other commitments and contingent liabilities that arise in the normal course of operations of the Group which are not reflected in the consolidated financial statements. The management of the Group is of the opinion that losses, if any, from these items will not have any material effect on its consolidated financial statements.

# 32. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group has various financial instruments such as cash and cash equivalents, financial assets at FVOCI, interest-bearing loans and borrowings, bonds payable, trade receivables and payables which arise directly from the Group's business operations. The financial liabilities were issued to raise funds for the Group's capital expenditures. The Group does not actively engage in the trading of financial assets for speculative purposes.

# 32.1 Foreign Currency Sensitivity

Most of the Group's transactions are carried out in Philippine peso, its functional currency. Exposures to currency exchange rates arise mainly from the Group's U.S. dollar-denominated cash and cash equivalents, loans and bonds payable, which have been used to fund new projects and to refinance certain indebtedness for general corporate purposes.

As at December 31, 2024 and 2023, net foreign currency-denominated financial liabilities in U.S. dollar, translated into Philippine Peso at the closing rate, amounted to P49.4 billion and P28.7 billion, respectively.

Management assessed that the reasonably possible change in exchange rates of Philippine Peso to U.S. dollar, based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months at 68% confidence level is 5.22% and 5.38% in 2024 and 2023, respectively. If the exchange rate increased or decreased by such percentages, the profit before tax in 2024 and 2023 would have changed by P2,030.7 million and P1,489.3 million, respectively.

Exposures to foreign exchange rates vary during the year depending on the volume of overseas transactions and mainly affect consolidated profit or loss of the Group. There are no material exposures on foreign exchange rate that affect the Group's consolidated other comprehensive income. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

# 32.2 Interest Rate Sensitivity

The Group interest risk management policy is to minimize interest rate cash flow risk exposures to changes in interest rates. The Group maintains a debt portfolio unit of both fixed and floating interest rates. Most long-term borrowings are subject to fixed interest rate while other financial assets subject to variable interest rates.

The Group's ratio of fixed to floating rate debt stood at 0.47:1.00 and 1.05:1.00 as at December 31, 2024 and 2023, respectively.

The sensitivity of the consolidated net results in 2024 and 2023 to a reasonably possible change of 1.0% in floating rates is P644.1 million and P380.7 million, respectively.

The sensitivity of the consolidated equity in 2024 and 2023 to a reasonably possible change of 1.0% in floating rates is P483.1 million and P285.5 million, respectively. The calculations are based on the Group's financial instruments held at each reporting date. All other variables are held constant.

#### 32.3 Credit Risk

The Group's credit risk is attributable to trade receivables, rental receivables and other financial assets. The Group maintains defined credit policies and continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. Where available at a reasonable cost, external credit ratings and/or reports on customers and other counterparties are obtained and used. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of rentals, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets and contract assets as shown in the consolidated statements of financial position (or in the detailed analysis provided in the notes to consolidated financial statements), as summarized below.

|                              | Notes | 2024              | 2023              |
|------------------------------|-------|-------------------|-------------------|
| Cash and cash equivalents    | 5     | P 21,421,340,361  | P 25,115,017,234  |
| Trade receivables            | 6     | 49,150,622,871    | 39,818,559,661    |
| Rent receivables             | 6     | 6,654,501,681     | 7,773,678,259     |
| Other receivables            | 6     | 10,938,806,802    | 10,825,734,772    |
| Advances to associates       |       |                   |                   |
| and other related parties    | 6, 27 | 7,815,436,402     | 6,266,708,060     |
| Contract assets              | 20.2  | 35,515,792,121    | 25,721,450,330    |
| Guarantee and other deposits | 14    | 1,037,397,688     | 890,420,128       |
|                              |       | P 132,533,897,926 | P 116,411,568,444 |

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P0.5 million for every depositor per banking institution.

#### (b) Trade and Other Receivables

The Parent Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for all trade receivables and other receivables.

To measure the expected credit losses, trade receivables and other receivables have been grouped based on shared credit risk characteristics and the days past due (age buckets). The other receivables relate to receivables from both third and related parties other than trade receivables and have substantially the same risk characteristics as the trade receivables. The Parent Company has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the other assets. The expected loss rates are based on the payment profiles of sales over a period of 36 months before the end of the reporting periods, and the corresponding historical credit losses experienced within such period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group identifies headline inflation rate and bank lending rate to be the most relevant factors and accordingly adjusts the historical loss rates based on expected changes in these factors. The total loss allowance based on the provision matrix is P710.2 million and P720.5 million as at December 31, 2024 and 2023, respectively.

The Group considers credit enhancements in determining the expected credit loss. Trade receivables from real estate sales are collateralized by the real properties sold while rental receivables are secured to the extent of advanced rental and security deposits received from lessees. Further, customers are typically required to issue post-dated checks, which provide additional credit enhancement.

The estimated fair value of collateral and other security enhancements held against trade receivables are presented below.

|                               | Gross Maximum Exposure | Fair Value of Collaterals | Net Exposure |  |
|-------------------------------|------------------------|---------------------------|--------------|--|
| 2024                          |                        |                           | _            |  |
| Real estate sales receivables | P 40,443,807,833       | P 75,756,257,540          | Р -          |  |
| Contract assets               | 35,515,792,121         | 86,662,465,873            | -            |  |
| Rent receivable               | 6,654,501,681          | 25,956,551,740            | -            |  |
|                               | P 82,614,101,635       | P 188,375,275,153         | <u>P</u> -   |  |
| 2023                          |                        |                           |              |  |
| Real estate sales receivables | P 41,328,385,170       | P 45,327,170,657          | Р -          |  |
| Contract assets               | 16,725,717,102         | 40,812,445,170            | -            |  |
| Rent receivable               | 7,773,678,259          | 26,677,795,493            |              |  |
|                               | P 65,827,780,531       | P 112,817,411,320         | P -          |  |

Some of the unimpaired trade receivables and other receivables, which are mostly related to real estate sales, are past due as at the end of the reporting period and are presented below.

|                            | 2024             | 2023             |
|----------------------------|------------------|------------------|
| Current (not past due)     | P 70,467,769,815 | P 61,314,660,549 |
| Past due but not impaired: |                  |                  |
| More than one month but    |                  |                  |
| not more than 3 months     | 1,201,212,140    | 995,776,342      |
| More than 3 months but     |                  |                  |
| not more than 6 months     | 788,159,860      | 660,635,291      |
| More than 6 months but     | , ,              | , ,              |
| not more than one year     | 1,259,283,695    | 1,043,424,434    |
| More than one year         | 842,942,364      | 670,184,136      |
|                            | P 74,559,367,874 | P 64,684,680,752 |

#### (c) Advances to Associates and Other Related Parties

ECL for advances to associates, and other related parties, and other trade receivables from related parties, are measured and recognized using the liquidity approach. Management determines possible impairment based on the related party's ability to repay the advances upon demand at the reporting date taking into consideration the historical defaults from the related parties.

The Parent Company does not consider any significant risks in the advances to related parties as these are entities whose credit risks for liquid funds are considered negligible, have committed to financially support these related parties as part of AGI's long-term corporate strategy. As at December 31, 2024 and 2023, impairment allowance is not material.

# (d) Guarantee and Other Deposits

The credit risk for guarantee and other deposits is considered negligible as the Group has ongoing transactions with the counterparties and the latter are considered to be with sound financial condition and sufficient liquidity.

# 32.4 Liquidity Risk

The Group manages its liquidity needs by carefully monitoring scheduled debt servicing payments for long-term financial liabilities as well as cash outflows due in a day-to-day business. Liquidity needs are monitored in various time bands, on a day-to-day and week-to-week, as well as on the basis of a rolling 30-day projection. Long-term needs for a six-month and one-year period are identified monthly.

The Group maintains cash to meet its liquidity requirements for up to 60-day periods. Excess cash is invested in time deposits or short-term marketable securities. Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the ability to sell long-term financial assets.

As at December 31, 2024 and 2023, the Group's financial liabilities have contractual maturities which are presented below.

|  | Notes | Within 1<br>Year | 1 to 5<br>Years  | More than<br>`5 Years |
|--|-------|------------------|------------------|-----------------------|
| 2024:                                  |       |                  |                  |                       |
| Interest-bearing loans and borrowings* | 15    | P 25,953,969,558 | P 65,367,265,028 | P 13,140,843,289      |
| Trade and other payables               | 17    | 28,176,160,978   | -                | -                     |
| Bonds and notes payable*               | 16    | 837,577,125      | 21,980,054,250   | -                     |
| Advances from other related parties    | 27.3  | 1,463,852,566    | -                | -                     |
| Other liabilities                      | 19    | 2,266,048,111    | 1,772,618,984    |                       |
|  |       | P58,697,608,338  | P 89,119,938,262 | P 13,140,843,289      |
| 2023:                                  |       |                  |                  |                       |
| Interest-bearing loans and borrowings* | 15    | P 18,440,812,490 | P 49,019,402,123 | P 7,132,187,500       |
| Trade and other payables               | 17    | 25,394,004,577   | -                | -                     |
| Bonds and notes payable*               | 16    | 14,164,524,941   | 24,543,746,338   | -                     |
| Advances from other related parties    | 27.3  | 1,247,044,914    | -                | -                     |
| Other liabilities                      | 19    | 1,807,973,948    | 1,209,190,931    |                       |
|  |       | P 61,054,360,870 | P 74,772,339,392 | P 7,132,187,500       |

<sup>\*</sup>Inclusive of future interest costs

The contractual maturities in the above reflect the gross cash flows, which may differ from the carrying values of the liabilities at the reporting dates.

# 32.5 Other Price Risk Sensitivity

The Group's market price risk arises from its financial assets carried at fair value. It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

For equity securities listed in the Philippines, the observed volatility rates of the fair values of the Group's investments held at fair value is determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 99% level of confidence. Their impact on the Group's consolidated net profit and consolidated equity as at December 31, 2024 and 2023 are summarized as follows:

|   |                              | Impac                      | t on Equity |
|---|------------------------------|----------------------------|-------------|
|   | Observed<br>Volatility Rates | Increase                   | Decrease    |
| 2024 Investment in equity securities: Holding Company Manufacturing | +/-4.79%<br>+/-2.47%         | P 39,619,753<br>19,709,312 | ( , , ,     |
| 2023 Investment in equity securities: Holding Company Manufacturing | +/-5.44%<br>+/-1.84%         | P 72,997,948<br>16,911,584 | ( , , ,     |

The investments in listed equity securities are considered long-term strategic investments. In accordance with the Group's policies, no specific hedging activities are undertaken in relation to these investments. The investments are continuously monitored and voting rights arising from these equity instruments are utilized in the Group's favor.

The Group is also exposed to other price risk in respect of its derivative financial assets and liabilities arising from foreign exchange margins trading spot and forward, and interest rate changes. These financial instruments will continue to be measured at fair value based on net present value computation.

# 33. CATEGORIES AND FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 33.1 Carrying Amounts and Fair Values by Category

The carrying values and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

|                                     |         | _ | 20                          | )24 |                 |   | 20              | )23 |                 |
|-------------------------------------|---------|---|-----------------------------|-----|-----------------|---|-----------------|-----|-----------------|
|                                     | Notes   |   | Carrying values Fair values |     | Carrying values |   | Fair values     |     |                 |
| Financial Assets                    |         |   |                             |     |                 |   |                 |     |                 |
| At amortized costs:                 |         |   |                             |     |                 |   |                 |     |                 |
| Cash and cash equivalents           | 5       | P | 21,421,340,361              | P   | 21,421,340,361  | P | 25,115,017,234  | P   | 25,115,017,234  |
| Trade and other receivables - net   | 6, 27.2 |   | 74,559,367,874              |     | 74,003,286,582  |   | 64,684,680,752  |     | 63,994,382,334  |
| Guarantee and other deposits        | 14      | _ | 1,037,397,688               |     | 1,037,397,688   |   | 890,420,128     | _   | 890,420,128     |
|                                     |         | _ | 97,018,105,923              | P   | 96,462,024,631  | P | 90,690,118,114  | Р   | 89,999,819,696  |
| Financial assets at FVTPL –         |         |   |                             |     |                 |   |                 |     |                 |
| Derivative assets                   | 8       | P | 359,238,652                 | P   | 359,238,652     | P | 62,038,593      | P   | 62,038,593      |
| Financial assets at FVOCI –         |         |   |                             |     |                 |   |                 |     |                 |
| Equity securities                   | 9       | P | 5,411,250,309               | P   | 5,411,250,309   | P | 5, 390,622,638  | Р   | 5,390,622,628   |
| Financial Liabilities               |         |   |                             |     |                 |   |                 |     |                 |
| At amortized costs:                 |         |   |                             |     |                 |   |                 |     |                 |
| Interest-bearing                    |         |   |                             |     |                 |   |                 |     |                 |
| loans and borrowings                | 15      | P | 89,993,511,031              | P   | 86,022,502,199  | P | 71,780,316,218  | P   | 70,784,042,923  |
| Bonds and notes payable             | 16      |   | 20,049,554,649              |     | 19,369,933,610  |   | 31,114,591,251  |     | 30,360,173,852  |
| Trade and other payables            | 17      |   | 28,832,783,344              |     | 28,764,009,126  |   | 25,394,004,577  |     | 26,156,848,944  |
| Advances from other related parties | 27.3    |   | 1,463,852,566               |     | 1,463,852,566   |   | 1,247,044,914   |     | 1,173,689,331   |
| Other liabilities                   | 19      |   | 4,038,667,095               | _   | 4,038,667,096   |   | 2,551,442,556   | _   | 2,551,442,556   |
|                                     |         | P | 144,378,368,685             | P   | 139,658,964,597 | P | 132,087,399,516 | P   | 131,026,197,606 |

A description of the Group's risk management objectives and policies for financial instruments is provided in Note 32.

# 33.2 Offsetting of Financial Assets and Financial Liabilities

The Group has not set-off financial instruments in 2024 and 2023 and does not have relevant offsetting arrangements, except as disclosed in Notes 27.2 and 27.3. Currently, all other financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties' BOD and shareholders. As such, the Group's outstanding receivables from and payables to the same related parties can be potentially offset to the extent of their corresponding outstanding balances. There are no offsetting arrangements as at December 31, 2024 and 2023.

#### 34. FAIR VALUE MEASUREMENT AND DISCLOSURES

### 34.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by developing estimates and assumptions based on market inputs, using observable data that market participants would use in pricing the instrument. When such data is not observable, management uses its best estimate. Estimated fair values of financial instruments may vary from the actual prices that would be achieved in an arms' length transaction at the end of the reporting period.

When the Parent Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

## 34.2 Financial Instruments Measurement at Fair Value

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statements of financial position on a recurring basis as at December 31, 2024 and 2023 (see Notes 9 and 30).

|                            | Level 1         |               | Level 3         | Total                  |  |
|----------------------------|-----------------|---------------|-----------------|------------------------|--|
| <u>2024</u>                |                 |               |                 |                        |  |
| Financial assets —         |                 |               |                 |                        |  |
| Equity securities          | P 2,180,760,059 | P -           | P 3,230,490,250 | P 5,411,250,309        |  |
| Derivatives                |                 | 359,238,652   |                 | 359,238,652            |  |
| 2022                       | P 2,180,760,059 | P 359,238,652 | P 3,230,490,250 | <u>P 5,770,488,961</u> |  |
| 2023<br>Financial assets – |                 |               |                 |                        |  |
| Equity securities          | P 3,123,647,415 | Р -           | P 2,266,974,953 | P 5,390,622,368        |  |
| Derivatives                | 1 3,123,077,713 |               | 1 2,200,774,733 | - , , ,-               |  |
| Denvatives                 |                 | 62,083,593    | <del></del>     | 62,083,593             |  |
|                            | P 3,123,647,415 | P 62,083,593  | P 2,266,974,953 | P 5,452,660,961        |  |

Described below are the information about how the fair values of the Group's classes of financial assets are determined.

# (a) Equity Securities

As at December 31, 2024 and 2023, instruments included in Level 1 comprise equity securities classified as financial assets at FVOCI. These securities were valued based on their market prices quoted in the PSE at the end of each reporting period.

In 2024 and 2023, the fair value of these equity securities is determined using discounted cash flows valuation technique with discount rate of 7.2% and 8.5% in 2024 and 2023, respectively, and growth rate of 3.0% in both 2024 and 2023. The forecasted annual net cash flows were also derived by taking into consideration the market conditions, economic factors, and historical performance and future projects of the investee company.

A reconciliation of the carrying amounts of Level 3 FVOCI equity securities at the beginning and end of 2024 and 2023 is shown below.

|   | 2024     |               | 2023 |               |  |
|---|----------|---------------|------|---------------|--|
| Balance at beginning of year<br>Additions | P        | 2,266,974,953 | P    | 2,151,645,154 |  |
| Additions                                 |          | 857,775,000   |      | -             |  |
| Fair value gains                          |          | 105,740,297   |      | 115,329,799   |  |
| Balance at end of year                    | <u>P</u> | 3,230,490,250 | Р    | 2,266,974,953 |  |

The Group recognized P642.0 million and P13.8 million fair value losses in 2024 and 2023, respectively, on the Level 1 equity securities. For the Level 3 equity securities, the Group recognized P105.7 million and P115.3 million fair value gains in 2024 and 2023, respectively (see Notes 9 and 28.8).

## (b) Derivatives

The fair value of derivative financial instruments, related to the cross-currency and interest rate swaps, is measured at inputs other than quoted prices that are indirectly observable for the financial instruments and are categorized within Level 2 (see Note 30). The fair value is determined through valuation techniques using the net present value computation. The future principal and interest receipts and payments are discounted using readily observable reference rates at the date of valuation. The resulting net present value is translated into Philippine peso using the U.S. dollar exchange rate at the date of valuation to arrive at the fair value of the derivative financial instruments.

# 34.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Group's financial assets which are not measured at fair value in the consolidated statements of financial position but for which fair value is disclosed include cash and cash equivalents, which are categorized as Level 1, and trade and other receivables – net, and guarantee and other deposits which are categorized as Level 3. Financial liabilities which are not measured at fair value but for which fair value is disclosed pertain bonds payable, which are categorized as Level 1, and interest-bearing loans and borrowings, redeemable preferred shares, trade and other payables and advances from their related parties which are categorized as Level 3.

The fair value of the Group's debt securities which consist of corporate bonds is estimated by reference to quoted bid price in active market at the end of the reporting period and is categorized within Level 1.

For financial assets with fair values included in Level 1, management considers that the carrying amounts of these financial instruments approximate their fair values due to their short-term duration.

The fair values of the financial assets and financial liabilities included in Level 3, which are not traded in an active market, are determined based on the expected cash flows of the underlying net asset or liability based on the instrument where the significant inputs required to determine the fair value of such instruments are not based on observable market data. Further, management considers that the carrying amounts of these financial instruments approximate their fair values as the effect of discounting is insignificant.

# 34.4 Fair Value of Investment Properties Measured at Cost for which Fair Value is Disclosed

The fair value of the Group's investment properties earning rental income was determined through discounted cash flows valuation technique. The Group uses assumption that are mainly based on market conditions existing at each reporting period, such as: the receipt of contractual rentals; expected future market rentals; void periods; maintenance requirements; and appropriate discount rates. These valuations are regularly compared to actual market yield data and actual transactions by the Group and those reported by the market. The expected future market rentals are determined on the basis of current market rentals for similar properties in the same location and condition.

The Group determines the fair value of idle properties using the observable recent prices of the reference properties adjusted for differences in key attributes such as property size, zoning and accessibility.

As at December 31, 2024 and 2023, the fair value of the Group's investment properties is classified within Level 3 of the fair value hierarchy. The Level 3 fair value of the investment properties was determined using the income approach which is performed with values derived using a discounted cash flow model. The income approach uses future free cash flow projections and discounts them to arrive at a present value. The discount rate is based on the level of risk of the business opportunity and costs of capital. The most significant inputs into this valuation approach are the estimated expected future annual cash inflow and outgoing expenses, anticipated increase in market rental, discount rate and terminal capitalization rate. The fair market values of the properties that generated rental income in 2024 and 2023 are P484.5 billion and P481.5 billion as at December 31, 2024 and 2023, respectively, while the fair market value of idle land is P52.6 billion and P55.5 billion as at December 31, 2024 and 2023, respectively.

There were no transfers into or out of Level 3 fair value hierarchy in 2024 and 2023. The reconciliation of the carrying amount of investment properties included in Level 3 is presented in Note 12.

# 35. CAPITAL MANAGEMENT OBJECTIVES, POLICIES AND PROCEDURES

The Group's capital management objective is to ensure its ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. It monitors capital using the debt-to-equity ratio using amounts of contracted borrowings versus total equity. Capital for the reporting periods under review is summarized as follows:

|  | 2024                               | 2023                               |  |  |
|--|------------------------------------|------------------------------------|--|--|
| Interest-bearing loans and borrowings<br>Bonds and notes payable | P 89,993,511,031<br>20,049,554,649 | P 71,780,316,218<br>31,114,591,251 |  |  |
|  | 110,043,065,680                    | 102,894,907,469                    |  |  |
| Total equity   | 278,735,090,426                    | 260,667,845,972                    |  |  |
| Debt-to-equity ratio   | 0.39:1:00                          | 0.39 : 1:00                        |  |  |

The Group has complied with its covenant obligations, including maintaining the required debt-to-equity ratio for the years presented above.

# 36. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Group's liabilities arising from financing activities, which includes both cash and non-cash changes.

|   | Interest-bearing<br>Loans and<br>Borrowings<br>(See Note 15) | Bonds and<br>Notes Payable<br>(See Note 16) | Lease<br>Liabilities<br>(See Note 19) | Advances from<br>Associates<br>and Other<br>Related Parties<br>(See Note 27) | Total  |
|---|--|---|---------------------------------------|--|--|
| Balance as at January 1, 2024   | P 71,780,316,218   | P 31,114,591,251                            | P 492,051,127                         | P 1,247,044,914  | P 104,634,003,510                                  |
| Net cash flows: Proceeds Principal repayments Interest repayments   | 34,241,250,000<br>(16,848,203,223)                           | -<br>(12,000,000,000)<br>-                  | -<br>(46,186,820)<br>(40,349,443)     | 353,260,008<br>(136,452,356)   | 34,594,510,008<br>(29,030,842,399)<br>(40,349,443) |
| Non-cash financing activities: Foreign currency exchange Amortization of debt issue cost                          | 644,190,625<br>175,957,411                                   | 844,811,098<br>90,152,299                   | 4,340,927                             | -  | 1,493,342,650<br>266,109,710                       |
| Recognition of lease liabilities  | -  | -   | 86,730,450                            | -  | 86,730,450   |
| Interest amortization on lease liabilities  | <u>=</u>   | <u> </u>                                    | 40,349,443                            | -  | 40,349,443   |
| Balances as at December 31, 2024  | P 89,993,511,031   | P 20,049,554,648                            | P 536,935,684                         | P 1,463,852,566  | P 112,043,853,929                                  |
| Balance as at January 1, 2023<br>Net cash flows:  | P 49,658,496,220   | P 45,239,075,510                            | P 610,746,280                         | P 2,126,611,006  | P 97,634,929,016                                   |
| Proceeds Principal repayments Interest repayments   | 35,645,523,000<br>(13,836,564,027)                           | (13,607,000,000)                            | (21,406,494)<br>(37,792,646)          | 717,633,255<br>(1,597,199,347)   | 36,363,156,255<br>(29,062,169,868)<br>(37,792,646) |
| Non-cash financing activities: Foreign currency exchange Amortization of debt issue cost Interest amortization on | 229,732,032<br>83,128,993                                    | (613,247,433)<br>95,763,174                 | (1,747,322)                           | <del>-</del><br>-  | (385,262,723)<br>178,892,167                       |
| lease liabilities<br>Derecognition  | -  | -<br>-                                      | 37,792,646<br>(95,541,337)            |  | 37,792,646<br>(95,541,337)                         |
| Balances as at December 31, 2023  | P 71,780,316,218   | P 31,114,591,251                            | P 492,051,127                         | P 1,247,044,914  | P 104,634,003,510                                  |
| Balance as at January 1, 2022<br>Net cash flows:  | P 51,649,704,598   | P 41,982,042,246                            | P 589,572,800                         | P 3,243,336,539  | P 97,464,656,183                                   |
| Proceeds<br>Principal repayments  | 10,522,520,857<br>(12,451,825,598)                           | -   | -<br>(18,840,748)                     | 1,317,261,209<br>(2,433,986,742)   | 11,839,782,066<br>(14,904,653,088)                 |
| Non-cash financing activities: Foreign currency exchange Amortization of debt issue cost Interest amortization on | (135,332,769)<br>73,429,132                                  | 3,167,315,697<br>89,717,567                 | 10,691,913                            | -<br>-   | 3,042,674,841<br>163,146,699                       |
| lease liabilities   | <u>-</u>   | <u> </u>                                    | 29,322,315                            |  | 29,322,315   |
| Balances as at December 31, 2022  | P 49,658,496,220   | P 45,239,075,510                            | P 610,746,280                         | P 2,126,611,006  | P 97,634,929,016                                   |

# MEGAWORLD CORPORATION AND SUBSIDIARIES (A Subsidiary of Alliance Global Group, Inc.)

# Composition of the Group

As at December 31, the Parent Company holds ownership interests in the following subsidiaries and associates:

|   | Effe | Effective Percentage of<br>Ownership |      |  |  |
|---|------|--------------------------------------|------|--|--|
| Subsidiaries                                    | 2024 | 2023                                 | 2022 |  |  |
| Prestige Hotels and Resorts, Inc. (PHRI)        | 100% | 100%                                 | 100% |  |  |
| Richmonde Hotel Group International Ltd. (RHGI) | 100% | 100%                                 | 100% |  |  |
| Eastwood Cyber One Corporation (ECOC)           | 100% | 100%                                 | 100% |  |  |
| Megaworld Cebu Properties, Inc. (MCP)           | 100% | 100%                                 | 100% |  |  |
| Megaworld Newport Property                      |      |                                      |      |  |  |
| Holdings, Inc. (MNPHI)                          | 100% | 100%                                 | 100% |  |  |
| Megaworld Oceantown Properties, Inc. [formerly: |      |                                      |      |  |  |
| Oceantown Properties, Inc.] (MOPI)              | 100% | 100%                                 | 100% |  |  |
| Luxury Global Hotels and Leisure, Inc. (LGHLI)  | 100% | 100%                                 | 100% |  |  |
| Arcovia Properties, Inc. (API)                  | 100% | 100%                                 | 100% |  |  |

|  | Б. 1                 | Effective Percentage<br>Ownership |        | _      |
|--|----------------------|-----------------------------------|--------|--------|
| Subsidiaries   | Explanatory<br>Notes | 2024                              | 2023   | 2022   |
| oublimites   | 11000                |                                   |        |        |
| Megaworld Oceanview Properties                               |                      |                                   |        |        |
| and Holdings, Inc. (MOPHI)                                   | (a)                  | 100%                              | 100%   | 100%   |
| Megaworld Cayman Islands, Inc. (MCII)                        | (a)                  | 100%                              | 100%   | 100%   |
| Piedmont Property Ventures, Inc. (PPVI)                      | (a)                  | 100%                              | 100%   | 100%   |
| Stonehaven Land, Inc. (SLI)                                  | (a)                  | 100%                              | 100%   | 100%   |
| Streamwood Property, Inc. (SP)                               | (a)                  | 100%                              | 100%   | 100%   |
| Global One Integrated Business Services, Inc. (GOIBSI)       |                      | 100%                              | 100%   | 100%   |
| Luxury Global Malls, Inc. (LGMI)                             |                      | 100%                              | 100%   | 100%   |
| Davao Park District Holdings, Inc. (DPDHI)                   |                      | 100%                              | 100%   | 100%   |
| Belmont Newport Luxury Hotels, Inc. (BNLHI)                  | (g)                  | 100%                              | 100%   | 100%   |
| Global One Hotel Group, Inc. (GOHGI)                         |                      | 100%                              | 100%   | 100%   |
| Landmark Seaside Properties, Inc. (LSPI)                     | (a)                  | 100%                              | 100%   | 100%   |
| Megaworld San Vicente Coast, Inc. [formerly:                 | .,                   |                                   |        |        |
| San Vicente Coast, Inc.] (MSVCI)                             |                      | 100%                              | 100%   | 100%   |
| Hotel Lucky Chinatown, Inc. (HLCI)                           |                      | 100%                              | 100%   | 100%   |
| Savoy Hotel Manila, Inc. (SHMI)                              | (g)                  | 100%                              | 100%   | 100%   |
| Savoy Hotel Mactan, Inc. (SHM)                               | (g)                  | 100%                              | 100%   | 100%   |
| Kingsford Hotel Manila, Inc. (KHMI)                          | (g)                  | 100%                              | 100%   | 100%   |
| Agile Digital Ventures, Inc. (ADVI)                          |                      | 100%                              | 100%   | 100%   |
| MREIT Fund Managers, Inc. (MFMI)                             | (f)                  | 100%                              | 100%   | 100%   |
| MREIT Property Managers, Inc. (MPMI)                         | (f)                  | 100%                              | 100%   | 100%   |
| MREIT, Inc. (MREIT)  | (f)                  | 63.44%                            | 55.63% | 62.09% |
| Grand Westside Hotel, Inc. (GWHI)                            | ()                   | 100%                              | 100%   | _      |
| Belmont Hotel Mactan, Inc. (BHMI)                            | (g)                  | 100%                              | 100%   | 100%   |
| Megaworld Bacolod Properties, Inc. (MBPI)                    | ω/                   | 91.55%                            | 91.55% | 91.55% |
| Megaworld Central Properties, Inc. (MCPI)                    | (b)                  | 76.55%                            | 76.55% | 76.55% |
| Megaworld Capital Town, Inc. (MCTI)                          | (5)                  | 76.28%                            | 76.28% | 76.28% |
| Soho Café and Restaurant Group, Inc. (SCRGI)                 |                      | 75%                               | 75%    | 75%    |
| La Fuerza, Inc. (LFI)  |                      | 66.67%                            | 66.67% | 66.67% |
| Megaworld-Daewoo Corporation (MDC)                           | (i)                  | 60%                               | 60%    | 60%    |
|  | (1)                  | 60%                               | 60%    | 60%    |
| Northwin Properties, Inc. (NWPI)                             | (2, 2)               | 52.14%                            | 52.14% | 52.14% |
| Gilmore Property Marketing Associates, Inc. (GPMAI)          | (a, c)               |                                   |        |        |
| Manila Bayshore Property Holdings, Inc. (MBPHI)              | (d)                  | 68.03%                            | 68.03% | 68.03% |
| Megaworld Globus Asia, Inc. (MGAI)                           |                      | 50%                               | 50%    | 50%    |
| Integrated Town Management Corporation (ITMC)                |                      | 50%                               | 50%    | 50%    |
| Maple Grove Land, Inc. (MGLI)                                |                      | 50%                               | 50%    | 50%    |
| Megaworld Land, Inc. (MLI)                                   | ( )                  | 100%                              | 100%   | 100%   |
| City Walk Building Administration, Inc. (CBAI)               | (e)                  | 100%                              | 100%   | 100%   |
| Forbestown Commercial Center<br>Administration, Inc. (FCCAI) | (a)                  | 100%                              | 100%   | 100%   |
| Paseo Center Building Administration, Inc. (PCBAI)           | (e)<br>(e)           | 100%                              | 100%   | 100%   |
| Uptown Commercial Center Administration, Inc.                | (e)                  | 100 / 0                           | 10070  | 10070  |
| (UCCAI)  | (e)                  | 100%                              | 100%   | 100%   |
| Iloilo Center Mall Administration, Inc. (ICMAI)              | (e)                  | 100%                              | 100%   | 100%   |
| Newtown Commercial Center                                    | (4)                  |                                   |        |        |
| Administration, Inc. (NCCAI)                                 | (e)                  | 100%                              | 100%   | 100%   |
| Valley Peaks Property Management, Inc.(VPPMI)                | (e)                  | 100%                              | 100%   | 100%   |
| San Lorenzo Place Commercial Center                          |                      |                                   |        |        |
| Administration, Inc. (SLPCCAI)                               | (e)                  | 100%                              | 100%   | 100%   |
| Southwoods Lifestyle Mall Management, Inc. (SLMMI)           | (e)                  | 100%                              | 100%   | 100%   |
| Cityfront Commercial Center                                  | (c)                  | 100%                              | 100%   | 100%   |
| Administration, Inc. (CCCAI) Westside Commercial Center      | (e)                  | 100%                              | 100%   | 100%   |
| Administration, Inc. (WCCAI)                                 | (0.1-)               | 1000/                             |        |        |
| Minimoration, inc. (woorn)                                   | (e, k)               | 100%                              | -      | -      |

Effective Percentage of Ownership Explanatory 2022 Subsidiaries 2024 2023 Notes Suntrust Properties, Inc. (SPI) 100% 100% 100% Suntrust Ecotown Developers, Inc. (SEDI) 100% 100% 100% Governor's Hills Science School, Inc. (GHSSI) 100% 100% 100% Sunrays Property Management, Inc. (SPMI) 100% 100% 100% Suntrust One Shanata, Inc. (SOSI) 100% (a) 100% 100% Suntrust Two Shanata, Inc. (STSI) (a) 100% 100% 100% Stateland, Inc. (STLI) 98.41% 98.41% 98.41% (h) Global-Estate Resorts, Inc. (GERI) (m) 82.51% 82.32% 82.32% Elite Communities Property Services, Inc. (ECPSI) (n) 82.51% 82.32% 82.32% Southwoods Mall, Inc. (SMI) 91.19% 91.09% 91.09% (n) Elite Club & Leisure Inc. (ECLI) 82.51% 82.32% (n) Integrated Resorts Property Management Inc.(IRPMI) (n) 82.51% 82.32% Megaworld Global-Estate, Inc. (MGEI) 89.39% (n)89.51% 89.39% Twin Lakes Corporation (TLC) 91.08% 90.99% 90.99% (n)Twin Lakes Hotel, Inc. (TLHI) (n)91.08% 90.99% 90.99% Global-Estate Properties, Inc. (GEPI) 82.51% 82.32% 82.32% (n) Aklan Holdings, Inc. (AHI) (a, n) 82.51% 82.32% 82.32% Blu Sky Airways, Inc. (BSAI) (a, n) 82.51% 82.32% 82.32% Fil-Estate Subic Development Corp. (FESDC) 82.32% 82.51% 82.32% (a, n) Fil-Power Construction Equipment Leasing Corp. (FPCELC) (a, n) 82.51% 82.32% 82.32% Golden Sun Airways, Inc. (GSAI) 82.51% 82.32% 82.32% (a, n) La Compaña De Sta. Barbara, Inc. (LCSBI) 82.32% 82.51% 82.32% (n) MCX Corporation (MCX) 82.51% 82.32% 82.32% (a, n) Pioneer L-5 Realty Corp. (PLRC) (a, n) 82.51% 82.32% 82.32% Prime Airways, Inc. (PAI) (a, n) 82.51% 82.32% 82.32% Sto. Domingo Place Development Corp. (SDPDC) 82.51% 82.32% 82.32% (n) Fil-Power Concrete Blocks Corp. (FPCBC) 82.51% 82.32% 82.32% (a, n) Fil-Estate Industrial Park, Inc. (FEIPI) 65.18% 65.03% 65.03% (a,n) Sherwood Hills Development, Inc. (SHD) 45.38% 45.28% 45.28% (n) Global-Estate Golf and Development, Inc. (GEGDI) 82.32% 82.51% 82.32% (n)Golforce, Inc. (Golforce) (n)82.51% 82.32% 82.32% Southwoods Ecocentrum Corp. (SWEC) (n)49.50% 49.39% 49.39% Philippine Aquatic Leisure Corp. (PALC) 49.50% 49.39% 49.39% (a, n) Fil-Estate Urban Development Corp. (FEUDC) 82.51% 82.32% 82.32% (n)Novo Sierra Holdings Corp. (NSHC) 82.51% 82.32% 82.32% (a, n) Global Homes and Communities, Inc. (GHCI) 82.51% 82.32% 82.32% (a, n) Savoy Hotel Boracay, Inc. (SHBI) 82.32% (n) 82.51% 82.32% Belmont Hotel Boracay, Inc. (BHBI) 82.32% 82.32% 82.51% (n) Oceanfront Properties, Inc. (OFPI) (n) 41.22% 41.13% 41.13% Empire East Land Holdings, Inc. (EELHI) 81.73% 81.73% 81.73% Eastwood Property Holdings, Inc. (EPHI) 81.73% 81.73% 81.73% Valle Verde Properties, Inc. (VVPI) (a) 81.73% 81.73% 81.73% Sherman Oak Holdings, Inc. (SOHI) 81.73% (a) 81.73% 81.73% Empire East Communities, Inc. (EECI) 81.73% 81.73% 81.73% (a) 20th Century Nylon Shirt, Inc. (20th Century) (a) 81.73% 81.73% 81.73% Laguna BelAir Science School, Inc. (LBASSI) (l) 59.67% 59.67% 59.67% Sonoma Premier Land, Inc. (SPLI) 49.04% 49.04% 49.04% (a) Pacific Coast Mega City, Inc. (PCMI) 58.53% 58.53% 58.53% (j) Megaworld Resort Estates, Inc. (MREI) 51% 51% 51% (b, c) Townsquare Development, Inc. (TDI) 30.60% 30.60% 30.60%

30.60%

30.60%

30.60%

Golden Panda-ATI Realty Corporation (GPARC)

Effective Dergentage of

|   |                      | Effe   | ctive Percen | 0      |  |
|---|----------------------|--------|--------------|--------|--|
|   | E1                   |        | Ownership    |        |  |
| Associates  | Explanatory<br>Notes | 2024   | 2023         | 2022   |  |
| Bonifacio West Development Corporation (BWDC)     |                      | 46.11% | 46.11%       | 46.11% |  |
| Palm Tree Holdings and Development                |                      |        |              |        |  |
| Corporation (PTHDC)                               | (a)                  | 40%    | 40%          | 40%    |  |
| Suntrust Resort Holding, Inc. [formerly: Suntrust |                      |        |              |        |  |
| Home Developers, Inc.] (SUN)                      |                      | 34%    | 34%          | 34%    |  |
| SWC Project Management Limited (SWCPML)           |                      | 34%    | 34%          | 34%    |  |
| WC Project Management Limited (WCPML)             |                      | 34%    | 34%          | 34%    |  |
| Suntrust WC Hotel Inc. (Suntrust WC)              |                      | 34%    | 34%          | 34%    |  |
| GERI  |                      |        |              |        |  |
| Fil-Estate Network, Inc. (FENI)                   | (a)                  | 16.50% | 16.46%       | 16.46% |  |
| Fil-Estate Sales, Inc. (FESI)                     | (a)                  | 16.50% | 16.46%       | 16.46% |  |
| Fil-Estate Realty and Sales Associates, Inc.      |                      |        |              |        |  |
| (FERSAI)  | (a)                  | 16.50% | 16.46%       | 16.46% |  |
| Fil-Estate Realty Corp. (FERC)                    | (a)                  | 16.50% | 16.46%       | 16.46% |  |
| Nasugbu Properties, Inc. (NPI)                    |                      | 11.55% | 11.52%       | 11.52% |  |

#### Explanatory Notes:

- (a) These are entities which have not yet started commercial operations or are non-operating entities as at December 31, 2024.
- (b) As at December 31, 2024, the Parent Company owns 76.55% of MCPI consisting of 51% direct ownership, 18.97% indirect ownership through EELHI and 6.58% indirect ownership through MREI.
- (c) As at December 31, 2024, the Parent Company's ownership in GPMAI is at 52.14%, which consists of 38.72% and 13.42% indirect ownership from EELHI and MREI, respectively.
- (d) As at December 31, 2024, the Parent Company owns 68.03% of MBPHI, which consists of 67.43% direct ownership and 0.60% indirect ownership from TIHGI.
- (e) These were incorporated to engage in operation, maintenance, and administration of various malls and commercial centers. These companies became subsidiaries of the Parent Company through MLI, their immediate parent company.
- (f) MFMI, MPMI and MREIT are newly incorporated subsidiaries in 2021. MFMI is engaged in the business of providing fund management services to real estate investment trust (REIT) companies. MPMI is engaged in the business of providing services in relation to property management, lease management, marketing and project management. MREIT is engaged in the business of an REIT, as provided under Republic Act (R.A.) No. 9856, The Real Estate Investment Trust Act of 2009, including its implementing rules and regulations, and other applicable laws. As of 2023, ownership is at 55.63%. In April and May 2024, the Parent Company disposed certain number of shares resulting in a decrease in ownership to 51.33%. Subsequently in November 2024, the Parent Company expanded its ownership in MREIT in 63.44% by acquiring additional common shares through property share swap.
- (g) These were incorporated to engage in owning, leasing, operation and management of hotels.
- (b) As at December 31, 2024, the effective ownership of Parent Company over STLI is 98.41%, consisting of 18.94% direct ownership and 79.47% indirect ownership through SPI.
- (i) The ownership structure of this entity remains at 60% owned by the Parent Company after a decrease in capital in 2021.
- (j) PCMI is a subsidiary through EELHI. In 2021, certain number of shares owned by the Ultimate Parent Company were transferred to the Parent Company, increasing the effective ownership of the Parent Company to 58.53%, which consists of 25.84% direct ownership and 32.69% indirect ownership from EELHI.
- (k) Newly incorporated subsidiary in 2024.
- (l) LBASSI is a subsidiary through EELHI primarily engaged in operating a school for primary and secondary education. In 2022, the subsidiary ceased its operations.
- (m) In April 2024, the Parent Company acquired additional shares of GERI, increasing its ownership interest to 82.51%.
- (n) Subsidiaries of GERI. As a result of the additional investments in GERI in 2024, the Parent Company's indirect ownership interest over these subsidiaries increased in proportion to the increase in effective interest over GERI.

All subsidiaries and associates were incorporated and have their principal place of business in the Philippines, except for the following:

- MCII incorporated and has principal place of business in the Cayman Islands
- RHGI incorporated and has principal place of business in the British Virgin Islands
- SWCPML incorporated and has principal place of business in Hongkong
- WCPML incorporated and has principal place of business in Macau